



Contact: Drake Zwahlen

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Quote Date: 9/21/2021

Quote Number: qjbli

Core one-time costs (550 Vehicles on CLIN 14):	\$0.00
Non-core one-time costs (150 units):	\$5,250.00
Sales tax (9%):	\$472.50
One time equipment cost with taxes:	\$5,722.50
36 month service cost (\$10,175.00 monthly)	\$366,300.00
*Contingency fee	\$50,000.00
Sales Tax:	NA
Total Cost for 3 years of service, equipment, and project contingency:	\$422,022.50

*Contingency fee is for additional services that may be needed at implementation.
Additional work will be quoted and follow City approval process.

Acceptance of Products, Pricing and Terms and Conditions

All terms and conditions are governed by the State of California - Department of General Services -
Agreement Number 1-19-58-69

All applicable county/city/state sales tax for these products and services will be added to the final invoice(s).

Please submit all purchase orders via email to Geotab at cageotaborders@geotab.com