

County of Sonoma Agenda Item Summary Report

APPROVED

Clerk of the Board 575 Administration Drive Santa Rosa, CA 95403

AUG 02 2016

Agenda Item Number: 8

(This Section for use by Clerk of the Board Only.)

GORIN // RABBITT // ZANE // GORE // CARRILLO //

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ATTEST: AUG 0 2 2015

VERONICA A. FERGUSON, Clark/Secretary

DEPUTY CLERK/ASST SECRETARY

To: Board of Supervisors

Board Agenda Date: August 2, 2016 Vote Requirement: Majority

Department or Agency Name(s): Information Systems Department

Staff Name and Phone Number: Supervisorial District(s):

Jim McKenney, 707-565-8203 All

Title: Electronic Document Management System with Neko Industries, Inc.

Recommended Actions:

Authorize the Director of Information Systems Department to execute an Agreement with Neko Industries, Inc. for the continued installation, software, and maintenance and support of the electronic document management system for an amount not to exceed \$2,055,855 for a five-year term from August 3, 2016 to August 2, 2021.

Executive Summary:

Background

In July 2011, the Board approved the purchase and implementation of an Electronic Document Management System (EDMS) as a strategic initiative aligned with the County's focus on economic and environmental stewardship. Resulting from a thorough competitive procurement process, Information Systems Department (ISD) selected the reseller, Neko Industries, Inc. (Neko), to procure Hyland's OnBase software and to provide the professional services for installation, configuration, training, and maintenance and support services in the amount of \$504,750 over a five-year period.

In June 2012, the ISD Director executed Amendment One, which made minor modifications to the scope of work. In August 2012, the Board authorized execution of Amendment Two delegating authority to the ISD Director and County Administrator to execute future amendments up to a maximum not to exceed total of \$1.25 million. Between February 2013 and June 2016, ISD executed ten additional contract amendments totaling \$648,338 to expand the scope of work and authorize additional department implementations.

In May 2013, the Board approved a new and separate three year Agreement with Neko in the amount of \$416,975 for the software, installation, configuration, training, and first year maintenance and support services for integration of OnBase with the PeopleSoft enterprise financial system.

The following table summarizes the total allocation of services under the two concurrent Neko contracts:

Department	Amount
County Core Services	\$550,117
Health Services	\$306,767
Permit & Resource Management	\$67,068
Transportation & Public Works	\$65,191
Clerk Recorder Assessor	\$40,342
Board of Supervisors	\$26,806
County Counsel	\$26,754
Probation	\$23,954
Fire & Emergency Services	\$11,850
General Services	\$10,200
Local Area Formation	\$9,663
Department Implementations	\$588,595
Enterprise Financial System	\$416,975
Total Neko Contracts	\$1,555,687

Project Update

In November 2014, upon successful implementation of the core infrastructure, ISD and Neko began deployment of the electronic document management system to select County departments, providing additional functionality based on customers' unique business requirements. To date, the technology has been installed on behalf of these departments: Auditor-Controller-Treasurer-Tax Collector (ACTTC), Board of Supervisors (BOS), Clerk-Recorder-Assessor (CRA), Department of Health Services (DHS), Fire and Emergency Services (FES), Local Agency Formation Commission (LAFCO), and Transportation and Public Works (TPW).

The OnBase solution provides departments the ability to image, store, and manage records in a trusted system. The system manages retention schedules and public records requests, and it allows departments to program electronic paperless forms, which eliminates the need for paper records storage. Several departments, including the Department of Health Services, have implemented business process improvements utilizing OnBase applications. Process improvements include automated customer service delivery, improved reporting abilities, and seamless retrieval of records. OnBase has been integrated with enterprise applications, such as the County's PeopleSoft financial management system for ACTTC. OnBase has also been integrated with department specific applications, such as: Envision Connect (DHS), Accela (PRMD), Certified Unified Program Agency - CUPA (FES), and Megabyte (CRA). Today, an average of 400 users retrieve nearly 7,000 documents daily from their desktops or in the field. The integration of OnBase with the Enterprise Financial System averages 565 documents each day being uploaded and tied to financial transactions. Several departments, such as Clerk of the Board and TPW, have converted microfilm from older document management systems, ensuring greater transparency, public access, and preservation of

more than 500,000 records. Each EDMS implementation has spawned new avenues of process improvements and greater efficiencies in information management.

New Projects

Information Systems Department would now like to enter into a new Professional Services Agreement with Neko to fulfill the requests for implementation of this key EDMS technology to additional departments, including: Permit and Resource Management Department, Agricultural Commission, Sonoma County Water Agency, Sonoma County Transportation Authority, and expansion modules to the Department of Health Services. The Purchasing Agent approved a single source request for Neko Industries, Inc. due to the customization required to integrate OnBase with our current systems. Neko has an in depth understanding of the County's operating infrastructure. As each department's needs are unique, Neko has worked to design and implement a solution that bridges both the unique needs of the customer and the County's core functionality with the OnBase platform.

While it is the responsibility of Neko to program the OnBase structure that houses the County's records, along with public access modules, workflow and litigation hold features, it is the responsibility of County departments to image their existing records into this structure once created. To that effect, in Fiscal Year 2015/2016, Records Management provided pilot imaging services to the Department of Health Services and Fire and Emergency Services for their OnBase implementations. ISD anticipates utilizing former Reprographic positions to assist departments with OnBase imaging in conjunction with EDMS projects listed below.

Based on projected demand, it is estimated that professional services costs for new project requests range in complexity from \$8,000 to \$60,000, for an estimated total of \$560,000 over five years. New software over the next five year period is expected to cost \$305,000 for the following: installation for new and existing customers; modules for newer versions of Microsoft Office and Outlook; and software costs for the upgrade of a programming module, which allows for enhanced customization of the application. New enhancements modules will also be purchased for electronic plan review, integration with geographic information data application Environmental Systems Research Institute (ESRI), and transfer of document knowledge. A twenty-percent contingency on professional services and software costs is estimated at \$173,000.

Annual maintenance and support costs provide for software upgrades, bug fixes, and maintenance and support by the vendor. Costs are calculated as 1) a percentage of the new software purchased (both estimated and contingency software), and 2) a percentage of the software already installed in prior years.

The total project costs over the next five year period are expected to be \$2,055,855:

Five Year Project Costs					
Professional Services	\$560,000				
Software	\$305,000				
Contingency	\$173,000				
Maintenance & Support	\$1,017,855				

Project Total	\$2,055,855
	1

At this time, ISD is requesting your Board authorize the Director of Information Systems Department to execute an Agreement with Neko Industries, Inc. for the continued installation, software, and maintenance and support of the electronic document management system for an amount not to exceed \$2,055,855 for a five-year term from August 3, 2016 to August 2, 2021.

Prior Board Actions:

May 7, 2013 (Item #41) —Board approved Enterprise Financial System (EFS) Project Implementation Update and Neko Industries, Inc. contract.

August 21, 2012 (Item #17) — Board approved second amendment to Agreement with Neko Industries, Inc.

July 12, 2011 – Board approved implementation of an Electronic Document Management System (EDMS) and Agreement with Neko Industries, Inc.

Strategic Plan Alignment Goal 4: Civic Services and Engagement

The electronic document management system provides a core foundational infrastructure for improving access and management of information. The technology reduces County's reliance on paper-based systems for managing its daily operations and positions information for accessibility and sharing in electronic formats. It facilitates records retention compliance, enhances data security, and reduces disaster recovery risks.

Fiscal Summary - FY 16-17								
Expenditures			Funding Source(s)					
Budgeted Amount	\$	444,191	County General Fund	\$	239,899			
Add Appropriations Reqd.	\$		State/Federal	\$	136,292			
	\$		Fees/Other	\$	68,000			
	\$		Use of Fund Balance	\$.				
	\$		Contingencies	\$				
	\$			\$				
Total Expenditure	\$	444,191	Total Sources	\$	444,191			

Narrative Explanation of Fiscal Impacts (If Required):

Annual fiscal year spend is anticipated to be \$444,191 in FY 16/17, \$380,679 in FY 17/18, \$395,422 in FY 18/19, \$410,285 in FY 19/20, and \$425,278 in FY 20/21 totaling \$2,055,855 for the five-year period. Costs for these services will be reimbursed to ISD by departments through baseline and project rates.

Staffing Impacts							
Position Title (Payroll Classification)	Monthly Salary Range (A – I Step)	Additions (Number)	Deletions (Number)				
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Narrative Explanation of Staffing Impacts (If Required):

N/A

Attachments:

Exhibit A - Scope of Work, Exhibit B - Pricing and Payment, Exhibit C - 2016 OnBase Software Price List, and Exhibit D - 2016 Kofax Software Price List

Related Items "On File" with the Clerk of the Board:

Agreement for Services, Exhibits A-D, plus Exhibit E – Software Maintenance and Telephone Support, Exhibit F – Confidentiality Agreement, Exhibit G – HIPAA Business Associate, Exhibit H - Insurance Requirements

Exhibit A – Scope of Work

In July 2011, Information Systems Department (hereinafter "ISD") entered into an Agreement with Neko Industries, Inc. (hereinafter "Consultant") for the procurement, installation, implementation, training and support services of an enterprise electronic document management system (EDMS) developed by Hyland, Inc. called OnBase. Upon successful implementation of the core system, ISD amended the Agreement to begin deployment of the core system to ISD's various customer departments (hereinafter "departments") providing additional functionality based on department demand, requirements and available department funding.

With the core system installed, ISD wishes to continue its deployment to additional departments under this Scope of Work. To meet that end, as departments express interest, ISD and Consultant will use the Proof of Concept process.

A. Proof of Concept

Consultant will provide a complimentary site review at customer's location which includes a product demonstration and an analysis of the department's requirements intended to produce a Proof of Concept scope and estimate with a fixed price quote based on professional services and software costs detailed in Exhibit B - 2016 OnBase Software Price List and Exhibit C - 2016 Kofax Software Price List.

Upon department review and sign-off, Consultant will provide any combination of the following services based on the requirements determined in the Proof of Concept.

B. Definitions

- Countywide Retrieval Matrix County Wide Taxonomy Worksheet showing global filing methodologies by Department.
- Document Inventory Matrix -- Department Taxonomy Definition Worksheet showing global filing methodologies by Department.
- Master Configuration Matrix -- Department Taxonomy Configuration Worksheet showing global filing methodologies by Department.

C. Department Project Work

Kick off Meeting

Consultant will hold a kick off meeting to organize the team, establish project goals, define roles and responsibilities, set expectations and ground rules, and discuss a project plan.

Deliverable: Kick off Meeting

2. Project Management Plan

Consultant will coordinate with County to produce a written document which outlines tasks, milestones, target dates, and deliverables required to meet the department's requirements.

Deliverable: Written Project Management Plan

Milestone 1: Approved Project Plan by Consultant, Department, and ISD

3. Project Update Summary Report

Consultant will provide a Project Update Summary Report no less frequent than bi-weekly detailing the activities of the previous period, highlights and lowlights including issues and problems, activities planned for the next period, and an update to the Project Plan if needed. Any Project Plan updates that change the scope or dates will require the department and ISD approval.

Deliverable: Bi-weekly Project Update Summary Reports

4. Procurement

Consultant shall procure the Hyland software modules and licenses outlined in the Proof of Concept.

Deliverable: Software modules and licenses

5. Taxonomy and Enterprise Content Management Design

Consultant will develop and document a taxonomy system which indexes information, document types and their associated keywords. The taxonomy will integrate with the County's records retention schedules and documents in the Countywide Retrieval Matrix.

Consultant will assist department in completing a Document Inventory Matrix (DIM). Based on the results of the DIM, Consultant will recommend to department a document capture strategy.

Consultant shall complete a Master Configuration Matrix.

Deliverables: Document Inventory Matrix

Master Configuration Matrix Countywide Retrieval Matrix Scanner Recommendation

Milestone 2: Approved Document Inventory Matrix and Master Configuration Matrix

6. Capture Design Strategy and Implementation

Consultant will develop various design strategies based on the requirements defined in the Proof of Concept, but not be limited to those listed below. Consultant will implement the strategy developed for a department.

i. Scanner and Multi-Function Printer Design (MFP) Capture Strategy Design and Implementation

Production imaging on scanning workstations including ingesting images from any MFP that is configured to scan images to a directory. Utilize efficient document separation techniques (e.g. patch-codes, coversheets or barcodes), providing efficient indexing (e.g. data validation, automatic index field lookups), efficient release of images and meta-data to the OnBase database, and system configurations specific to OCR document.

ii. Fax Capture Strategy Design and Implementation

Consultant shall also configure faxes to be ingested by OnBase via directory import.

iii. Backfile Capture Strategy Design and Implementation

Define a strategy and options for converting department backfiles converting them to imaging files. Consultant will provide configuration and documentation of process.

Deliverables: Design and Implementation of Capture Strategy

Design and Implementation of Scanner and MFP Capture Strategy

OnBase image ingestion from scanning workstations

OnBase image ingestion from MFPs configured to scan images to a directory

Design and Implementation of Fax Capture Strategy

Design and Implementation of Backfile Capture Strategy

Documentation of backfile process

Milestone 3: Department approval of all deliverables named in Design Strategy and

Implementation.

7. OnBase Integration with Active Directory

Consultant will integrate OnBase with Active Directory on computers identified by department. Consultant shall assist department and ISD in developing proper security groups within OnBase to comply with security requirements identified by department. ISD will mirror the security groups in Active Directory.

Deliverables: Scripts for OnBase installation for both test and production systems.

Security groups in OnBase.

Validate accuracy in test system.

Milestone 4: Department approval of Integration Active Directory.

8. Records Retention Implementation

Consultant shall implement records retention on documents identified by department in a Document Inventory Worksheet. Department responsible for review and any revisions of its retention schedule, obtaining appropriate approvals for any changes required. Department shall providing document type mapping to the approved records series.

Deliverable: Document Inventory Worksheet

Document Type Mapping Matrix

Milestone 5: Department approval of accuracy of integration in test system.

9. Third Party Line of Business Application Integration

Consultant shall integrate OnBase with customer's third party business application. Consultant shall create a working model in the Test System to validate the system with requirements prior to System Design. Consultant will use the results of the document inventory matrix and configure the system accordingly. Users will test the security settings. Consultant will provide initial training reviewing proof of concept with test users.

Deliverable: Validation of OnBase Integration with Third Party Business Application in

Test System and a written sign off. Proof of Concept in Test System.

Training

Milestone 6: Department approval of accuracy of integration in test system.

10. System Installation, Configuration & Customization

Consultant will install, configure, and customize the system to meet the requirements outlined in the design strategies. All work will be performed on the Test System and fully validated before installing changes in the production system.

Deliverable: Installed, Configured, and Customized Test System Milestone 7: Installed, Configured, and Customized Test System

11. Training in Test System

Consultant shall develop written training plans in coordination with County for end users, capture mechanisms, and system administrators. Consultant shall develop and provide training documentation. Consultant shall provide on-the-job training separately for each department. Consultant shall facilitate and lead the administrator training.

Deliverable: Written Training Plans, Tailored to Department

On-the-job Training for End Users

On-the-job Training for System Administrators

12. Testing

Consultant shall develop a written test plan in coordination with County to validate the system is functioning as intended. This shall include testing all capture mechanisms listed herein. If County identifies any deficiencies during testing, Consultant shall make every effort to resolve the deficiency. Consultant shall keep an issues log of deficiencies identified named the Testing Issues Report, and provide weekly updates to County as to the resolution status.

Deliverable: Written Test Plan

Testing Issues Report

Milestone 8: Department approval and acceptance of test system.

13. Implementation in Production System

Once department has approved and accepted the test system, County, in cooperation with Consultant, shall request approval to move to the production system through County's change management process. Once approved, Consultant will move to the production system. Consultant shall provide a representative on-site on the date of "go-live" and shall have additional technical resources available immediately to resolve any issues.

Deliverable: Move to Production System

On-site Representation

Milestone 9: Move to production system

14. Documentation

In addition to all of the documentation preceding this item, Consultant shall provide written documentation for the system design, installation, capture help files for end users,

Deliverable: System Design Documentation

Installation Documentation

Capture Help Files for End Users Documentation

Milestone 10: Final approval and acceptance that project requirements have been met.

Exhibit "B" - Pricing and Payment

1. Professional Services

For all services and incidentals provided in accordance with Exhibit A – Scope of Work, Consultant shall be paid a lump sum amount based on the fixed priced Proof of Concept scope developed for each customer regardless of the number of hours or length of time necessary for Consultant to complete the services.

Upon completion of the work, Consultant shall submit its bill for payment in a form approved by County's Auditor. The bill shall identify the project name, the customer department, the services completed, the deliverables and milestones achieved, and the amount charged.

By interest expressed by customer departments, and ISD's ability to assist Consultant in the deployment of new customers, County estimates the following professional services costs over the next five year period. However, there is no minimum amount of work guaranteed to Consultant.

	FY 16/17	FY 17/18	FY 18/19	FY 19/20	FY 20/21
Services	\$160,000	\$100,000	\$100,000	\$100,000	\$100,000

2. Software

By October 1st of each year, Consultant shall provide a Hyland OnBase Software Price List and a Kofax Software Price List. The 2016 rates are reflected in Exhibits C and D respectively. Rates shall not increase by more than five percent (5%) from the previous year.

ISD shall reimburse Consultant for the initial cost of the software, plus the first year annual maintenance pro-rated to the annual renewal period, as provided in the Proof of Concept for each customer department.

There are no taxes on the software identified in Exhibit C or Exhibit D as it is delivered electronically. County will not receive a physical product.

Costs will be invoiced once the software has been installed in the production environment. Consultant shall submit its bill for payment in a form approved by County's Auditor. The bill shall identify the project name, the customer department, the name of the software module installed, the number of licenses, and the amount charged.

County and Consultant estimate the following software costs over a five year period based on County and Consultant's experience with previous deployments. There is no minimum software purchase guaranteed to Consultant.

	FY 16/17	FY 17/18	FY 18/19	FY 19/20	FY 20/21
Estimated	\$65,000	\$60,000	\$60,000	\$60,000	\$60,000
Software					

3. Maintenance and Support Costs

Annual software renewal costs provide the billing mechanism for software upgrades, bug fixes, and maintenance and support services as identified in Exhibit E – Software Maintenance and Telephone Support. Maintenance support services may be itemized as support via WebEx Support, trusted system support for storage related problems, database support for customized extracts and staffing schedules. Costs are calculated as a) a percentage of the new software purchased (both anticipated and contingency software) and b) a percentage of the software already installed in prior years. For budgeting purposes, Maintenance and Support Costs are estimated at twenty-percent (20%) of the new software cost. Rates shall not increase by more than five percent (5%) from the previous year.

County and Consultant estimate the following software costs over a five year period.

	FY 16/17	FY 17/18	FY 18/19	FY 19/20	FY 20/21
1 st year of software costs	\$13,000	\$12,000	\$12,000	\$12,000	\$12,000
1 st year of software	\$2,600	\$2,400	\$2,400	\$2,400	\$2,400
contingency costs					
Already installed	\$158,591	\$174,279	\$189.021	\$203,885	\$218,878
software					
Total Maintenance &	\$174,191	\$188,678	\$203,422	\$218,285	\$233,278
Support Costs			·		

4. Summary of Costs

Consultant shall not be entitled to more than \$2,055,855 for the five-year period July 15, 2016 to July 14, 2021; however, there is no minimum amount of work guaranteed to Consultant.

	Projected FY 16/17	Projected FY 17/18	Projected FY 18/19	Projected FY 19/20	Projected FY 20/21	Total
Professional						
Services	\$160,000	\$100,000	\$100,000	\$100,000	\$100,000	\$560,000
PS - Contingency	\$32,000	\$20,000	\$20,000	\$20,000	\$20,000	\$112,000
New Software						
Purchases	\$65,000	\$60,000	\$60,000	\$60,000	\$60,000	\$305,000
Software -						
Contingency	\$13,000	\$12,000	\$12,000	\$12,000	\$12,000	\$61,000
Maintenance &						
Support	\$174,191	\$188,679	\$203,422	\$218,285	\$233,278	\$944,654
Total	\$444,191	\$380,679	\$395,422	\$410,285	\$425,278	\$2,055,855

Exhibit C - 2016 - OnBase Software License Price List

	LAHIDICC	- 2016 - Ouga	se soliwale L		151
Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
SERVER MODULES			207011100	57 E E	CONTRACTOR OF THE PROPERTY OF
Multi-User Server	OBIPW1	\$ 8,000.00	\$ 6,400.00	\$ 4,030.22	
Single User Server	OBIPA1	\$ 1,000.00	<u> </u>	\$ 806.04	
CLIENT MODULES		7 7,550,50			
Concurrent Client	CTIPC1	\$ 1,400.00	\$ 1,120.00	\$ 967.24	Each, for Qty 1-100
	CTIPC2	\$ 1,200.00			Each, for Qty 101-200
	CTIPC3	\$ 1,000.00		<u> </u>	Each, for Qty 201+
Workstation Client	CTIPW1	\$ 700.00		-	Each, for Qty 1-100
	CTIPW2	\$ 600.00			Each, for Qty 101-200
	CTIPW3	\$ 500.00			Each, for Qty 201+
Named User Client	CTIPN1	\$ 700.00	\$ 560.00		Each, for Qty 1-100
	CTIPN2	\$ 600.00			Each, for Qty 101-200
	CTIPN3	\$ 500.00	<u> </u>	<u> </u>	Each, for Qty 201+
IMAGING AND CAPTURE		Ψ 000.00	Ψ 400.00	Ψ <i>OLL</i> .41	
Document Imaging					101 Cart 101
Production Document Imaging (TWAIN)	TIIPW1	\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	For the first
Treadson Becament inlaging (1777 inly)	TIIPW2	\$ 3,000.00			For the second and beyond
Production Document Imaging (TWAIN)		\$ 3,000.00	φ 2,400.00	\$ 1,012.09	l of the second and beyond
(Named Use)	TIIPN1	\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	For the first
	TIIPN2		A A A A B A B B B B B B B B B B		For the accord and beyond
Production Decument Imaging (ICIC)	A OLDIA M	\$ 3,000.00			For the second and beyond
Production Document Imaging (ISIS)	ASIPW1	\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	
D'	ASIPW2	\$ 3,000.00	\$ 2,400.00	·	For the second and beyond
Disconnected Scanning	DSIPW1	\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	
Desktop Document Imaging	DSIPW2	\$ 3,000.00	\$ 2,400.00		For the second and beyond
Desktop Document imaging	AIIPW1	\$ 500.00	\$ 400.00		For <= 15 pages per minute
	AllPW2	\$ 1,000.00	\$ 800.00		For <= 30 pages per minute
	AIIPW3	\$ 1,500.00	\$ 1,200.00	\$ 1,209.06	For >30 pages per minute
Desktop Document Imaging (Named Use)	AIIPN1	\$ 1,500.00	\$ 1,200.00	\$ 1,209.06	
Web Scanning Named User	WSIPN1	\$ 500.00	\$ 400.00		
Front Office Scanning	FOIPW1	\$ 1,000.00	\$ 800.00	\$ 806.04	-
Express Scanning	ESIPW1	\$ 1,000.00	\$ 800.00	\$ 806.04	
Bar Code Recognition Server	BSIPW1	\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	Each
Production Document Imaging (Kofax or TWAIN)	DIIPW1	\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	
	DIIPW2	\$ 3,000.00	\$ 2,400.00		For the second and beyond
Other Imaging and Capture Modules	1000	Li distri		Section 1	
Batch OCR	OCIPW1	\$ 1,500.00	\$ 1,200.00	\$ 1,063.97	
Ad-hoc Document OCR	AOIPW1				
Advanced Capture	IAIPW1	\$ 500.00	\$ 400.00	\$ 403.02	Per Concurrent Instance
Ad-hoc Advanced Capture	AZIPW1	\$ 25,000.00	\$ 20,000.00	A 4 000 00	Per workstation.
Intelligent Capture for AP		\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	Per Core
mengent capture for AP	ICIPW4	\$ 7,500.00	\$ 6,000.00		re: oole
Intelligent Capture for AP Volume Licensing (50,000-99,999 Images Per Year)	ICAP50K	\$ 0.2000	\$ 0.16		Per Image

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
Intelligent Capture for AP Volume Licensing (100,000-199,999 Images Per Year)	ICAP100K	\$ 0.1900	\$ 0.15		Per Image
Intelligent Capture for AP Volume Licensing (200,000-299,999 Images Per Year)	ICAP200K	\$ 0.1500	\$ 0.12		Per Image
Intelligent Capture for AP Volume Licensing (300,000-399,999 Images Per Year)	ICAP300K	\$ 0.1100	\$ 0.09		Per Image
Intelligent Capture for AP Volume Licensing (400,000-499,999 Images Per Year)	ICAP400K	\$ 0.0908	\$ 0.07		Per Image
Intelligent Capture for AP Volume Licensing (500,000-599,999 Images Per Year)	ICAP500K	\$ 0.0817	\$ 0.07		Per Image
Intelligent Capture for AP Volume Licensing (600,000-699,999 Images Per Year)	ICAP600K	\$ 0.0783	\$ 0.06	and the first of the second of	Per Image
Intelligent Capture for AP Volume Licensing (700,000-799,999 Images Per Year)	ICAP700K	\$ 0.0755	\$ 0.06		Per Image
Intelligent Capture for AP Volume Licensing (800,000-899,999 Images Per Year)	ICAP800K	\$ 0.0731	\$ 0.06		Per Image
Intelligent Capture for AP Volume Licensing (900,000-999,999 Images Per Year)	ICAP900K	\$ 0.0711	\$ 0.06		Per Image
Intelligent Capture for AP Volume Licensing (1,000,000-1,999,999 Images Per Year)	ICAP1000K	\$ 0.0693	\$ 0.06		Per Image
Intelligent Capture for AP Volume Licensing (2,000,000-2,999,999 Images Per Year)	ICAP2000K	\$ 0.0606	\$ 0.05		Per Image
Intelligent Capture for AP Volume Licensing (3,000,000-3,999,999 Images Per Year)	ICAP3000K	\$ 0.0556	\$ 0.04		Per Image
Intelligent Capture for AP Volume Licensing (4,000,000-4,999,999 Images Per Year)	ICAP4000K	\$ 0.0521	\$ 0.04		Per Image
Intelligent Capture for AP Volume Licensing (5,000,000-5,999,999 Images Per Year)	ICAP5000K	\$ 0.0490	\$ 0.04		Per Image
Intelligent Capture for AP Volume Licensing (6,000,000-6,999,999 Images Per Year)	ICAP6000K	\$ 0.0465	\$ 0.04		Per Image
Intelligent Capture for AP Volume Licensing (7,000,000-7,999,999 Images Per Year)	ICAP7000K	\$ 0.0445	\$ 0.04		Per Image
Intelligent Capture for AP Volume Licensing (8,000,000-8,999,999 Images Per Year)	ICAP8000K	\$ 0.0429	\$ 0.03		Per Image
Intelligent Capture for AP Volume Licensing (9,000,000-9,999,999 Images Per Year)	ICAP9000K	\$ 0.0414	\$ 0.03		Per Image
Intelligent Capture for AP Volume Licensing (10,000,000-14,999,999 Images Per Year)	ICAP10000F	, \$ 0.0402	\$ 0.03		Per Image
Intelligent Capture for AP Volume Licensing (15,000,000-19,999,999 Images Per Year)	CAP15000k	\$ 0.0348	\$ 0.03		Per Image

Exhibit C - 2016 - OnBase Software License Price List

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
Intelligent Capture for AP Volume Licensing (20,000,000-24,999,999 Images Per Year)	CAP20000k	\$ 0.0314	\$ 0.03		Per Image
Intelligent Capture for AP Volume Licensing (25,000,000+ Images Per Year)	CAP25000k	\$ 0.0306	\$ 0.02		Per Image
ICR Support for Advanced Capture	IRIPI1	\$ 5,000.00	\$ 4,000.00		
Interactive Data Capture	IDCIPI1	\$ 10,000.00	\$ 8,000.00		
Automated Redaction	ARIPW1	\$ 20,000.00	\$ 16,000.00		
Virtual Print Driver	PTIPC1	\$ 5,000.00	\$ 4,000.00		
Signature Pad Interface (TWAIN)	PWIPI1	\$ 6,000.00	\$ 4,800.00		
Bar Code Generator	BCIPI1	\$ 2,000.00	\$ 1,600.00		This is for the standalone Bar Code Generator. It is Included with AE.
Merchant Capture	MTIPI1	\$ 10,000.00	\$ 8,000.00		
Image Segment Archiver	EBIPI1	\$ 4,000.00	\$ 3,200.00		
Full-Page OCR	FPIPW1	\$ 1,500.00	\$ 1,200.00		
Asian Language OCR	ALOIPW1	\$ 1,000.00	\$ 800.00		Per Workstation
lmage-Only Multi-User Server	ELIPI2	\$ 2,000.00	\$ 1,600.00		
Image-Only Concurrent Client	ELIPC2	\$ 600.00	\$ 480.00		Each
Image-Only Workstation Client	ELIPW2	\$ 300.00	\$ 240.00		Each
Image-Only Named User Client	ELIPN2	\$ 300.00	\$ 240.00		Each
IMPORT PROCESSING					
COLD/ERM and Import Processors	7.5	1.0			The second secon
COLD/ERM	CLIPW1	\$ 10,000.00	\$ 8,000.00	\$ 8,060.45	
Advanced COLD/ERM	ACIPW1	\$ 35,000.00	\$ 28,000.00	\$ 28,211.59	
PCL Input Filter	PCIPW1	\$ 3,000.00	\$ 2,400.00	\$ 2,418.18	
AFP Input Filter	AFIPW1	\$ 10,000.00	\$ 8,000.00	\$ 8,060.45	
DJDE Input Filter	DJIPW1	\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	
Document Import Processor	DPIPW1	\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	
XML Index Document Import Processor	DXIPW1	\$ 5,000.00	\$ 4,000.00		
Advanced Document Import Processor	ADIPW1	\$ 20,000.00	\$ 16,000.00		
XML Tag Import Processor	XMIPW1	\$ 7,000.00	\$ 5,600.00		
Remittance Processor	RPIPW1	\$ 20,000.00	\$ 16,000.00		
Advanced Remittance Processor	APIPW1	\$ 40,000.00	\$ 32,000.00	\$ 32,241.81	
Directory Import Processor	TYIPI1	\$ 5,000.00	\$ 4,000.00	-	
PDF Input Filter	PIIPW1	\$ 7,500.00	\$ 6,000.00		
COLD/ERM-Only Modules	11/1/15	# 19 to 10 t	<u> </u>	7-46	un de la companya de La companya de la co
COLD/ERM-Only Multi-User Server	ELIPI1	\$ 2,000.00	\$ 1,600.00		
COLD/ERM-Only Concurrent Client	ELIPC1	\$ 600.00	\$ 480.00		Each
COLD/ERM-Only Workstation Client	ELIPW1	\$ 300.00	\$ 240.00	~	Each
COLD/ERM-Only Named User Client	ELIPN1	\$ 300.00	\$ 240.00		Each
PDF Framework	PDFIPI1	\$ 3,000.00	\$ 2,400.00		
132 Column Font	FOIPI1	\$ 2,000.00	\$ 1,600.00		For 1-100 Workstations
	FOIPI2	\$ 5,000.00	\$ 4,000.00		For 101+ Workstations
Conversion Tool for IXOS	IXIPI1	\$ 10,000.00	\$ 8,000.00		No maintenance.
Conversion Tool for Ricoh eCabinet	RCIPI1	\$ 5,000.00	\$ 4,000.00		No maintenance.

