



STOCKTON FIRE DEPT, CITY OF
STOCKTON, CITY OF FIRE DEPT.

03/21/2023

03/21/2023

STOCKTON FIRE DEPT, CITY OF
INFO TECH CITY HALL LOWER LEVEL 425 N EL DORADO
INFO TECH CITY HALL LOWER LEVEL 425 N EL DORADO
STOCKTON, CA 95202

RE: Motorola Quote for STOCKTON, CITY OF FIRE DEPT.

Dear TERRELL HARPER,

Motorola Solutions is pleased to present STOCKTON FIRE DEPT, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide STOCKTON FIRE DEPT, CITY OF with the best products and services available in the communications industry. Please direct any questions to DAVID NAASZ at DNAasz@deltawireless.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

DAVID NAASZ

Motorola Solutions Manufacturer's Representative



Billing Address:
 STOCKTON FIRE DEPT, CITY
 OF
 INFO TECH CITY HALL LOWER
 LEVEL 425 N EL DORADO
 INFO TECH CITY HALL LOWER
 LEVEL 425 N EL DORADO
 STOCKTON, CA 95202
 US

Shipping Address:
 STOCKTON FIRE DEPT, CITY
 OF
 INFO TECH CITY HALL LOWER
 LEVEL 425 N EL DORADO
 INFO TECH CITY HALL LOWER
 LEVEL 425 N EL DORADO
 STOCKTON, CA 95202
 US

Quote Date:03/21/2023
 Expiration Date:05/20/2023
 Quote Created By:
 DAVID NAASZ
 DNaasz@deltawireless.com
 209.948.9611
 End Customer:
 STOCKTON FIRE DEPT, CITY OF
 TERRELL HARPER
 Terrell.Harper@stocktongov.com
 209.937.8254
 Contract: 17724 - HGAC (TX)-RA05-21

**PROGRAMMING NOT INCLUDED.

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 8000 Series	APX8000XE				
1	H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL 3.5	7	\$7,475.00	\$5,456.75	\$38,197.25
1a	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	7	\$567.00	\$413.91	\$2,897.37
1b	Q361AN	ADD: P25 9600 BAUD TRUNKING	7	\$330.00	\$240.90	\$1,686.30
1c	QA02006AC	ENH: APX8000XE RUGGED RADIO	7	\$880.00	\$642.40	\$4,496.80
1d	Q58AL	ADD: 3Y ESSENTIAL SERVICE	7	\$184.00	\$184.00	\$1,288.00
1e	Q15AJ	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	7	\$879.00	\$641.67	\$4,491.69
1f	QA05507AA	DEL: DELETE 7/800 MHZ BAND	7	-\$800.00	-\$584.00	-\$4,088.00
1g	Q498AU	ENH: ASTRO 25 OTAR W/ MULTIKEY	7	\$814.00	\$594.22	\$4,159.54
1h	H38BS	ADD: SMARTZONE OPERATION	7	\$1,650.00	\$1,204.50	\$8,431.50



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 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800



Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1i	G996AP	ADD: PROGRAMMING OVER P25 (OTAP)	7	\$110.00	\$80.30	\$562.10
1j	QA01427AG	ALT: APX8000/XE HOUSING GREEN	7	\$28.00	\$20.44	\$143.08
2	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	7	\$169.56	\$127.17	\$890.19
3	PMMN4107BBLK	AUDIO ACCESSORY- REMOTE SPEAKER MICROPHONE, XE500 REMOTE SPKR MIC WITHOUT CHANNEL KNOB, BLACK	7	\$594.00	\$445.50	\$3,118.50
Subtotal						\$66,274.32
Estimated Tax						\$5,964.69
Grand Total						\$72,239.01(USD)

Notes:

- **PROGRAMMING NOT INCLUDED.





