



MOTOROLA

January 18, 2023

City of Stockton
Terrell Harper Project Manager II
City of Stockton - Information Technology
400 E Main Street | 4th Floor | Stockton | CA

Dear Mr. Harper,

Motorola Solutions supplies a wide array of communications products. Some products are available from our Direct Salespersons and Manufacture Representatives (MR) or our In-Direct Sales Channels, while others, often depending on complexity or degree of engineering requirements, are only available through one channel or the other. Our Public Safety products are distributed through our Direct Salespeople or designated Manufacturer Representatives. We assign only one MR to each state/local account and Delta Wireless is assigned to the City of Stockton.

In this case as a manufactured representative, Delta Wireless is an agent for Motorola Solutions. We authorize Delta Wireless to use our contract pricing, promotions, and services to our customers and accept PO's for Motorola products. Delta Wireless is a Partner Empower S&L MR Specialist.

If you should have any questions please feel free to contact me at 916-201-5670. Thank you for your continued interest in Motorola products and services.

Best regards,

MOTOROLA SOLUTIONS, INC.

Mike Marraccini
Senior Account Manager, Government
& Public Safety

CC: David Naasz, Delta Wireless, George Gonzalez, Delta Wireless

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