Exhibit C - 2016 - OnBase Software License Price List

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Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
Workflow (New Licensing Model)		r.e.			The American Control of the Control
Workflow Concurrent Client SL	WLIPC1	\$ 2,200.00	\$ 1,760.00		Each, for qty 1-20
	WLIPC2	\$ 1,800.00	\$ 1,440.00		Each, for qty 21-50
	WLIPC3	\$ 1,600.00	\$ 1,280.00		Each, for qty 51-100
	WLIPC4	\$ 1,400.00	\$ 1,120.00		Each, for qty 101-300
	WLIPC5	\$ 1,200.00	\$ 960.00		Each, for qty 301-1,000
	WLIPC6	\$ 1,100.00	\$ 880.00	~	Each, for qty 1,001+
Workflow Workstation Client SL	WLIPW1	\$ 1,400.00	\$ 1,120.00		Each, for qty 1-20
	WLIPW2	\$ 1,100.00	\$ 880.00		Each, for qty 21-50
	WLIPW3	\$ 900.00	\$ 720.00		Each, for qty 51-100
	WLIPW4	\$ 800.00	\$ 640.00		Each, for qty 101-300
	WLIPW5	\$ 700.00	\$ 560.00		Each, for qty 301-1,000
	WLIPW6	\$ 600.00	\$ 480.00		Each, for qty 1,001+
Workflow Named User Client SL	WLIPN1	\$ 1,400.00	\$ 1,120.00		Each, for qty 1-20
	WLIPN2	\$ 1,100.00	\$ 880.00		Each, for qty 21-50
	WLIPN3	\$ 900.00	\$ 720.00		Each, for qty 51-100
	WLIPN4	\$ 800.00	\$ 640.00		Each, for qty 101-300
	WLIPN5	\$ 700.00	\$ 560.00		Each, for qty 301-1,000
,	WLIPN6	\$ 600.00	\$ 480.00		Each, for qty 1,001+
Workflow Approval Management	WAIPI1	\$ 20,000.00	\$ 16,000.00		
WorkView (New Licensing Model)	10.0	1.00			
WorkView Concurrent Client SL	VLIPC1	\$ 1,500.00	\$ 1,200.00		Each, for qty 1-20
	VLIPC2	\$ 1,300.00	\$ 1,040.00		Each, for qty 21-50
	VLIPC3	\$ 1,200.00	\$ 960.00		Each, for qty 51-100
	VLIPC4	\$ 1,100.00	\$ 880.00		Each, for qty 101-300
	VLIPC5	\$ 1,000.00	\$ 800.00		Each, for qty 301-1,000
	VLIPC6	\$ 900.00	\$ 720.00		Each, for qty 1,001+
WorkView Workstation Client SL	VLIPW1	. \$ 900.00	\$ 720.00		Each, for qty 1-20
	VLIPW2	\$ 800.00	\$ 640.00		Each, for qty 21-50
	VLIPW3	\$ 700.00	\$ 560.00		Each, for qty 51-100
	VLIPW4	\$ 600.00	\$ 480.00		Each, for qty 101-300
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	VLIPW5	\$ 500.00	\$ 400.00	-	Each, for qty 301-1,000
	VLIPW6	\$ 400.00	\$ 320.00		Each, for qty 1,001+
WorkView Named User Client SL	VLIPN1	\$ 900.00	\$ 720.00		Each, for qty 1-20

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Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
	VLIPN2	\$ 800.00	\$ 640.00		Each, for qty 21-50
	VLIPN3	\$ 700.00	\$ 560.00		Each, for qty 51-100
	VLIPN4	\$ 600.00	\$ 480.00		Each, for qty 101-300
	VLIPN5	\$ 500.00	\$ 400.00		Each, for qty 301-1,000
	VLIPN6	\$ 400.00	\$ 320.00		Each, for qty 1,001+
Workflow/WorkView Combination (New Li	censing Mo	del)			"我们就是我们的"我们"的"我们"。"我们就是我们","我们就是我们的"我们","我们就是我们的"我们","我们就是我们","我们就是我们的"我们","我们就是
Workflow/WorkView Concurrent Client SL	WWIPC1	\$ 2,900.00	\$ 2,320.00		Each, for qty 1-20
	WWIPC2	\$ 2,400.00	\$ 1,920.00		Each, for qty 21-50
	WWIPC3	\$ 2,200.00	\$ 1,760.00		Each, for qty 51-100
	WWIPC4	\$ 2,000.00	\$ 1,600.00		Each, for qty 101-300
	WWIPC5	\$ 1,800.00	\$ 1,440.00		Each, for qty 301-1,000
	WWIPC6	\$ 1,600.00	\$ 1,280.00		Each, for qty 1,001+
Workflow/WorkView Workstation Client SL	WWIPW1	\$ 1,800.00	\$ 1,440.00		Each, for qty 1-20
	WWIPW2	\$ 1,400.00	\$ 1,120.00		Each, for qty 21-50
	WWIPW3	\$ 1,200.00	\$ 960.00		Each, for qty 51-100
	WWIPW4	\$ 1,100.00	\$ 880.00		Each, for qty 101-300
	WWIPW5	\$ 1,000.00	\$ 800.00		Each, for qty 301-1,000
	WWIPW6	\$ 900.00	\$ 720.00		Each, for qty 1,001+
Workflow/WorkView Named User Client SL	WWIPN1	\$ 1,800.00	\$ 1,440.00		Each, for qty 1-20
	WWIPN2	. \$ 1,400.00	\$ 1,120.00	•	Each, for qty 21-50
	WWIPN3	\$ 1,200.00	\$ 960.00		Each, for qty 51-100
	WWIPN4	\$ 1,100.00	\$ 880.00		Each, for qty 101-300
	WWIPN5	\$ 1,000.00	\$ 800.00		Each, for qty 301-1,000
	WWIPN6	\$ 900.00	\$ 720.00		Each, for qty 1,001+
Information Management Concurrent Client	IMIPC1	\$ 4,100.00	\$ 3,280.00		Each, for qty 1-20
	IMIPC2	\$ 3,600.00	\$ 2,880.00		Each, for qty 21-50
	IMIPC3	\$ 3,400.00	\$ 2,720.00	_	Each, for qty 51-100
	IMIPC4	\$ 3,000.00	\$ 2,400.00		Each, for qty 101-300
	IMIPC5	\$ 2,600.00	\$ 2,080.00		Each, for qty 301-1,000
	IMIPC6	\$ 2,400.00	\$ 1,920.00		Each, for qty 1,001+

Exhibit C - 2016 - OnBase Software License Price List

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
OnBase Checklists for Process Control	CHIPI1	\$ 30,000.00	\$ 24,000.00		3
E-Forms	er staller				and the second of the second
E-Forms	FMIPI1	\$ 10,000.00	\$ 8,000.00		
Integration for Microsoft InfoPath	MIIPI1	\$ 10,000.00	\$ 8,000.00		
Integration for FormFast	FFIPI1	\$ 10,000.00			Per Department
	FFIPI2	\$ 35,000.00	\$ 28,000.00		Enterprise
Integration for Access Forms	AXIPI0	\$ 10,000.00	\$ 8,000.00		Per Department
	AXIPI2	\$ 35,000.00	\$ 28,000.00		Enterprise
Mobile Access Mobile Access for iPhone®	DMIPI1-IPHI	A 5000.00	A 4 000 00		Per Platform, Per Server
Mobile Access for iPriories Mobile Access for iPad®	MIPW1-IPA	\$ 5,000.00 \$ 5,000.00	\$ 4,000.00	,	Per Platform, Per Server
Mobile Access for Android®	MIPI1-ANDF	\$ 5,000.00	\$ 4,000.00 \$ 4,000.00		Per Platform, Per Server
Mobile Access for Windows	MIPI1-WIND	\$ 5,000.00	\$ 4,000.00		Per Platform, Per Server
Mobile Access for Windows® Phone	MIPI1-WINF	\$ 5,000.00	\$ 4,000.00		Per Platform, Per Server
Business Process Management Tools (BP		φ 0,000.00	Ψ 4,000.00		
Business Process Modeling	BMIPI1	\$ 10,000.00	\$ 8,000.00		
Business Activity Monitoring	BAIPI1	\$ 10,000.00	\$ 8,000.00		
BPMN Modeler	BNIPI1	\$ 5,000.00	\$ 4,000.00		
Other Business Process Automation Modu	iles		And the second second		
Business Rules Engine	BRIPI1	\$ 20,000.00	\$ 16,000.00		
Conversion Framework for Aspose	WTIPI1-AS	\$ 3,000.00	\$ 2,400.00		
Conversion From Microsoft Office to Image Framework	WTIPI1	\$ 3,000.00	\$ 2,400.00		
Integration for DocuSign eSignature	DXIPI1	\$ 15,000.00	\$ 12,000.00		
Integration for CIC SignatureOne Ceremony Server	NCIPI1	\$ 15,000.00	\$ 12,000.00		
Digital Signatures	DGIPN1	\$ 200.00	\$ 160.00		Each
Digital Signing Server	DCIPW1	\$ 25,000.00	\$ 20,000.00		
Document Composition	ADIPI1	\$ 20,000.00	\$ 16,000.00		
Enterprise Document Composition	BDIPI1	\$ 50,000.00	\$ 40,000.00		
ACH Generator	AHIPW1	\$ 20,000.00	\$ 16,000.00		
Workflow	MEIDE			e de la companya del companya de la companya del companya de la co	
Workflow Departmental Server	WFIPD1	\$ 10,000.00	\$ 8,000.00		
Workflow Enterprise Server Workflow Concurrent Client	WFIPI1	\$ 50,000.00	\$ 40,000.00		Each
Workflow Workstation Client	WFIPC1 WFIPW1	\$ 1,200.00	\$ 960.00		Each
Workflow Named User Client	WFIPN1	\$ 600.00 \$ 600.00	\$ 480.00 \$ 480.00		Each
WorkView	VVIIIIVI	\$ 000.00	φ 480.00		
WorkView Server	RMIPI1	\$ 10,000.00	\$ 8,000.00		
WorkView Concurrent Client	RMIPC1	\$ 1,000.00	\$ 800.00		Each
WorkView Workstation Client	RMIPW1	\$ 500.00	\$ 400.00		Each
WorkView Named User Client	RMIPN1	\$ 500.00	\$ 400.00		Each
Workflow/WorkView Combination		1 (0)		**************************************	
Workflow/WorkView Concurrent Client	WCIPC1	\$ 1,700.00	\$ 1,360.00		Each
Workflow/WorkView Workstation Client	WCIPW1	\$ 850.00	\$ 680.00		Each
Workflow/WorkView Named ⊍ser Client	WCIPN1	\$ 850.00	\$ 680.00		Each

Exhibit C - 2016 - OnBase Software License Price List

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Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
CONTENT MANAGEMENT					
Web Server, EDM Services, Collaboration	, etc.	-			A CONTRACTOR OF THE CONTRACTOR
Web Server	WTIPW1	\$ 10,000.00	\$ 8,000.00		
Unity Client Server	UNIPI1	\$ 10,000.00			
External Access Client	EACIPI1	\$ 2,000.00	\$ 1,600.00		Per Portal
External Access Client Read Only User	EACIPI1- RO	\$ 2.00	\$ 1.60		Per Month Per Active-User
External Access Client Contribute User	EACIPI1- CO	\$ 4.00	\$ 3.20		Per Month Per Active-User
External Access Client Full Access User	EACIPI1- FA	\$ 8.00	\$ 6.40		Per Month Per Active-User
Unity Forms	UFIPI1	\$ 0.00	\$ 0.00		Unity Client Server. Any individually purchased Workflow SL license; or E-Forms plus any non-SL Workflow license.
StatusView	STIPI1 ·	\$ 0.00	\$ 0.00		Web Server. Valid Client license.
Unity Briefcase	UBIPW1	\$ 400.00	\$ 320.00		Each, Qty 1-100
	UBIPW2	\$ 350.00	\$ 280.00		Each, Qty 101-200
	UBIPW3	\$ 300.00	\$ 240.00		Each, Qty 201+
EDM Services	DMIPI1	\$ 5,000.00	\$ 4,000.00		
Office Business Application for 2007	OIIPW1-07	\$ 50.00	\$ 40.00		Each, Qty 1-100
	OIIPW2-07	\$ 40.00	\$ 32.00		Each, Qty 101-200
	OIIPW3-07	\$ 30.00	\$ 24.00		Each, Qty 201-400
	OIIPW4-07	\$ 15,000.00	\$ 12,000.00		Site License, Qty 400+
Office Business Application for 2007 (Concurrent)	OIIPC1-07	\$ 100.00	\$ 80.00	N. P.	Each, Qty 1-100
	OIIPC2-07	\$ 80.00	\$ 64.00		Each, Qty 101-200
	OIIPC3-07	\$ 60.00	\$ 48.00		Each, Qty 201-400
Office Business Application for 2010	OIIPW1-10	\$ 50.00	\$ 40.00		Each, Qty 1-100
	OIIPW2-10	\$ 40.00	\$ 32.00		Each, Qty 101-200
	OIIPW3-10	\$ 30.00	\$ 24.00		Each, Qty 201-400
	OIIPW4-10	\$ 15,000.00	\$ 12,000.00		Site License, Qty 400+
Office Business Application for 2010 (Concurrent)	OIIPC1-10	\$ 100.00	\$ 80.00		Each, Qty 1-100
	OIIPC2-10	\$ 80.00	\$ 64.00		Each, Qty 101-200
	OIIPC3-10	\$ 60.00	\$ 48.00		Each, Qty 201-400
Office Business Application for 2013	OIIPW1-13	\$ 50.00	\$ 40.00		Each, Qty 1-100
	OIIPW2-13	\$ 40.00	\$ 32.00		Each, Qty 101-200
	OIIPW3-13	\$ 30.00	\$ 24.00		Each, Qty 201-400
	OIIPW4-13	\$ 15,000.00	\$ 12,000.00		Site License, Qty 400+
Office Business Application for 2013 (Concurrent)	OIIPC1-13	\$ 100.00	\$ 80.00		Each, Qty 1-100
	OIIPC2-13	\$ 80.00	\$ 64.00		Each, Qty 101-200
	OIIPC3-13	\$ 60.00	\$ 48.00		Each, Qty 201-400
Office Business Application for 2016	OIIPW1-16	\$ 50.00	\$ 40.00		Each, Qty 1-100
	OIIPW2-16	\$ 40.00	\$ 32.00		Each, Qty 101-200

Exhibit C - 2016 - OnBase Software License Price List

Product / Module Name	Part Number	- 2016 - OnBas List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
	OIIPW3-16	\$ 30.00	\$ 24.00		Each, Qty 201-400
	OIIPW4-16	\$ 15,000.00	\$ 12,000.00		Site License, Qty 400+
Office Business Application for 2016 (Concurrent)	OIIPC1-16	\$ 100.00	\$ 80.00		Each, Qty 1-100
	OIIPC2-16	\$ 80.00	\$ 64.00		Each, Qty 101-200
	OIIPC3-16	\$ 60.00	\$ 48.00		Each, Qty 201-400
Web Parts for Microsoft SharePoint	SPIPI1	\$ 5,000.00	\$ 4,000.00		
Archive Services for Microsoft SharePoint	MAIPI1	\$ 5,000.00	\$ 4,000.00		
Content Connector for Microsoft SharePoint	SLIPI1	\$ 3,000.00	\$ 2,400.00		
Ad-Hoc Scanning Server for Microsoft SharePoint	SSIPI1	\$ 5,000.00	\$ 4,000.00		
Ad-Hoc Scanning Named User for Microsoft SharePoint	SSIPN1	\$ 50.00	\$ 40.00		Each
Site Provisioning for Microsoft SharePoint	PMIPI1	\$ 5,000.00	\$ 4,000.00		
Integration for Microsoft Search	PHIPI1	\$ 5,000.00	\$ 4,000.00		
Document Knowledge Transfer & Compliance	DKTIPI1	\$ 16,000.00	\$ 12,800.00		
Enterprise Web Access for Document Knowledge Transfer & Compliance	DKTIPI2	\$ 20,000.00	\$ 16,000.00		
Collaboration	COIPI1	\$ 10,000.00	\$ 8,000.00		
eCommerce Application	OSIPI1	\$ 15,000.00	\$ 12,000.00		
Integration for ESRI	EGIPI1	\$ 10,000.00	\$ 8,000.00		
Integration for ESRI ArcGIS Desktop	AGIPI1	\$ 7,000.00	\$ 5,600.00		
Print Distribution	PDIPW1	\$ 3,000.00	\$ 2,400.00		
Document Transfer	DTIPI1	\$ 7,000.00	\$ 5,600.00		Per Site
Document Tracking	LDIPW1	\$ 2,000.00	\$ 1,600.00		Per workstation, 1-10
	LDIPW2	\$ 1,600.00	\$ 1,280.00		Per workstation, 11-25
	LDIPW3	\$ 1,400.00	\$ 1,120.00		Per workstation, 26-50
	LDIPW4	\$ 1,200.00	\$ 960.00		Per workstation, 51-100
	LDIPW5	\$ 1,000.00	\$ 800.00		Per workstation, 101+
Full-Text Indexing				The state of the s	
Full-Text Indexing Server for Autonomy IDOL	IDIPI1	\$ 10,000.00	\$ 8,000.00		
Full-Text Indexing Concurrent Client for Autonomy IDOL	IDIPC1	\$ 300.00	\$ 240.00		Each
Full-Text Indexing Named User Client for Autonomy IDOL	IDIPN1	\$ 150.00	\$ 120.00		Each
Full-Text Indexing Workstation Client for Autonomy IDOL	IDIPW1	\$ 150.00	\$ 120.00		Each .
Context Search Framework	CFIPI1	\$ 10,000.00	\$ 8,000.00		
CAD Services		The state of			
CAD Services	CSIPI1	\$ 5,000.00	\$ 4,000.00		
CAD Services Viewing Support	1			H	
CAD Services Concurrent Client - View Only	CVIPC1	\$ 300.00	\$ 240.00		Each
CAD Services Concurrent Client - View/Markup	CMIPC1	\$ 600.00	\$ 480.00		Each

Exhibit C - 2016 - OnBase Software License Price List

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Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
CAD Services Workstation Client - View Only	CVIPW1	\$ 150.00	\$ 120.00		Each
CAD Services Workstation Client - View/Markup	CMIPW1	\$ 300.00	\$ 240.00		Each
E-MAIL					
Integration for Microsoft Outlook 2007	OLIPI1-07	\$ 5,000.00	\$ 4,000.00		
Integration for Microsoft Outlook 2010	OLIPI1-10	\$ 5,000.00	\$ 4,000.00		·
Integration for Microsoft Outlook 2013	OLIPI1-13	\$ 5,000.00	\$ 4,000.00		
Integration for Microsoft Outlook 2016	OLIPI1-16	\$ 5,000.00	\$ 4,000.00		
WorkView Integration for Microsoft Outlook 2007	WOIPI1	\$ 10,000.00	\$ 8,000.00		
WorkView Integration for Microsoft Outlook 2010	WVIPI1	\$ 10,000.00	\$ 8,000.00		
WorkView Integration for Microsoft Outlook 2013	WVIPI1-13	\$ 10,000.00	\$ 8,000.00		
WorkView Integration for Microsoft Outlook 2016	WVIPI1-16	\$ 10,000.00	\$ 8,000.00		
E-mail Archive for Microsoft Exchange	EAIPI1	\$ 25.00	\$ 20.00		Per mailbox archived. Enter # of mailboxes.
Integration for Novell GroupWise	GRIPI1	\$ 5,000.00	\$ 4,000.00		
Integration for IBM Notes	LNIPI1	\$ 5,000.00	\$ 4,000.00		
Gateway Caching Server	SGIPW1	\$ 5,000.00	\$ 4,000.00		Per Location
Mailbox Importer	SSIPW1	\$ 10,000.00	\$ 8,000.00		
REPORTING					
Report Services	RPIPI1	\$ 5,000.00	\$ 4,000.00		
Reporting Dashboards	RHIPI1	\$ 10,000.00	\$ 8,000.00		
Report Mining	RXIPI1	\$ 15,000.00	\$ 12,000.00		
Report Mining Integration for Datawatch Modeler	MNIPI1	\$ 5,000.00	\$ 4,000.00		
Report Mining Integration for Datawatch Report Mining Server	MNIPI2	\$ 5,000.00	\$ 4,000.00		
Exception Reports	ERIPI1	\$ 4,000.00	\$ 3,200.00	maning and the second of the s	
INTEGRATION					
AND THE PARTY OF T			and the second		
Application Enabler	AEIPI1	\$ 20,000.00	\$ 16,000.00		Per enabled application.
Enterprise Application Enabler	AEIPI2	\$ 50,000.00	\$ 40,000.00		For all enabled applications.
Host Enabler		Tree of the Laborator			
Host Enabler Concurrent Client	HEIPC1	\$ 300.00	\$ 240.00		Each
Host Enabler Workstation Client	HEIPW1	\$ 150.00	\$ 120.00		Each
Business Process Automation Admissions Process Automation for	ADMIPI1			· KINKKII	len <u>i kan ar eks</u> akt <u>ikan</u> a.
PeopleSoft	ערואווגוו	\$ 54,000.00	\$ 43,200.00		
Financial Aid Process Automation for PeopleSoft	FINIPI1	\$ 45,000.00	\$ 36,000.00		
TC/TCE Process Automation for PeopleSoft	TCEIPI1	\$ 54,000.00	\$ 43,200.00		
Admissions Process Automation for Banner	ADMIPI2	\$ 48,000.00	\$ 38,400.00		
Financial Aid Process Automation for Banner	FINIPI2	\$ 42,000.00	\$ 33,600.00		
TC/TCE Process Automation for Banner	TCEIPI2	\$ 48,000.00	\$ 38,400.00		