Purchase Order Checklist	
Marked as PO/ Contract/ Notice to Proceed on Company Letterhead (PO will not be processed without this)	
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PO Date	
Vendor = Motorola Solutions, Inc.	
Payment (Billing) Terms/ State Contract Number	
Bill-To Name on PO must be equal to the <i>Legal</i> Bill-To Name	
Bill-To Address	
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Tax Exemption Status	
Signatures (As required)	



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Dear TERRELL HARPER,

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This information is provided to assist you in your evaluation process. Our goal is to provide STOCKTON FIRE DEPT, CITY OF with the best products and services available in the communications industry. Please direct any questions to TRISH MOSER at TMoser@deltawireless.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

TRISH MOSER

Motorola Solutions Manufacturer's Representative



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TRISH MOSER
TMoser@deltawireless.com
209.948.9611

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Terrell.Harper@stocktongov.com
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Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 4500 Enhanced					
1	M22QSS9PW1BN	APX4500 ENHANCED UHF R1 MOBILE	1	\$2,036.00	\$1,486.28	\$1,486.28
1a	G24AX	ENH: 3 YEAR ESSENTIAL SVC	1	\$216.00	\$216.00	\$216.00
1b	W665BF	ADD: BASE STATION OP APX	1	\$77.00	\$56.21	\$56.21
1c	G91AF	ADD: CNTRL STATION PWR SUPPLY	1	\$296.00	\$216.08	\$216.08
1d	G66BF	ADD: DASH MOUNT O2 APXM	1	\$138.00	\$100.74	\$100.74
1e	G142AD	ADD: NO SPEAKER APX	1	\$0.00	\$0.00	\$0.00
1f	QA02756AD	ADD: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM	1	\$1,727.00	\$1,260.71	\$1,260.71
1g	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	1	\$0.00	\$0.00	\$0.00
1h	G843AH	ADD: AES ENCRYPTION AND ADP	1	\$523.00	\$381.79	\$381.79
1i	GA00804AA	ADD: APX O2 CH (GREY)	1	\$541.00	\$394.93	\$394.93



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800



Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1j	G89AC	ADD: NO RF ANTENNA NEEDED	1	\$0.00	\$0.00	\$0.00
1k	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1	\$0.00	\$0.00	\$0.00
1l	W969BG	ADD: MULTIKEY OPERATION	1	\$363.00	\$264.99	\$264.99
1m	W382AM	ADD: CONTROL STATION DESK GCAI MIC	1	\$186.00	\$135.78	\$135.78
	APX™ 8000 Series	APX8000XE				
2	H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL 3.5	3	\$7,475.00	\$5,456.75	\$16,370.25
2a	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	3	\$567.00	\$413.91	\$1,241.73
2b	Q361AN	ADD: P25 9600 BAUD TRUNKING	3	\$330.00	\$240.90	\$722.70
2c	QA02006AC	ENH: APX8000XE RUGGED RADIO	3	\$880.00	\$642.40	\$1,927.20
2d	Q58AL	ADD: 3Y ESSENTIAL SERVICE	3	\$184.00	\$184.00	\$552.00
2e	Q15AJ	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	3	\$879.00	\$641.67	\$1,925.01
2f	Q498AU	ENH: ASTRO 25 OTAR W/ MULTIKEY	3	\$814.00	\$594.22	\$1,782.66
2g	H38BS	ADD: SMARTZONE OPERATION	3	\$1,650.00	\$1,204.50	\$3,613.50
2h	G996AP	ADD: PROGRAMMING OVER P25 (OTAP)	3	\$110.00	\$80.30	\$240.90
2i	QA01427AG	ALT: APX8000/XE HOUSING GREEN	3	\$28.00	\$20.44	\$61.32
3	PMNN4504A	BATT IMPRES 2 LIION UL2054 DIV2 R IP68 3400T	3	\$222.92	\$167.19	\$501.57
4	PMMN4107BBLK	AUDIO ACCESSORY- REMOTE SPEAKER MICROPHONE,XE500 REMOTE SPKR MIC WITHOUT CHANNEL KNOB, BLACK	3	\$594.00	\$445.50	\$1,336.50



