

Proposal/Sales Quotation	
Quotation QUO-40983-3KJKF3	Quotation Date: 6/29/2016

General & Client Information	
Agency Name: Stockton Fire Department System Description: Stockton FD/Regional JPA onto Police CAD Client Contact: Dick Luttrell /Tom Henning Contact Phone: (209) 937-8414 Contact Email: dick.luttrell@stocktonca.gov / tom.henning@stocktonca.gov Expiration Date: 90 days from issuance date Presented By: Martha Chavez/Bob Brown	Bill To: 425 N. El Dorado St Stockton CA USA 95202 Ship To: 425 N. El Dorado St Stockton CA USA 95202

Project Products & Services

Tiburon Software License Fee(s)

CAD Software License Fee(s)	Unit Price	Qty	Total Price
Paramount ProQA Interface Client License, per workstation	\$200.00	6	\$1,200.00
TC CAD Additional Agency License	\$28,500.00	1	\$28,500.00
TC CAD Alphanumeric Paging with Dispatch Interface (for Active 911)	\$15,000.00	1	\$15,000.00
TC CAD Client License, Per Production Workstation	\$7,000.00	6	\$42,000.00
TC CAD Fire Alerting Alerting Interface/Tone Encoder	\$20,000.00	1	\$20,000.00
TC CAD UDS (XML) includes Zoll, ESO and PulsePoint - 1 site install (Firehouse RMS)	\$25,000.00	1	\$25,000.00

CAD Software License Fee(s) Subtotal: **\$131,700.00**

Mobile Software License Fee(s)	Unit Price	Qty	Total Price
MobileCOM Production Client License, per Seat	\$1,550.00	23	\$35,650.00

Mobile Software License Fee(s) Subtotal: **\$35,650.00**

Tiburon Software License Fee(s) Total: **\$167,350.00**

Tiburon Implementation Service Fee(s)

CAD Implementation Service Fee(s)	Unit Price	Qty	Total Price
CAD Dispatcher/Calltaker Training	\$9,275.00	1	\$9,275.00
CAD File Maintenance Training (Onsite)	\$9,275.00	1	\$9,275.00



CAD WebBrowser Training (Onsite)	\$1,925.00	1	\$1,925.00
TC CAD Additional Agency Deployment Services	\$4,900.00	1	\$4,900.00
TC CAD Alphanumeric Paging with Dispatch Interface Services (for Active 911)	\$1,925.00	1	\$1,925.00
TC CAD Fire Alerting Alerting Interface/Tone Encoder Services	\$11,200.00	1	\$11,200.00
TC CAD UDS (XML) includes Zoll, ESO and PulsePoint - 1 site install Services (Firehouse RMS)	\$7,700.00	1	\$7,700.00

CAD Implementation Service Fee(s) Subtotal:

\$46,200.00

Mobile Implementation Service Fee(s)	Unit Price	Qty	Total Price
Mobile Administration Training	\$1,925.00	1	\$1,925.00
MobileCOM Train-The-Trainer	\$875.00	2	\$1,750.00

Mobile Implementation Service Fee(s) Subtotal:

\$3,675.00

Tiburon Implementation Service Fee(s) Total:

\$49,875.00

Custom Solution(s)

Product Name	Unit Price	Qty	Total Price
Advanced CAD to CAD with AMR	\$40,000.00	1	\$40,000.00
Cradle Point Integration (not to exceed 80 hours)	\$14,000.00	1	\$14,000.00
ProQA Paramount Integration Services	\$4,900.00	1	\$4,900.00
Rip & Run Fire Station Printing	\$10,500.00	1	\$10,500.00
Tablet Command Integration (Views)	\$14,000.00	1	\$14,000.00

Custom Solution(s) Total:

\$83,400.00

Project Related Fee(s)

Product Name	Unit Price	Qty	Total Price
Project Management	\$59,696.00	1	\$59,696.00
Estimated Travel Expenses (To be billed as incurred)	\$17,400.00	1	\$17,400.00
Paramount ProQA Training (Webinar)	\$1,750.00	1	\$1,750.00
Rip & Run Deployment Services	\$1,925.00	1	\$1,925.00
TC CAD/Mobile Additional Agency Deployment Services (for JPA set up, does not inc licensing)	\$31,700.00	1	\$31,700.00

Project Related Fee(s) Total:

\$112,471.00

Project Total: \$413,096.00


Annual Maintenance Fee(s) (Year 1)

Product Name	Support Level	Total Price
Advanced CAD to CAD with AMR	24 x 7	\$8,800.00
Cradle Point Integration	24 x 7	\$3,080.00
MobileCOM Production Client License, per Seat	24 X 7 Tib	\$6,417.00
Paramount ProQA Interface Client License, per workstation	24 X 7 Tib	\$216.00
ProQA Paramount Integration Services	24 x 7	\$1,078.00
Rip & Run Deployment Services	24 X 7 Tib	\$346.50
Rip & Run Fire Station Printing	24 X 7 Tib	\$1,890.00
Tablet Command Integration (Views)	24 x 7	\$3,080.00
TC CAD Additional Agency License	24 X 7 Tib	\$5,130.00
TC CAD Alphanumeric Paging with Dispatch Interface (Active 911)	24 X 7 Tib	\$2,700.00
TC CAD Client License, Per Production Workstation	24 X 7 Tib	\$7,560.00
TC CAD Fire Alerting Alerting Interface/Tone Encoder	24 X 7 Tib	\$3,600.00
TC CAD UDS (XML) includes Zoll, ESO and PulsePoint - 1 site install	24 X 7 Tib	\$4,500.00

Annual Maintenance Fee(s) (Year 1) Total: **\$48,397.50**

Estimated Sales Tax: (State: at %)	Taxable sales: \$0.00	Subtotal: \$461,493.50
		Sales Tax Amount: \$0.00

Quote Total inc Year 1 Support: \$461,493.50

**** Year 1 Support is invoiced at Cutover**