Exhibit C - 2016 - OnBase Software License Price List

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
Admissions Process Automation for Colleague	ADMIPI3	\$ 45,000.00	\$ 36,000.00		
Financial Aid Process Automation for Colleague	FINIPI3	\$ 36,000.00	\$ 28,800.00		
TC/TCE Process Automation for Colleague	TCEIPI3	\$ 45,000.00	\$ 36,000.00		
Enterprise Integration Server (EIS)	EISIPI1	\$ 40,000.00	\$ 32,000.00		
BizTalk Server 2013 Standard (Runtime Restricted-Use)	2013R2-2CC	\$ 4,000.00	\$ 3,200.00		
Application Programming Interfaces (API)		100	Long		The second secon
Archival API	ARIPI1	\$ 5,000.00	\$ 4,000.00		
Integration for Trinisys	ITIPI1	\$ 5,000.00	\$ 4,000.00		
Reverse API	RVIPI1	\$ 10,000.00	\$ 8,000.00		
Web Services Publishing	WSPIPI1	\$ 5,000.00	\$ 4,000.00		
Web Services Publishing Executed Web Service Call	WSPIPI1-C	\$ 0.10	\$ 0.08		Per Executed Web Service Call
Query API (Initial 500 queries/hour) (Thick Client)	APIPQ1	\$ 10,000.00	\$ 8,000.00		For initial 500 queries per hour. Enter 1 for the first block.
Query API (Additional block of 500 queries/hour) (Thick Client)	APIPQ2	\$ 8,000.00	\$ 6,400.00		For additional blocks of 500 queries per hour. Enter 1, 2, etc. for each additional block.
Query API (Initial 500 queries/hour) (Core)	APIPQ3	\$ 10,000.00	\$ 8,000.00		For initial 500 queries per hour. Enter 1 for the first block.
Query API (Additional block of 500 queries/hour) (Core)	APIPQ4	\$ 8,000.00	\$ 6,400.00		For additional blocks of 500 queries per hour. Enter 1, 2, etc. for each additional block.
Unity Integration Toolkit	UIIPI1	\$ 10,000.00	\$ 8,000.00		
Security	UIIPI1	\$ 10,000.00	\$ 8,000.00	Structure (
	UIIPI1 SNIPI1	\$ 10,000.00 \$ 0.00	\$ 8,000.00 \$ 0.00		No charge.
Security Single Sign-On for Microsoft Active Directory Service Single Sign-On for CA eTrust SiteMinder					No charge.
Security Single Sign-On for Microsoft Active Directory Service	SNIPI1	\$ 0.00	\$ 0.00		
Security Single Sign-On for Microsoft Active Directory Service Single Sign-On for CA eTrust SiteMinder Single Sign-On for IBM Tivoli Access	SNIPI1 SNIPI2	\$ 0.00 \$ 20,000.00	\$ 0.00 \$ 16,000.00		No charge. Contact Hyland for quote. Enter rate to the left.
Security Single Sign-On for Microsoft Active Directory Service Single Sign-On for CA eTrust SiteMinder Single Sign-On for IBM Tivoli Access Manager Single Sign-On for Custom Applications Single Sign-On for PeopleSoft Enterprise	SNIPI1 SNIPI2 SNIPI3 SNIPI7 SNIPI8	\$ 0.00 \$ 20,000.00 \$ 25,000.00 \$ 0.00 \$ 5,000.00	\$ 0.00 \$ 16,000.00 \$ 20,000.00 \$ 0.00 \$ 4,000.00		Contact Hyland for quote. Enter rate to
Security Single Sign-On for Microsoft Active Directory Service Single Sign-On for CA eTrust SiteMinder Single Sign-On for IBM Tivoli Access Manager Single Sign-On for Custom Applications	SNIPI1 SNIPI2 SNIPI3 SNIPI7	\$ 0.00 \$ 20,000.00 \$ 25,000.00 \$ 0.00	\$ 0.00 \$ 16,000.00 \$ 20,000.00 \$ 0.00		Contact Hyland for quote. Enter rate to
Security Single Sign-On for Microsoft Active Directory Service Single Sign-On for CA eTrust SiteMinder Single Sign-On for IBM Tivoli Access Manager Single Sign-On for Custom Applications Single Sign-On for PeopleSoft Enterprise	SNIPI1 SNIPI2 SNIPI3 SNIPI7 SNIPI8	\$ 0.00 \$ 20,000.00 \$ 25,000.00 \$ 0.00 \$ 5,000.00	\$ 0.00 \$ 16,000.00 \$ 20,000.00 \$ 0.00 \$ 4,000.00		Contact Hyland for quote. Enter rate to
Security Single Sign-On for Microsoft Active Directory Service Single Sign-On for CA eTrust SiteMinder Single Sign-On for IBM Tivoli Access Manager Single Sign-On for Custom Applications Single Sign-On for PeopleSoft Enterprise Single Sign-On for OnBase Entrust	SNIPI1 SNIPI2 SNIPI3 SNIPI7 SNIPI8 SNIPI12	\$ 0.00 \$ 20,000.00 \$ 25,000.00 \$ 0.00 \$ 5,000.00 \$ 15,000.00	\$ 0.00 \$ 16,000.00 \$ 20,000.00 \$ 0.00 \$ 4,000.00 \$ 12,000.00		Contact Hyland for quote. Enter rate to
Security Single Sign-On for Microsoft Active Directory Service Single Sign-On for CA eTrust SiteMinder Single Sign-On for IBM Tivoli Access Manager Single Sign-On for Custom Applications Single Sign-On for PeopleSoft Enterprise Single Sign-On for OnBase Entrust Single Sign-On for RSA Access Manager Single Sign-On for SAML Single Sign-On for Microsoft Active Directory Federation Services	SNIPI1 SNIPI2 SNIPI3 SNIPI7 SNIPI8 SNIPI12 SNIPI13	\$ 0.00 \$ 20,000.00 \$ 25,000.00 \$ 0.00 \$ 5,000.00 \$ 15,000.00 \$ 30,000.00	\$ 0.00 \$ 16,000.00 \$ 20,000.00 \$ 0.00 \$ 4,000.00 \$ 12,000.00 \$ 24,000.00		Contact Hyland for quote. Enter rate to
Security Single Sign-On for Microsoft Active Directory Service Single Sign-On for CA eTrust SiteMinder Single Sign-On for IBM Tivoli Access Manager Single Sign-On for Custom Applications Single Sign-On for PeopleSoft Enterprise Single Sign-On for OnBase Entrust Single Sign-On for RSA Access Manager Single Sign-On for SAML Single Sign-On for Microsoft Active Directory	SNIPI1 SNIPI2 SNIPI3 SNIPI7 SNIPI8 SNIPI12 SNIPI13 SNIPI14	\$ 0.00 \$ 20,000.00 \$ 25,000.00 \$ 0.00 \$ 5,000.00 \$ 15,000.00 \$ 30,000.00 \$ 10,000.00	\$ 0.00 \$ 16,000.00 \$ 20,000.00 \$ 0.00 \$ 4,000.00 \$ 12,000.00 \$ 24,000.00 \$ 8,000.00		Contact Hyland for quote. Enter rate to the left.
Security Single Sign-On for Microsoft Active Directory Service Single Sign-On for CA eTrust SiteMinder Single Sign-On for IBM Tivoli Access Manager Single Sign-On for Custom Applications Single Sign-On for PeopleSoft Enterprise Single Sign-On for OnBase Entrust Single Sign-On for RSA Access Manager Single Sign-On for SAML Single Sign-On for Microsoft Active Directory Federation Services Single Sign-On for Central Authentication	SNIPI1 SNIPI2 SNIPI3 SNIPI7 SNIPI8 SNIPI12 SNIPI13 SNIPI14 SNIPI15	\$ 0.00 \$ 20,000.00 \$ 25,000.00 \$ 0.00 \$ 5,000.00 \$ 15,000.00 \$ 30,000.00 \$ 10,000.00	\$ 0.00 \$ 16,000.00 \$ 20,000.00 \$ 0.00 \$ 4,000.00 \$ 12,000.00 \$ 24,000.00 \$ 8,000.00 \$ 1,600.00		Contact Hyland for quote. Enter rate to the left.
Security Single Sign-On for Microsoft Active Directory Service Single Sign-On for CA eTrust SiteMinder Single Sign-On for IBM Tivoli Access Manager Single Sign-On for Custom Applications Single Sign-On for PeopleSoft Enterprise Single Sign-On for OnBase Entrust Single Sign-On for RSA Access Manager Single Sign-On for SAML Single Sign-On for Microsoft Active Directory Federation Services Single Sign-On for Central Authentication Service (CAS) Encrypted Alpha Keywords	SNIPI1 SNIPI2 SNIPI3 SNIPI7 SNIPI8 SNIPI12 SNIPI13 SNIPI14 SNIPI15 SNIPI16	\$ 0.00 \$ 20,000.00 \$ 25,000.00 \$ 5,000.00 \$ 15,000.00 \$ 10,000.00 \$ 2,000.00 \$ 10,000.00	\$ 0.00 \$ 16,000.00 \$ 20,000.00 \$ 0.00 \$ 4,000.00 \$ 12,000.00 \$ 24,000.00 \$ 8,000.00 \$ 1,600.00		Contact Hyland for quote. Enter rate to the left.
Security Single Sign-On for Microsoft Active Directory Service Single Sign-On for CA eTrust SiteMinder Single Sign-On for IBM Tivoli Access Manager Single Sign-On for Custom Applications Single Sign-On for PeopleSoft Enterprise Single Sign-On for OnBase Entrust Single Sign-On for RSA Access Manager Single Sign-On for SAML Single Sign-On for Microsoft Active Directory Federation Services Single Sign-On for Central Authentication Service (CAS)	SNIPI1 SNIPI2 SNIPI3 SNIPI7 SNIPI8 SNIPI12 SNIPI13 SNIPI14 SNIPI15 SNIPI16 AKIPI1 EHIPI1	\$ 0.00 \$ 20,000.00 \$ 25,000.00 \$ 0.00 \$ 5,000.00 \$ 15,000.00 \$ 30,000.00 \$ 2,000.00 \$ 10,000.00 \$ 10,000.00	\$ 0.00 \$ 16,000.00 \$ 20,000.00 \$ 0.00 \$ 4,000.00 \$ 12,000.00 \$ 24,000.00 \$ 8,000.00 \$ 8,000.00 \$ 8,000.00		Contact Hyland for quote. Enter rate to the left.
Security Single Sign-On for Microsoft Active Directory Service Single Sign-On for CA eTrust SiteMinder Single Sign-On for IBM Tivoli Access Manager Single Sign-On for Custom Applications Single Sign-On for PeopleSoft Enterprise Single Sign-On for OnBase Entrust Single Sign-On for RSA Access Manager Single Sign-On for SAML Single Sign-On for Microsoft Active Directory Federation Services Single Sign-On for Central Authentication Service (CAS) Encrypted Alpha Keywords Encrypted Disk Groups	SNIPI1 SNIPI2 SNIPI3 SNIPI7 SNIPI8 SNIPI12 SNIPI13 SNIPI14 SNIPI15 SNIPI16 AKIPI1 EHIPI1	\$ 0.00 \$ 20,000.00 \$ 25,000.00 \$ 0.00 \$ 5,000.00 \$ 15,000.00 \$ 30,000.00 \$ 2,000.00 \$ 10,000.00 \$ 10,000.00	\$ 0.00 \$ 16,000.00 \$ 20,000.00 \$ 0.00 \$ 4,000.00 \$ 12,000.00 \$ 24,000.00 \$ 8,000.00 \$ 8,000.00 \$ 8,000.00		Contact Hyland for quote. Enter rate to the left.
Security Single Sign-On for Microsoft Active Directory Service Single Sign-On for CA eTrust SiteMinder Single Sign-On for IBM Tivoli Access Manager Single Sign-On for Custom Applications Single Sign-On for PeopleSoft Enterprise Single Sign-On for OnBase Entrust Single Sign-On for RSA Access Manager Single Sign-On for RSA Access Manager Single Sign-On for Microsoft Active Directory Federation Services Single Sign-On for Central Authentication Service (CAS) Encrypted Alpha Keywords Encrypted Disk Groups DOCUMENT ACQUISITION INTEGRATIONS Integration for eCopy ShareScan Enterprise Integration for eCopy ShareScan	SNIPI1 SNIPI2 SNIPI3 SNIPI7 SNIPI8 SNIPI12 SNIPI14 SNIPI15 SNIPI16 AKIPI1 EHIPI1 ECIPW1 EEIPI1	\$ 0.00 \$ 20,000.00 \$ 25,000.00 \$ 0.00 \$ 5,000.00 \$ 15,000.00 \$ 10,000.00 \$ 10,000.00 \$ 10,000.00 \$ 10,000.00 \$ 11,200.00 \$ 50,000.00	\$ 0.00 \$ 16,000.00 \$ 20,000.00 \$ 0.00 \$ 4,000.00 \$ 12,000.00 \$ 24,000.00 \$ 8,000.00 \$ 8,000.00 \$ 8,000.00 \$ 8,000.00 \$ 8,000.00 \$ 8,000.00 \$ 40,000.00		Contact Hyland for quote. Enter rate to the left. Price is an Annual Maintenance Payment
Security Single Sign-On for Microsoft Active Directory Service Single Sign-On for CA eTrust SiteMinder Single Sign-On for IBM Tivoli Access Manager Single Sign-On for Custom Applications Single Sign-On for PeopleSoft Enterprise Single Sign-On for OnBase Entrust Single Sign-On for RSA Access Manager Single Sign-On for RSA Access Manager Single Sign-On for Microsoft Active Directory Federation Services Single Sign-On for Central Authentication Service (CAS) Encrypted Alpha Keywords Encrypted Disk Groups DOCUMENT ACQUISITION INTEGRATIONS Integration for eCopy ShareScan	SNIPI1 SNIPI2 SNIPI3 SNIPI7 SNIPI8 SNIPI12 SNIPI13 SNIPI14 SNIPI15 SNIPI16 AKIPI1 EHIPI1	\$ 0.00 \$ 20,000.00 \$ 25,000.00 \$ 0.00 \$ 5,000.00 \$ 15,000.00 \$ 10,000.00 \$ 10,000.00 \$ 10,000.00 \$ 10,000.00 \$ 10,000.00	\$ 0.00 \$ 16,000.00 \$ 20,000.00 \$ 0.00 \$ 4,000.00 \$ 12,000.00 \$ 8,000.00 \$ 1,600.00 \$ 8,000.00 \$ 8,000.00 \$ 8,000.00 \$ 8,000.00		Contact Hyland for quote. Enter rate to the left. Price is an Annual Maintenance Payment

	EXNIBIT C	- 7016 - Ouga	se Software Li		ST
Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
Integration for Biscom FAXCOM	FSIPI1-BF	\$ 6,000.00	\$ 4,800.00		Per server.
Integration for Esker Fax	FSIPI1-EF	\$ 6,000.00	\$ 4,800.00		Per server.
Integration for HP Connect	HPIPW1	\$ 400.00	\$ 320.00		Each, 1-10 Devices
	HPIPW2	\$ 350.00	\$ 280.00		Each, 11-50 Devices.
	HPIPW3	\$ 300.00	\$ 240.00		Each, 51-100 Devices
	HPIPW4	\$ 250.00	\$ 200.00		Each, 101+ Devices.
	HPIPWE	\$ 50,000.00	\$ 40,000.00		Enterprise License
Integration for Sharp MFP	OSIPW1	\$ 400.00	\$ 320.00		Per Device, 1-10 Devices
	OSIPW2	\$ 300.00	\$ 240.00		Per Device, 11-50 Devices.
	OSIPW3	\$ 25,000.00	\$ 20,000.00		Unlimited
Integration for KYOCERA	KCIPW1	\$ 400.00	\$ 320.00		Per Device, 1-10 Devices
	KCIPW2	\$ 300.00	\$ 240.00		Per Device, 11-50 Devices.
	KCIPWE	\$ 25,000.00	\$ 20,000.00		Unlimited
Integration for Xerox MFP	XRIPW1	\$ 200.00	\$ 160.00		Each
Integration for Konica Minolta bizhub MarketPlace MFP	KMIPW1	\$ 200.00	\$ 160.00		
Integration for Konica Minolta Dispatcher Phoenix	KDIPW1	\$ 7 <u>50.00</u>	\$ 600.00		
Integration for the ScanSnap Network fi- 6010N iScanner	NSIPW2	\$ 2,000.00	\$ 1,600.00		Per Unit.
ERP INTEGRATIONS					
OnBase Connector for use with SAP Archi	veLink				
Connector for use with SAP ArchiveLink Bar Code Import for use with SAP	SAIPI1	\$ 30,000.00	\$ 24,000.00		
ArchiveLink Print List and Data Archive for use with SAP	SBIPI1	\$ 10,000.00	\$ 8,000.00		
ArchiveLink Business Indexing Connector for use with	SDIPI1	\$ 10,000.00	\$ 8,000.00		· · · · · · · · · · · · · · · · · · ·
SAP ArchiveLink	SIIPI1	\$ 15,000.00	\$ 12,000.00		
Imaging iViews for use with SAP ArchiveLink	IVIPI1	\$ 10,000.00	\$ 8,000.00		
Integration for SAP Exchange Infrastructer (XI)	XIIPI1	\$ 5,000.00	\$ 4,000.00		
<u>STATEMENTS</u>	2 2 2 - 1 - 2 2 2 2 2 2 2 2 2 2 2 2 2 2				
Image Statements	ISIPI1	\$ 1,500.00	\$ 1,200.00		Per Block, 1-10,000 Statements per Month Sold in blocks of 1,000.
	ISIPI2	\$ 1,000.00	\$ 800.00		Per Block, 10,000-50,000 Statements per Month Sold in blocks of 1,000.
	ISIPI3	\$ 500.00	\$ 400.00		Per Block, 50,001+ Statements per Month Sold in blocks of 1,000.
OMR Marks Generator	OMIPI1	\$ 3,000.00	\$ 2,400.00		
Document Distribution	DDIPI1	\$ 1,000.00	\$ 800.00		Per Block, Sold in blocks of 250 with a minimum initial purchase of 4 blocks (1,000).
Statement Composition	SCIPW1	\$ 10,000.00	\$ 8,000.00	-	(1,122,2).
RECORDS MANAGEMENT	2011 14 1	Ψ 10,000.00	Ψ 0,000.00		
Document Retention	DRIPI1	\$ 10,000.00	\$ 0,000,00		dia di dia dia dia dia dia dia dia dia d
Physical Records Management	PRIPI1		\$ 8,000.00		
Records Management	RIIPI1	\$ 15,000.00	\$ 12,000.00		
	IMET	\$ 20,000.00	\$ 16,000.00	V. T. C. C.	
STORAGE AND EXPORT Distributed Disk Services	Delbia	# 5000.00	6 4 600 00		Control of the second of the s
DISH INDIEG DISK SCIVICES	DSIPI1	\$ 5,000.00	\$ 4,000.00		

Exhibit C - 2016 - OnBase Software License Price List

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
Storage Integration for EMC Centera	CTIPI1	\$ 20,000.00	\$ 16,000.00		
Storage Integration for IBM Tivoli	TVIPI1	\$ 20,000.00	\$ 16,000.00		
Integration for KOMpliance	KOIPI1	\$ 4,000.00	\$ 3,200.00		
CD Authoring	CDIPW1	\$ 1,000.00			
DVD Authoring	DVIPW1	\$ 2,000.00	\$ 1,600.00		
Blu-ray Authoring	BAIPW1	\$ 4,000.00	\$ 3,200.00		
Automated CD Authoring	AAIPW1	\$ 5,000.00	\$ 4,000.00		
Automated DVD Authoring	AVIPW1	\$ 8,000.00	\$ 6,400.00		
Automated CD/DVD Publishing	ADIPC1	\$ 5,000.00	\$ 4,000.00		1-100 Institutions. Enter 1 for first block.
	ADIPC2	\$ 4,000.00	\$ 3,200.00		Each, Additional blocks of 100 Institutions. Enter 1, 2, etc. for addt'l blocks.
Aggregate Publishing	PBIPI1	\$ 1,000.00	\$ 800.00		\$1,000 per entity receiving CDs/DVDs. Enter 1, 2, etc. for # of entities.
Encrypted CD/DVD Publishing	EPIPI1	\$ 5,000.00	\$ 4,000.00		
Export	EXIPC1	\$ 5,000.00	\$ 4,000.00		
BANKING AND TREASURY					
Ad-hoc IRD Printing	PTIPI1	\$ 5,000.00	\$ 4,000.00		
Image Cash Letter Generator (X9.37)	P9IPW1	\$ 10,000.00	\$ 8,000.00		
Image Cash Letter Generator (X9.100)	91PW1-910	\$ 10,000.00	\$ 8,000.00		
Posting File Generator	PFIPW1	\$ 5,000.00	\$ 4,000.00		
NSF File Processor	RGIPW1	\$ 5,000.00	\$ 4,000.00		
Branch Capture	BRIPW1	\$ 3,000.00	\$ 2,400.00		For each branch (1-5)
	BRIPW2	\$ 1,500.00	\$ 1,200.00		For each branch (6+)
eMortgage Delivery for Chase	EGIPW1	\$ 5,000.00	\$ 4,000.00		
Signature / ID Client	FNIPW1	\$ 200.00	\$ 160.00		Each
Integration for A2IA CAR/LAR	CRIPW1	\$ 1,600.00	\$ 1,280.00		1-10 Blocks, Sold in blocks of 100,000 checks processed annually.
	CRIPW2	\$ 1,400.00	\$ 1,120.00		11-25 Blocks, Sold in blocks of 100,000 checks processed annually.
	CRIPW3	\$ 1,200.00	\$ 960.00		25-50 Blocks, Sold in blocks of 100,000 checks processed annually. 50-75 Blocks, Sold in blocks of 100,000
	CRIPW4	\$ 1,000.00	\$ 800.00		checks processed annually. 75+ Blocks, Sold in blocks of 100,000
	CRIPW5	\$ 800.00	\$ 640.00		checks processed annually.
Integration for Mitek Validify	VYIPI1	\$ 2,000.00	\$ 1,600.00		
Integration for Goldleaf	GDIPW1	\$ 5,000.00	\$ 4,000.00		
Integration with Q2 Software	Q2IPI2	\$ 10,000.00	\$ 8,000.00		
Integration for Teres Solutions SAIL	TEIPI1	\$ 10,000.00	\$ 8,000.00		
Integration for Misys FusionBanking Credit Management Enterprise	CLIPI1	\$ 10,000.00	\$ 8,000.00		
GOVERNMENT					
Agenda Management	AMIPW1	\$ 5,000.00	\$ 4,000.00		
Plan Review Named User	PLIPN1	\$ 2,500.00	\$ 2,000.00		Each
Plan Review Integration Toolkit	PRTIPI1	\$ 15,000.00	\$ 12,000.00	.]	
Integration for Tempest Development Group	ITDIPI1	\$ 15,000.00	\$ 12,000.00		·
Integration for Accela	AAIPI1	\$ 10,000.00	\$ 8,000.00		

Product / Module Name	Part Number	List Price	Se Software Li Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
Integration for Azteca Cityworks	ACWIPI1	\$ 15,000.00	\$ 12,000.00		
Public Sector Constituency Web Access	GWIPI1	\$ 0.01	\$ 0.01		\$0.01 per constituent per system/database. Enter # of constituents for the agency.
Public Sector Constituency Web Access (Workflow)	PSIPI1	\$ 0.05	\$ 0.04		\$0.05 per constituent per system/database. <i>Enter # of constituents for the agency.</i>
Integration for CourtView	ICIPI1	\$ 15,000.00	\$ 12,000.00		
Integration for DTS TrakRecord	TKIPI1	\$ 10,000.00	\$ 8,000.00		
<u>HEALTHCARE</u>				rate see to produce the	CEPTER SERVE
Medical Records Management Solution	MRIPI1	\$ 25,000.00	\$ 20,000.00		
Medical Records Coding Interface	MGIPI1	\$ 20,000.00	\$ 16,000.00		
Medical Records Transcription Interface	MOIPI1	\$ 10,000.00	\$ 8,000.00		
MRMS Chart Completion Concurrent Client	MRIPC1	\$ 3,000.00	\$ 2,400.00		
MRMS Physical Chart Tracking	PCIPI1	\$ 20,000.00	\$ 16,000.00		
Appeals and Grievances	ANGIPI1	\$ 95,000.00	\$ 76,000.00		
Release of Information	RUIPI1	\$ 50.00	\$ 40.00		Per Licensed Bed. Enter the number of Licensed Beds to the right
Medical Records Release of Information	INIPI1	\$ 20,000.00	\$ 16,000.00		
Medical Records Release of Information for GE Centricity EMR	REIPI1	\$ 500.00	\$ 400.00		Per Physician, 1-20
	REIPI2	\$ 400.00	\$ 320.00		Per Physician, 21-50
Medical Decords Delega of Information	REIPI3	\$ 300.00	\$ 240.00		Per Physician, 51+
Medical Records Release of Information (Standalone)	RSIPI1	\$ 20,000.00	\$ 16,000.00		
Integration for Optum CAC	OPIPI1	\$ 30,000.00	\$ 24,000.00		
Integration for 3M CAC	3MIPI1	\$ 30,000.00	\$ 24,000.00		
Integration for Nuance CAC	NUIPI1	\$ 30,000.00	\$ 24,000.00		,
EDI 810 Processor	P1IPW1	\$ 10,000.00	\$ 8,000.00		
EDI 835 EOB Processor (HIPAA 5010)	P5IPW1-501	\$ 15,000.00	\$ 12,000.00		
EDI 837 Processor (HIPAA 5010)	P7IPW1-501	\$ 15,000.00	\$ 12,000.00		In clared a COM and flow Name at the College
HL7 Module	HLIPW1	\$ 25,000.00	\$ 20,000.00		Includes 2 Workflow Named User Client SL Licenses and Advanced HL7 functionality.
Document Imaging for PACS	PAIPW1	\$ 1,500.00	\$ 1,200.00		Per workstation.
Integration for Epic (Enterprise)	EMIPI6	\$ 100,000.00	\$ 80,000.00		For enterprise Epic integration. Additional \$100/bed fee (sku EPICBEDS directly below) must be added
	EPICBEDS	\$ 100.00	\$ 80.00		Additional \$100/bed fee required for EMIPI6
Epic Concurrent Client	ECIPC1	\$ 1,500.00	\$ 1,200.00		Each, Qty 1-100
	ECIPC2	\$ 1,250.00	\$ 1,000.00		Each, Qty 101-200
	ECIPC3	\$ 1,000.00	\$ 800.00	_	Each, Qty 201+
Integration for Epic Canto and Epic Haiku	ECHIPI1	\$ 100.00	\$ 80.00		Each, Qty 201+
Integration for Epic Canto and Epic Haiku	ECHIPI2	\$ 75.00	\$ 60.00		Each, Qty 201+
Integration for Epic Canto and Epic Haiku	ECHIPI3	\$ 50.00	\$ 40.00		Each, Qty 201+

Exhibit C - 2016 - OnBase Software License Price List

Product / Module Name	Part Number	List Price	Se SOftware Li Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
Hospital License - Community Connect	HOSIPI1	\$ 800.00	\$ 640.00		Per Licensed Bed, For Under 250 Beds
Hospital License - Community Connect	HOSIPI2	\$ 1,200.00	\$ 960.00		Per Licensed Bed, For 250 Beds and Over
OnBase Mobile eCapture for Android	MEIPI1-AND	\$ 10,000.00	\$ 8,000.00		
OnBase Mobile eCapture for Android Point of Registration	/EIPW1-AN	\$ 1,200.00	\$ 960.00		Each, Qty 1-50
OnBase Mobile eCapture for Android Point of Registration	/IEIPW2-AN	\$ 1,000.00	\$ 800.00		Each, Qty 51-100
OnBase Mobile eCapture for Android Point of Registration	/IEIPW3-AN	\$ 800.00	\$ 640.00		Each, Qty 101+
Universal Scope Capture	USCIPW1	\$ 2,000.00	\$ 1,600.00		Per Scope
Signature Deficiencies for Epic	MCIPI1	\$ 20,000.00	\$ 16,000.00		
Signature Deficiencies for EMR's	DEIPI1	\$ 20,000.00	\$ 16,000.00		
Integration for GE Centricity (for Hospitals)	GEIPI1	\$ 25,000.00	\$ 20,000.00		
Integration for Cerner Millennium	CNIPI3	\$ 50,000.00	\$ 40,000.00		
Integration for Allscripts Sunrise Acute Care	EYIPI3	\$ 50,000.00	\$ 40,000.00		
EKG Integration for GE Muse	KGIPI1	\$ 15,000.00	\$ 12,000.00		
Integration for OPUS (CSC Common Web Desktop)	WDIPI1	\$ 5,000.00	\$ 4,000.00		
Integration for Effica EMR	EFIPI1	\$ 10,000.00	\$ 8,000.00		
Integration for Allscripts Homecare	ALIPI1	\$ 5,000.00	\$ 4,000.00		
Workstation Client for Allscripts Homecare Integration	ALIPW1	\$ 200.00	\$ 160.00		Per Nurse
DICOM Integration for GE	DGIPI1	\$ 15,000.00	\$ 12,000.00		
DICOM Integration for TeraMedica	TMIPI1	\$ 15,000.00	\$ 12,000.00		,
Multi-user Server for GE Centricity (Clinical)	GMIPI1	\$ 5,500.00	\$ 4,400.00		
Clinical Concurrent Client for GE Centricity	GCIPC1	\$ 800.00	\$ 640.00		Each
Document Imaging for GE Centricity (Unlimited) (Clinical)	GUIPW1	\$ 3,300.00	\$ 2,640.00		Each
Clinical Indexing Workstation Client for GE Centricity	GIIPW1	\$ 1,000.00	\$ 800.00		Each
Disconnected Scanning for GE Centricity (Clinical)	GSIPW1	\$ 500.00	\$ 400.00		Each
Healthcare Disconnected Scanning for Citrix	DSIPC1	\$ 6,000.00	\$ 4,800.00		For the first
	DSIPC2	\$ 2,400.00	\$ 1,920.00		For the second and beyond
Healthcare Front Office Scanning for Citrix	FOIPC1	\$ 1,200.00	\$ 960.00		Each
Healthcare Express Scanning for Citrix	EPIPC1	\$ 1,200.00	\$ 960.00		Each
Integrated Scanning for Epic	EIIPW1	\$ 1,000.00	\$ 800.00		
Integration for GE Centricity Image Broker	IBIPI1	\$ 25,000.00	\$ 20,000.00		
General Ledger Journal Entry and Export	GLIPI1	\$ 15,000.00	\$ 12,000.00		
Point of Service (POS) Cash Receipt	POSIPI1	\$ 20,000.00	\$ 16,000.00		
POS Concurrent Client	POSIPC1	\$ 500.00	\$ 400.00		Each, Qty 1-50
	POSIPC2	\$ 450.00	\$ 360.00		Each, Qty 51-100
,	POSIPC3	\$ 400.00	\$ 320.00		Each, Qty 101-250

