

**AGREEMENT FOR THE PURCHASE OF PUBLIC SAFETY RADIOS  
CITY OF STOCKTON AND MOTOROLA SOLUTIONS, INC.**

THIS AGREEMENT FOR THE PURCHASE OF GOODS ("Agreement") is made \_\_\_\_\_, 20\_\_\_\_, between Motorola Solutions, Inc. ("Supplier"), whose address is **10680 Treena Street, #200, San Diego, CA 92131**, and telephone number is **707-289-4289, (Tammie Massirer)** and the City of Stockton, a municipal corporation ("City") referencing the Contractual Agreement for **Radio Communication/Emergency Response & Mobile Interoperability Equipment** dated May 1, 2015 (the "Parent Contract") between Motorola Solutions Inc. ("Supplier"), and the Houston-Galveston Area Council of Governments (H-GAC) ("Principal Procurement Agency").

The terms and conditions of this Agreement shall incorporate the Parent Contract, except to the extent expressly provided herein. Each capitalized term used herein and not otherwise defined shall have the same meaning attributed to it in the Parent Contract.

The following terms and conditions are expressly modified for this Agreement:

Term: begins on execution date of this Piggy-back Agreement and is terminated concurrently with Parent Contract (RA05-15).

Except as specifically modified herein, all other terms and conditions of the Parent Contract shall remain in full force and effect. This Agreement in no way modifies or alters the Parent Contract for the contracting parties identified therein.

In consideration of the mutual promises set forth in this Agreement, the parties agree as follows:

1. Goods to be provided. Supplier shall provide the goods as set forth on the attached Exhibits incorporated herein by reference.
2. Compensation. For the purchase of goods under this Agreement, City shall pay Supplier the sum not to exceed \$1,724,668.61 (Exhibit A - \$1,126,000.00 and Exhibit B – \$598,668.61).
3. Method of Payment. City shall pay Supplier within 30 days from the date Supplier's invoices are received. Supplier shall submit invoices as the radio equipment is shipped (FOB Destination).
4. Indemnification. Supplier shall indemnify, save and hold harmless from and defend the City, members of the City Council and employees, agents and volunteers, against any and all claims, costs, demands, causes of action, suits, losses, and expense, including attorneys fees, arising from or out of the negligent or intentionally wrongful acts or omissions of Supplier, its officials, employees, agents or assignees, in connection with the goods and services that the Supplier is to provide/perform under this Agreement.

5. Audit. City reserves the right to periodically audit all non-confidential directly pertinent documents relating to the charges for good and services provided by Supplier, such as invoices and payment records.

6. Ownership of Goods. Title to the equipment shall pass to the City and become the property of the City upon delivery. Title to Software embedded or installed in the equipment does not pass but is licensed in accordance with the applicable Software License Agreement.

7. Warranties. In accordance with Seller's standard Commercial Warranty, Supplier warrants that for one (1) year, the units will be free of defects in design materials and workmanship. The one (1) year warranty period shall commence upon the first day of the next calendar month following product shipment. The City shall have a reasonable time period after delivery to inspect the products for conformity to the order and the absence of damage in transit. The City has no duty to accept and may reject non-conforming products or products damaged in transit, and Supplier will promptly replace any properly rejected non-conforming or damaged products.

Sales and use tax on purchases made by CITY from all suppliers located outside of California and whose products are shipped from out of state will be remitted to the BOE directly by the CITY under permit number SR KHE 28-051174 DP. Supplier shall not include sales/use tax on the invoice submitted to the CITY.

8. Changes to the Agreement. This Agreement may not be modified except in writing by both parties.

9. Applicable Law. This Agreement shall be governed by the laws of the State of California and venue for any action brought in state court shall be in the Superior Court, County of San Joaquin, Stockton Branch or, for actions brought in federal court, the United States District Court for the Eastern District of California, Sacramento Division.

10. Non-Assignability. Supplier shall not assign or transfer this Agreement or any interest or obligation in this Agreement without the prior written consent of the City and then only upon such terms and conditions as City may set forth in writing. Supplier attests that Delta Wireless is one of its assignees.