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5	NNTN8844A	CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA- PLUG, ACC USB CHGR	1	\$1,420.20	\$1,065.15	\$1,065.15
Subtotal						\$35,854.00
Estimated Tax						\$3,226.86
Grand Total					\$39,080.86(USD)	

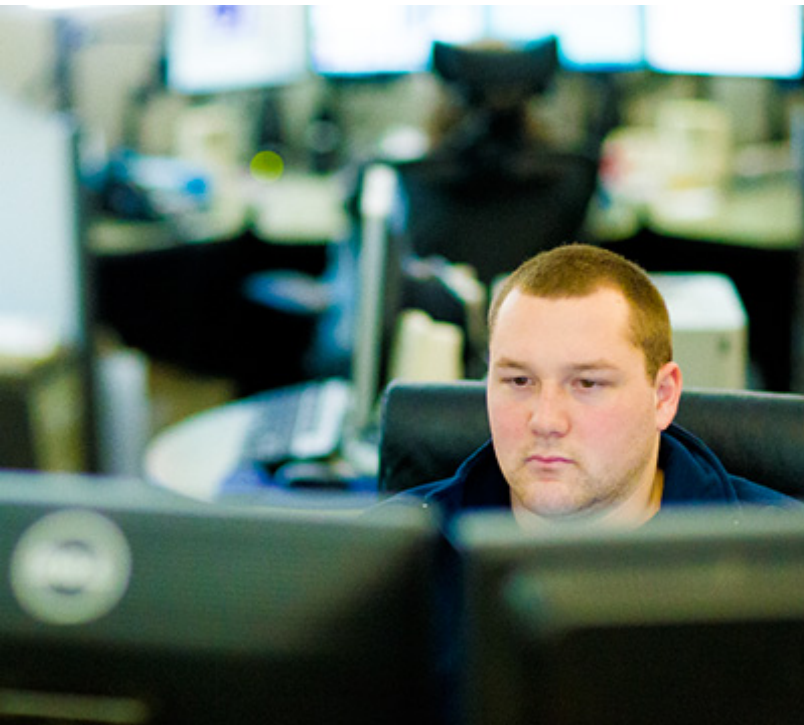
Notes:

- ***PROGRAMMING AND INSTALLATION NOT INCLUDED





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Bill-To Address	
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Ship To Contact Name & Phone #	
Tax Exemption Status	
Signatures (As required)	



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400 E MAIN ST 4TH FL
INFORMATION TECHNOLOGY
STOCKTON, CA 95202

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Motorola Solutions Manufacturer's Representative



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400 E MAIN ST 4TH FL
INFORMATION TECHNOLOGY
STOCKTON, CA 95202
US

Shipping Address:
STOCKTON, CITY OF
4010 E MAIN ST
STOCKTON, CA 95215
US

Quote Date:03/21/2023
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DAVID NAASZ
DNaasz@deltawireless.com
209.948.9611

End Customer:
STOCKTON, CITY OF
TERRELL HARPER
Terrell.Harper@stocktongov.com
209.937.8254

Contract: 17724 - HGAC (TX)-RA05-21

**PROGRAMMING NOT INCLUDED

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 6000 Series	APX6000				
1	H98QDD9PW5BN	APX6000 UHF R1 MODEL 1.5 PORTABLE	30	\$3,213.00	\$2,345.49	\$70,364.70
1a	G996AU	ADD: PROGRAMMING OVER P25 (OTAP)	30	\$110.00	\$80.30	\$2,409.00
1b	Q361AR	ADD: P25 9600 BAUD TRUNKING	30	\$330.00	\$240.90	\$7,227.00
1c	Q58AL	ADD: 3Y ESSENTIAL SERVICE	30	\$184.00	\$184.00	\$5,520.00
1d	Q15AK	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	30	\$879.00	\$641.67	\$19,250.10
1e	Q498AY	ENH: ASTRO 25 OTAR W/ MULTIKEY	30	\$814.00	\$594.22	\$17,826.60
1f	H38BT	ADD: SMARTZONE OPERATION	30	\$1,320.00	\$963.60	\$28,908.00
1g	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	30	\$567.00	\$413.91	\$12,417.30
2	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	30	\$169.56	\$127.17	\$3,815.10