	LAMBICC	- 2016 - OnBa I	Sonoma	GSA	
Product / Module Name	Part Number	List Price	Discounted 20% Price	Comparison 3/2016	Detail
	POSIPC4	\$ 375.00	\$ 300.00		Each, Qty 251-500
	POSIPC5	\$ 350.00	\$ 280.00		Each, Qty 501-1000
	POSIPC6	\$ 325.00	\$ 260.00		Each, Qty 1001+
Charge Processing Base License	CPIPI1	\$ 45,000.00	\$ 36,000.00		
Claims Processing	CGIPI1	\$ 45,000.00	\$ 36,000.00		
Payment Processing	PPRIPI1	\$ 45,000.00	\$ 36,000.00		
Payment Processing Automated Plug-ins	PPAIPI1	\$ 5,000.00	\$ 4,000.00		
AR Management	ARMIPI1	\$ 25,000.00	\$ 20,000.00		
Denial Management	DENIPI1	\$ 40,000.00	\$ 32,000.00		
Additional Host Posting Interface	HPIIPI1	\$ 27,500.00	\$ 22,000.00		
Payment Worklists	PWLIPI1	\$ 22,500.00	\$ 18,000.00		
Additional ADE or Validation Station	HPIIPW1	\$ 1,500.00	\$ 1,200.00		
ANSI X12 EDI Toolkit	EDIIPI1	\$ 25,000.00	\$ 20,000.00		
Additional EDI Processing Station	EDIIPW1	\$ 10,000.00	\$ 8,000.00		Each
Data Analytics Report Manager	DARIPI1	\$ 20,000.00	\$ 16,000.00		
Treasury Workstation Reconciliation	TWRIPI1	\$ 25,000.00	\$ 20,000.00		
Receivables Management Automated Plugins	RMAIPI1	\$ 7,500.00	\$ 6,000.00		
Additional AutoLink to Host System	AAHIPI1	\$ 7,500.00	\$ 6,000.00		
RCM Concurrent Client	RCMIPC1	\$ 2,500.00	\$ 2,000.00		Each, Qty 1-10
	RCMIPC2	\$ 2,100.00	\$ 1,680.00		Each, Qty 11-25
	RCMIPC3	\$ 1,800.00	\$ 1,440.00	-	Each, Qty 26-50
	RCMIPC4	\$ 1,500.00	\$ 1,200.00		Each, Qty 51-100
	RCMIPC5	\$ 1,300.00	\$ 1,040.00		Each, Qty 101-250
	RCMIPC6	\$ 1,100.00	\$ 880.00		Each, Qty 251-500
	RCMIPC7	\$ 1,000.00	\$ 800.00		Each, Qty 501-1000
	RCMIPC8	\$ 950.00	\$ 760.00		Each, Qty 1001+
RCM Workstation Client	RCMIPW1	\$ 1,250.00	\$ 1,000.00		Each, Qty 1-10
	RCMIPW2	\$ 1,050.00	\$ 840.00		Each, Qty 11-25
	RCMIPW3	\$ 900.00	\$ 720.00		Each, Qty 26-50
	RCMIPW4	\$ 750.00	\$ 600.00		Each, Qty 51-100
	RCMIPW5	\$ 650.00	\$ 520.00		Each, Qty 101-250
	RCMIPW6	\$ 550.00	\$ 440.00		Each, Qty 251-500
	RCMIPW7	\$ 500.00	\$ 400.00		Each, Qty 501-1000
	RCMIPW8	\$ 475.00	\$ 380.00		Each, Qty 1001+
Additional HPI Plug-In Linker	HPLIPI1	\$ 12,500.00	\$ 10,000.00		
Payer Rate Matrix	PRMIPI1	\$ 25,000.00	\$ 20,000.00		
AUDIT COMPLIANCE ADMINISTRATION					
Audit Compliance Administration for Hospitals	HS-AUIPI1	\$ 30,000.00	\$ 24,000.00		1-5 Hospitals
	HS-AUIPI2	\$ 50,000.00	\$ 40,000.00		6-10 Hospitals
in the second se	HS-AUIPI3	\$ 75,000.00	\$ 60,000.00		11-20 Hospitals
Audit Compliance Administration for	HS-AUIPI4	\$ 3,000.00	\$ 2,400.00		20+ Hospitals, Per Hospital
Hospitals - Subscription	HS-AUISI1	\$ 1,400.00	\$ 1,120.00		Per Month, 1-5 Hospitals

Exhibit C - 2016 - OnBase Software License Price List

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
	HS-AUISI2	\$ 2,400.00	\$ 1,920.00		Per Month, 6-10 Hospitals
	HS-AUISI3	\$ 3,600.00	\$ 2,880.00		Per Month, 11-20 Hospitals
	HS-AUISI4	\$ 300.00	\$ 240.00		Per Month, Per Hospital, 20+ Hospitals
Audit Compliance Administration for Critical Access Hospitals	CA-AUIPI1	\$ 5,000.00	\$ 4,000.00		Critical Access Hospitals Operating <50 Beds.
Audit Compliance Administration for Critical Access Hospitals - Subscription	CA-AUISI1	\$ 236.00	\$ 188.80		Per Month, Critical Access Hospitals Operating < 50 Beds.
Audit Compliance Administration for Stand Alone Outpatient Facilities	SA-AUIPI1	\$ 5,000.00	\$ 4,000.00		
Audit Compliance Administration for Stand Alone Outpatient Facilities - Subscription	SA-AUISI1	\$ 236.00	\$ 188.80		Per Month
HIGHER EDUCATION					
Integration for EMT Apply Yourself	AYIPI1	\$ 10,000.00	\$ 8,000.00		
EDI TS 130 Processor	T1IPW1	\$ 10,000.00	\$ 8,000.00		
OnBase Extended Support	EVOLIDA	47 Table 4		- 10 mg	150/ of the apputal maintenance for
Extended Support Fee	EXSUP1	WOEDO	\$ 0.00		15% of the annual maintenance fee
ONBASE EDUCATION SERVICES FOR SO Introduction for Installation	TRITEK	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
interest in the interest in th	TRITEK2	\$ 12,000.00	\$ 9,600.00		Plus T&E. Up to 12 Employees Online or at Partner Site
Installer Certification	TRCRT1	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
	TRCRT2	\$ 12,000.00	\$ 9,600.00		Plus T&E. Up to 12 Employees at Partner Site.
System Administration	TRSYS1-P	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
	TRSYS2-P	\$ 12,000.00	\$ 9,600.00		Plus T&E. Up to 12 Employees Online or at Partner Site
Introduction to Workflow	TRWKF1	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
	TRWKF3	\$ 12,000.00	\$ 9,600.00		Plus T&E. Up to 12 Employees at Partner Site.
Workflow Design	TRWFE2-P	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland or Online.
	TRWFE4-P	\$ 12,000.00	\$ 9,600.00		Plus T&E. Up to 12 Employees Online or at Partner Site.
OnBase API Certification	TRAPI1	\$ 2,500.00	\$ 2,000.00		Per Person at Hyland.
	TRAPI2	\$ 15,000.00	\$ 12,000.00		Plus T&E. Up to 12 Employees Online or at Partner Site.
WorkView Implementation	TRWVI1	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland. Plus T&E. Up to 12 Employees Online or
	TRWVI2-P	\$ 12,000.00	\$ 9,600.00		at Partner Site.
Web Server and Application Enabler Implementation	TRCSI1	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
Web Server - Online	WSTWA1	\$ 1,000.00	\$ 800.00		Per Person.
	WSTWA1-P	\$ 6,000.00	\$ 4,800.00		Up to 12 Employees.
Application Enabler - Online	AETWA1	\$ 1,000.00	\$ 800.00		Per Person at Hyland.
Supporting OnBook	AETWA1-P	\$ 6,000.00	\$ 4,800.00		Up to 12 Employees.
Supporting OnBase Custom Solution Provider Training	TRTSC1	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland. Per day, plus T&E.
Ouston Solution Flovider Halfilling	TRPCC1 TRPCC2	\$ 3,000.00 \$ 500.00	\$ 2,400.00 \$ 400.00		Per Person at Hyland or Online.
TechQuest	TQTCE1-P	\$ 2,000.00	\$ 400.00		Per Person at Hyland.
Basic Electronic Forms - Online	EFTWI1-P	\$ 500.00	\$ 400.00		Per Person.

Exhibit C - 2016 - OnBase Software License Price List

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
System Administration - Healthcare	C-TRSYS1-	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
System Administration - Healthcare	C-TRSYS2-	\$ 12,000.00	\$ 9,600.00		Up to 12 Employees.
Advanced Capture Solutions Training Class	ACTCI1-P	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
Advanced System Administration	TRSYS3-P	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
Advanced System Administration	TRSYS4-P	\$ 12,000.00	\$ 9,600.00		Up to 12 Employees.
OnBase System Administrator Recertification - Online	rruaw1-po	\$ 300.00	\$ 240.00		Per Person Online
OnBase Workflow Administrator Recertification - Online	VATWC1-P	\$ 300.00	\$ 240.00		Per Person Online
OCR for AnyDoc System Administration	RADSYS1-I	\$ 2,000.00	\$ 1,600.00		
Infiniworx Core	TRADIX1-P	\$ 2,000.00	\$ 1,600.00		
AnyDoc AnyApp	TRADAA1-F	\$ 2,000.00	\$ 1,600.00		
Enterprise Integration Server for Developers	EISDV1-P	\$ 2,000.00	\$ 1,600.00		Per Person
	EISDV2-P	\$ 12,000.00	\$ 9,600.00		Up to 12 Employees.
	EISDV2-C	\$ 20,000.00	\$ 16,000.00		Up to 12 Employees.

Exhibit D - 2016 Kofax Software Price List

Concurrent Stations

Choose the number of concurrent stations. The number of concurrent stations should be equal the number of computers running a Kofax Capture Application at the same time. Examples of Kofax Capture applications are Scan, Release, and Validation. You must include computers at KCNS remote sites in the count. Licenses assigned to a remote site are dedicated to that site, but will work as concurrent licenses within the remote site. Every remote site will need at least one concurrent license assigned.

1 concurrent station	AE#T024-001U	\$2,210	
5 concurrent stations	AE#T024-005U	\$10,700	
10 concurrent stations	AE#T024-010U	\$21,400	
20 concurrent stations	AE#T024-020U	\$42,200	·
50 concurrent stations	AE#T024-050U	\$105,000	
100 concurrent stations	AE#T024-100U	\$200,000	
500 concurrent stations	AE#T024-500U	\$925,000	
1000 concurrent stations	AE#T024-001K	\$1,775,000	

Scan/Import Volume

Order the number of pages that can be scanned or imported. You can specify recurring annual volumes or one time use "page count" volumes. Annual volumes re-set to their original value automatically at the beginning of every new year. There are no recurring charges for annual volumes.

vorumes.			Land to the state of the state
Image vol 300K/yr	AE#Y024-300K	\$1,600	
Image vol 600K/yr	AE#Y024-600K	\$2,940	
nage vol 1M/yr	AE#Y024-001M	\$4,390	
ımage vol 2M/yr	AE#Y024-002M	\$8,240	
Image vol 5M/yr	AE#Y024-005M	\$20,600	
Image vol 10M/yr	AE#Y024-010M	\$37,000	
Image vol 20M/yr	AE#Y024-020M	\$74,000	
Image vol 60M/yr	AE#Y024-060M	\$222,000	
Image vol 120M/yr	AE#Y024-120M	\$444,000	
Image vol 2M Page Count	AE#VP01-002M	\$7,000	Please refer to the restrictions
			noted in the Instructions above
Image vol 10M Page Count	AE#VP01-010M	\$31,500	Please refer to the restrictions
		,	noted in the Instructions above

Stand-alone Systems

Stand alone system are restricted such that they will only run on a single computer. The standalone system includes bundled image scan/import volume. Volume upgrades are available for stand-alone systems.

Stand-alone 60K/yr	AE#Y099-060K	\$995	
Upg 60K-300K	AE#Y024U060K-	\$3,240	Converts stand alone system to a
	300K		standard system.
Upg 150K-300K	AE#Y024U150K-	\$1,750	Converts stand alone system to a
	300K		standard system.

valuation System

valuation Systems are limited to 5000 scanned/imported images and expire after 60 days. Evaluations require the approval of the VP of Sales.

Exhibit D - 2016 Kofax Software Price List

Kofax Capture Evaluation	EV#0101-0000	\$1,000	
Kofax Capture Media Pack			

The Kofax Capture Media Kits provides physical media for the current releases of Kofax Capture based software, add-ons and export connectors.					
Kofax Capture Media Pack	KOFAX-MEDIA-	\$1,000			
	CAPTURE				

Kofax Capture Hardware Security

By default, Kofax Capture systems utlize software based licensing and security. Customers requiring a physical dongle for security should utilize this part number.					
Kofax Capture Hardware Security	AE#0000-0001	\$500			
(Dongle)					

Kofax Certified System Integrator (CSI)

Contact the Kofax Partner Team for Restrictions					
Kofax Certified System Integrator	SI-0001-0000	\$4,000	Contact the Kofax Partner Team		
(CSI) Partner Kit			for Restrictions		
Kofax Capture Partner Evaluation	EV-RSLR-0000	0	Contact the Kofax Partner Team		
			for Restrictions		
System Integrator Partner	TR-3050-5000	0	Contact the Kofax Partner Team		
Training - 2 Classes		the second of th	for Restrictions		

AGREEMENT FOR PROFESSIONAL SERVICES

This agreement ("Agreement"), dated as of ______, 2016 ("Effective Date") is by and between the County of Sonoma, a political subdivision of the State of California (hereinafter "County"), and NEKO Industries, Inc. (hereinafter "Consultant").

RECITALS

WHEREAS, Consultant represents that it is a duly qualified and

WHEREAS, Consultant is a value added reseller (VAR) of Hyland Software Inc.'s OnBase Electronic Document Management System (EDMS) which County desires to procure from Consultant; and

WHEREAS, in the judgment of the County of Sonoma Board of Supervisors, it is necessary and desirable to employ the services of Consultant for the purpose of implementing EDMS.

NOW, THEREFORE, in consideration of the foregoing recitals and the mutual covenants contained herein, the parties hereto agree as follows:

AGREEMENT

1. Scope of Services.

1.1 Consultant's Specified Services.

Consultant shall perform the services described in Exhibit "A," Scope of Work attached hereto and incorporated herein by this reference (hereinafter "Scope of Work"), and within the times or by the dates provided for in Exhibit "A" and pursuant to <u>Article 7</u>, Prosecution of Work. In the event of a conflict between the body of this Agreement and Exhibit "A", the provisions in the body of this Agreement shall control.

- 1.2 <u>Maintenance and Support Services.</u> Consultant shall perform the services described in Exhibit "E", (hereinafter "Software Maintenance and Telephone Support") _and within the times or by the dates provided for in Exhibit E and pursuant to Article 7. In the event of a conflict between the body of this Agreement and Exhibit E the provisions in the body of this Agreement shall control.
- 1.3 Cooperation With County. Consultant shall cooperate with County and County staff in the performance of all work hereunder.
- 1.4 <u>Performance Standard</u>. Consultant shall perform all work hereunder in a manner consistent with the level of competency and standard of care normally observed by a person practicing in Consultant's profession. County has relied upon the professional ability and training of Consultant as a material inducement to enter into this Agreement. Consultant hereby agrees to provide all services under this Agreement in accordance with generally accepted professional practices and standards of care, as well as the requirements of

applicable federal, state and local laws, it being understood that acceptance of Contractor's work by County shall not operate as a waiver or release. If County determines that any of Consultant's work is not in accordance with such level of competency and standard of care, County, in its sole discretion, shall have the right to do any or all of the following: (a) require Consultant to meet with County to review the quality of the work and resolve matters of concern; (b) require Consultant to repeat the work at no additional charge until it is satisfactory; (c) terminate this Agreement pursuant to the provisions of Article 4; or (d) pursue any and all other remedies at law or in equity.

1.5 Assigned Personnel.

- a. Consultant shall assign only competent personnel to perform work hereunder. In the event that at any time County, in its sole discretion, desires the removal of any person or persons assigned by Consultant to perform work hereunder, Consultant shall remove such person or persons immediately upon receiving written notice from County.
- b. Any and all persons identified in this Agreement or any exhibit hereto as the project manager, project team, or other professional performing work hereunder are deemed by County to be key personnel whose services were a material inducement to County to enter into this Agreement, and without whose services County would not have entered into this Agreement. Consultant shall not remove, replace, substitute, or otherwise change any key personnel without the prior written consent of County. With respect to performance under this Agreement, Consultant shall employ the following key personnel:

Ronald Hofhenke – Project Manager John Edmonson – Technical Manager Michael Ellis – System Engineer Mike Powell – System Engineer Aaron Brown - Development

- c. In the event that any of Consultant's personnel assigned to perform services under this Agreement become unavailable due to resignation, sickness or other factors outside of Consultant's control, Consultant shall be responsible for timely provision of adequately qualified replacements.
- 2. <u>Payment.</u> For all services and incidental costs required hereunder, Consultant shall be paid in accordance with the terms outlined in Exhibit A Scope of Work, Exhibit B Pricing and Payment, Exhibit C OnBase Software Price List, and Exhibit D Kofax Software Price List.

Unless otherwise noted in this agreement, payments shall be made within the normal course of county business after presentation of an invoice in a form approved by the County for services performed. Payments shall be made only upon the satisfactory completion of the services as determined by the County.

Pursuant to California Revenue and Taxation code (R&TC) Section 18662, the County shall withhold seven percent of the income paid to Consultant for services performed within the State of California under this agreement, for payment and reporting to the California Franchise Tax Board, if Consultant does not qualify as: (1) a corporation with its principal place of business in California, (2) an LLC or Partnership with a permanent place of business in California, (3) a corporation/LLC or Partnership qualified to do business in California by the Secretary of State, or (4) an individual with a permanent residence in the State of California.

If Consultant does not qualify, County requires that a completed and signed Form 587 be provided by the Consultant in order for payments to be made. If consultant is qualified, then the County requires a completed Form 590. Forms 587 and 590 remain valid for the duration of the Agreement provided there is no material change in facts. By signing either form, the contractor agrees to promptly notify the County of any changes in the facts. Forms should be sent to the County pursuant to Article 12. To reduce the amount withheld, Consultant has the option to provide County with either a full or partial waiver from the State of California.

3. <u>Term of Agreement</u>. The term of this Agreement shall be from <u>August 3, 2016</u> to <u>August 2, 2021</u> unless terminated earlier in accordance with the provisions of <u>Article 4</u> below.

4. Termination.

- 4.1 <u>Termination Without Cause</u>. Notwithstanding any other provision of this Agreement, at any time and without cause, County shall have the right, in its sole discretion, to terminate this Agreement by giving 5 days written notice to Consultant.
- 4.2 <u>Termination for Cause</u>. Notwithstanding any other provision of this Agreement, should Consultant fail to perform any of its obligations hereunder, within the time and in the manner herein provided, or otherwise violate any of the terms of this Agreement, County may immediately terminate this Agreement by giving Consultant written notice of such termination, stating the reason for termination.
- 4.3 <u>Delivery of Work Product and Final Payment Upon Termination</u>.

 In the event of termination, Consultant, within 14 days following the date of termination, shall deliver to County all materials and work product subject to <u>Section 9.11</u> (Ownership and Disclosure of Work Product) and shall submit to County an invoice showing the services performed, hours worked, and copies of receipts for reimbursable expenses up to the date of termination.
- 4.4 <u>Payment Upon Termination</u>. Upon termination of this Agreement by County, Consultant shall be entitled to receive as full payment for all services satisfactorily rendered and expenses incurred hereunder, an amount which bears the same ratio to the total payment specified in the Agreement as the services satisfactorily rendered hereunder by Consultant bear to the total services otherwise required to be performed for such total payment; provided, however, that if services which have been satisfactorily rendered are to be paid on a per-hour or per-day basis, Consultant shall be entitled to receive as full payment an amount

equal to the number of hours or days actually worked prior to the termination times the applicable hourly or daily rate; and further provided, however, that if County terminates the Agreement for cause pursuant to Section 4.2, County shall deduct from such amount the amount of damage, if any, sustained by County by virtue of the breach of the Agreement by Consultant.

- 4.5 <u>Authority to Terminate</u>. The Board of Supervisors has the authority to terminate this Agreement on behalf of the County. In addition, the Purchasing Agent or Information Systems Department Head, in consultation with County Counsel, shall have the authority to terminate this Agreement on behalf of the County.
- 5. Indemnification. Consultant agrees to accept all responsibility for loss or damage to any person or entity, including County, and to indemnify, hold harmless, and release County, its officers, agents, and employees, from and against any actions, claims, damages, liabilities, disabilities, or expenses, that may be asserted by any person or entity, including Consultant, that arise out of, pertain to, or relate to Consultant's or its agents', employees', contractors', subcontractors', or invitees' performance or obligations under this Agreement. Consultant agrees to provide a complete defense for any claim or action brought against County based upon a claim relating to such Consultant's or its agents', employees', contractors', subcontractors', or invitees' performance or obligations under this Agreement. Consultant's obligations under this Section apply whether or not there is concurrent negligence on County's part, but to the extent required by law, excluding liability due to County's conduct. County shall have the right to select its legal counsel at Consultant's expense, subject to Consultant's approval, which shall not be unreasonably withheld. This indemnification obligation is not limited in any way by any limitation on the amount or type of damages or compensation payable to or for Consultant or its agents under workers' compensation acts, disability benefits acts, or other employee benefit acts.
- 5.1 <u>Infringement Indemnity.</u> Consultant represents and warrants that the software supplied under this Agreement does not infringe upon any United States patent or the rights of any third party. Consultant shall defend, indemnify, and hold County harmless from and against any loss, liability, cost, or expense, including reasonable attorneys' fees, which may be incurred by County against any claims, actions, or demands by a third party alleging that the software supplied hereunder infringes a United States patent, copyright, or trademark. County agrees to notify Consultant of any such claim promptly in writing and County agrees to cooperate fully with Consultant during such proceedings. Consultant shall settle at its sole cost and expense all proceedings arising out of the foregoing.
- 6. <u>Insurance</u>. With respect to performance of work under this Agreement, Consultant shall maintain and shall require all of its subcontractors, consultants, and other agents to maintain, insurance as described in Exhibit "H" Insurance Requirements, which is attached hereto and incorporated herein by this reference
- 7. <u>Prosecution of Work</u>. The execution of this Agreement shall constitute Consultant's authority to proceed immediately with the performance of this Agreement. Performance of the services hereunder shall be completed within the time required herein, provided, however, that if the performance is delayed by earthquake, flood, high water, or other Act of God or by strike,

lockout, or similar labor disturbances, the time for Consultant's performance of this Agreement shall be extended by a number of days equal to the number of days Consultant has been delayed.

8. Extra or Changed Work. Extra or changed work or other changes to the Agreement may be authorized only by written amendment to this Agreement, signed by both parties. Minor changes, which do not increase the amount paid under the Agreement, and which do not significantly change the scope of work or significantly lengthen time schedules may be executed by the Department Head in a form approved by County Counsel. The Board of Supervisors/Purchasing Agent must authorize all other extra or changed work. The parties expressly recognize that, pursuant to Sonoma County Code Section 1-11, County personnel are without authorization to order extra or changed work or waive Agreement requirements. Failure of Consultant to secure such written authorization for extra or changed work shall constitute a waiver of any and all right to adjustment in the Agreement price or Agreement time due to such unauthorized work and thereafter Consultant shall be entitled to no compensation whatsoever for the performance of such work. Consultant further expressly waives any and all right or remedy by way of restitution and quantum meruit for any and all extra work performed without such express and prior written authorization of the County.

9. Representations of Consultant.

- 9.1 Standard of Care. County has relied upon the professional ability and training of Consultant as a material inducement to enter into this Agreement. Consultant hereby agrees that all its work will be performed and that its operations shall be conducted in accordance with generally accepted and applicable professional practices and standards as well as the requirements of applicable federal, state and local laws, it being understood that acceptance of Consultant's work by County shall not operate as a waiver or release.
- 9.2 Status of Consultant. The parties intend that Consultant, in performing the services specified herein, shall act as an independent contractor and shall control the work and the manner in which it is performed. Consultant is not to be considered an agent or employee of County and is not entitled to participate in any pension plan, worker's compensation plan, insurance, bonus, or similar benefits County provides its employees. In the event County exercises its right to terminate this Agreement pursuant to Article 4, above, Consultant expressly agrees that it shall have no recourse or right of appeal under rules, regulations, ordinances, or laws applicable to employees.
- 9.3 <u>No Suspension or Debarment</u>. Consultant warrants that it is not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in covered transactions by any federal department or agency. Consultant also warrants that it is not suspended or debarred from receiving federal funds as listed in the List of Parties Excluded from Federal Procurement or Non-procurement Programs issued by the General Services Administration. If the Consultant becomes debarred, consultant has the obligation to inform the County
- 9.4 <u>Taxes</u>. Consultant agrees to file federal and state tax returns and pay all applicable taxes on amounts paid pursuant to this Agreement and shall be solely liable and responsible to pay

- 9.4 <u>Taxes</u>. Consultant agrees to file federal and state tax returns and pay all applicable taxes on amounts paid pursuant to this Agreement and shall be solely liable and responsible to pay such taxes and other obligations, including, but not limited to, state and federal income and FICA taxes. Consultant agrees to indemnify and hold County harmless from any liability which it may incur to the United States or to the State of California as a consequence of Consultant's failure to pay, when due, all such taxes and obligations. In case County is audited for compliance regarding any withholding or other applicable taxes, Consultant agrees to furnish County with proof of payment of taxes on these earnings.
- 9.5 <u>Records Maintenance</u>. Consultant shall keep and maintain full and complete documentation and accounting records concerning all services performed that are compensable under this Agreement and shall make such documents and records available to County for inspection at any reasonable time. Consultant shall maintain such records for a period of four (4) years following completion of work hereunder.
- 9.6 Conflict of Interest. Consultant covenants that it presently has no interest and that it will not acquire any interest, direct or indirect, that represents a financial conflict of interest under state law or that would otherwise conflict in any manner or degree with the performance of its services hereunder. Consultant further covenants that in the performance of this Agreement no person having any such interests shall be employed. In addition, if requested to do so by County, Consultant shall complete and file and shall require any other person doing work under this Agreement to complete and file a "Statement of Economic Interest" with County disclosing Consultant's or such other person's financial interests.
- 9.7 Statutory Compliance/Living Wage Ordinance. Contractor agrees to comply with, and to ensure compliance with from its subcontractors, all applicable federal, state and local laws, regulations, statutes and policies including but not limited to the County of Sonoma Living Wage Ordinance-- applicable to the services provided under this Agreement as they exist now and as they are changed, amended or modified during the term of this Agreement. Without limiting the generality of the foregoing, Contractor expressly acknowledges and agrees that this Agreement is subject to the provisions of Article XXVI of Chapter 2 of the Sonoma County Code, requiring payment of a living wage to covered employees. Noncompliance during the term of the Agreement will be considered a material breach and may result in termination of the Agreement or pursuit of other legal or administrative remedies.
- 9.8 <u>Nondiscrimination</u>. Without limiting any other provision hereunder, Consultant shall comply with all applicable federal, state, and local laws, rules, and regulations in regard to nondiscrimination in employment because of race, color, ancestry, national origin, religion, sex, marital status, age, medical condition, pregnancy, disability, sexual orientation or other prohibited basis, including without limitation, the County's Non-Discrimination Policy. All nondiscrimination rules or regulations required by law to be included in this Agreement are incorporated herein by this reference.
- 9.9 AIDS Discrimination. Consultant agrees to comply with the provisions of Chapter 19, Article II, of the Sonoma County Code prohibiting discrimination in housing, employment,

and services because of AIDS or HIV infection during the term of this Agreement and any extensions of the term.

