



Quote For:

**Stockton Police Department
ILP - Four Mobile Systems with Three Cameras**

Quoted By:

**Lehr
Steve Adair**

Date: 12-29-16



Be Smart. Be Safe. Be Vigilant.



Wednesday, April 15th, 2015

This memorandum is a request for authorization for sole source acquisition of goods and services from Vigilant Solutions based in Livermore CA. Vigilant Solutions is a leading provider of advanced Solutions analytics solutions for law enforcement, advanced security and consumer behavior analysis applications. Furthermore, Vigilant Solutions specializes in diverse PC and DSP based applications of Advanced Solutions Analytics software and is an innovative developer of Solutions algorithm libraries and Solutions mining technologies. With over 17 years of Solutions imaging expertise in the LPR, semiconductor, and security automation industries Vigilant Solutions has been delivering quality products and service all over the world.

Vigilant Solutions currently provides technology support and ALPR data for the United States' largest private license plate reader (LPR) database available nationwide. Vigilant Solutions currently loads over 80,000,000 license plate records per month of mostly stationary (parked) vehicles from key geographic regions. By the end of 2014, the size of the private LPR network reached a benchmark of over 2.6 billion detections records. Vigilant Solutions is the only ALPR Company to offer the National ALPR Law Enforcement Sharing Program (NVLS) that is providing ALPR data and hosting application for Law Enforcement use only. With use of the NVLS program is the industry's first and only ALPR Smart Phone application. No other ALPR vendor has the products and resources that technically meet the type of standards required for such a solution.

We are the exclusive software developer and manufacturer of similar types of ALPR units for agencies like: CA Highways Patrol, CO State Patrol, U.S. Military, SPAWAR Pacific, and many other Military and Law Enforcement Agencies. Vigilant Solutions was recently awarded the bid for the Anaheim Police department consisting of 24 LEA's inside Orange County CA. Every agency is satisfied with the fact that Vigilant Solutions is a sole source vendor. All aspects of our solution are done under our care and control at our factory in Livermore CA. I am sure that you also will be very satisfied with our products.

Vigilant Solutions utilizes resellers and the only authorized reseller for this opportunity is Lehr Auto Electric in Hawaii, California and Nevada territories.

If you require any additional information please feel free to contact, Kris M. Robison @ 949-525-3326. Email: Kris.robison@vigilantsolutions.com

		Lehr 4707 Northgate Blvd. Sacramento, California 95834 (P) 916-267-5547			
Attention:	Stockton Police Department	Date	12/29/2016		
Project Name:	ILP - Four Mobile Systems with Three Cameras	Quote Number:	STA-0533-02		

PROJECT QUOTATION

We at Lehr are pleased to quote the following systems for the above referenced project:

Qty	Item #	Description
(1)	VS-ILP-3M2RE	Intelligence Led Policing Package w/ 3-Camera Mobile LPR Hardware (Reaper) - Up to 700 Sworn <u>Hardware Includes:</u> <ul style="list-style-type: none"> 3-Camera Mobile LPR system - Quantity = 4 LPR Systems (Reaper Cameras) <ul style="list-style-type: none"> Power over Ethernet (POE) LPR cameras w/ Integrated processors Lens configuration to be confirmed by customer at time of order <u>Software / Services Include:</u> <ul style="list-style-type: none"> CarDetector Mobile LPR Software for MDC Unit <ul style="list-style-type: none"> Includes Mobile Hit Hunter Data Access Feature LEARN Software as a Service (SaaS) including: <ul style="list-style-type: none"> LEARN Data Analytic Tools Unlimited Commercial LPR data Access Hosting, data and system management of LPR data LEARN-Mobile Companion SmartPhone application (Android & iPhone) First year Standard Service Package for hosted LPR server access FaceSearch Hosted Facial Recognition <ul style="list-style-type: none"> Image gallery of up to 50,000 images
(1)	VS-LEARN--H	Vigilant Hosted/Managed Centralized LPR server via LEARN <ul style="list-style-type: none"> Vigilant hosted/managed LEARN account <ul style="list-style-type: none"> Central repository for all LPR data acquired by each LPR system Includes Vigilant's suite of LPR data analytics via online web access <ul style="list-style-type: none"> Automated CarDetector software update management Plate searching, mapping, data mining utilities Stakeout, Associate Analysis and Locate Analysis Full administrative security with management auditing Plug-N-Play an unlimited number of CarDetector LPR systems <ul style="list-style-type: none"> Requires NO server hardware, NO server maintenance Requires Vigilant Enterprise Service Agreement contract
(1)	SSUPLN-COM	Vigilant Start Up & Configuration of Hosted/Managed LEARN Server Account <ul style="list-style-type: none"> New client account setup via national LPR server Required for all hosted/managed LEARN client accounts
(4)	SSUPSYS-COM	Vigilant System Start Up & Commissioning of 'In Field' LPR system <ul style="list-style-type: none"> Vigilant technician to visit customer site Includes system start up, configuration and commissioning of LPR system Applies to mobile (1 System) and fixed (1 Camera) LPR systems

(1)	VSPTRNG	Vigilant End User Training for LPR Systems <div> <div>ATTACHMENT B</div> <ul style="list-style-type: none"> End user training for Vigilant products <ul style="list-style-type: none"> Covers all client purchased applications Includes classroom and field operation training Vigilant certified technician to visit site and perform one training class </div>
(1)	VSPTRVL-01	Vigilant Certified Partner Travel via Client Site Visit <ul style="list-style-type: none"> Vigilant certified technician to visit client site Includes all travel costs for onsite support services
(4)	Installation	Install ALPR 3 camera System on Patrol Car with light bar brackets <ul style="list-style-type: none"> Installed at Lehr Location - Sacramento Certified Vigilant Install
(1)	Tax	Tax @ 9%
(4)	VS-LBB-FS-VBAR-02-A	LPR Camera Mounting Brackets - For Federal Signal Valor light bar - Complete Set <ul style="list-style-type: none"> LPR Camera Mounting Bracket - Rooftop under light bar Compatible with Federal Signal Valor light bar Mounts up to four (4) LPR cameras
Subtotal Price (Including sales tax)		\$113,102.55

Quote Notes:

- All prices are quoted in USD and will remain firm and in effect for 120 days.
- Complete system to be delivered within 30 days of AOR (After Receipt of Order).
- All hardware components to have standard One (1) year hardware warranty.
- All software to have standard one (1) year warranty for manufacturer defects.
- Compatibility with Vigilant Solutions hardware/software to be confirmed prior to sale.
- Software is manufactured under strict Vigilant Solutions standard.
- Compliance to local codes neither guaranteed nor implied.
- This Quote does not include anything outside the above stated bill of materials.
- All prices are quoted in USD Valid for 120 days
- Lehr is a Sole Source provider for Vigilant Solutions in CA, HI and NV - see attached

Quoted by: Steve Adair - 916-267-5547 - steve@lehrauto.com

Total Price (Including sales tax)	\$113,102.55	
Accepted By:	Date:	P.O#