



June 22, 2015

City of Stockton
Tom Hennig
Technology Officer

Dear Mr. Tom Hennig,

Motorola Solutions supplies a wide array of communications products. Some products are available from our Direct Salespersons and Manufacture Representatives or our In-Direct Sales Channels, while others, often depending on complexity or degree of engineering requirements, are only available through one channel or the other. At this time, the APX series of radios with options and accessories are not in our Dealer price books but are only distributed through our Direct Salespeople or designated Manufacture Representatives. We assign only one MR to each state/local account and Delta Wireless Solutions is assigned to the City of Stockton.

In this case as a manufactured representative, Delta Wireless Solutions is an agent for Motorola. We authorize Delta Wireless Solutions to use our contract pricing, promotions, and services to our customers and accept PO's to Motorola for these transactions.

If you should have any questions regarding this issue please feel free to contact me at 916-201-5670. Thank you for your continued interest in Motorola products and services.

Best regards,

MOTOROLA SOLUTIONS, INC.

A handwritten signature in black ink, appearing to read 'Michael Marraccini', written over the printed name.

Michael Marraccini
Senior Account Manager,
Government Markets