- 9.10 <u>Assignment of Rights</u>. Consultant assigns to County all rights throughout the world in perpetuity in the nature of copyright, trademark, patent, right to ideas, in and to all versions of the plans and specifications, if any, now or later prepared by Consultant in connection with this Agreement. Consultant agrees to take such actions as are necessary to protect the rights assigned to County in this Agreement, and to refrain from taking any action which would impair those rights. Consultant's responsibilities under this provision include, but are not limited to, placing proper notice of copyright on all versions of the plans and specifications as County may direct, and refraining from disclosing any versions of the plans and specifications to any third party without first obtaining written permission of County. Consultant shall not use or permit another to use the plans and specifications in connection with this or any other project without first obtaining written permission of County.
- 9.11 Confidentiality. Consultant and Consultant's subcontractors, agents, assigns, assistants, and all persons acting in concert with or at Consultant's direction shall maintain all County-related records, files, and other information in a confidential and secure manner, including but limited to all patient medical records and client information, which shall be treated in accordance with all applicable state and federal laws and regulations. Only Consultant's employees and subcontractors who are assisting or performing task required by this Agreement may have access to any data, documents, or materials accessed by Consultant in connection with this Agreement. Consultant shall require any subcontractor, agent, assign, assistant, and all personas acting in concert with or at Consultant's direction who perform any act required by this Agreement to sign the confidential agreement attached here to as Exhibit "F" Confidentiality Agreement and shall provide a copy of each confidentiality agreement to County. This paragraph 9.10 shall survive the expiration or termination of this Agreement. Consultant is a Business Associate for the purposes of HIPAA Privacy Rules and shall comply with the provisions of the Business Associate Addendum incorporated herein as Exhibit "G", and made part of this Agreement.
- 9.12 Source Code. Consultant shall have Hyland Software place source code for the licensed software and any changes thereto, into a software escrow account. County shall have access to the source code in the event Consultant fails to fulfill its maintenance and support obligations, or in the event of bankruptcy, dissolution, or appointment of a receiver for Consultant. The purpose of the escrow account is to enable the County to use the source code according to the terms of this Agreement, and to permit the County to modify the code for its own use consistent with this Agreement. Consultant shall provide County with a copy of the escrow certificate documenting that Consultant has placed the source code for the licensed software into a software escrow account. The Software Escrow Agreement shall name the County of Sonoma as an escrow certificate holder.
- 9.13 Ownership and Disclosure of Work Product. All reports, original drawings, graphics, plans, studies, and other data or documents ("documents"), in whatever form or format, assembled or prepared by Consultant or Consultant's subcontractors, consultants, and other agents in connection with this Agreement shall be the property of County. County shall be

entitled to immediate possession of such documents upon completion of the work pursuant to this Agreement. Upon expiration or termination of this Agreement, Consultant shall promptly deliver to County all such documents, which have not already been provided to County in such form or format, as County deems appropriate. Such documents shall be and will remain the property of County without restriction or limitation. Consultant may retain copies of the above- described documents but agrees not to disclose or discuss any information gathered, discovered, or generated in any way through this Agreement without the express written permission of County.

- 9.14 <u>Authority</u>. The undersigned hereby represents and warrants that he or she has authority to execute and deliver this Agreement on behalf of Consultant.
- 10. Demand for Assurance. Each party to this Agreement undertakes the obligation that the other's expectation of receiving due performance will not be impaired. When reasonable grounds for insecurity arise with respect to the performance of either party, the other may in writing demand adequate assurance of due performance and until such assurance is received may, if commercially reasonable, suspend any performance for which the agreed return has not been received. "Commercially reasonable" includes not only the conduct of a party with respect to performance under this Agreement, but also conduct with respect to other agreements with parties to this Agreement or others. After receipt of a justified demand, failure to provide within a reasonable time, but not exceeding thirty (30) days, such assurance of due performance as is adequate under the circumstances of the particular case is a repudiation of this Agreement. Acceptance of any improper delivery, service, or payment does not prejudice the aggrieved party's right to demand adequate assurance of future performance. Nothing in this Article limits County's right to terminate this Agreement pursuant to Article 4.
- 11. <u>Assignment and Delegation</u>. Neither party hereto shall assign, delegate, sublet, or transfer any interest in or duty under this Agreement without the prior written consent of the other, and no such transfer shall be of any force or effect whatsoever unless and until the other party shall have so consented.
- 12. <u>Method and Place of Giving Notice</u>, <u>Submitting Bills and Making Payments</u>. All notices, bills, and payments shall be made in writing and shall be given by personal delivery or by U.S. Mail or courier service. Notices, bills, and payments shall be addressed as follows:

TO: COUNTY: Information Systems Department

Attn: Accounting Office 2615 Paulin Drive

Santa Rosa, CA 95403

Email: ISD-Accounts-Payable@sonoma-county.org

TO: CONSULTANT: Ron Hofhenke

NEKO Industries, Inc. Olympus Corporate Center

3017 Douglas Boulevard, Suite 300

Roseland, CA 95661

(916) 774-7125

When a notice, bill or payment is given by a generally recognized overnight courier service, the notice, bill or payment shall be deemed received on the next business day. When a copy of a notice, bill or payment is sent by facsimile or email, the notice, bill or payment shall be deemed received upon transmission as long as (1) the original copy of the notice, bill or payment is promptly deposited in the U.S. mail and postmarked on the date of the facsimile or email (for a payment, on or before the due date), (2) the sender has a written confirmation of the facsimile transmission or email, and (3) the facsimile or email is transmitted before 5 p.m. (recipient's time). In all other instances, notices, bills and payments shall be effective upon receipt by the recipient. Changes may be made in the names and addresses of the person to whom notices are to be given by giving notice pursuant to this paragraph.

13. Miscellaneous Provisions.

- 13.1 No Waiver of Breach. The waiver by County of any breach of any term or promise contained in this Agreement shall not be deemed to be a waiver of such term or provision or any subsequent breach of the same or any other term or promise contained in this Agreement.
- 13.2 Construction. To the fullest extent allowed by law, the provisions of this Agreement shall be construed and given effect in a manner that avoids any violation of statute, ordinance, regulation, or law. The parties covenant and agree that in the event that any provision of this Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remainder of the provisions hereof shall remain in full force and effect and shall in no way be affected, impaired, or invalidated thereby. Consultant and County acknowledge that they have each contributed to the making of this Agreement and that, in the event of a dispute over the interpretation of this Agreement, the language of the Agreement will not be construed against one party in favor of the other. Consultant and County acknowledge that they have each had an adequate opportunity to consult with counsel in the negotiation and preparation of this Agreement.
- 13.3 <u>Consent</u>. Wherever in this Agreement the consent or approval of one party is required to an act of the other party, such consent or approval shall not be unreasonably withheld or delayed.
- 13.4 No Third Party Beneficiaries. Nothing contained in this Agreement shall be construed to create and the parties do not intend to create any rights in third parties.
- 13.5 Applicable Law and Forum. This Agreement shall be construed and interpreted according to the substantive law of California, regardless of the law of conflicts to the contrary in any jurisdiction. Any action to enforce the terms of this Agreement or for the breach thereof shall be brought and tried in Santa Rosa or the forum nearest to the city of Santa Rosa, in the County of Sonoma.
- 13.6 <u>Captions</u>. The captions in this Agreement are solely for convenience of reference. They are not a part of this Agreement and shall have no effect on its construction or interpretation.

- 13.7 Merger. This writing is intended both as the final expression of the Agreement between the parties hereto with respect to the included terms and as a complete and exclusive statement of the terms of the Agreement, pursuant to Code of Civil Procedure Section 1856. No modification of this Agreement shall be effective unless and until such modification is evidenced by a writing signed by both parties.
- 13.8. <u>Survival of Terms</u>. All express representations, waivers, indemnifications, and limitations of liability included in this Agreement will survive its completion or termination for any reason.
- 13.9 <u>Time of Essence</u>. Time is and shall be of the essence of this Agreement and every provision hereof.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

CONSULTANT: NEKO INDUSTRIES INC.	COUNTY: COUNTY OF SONOMA
By: De Holhenko	CERTIFICATES OF INSURANCE ON FILE WITH AND APPROVED AS TO SUBSTANCE FOR COUNTY:
Name: BONALO J. HOFHENKE	Ву:
Title: PARTNER	Department Head
Date: June 23, 2016	Date: 8/10/2015
	APPROVED AS TO FORM FOR COUNTY:
	By:
	County Counsel
	Date: 6-29-66

Exhibit A - Scope of Work

In July 2011, Information Systems Department (hereinafter "ISD") entered into an Agreement with Neko Industries, Inc. (hereinafter "Consultant") for the procurement, installation, implementation, training and support services of an enterprise electronic document management system (EDMS) developed by Hyland, Inc. called OnBase. Upon successful implementation of the core system, ISD amended the Agreement to begin deployment of the core system to ISD's various customer departments (hereinafter "departments") providing additional functionality based on department demand, requirements and available department funding.

With the core system installed, ISD wishes to continue its deployment to additional departments under this Scope of Work. To meet that end, as departments express interest, ISD and Consultant will use the Proof of Concept process.

A. Proof of Concept

Consultant will provide a complimentary site review at customer's location which includes a product demonstration and an analysis of the department's requirements intended to produce a Proof of Concept scope and estimate with a fixed price quote based on professional services and software costs detailed in Exhibit B – 2016 OnBase Software Price List and Exhibit C – 2016 Kofax Software Price List.

Upon department review and sign-off, Consultant will provide any combination of the following services based on the requirements determined in the Proof of Concept.

B. Definitions

- Countywide Retrieval Matrix County Wide Taxonomy Worksheet showing global filing methodologies by Department.
- Document Inventory Matrix -- Department Taxonomy Definition Worksheet showing global filing methodologies by Department.
- Master Configuration Matrix -- Department Taxonomy Configuration Worksheet showing global filing methodologies by Department.

C. Department Project Work

1. Kick off Meeting

Consultant will hold a kick off meeting to organize the team, establish project goals, define roles and responsibilities, set expectations and ground rules, and discuss a project plan.

Deliverable: Kick off Meeting

2. Project Management Plan

Consultant will coordinate with County to produce a written document which outlines tasks, milestones, target dates, and deliverables required to meet the department's requirements.

Deliverable: Written Project Management Plan

Milestone 1: Approved Project Plan by Consultant, Department, and ISD

3. Project Update Summary Report

Consultant will provide a Project Update Summary Report no less frequent than bi-weekly detailing the activities of the previous period, highlights and lowlights including issues and problems, activities planned for the next period, and an update to the Project Plan if needed. Any Project Plan updates that change the scope or dates will require the department and ISD approval.

Deliverable: Bi-weekly Project Update Summary Reports

4. Procurement

Consultant shall procure the Hyland software modules and licenses outlined in the Proof of Concept.

Deliverable: Software modules and licenses

5. Taxonomy and Enterprise Content Management Design

Consultant will develop and document a taxonomy system which indexes information, document types and their associated keywords. The taxonomy will integrate with the County's records retention schedules and documents in the Countywide Retrieval Matrix.

Consultant will assist department in completing a Document Inventory Matrix (DIM). Based on the results of the DIM, Consultant will recommend to department a document capture strategy.

Consultant shall complete a Master Configuration Matrix.

Deliverables: Document Inventory Matrix

Master Configuration Matrix Countywide Retrieval Matrix Scanner Recommendation

Milestone 2: Approved Document Inventory Matrix and Master Configuration Matrix

6. Capture Design Strategy and Implementation

Consultant will develop various design strategies based on the requirements defined in the Proof of Concept, but not be limited to those listed below. Consultant will implement the strategy developed for a department.

Scanner and Multi-Function Printer Design (MFP) Capture Strategy Design and Implementation

Production imaging on scanning workstations including ingesting images from any MFP that is configured to scan images to a directory. Utilize efficient document separation techniques (e.g. patch-codes, coversheets or barcodes), providing efficient indexing (e.g. data validation, automatic index field lookups), efficient release of images and meta-data to the OnBase database, and system configurations specific to OCR document.

Fax Capture Strategy Design and Implementation

Consultant shall also configure faxes to be ingested by OnBase via directory import.

iii. Backfile Capture Strategy Design and Implementation

Define a strategy and options for converting department backfiles converting them to imaging files. Consultant will provide configuration and documentation of process.

Deliverables: Design and Implementation of Capture Strategy

Design and Implementation of Scanner and MFP Capture Strategy

OnBase image ingestion from scanning workstations

OnBase image ingestion from MFPs configured to scan images to a directory

Design and Implementation of Fax Capture Strategy

Design and Implementation of Backfile Capture Strategy

Documentation of backfile process

Milestone 3: Department approval of all deliverables named in Design Strategy and

Implementation.

7. OnBase Integration with Active Directory

Consultant will integrate OnBase with Active Directory on computers identified by department. Consultant shall assist department and ISD in developing proper security groups within OnBase to comply with security requirements identified by department. ISD will mirror the security groups in Active Directory.

Deliverables: Scripts for OnBase installation for both test and production systems.

Security groups in OnBase.

Validate accuracy in test system.

Milestone 4: Department approval of Integration Active Directory.

8. Records Retention Implementation

Consultant shall implement records retention on documents identified by department in a Document Inventory Worksheet. Department responsible for review and any revisions of its retention schedule, obtaining appropriate approvals for any changes required. Department shall providing document type mapping to the approved records series.

Deliverable: Document Inventory Worksheet

Document Type Mapping Matrix

Milestone 5: Department approval of accuracy of integration in test system.

9. Third Party Line of Business Application Integration

Consultant shall integrate OnBase with customer's third party business application. Consultant shall create a working model in the Test System to validate the system with requirements prior to System Design. Consultant will use the results of the document inventory matrix and configure the system accordingly. Users will test the security settings. Consultant will provide initial training reviewing proof of concept with test users.

Deliverable: Validation of OnBase Integration with Third Party Business Application in

Test System and a written sign off. Proof of Concept in Test System.

Training

Milestone 6: Department approval of accuracy of integration in test system.

10. System Installation, Configuration & Customization

Consultant will install, configure, and customize the system to meet the requirements outlined in the design strategies. All work will be performed on the Test System and fully validated before installing changes in the production system.

Deliverable: Installed, Configured, and Customized Test System Milestone 7: Installed, Configured, and Customized Test System

11. Training in Test System

Consultant shall develop written training plans in coordination with County for end users, capture mechanisms, and system administrators. Consultant shall develop and provide training documentation. Consultant shall provide on-the-job training separately for each department. Consultant shall facilitate and lead the administrator training.

Deliverable: Written Training Plans, Tailored to Department

On-the-job Training for End Users

On-the-job Training for System Administrators

12. Testing

Consultant shall develop a written test plan in coordination with County to validate the system is functioning as intended. This shall include testing all capture mechanisms listed herein. If County identifies any deficiencies during testing, Consultant shall make every effort to resolve the deficiency. Consultant shall keep an issues log of deficiencies identified named the Testing Issues Report, and provide weekly updates to County as to the resolution status.

Deliverable: Written Test Plan

Testing Issues Report

Milestone 8: Department approval and acceptance of test system.

13. Implementation in Production System

Once department has approved and accepted the test system, County, in cooperation with Consultant, shall request approval to move to the production system through County's change management process. Once approved, Consultant will move to the production system. Consultant shall provide a representative on-site on the date of "go-live" and shall have additional technical resources available immediately to resolve any issues.

Deliverable: Move to Production System

On-site Representation

Milestone 9: Move to production system

14. Documentation

In addition to all of the documentation preceding this item, Consultant shall provide written documentation for the system design, installation, capture help files for end users,

Deliverable: System Design Documentation

Installation Documentation

Capture Help Files for End Users Documentation

Milestone 10: Final approval and acceptance that project requirements have been met.

Exhibit "B" - Pricing and Payment

Professional Services

For all services and incidentals provided in accordance with Exhibit A – Scope of Work, Consultant shall be paid a lump sum amount based on the fixed priced Proof of Concept scope developed for each customer regardless of the number of hours or length of time necessary for Consultant to complete the services.

Upon completion of the work, Consultant shall submit its bill for payment in a form approved by County's Auditor. The bill shall identify the project name, the customer department, the services completed, the deliverables and milestones achieved, and the amount charged.

By interest expressed by customer departments, and ISD's ability to assist Consultant in the deployment of new customers, County estimates the following professional services costs over the next five year period. However, there is no minimum amount of work guaranteed to Consultant.

	FY 16/17	FY 17/18	FY 18/19	FY 19/20	FY 20/21
Services	\$160,000	\$100,000	\$100,000	\$100,000	\$100,000

2. Software

By October 1st of each year, Consultant shall provide a Hyland OnBase Software Price List and a Kofax Software Price List. The 2016 rates are reflected in Exhibits C and D respectively. Rates shall not increase by more than five percent (5%) from the previous year.

ISD shall reimburse Consultant for the initial cost of the software, plus the first year annual maintenance pro-rated to the annual renewal period, as provided in the Proof of Concept for each customer department.

There are no taxes on the software identified in Exhibit C or Exhibit D as it is delivered electronically. County will not receive a physical product.

Costs will be invoiced once the software has been installed in the production environment. Consultant shall submit its bill for payment in a form approved by County's Auditor. The bill shall identify the project name, the customer department, the name of the software module installed, the number of licenses, and the amount charged.

County and Consultant estimate the following software costs over a five year period based on County and Consultant's experience with previous deployments. There is no minimum software purchase guaranteed to Consultant.

	FY 16/17	FY 17/18	FY 18/19	FY 19/20	FY 20/21
Estimated Software	\$65,000	\$60,000	\$60,000	\$60,000	\$60,000

3. Maintenance and Support Costs

Annual software renewal costs provide the billing mechanism for software upgrades, bug fixes, and maintenance and support services as identified in Exhibit E – Software Maintenance and Telephone Support. Maintenance support services may be itemized as support via WebEx Support, trusted system support for storage related problems, database support for customized extracts and staffing schedules. Costs are calculated as a) a percentage of the new software purchased (both anticipated and contingency software) and b) a percentage of the software already installed in prior years. For budgeting purposes, Maintenance and Support Costs are estimated at twenty-percent (20%) of the new software cost. Rates shall not increase by more than five percent (5%) from the previous year.

County and Consultant estimate the following software costs over a five year period.

	FY 16/17	FY 17/18	FY 18/19	FY 19/20	FY 20/21
1st year of software costs	\$13,000	\$12,000	\$12,000	\$12,000	\$12,000
1 st year of software contingency costs	\$2,600	\$2,400	\$2,400	\$2,400	\$2,400
Already installed software	\$158,591	\$174,279	\$189.021	\$203,885	\$218,878
Total Maintenance & Support Costs	\$174,191	\$188,678	\$203,422	\$218,285	\$233,278

4. Summary of Costs

Consultant shall not be entitled to more than \$2,055,855 for the five-year period July 15, 2016 to July 14, 2021; however, there is no minimum amount of work guaranteed to Consultant.

	Projected FY 16/17	Projected FY 17/18	Projected FY 18/19	Projected FY 19/20	Projected FY 20/21	Total
Professional Services	\$160,000	\$100,000	\$100,000	\$100,000	\$100,000	\$560,000
PS - Contingency	\$32,000	\$20,000	\$20,000	\$20,000	\$20,000	\$112,000
New Software Purchases	\$65,000	\$60,000	\$60,000	\$60,000	\$60,000	\$305,000
Software - Contingency	\$13,000	\$12,000	\$12,000	\$12,000	\$12,000	\$61,000
Maintenance & Support	\$174,191	\$188,679	\$203,422	\$218,285	\$233,278	\$944,654
Total	\$444,191	\$380,679	\$395,422	\$410,285	\$425,278	\$2,055,855

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
SERVER MODULES					
Multi-User Server	OBIPW1	\$ 8,000.00	\$ 6,400.00	\$ 4,030.22	
Single User Server	OBIPA1	\$ 1,000.00	\$ 800.00	\$ 806.04	
CLIENT MODULES					
Concurrent Client	CTIPC1	\$ 1,400.00	\$ 1,120.00	\$ 967.24	Each, for Qty 1-100
	CTIPC2	\$ 1,200.00	\$ 960.00	\$ 806.04	Each, for Qty 101-200
	CTIPC3	\$ 1,000.00	\$ 800.00	\$ 644.83	Each, for Qty 201+
Workstation Client	CTIPW1	\$ 700,00	\$ 560.00	\$ 483.62	Each, for Qty 1-100
	CTIPW2	\$ 600.00	\$ 480.00	\$ 403.02	Each, for Qty 101-200
	CTIPW3	\$ 500.00	\$ 400.00	\$ 322.41	Each, for Qty 201+
Named User Client	CTIPN1	\$ 700.00	\$ 560.00	\$ 183.62	Each, for Qty 1-100
	CTIPN2	\$ 600.00	\$ 480.00	\$ 403.02	Each, for Qty 101-200
	CTIPN3	\$ 500.00	\$ 400.00	\$ 322.41	Each, for Qty 201+
IMAGING AND CAPTURE	2000			T- 100 100 100 100 100 100 100 100 100 10	
Document Imaging					
Production Document Imaging (TWAIN)	TIIPW1	\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	For the first
	TIIPW2	\$ 3,000.00	\$ 2,400.00		For the second and beyond
Production Document Imaging (TWAIN) (Named Use)	TIIPN1	\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	For the first
The second	TIIPN2	\$ 3,000.00	\$ 2,400.00	\$ 1,612.09	For the second and beyond
Production Document Imaging (ISIS)	ASIPW1	\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	For the first
	ASIPW2	\$ 3,000.00	\$ 2,400.00	\$ 1,612.09	For the second and beyond
Disconnected Scanning	DSIPW1	\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	For the first
	DSIPW2	\$ 3,000.00	\$ 2,400.00	\$ 1,612.09	For the second and beyond
Desktop Document Imaging	AllPW1	\$ 500.00	\$ 400.00	\$ 403.02	For <= 15 pages per minute
	AIIPW2	\$ 1,000.00	\$ 800.00	\$ 806.04	For <= 30 pages per minute
	AIIPW3	\$ 1,500.00	\$ 1,200.00	\$ 1,209.06	For >30 pages per minute
Desktop Document Imaging (Named Use)	AliPN1	\$ 1,500.00	\$ 1,200.00	\$ 1,209.06	
Web Scanning Named User	WSIPN1	\$ 500.00	\$ 400.00	\$ 403.02	
Front Office Scanning	FOIPW1	\$ 1,000.00	\$ 800.00	\$ 806.04	
Express Scanning	ESIPW1	\$ 1,000.00	\$ 800.00	\$ 806.04	
Bar Code Recognition Server	BSIPW1	\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	Each
Production Document Imaging (Kofax or TWAIN)	DIIPW1	\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	For the first
	DIIPW2	\$ 3,000.00	\$ 2,400.00	\$ 1,612.09	For the second and beyond
Other Imaging and Capture Modules				MARK TO	
Batch OCR	OCIPW1	\$ 1,500.00	\$ 1,200.00	\$ 1,063.97	
Ad-hoc Document OCR	AOIPW1	\$ 500.00	\$ 400.00	\$ 403.02	
Advanced Capture	IAIPW1	\$ 25,000.00	\$ 20,000.00	V	Per Concurrent Instance
Ad-hoc Advanced Capture	AZIPW1	\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	Per workstation.
Intelligent Capture for AP	ICIPW4	\$ 7,500.00	\$ 6,000.00		Per Core
Intelligent Capture for AP Volume Licensing (50,000-99,999 Images Per Year)	ICAP50K	\$ 0.2000	\$ 0.16		Per Image

	Exhibit C -	ist			
Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
ntelligent Capture for AP Volume Licensing 100,000-199,999 Images Per Year)	ICAP100K	\$ 0.1900	\$ 0.15		Per Image
ntelligent Capture for AP Volume Licensing 200,000-299,999 Images Per Year)	ICAP200K	\$ 0.1500	\$ 0.12		Per Image
ntelligent Capture for AP Volume Licensing 300,000-399,999 Images Per Year)	ICAP300K	\$ 0.1100	\$ 0.09		Per Image
ntelligent Capture for AP Volume Licensing 400,000-499,999 Images Per Year)	ICAP400K	\$ 0.0908	\$ 0.07		Per Image
ntelligent Capture for AP Volume Licensing 500,000-599,999 Images Per Year)	ICAP500K	\$ 0.0817	\$ 0.07		Per Image
ntelligent Capture for AP Volume Licensing 600,000-699,999 Images Per Year)	ICAP600K	\$ 0.0783	\$ 0.06		Per Image
ntelligent Capture for AP Volume Licensing 700,000-799,999 Images Per Year)	ICAP700K	\$ 0.0755	\$ 0.06		Per Image
ntelligent Capture for AP Volume Licensing 800,000-899,999 Images Per Year)	ICAP800K	\$ 0.0731	\$ 0.06		Per Image
ntelligent Capture for AP Volume Licensing 900,000-999,999 Images Per Year)	ICAP900K	\$ 0.0711	\$ 0.06		Per Image
ntelligent Capture for AP Volume Licensing 1,000,000-1,999,999 Images Per Year)	ICAP1000K	\$ 0.0693	\$ 0.06		Per Image
ntelligent Capture for AP Volume Licensing (2,000,000-2,999,999 Images Per Year)	ICAP2000K	\$ 0.0606	\$ 0.05		Per Image
Intelligent Capture for AP Volume Licensing (3,000,000-3,999,999 Images Per Year)	ICAP3000K	\$ 0.0556	\$ 0.04	1	Per Image
Intelligent Capture for AP Volume Licensing (4,000,000-4,999,999 Images Per Year)	ICAP4000K	\$ 0.0521	\$ 0.04		Per Image
ntelligent Capture for AP Volume Licensing (5,000,000-5,999,999 Images Per Year)	ICAP5000K	\$ 0.0490	\$ 0.04		Per Image
Intelligent Capture for AP Volume Licensing (6,000,000-6,999,999 Images Per Year)	ICAP6000K	\$ 0.0465	\$ 0.04		Per Image
Intelligent Capture for AP Volume Licensing (7,000,000-7,999,999 Images Per Year)	ICAP7000K	\$ 0.0445	\$ 0.04		Per Image
Intelligent Capture for AP Volume Licensing (8,000,000-8,999,999 Images Per Year)	ICAP8000K	\$ 0.0429	\$ 0.03		Per Image
Intelligent Capture for AP Volume Licensing (9,000,000-9,999,999 Images Per Year)	ICAP9000K	\$ 0.0414	\$ 0.03		Per Image
Intelligent Capture for AP Volume Licensing (10,000,000-14,999,999 Images Per Year)	CAP10000H	\$ 0.0402	\$ 0.03		Per Image
Intelligent Capture for AP Volume Licensing (15,000,000-19,999,999 Images Per Year)	CAP15000H	\$ 0.0348	\$ 0.03		Per Image

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
ntelligent Capture for AP Volume Licensing 20,000,000-24,999,999 Images Per Year)	CAP20000F	\$ 0.0314	\$ 0.03		Per Image
Intelligent Capture for AP Volume Licensing (25,000,000+ Images Per Year)	CAP25000F	\$ 0.0306	\$ 0.02		Per Image
ICR Support for Advanced Capture	IRIPI1	\$ 5,000.00	\$ 4,000.00		
Interactive Data Capture	IDCIPI1	\$ 10,000.00	\$ 8,000.00		
Automated Redaction	ARIPW1	\$ 20,000.00	\$ 16,000.00		
Virtual Print Driver	PTIPC1	\$ 5,000.00	\$ 4,000.00		
Signature Pad Interface (TWAIN)	PWIPI1	\$ 6,000.00	\$ 4,800.00		
Bar Code Generator	BCIPI1	\$ 2,000.00	\$ 1,600.00		This is for the standalone Bar Code Generator. It is Included with AE.
Merchant Capture	MTIPI1	\$ 10,000.00	\$ 8,000.00		
Image Segment Archiver	EBIPI1	\$ 4,000.00	\$ 3,200.00		
Full-Page OCR	FPIPW1	\$ 1,500.00	\$ 1,200.00		
Asian Language OCR	ALOIPW1	\$ 1,000.00	\$ 800.00		Per Workstation
Image-Only Multi-User Server	ELIPI2	\$ 2,000.00	\$ 1,600.00		
Image-Only Concurrent Client	ELIPC2	\$ 600.00	\$ 480.00		Each
Image-Only Workstation Client	ELIPW2	\$ 300.00	\$ 240.00		Each
Image-Only Named User Client	ELIPN2	\$ 300.00	\$ 240.00		Each
IMPORT PROCESSING COLD/ERM and Import Processors	OL IDIA4	4 40 000 00	0.000.00	0.00045	
COLD/ERM	CLIPW1	\$ 10,000.00	\$ 8,000.00	\$ 8,060.45	
Advanced COLD/ERM	ACIPW1	\$ 35,000.00	\$ 28,000.00	\$ 28,211.59	
PCL Input Filter	PCIPW1	\$ 3,000.00	\$ 2,400.00	\$ 2,418.18	
AFP Input Filter	AFIPW1	\$ 10,000.00	\$ 8,000.00	\$ 8,060.45 \$ 4,030.22	
DJDE Input Filter	DPIPW1	\$ 5,000.00	\$ 4,000.00 \$ 4,000.00	\$ 4,030.22	
Document Import Processor	DXIPW1	\$ 5,000.00	\$ 4,000.00	\$ 4,030.22	
XML Index Document Import Processor	ADIPW1	\$ 5,000.00			
Advanced Document Import Processor XML Tag Import Processor	XMIPW1	\$ 20,000.00 \$ 7,000.00	\$ 16,000.00 \$ 5,600.00		
Remittance Processor	RPIPW1	\$ 20,000.00	\$ 16,000.00		
Advanced Remittance Processor	APIPW1	\$ 40,000.00	\$ 32,000.00	\$ 32,241.81	
Directory Import Processor	TYIPI1	\$ 5,000.00	\$ 4,000.00	ψ 52,241.01	
	PIIPW1	\$ 7,500.00	\$ 6,000.00		
PDF Input Filter COLD/ERM-Only Modules	THE VV	Ψ 7,500.00	Ψ 0,000,00	ROPATE I	
COLD/ERM-Only Multi-User Server	ELIPI1	\$ 2,000.00	\$ 1,600.00		
COLD/ERM-Only Concurrent Client	ELIPC1	\$ 600.00	\$ 480.00		Each
COLD/ERM-Only Workstation Client	ELIPW1	\$ 300.00	\$ 240.00		Each
COLD/ERM-Only Named User Client	ELIPN1	\$ 300.00	\$ 240.00		Each
PDF Framework	PDFIPI1	\$ 3,000.00	\$ 2,400.00		
132 Column Font	FOIPI1	\$ 2,000.00	\$ 1,600.00		For 1-100 Workstations
192 Soldmir i Sit.	FOIPI2	\$ 5,000.00	\$ 4,000.00		For 101+ Workstations
Conversion Tool for IXOS	IXIPI1	\$ 10,000.00	\$ 8,000.00		No maintenance.
STATE OF THE PARTY					No maintenance.
Conversion Tool for Ricoh eCabinet	RCIPI1	\$ 5,000.00	\$ 4,000,00		ino maintenance.

