City of Stockton
FY 2019-20 Third Quarter Revenues
General Fund - 010

|  | FY 2019-20 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Approved Budget | 3rd Quarter Actual |  | $\begin{gathered} \hline \% \text { of } \\ \text { Budget } \\ \hline \end{gathered}$ | 3rd Quarter Projection |  | Variance vs. Budget |  | \% Variance vs. Budget |
| General Tax Revenues |  |  |  |  |  |  |  |  |  |
| Sales Tax |  |  |  |  |  |  |  |  |  |
| 1\% Point of Sale | \$ 48,424,272 | \$ | 39,960,637 | 82.5\% | \$ | 48,899,407 | \$ | 475,135 | 1.0\% |
| Measure A Transaction Tax | 32,508,651 |  | 21,072,112 | 64.8\% |  | 32,023,000 |  | $(485,651)$ | -1.5\% |
| Proposition 172 | 1,844,013 |  | 1,315,627 | 71.3\% |  | 1,851,006 |  | 6,993 | 0.4\% |
|  | 82,776,936 |  | 62,348,376 | 75.3\% |  | 82,773,413 |  | $(3,523)$ | 0.0\% |
| Property Taxes |  |  |  |  |  |  |  |  |  |
| Property Taxes | 35,857,327 |  | 20,317,144 | 56.7\% |  | 36,613,018 |  | 755,691 | 2.1\% |
| In-Lieu of Motor Vehicle Fees | 24,572,718 |  | 12,463,975 | 50.7\% |  | 24,427,101 |  | $(145,617)$ | -0.6\% |
|  | 60,430,045 |  | 32,781,118 | 54.2\% |  | 61,040,119 |  | 610,074 | 1.0\% |
| Utility Users Tax |  |  |  |  |  |  |  |  |  |
| Water | 4,822,000 |  | 3,198,208 | 66.3\% |  | 4,644,728 |  | $(177,272)$ | -3.7\% |
| Electric \& Gas | 22,064,000 |  | 15,924,553 | 72.2\% |  | 21,740,973 |  | $(323,027)$ | -1.5\% |
| Cable | 2,553,000 |  | 1,782,022 | 69.8\% |  | 2,672,466 |  | 119,466 | 4.7\% |
| Telecommunications | 5,578,000 |  | 3,230,576 | 57.9\% |  | 4,707,858 |  | $(870,142)$ | -15.6\% |
|  | 35,017,000 |  | 24,135,359 | 68.9\% |  | 33,766,025 |  | (1,250,975) | -3.6\% |
| Franchise Tax |  |  |  |  |  |  |  |  |  |
| PG\&E | 2,391,000 |  | - | 0.0\% |  | 2,310,445 |  | $(80,555)$ | -3.4\% |
| Cable/Video | 2,171,000 |  | 1,084,698 | 50.0\% |  | 2,171,195 |  | 195 | 0.0\% |
| Waste Haulers | 9,101,000 |  | 7,181,232 | 78.9\% |  | 10,717,897 |  | 1,616,897 | 17.8\% |
|  | 13,663,000 |  | 8,265,930 | 60.5\% |  | 15,199,537 |  | 1,536,537 | 11.2\% |
| Business License Tax | 11,941,000 |  | 8,270,202 | 69.3\% |  | 12,934,628 |  | 993,628 | 8.3\% |
| Hotel/Motel Tax | 3,400,000 |  | 1,684,877 | 49.6\% |  | 2,349,307 |  | $(1,050,693)$ | -30.9\% |
| Document Transfer Tax | 1,105,000 |  | 636,519 | 57.6\% |  | 850,649 |  | $(254,351)$ | -23.0\% |
| Motor Vehicle License | 160,000 |  | - | 0.0\% |  | 250,424 |  | 90,424 | 56.5\% |
| Interest | 3,245,909 |  | 1,127,245 | 34.7\% |  | 3,341,126 |  | 95,217 | 2.9\% |
|  | 19,851,909 |  | 11,718,842 | 59.0\% |  | 19,726,134 |  | $(125,775)$ | -0.6\% |
| Program Revenues |  |  |  |  |  |  |  |  |  |
| Fire Contracts | 4,432,189 |  | 3,371,294 | 76.1\% |  | 4,458,735 |  | 26,546 | 0.6\% |
| Code Enforcement | 3,617,190 |  | 2,131,638 | 58.9\% |  | 3,597,240 |  | $(19,950)$ | -0.6\% |
| Charges for Services | 2,096,603 |  | 1,456,761 | 69.5\% |  | 2,166,536 |  | 69,933 | 3.3\% |
| Fines \& Forfeitures | 358,862 |  | 352,750 | 98.3\% |  | 512,506 |  | 153,644 | 42.8\% |
| Revenues from Other Agencies | 2,534,591 |  | 1,819,928 | 71.8\% |  | 3,005,714 |  | 471,123 | 18.6\% |
| Licenses \& Permits | 469,827 |  | 447,570 | 95.3\% |  | 528,315 |  | 58,488 | 12.4\% |
| Sale of Fixed Assets | 300,000 |  | 5,000 | 1.7\% |  | 395,000 |  | 95,000 | 31.7\% |
| Misc Other Revenues | $(47,595)$ |  | 158,197 | -332.4\% |  | $(37,023)$ |  | 10,572 | -22.2\% |
|  | 13,761,667 |  | 9,743,138 | 70.8\% |  | 14,627,022 |  | 865,355 | 6.3\% |
| Interfund Reimbursements |  |  |  |  |  |  |  |  |  |
| Indirect Cost Allocation | 5,382,463 |  | 3,840,404 | 71.4\% |  | 5,324,716 |  | $(57,747)$ | -1.1\% |
| Refunds \& Reimbursements | 1,470,896 |  | 1,209,696 | 82.2\% |  | 1,575,820 |  | 104,924 | 7.1\% |
| Rents/Leases/Concessions | 3,609,741 |  | 3,311,998 | 91.8\% |  | 3,677,904 |  | 68,163 | 1.9\% |
|  | 10,463,100 |  | 8,362,099 | 79.9\% |  | 10,578,440 |  | 115,340 | 1.1\% |
| Transfers In |  |  |  |  |  |  |  |  |  |
| Loan Repayment | 505,756 |  | 505,756 | 100.0\% |  | 505,756 |  | - | 0.0\% |
|  | 505,756 |  | 505,756 | 100.0\% |  | 505,756 |  | - | 0.0\% |
| Total Revenues | \$ 236,469,413 |  | 157,860,619 | 66.8\% |  | 238,216,446 | \$ | 1,747,033 | 0.7\% |