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800



Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
3	PMMN4084A	AUDIO ACCESSORY- HEADSET,PLUS RSM NC IP54 THRD 3.5MM JACK RX	30	\$102.60	\$74.90	\$2,247.00
Subtotal						\$169,984.80
Estimated Tax						\$15,298.63
Grand Total						\$185,283.43(USD)

Notes:

- **PROGRAMMING NOT INCLUDED





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**PROGRAMMING AND INSTALLATION NOT INCLUDED.

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 8500					
1	M37TXS9PW1AN	APX8500 ALL BAND HP MOBILE	2	\$6,677.00	\$4,874.21	\$9,748.42
1a	G851AG	ADD: AES/DES-XL/DES-OFB ENCRYP APX AND ADP	2	\$879.00	\$641.67	\$1,283.34
1b	G832AD	ADD: SPKR 7.5W WTR RST APEX	4	\$67.00	\$48.91	\$195.64
1c	G996AS	ENH: OVER THE AIR PROVISIONING	2	\$110.00	\$80.30	\$160.60
1d	GA01513AB	ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)	2	\$105.00	\$76.65	\$153.30
1e	G628AC	ADD: REMOTE MOUNT CABLE 17 FT APX	4	\$17.00	\$12.41	\$49.64
1f	G51AT	ENH:SMARTZONE	2	\$1,650.00	\$1,204.50	\$2,409.00
1g	GA05507AA	DEL: DELETE 7/800MHZ BAND	2	-\$800.00	-\$584.00	-\$1,168.00
1h	G78AT	ENH: 3 YEAR ESSENTIAL SVC	2	\$288.00	\$288.00	\$576.00
1i	GA00092AU	ADD: APXM DUAL E5 CH	2	\$627.00	\$457.71	\$915.42



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Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1j	G892AB	ENH:HAND MIC,GCAI WTR RESISTANT APX	4	\$79.00	\$57.67	\$230.68
1k	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	2	\$0.00	\$0.00	\$0.00
1l	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	2	\$814.00	\$594.22	\$1,188.44
1m	G444AH	ADD: APX CONTROL HEAD SOFTWARE	2	\$0.00	\$0.00	\$0.00
1n	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	2	\$0.00	\$0.00	\$0.00
1o	G806BL	ENH: ASTRO DIGITAL CAI OP APX	2	\$567.00	\$413.91	\$827.82
1p	GA01670AA	ADD: APX E5 CONTROL HEAD	2	\$717.00	\$523.41	\$1,046.82
1q	G361AH	ENH: P25 TRUNKING SOFTWARE APX	2	\$330.00	\$240.90	\$481.80
	APX™ 6500 / Enh Series	ENHANCEDAPX6500				
2	M25QSS9PW1BN	APX6500 ENHANCED UHF R1 MOBILE	4	\$3,253.00	\$2,374.69	\$9,498.76
2a	G851AG	ADD: AES/DES-XL/DES-OFB ENCRYP APX AND ADP	4	\$879.00	\$641.67	\$2,566.68
2b	G996AS	ENH: OVER THE AIR PROVISIONING	4	\$110.00	\$80.30	\$321.20
2c	G51AU	ENH: SMARTZONE OPERATION APX6500	4	\$1,320.00	\$963.60	\$3,854.40
2d	G67DT	ADD: REMOTE MOUNT E5 APXM	4	\$327.00	\$238.71	\$954.84
2e	G78AT	ENH: 3 YEAR ESSENTIAL SVC	4	\$288.00	\$288.00	\$1,152.00
2f	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	4	\$814.00	\$594.22	\$2,376.88
2g	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	4	\$66.00	\$48.18	\$192.72
2h	G426AD	ADD: ANT 1/4 WAVE WHIP 450-470 MHZ	4	\$28.00	\$20.44	\$81.76