	Exhibit C - 2016 - OnBase Software License Price List Sonoma GSA						
Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail		
Workflow (New Licensing Model)							
Workflow Concurrent Client SL	WLIPC1	\$ 2,200.00	\$ 1,760.00		Each, for qty 1-20		
	WLIPC2	\$ 1,800.00	\$ 1,440.00		Each, for qty 21-50		
	WLIPC3	\$ 1,600.00	\$ 1,280.00		Each, for qty 51-100		
	WLIPC4	\$ 1,400.00	\$ 1,120.00		Each, for qty 101-300		
	WLIPC5	\$ 1,200.00	\$ 960.00		Each, for qty 301-1,000		
	WLIPC6	\$ 1,100.00	\$ 880.00		Each, for qty 1,001+		
Vorkflow Workstation Client SL	WLIPW1	\$ 1,400.00	\$ 1,120.00		Each, for qty 1-20		
	WLIPW2	\$ 1,100.00	\$ 880,00		Each, for qty 21-50		
	WLIPW3	\$ 900.00	\$ 720.00		Each, for qty 51-100		
	WLIPW4	\$ 800.00	\$ 640.00		Each, for qty 101-300		
	WLIPW5	\$ 700.00	\$ 560.00		Each, for qty 301-1,000		
	WLIPW6	\$ 600.00	\$ 480.00		Each, for qty 1,001+		
Workflow Named User Client SL	WLIPN1	\$ 1,400.00	\$ 1,120.00		Each, for qty 1-20		
	WLIPN2	\$ 1,100.00	\$ 880.00		Each, for qty 21-50		
	WLIPN3	\$ 900.00	\$ 720.00		Each, for qty 51-100		
	WLIPN4	\$ 800.00	\$ 640.00		Each, for qty 101-300		
	WLIPN5	\$ 700.00	\$ 560.00		Each, for qty 301-1,000		
	WLIPN6	\$ 600.00	\$ 480.00	1 = 1	Each, for qty 1,001+		
Workflow Approval Management	WAIPI1	\$ 20,000.00	\$ 16,000.00				
WorkView (New Licensing Model)					Control of the Contro		
WorkView Concurrent Client SL	VLIPC1	\$ 1,500.00	\$ 1,200.00		Each, for qty 1-20		
	VLIPC2	\$ 1,300.00	\$ 1,040.00		Each, for qty 21-50		
	VLIPC3	\$ 1,200.00	\$ 960.00		Each, for qty 51-100		
	VLIPC4	\$ 1,100.00	\$ 880.00		Each, for qty 101-300		
	VLIPC5	\$ 1,000.00	\$ 800.00		Each, for qty 301-1,000		
	VLIPC6	\$ 900.00	\$ 720.00		Each, for qty 1,001+		
WorkView Workstation Client SL	VLIPW1	\$ 900.00	\$ 720.00		Each, for qty 1-20		
	VLIPW2	\$ 800.00	\$ 640.00		Each, for qty 21-50		
	VLIPW3	\$ 700.00	\$ 560.00		Each, for qty 51-100		
	VLIPW4	\$ 600.00	\$ 480.00		Each, for qty 101-300		
	VLIPW5	\$ 500.00	\$ 400.00		Each, for qty 301-1,000		
	VLIPW6	\$ 400.00	\$ 320.00		Each, for qty 1,001+		
WorkView Named User Client SL	VLIPN1	\$ 900.00	\$ 720.00		Each, for qty 1-20		

Product / Module Name	Part Number	List Price	Sonoma Discounted	GSA Comparison	Detail
1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	VLIPN2		20% Price	3/2016	2.7.07.27.2
	Value (d)	\$ 800.00	\$ 640.00	-	Each, for qty 21-50
	VLIPN3	\$ 700.00	\$ 560.00		Each, for qty 51-100
	VLIPN4	\$ 600.00	\$ 480.00		Each, for qty 101-300
	VLIPN5	\$ 500.00	\$ 400.00		Each, for qty 301-1,000
	VLIPN6	\$ 400.00	\$ 320.00		Each, for qty 1,001+
Vorkflow/WorkView Combination (New Li	censing Mod	del)			CASSILLARIA
Vorkflow/WorkView Concurrent Client SL	WWIPC1	\$ 2,900.00	\$ 2,320.00		Each, for qty 1-20
	WWIPC2	\$ 2,400.00	\$ 1,920.00		Each, for qty 21-50
	WWIPC3	\$ 2,200.00	\$ 1,760.00		Each, for qty 51-100
	WWIPC4	\$ 2,000.00	\$ 1,600.00		Each, for qty 101-300
	WWIPC5	\$ 1,800.00	\$ 1,440.00		Each, for qty 301-1,000
Larry Ballery Land	WWIPC6	\$ 1,600.00	\$ 1,280.00		Each, for qty 1,001+
Vorkflow/WorkView Workstation Client SL	WWIPW1	\$ 1,800.00	\$ 1,440.00		Each, for qty 1-20
	WWIPW2	\$ 1,400.00	\$ 1,120.00		Each, for qty 21-50
	WWIPW3	\$ 1,200.00	\$ 960.00		Each, for qty 51-100
	WWIPW4	\$ 1,100.00	\$ 880.00		Each, for qty 101-300
	WWIPW5	\$ 1,000.00	\$ 800.00		Each, for qty 301-1,000
State I amineta III a	WWIPW6	\$ 900.00	\$ 720.00		Each, for qty 1,001+
Norkflow/WorkView Named User Client SL	WWIPN1	\$ 1,800.00	\$ 1,440.00		Each, for qty 1-20
	WWIPN2	\$ 1,400.00	\$ 1,120.00		Each, for qty 21-50
	WWIPN3	\$ 1,200.00	\$ 960.00		Each, for qty 51-100
	WWIPN4	\$ 1,100.00	\$ 880.00		Each, for qty 101-300
	WWIPN5	\$ 1,000.00	\$ 800.00		Each, for qty 301-1,000
	WWIPN6	\$ 900.00	\$ 720.00		Each, for qty 1,001+
nformation Management Concurrent Client	IMIPC1	\$ 4,100.00	\$ 3,280.00		Each, for qty 1-20
	IMIPC2	\$ 3,600.00	\$ 2,880.00		Each, for qty 21-50
	IMIPC3	\$ 3,400.00	\$ 2,720.00		Each, for qty 51-100
	IMIPC4	\$ 3,000.00	\$ 2,400.00		Each, for qty 101-300
	IMIPC5	\$ 2,600.00	\$ 2,080.00		Each, for qly 301-1,000
	IMIPC6	\$ 2,400.00	\$ 1,920.00		Each, for qty 1,001+
		φ ±1,700.00	¥ .1020.00		A STATE OF THE STA

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
OnBase Checklists for Process Control	CHIP11	\$ 30,000.00	\$ 24,000.00	0/2010	
E-Forms					
E-Forms	FMIPI1	\$ 10,000.00	\$ 8,000.00		
Integration for Microsoft InfoPath	MIIPI1	\$ 10,000.00	\$ 8,000.00		
Integration for FormFast	FFIPI1	\$ 10,000.00	\$ 8,000.00		Per Department
mogration for the doc	FFIPI2	\$ 35,000.00	\$ 28,000.00		Enterprise
Integration for Access Forms	AXIPI1	FREE FEATURAL			Per Department
integration for Access Forms	AXIPI2		\$ 8,000.00		Enterprise
	AXIPIZ	\$ 35,000.00	\$ 28,000.00		Enterprise
Mobile Access	DAMIDIA IDIII				Des Blatteres Bas Carries
Mobile Access for iPhone®	DMIPI1-IPH	\$ 5,000.00	\$ 4,000.00		Per Platform, Per Server
Mobile Access for iPad®	MIPW1-IPA	\$ 5,000.00	\$ 4,000.00		Per Platform, Per Server
Mobile Access for Android®	MIPI1-ANDF	\$ 5,000.00	\$ 4,000.00	-	Per Platform, Per Server
Mobile Access for Windows	MIPI1-WIND	\$ 5,000.00	\$ 4,000.00		Per Platform, Per Server
Mobile Access for Windows® Phone	MIPI1-WINF	\$ 5,000.00	\$ 4,000.00		Per Platform, Per Server
Business Process Management Tools (BF	M)				
Business Process Modeling	BMIPI1	\$ 10,000.00	\$ 8,000.00		
Business Activity Monitoring	BAIPI1	\$ 10,000.00	\$ 8,000.00		
BPMN Modeler	BNIPI1	\$ 5,000.00	\$ 4,000.00		
Other Business Process Automation Mod	ules				
Business Rules Engine	BRIPI1	\$ 20,000.00	\$ 16,000.00		
Conversion Framework for Aspose	WTIPI1-AS	\$ 3,000.00	\$ 2,400.00		
Conversion From Microsoft Office to Image Framework	WTIPI1	\$ 3,000.00	\$ 2,400.00		
Integration for DocuSign eSignature	DXIPI1	\$ 15,000.00	\$ 12,000.00		
Integration for CIC SignatureOne Ceremony Server	NCIPI1	\$ 15,000.00	\$ 12,000.00	<u> </u>	
Digital Signatures	DGIPN1	\$ 200.00	\$ 160.00		Each
Digital Signing Server	DCIPW1	\$ 25,000.00	\$ 20,000.00		
Document Composition	ADIPI1	\$ 20,000.00	\$ 16,000.00		
Enterprise Document Composition	BDIPI1	\$ 50,000.00	\$ 40,000.00		
ACH Generator	AHIPW1	\$ 20,000.00	\$ 16,000.00		
Workflow	10000				
Workflow Departmental Server	WFIPD1	\$ 10,000.00	\$ 8,000.00		
Workflow Enterprise Server	WFIPI1	\$ 50,000.00	\$ 40,000.00		
Workflow Concurrent Client	WFIPC1	\$ 1,200.00	\$ 960.00		Each
Workflow Workstation Client	WFIPW1	\$ 600.00	\$ 480.00		Each
Workflow Named User Client	WFIPN1	\$ 600.00	\$ 480,00		Each
WorkView	10050		TO THE	10 Table	
WorkView Server	RMIPI1	\$ 10,000.00	\$ 8,000.00		
WorkView Concurrent Client	RMIPC1	\$ 1,000.00	\$ 800.00		Each
WorkView Workstation Client	RMIPW1	\$ 500.00	\$ 400.00		Each
WorkView Named User Client	RMIPN1	\$ 500.00	\$ 400.00		Each
Workflow/WorkView Combination	TAULU INC.	φ 500.00	Ψ 400.00	ENGINE W	
Workflow/WorkView Concurrent Client	WCIPC1	\$ 1,700.00	\$ 1,360.00		Each
Workflow/WorkView Workstation Client	WCIPW1				Each
A DATE ALANGO AND A CONTROL OF THE PERSON OF		\$ 850.00	\$ 680.00		Each
Workflow/WorkView Named User Client	WCIPN1	\$ 850.00	\$ 680.00		Lauli

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
CONTENT MANAGEMENT			NO.		
Web Server, EDM Services, Collaboratio	n, etc.				
Web Server	WTIPW1	\$ 10,000.00	\$ 8,000.00		
Unity Client Server	UNIPI1	\$ 10,000.00	\$ 8,000.00		Carlo San
External Access Client	EACIPI1	\$ 2,000.00	\$ 1,600.00		Per Portal
External Access Client Read Only User	EACIPI1- RO	\$ 2.00	\$ 1.60		Per Month Per Active-User
External Access Client Contribute User	EACIPI1- CO	\$ 4.00	\$ 3.20		Per Month Per Active-User
External Access Client Full Access User	EACIPI1- FA	\$ 8.00	\$ 6.40		Per Month Per Active-User
Unity Forms	UFIPI1	\$ 0.00	\$ 0.00		Unity Client Server. Any individually purchased Workflow SL license; or E-Forms plus any non-SL Workflow license
StatusView	STIPI1	\$ 0.00	\$ 0.00		Web Server. Valid Client license.
Unity Briefcase	UBIPW1	\$ 400.00	\$ 320.00		Each, Qty 1-100
	UBIPW2	\$ 350.00	\$ 280.00		Each, Qty 101-200
	UBIPW3	\$ 300.00	\$ 240.00		Each, Qty 201+
EDM Services	DMIPI1	\$ 5,000.00	\$ 4,000.00		The second second
Office Business Application for 2007	OIIPW1-07	\$ 50.00	\$ 40.00		Each, Qty 1-100
	OIIPW2-07	\$ 40.00	\$ 32.00		Each, Qty 101-200
	OIIPW3-07	\$ 30.00	\$ 24.00		Each, Qty 201-400
	OIIPW4-07	\$ 15,000.00	\$ 12,000.00		Site License, Qty 400+
Office Business Application for 2007 (Concurrent)	OIIPC1-07	\$ 100.00	\$ 80.00		Each, Qty 1-100
	OIIPC2-07	\$ 80.00	\$ 64.00		Each, Qty 101-200
	OIIPC3-07	\$ 60.00	\$ 48.00		Each, Qty 201-400
Office Business Application for 2010	OIIPW1-10	\$ 50.00	\$ 40.00		Each, Qty 1-100
	OIIPW2-10	\$ 40.00	\$ 32.00		Each, Qty 101-200
	OIIPW3-10	\$ 30.00	\$ 24.00		Each, Qty 201-400
	OIIPW4-10	\$ 15,000.00	\$ 12,000.00		Site License, Qty 400+
Office Business Application for 2010 (Concurrent)	OIIPC1-10	\$ 100.00	\$ 80.00		Each, Qty 1-100
	OIIPC2-10	\$ 80.00	\$ 64.00		Each, Qty 101-200
	OIIPC3-10	\$ 60.00	\$ 48.00		Each, Qty 201-400
Office Business Application for 2013	OIIPW1-13	\$ 50.00	\$ 40.00		Each, Qty 1-100
	OIIPW2-13	\$ 40.00	\$ 32.00		Each, Qty 101-200
	OIIPW3-13	\$ 30.00	\$ 24.00		Each, Qty 201-400
Jan State & State of Asia	OIIPW4-13	\$ 15,000.00	\$ 12,000.00		Site License, Qty 400+
Office Business Application for 2013 (Concurrent)	OIIPC1-13	\$ 100.00	\$ 80.00		Each, Qty 1-100
	OIJPC2-13	\$ 80.00	\$ 64.00		Each, Qty 101-200
	OIIPC3-13	\$ 60.00	\$ 48.00		Each, Qty 201-400
Office Business Application for 2016	OIIPW1-16	\$ 50.00	\$ 40.00		Each, Qty 1-100
	OIIPW2-16	\$ 40.00	\$ 32.00		Each, Qty 101-200

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
	OIIPW3-16	\$ 30.00	\$ 24.00		Each, Qty 201-400
	OIIPW4-16	\$ 15,000.00	\$ 12,000.00		Site License, Qty 400+
Office Business Application for 2016 (Concurrent)	OIIPC1-16	\$ 100.00	\$ 80.00		Each, Qty 1-100
	OIIPC2-16	\$ 80.00	\$ 64.00	į.	Each, Qty 101-200
	OIIPC3-16	\$ 60.00	\$ 48.00		Each, Qty 201-400
Web Parts for Microsoft SharePoint	SPIPI1	\$ 5,000,00	\$ 4,000.00		
Archive Services for Microsoft SharePoint	MAIPI1	\$ 5,000.00	\$ 4,000.00		
Content Connector for Microsoft SharePoint	SLIPI1	\$ 3,000.00	\$ 2,400.00		
Ad-Hoc Scanning Server for Microsoft SharePoint	SSIPI1	\$ 5,000.00	\$ 4,000.00		
Ad-Hoc Scanning Named User for Microsoft SharePoint	SSIPN1	\$ 50.00	\$ 40.00		Each
Site Provisioning for Microsoft SharePoint	PMIPI1	\$ 5,000.00	\$ 4,000.00	7	M
Integration for Microsoft Search	PHIP11	\$ 5,000.00	\$ 4,000.00		
Document Knowledge Transfer & Compliance	DKTIPI1	\$ 16,000.00	\$ 12,800,00		
Enterprise Web Access for Document Knowledge Transfer & Compliance	DKTIPI2	\$ 20,000.00	\$ 16,000.00		
Collaboration	COIPI1	\$ 10,000.00	\$ 8,000.00		
eCommerce Application	OSIPI1	\$ 15,000.00	\$ 12,000.00		
Integration for ESRI	EGIPI1	\$ 10,000.00	\$ 8,000.00		
Integration for ESRI ArcGIS Desktop	AGIPI1	\$ 7,000.00	\$ 5,600.00		
Print Distribution	PDIPW1	\$ 3,000.00	\$ 2,400.00		
Document Transfer	DTIPI1	\$ 7,000.00	\$ 5,600.00		Per Site
Document Tracking	LDIPW1	\$ 2,000.00	\$ 1,600.00		Per workstation, 1-10
	LDIPW2	\$ 1,600.00	\$ 1,280.00		Per workstation, 11-25
	LDIPW3	\$ 1,400.00	\$ 1,120.00		Per workstation, 26-50
	LDIPW4	\$ 1,200.00	\$ 960.00		Per workstation, 51-100
	LDIPW5	\$ 1,000.00	\$ 800.00		Per workstation, 101+
Full-Text Indexing	*****				
Full-Text Indexing Server for Autonomy IDOL	IDIPI1	\$ 10,000.00	\$ 8,000.00		
Full-Text Indexing Concurrent Client for Autonomy IDOL	IDIPC1	\$ 300.00	\$ 240.00		Each
Full-Text Indexing Named User Client for Autonomy IDOL	IDIPN1	\$ 150.00	\$ 120.00		Each
Full-Text Indexing Workstation Client for Autonomy IDOL	IDIPW1	\$ 150.00	\$ 120.00		Each
Context Search Framework	CFIPI1	\$ 10,000.00	\$ 8,000.00		
CAD Services					
CAD Services	CSIPI1	\$ 5,000.00	\$ 4,000.00		
CAD Services Viewing Support	Action 1				
CAD Services Concurrent Client - View Only	CVIPC1	\$ 300.00	\$ 240.00		Each
CAD Services Concurrent Client - View/Markup	CMIPC1	\$ 600.00	\$ 480.00		Each

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
CAD Services Workstation Client - View Only	CVIPW1	\$ 150.00	\$ 120.00		Each
CAD Services Workstation Client - View/Markup	CMIPW1	\$ 300.00	\$ 240.00		Each
E-MAIL	KITTS.		32-18-1		
Integration for Microsoft Outlook 2007	OLIPI1-07	\$ 5,000.00	\$ 4,000.00		
Integration for Microsoft Outlook 2010	OLIPI1-10	\$ 5,000.00	\$ 4,000.00		
ntegration for Microsoft Outlook 2013	OLIPI1-13	\$ 5,000.00	\$ 4,000.00		
ntegration for Microsoft Outlook 2016	OLIPI1-16	\$ 5,000.00	\$ 4,000.00		
NorkView Integration for Microsoft Outlook 2007	WOIPI1	\$ 10,000.00	\$ 8,000.00		
NorkView Integration for Microsoft Outlook 2010	WVIPI1	\$ 10,000.00	\$ 8,000.00		
NorkView Integration for Microsoft Outlook 2013	WVIPI1-13	\$ 10,000.00	\$ 8,000.00		
WorkView Integration for Microsoft Outlook 2016	WVIPI1-16	\$ 10,000.00	\$ 8,000.00		Samuel Salaritation
E-mail Archive for Microsoft Exchange	EAIPI1	\$ 25.00	\$ 20.00		Per mailbox archived. Enter # of mailboxes.
Integration for Novell GroupWise	GRIPI1	\$ 5,000.00	\$ 4,000.00		
ntegration for IBM Notes	LNIPI1	\$ 5,000.00	\$ 4,000.00		
Gateway Caching Server	SGIPW1	\$ 5,000.00	\$ 4,000.00		Per Location
Mailbox Importer	SSIPW1	\$ 10,000.00	\$ 8,000.00		
REPORTING	100				
Report Services	RPIPI1	\$ 5,000.00	\$ 4,000.00		
Reporting Dashboards	RHIPI1	\$ 10,000.00	\$ 8,000.00		
Report Mining	RXIPI1	\$ 15,000.00	\$ 12,000.00		
Report Mining Integration for Datawatch Modeler	MNIPI1	\$ 5,000.00	\$ 4,000.00		
Report Mining Integration for Datawatch Report Mining Server	MNIPI2	\$ 5,000.00	\$ 4,000.00		
Exception Reports	ERIPI1	\$ 4,000.00	\$ 3,200.00		
NTEGRATION					
Application Enabler	AEIPI1	\$ 20,000.00	\$ 16,000.00		Per enabled application.
Enterprise Application Enabler	AEIPI2	\$ 50,000.00	\$ 40,000.00		For all enabled applications.
Host Enabler	U = T × T				
Host Enabler Concurrent Client	HEIPC1	\$ 300.00	\$ 240.00		Each
Host Enabler Workstation Client	HEIPW1	\$ 150.00	\$ 120.00		Each
Business Process Automation				RECEIVE OF	Marin Commence
Admissions Process Automation for PeopleSoft	ADMIPI1	\$ 54,000.00	\$ 43,200.00		
Financial Aid Process Automation for PeopleSoft	FINIPI1	\$ 45,000.00	\$ 36,000.00	1	
TC/TCE Process Automation for PeopleSoft	TCEIPI1	\$ 54,000.00	\$ 43,200.00		
Admissions Process Automation for Banner	ADMIPI2	\$ 48,000.00	\$ 38,400.00		
Financial Aid Process Automation for Banner		\$ 42,000.00	\$ 33,600.00		
TC/TCE Process Automation for Banner	TCEIPI2	\$ 48,000.00	\$ 38,400.00		

		0 0011111110	cense Price Li	
Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
ADMIPI3	\$ 45,000.00	\$ 36,000.00		
FINIPI3	\$ 36,000.00	\$ 28,800.00		
TCEIPI3	\$ 45,000.00	\$ 36,000.00		
EISIPI1	\$ 40,000.00	\$ 32,000.00		
2013R2-2CC	\$ 4,000.00	\$ 3,200.00		
)				
ARIPI1	\$ 5,000.00	\$ 4,000.00		
ITIPI1	\$ 5,000.00	\$ 4,000.00		
RVIPI1	\$ 10,000.00	\$ 8,000.00		
WSPIPI1	\$ 5,000.00	\$ 4,000.00		
WSPIPI1-C	\$ 0.10	\$ 0.08		Per Executed Web Service Call
APIPQ1	\$ 10,000.00	\$ 8,000.00		For initial 500 queries per hour. Enter 1 for the first block.
APIPQ2	\$ 8,000.00	\$ 6,400.00		For additional blocks of 500 queries per hour. Enter 1, 2, etc. for each additional block.
APIPQ3	\$ 10,000.00	\$ 8,000.00		For initial 500 queries per hour. Enter 1 for the first block.
APIPQ4	\$ 8,000.00	\$ 6,400.00		For additional blocks of 500 queries per hour. Enter 1, 2, etc. for each additional block.
UIIPI1	\$ 10,000.00	\$ 8,000.00		
THE PARTY	Back Ba			
SNIPI1	\$ 0.00	\$ 0.00		No charge.
SNIPI2	\$ 20,000.00	\$ 16,000.00		
SNIPI3	\$ 25,000.00	\$ 20,000.00		Contact Huland for queta. Enter rate to
SNIPI7	\$ 0.00	\$ 0.00		Contact Hyland for quote. Enter rate to the left.
SNIPI8	\$ 5,000.00	\$ 4,000.00		
SNIPI12	\$ 15,000.00	\$ 12,000.00		
SNIPI13	\$ 30,000.00	\$ 24,000.00		
SNIPI14				
	F TO COMPANY			Price is an Annual Maintenance Payment
SNIPI16	\$ 10,000.00	\$ 8,000.00		
AKIPI1	\$ 10,000.00	\$ 8,000.00		
EHIPI1	\$ 10,000.00	\$ 8,000.00		
NS		Y		
ECIPW1	\$ 1,200.00	\$ 960.00		Per device.
ECIDI4	\$ 50,000.00	\$ 40,000.00		
EKIPI1	\$ 15,000.00	\$ 12,000.00		
RFIPW1	\$ 6,000.00	\$ 4,800.00		Per server.
	Number	Number	Part Number	Part Number