11. Notices. All notices herein required shall be in writing and shall be sent certified or registered mail, postage prepaid, addressed as follows:

To Supplier: Motorola Solutions, Inc.  
Delta Wireless  
1700 W. Fremont Street  
Stockton, CA 95203

To City: IT Director  
City of Stockton  
425 N. El Dorado St.  
Stockton, CA 95202

With a copy to: Motorola Solutions, Inc.  
Attn: Tammie Massirer

10680 Treena Street, #200,  
San Diego, CA 92131  
Tammie.Massirer@motorolasolutions.com  
707-289-4289 (Office)  
916-626-0493 (Mobile)

12. Conformance to Applicable Laws. Supplier shall comply with all applicable Federal, State and Municipal laws, rules and ordinances. Supplier shall not discriminate in the employment of persons or in providing services under this Agreement on the basis of any legally protected classification including race, color, national origin, sex or religion of such person.

13. Miscellaneous Provisions.

a. City may terminate this Agreement at any time by mailing notice to Supplier at the address first stated above. Supplier shall be paid for that portion of goods provided when notice is received.

b. In the performance of this Agreement, Supplier, its employees and agents shall have the status of an independent Supplier and not as an employee of the City for any purpose.

c. If either City or Supplier waives a breach of this Agreement, such waiver shall not constitute a waiver of other or succeeding breaches of this Agreement.

d. This Agreement constitutes the entire understanding of the parties.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement the date and year first above written.

**CITY OF STOCKTON**

**MOTOROLA SOLUTIONS, INC.**

\_\_\_\_\_  
Kurt O. Wilson  
City Manager

By: \_\_\_\_\_  
Signature

ATTEST:

\_\_\_\_\_  
Print name

\_\_\_\_\_  
City Clerk

Title: \_\_\_\_\_

APPROVED AS TO FORM:

\_\_\_\_\_  
City Attorney



Motorola Solutions Inc.

Date: Jul. 12, 2016  
Attachment F

Prepared By: Mitch Okafuji/tm

Phone: 209-948-9611

Customer #: 1000418328

Delta Wireless, Motorola Manufacturer's Representative

Prepared For: <b>Terrell Harper</b>	<b>Bill to</b> 1 City of Stockton	<b>Ship to</b> City of Stockton
Company: <b>City of Stockton, CA</b>	<b>Address:</b> 425 N El Dorado St	<b>Address:</b> 425 N El Dorado St
Phone: <b>209-937-8254</b>	IT Div, Lower Level, City Hall	IT Div, Lower Level, City Hall
Email: <a href="mailto:terrell.harper@stocktonca.gov">terrell.harper@stocktonca.gov</a>	Stockton, CA 95202	Stockton, CA 95202

Pricing Per: HGAC Contract RA05-15

Qty.	Model	Description	List Price	Contract Price	Price
<b>APX PORTABLE AND MOBILE RADIOS - FIRE SERVICE</b>					
6	H91TGD9PW7 N	APX 8000 ALL BAND PORTABLE MODEL 3.5	\$ 6,109.00	\$ 4,581.75	\$ 27,490.50
		APX 8000XE Model 3.5 ships standard with Radio Profiles, Front Color Display: 4 lines of text, 2 lines of icons, Full Keypad: 4 x 3 alpha-numeric 3 programmable button, 4 way navigation, home and data buttons, Intelligent Lighting, Angled On/Off Volume knob, Low Battery alert tone, ADP Privacy Single Key, Noise Cancellation Software, Adaptive Audio Engine, Radio Packet Data (Q947), Mission Critical Bluetooth (QA00583) with Integrated SW/HDW Mission Critical Wireless Bluetooth, Software Key (QA01749), Extreme 1-Sided Noise Reduction (QA01833), One Touch/ Status Message (H46), Radio Trace/Remote Monitor (H43), all-band antenna (KT000026A01), Unified Call List, Enhanced Zone Bank (QA01768), GPS Operation (QA00782) with Integrated SW/HDW GPS & GLONASS Location Capability, Universal Carry Holder, ISA 12.12.01-2015 and CAN /CSA C22.2 No. 213-15 IMPRES 2 Lilon 3400 mAh Battery (PMNN4504).			
		HAZARDOUS LOCATION FOR FIREFIGHTER SAFETY- APX 8000XE will support Div 2 when properly equipped with the standard battery (PMNN4504) OR with QA05595 (PMNN4505) are approved to ISA 12.12.01-2015 and CAN/CSA C22.2 No. 213-15 as safe for use in Class I, Division 2, Groups A,B,C,D; Class II, Division 2, Groups F,G; Class III, Division 2.			
6	QA02006	RUGGEDIZED - REQUIRED FOR XE UL	\$ 800.00	\$ 600.00	\$ 3,600.00
6	QA01427	ALT: IMPACT GREEN HOUSING	\$ 25.00	\$ 18.75	\$ 112.50
6	QA05507	DEL: DELETE 7/800 MHZ BAND	\$ (800.00)	\$ (600.00)	\$ (3,600.00)
6	Q58	ADD: 3 YEAR SERVICE FROM THE START LITE	\$ 102.00	\$ 102.00	\$ 612.00
6	Q806	ADD: ASTRO DIGITAL CAI OPERATION	\$ 515.00	\$ 386.25	\$ 2,317.50
6	H35	ADD: CONVENTIONAL OPERATION	\$ 800.00	\$ 600.00	\$ 3,600.00
6	WPLN7080	Single Unit Charger	\$ 125.00	\$ 100.00	\$ 600.00
1	NNTN7065B	IMPRES MUC CHARGER WITH 1 DISPLAY	\$ 788.00	\$ 630.40	\$ 630.40