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Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
2i	G444AH	ADD: APX CONTROL HEAD SOFTWARE	4	\$0.00	\$0.00	\$0.00
2j	G806BL	ENH: ASTRO DIGITAL CAI OP APX	4	\$567.00	\$413.91	\$1,655.64
2k	GA01670AA	ADD: APX E5 CONTROL HEAD	4	\$717.00	\$523.41	\$2,093.64
2l	W22BA	ADD: STD PALM MICROPHONE APX	4	\$79.00	\$57.67	\$230.68
2m	G361AH	ENH: P25 TRUNKING SOFTWARE APX	4	\$330.00	\$240.90	\$963.60
2n	GA01576AB	ADD: SMA TO QMA ADAPTER	4	\$22.00	\$16.06	\$64.24
2o	GA00226AA	ADD: GPS ANTENNA	4	\$83.00	\$60.59	\$242.36
Subtotal						\$44,348.32
Estimated Tax						\$3,991.35
Grand Total					\$48,339.67(USD)	

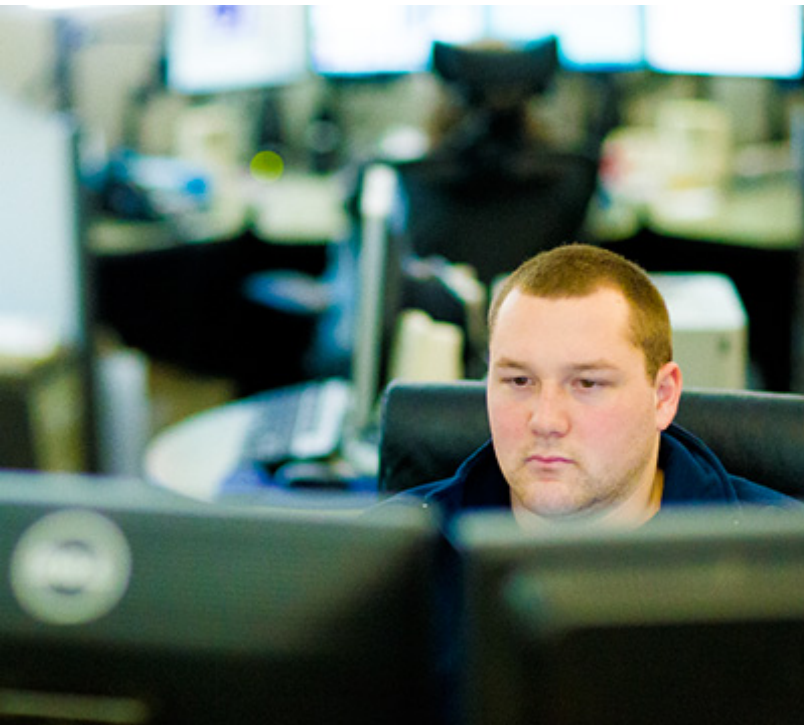
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Dear TERRELL HARPER,

Motorola Solutions is pleased to present STOCKTON, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide STOCKTON, CITY OF with the best products and services available in the communications industry. Please direct any questions to DAVID NAASZ at DNAasz@deltawireless.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

DAVID NAASZ

Motorola Solutions Manufacturer's Representative



Billing Address:
STOCKTON, CITY OF
400 E MAIN ST 4TH FL
INFORMATION TECHNOLOGY
STOCKTON, CA 95202
US

Shipping Address:
STOCKTON, CITY OF
4010 E MAIN ST
STOCKTON, CA 95215
US

Quote Date:03/23/2023
Expiration Date:05/22/2023
Quote Created By:
DAVID NAASZ
DNaasz@deltawireless.com
209.948.9611

