



September 18, 2021

ATTACHMENT B

City of Stockton Fire Department
425 N. El Dorado Street
Stockton, CA 95202

Attention: Chad Reed;

Thank you for the opportunity to propose the following Rosenbauer custom fire apparatus:

One (1) EXT 100' Viper Tractor Drawn Aerial with a Commander Custom Chassis

Body Price	\$ 754,128.00
Chassis Price	\$ 384,908.00
Aerial Price	\$ 316,214.00
Loyalty Discount	(\$ 15,000.00)
100% Prepay Discount	(\$ 43,320.00)
Delivery (Non taxable)	\$ 9,222.00
CA State Sales tax (9.0%)	<u>\$ 125,723.70</u>
	\$1,531,875.70

Included in above price:

- Delivery, 425 days after receipt of order
- Pre-Con (Video) at the City of Stockton
- Mid-Point (Video) at the City of Stockton
- Final Delivery (3) People from City of Stockton
- Delivery, FD Headquarters
- Performance Bond for 100% Pre-Pay
- Sourcwell Consortium Purchase

Terms - payment due upon acceptance, net 15 days.

Pricing as quoted above is valid thru 12/31/2021

Thank you again for this opportunity to work with the City of Stockton, if you have any questions regarding the above proposal, please contact me at (209) 765-6971 or at john@burtonsfire.com

Sincerely,

John Burton
Burton's Fire, Inc.

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