Qty.	Model	Description	List Price	Contract Price	Price
6	PMMN4106A	XE500 RSM (REMOTE SPEAKER MIC) HIGH IMPACT GREEN  The XE500 when used with the APX 8000XE supports the hazardous certification ratings ANSI/ISA-12.12.01-2015 CAN/CSA C22.2 NO 213-15, Nonincendive Electrical Equipment for use in: • Class I, Division 2, Groups A, B, C, D • Class II, Division 2, Groups F, G • Class III, Division 2	\$ 550.00	\$ 440.00	\$ 2,640.00
3	M30TXS9PW1AN	APX7500 DUAL BAND HIGH POWER, BLACK COLOR	\$ 3,111.00	\$ 2,333.25	\$ 6,999.75
3	G806	ADD: ASTRO DIGITAL CAI	\$ 515.00	\$ 386.25	\$ 1,158.75
6	W22	ADD: PALM MICROPHONE	\$ 72.00	\$ 54.00	\$ 324.00
3	GA00342AA	ADD: UHF R1 HP PRIMARY BAND	\$ -	\$ -	\$ -
3	GA00309AA	ADD: VHF HP SECONDARY BAND	\$ 400.00	\$ 300.00	\$ 900.00
3	GA00579AA	ADD: ENABLE DUAL BAND	\$ 600.00	\$ 450.00	\$ 1,350.00
3	GA05100AA	ENH: STD WARRANTY APPLIES-NO SFS	\$ -	\$ -	\$ -
3	G48BB	ENH: CONVENTIONAL OPERATION	\$ 800.00	\$ 600.00	\$ 1,800.00
3	G442AJ	ADD: O5 CONTROL HEAD	\$ 432.00	\$ 324.00	\$ 972.00
3	G444AE	ADD: APX CONTROL HEAD SOFTWARE	\$ -	\$ -	\$ -
3	GA00092AS	ADD: DUAL-CONTRL HD HARDWARE	\$ 570.00	\$ 427.50	\$ 1,282.50
6	G609AC	ADD: REMOTE MOUNT CBL 50 FEET	\$ 35.00	\$ 26.25	\$ 157.50
0	G628AC	ADD: REMOTE MOUNT CBL 17 FEET	\$ 15.00	\$ 11.25	\$ -
6	B18CR	ADD: AUXILARY SPKR 7.5 WATT	\$ 60.00	\$ 45.00	\$ 270.00
3	G300AE	ADD:1/4 WAVE ROOF TOP ANT VHF	\$ 13.50	\$ 10.13	\$ 30.38
3	G426AD	ADD: ANT 1/4 WAVE WHIP 450-470 MHZ	\$ 25.00	\$ 18.75	\$ 56.25
2	M30TXS9PW1AN	APX7500 DUAL BAND HIGH POWER, BLACK COLOR	\$ 3,111.00	\$ 2,333.25	\$ 4,666.50
2	G806	ADD: ASTRO DIGITAL CAI	\$ 515.00	\$ 386.25	\$ 772.50
2	W22	ADD: PALM MICROPHONE	\$ 72.00	\$ 54.00	\$ 108.00
2	GA00342AA	ADD: UHF R1 HP PRIMARY BAND	\$ -	\$ -	\$ -
2	GA00309AA	ADD: VHF HP SECONDARY BAND	\$ 400.00	\$ 300.00	\$ 600.00
2	GA00579AA	ADD: ENABLE DUAL BAND	\$ 600.00	\$ 450.00	\$ 900.00
2	GA05100AA	ENH: STD WARRANTY APPLIES-NO SFS	\$ -	\$ -	\$ -
2	G48BB	ENH: CONVENTIONAL OPERATION	\$ 800.00	\$ 600.00	\$ 1,200.00
2	G442AJ	ADD: O5 CONTROL HEAD	\$ 432.00	\$ 324.00	\$ 648.00

