TIBUR∩N®

Proposal/Sales Quotation	
Quotation QUO-40983-3KJKF3	Quotation Date: 6/29/2016

General & Client Information

Agency Name:	Stockton Fire Department	**Bill To:** 425 N. El Dorado St Stockton CA USA 95202	
System Description:	Stockton FD/Regional JPA onto Police CAD		
Client Contact:	Dick Luttrell /Tom Henning		
Contact Phone:	(209) 937-8414	**Ship To:** 425 N. El Dorado St Stockton CA USA 95202	
Contact Email:	dick.luttrell@stocktonca.gov / tom.henning@stocktonca.gov		
Expiration Date:	90 days from issuance date		
Presented By:	Martha Chavez/Bob Brown		

Project Products & Services

Tiburon Software License Fee(s)

CAD Software License Fee(s)	Unit Price	Qty	Total Price
Paramount ProQA Interface Client License, per workstation	$200.00	6	$1,200.00
TC CAD Additional Agency License	$28,500.00	1	$28,500.00
TC CAD Alphanumeric Paging with Dispatch Interface (for Active 911)	$15,000.00	1	$15,000.00
TC CAD Client License, Per Production Workstation	$7,000.00	6	$42,000.00
TC CAD Fire Alerting Alerting Interface/Tone Encoder	$20,000.00	1	$20,000.00
TC CAD UDS (XML) includes Zoll, ESO and PulsePoint - 1 site install (Firehouse RMS)	$25,000.00	1	$25,000.00
CAD Software License Fee(s) Subtotal:			*$131,700.00*

Mobile Software License Fee(s)	Unit Price	Qty	Total Price
MobileCOM Production Client License, per Seat	$1,550.00	23	$35,650.00
Mobile Software License Fee(s) Subtotal:			*$35,650.00*

Tiburon Software License Fee(s) Total: | **$167,350.00**

Tiburon Implementation Service Fee(s)

CAD Implementation Service Fee(s)	Unit Price	Qty	Total Price
CAD Dispatcher/Calltaker Training	$9,275.00	1	$9,275.00
CAD File Maintenance Training (Onsite)	$9,275.00	1	$9,275.00

TIBUR⦿N®

CAD WebBrowser Training (Onsite)	$1,925.00	1	$1,925.00
TC CAD Additional Agency Deployment Services	$4,900.00	1	$4,900.00
TC CAD Alphanumeric Paging with Dispatch Interface Services (for Active 911)	$1,925.00	1	$1,925.00
TC CAD Fire Alerting Alerting Interface/Tone Encoder Services	$11,200.00	1	$11,200.00
TC CAD UDS (XML) includes Zoll, ESO and PulsePoint - 1 site install Services (Firehouse RMS)	$7,700.00	1	$7,700.00
CAD Implementation Service Fee(s) Subtotal:			*$46,200.00*

Mobile Implementation Service Fee(s)	Unit Price	Qty	Total Price
Mobile Administration Training	$1,925.00	1	$1,925.00
MobileCOM Train-The-Trainer	$875.00	2	$1,750.00
Mobile Implementation Service Fee(s) Subtotal:			*$3,675.00*

Tiburon Implementation Service Fee(s) Total: **$49,875.00**

Custom Solution(s)

Product Name	Unit Price	Qty	Total Price
Advanced CAD to CAD with AMR	$40,000.00	1	$40,000.00
Cradle Point Integration (not to exceed 80 hours)	$14,000.00	1	$14,000.00
ProQA Paramount Integration Services	$4,900.00	1	$4,900.00
Rip & Run Fire Station Printing	$10,500.00	1	$10,500.00
Tablet Command Integration (Views)	$14,000.00	1	$14,000.00

Custom Solution(s) Total: **$83,400.00**

Project Related Fee(s)

Product Name	Unit Price	Qty	Total Price
Project Management	$59,696.00	1	$59,696.00
Estimated Travel Expenses (To be billed as incurred)	$17,400.00	1	$17,400.00
Paramount ProQA Training (Webinar)	$1,750.00	1	$1,750.00
Rip & Run Deployment Services	$1,925.00	1	$1,925.00
TC CAD/Mobile Additional Agency Deployment Services (for JPA set up, does not inc licensing)	$31,700.00	1	$31,700.00

Project Related Fee(s) Total: **$112,471.00**

Project Total: $413,096.00

TIBUR⬤N®

Annual Maintenance Fee(s) (Year 1)

Product Name	Support Level	Total Price
Advanced CAD to CAD with AMR	24 x 7	$8,800.00
Cradle Point Integration	24 x 7	$3,080.00
MobileCOM Production Client License, per Seat	24 X 7 Tib	$6,417.00
Paramount ProQA Interface Client License, per workstation	24 X 7 Tib	$216.00
ProQA Paramount Integration Services	24 x 7	$1,078.00
Rip & Run Deployment Services	24 X 7 Tib	$346.50
Rip & Run Fire Station Printing	24 X 7 Tib	$1,890.00
Tablet Command Integration (Views)	24 x 7	$3,080.00
TC CAD Additional Agency License	24 X 7 Tib	$5,130.00
TC CAD Alphanumeric Paging with Dispatch Interface (Active 911)	24 X 7 Tib	$2,700.00
TC CAD Client License, Per Production Workstation	24 X 7 Tib	$7,560.00
TC CAD Fire Alerting Alerting Interface/Tone Encoder	24 X 7 Tib	$3,600.00
TC CAD UDS (XML) includes Zoll, ESO and PulsePoint - 1 site install	24 X 7 Tib	$4,500.00

Annual Maintenance Fee(s) (Year 1) Total: **$48,397.50**

Estimated Sales Tax: Taxable sales: $0.00   Subtotal: $461,493.50
(State: at %)

Sales Tax Amount: $0.00

Quote Total inc Year 1 Support: $461,493.50

** Year 1 Support is invoiced at Cutover