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
Integration for Biscom FAXCOM	FSIPI1-BF	\$ 6,000.00	\$ 4,800.00		Per server.
Integration for Esker Fax	FSIPI1-EF	\$ 6,000.00	\$ 4,800.00		Per server,
Integration for HP Connect	HPIPW1	\$ 400.00	\$ 320.00		Each, 1-10 Devices
	HPIPW2	\$ 350.00	\$ 280.00		Each, 11-50 Devices.
	HPIPW3	\$ 300.00	\$ 240.00		Each, 51-100 Devices
	HPIPW4	\$ 250.00	\$ 200.00		Each, 101+ Devices.
	HPIPWE	\$ 50,000.00	\$ 40,000.00		Enterprise License
Integration for Sharp MFP	OSIPW1	\$ 400.00	\$ 320.00		Per Device, 1-10 Devices
	OSIPW2	\$ 300.00	\$ 240.00		Per Device, 11-50 Devices.
	OSIPW3	\$ 25,000.00	\$ 20,000.00		Unlimited
Integration for KYOCERA	KCIPW1	\$ 400.00	\$ 320.00		Per Device, 1-10 Devices
	KCIPW2	\$ 300.00	\$ 240.00		Per Device, 11-50 Devices.
	KCIPWE	\$ 25,000.00	\$ 20,000.00		Unlimited
Integration for Xerox MFP	XRIPW1	\$ 200.00	\$ 160.00		Each
Integration for Konica Minolta bizhub MarketPlace MFP	KMIPW1	\$ 200.00	\$ 160.00		
Integration for Konica Minolta Dispatcher Phoenix	KDIPW1	\$ 750.00	\$ 600.00		
Integration for the ScanSnap Network fi- 6010N iScanner	NSIPW2	\$ 2,000.00	\$ 1,600.00		Per Unit.
ERP INTEGRATIONS OnBase Connector for use with SAP Archi	veLink				
Connector for use with SAP ArchiveLink	SAIPI1	\$ 30,000.00	\$ 24,000.00		
Bar Code Import for use with SAP ArchiveLink	SBIPI1	\$ 10,000.00	\$ 8,000.00	1	
Print List and Data Archive for use with SAP ArchiveLink	SDIPI1	\$ 10,000.00	\$ 8,000.00		
Business Indexing Connector for use with SAP ArchiveLink	SIIPI1	\$ 15,000.00	\$ 12,000.00		
Imaging iViews for use with SAP ArchiveLink	IVIPI1	\$ 10,000.00	\$ 8,000.00		
Integration for SAP Exchange Infrastructer (XI)	XIIPI1	\$ 5,000.00	\$ 4,000.00		
<u>STATEMENTS</u>	1500				Per Block, 1-10,000 Statements per
Image Statements	ISIPI1	\$ 1,500.00	\$ 1,200.00		Month Sold in blocks of 1,000. Per Block, 10,000-50,000 Statements per
	ISIPI2	\$ 1,000.00	\$ 800.00		Month Sold in blocks of 1,000. Per Block, 50,001+ Statements per Month
	ISIPI3	\$ 500.00	\$ 400.00		Sold in blocks of 1,000.
OMR Marks Generator	OMIPI1	\$ 3,000.00	\$ 2,400.00		Per Block, Sold in blocks of 250 with a
Document Distribution	DDIPI1	\$ 1,000.00			minimum initial purchase of 4 blocks (1,000).
Statement Composition	SCIPW1	\$ 10,000.00	\$ 8,000.00		
RECORDS MANAGEMENT					
Document Retention	DRIPI1	\$ 10,000.00	- 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		
Physical Records Management	PRIPI1	\$ 15,000.00			
Records Management	RIIPI1	\$ 20,000.00	\$ 16,000.00		
STORAGE AND EXPORT					
Distributed Disk Services	DSIPI1	\$ 5,000.00	\$ 4,000.00		

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
Storage Integration for EMC Centera	CTIPI1	\$ 20,000.00	\$ 16,000.00		
Storage Integration for IBM Tivoli	TVIPI1	\$ 20,000.00	\$ 16,000.00		
Integration for KOMpliance	KOIPI1	\$ 4,000.00	\$ 3,200.00		
CD Authoring	CDIPW1	\$ 1,000.00	\$ 800.00		
DVD Authoring	DVIPW1	\$ 2,000.00	\$ 1,600.00		
Blu-ray Authoring	BAIPW1	\$ 4,000.00	\$ 3,200.00		
Automated CD Authoring	AAIPW1	\$ 5,000.00	\$ 4,000.00		
Automated DVD Authoring	AVIPW1	\$ 8,000.00	\$ 6,400.00		
Automated CD/DVD Publishing	ADIPC1	\$ 5,000.00	\$ 4,000.00		1-100 Institutions. Enter 1 for first block.
	ADIPC2	\$ 4,000.00	\$ 3,200.00		Each, Additional blocks of 100 Institutions Enter 1, 2, etc. for addt'l blocks.
Aggregate Publishing	PBIPI1	\$ 1,000.00	\$ 800.00		\$1,000 per entity receiving CDs/DVDs. Enter 1, 2, etc. for # of entities.
Encrypted CD/DVD Publishing	EPIPI1	\$ 5,000.00	\$ 4,000.00		
Export	EXIPC1	\$ 5,000.00	\$ 4,000.00		
BANKING AND TREASURY					
Ad-hoc IRD Printing	PTIPI1	\$ 5,000.00	\$ 4,000.00		
Image Cash Letter Generator (X9.37)	P9IPW1	\$ 10,000.00	\$ 8,000.00		
Image Cash Letter Generator (X9.100)	9IPW1-910	\$ 10,000.00	\$ 8,000.00		
Posting File Generator	PFIPW1	\$ 5,000.00	\$ 4,000.00		
NSF File Processor	RGIPW1	\$ 5,000.00	\$ 4,000.00		
4.270. T.(He791.20.De101A	BRIPW1	\$ 3,000.00	\$ 2,400.00		For each branch (1-5)
Branch Capture	BRIPW2	\$ 1,500.00	\$ 1,200.00		For each branch (6+)
-Madagas Dalivani for Chasa	EGIPW1	\$ 5,000.00	\$ 4,000.00		Total action and the second
eMortgage Delivery for Chase					Each
Signature / ID Client Integration for A2IA CAR/LAR	CRIPW1	\$ 200.00 \$ 1,600.00	\$ 160.00 \$ 1,280.00		1-10 Blocks, Sold in blocks of 100,000 checks processed annually.
	CRIPW2	\$ 1,400.00	\$ 1,120.00		11-25 Blocks, Sold in blocks of 100,000 checks processed annually.
	CRIPW3	\$ 1,200.00	\$ 960.00		25-50 Blocks, Sold in blocks of 100,000 checks processed annually.
	CRIPW4	\$ 1,000.00	\$ 800.00		50-75 Blocks, Sold in blocks of 100,000 checks processed annually. 75+ Blocks, Sold in blocks of 100,000
	CRIPW5	\$ 800.00	\$ 640.00		checks processed annually.
Integration for Mitek Validify	VYIPI1	\$ 2,000.00	\$ 1,600.00		
Integration for Goldleaf	GDIPW1	\$ 5,000.00	\$ 4,000.00		
Integration with Q2 Software	Q2IPI2	\$ 10,000.00	\$ 8,000.00		
Integration for Teres Solutions SAIL	TEIPI1	\$ 10,000.00	\$ 8,000.00		
Integration for Misys FusionBanking Credit Management Enterprise	CLIPI1	\$ 10,000.00	\$ 8,000.00		
GOVERNMENT			V TO LOW ONLY		
Agenda Management	AMIPW1	\$ 5,000.00	\$ 4,000.00		Frank
Plan Review Named User	PLIPN1	\$ 2,500.00	\$ 2,000.00		Each
Plan Review Integration Toolkit	PRTIPI1	\$ 15,000.00	\$ 12,000.00		
Integration for Tempest Development Group		\$ 15,000.00			
Integration for Accela	AAIPI1	\$ 10,000.00	\$ 8,000.00		

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
ntegration for Azteca Cityworks	ACWIPI1	\$ 15,000.00	\$ 12,000.00		
Public Sector Constituency Web Access	GWIPI1	\$ 0.01	\$ 0.01		\$0.01 per constituent per system/database. Enter # of constituents for the agency.
Public Sector Constituency Web Access (Workflow)	PSIPI1	\$ 0.05	\$ 0.04		\$0.05 per constituent per system/database. Enter # of constituents for the agency.
Integration for CourtView	ICIPI1	\$ 15,000.00	\$ 12,000.00		
Integration for DTS TrakRecord	TKIPI1	\$ 10,000.00	\$ 8,000.00		
HEALTHCARE					
Medical Records Management Solution	MRIPI1	\$ 25,000.00	\$ 20,000.00		
Medical Records Coding Interface	MGIPI1	\$ 20,000.00	\$ 16,000.00		/
Medical Records Transcription Interface	MOIPI1	\$ 10,000.00	\$ 8,000.00		
MRMS Chart Completion Concurrent Client	MRIPC1	\$ 3,000.00	\$ 2,400.00		
MRMS Physical Chart Tracking	PCIPI1	\$ 20,000.00	\$ 16,000.00		1
Appeals and Grievances	ANGIPI1	\$ 95,000,00	\$ 76,000.00		
Release of Information	RUIPI1	\$ 50.00	\$ 40.00		Per Licensed Bed. Enter the number of Licensed Beds to the right
Medical Records Release of Information	INIPI1	\$ 20,000.00	\$ 16,000.00		
Medical Records Release of Information for GE Centricity EMR	REIPI1	\$ 500.00	\$ 400.00		Per Physician, 1-20
	REIPI2	\$ 400.00	\$ 320.00		Per Physician, 21-50
	REIPI3	\$ 300.00	\$ 240.00		Per Physician, 51+
Medical Records Release of Information (Standalone)	RSIPI1	\$ 20,000.00	\$ 16,000.00		
Integration for Optum CAC	OPIPI1	\$ 30,000.00	\$ 24,000.00		
Integration for 3M CAC	3MIPI1	\$ 30,000.00	\$ 24,000.00		
Integration for Nuance CAC	NUIPI1	\$ 30,000.00	\$ 24,000.00		
EDI 810 Processor	P1IPW1	\$ 10,000.00	\$ 8,000.00		
EDI 835 EOB Processor (HIPAA 5010)	P5IPW1-501	\$ 15,000.00	\$ 12,000.00		
EDI 837 Processor (HIPAA 5010)	P7IPW1-501	\$ 15,000.00	\$ 12,000.00		
HL7 Module	HLIPW1	\$ 25,000.00	\$ 20,000.00		Includes 2 Workflow Named User Client SL Licenses and Advanced HL7 functionality.
Document Imaging for PACS	PAIPW1	\$ 1,500.00	\$ 1,200.00		Per workstation.
Integration for Epic (Enterprise)	EMIPI6	\$ 100,000.00	\$ 80,000.00		For enterprise Epic integration. Additional \$100/bed fee (sku EPICBEDS directly below) must be added
	EPICBEDS	\$ 100.00	\$ 80.00		Additional \$100/bed fee required for EMIPI6
Epic Concurrent Client	ECIPC1	\$ 1,500.00	\$ 1,200.00		Each, Qty 1-100
	ECIPC2	\$ 1,250.00	\$ 1,000.00		Each, Qty 101-200
	ECIPC3	\$ 1,000.00	\$ 800.00		Each, Qty 201+
Integration for Epic Canto and Epic Haiku	ECHIPI1	\$ 100.00	\$ 80.00		Each, Qty 201+
Integration for Epic Canto and Epic Haiku	ECHIPI2	\$ 75.00	\$ 60.00		Each, Qty 201+
Integration for Epic Canto and Epic Haiku	ECHIPI3	\$ 50,00	\$ 40.00		Each, Qty 201+

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
Hospital License - Community Connect	HOSIPI1	\$ 800.00	\$ 640.00		Per Licensed Bed, For Under 250 Beds
Hospital License - Community Connect	HOSIPI2	\$ 1,200.00	\$ 960.00		Per Licensed Bed, For 250 Beds and Ove
OnBase Mobile eCapture for Android	MEIPI1-AND	\$ 10,000.00	\$ 8,000.00		
OnBase Mobile eCapture for Android Point of Registration	NEIPW1-AN	\$ 1,200.00	\$ 960.00		Each, Qty 1-50
OnBase Mobile eCapture for Android Point of Registration	NEIPW2-AN	\$ 1,000.00	\$ 800.00		Each, Qty 51-100
OnBase Mobile eCapture for Android Point of Registration	NEIPW3-AN	\$ 800.00	\$ 640.00	1	Each, Qty 101+
Universal Scope Capture	USCIPW1	\$ 2,000.00	\$ 1,600.00		Per Scope
Signature Deficiencies for Epic	MCIPI1	\$ 20,000.00	\$ 16,000.00		
Signature Deficiencies for EMR's	DEIPI1	\$ 20,000.00	\$ 16,000.00		
Integration for GE Centricity (for Hospitals)	GEIPI1	\$ 25,000.00	\$ 20,000.00		
Integration for Cerner Millennium	CNIPI3	\$ 50,000.00	\$ 40,000.00		
Integration for Allscripts Sunrise Acute Care	EYIPI3	\$ 50,000.00	\$ 40,000.00		
EKG Integration for GE Muse	KGIPI1	\$ 15,000.00	\$ 12,000.00		
Integration for OPUS (CSC Common Web Desktop)	WDIPI1	\$ 5,000.00	\$ 4,000.00		
Integration for Effica EMR	EFIPI1	\$ 10,000.00	\$ 8,000.00		
Integration for Allscripts Homecare	ALIPI1	\$ 5,000.00	\$ 4,000.00		
Workstation Client for Allscripts Homecare Integration	ALIPW1	\$ 200.00	\$ 160.00		Per Nurse
DICOM Integration for GE	DGIPI1	\$ 15,000.00	\$ 12,000.00		
DICOM Integration for TeraMedica	TMIPI1	\$ 15,000.00	\$ 12,000.00		
Multi-user Server for GE Centricity (Clinical)	GMIPI1	\$ 5,500.00	\$ 4,400.00		
Clinical Concurrent Client for GE Centricity	GCIPC1	\$ 800.00	\$ 640.00		Each
Document Imaging for GE Centricity (Unlimited) (Clinical)	GUIPW1	\$ 3,300.00	\$ 2,640.00		Each
Clinical Indexing Workstation Client for GE Centricity	GIIPW1	\$ 1,000.00	\$ 800.00		Each
Disconnected Scanning for GE Centricity (Clinical)	GSIPW1	\$ 500.00	\$ 400.00		Each
Healthcare Disconnected Scanning for Citrix	DSIPC1	\$ 6,000.00	\$ 4,800.00		For the first
	DSIPC2	\$ 2,400.00	\$ 1,920.00		For the second and beyond
Healthcare Front Office Scanning for Citrix	FOIPC1	\$ 1,200.00	\$ 960.00		Each
Healthcare Express Scanning for Citrix	EPIPC1	\$ 1,200.00	\$ 960.00		Each
Integrated Scanning for Epic	EIIPW1	\$ 1,000.00	\$ 800.00) ————————————————————————————————————	
Integration for GE Centricity Image Broker	IBIPI1	\$ 25,000.00	\$ 20,000.00		44-7
General Ledger Journal Entry and Export	GLIPI1	\$ 15,000.00	\$ 12,000.00		
Point of Service (POS) Cash Receipt	POSIPI1	\$ 20,000.00	\$ 16,000.00		
POS Concurrent Client	POSIPC1	\$ 500.00	\$ 400.00		Each, Qty 1-50
	POSIPC2	\$ 450.00	\$ 360.00		Each, Qty 51-100
	POSIPC3	\$ 400.00	\$ 320.00		Each, Qty 101-250

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
	POSIPC4	\$ 375.00	\$ 300.00		Each, Qty 251-500
	POSIPC5	\$ 350.00	\$ 280.00		Each, Qty 501-1000
	POSIPC6	\$ 325.00	\$ 260.00		Each, Qty 1001+
harge Processing Base License	CPIPI1	\$ 45,000.00	\$ 36,000.00		
laims Processing	CGIPI1	\$ 45,000.00	\$ 36,000.00		
ayment Processing	PPRIPI1	\$ 45,000.00	\$ 36,000.00		
Payment Processing Automated Plug-ins	PPAIPI1	\$ 5,000.00	\$ 4,000.00		
R Management	ARMIPI1	\$ 25,000.00	\$ 20,000.00		
Penial Management	DENIPI1	\$ 40,000.00	\$ 32,000.00		
dditional Host Posting Interface	HPIIPI1	\$ 27,500.00	\$ 22,000.00		
ayment Worklists	PWLIPI1	\$ 22,500.00	\$ 18,000.00		
Additional ADE or Validation Station	HPIIPW1	\$ 1,500.00	\$ 1,200.00		
ANSI X12 EDI Toolkit	EDIIPI1	\$ 25,000.00	\$ 20,000.00		
Additional EDI Processing Station	EDIIPW1	\$ 10,000.00	\$ 8,000.00		Each
Data Analytics Report Manager	DARIPI1	\$ 20,000.00	\$ 16,000.00		
Freasury Workstation Reconciliation Receivables Management Automated Plug-	TWRIPI1 RMAIPI1	\$ 25,000.00	\$ 20,000.00		
ns		\$ 7,500.00	\$ 6,000.00		
Additional AutoLink to Host System	AAHIPI1	\$ 7,500.00	\$ 6,000.00		Each, Qty 1-10
RCM Concurrent Client	RCMIPC1	\$ 2,500.00	\$ 2,000.00		Each, Qty 11-25
	RCMIPC2	\$ 2,100.00	\$ 1,680.00		Each, Qty 26-50
	RCMIPC3	\$ 1,800.00	\$ 1,440.00		Each, Qty 51-100
	RCMIPC4	\$ 1,500.00	\$ 1,200.00		Each, Qty 101-250
	RCMIPC5	\$ 1,300.00	\$ 1,040.00		
	RCMIPC6	\$ 1,100.00	\$ 880.00		Each, Qty 251-500 Each, Qty 501-1000
	RCMIPC7	\$ 1,000.00	\$ 800.00		Each, Qty 1001+
	RCMIPC8	\$ 950.00	\$ 760.00		Each, Qty 1-10
RCM Workstation Client	RCMIPW1	\$ 1,250.00	\$ 1,000.00		Each, Qty 11-25
	RCMIPW2	\$ 1,050.00	\$ 840.00		Each, Qty 26-50
	RCMIPW3	\$ 900.00	\$ 720.00	-	Each, Qty 51-100
	RCMIPW4	\$ 750.00	\$ 600.00		Each, Qty 101-250
	RCMIPW5	\$ 650.00	\$ 520.00		Each, Qty 251-500
	RCMIPW6	\$ 550.00	\$ 440.00		Each, Qty 501-1000
	RCMIPW7	\$ 500,00	\$ 400.00		Each, Qty 1001+
TOWN TO A SHARE THE PROPERTY OF THE PARTY OF	RCMIPW8	\$ 475.00	\$ 380.00	_	Each, dty 10011
Additional HPI Plug-In Linker	HPLIPI1 PRMIPI1	\$ 12,500.00	\$ 10,000.00		
Payer Rate Matrix	PRIVIPH	\$ 25,000.00	\$ 20,000.00		
AUDIT COMPLIANCE ADMINISTRATION Audit Compliance Administration for Hospitals	HS-AUIPI1	\$ 30,000.00	\$ 24,000.00		1-5 Hospitals
	HS-AUIPI2	\$ 50,000.00	\$ 40,000.00		6-10 Hospitals
	HS-AUIPI3	\$ 75,000.00	\$ 60,000.00		11-20 Hospitals
Andle Causaliana - Administration for	HS-AUIPI4	\$ 3,000.00	\$ 2,400.00		20+ Hospitals, Per Hospital
Audit Compliance Administration for Hospitals - Subscription	HS-AUISI1	\$ 1,400.00	\$ 1,120.00		Per Month, 1-5 Hospitals

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
	HS-AUISI2	\$ 2,400.00	\$ 1,920.00		Per Month, 6-10 Hospitals
	HS-AUISI3	\$ 3,600.00	\$ 2,880.00		Per Month, 11-20 Hospitals
	HS-AUISI4	\$ 300.00	\$ 240.00		Per Month, Per Hospital, 20+ Hospitals
Audit Compliance Administration for Critical Access Hospitals	CA-AUIPI1	\$ 5,000.00	\$ 4,000.00		Critical Access Hospitals Operating <50 Beds.
Audit Compliance Administration for Critical Access Hospitals - Subscription	CA-AUISI1	\$ 236,00	\$ 188.80	4	Per Month, Critical Access Hospitals Operating < 50 Beds.
Audit Compliance Administration for Stand Alone Outpatient Facilities	SA-AUIPI1	\$ 5,000.00	\$ 4,000.00		
Audit Compliance Administration for Stand Alone Outpatient Facilities - Subscription	SA-AUISI1	\$ 236.00	\$ 188.80		Per Month
HIGHER EDUCATION					
Integration for EMT Apply Yourself	AYIPI1	\$ 10,000.00	\$ 8,000.00		
EDITS 130 Processor	T1IPW1	\$ 10,000.00	\$ 8,000.00		
OnBase Extended Support					Transcensor Lawrence Co.
Extended Support Fee	EXSUP1		\$ 0.00		15% of the annual maintenance fee
ONBASE EDUCATION SERVICES FOR SC	LUTION PRO	VIDERS		0.0	
Introduction for Installation	TRITEK	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
	TRITEK2	\$ 12,000.00	\$ 9,600.00		Plus T&E. Up to 12 Employees Online or at Partner Site
Installer Certification	TRCRT1	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
	TRCRT2	\$ 12,000.00	\$ 9,600.00		Plus T&E. Up to 12 Employees at Partner Site.
System Administration	TRSYS1-P	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
	TRSYS2-P	\$ 12,000.00	\$ 9,600.00		Plus T&E. Up to 12 Employees Online or at Partner Site
Introduction to Workflow	TRWKF1	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
	TRWKF3	\$ 12,000.00	\$ 9,600.00		Plus T&E. Up to 12 Employees at Partner Site.
Workflow Design	TRWFE2-P	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland or Online.
	TRWFE4-P	\$ 12,000.00	\$ 9,600.00		Plus T&E. Up to 12 Employees Online or at Partner Site.
OnBase API Certification	TRAPI1	\$ 2,500.00	\$ 2,000.00		Per Person at Hyland.
	TRAPI2	\$ 15,000.00	\$ 12,000.00	7	Plus T&E. Up to 12 Employees Online or at Partner Site.
WorkView Implementation	TRWVI1	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
	TRWVI2-P	\$ 12,000.00	\$ 9,600.00		Plus T&E. Up to 12 Employees Online or at Partner Site.
Web Server and Application Enabler Implementation	TRCSI1	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
Web Server - Online	WSTWA1	\$ 1,000.00	\$ 800.00		Per Person.
A TOTAL NAME OF THE PARTY OF TH	WSTWA1-P	\$ 6,000.00	\$ 4,800.00		Up to 12 Employees.
Application Enabler - Online	AETWA1	\$ 1,000.00	\$ 800.00		Per Person at Hyland.
	AETWA1-P	\$ 6,000.00	\$ 4,800.00		Up to 12 Employees.
Supporting OnBase	TRTSC1	\$ 2,000,00	\$ 1,600.00		Per Person at Hyland.
Custom Solution Provider Training	TRPCC1	\$ 3,000.00	\$ 2,400.00		Per day, plus T&E.
	TRPCC2	\$ 500.00	\$ 400.00		Per Person at Hyland or Online.
TechQuest	TQTCE1-P	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
Basic Electronic Forms - Online	EFTWI1-P	\$ 500.00	\$ 400.00		Per Person.

ATTACHMENT B

Product / Module Name	Part Number	List Price	Sonoma Discounted 20% Price	GSA Comparison 3/2016	Detail
System Administration - Healthcare	C-TRSYS1-	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
System Administration - Healthcare	IC-TRSYS2-	\$ 12,000.00	\$ 9,600.00		Up to 12 Employees.
Advanced Capture Solutions Training Class	ACTCI1-P	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
Advanced System Administration	TRSYS3-P	\$ 2,000.00	\$ 1,600.00		Per Person at Hyland.
Advanced System Administration	TRSYS4-P	\$ 12,000.00	\$ 9,600.00		Up to 12 Employees.
OnBase System Administrator Recertification - Online	FRUAW1-PC	\$ 300.00	\$ 240.00		Per Person Online
OnBase Workflow Administrator Recertification - Online	VATWC1-PC	\$ 300.00	\$ 240.00		Per Person Online
OCR for AnyDoc System Administration	RADSYS1-	\$ 2,000.00	\$ 1,600.00		
Infiniworx Core	TRADIX1-P	\$ 2,000.00	\$ 1,600.00		
AnyDoc AnyApp	TRADAA1-F	\$ 2,000.00	\$ 1,600.00		
Enterprise Integration Server for Developers	EISDV1-P	\$ 2,000.00	\$ 1,600.00		Per Person
	EISDV2-P	\$ 12,000.00	\$ 9,600.00		Up to 12 Employees.
	EISDV2-C	\$ 20,000.00	\$ 16,000.00		Up to 12 Employees.

Concurrent Stations

Choose the number of concurrent stations. The number of concurrent stations should be equal to the number of computers running a Kofax Capture Application at the same time. Examples of Kofax Capture applications are Scan, Release, and Validation. You must include computers at KCNS remote sites in the count. Licenses assigned to a remote site are dedicated to that site, but will work as concurrent licenses within the remote site. Every remote site will need at least one concurrent license assigned.

1 concurrent station	AE#T024-001U	\$2,210	
5 concurrent stations	AE#T024-005U	\$10,700	
10 concurrent stations	AE#T024-010U	\$21,400	
20 concurrent stations	AE#T024-020U	\$42,200	
50 concurrent stations	AE#T024-050U	\$105,000	
100 concurrent stations	AE#T024-100U	\$200,000	
500 concurrent stations	AE#T024-500U	\$925,000	
1000 concurrent stations	AE#T024-001K	\$1,775,000	

Scan/Import Volume

Order the number of pages that can be scanned or imported. You can specify recurring annual volumes or one time use "page count" volumes. Annual volumes re-set to their original value automatically at the beginning of every new year. There are no recurring charges for annual volumes

AE#Y024-300K	\$1,600	
AE#Y024-600K	\$2,940	
AE#Y024-001M	\$4,390	
AE#Y024-002M	\$8,240	
AE#Y024-005M	\$20,600	
AE#Y024-010M	\$37,000	
AE#Y024-020M	\$74,000	
AE#Y024-060M	\$222,000	
AE#Y024-120M	\$444,000	4.0
AE#VP01-002M	\$7,000	Please refer to the restrictions noted in the Instructions above
AE#VP01-010M	\$31,500	Please refer to the restrictions noted in the Instructions above
	AE#Y024-600K AE#Y024-001M AE#Y024-002M AE#Y024-005M AE#Y024-010M AE#Y024-020M AE#Y024-060M AE#Y024-120M AE#Y024-120M AE#VP01-002M	AE#Y024-600K \$2,940 AE#Y024-001M \$4,390 AE#Y024-002M \$8,240 AE#Y024-005M \$20,600 AE#Y024-010M \$37,000 AE#Y024-020M \$74,000 AE#Y024-060M \$222,000 AE#Y024-120M \$444,000 AE#VP01-002M \$7,000

Stand-alone Systems

Stand alone system are restricted such that they will only run on a single computer. The standalone system includes bundled image scan/import volume. Volume upgrades are available for stand-alone systems.

Stand-alone 60K/yr	AE#Y099-060K	\$995	
Upg 60K-300K	AE#Y024U060K- 300K	19/08 V 60-0	Converts stand alone system to a standard system.
Upg 150K-300K	AE#Y024U150K- 300K		Converts stand alone system to a standard system.

Evaluation System

Evaluation Systems are limited to 5000 scanned/imported images and expire after 60 days. Evaluations require the approval of the VP of Sales.

Exhibit D - 2016 Kofax Software Price List

	The second secon	
Kofax Capture Evaluation	EV#0101-0000	\$1,000

Kofax Capture Media Pack

The Kofax Capture Media Kits Capture based software, add-			t releases of Kofax
Kofax Capture Media Pack	KOFAX-MEDIA- CAPTURE	\$1,000	

Kofax Capture Hardware Security

By default, Kofax Capture system requiring a physical dongle for se			
Kofax Capture Hardware Security	AE#0000-0001	\$500	
(Dongle)			

Kofax Certified System Integrator (CSI)

Contact the Kofax Partner Team for Restrictions			
Kofax Certified System Integrator (CSI) Partner Kit	SI-0001-0000	140 mg 12 mg	Contact the Kofax Partner Team for Restrictions
Kofax Capture Partner Evaluation	EV-RSLR-0000		Contact the Kofax Partner Team for Restrictions
System Integrator Partner Training - 2 Classes	TR-3050-5000		Contact the Kofax Partner Team for Restrictions

Exhibit E - Software Maintenance and Telephone Support

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	전 50 P.P. 90 P.P. 20 P.P. 10 P.P. 10 전 보고 10 전 보고 10 P.P. 10	
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1 General Overview

This is a Service Level Agreement ("SLA") between NEKO Industries, Inc. (NEKO) and the Sonoma County (COUNTY) to document:

- The technology services NEKO shall provide to COUNTY;
- The general levels of response, availability, and maintenance associated with these services;
- The responsibilities of NEKO as a provider of these services and of COUNTY as receiving the services; and
- Processes for requesting these services.

This SLA covers the period from 10/1/2016 to 9/30/2021 and will be reviewed and revised at the end of this period. This SLA covers Software Maintenance and Telephone Support for the Hyland OnBase and Kofax Maintenance and Support. The associated annual renewal costs will be pro-rated in accordance with the October 1 to September 30 cycle.