Attachment F

Qty.	Model	Description	List Price	Contract Price	Price
2	G444AE	ADD: APX CONTROL HEAD SOFTWARE	\$ -	\$ -	\$ -
2	B18CR	ADD: AUXILARY SPKR 7.5 WATT	\$ 60.00	\$ 45.00	\$ 90.00
2	G300AE	ADD:1/4 WAVE ROOF TOP ANT VHF	\$ 13.50	\$ 10.13	\$ 20.25
2	G426AD	ADD: ANT 1/4 WAVE WHIP 450-470 MHZ	\$ 25.00	\$ 18.75	\$ 37.50
				\$ -	\$ -
				\$ -	\$ -
12	M25QSS9PW1_N	APX6500 UHF R1 MID POWER	\$ 2,344.00	\$ 1,758.00	\$ 21,096.00
12	G806	ADD: ASTRO DIGITAL CAI OPERATION	\$ 515.00	\$ 386.25	\$ 4,635.00
12	G48	ENH: CONVENTIONAL OPERATION APX6500	\$ 500.00	\$ 375.00	\$ 4,500.00
12	G442	ADD: O5 CONTROL HEAD	\$ 432.00	\$ 324.00	\$ 3,888.00
12	G444	ADD: APX CONTROL HEAD SOFTWARE	\$ -	\$ -	\$ -
12	G66	ADD: DASH MOUNT	\$ 125.00	\$ 93.75	\$ 1,125.00
12	G89	ADD: NO RF ANTENNA NEEDED	\$ -	\$ -	\$ -
12	W382	ADD: CONTROL STATION DESK GCAI MIC	\$ 169.00	\$ 126.75	\$ 1,521.00
12	B18	ADD: AUXILARY SPKR 7.5 WATT	\$ 60.00	\$ 45.00	\$ 540.00
12	G24	ADD: 3 YEAR SERVICE FROM THE START LITE	\$ 121.00	\$ 121.00	\$ 1,452.00
12	G91	ADD: CONTROL STATION POWER SUPPLY	\$ 263.00	\$ 197.25	\$ 2,367.00
12	W665	ADD: CONTROL STATION OPERATION	\$ 70.00	\$ 52.50	\$ 630.00
12	HLN6042	MOBILE DESK TRAY	\$ 77.00	\$ 57.75	\$ 693.00

## APX PORTABLE AND MOBILE RADIOS - PD & MUD

190	H98QDD9PW5AN	APX6000 UHF R1 MODEL 1.5 PORTABLE	2,426.00	\$ 1,819.50	\$ 345,705.00
190	Q806	ADD: ASTRO DIGITAL CAI OPERATION	\$ 515.00	\$ 386.25	\$ 73,387.50
190	H35	ADD: CONVENTIONAL OPERATION	\$ 500.00	\$ 375.00	\$ 71,250.00
190	H869	ENH:MULTIKEY	\$ 330.00	\$ 247.50	\$ 47,025.00
190	Q625AX	ENH:DES,DESXL,DES-OFB ENCRYPTION	\$ 599.00	\$ 449.25	\$ 85,357.50
190	QA05100AA	ENH:STD WARRANTY APPLIES-NO SFS	\$ -	\$ -	\$ -
32	NNTN7065B	IMPRES MUC CHARGER WITH 1 DISPLAY	\$ 788.00	\$ 630.40	\$ 20,172.80
190	PMMN4084	PLUS RSM NC IP54 THRD 3.5MM JACK RX	\$ 95.00	\$ 76.00	\$ 14,440.00
190	NNTN7038B	BATTERY	\$ 142.00	\$ 113.60	\$ 21,584.00
97	M25QSS9PW1AN	APX6500 UHF R1 MID POWER	\$ 2,344.00	\$ 1,758.00	\$ 170,526.00
97	G806	ADD: ASTRO DIGITAL CAI	\$ 515.00	\$ 386.25	\$ 37,466.25

