

## Attachment A

Annual Discounts Through Selected Cooperative Agreements to Be Recommended										
Supplier Name	Current Annual Spend	Estimated Annualized Spend w/This Supplier	Coop	Average % Discount	Annual Discount Value	Current Expiration Date	Options to Extend	"Local" Office?	Free Freight?	Pay Terms Discount?
First Group of Cooperative Agreements (Recommended)										
WW Grainger	\$ 256,765	\$ 350,000	NASPO	41.0%	\$ 105,274	28-Feb-17	No	Yes	Yes	No
Fastenal*	\$ 30,114	\$ 50,000	NASPO	23.0%	\$ 6,926	28-Feb-17	No	Yes	Yes	No
MSC Industrial*	\$ 91,590	\$ 120,000	NASPO	55.9%	\$ 51,235	28-Feb-17	No	No	Yes	No
Motion Industries*	\$ 28,252	\$ 50,000	NJPA	32.0%	\$ 9,041	18-Feb-18	1 Year	Yes	Yes	1%
Miracle Playsystems	\$ -	\$ 250,000	NJPA	27.0%	\$ 67,500	23-Apr-17	3 Years	No	No	No
Factory Motor Parts	\$ 83,601	\$ 200,000	NASPO	61.0%	\$ 50,997	15-Oct-19	3 Years	No	Yes	No
Dell Marketing L.P.	\$ 480,385	\$ 650,000	NASPO	13.5%	\$ 64,852	31-Mar-17	3 Years	No	Yes	No
<b>Subtotal (Group 1)</b>	<b>\$ 970,707</b>	<b>\$1,670,000</b>			<b>\$ 355,825</b>					
* Due to unavailability of 2014/2015 AMEX data, these amounts include annual credit card purchases from 2013/2014										