## DOWNTOWN STOCKTON ALLIANCE

2017 DRAFT BUDGET
Operating Income/Expense
Income
$4000 \cdot$ Assessments - Private Owners
$4010 \cdot$ Assessments - Public Agencies
$4019 \cdot$ Security Contract / Atlas
$4023 \cdot$ Banner Income
$4023.01 \cdot$ Ace
4023.02 • Cort Companies
$4023.04 \cdot$ Port of Stockton
$4023.10 \cdot$ Art Banner Sponsors
Total $4023 \cdot$ Banner Income
$4024 \cdot$ Project Income
$4024.10 \cdot$ Holiday Events
$4024.13 \cdot$ Love You Baby Restaurant Promo
$4024.14 \cdot$ Full Moon Riders Downtown Bike
$4024.16 \cdot$ Concerts/Street Entertainment
$4024.18 \cdot$ Waterfront Fridays
Total $4024 \cdot$ Project Income
$4040 \cdot$ Contracts - WMN \& Sanitation
$4042 \cdot$ Outside Services (Contracts)
$4045 \cdot$ Brick \& Mortar Rental Income
$4070 \cdot$ Miscellaneous Income
$4090 \cdot$ Postcards From Stockton - Grant
$4200 \cdot$ State of California Arrears
Total Income

|  | 2017 Annual Budget |
| :---: | :---: |
| Expense |  |
| 6000 Payroll \& Benefits |  |
| 6001 . Wages | 514,882.26 |
| 6003 . Workers Compensation Insurance | 24,884.17 |
| 6004 - Payroll Taxes | 45,966.43 |
| 6005 . Parking Reimbursements | 2,275.00 |
| 6006 . Health Care Benefit |  |
| 6007 . Kaiser Premiums | 38,500.00 |
| 6010 . Aflac | 550.00 |
| Total 6006 . Health Care Benefit | 39,050.00 |
| 6011. Payroll \& HR Service | 12,600.00 |
| Total 6000 . Payroll \& Benefits | 639,657.86 |
| 6100 - Education \& Networking |  |
| 6101 . Conferences | 850.00 |
| 6102.01 - Business Meals/Meetings | 1,800.00 |
| 6102.02 . Events/Luncheons/Dinners | 2,500.00 |
| 6102.03 Employee Recognition | 800.00 |
| 6103 . Travel | 1,600.00 |
| 6104 Education/Training | 1,200.00 |
| 6105 . Memberships/Dues | 1,700.00 |
| 6106 Subscriptions | 750.00 |
| Total $6100 \cdot$ Education \& Networking | 11,200.00 |
| 6200 Advertising/Marketing |  |
| 6201. Website | 2,500.00 |
| 6203 . Printing/Paper | 5,000.00 |
| 6206 . Advertising | 28,500.00 |
| 6207 . Gift Baskets \& Other Donations | 2,400.00 |
| Total 6200. Advertising/Marketing | 38,400.00 |
| 6300 Event Expenses |  |
| 6311. Waterfront Fridays | 4,700.00 |
| 6320 . Special Events |  |
| 6320.03 - Holiday Events | 1,200.00 |
| 6320.13 . Love You Baby Restaurant Promo | 3,500.00 |
| 6320.14 . Full Moon Riders Downtown Bike | 4,000.00 |
| 6320.16 . Concert/Street Entertainment | 1,000.00 |
| 6320.17 . Sponsorships/Partnerships | 1,200.00 |
| 6320.18 . Special Event Insurance | 1,200.00 |
| 6320.19 . Brick \& Mortar | 2,000.00 |
| 6320.20 . Music To My Ears Piano Project | 1,800.00 |
| 6320.21 . Stockton Arts Week | 400.00 |
| 6320.22 - National Night Out | 100.00 |
| 6320.23 . Utility Box Art | 1,640.00 |
| Total 6320. Special Events | 18,040.00 |
| Total 6300 - Event Expenses | 22,740.00 |