Qty.	Model	Description	List Price	Contract Price	Price
97	G48	ENH: CONVENTIONAL OPERATION APX6500	\$ 500.00	\$ 375.00	\$ 36,375.00
97	W22	ADD: PALM MICROPHONE	\$ 72.00	\$ 54.00	\$ 5,238.00
97	G444AE	ADD: APX CONTROL HEAD SOFTWARE	\$ -	\$ -	\$ -
97	G442	ADD: O5 CONTROL HEAD	\$ 432.00	\$ 324.00	\$ 31,428.00
97	G67	ADD: REMOTE MOUNT MID POWER	\$ 297.00	\$ 222.75	\$ 21,606.75
97	G24	ADD: 3 YEAR SERVICE FROM THE START LITE	\$ 121.00	\$ 121.00	\$ 11,737.00
97	B18CR	ADD: AUXILARY SPKR 7.5 WATT	\$ 60.00	\$ 45.00	\$ 4,365.00
97	W969	ADD: MULTIPLE KEY ENCRYPTION OPERATION	\$ 330.00	\$ 247.50	\$ 24,007.50
97	G625	ADD: DES/DES-XL/DES-OFB ENCRYPTION	\$ 599.00	\$ 449.25	\$ 43,577.25
97	G426	ADD: ANT 1/4 WAVE WHIP 450-470 MHZ	\$ 25.00	\$ 18.75	\$ 1,818.75
19	M22QSS9PW1 N	APX4500 UHF R1	\$ 1,504.00	\$ 1,128.00	\$ 21,432.00
19	Q811	ADD: SOFTWARE P25 CONVENTIONAL	\$ 650.00	\$ 487.50	\$ 9,262.50
19	W22	ADD: PALM MICROPHONE	\$ 72.00	\$ 54.00	\$ 1,026.00
19	GA00804	ADD: APX O2 CONTROL HEAD (Grey)	\$ 492.00	\$ 369.00	\$ 7,011.00
19	G66	ADD: DASH MOUNT	\$ 125.00	\$ 93.75	\$ 1,781.25
19	G24	ADD: 3 YEAR SERVICE FROM THE START LITE	\$ 121.00	\$ 121.00	\$ 2,299.00
19	G444AE	ADD: APX CONTROL HEAD SOFTWARE	\$ -	\$ -	\$ -
19	B18CR	ADD: AUXILARY SPKR 7.5 WATT	\$ 60.00	\$ 45.00	\$ 855.00
19	G426	ADD: ANT 1/4 WAVE WHIP 450-470 MHZ	\$ 25.00	\$ 18.75	\$ 356.25
Equipment Total					\$ 1,215,884.08
<p><b>* ONE TIME DISCOUNT - Bulk Order Incentive &amp; Trade-In - An additional discount incentive will be applied to the order. Order must be received by 08/25/2016. Trade-in Radios must be received within 6 months of receipt of order.</b></p> <p>After 08/25/2016, the additional incentive will no longer be valid and the pricing will revert to the quantity discount only.</p>					<b>\$ (89,884.08)</b>
					<b>Total \$ 1,126,000.00</b>

**THIS QUOTE IS BASED ON THE FOLLOWING:**

- This quotation is provided to you for information purposes only and is not intended to be an offer or a binding proposal. If you wish to purchase the quoted products, Motorola will be pleased to provide you with our standard terms and conditions of sale (which will include the capitalized provisions below), or alternatively, receive your purchase order which will be acknowledged. Thank you for your consideration of Motorola products.
- Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes. Quote does not include sales tax.



Motorola Solutions Inc.

Date: Jul 13, 2016

Attachment F

Prepared By: Mitch Okafuji/tm  
Delta Wireless, Manufacturer's Representative

Phone: 209-948-9611

Customer #: 1000418328

Prepared For: **Terrell Harper**  
Company: **City of Stockton, CA**  
Phone: **209-937-8254**  
Email: [terrell.harper@stocktonca.gov](mailto:terrell.harper@stocktonca.gov)

