



Certified WOSB \* Cage Code 8LK32 \* DUNS 044045308 \* CA DGS Micro Business Certificate 2006281  
*Disruptive Excellence Relies on Tactical, Innovative Change*

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July 18, 2023

Alanna Bindi - Project Manager  
City of Stockton - Public Works  
Municipal Service Center  
1465 S. Lincoln Street  
Stockton, CA 95206-1941

Ms. Bindi,

Derotic Emergency Equipment is pleased to offer you the following proposal:

- This proposal is for one (1) KC-6 Type-6 vehicle, with customer supplied chassis.
- The total price is as follows:

	<u>UNIT PRICE</u>
KC-6 – F550 or Equivalent Chassis	N/A - Customer Supplied Vehicle
Upfitting	\$199,500.00
Taxable Fees (DMV)	<u>N/A - Customer Supplied Vehicle</u>
Subtotal	\$199,500.00
Sales Tax (9.00%)	\$17,955.00
Non-Taxable Fees (CA Tire)	<u>N/A - Customer Supplied Vehicle</u>
GRAND TOTAL:	\$217,455.00

- In the event of a tax rate change the price will be adjusted accordingly.
- The City of Stockton will be invoiced for parts as they are ordered.
  - These charges will be deducted from the final invoice.
- This price includes: a pre-construction meeting, basic lettering / striping, training, a final inspection at our facility in Rancho Cordova, and delivery to the City of Stockton.
- This price is good until September 29, 2023.
  - At that time, additional price extensions must be requested.

We look forward to working with you and your staff to deliver your new KC-6 Fire Apparatus, which will give the City of Stockton many years of service.

Sincerely,

*Casey Demattei*  
Casey Demattei  
CEO / Co-Owner

*James Mario Demattei*  
James Mario Demattei  
President / Co-Owner



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Ms. Bindi,

Derotic Emergency Equipment is pleased to offer you the following proposal:

- This proposal is for four (4) KC-6 Type-6 vehicles.
- The total price is as follows:

	<u>UNIT PRICE</u>	<u>EXTENDED PRICE</u>
KC-6 – F550 or Equivalent Chassis	\$89,250.00	\$357,000.00
Upfitting	\$199,500.00	\$798,000.00
Taxable Fees (DMV)	<u>\$400.00</u>	<u>\$1,600.00</u>
Subtotal	\$289,150.00	\$1,156,600.00
Sales Tax (9.00%)	\$26,023.50	\$104,094.00
Non-Taxable Fees (CA Tire)	<u>\$12.25</u>	<u>\$49.00</u>
GRAND TOTAL:	\$315,185.75	\$1,260,743.00

- In the event of a tax rate change the price will be adjusted accordingly.
- The City of Stockton will be invoiced for parts as they are ordered.
  - These charges will be deducted from the final invoice.
- This price includes: the specified vehicles, a pre-construction meeting, basic lettering / striping, training, a final inspection at our facility in Rancho Cordova, and delivery to the City of Stockton.
- This price is good until September 29, 2023.
  - At that time, additional price extensions must be requested.

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