End Customer:
STOCKTON, CITY OF
TERRELL HARPER
Terrell.Harper@stocktongov.com
209.937.8254

Contract: 17724 - HGAC (TX)-RA05-21

**PROGRAMMING AND INSTALLATION NOT INCLUDED.

**Please note: Motorola continues to experience extended delivery dates within the Professional and Commercial tiers of products due to global supply constraints within the broader semiconductor industry and parts availability. Currently, Motorola has an expected lead time of 16-20 weeks from booking date (give or take) however I'm told they are working daily to pull that lead time in as parts become available. Delta apologizes for the continuing supply chain issues. Thank you for your patience as we get through this..

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 6500 / Enh Series	ENHANCEDAPX6500				
1	M25QSS9PW1BN	APX6500 ENHANCED UHF R1 MOBILE	2	\$3,253.00	\$2,374.69	\$4,749.38
1a	G851AG	ADD: AES/DES-XL/DES-OFB ENCRYPT APX AND ADP	2	\$879.00	\$641.67	\$1,283.34
1b	G996AS	ENH: OVER THE AIR PROVISIONING	2	\$110.00	\$80.30	\$160.60
1c	GA01576AB	ADD: SMA TO QMA ADAPTER	2	\$22.00	\$16.06	\$32.12
1d	G51AU	ENH: SMARTZONE OPERATION APX6500	2	\$1,320.00	\$963.60	\$1,927.20
1e	G67DT	ADD: REMOTE MOUNT E5 APXM	2	\$327.00	\$238.71	\$477.42
1f	G78AT	ENH: 3 YEAR ESSENTIAL SVC	2	\$288.00	\$288.00	\$576.00



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800



Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1g	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	2	\$814.00	\$594.22	\$1,188.44
1h	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	2	\$66.00	\$48.18	\$96.36
1i	G426AD	ADD: ANT 1/4 WAVE WHIP 450-470 MHZ	2	\$28.00	\$20.44	\$40.88
1j	G444AH	ADD: APX CONTROL HEAD SOFTWARE	2	\$0.00	\$0.00	\$0.00
1k	GA00226AA	ADD: GPS ANTENNA	2	\$83.00	\$60.59	\$121.18
1l	G806BL	ENH: ASTRO DIGITAL CAI OP APX	2	\$567.00	\$413.91	\$827.82
1m	GA01670AA	ADD: APX E5 CONTROL HEAD	2	\$717.00	\$523.41	\$1,046.82
1n	W22BA	ADD: STD PALM MICROPHONE APX	2	\$79.00	\$57.67	\$115.34
1o	G361AH	ENH: P25 TRUNKING SOFTWARE APX	2	\$330.00	\$240.90	\$481.80
Subtotal						\$13,124.70
Estimated Tax						\$1,181.22
Grand Total						\$14,305.92(USD)

Notes:

- **PROGRAMMING AND INSTALLATION NOT INCLUDED.

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Purchase Order Checklist	
Marked as PO/ Contract/ Notice to Proceed on Company Letterhead (PO will not be processed without this)	
PO Number/ Contract Number	
PO Date	
Vendor = Motorola Solutions, Inc.	
Payment (Billing) Terms/ State Contract Number	
Bill-To Name on PO must be equal to the <i>Legal</i> Bill-To Name	
Bill-To Address	
Ship-To Address (If we are shipping to a MR location, it must be documented on PO)	
Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)	
PO Amount must be equal to or greater than Order Total	
Non-Editable Format (Word/ Excel templates cannot be accepted)	
Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept	
Ship To Contact Name & Phone #	
Tax Exemption Status	
Signatures (As required)	