**Bill to** City of Stockton  
**Address:** 425 N El Dorado St  
IT Div, Lower Level, City Hall  
Stockton, CA 95202

**Ship to** City of Stockton  
**Address:** 425 N El Dorado St  
IT Div, Lower Level, City Hall  
Stockton, CA 95202

Pricing Per: HGAC Contract RA05-15

Qty.	Model	Description	List Price	Contract Price	Price
<b>APX Mobiles and Portables</b>					
100	H91TGD9PW7 N	APX 8000 ALL BAND PORTABLE MODEL 3.5	\$ 6,109.00	\$ 4,581.75	\$ 458,175.00
		APX 8000XE Model 3.5 ships standard with Radio Profiles, Front Color Display: 4 lines of text, 2 lines of icons, Full Keypad: 4 x 3 alpha-numeric 3 programmable button, 4 way navigation, home and data buttons, Intelligent Lighting, Angled On/Off Volume knob, Low Battery alert tone, ADP Privacy Single Key, Noise Cancellation Software, Adaptive Audio Engine, Radio Packet Data (Q947), Mission Critical Bluetooth (QA00583) with Integrated SW/HDW Mission Critical Wireless Bluetooth, Software Key (QA01749), Extreme 1-Sided Noise Reduction (QA01833), One Touch/ Status Message (H46), Radio Trace/Remote Monitor (H43), all-band antenna (KT000026A01), Unified Call List, Enhanced Zone Bank (QA01768), GPS Operation (QA00782) with Integrated SW/HDW GPS & GLONASS Location Capability, Universal Carry Holder, ISA 12.12.01-2015 and CAN /CSA C22.2 No. 213-15 IMPRES 2 Lilon 3400 mAh Battery (PMNN4504).			
		HAZARDOUS LOCATION FOR FIREFIGHTER SAFETY- APX 8000XE will support Div 2 when properly equipped with the standard battery (PMNN4504) OR with QA05595 (PMNN4505) are approved to ISA 12.12.01-2015 and CAN/CSA C22.2 No. 213-15 as safe for use in Class I, Division 2, Groups A,B,C,D; Class II, Division 2, Groups F,G; Class III, Division 2.			
100	QA02006	RUGGEDIZED - REQUIRED FOR XE UL	\$ 800.00	\$ 600.00	\$ 60,000.00
100	QA01427	ALT: HIGH IMPACT GREEN HOUSING	\$ 25.00	\$ 18.75	\$ 1,875.00
100	QA05507	DEL: DELETE 7/800 MHZ BAND	\$ (800.00)	\$ (600.00)	\$ (60,000.00)
100	Q58	ADD: 3 YEAR SERVICE FROM THE START LITE	\$ 102.00	\$ 102.00	\$ 10,200.00
100	Q806	ADD: ASTRO DIGITAL CAI OPERATION	\$ 515.00	\$ 386.25	\$ 38,625.00
100	H35	ADD: CONVENTIONAL OPERATION	\$ 800.00	\$ 600.00	\$ 60,000.00
16	WPLN7080	Single Unit Charger	\$ 125.00	\$ 100.00	\$ 1,600.00
14	NNTN7065B	IMPRES MUC CHARGER WITH 1 DISPLAY	\$ 788.00	\$ 630.40	\$ 8,825.60