|  | 2017 Annual Budget |
| :---: | :---: |
| 6330 - Banners |  |
| 6330.01 - Annual Franchise Fee | 4,300.00 |
| 6330.02 . Hardware Replacement | 1,500.00 |
| 6330.03 - Encroachment Permit Fee | 600.00 |
| 6330.04 - Installation/Removal | 3,800.00 |
| 6330.05 - Banners Printing | 3,800.00 |
| Total 6330 - Banners | 14,000.00 |
| 6340 . Economic Development |  |
| 6340.03 . Business Recruitment \& Tours | 3,000.00 |
| 6340.05 - Post Cards From Stockton | 10,000.00 |
| 6340.09 . Gift of Time Parking | 150.00 |
| 6340.12 . Place Making Projects | 2,000.00 |
| 6340.15 . Brick \& Mortar | 1,600.00 |
| 6340.16 - Focus Block Improvement Project | 2,000.00 |
| 6340.20 - CEO/Discretionary Expenditures | 1,000.00 |
| Total 6340 . Economic Development | 19,750.00 |
| 6350 . Clean \& Safe Projects |  |
| 6350.03 - DT Volunteer Ambassador Program | 500.00 |
| 6350.04 - Homless Initiative Partnership | 500.00 |
| 6350.05 . Weekend Security / Atlas | 22,248.00 |
| 6350.06 . Security / PD Contracts | 72,000.00 |
| 6350.07 - Clean \& Safe Facilities | 6,000.00 |
| 6350.08 - Power Washing Contract | 120,000.00 |
| Total 6350 . Clean \& Safe Projects | 221,248.00 |
| 6400 - Office Expense \& Supplies |  |
| 6400.01 - Paper | 1,800.00 |
| 6400.02 . Copier Lease \& Toner | 12,624.00 |
| 6400.03 P Postage \& Mailing | 500.00 |
| 6400.04 General Office Supplies | 4,500.00 |
| 6400.05 - Office Equipment | 600.00 |
| 6400.06 - Annual Office Cleaning | 670.00 |
| Total 6400 - Office Expense \& Supplies | 20,694.00 |
| 6420 - Maintenance \& Cleaning |  |
| 6420.01 - Maintenance Supplies | 5,000.00 |
| 6420.02 . Equipment Repair/Maintenance | 5,000.00 |
| 6420.03 - Equipment Replacement | 500.00 |
| 6420.04 - Equipment Lease/Rental | 500.00 |
| 6420.05 Radio System | 1,100.00 |
| 6420.06 - Uniforms | 5,000.00 |
| 6420.07 - Gasoline | 5,500.00 |
| 6420.08 - Graffiti Removal/Repaint | 1,700.00 |
| 6420.13 . Security System | 900.00 |
| 6420.14 - WM Dumpster Locks | 408.00 |
| Total 6420 Maintenance \& Cleaning | 25,608.00 |
| 6500 - Insurance |  |
| 6501. General Liability | 12,000.00 |
| 6502 . D \& O Insurance | 2,137.00 |
| 6503 . Auto Insurance | 1,500.00 |
| Total $6500 \cdot$ Insurance | 15,637.00 |


|  | 2017 Annual Budget |
| :---: | :---: |
| 6600 - Taxes |  |
| 6601 . Personal Property Taxes | 1,000.00 |
| 6604 . Franchise Tax Expense | 10.00 |
| Total $6600 \cdot$ Taxes | 1,010.00 |
| 6700 . Utilities/Rent |  |
| 6701 - DSL Line (Web site/e-mail) | 6,000.00 |
| 6702 . Telephones | 2,000.00 |
| 6703 . Cell Phones | 3,600.00 |
| 6704 . Utilities |  |
| 6704.01 - PG\&E | 7,650.00 |
| 6704.02 . Elevator Maintenance | 1,115.00 |
| 6704.03 Water \& Sewer | 775.00 |
| 6704.04 - Electric Meter | 2,100.00 |
| 6704.05 Alarm System | 750.00 |
| Total 6704 . Utilities | 12,390.00 |
| 6705 . Office Lease | 48,293.00 |
| 6706 . First Floor Rent | 9,000.00 |
| Total 6700 - Utilities/Rent | 81,283.00 |
| 6800 . Professional \& Fin. Services |  |
| 6802 . Other Services | 500.00 |
| 6803 - Legal Fees | 500.00 |
| 6805 . Accounting Fees |  |
| 6805.01 - Accounting Fees | 14,500.00 |
| 6805.02 . Willdan Assessment Service | 2,250.00 |
| Total 6805. Accounting Fees | 16,750.00 |
| 6806 - I.T. | 8,300.00 |
| 6812 . Authorize.net | 1,200.00 |
| Total 6800 . Professional \& Fin. Services | 27,250.00 |
| 6850 . Recertification Expense |  |
| 6850.01 . Consulting Fees | 25,000.00 |
| 6850.02 . Printing \& Postage | 2,000.00 |
| 6850.03 - Meetings | 2,000.00 |
| Total 6850 . Recertification Expense | 29,000.00 |
| 6900 - Miscellaneous Expense | 200.00 |
| Total Expense | 1,167,877.86 |
| Net Operating Income/Expense | 21,500.00 |


| Other Income <br>  <br> $7500 \cdot$ Interest Income <br> $7800 \cdot$ CDBG Entrepreneurship Income <br> $7801 \cdot$ CDBG Grant <br> Total $7800 \cdot$ CDBG Entrepreneurship Income <br> Total Other Income <br> Other Expense <br> $8000 \cdot$ CDBG Entrepreneurship Expense <br> $8001 \cdot$ First Floor Rent <br> $8002 \cdot$ First Floor Utilities <br> $8003 \cdot$ Maintenance <br> $8006 \cdot$ Workshops, Materials \& Fees <br> Total $8000 \cdot$ CDBG Entrepreneurship Expense |
| :--- |
| Total Other Expense |
| Net Other Income/Expense |