Qty.	Model	Description	List Price	Contract Price	Price
100	PMMN4106A	XE500 RSM (REMOTE SPEAKER MIC) HIGH IMPACT GREEN	\$ 550.00	\$ 440.00	\$ 44,000.00
		The XE500 when used with the APX 8000XE supports the hazardous certification ratings ANSI/ISA-12.12.01-2015 CAN/CSA C22.2 NO 213-15, Nonincendive Electrical Equipment for use in:			
		• Class I, Division 2, Groups A, B, C, D			
		• Class II, Division 2, Groups F, G			
		• Class III, Division 2			
10	M30TXS9PW1AN	APX7500 DUAL BAND HIGH POWER	\$ 3,111.00	\$ 2,333.25	\$ 23,332.50
10	G806	ADD: ASTRO DIGITAL CAI	\$ 515.00	\$ 386.25	\$ 3,862.50
20	W22	ADD: PALM MICROPHONE	\$ 72.00	\$ 54.00	\$ 1,080.00
10	GA00342AA	ADD: UHF R1 HP PRIMARY BAND	\$ -	\$ -	\$ -
10	GA00309AA	ADD: VHF HP SECONDARY BAND	\$ 400.00	\$ 300.00	\$ 3,000.00
10	GA00579AA	ADD: ENABLE DUAL BAND	\$ 600.00	\$ 450.00	\$ 4,500.00
10	GA05100AA	ENH: STD WARRANTY APPLIES-NO SFS	\$ -	\$ -	\$ -
10	G48BB	ENH: CONVENTIONAL OPERATION	\$ 800.00	\$ 600.00	\$ 6,000.00
10	G442AJ	ADD: O5 CONTROL HEAD	\$ 432.00	\$ 324.00	\$ 3,240.00
10	G444AE	ADD: APX CONTROL HEAD SOFTWARE	\$ -	\$ -	\$ -
10	GA00092AS	ADD: DUAL-CONTRL HD HARDWARE	\$ 570.00	\$ 427.50	\$ 4,275.00
10	G609AC	ADD: REMOTE MOUNT CBL 50 FEET	\$ 35.00	\$ 26.25	\$ 262.50
10	G628AC	ADD: REMOTE MOUNT CBL 17 FEET	\$ 15.00	\$ 11.25	\$ 112.50
20	B18CR	ADD: AUXILARY SPKR 7.5 WATT	\$ 60.00	\$ 45.00	\$ 900.00
10	G300AE	ADD:1/4 WAVE ROOF TOP ANT VHF	\$ 13.50	\$ 10.13	\$ 101.25
10	G426AD	ADD: ANT 1/4 WAVE WHIP 450-470 MHZ	\$ 25.00	\$ 18.75	\$ 187.50
15	M30TXS9PW1AN	APX7500 DUAL BAND HIGH POWER	\$ 3,111.00	\$ 2,333.25	\$ 34,998.75
15	G806	ADD: ASTRO DIGITAL CAI	\$ 515.00	\$ 386.25	\$ 5,793.75
30	W22	ADD: PALM MICROPHONE	\$ 72.00	\$ 54.00	\$ 1,620.00
15	GA00342AA	ADD: UHF R1 HP PRIMARY BAND	\$ -	\$ -	\$ -
15	GA00309AA	ADD: VHF HP SECONDARY BAND	\$ 400.00	\$ 300.00	\$ 4,500.00
15	GA00579AA	ADD: ENABLE DUAL BAND	\$ 600.00	\$ 450.00	\$ 6,750.00
15	GA05100AA	ENH: STD WARRANTY APPLIES-NO SFS	\$ -	\$ -	\$ -
15	G48BB	ENH: CONVENTIONAL OPERATION	\$ 800.00	\$ 600.00	\$ 9,000.00
15	G442AJ	ADD: O5 CONTROL HEAD	\$ 432.00	\$ 324.00	\$ 4,860.00

Qty.	Model	Description	List Price	Contract Price	Price
15	G444AE	ADD: APX CONTROL HEAD SOFTWARE	\$ -	\$ -	\$ -
15	GA00092AS	ADD: DUAL-CONTRL HD HARDWARE	\$ 570.00	\$ 427.50	\$ 6,412.50
30	G628AC	ADD: REMOTE MOUNT CBL 17 FEET	\$ 15.00	\$ 11.25	\$ 337.50
30	B18CR	ADD: AUXILARY SPKR 7.5 WATT	\$ 60.00	\$ 45.00	\$ 1,350.00
15	G300AE	ADD:1/4 WAVE ROOF TOP ANT VHF	\$ 13.50	\$ 10.13	\$ 151.88
15	G426AD	ADD: ANT 1/4 WAVE WHIP 450-470 MHZ	\$ 25.00	\$ 18.75	\$ 281.25
Equipment Total					\$ 750,209.98
<p><b>* ONE TIME DISCOUNT - Bulk Order Incentive &amp; Trade-In - An additional discount incentive will be applied to the order. Signed contract and purchase order must be received by 08/25/2016. Please email signed contract and purchase order to Tammie.Massirer@MotorolaSolutions.com Trade-in Radios must be received within 6 months of delivery of this order.</b></p>					\$ (151,541.37)
<p>After 08/25/2016, the additional incentive will no longer be valid and the pricing will revert to the quantity discount only.</p>					
Discounted Total					\$ 598,668.61
CUSTOMER WILL ACCEPT DELIVERY OF RADIOS BEFORE SEPT 30, 2016					

**THIS QUOTE IS BASED ON THE FOLLOWING:**

- 1 This quotation is provided to you for information purposes only and is not intended to be an offer or a binding proposal.  
If you wish to purchase the quoted products, Motorola will be pleased to provide you with our standard terms and conditions of sale (which will include the capitalized provisions below), or alternatively, receive your purchase order which will be acknowledged.  
Thank you for your consideration of Motorola products.
- 2 Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes.
- 3 Prices quoted are valid until 08/25/16. Quote does not include sales tax.