1.1 Software Maintenance and Telephone Support

NEKO Industries and Hyland Software provide premium technical support and maintenance program to its user base including standard 12 / 5 / 365 support and by scheduled 24/7/365 support. NEKO recognizes the mission critical information and time frames that public sector customers are experiencing and has created a support infrastructure to accommodate. NEKO and Hyland's government customers, are assigned dedicated vertical specific technical support teams that are fluent in the language and processes of the industry. OnBase provides an emergency access license (temporary licenses for immediate functionality) for instances where mission critical information is required, thus insuring access at all times regardless of available licenses.

This provides access to upgrades at no additional charge, and any applicable service packs and bug fixes.

2 Service Description

2.1 Service Scope

The NEKO Software Maintenance Program was established to satisfy your electronic document management system (EDMS) software and hardware maintenance requirements. With a single phone call, your ECM software and supported hardware problems will be diagnosed and the appropriate party dispatched to restore your system to its original state.

In addition to ensuring upgrade and manufacturer support, NEKO will take the first call and triage the problem. If it cannot be solved on the phone then NEKO will escalate to the manufacturers as required. The objective is to provide one call to NEKO for any EDMS software. I NEKO will partner with Kofax Professional Services for the onsite next day support of the listed hardware. NEKO will also secure the appropriate support agreements with Hyland Software and Kofax for their OnBase and Capture products respectively.

NEKO shall also provide Remote Support function via WebEx whereby NEKO can, with the assistance of end-user, provide direct support to a problem computer or server while maintaining all County security and firewall configurations.

Hardware Contract Service Summary

Support Level	Included	Service Offering
Basic	Yes-InfiniVault Only.	 Support response shall be 30 minutes for "critical failures"; 8 hours for non-critical issues. Critical failures are defined by the error messages displayed by the InfiniVault device, a storage device located at County's disaster recovery location
		Full Webex Support shall be available M-F from 7:30am-5:30pm (Pacific Time) Full telephone Support shall be available M-F from 7:30am-5:30pm (Pacific Time)

Software Contract Service Summary

Support Level	Included	Service Offering
Basic	Yes	 Real Time Support Call Intake for IT and Department Super Users Issue Manager Ticketing System for IT and Department Super Users 30 min response to "Critical" issues 8 hr response time for non-critical issues Software Support shall be available M-F from 8:00am-5:00pm (Pacific Time) Program includes managed escalation support by NEKO All maintenance of supported software shall include all manufacturer updates and enhancements currently available and will also include support for new development as necessary to maintain system
Premier	Yes	 System Triage for supported hardware and software Extended Hour Software Support shall be available by schedule only WebEx Software Support included to cut down cost of potential on-site charges Program includes dedicated support person that is familiar with Customer's ECM environment. Personal Call to clarify issue as needed to expedite the process Follow-up contact to ensure call was closed satisfactory
Premier Options	Yes — additional Maintenance Charge NO Yes — additional Maintenance Charge	 Installation of Hyland/Kofax patches on Server and test workstation for County Deployment. (If Dev/Test system has been deployed and covered). Application Software Onsite support provided as needed on a T&M* (Time and Material basis). New Server Moves/Builds or Complete Scheduled Server (excluding non-break fix. A break fix would be a restore from backup) reinstalls are not included and will be quoted at fixed cost to customer.
	Yes — additional	4. Maintenance of Secondary Test or Development Server. This

Maintenance Charge No	includes Synchronization of Test server to match production. 5. Full Server Support (Maintain and oversee Server OS, SQL & Network Security). In-place Application upgrades applied. Triage and recommend solution for workstation issues. Customer IT staff performs.
--------------------------	--

2.2 Assumptions

- OnBase upgrades of the servers and sample workstations are included in this SLA. As associated with a special Server Upgrade Line Item in Annual Maintenance Quotation.
- Workstation roll-out and OS upgrades and patches are outside the scope of this agreement unless specifically stated elsewhere.
- System Enhancements and/or new functionality will be negotiated on a service-by-service basis
- Changes to services will be communicated and documented to all stakeholders via an approved amendment of the SLA
- Service will be provided in adherence to any related policies, processes and procedures.
 Policies, processes and procedures will be provided and negotiated prior to contract signing.
- Scheduling of all service related requests will be conducted in accordance with service descriptions. See section 5.1.1 and 5.1.2

3 Roles and Responsibilities

3.1 Parties

The following Service Owner(s) will be used as the basis of the Agreement and represent the primary stakeholders associated with this SLA:

Stakeholder	Title / Role	Contact Information *
Jim McKenney	Project Manager, COUNTY	Jim McKenney <jim.mckenney@sonoma-county.org> (707)565-8203</jim.mckenney@sonoma-county.org>
Ron Hofhenke	NEKO Account Manager	<u>rjh@nekoind.com</u> 916-774-7125
John Edmondson	NEKO Escalation Manager	jhe@nekoind.com 916-774-7125

^{*}NOTE: Availability is defined in Section 5, Hours of Coverage, and Response Time & Escalations. All first calls to be into main NEKO line, cell phone numbers are not to be used unless specified in this section.

3.2 NEKO Responsibilities

NEKO's responsibilities and/or requirements in support of this Agreement include:

- Meet response times associated with the priority assigned to issues and service requests.
- Appropriate notification to Customer for all scheduled maintenance as set forth in section 6.
- Effectively escalate issues to 2nd level service providers as required
- Implement and maintain defined processes to deliver these service levels

3.3 COUNTY Responsibilities

COUNTY responsibilities and/or requirements in support of this Agreement include:

- Availability of customer representative(s) when resolving a service related incident or request.
- Communicate specific service availability requirements.
- Maintain VPN's and access to all OnBase Servers for NEKO.

4 Requesting Service

There are two methods of contacting NEKO for all requests.

4.1 Phone (916-774-7125, Ask for Customer Service)

A Help Desk Manager will take your call, record the needed information soliciting clarification where required. A ticket will then be opened on Support.nekoind.com and assigned to a technician.

Phone service is available during normal hours of operation. Messages left during off hours will be processed the next business day.

4.2 Email (CustomerSupport@nekoind.com)

Requests submitted via email to <u>CustomerSupport@nekoind.com</u> will automatically be registered and a ticket opened on Support.nekoind.com. A Help Desk Manager will contact the requestor for additional information or clarification as required before assigning to a technician

Email requests will be processed during regular business hours.

*Contact directly to a NEKO representative may delay response times and proper tracking.

5 Hours of Coverage, Response Times & Escalation

5.1 Hours of Coverage

- The Support Center hours of operation are 8:00 AM to 5:00 PM PST, Monday Friday except federal holidays, Customers may use either of the methods of contact as stated in Section 4.
- Previously scheduled services may be performed after hours or on weekends

5.1.1 Incident Response

For responses to requests, NEKO will respond to requests within 30 minutes for critical items and within 8 business hours for non-critical items. Critical items must be called in as outlined in Section 4 to be eligible for 30 minutes response times.

5.1.2 New Service or Enhancement Request (ER)

An Enhancement Request (ER) means a request is made by COUNTY to NEKO for a service not deemed to be considered maintenance of the system. ERs may be processed during normal hours of operation via any of the methods outlined in Section 4 and will be responded to with an estimate of time to complete the request and any fees associated with the request.

5.2 Escalation

If you are not satisfied with the level of service on a request, contact your Account Manager or the Escalation Manager. They will categorize and process your input as appropriate and will respond to you with the action taken.

5.3 Information

If you have a question about a service, IT need or technology phone, email or use IT Request. The Support Center will route your ticket to the appropriate area.

5.4 Service Exceptions to Coverage

Exception	Parameters	Coverage
Holidays-New Year's Day, Washington's Birthday, Memorial Day, Independence Day, Labor Day, Veterans Day, Thanksgiving Day, Day After Thanksgiving, Christmas Day	N/A	No coverage unless prior arrangements are made and will be charged at an hourly rate of \$250 per hour with a 4 hour minimum.

6 Maintenance and Service Changes

The Change Management process at NEKO minimizes unintended service disruptions or other impacts to the customer as a result of changes in the production environment. NEKO does this by monitoring, managing, and evaluating changes to maximize the service benefits to the customer, while minimizing the risks involved in making those changes.

There are three categories of service changes:

- Planned Maintenance: Planned service maintenance is approved work that is planned and scheduled prior to the change. The NEKO technician or Account Manager will communicate (as needed) to the appropriate audience prior to the scheduled change.
- Unplanned Maintenance: Unplanned service maintenance is priority work that is unplanned due to
 an urgent repair to prevent failure or resume normal processes. Unplanned service outages will be
 given priority (and communicated immediately) on a case-by-case basis depending on the type and
 urgency of the service failure.
- Emergency Service Change: An emergency service change is defined as a service failure that affects
 the entire ECM system or a significant number of users require immediate resolution. The NEKO
 Technician reports all emergency service changes to the appropriate personnel at both NEKO and
 COUNTY to determine the necessary communication steps. Emergency service announcements are
 communicated the day of the service interruption.

7 Reviewing and Logging

The ECM system requires regular oversight to ensure system is operating at peak efficiency. This section outlines what functions should be reviewed on a regular basis.

7.1 System Maintenance Logging

7.1.1 Daily/Weekly Tasks

Daily Tasks

Server	confirm	Report	Responsible Party
Server	The American State of the State		
	No skipped files or	Marin Green Control	
check daily back-up logs	errors?	Anomaly Report	IT

Weekly Tasks

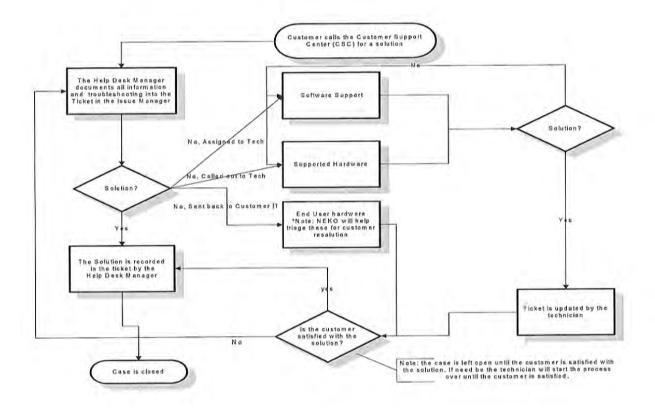
Server	confirm	Report	Responsible Party
Server	A THEOREM AND THE PROPERTY OF		
check the Windows event	abnormal warnings or	S. A. S. A. L. A. L. C. S.	
log	errors?	Anomaly Report	1T
	abnormal warnings or		100
check the OnBase event log	errors?	Anomaly Report	IT
check the SQL Server	abnormal warnings or		V-6-9
Maintenance Log	errors?	Anomaly Report	IT
Check System Space	sufficient space	Space Report	IT
	Verify database to file	Run OnBase Platter	(C)
Verify System Integrity	system	Report	JT.
	Ensure services are		
	running; IIS, OnBase,	a communication of the	
Check Services Production	Verity, Workflow Timer	Anomaly Report	IT
	Ensure services are		
	running; IIS, OnBase,		
Check Services	Verity, Workflow Timer,		
Development	Barcode (prod)		
	Service running, no un-	Avanta and the same	J
Check Batch Committals	committed batches	Anomaly Report)T
Check Batch OCR/PDF	Service running, no		
Processor	unprocessed batches	Anomaly Report	NEKO
	Service running, no		11.11
Check Workflow Timer	documents in queue over		Lizht.
Service	1 hour old	Anomaly Report	NEKO

7.2 SLA Reviews

This Agreement is will be reviewed annually or as otherwise needed.

NEKO is responsible for facilitating annual reviews of this document. Changes may be made in accordance with Section 8. Extra or Changed Work in the Agreement for Services.

7.3 NEKO General Call Center Support Flowchart



7.4 COUNTY Specific Service Call Flowchart

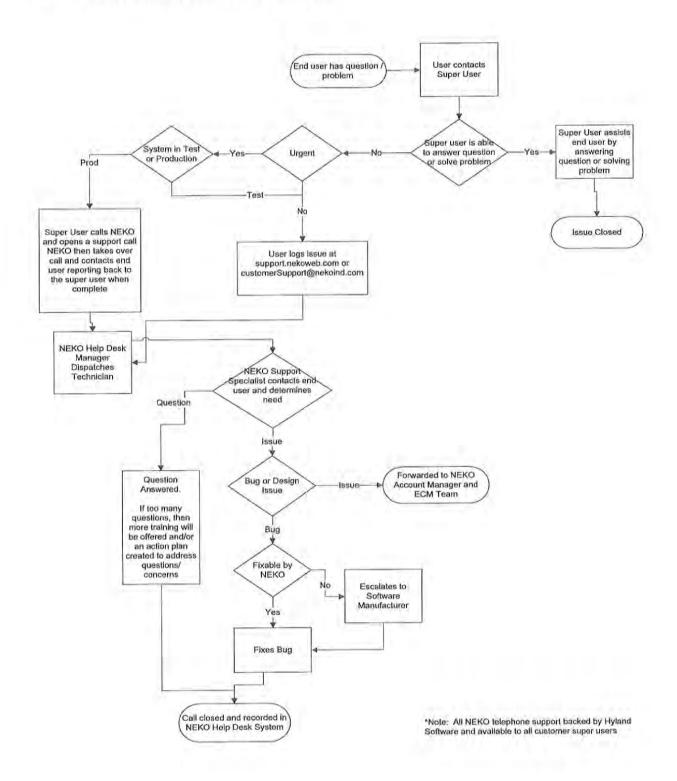


Exhibit F - Confidentiality Agreement

This Agreement dated as of	, 2016 ("Effective Date") supplements and is made a
part of the Agreement for Professional Services	("Agreement") by and between the County of Sonoma
("County") and CONTRACTOR ("Consultant").	

RECITALS

WHEREAS, Consultant may access certain information and data in order to perform the work to meet the project deliverables; and

WHEREAS, some of the information and data may involve confidential, sensitive, attorney-client communications, and/or attorney work product information; and

WHEREAS, by providing Consultant with access to such confidential information and data, the County is not waiving any protective privileges; and

NOW, THEREFORE, in consideration of the foregoing recitals and the mutual covenants contained herein, the parties hereto agree as follows:

AGREEMENT

- Consultant agrees that any data and information provided to Consultant may involve confidential and/or sensitive information for which Consultant is prohibited from discussing, disclosing, or in any way acknowledging the substance of the work, any conclusions, recommendations, evaluations, information or work product, with any person or entity outside of the immediate project team; and
- Consultant agrees to maintain the confidentiality of the information provided to and shall
 not produce any report or information that contains any of the information except to the extent the County
 authorizes the release of such information.
- Consultant shall not make additional copies of the information provided, except as needed by its staff to perform its services for the County.
- This confidentiality agreement shall survive any termination or the expiration of the Agreement. The County may enforce this confidentiality agreement in the Sonoma County Superior Court.
- Consultant agrees that if this confidentiality agreement is breached, Consultant and the individuals will be liable for damages, attorney fees, and other legal or equitable remedies.
- Consultant shall have each of its staff members or subcontractors execute the Individual Confidential Agreement form and shall provide a fully executed copy form to County before commencement of any work.

	CONSULTANT:	NAME
	Care II	
	COUNTY:	COUNTY OF SONOMA
	By:	nformation Systems
	Date:	
APPROVED AS TO FORM FOR COUNTY:		
By: County Counsel		
Date:		

IN WITNESS WHEREOF, the parties here to have executed this Confidentiality Agreement as of the

Effective Date.

INDIVIDUAL CONFIDENTIALITY AGREEMENT

- I agree that any data and information provided to me may involve confidential and/or sensitive information for which I am prohibited from discussing, disclosing, or in any way acknowledging the substance of the work, any conclusions, recommendations, evaluations, information or work product, with any person or entity outside of the immediate project team; and
- I agree to maintain the confidentiality of the information provided and shall not produce any report or information that contains any of the information except to the extent the County authorizes the release of such information; and
- 3. I shall not make additional copies of the information provided, except as needed by its staff to perform its services for the County.
- I agree this confidentiality agreement shall survive any termination or the expiration of the Agreement.
 I understand the County may enforce this confidentiality agreement in the Sonoma County Superior Court.
- 5. I agree that if this confidentiality agreement is breached, I will be liable for damages, attorney fees, and other legal or equitable remedies.

NSULTANT'S FIRM NAME	
DJECT NAME:	
DJECT NAME:	

Exhibit G - HIPAA Business Associate Addendum

This Business Associate Addendum ("Addendum") supplements and is made a part of the Agreement for Professional Services ("Agreement") by and between the County of Sonoma (hereinafter "County") and Neko Industries, Inc. (hereinafter "Business Associate").

RECITALS

WHEREAS, County is a Hybrid Entity as defined under 45 CFR Section 164.504;

WHEREAS, Neko Industries, Inc. is a Business Associate as defined under 45 CFR Section 160.103;

WHEREAS, County wishes to disclose certain information to Business Associates pursuant to the terms of the Addendum, some of which may constitute Protected Health Information ("PHI"); including electronic Protected Health Information ("ePHI");

WHEREAS, County and Business Associate intend to protect the privacy and provide for the security of PHI, including ePHI, disclosed to Business Associate pursuant to the Addendum in compliance with the Health Insurance Portability and Accountability Act ("HIPAA") of 1996, Public Law 104-191 and regulations promulgated hereunder by the U.S. Department of Health and Human Services ("the HIPAA Regulations") and other applicable laws; and

WHEREAS, as part of the HIPAA Regulations, the Privacy Rule requires County to enter into an Agreement containing specific requirements with Business Associate prior to the disclosure of PHI, as set forth in, but not limited to, Title 45, Section 164.SOZ(3) and 164.504(3) of the Code of Federal Regulations ("CFR") and contained in the Addendum;

AND NOW THEREFORE, in consideration of the mutual promises below and the exchange of information pursuant to this Addendum, the parties agree as follows:

- Definitions. Terms used, but not otherwise defined, in this Addendum shall have the same meaning as those terms in the HIPAA Regulations. Protected Health Information includes electronic Protected Health Information.
 - a. Breach shall have the same meaning given to such term under the HITECH Act [42 USC Section 1792.1].
 - b. Business Associate shall have the meaning given to such term under the Privacy Rule, the Security Rule, and the HITECH Act, including but not limited to 42 USC Section 18938 and 45 CFR Section 160.103.
 - c. Data Aggregation shall have the meaning given to such term under the Privacy Rule, including, but not limited to, 45 CFR Section 164.501.
 - d. Designated Record Set shall have the same meaning given to such term under the Privacy Rule, including, but not limited to, 45 CFR Section 164.501.
 - Electronic Protected Health Information or ePHI means Protected Health Information that is maintained in or transmitted by electronic media.
 - f. Electronic Health Record shall have the meaning given to such term in the HTECH Act, including, but not limited to, 42 USC Section 17921.

- g. Privacy Rule shall mean the HIPAA Regulation that is codified at 45 CFR Parts 160 and 164, subparts A and E.
- h. Protected Health Information or PHI means any information, whether oral or recorded in any form or medium: (i) that relates to the past, present or future physical or mental condition of an individual; the provision of health care to an individual; or the past, present or future payment for the provision of health care to an individual; and (ii) that identifies the individual or with respect to which there is a reasonable basis to believe the information can be used to identify the individual, and shall have the meaning given to such term under the Privacy Rule, including, but not limited to, 45 CFR Section 164.501. Protected Health Information includes Electronic Protected Health Information [45 CFR Sections 160.103, 164.501].
- Security Rule shall mean the HIPAA Regulation that is codified at 45 CFR Parts 160 and 164, Subparts A and C.
- Unsecured PHI shall have the meaning given to such term under the HITECH Act and any guidance issued pursuant to such Act including, but not limited to, 42 USC Section 17932(h).

2. Obligations of Business Associate

- a. Use of Protected Health Information. Except as otherwise provided in this Addendum, Business Associate, shall use and/or disclose PHI only as necessary to perform functions, activities or services, documented in Exhibits TBD, for or on behalf of County, as specified in this Addendum, provided that such use does not violate the HIPAA Regulations. The uses of PHI may not exceed the limitations applicable to County under the HIPAA Regulations. Business Associate shall not use PHI other than as permitted or required by this Addendum, or as required by law.
- b. Safeguarding Protected Health Information. Business Associate shall use appropriate safeguards to prevent use or disclosure of PHI other than as provided for by this Addendum. Business Associate shall implement administrative, physical, and technical safeguards that reasonably and appropriately protect the confidentiality, integrity and availability of electronic PHI created, received, maintained or transmitted on behalf of County.
- c. Reporting Improper Use or Disclosure. Within twenty-four (24) hours of discovery, Business Associate shall report in writing to County any use or disclosure of PHI not provided for by this Addendum or otherwise in violation of the HIPAA Regulation.
- d. Notification of Breach. During the term of the Agreement, Business Associate shall notify County within twenty-four (24) hours of any suspected or actual breach of security, intrusion or unauthorized use or disclosure of PHI of which Business Associate becomes aware and/or any actual or suspected use or disclosure of data in violation of any applicable federal or state laws or regulations. Business Associate shall take (i) prompt corrective action to cure any such deficiencies and (ii) any action pertaining to such unauthorized disclosure required by applicable federal and state laws and regulations.
- e. Agents and Subcontractors of Business Associate. Business Associate shall ensure that any agent, including a subcontractor, to which Business Associate provides PHI received from, created, maintained or received by Business Associate on behalf of County, shall

- comply with the same restrictions and conditions that apply through this Addendum to Business Associate with respect to PHI.
- f. Access to Protected Health Information. At the request of County, and in the time and manner designated by County, Business Associate shall provide access to PHI in Designated Record Set to an Individual or County to meet the requirements of 45 CFR Section 164.524. If Business Associate maintains an Electronic health Record, Business Associate shall provide such information in electronic format to enable County to fulfill its obligations under the HITECH Act, including, but not limited to, 42 USC Section 17935(e).
- g. Amendments to Designated Record Set. Business Associate shall make any amendment(s) to PHI in a Designated Record Set that County directs or at the request of the Individual, and in the time and manner designated by County in accordance with 45 CFR Section 164.526.
- h. Documentation of Uses and Disclosures. Business Associate shall document disclosures of PHI and information related to such disclosures as would be required by County to respond to a request by an Individual for an accounting of disclosures of PHI in accordance with 45 CFR Section 164.528.
- i. Accounting of Disclosure. Business Associate shall provide to County or an Individual, in the time and manner designated by County, information required to provide an accounting of disclosures to enable County to fulfill its obligations under the Privacy Rule, including, but not limited to, CFR Section 164.528, and the HITECH Act, including but not limited to 42 USC Section 17935(c). Business Associate agrees to implement a process that allows for an accounting to be collected and maintained by Business Associate and its agents or subcontractors for at least six (6) years prior to the request. However, accounting of disclosures from an Electronic Health Record for treatment, payment or health care operations purposes are required to be collected and maintained for only three (3) years prior to the request, and only to the extent that Business Associate maintains an Electronic Health Record and is subject to this requirement.
- j. Records Available to County, State and Secretary. Business Associate shall make available internal practices, books and records related to the use, disclosure and privacy protection of PHI received from County, or created, maintained or received by Business Associate on behalf of County, to the County, State, or to the Secretary of the United States Department of Health and Human Services for the purposes of investigating or auditing Business Associate's compliance with the HIPAA Regulations, in the time and manner designated by County, State or Secretary.
- k. Destruction of Protected Health Information. Upon termination of this Addendum for any reason, Business Associate shall:
 - Return all PHI received from County, created, maintained or received by Business Associate on behalf of County and required to be retained by the HIPAA Regulations; or
 - ii. At the discretion of County, return or destroy all other PHI received from County, or created, maintained or received on behalf of County by Business Associate. Business Associate shall certify in writing that such PHI has been destroyed.

- iii. In the event Business Associate determines that returning or destroying PHI is not feasible, Business Associate shall provide County notification of the conditions that make return or destruction not feasible. Unless County agrees that return or destruction is not feasible, Business Associate shall return or destroy PHI per this Addendum. If County agrees that the return or destruction of PHI is not feasible, Business Associate shall extend protections of this Addendum to such PHI and limit further use and disclosure of such PHI for so long as Business Associate or its agents or subcontractors maintain such PHI.
- I. Amendments to Addendum. No amendment of this Addendum shall be effective unless and until such amendment is evidenced by a writing signed by the parties. County and Business Associate agree to take such action as is necessary to amend this Addendum as required for County to comply with the requirements of the HIPAA Regulations. However, any provision required by HIPAA Regulation to be in this Addendum, shall bind the parties whether or not provided for in this Addendum.
- m. Data Aggregation. Business Associate may provide data aggregation services related to the health care operations of County.
- n. Material Breach. A breach by Business Associate or any of its agents or subcontractors of any provision of this Addendum, as determined by County, shall constitute a material breach of the Addendum and shall provide grounds for immediate termination of the Addendum.
- o. Termination of Addendum. If Business Associate should fail to perform any of this obligations hereunder, or materially breach any of the terms of this Addendum, County may terminate this Addendum immediately upon provision of notice to Business Associate stating the reason for such termination. County, within its sole discretion, may elect to give Business Associate an opportunity to cure such breach.

Exhibit H - Insurance Requirements

With respect to performance of work under this Agreement, Consultant shall maintain and shall require all of its subcontractors, consultants, and other agents to maintain insurance as described below unless such insurance has been expressly waived by the attachment of a Waiver of Insurance Requirements. Any requirement for insurance to be maintained after completion of the work shall survive this Agreement.

County reserves the right to review any and all of the required insurance policies and/or endorsements, but has no obligation to do so. Failure to demand evidence of full compliance with the insurance requirements set forth in this Agreement or failure to identify any insurance deficiency shall not relieve Consultant from, nor be construed or deemed a waiver of, its obligation to maintain the required insurance at all times during the performance of this Agreement.

1. Workers Compensation and Employers Liability Insurance

- a. Required if Consultant has employees as defined by the Labor Code of the State of California.
- b. Workers Compensation insurance with statutory limits as required by the Labor Code of the State of California.
- c. Employers Liability with minimum limits of \$1,000,000 per Accident; \$1,000,000 Disease per employee; \$1,000,000 Disease per policy.
- d. Required Evidence of Insurance: Certificate of Insurance.

If Consultant currently has no employees as defined by the Labor Code of the State of California, Consultant agrees to obtain the above-specified Workers Compensation and Employers Liability insurance should employees be engaged during the term of this Agreement or any extensions of the term.

2. General Liability Insurance

- a. Commercial General Liability Insurance on a standard occurrence form, no less broad than Insurance Services Office (ISO) form CG 00 01.
- b. Minimum Limits: \$1,000,000 per Occurrence; \$2,000,000 General Aggregate; \$2,000,000 Products/Completed Operations Aggregate. The required limits may be provided by a combination of General Liability Insurance and Commercial Excess or Commercial Umbrella Liability Insurance. If Consultant maintains higher limits than the specified minimum limits, County requires and shall be entitled to coverage for the higher limits maintained by Consultant.
- c. Any deductible or self-insured retention shall be shown on the Certificate of Insurance. If the deductible or self-insured retention exceeds \$25,000 it must be approved in advance by County. Consultant is responsible for any deductible or self-insured retention and shall fund it upon County's written request, regardless of whether Consultant has a claim against the insurance or is named as a party in any action involving the County.
- d. County of Sonoma, its Officers, Agents and Employees shall be endorsed as additional insureds for liability arising out of operations by or on behalf of the Consultant in the performance of this Agreement.
- e. The insurance provided to the additional insureds shall be primary to, and non-contributory with, any insurance or self-insurance program maintained by them.
- f. The policy definition of "insured contract" shall include assumptions of liability arising out of both ongoing operations and the products-completed operations hazard (broad form contractual

- liability coverage including the "f" definition of insured contract in ISO form CG 00 01, or equivalent).
- g. The policy shall cover inter-insured suits between the additional insureds and Consultant and include a "separation of insureds" or "severability" clause which treats each insured separately.
- h. Required Evidence of Insurance:
 - Copy of the additional insured endorsement or policy language granting additional insured status; and
 - ii. Certificate of Insurance.

3. Automobile Liability Insurance

- a. Minimum Limit: \$1,000,000 combined single limit per accident. The required limits may be provided by a combination of Automobile Liability Insurance and Commercial Excess or Commercial Umbrella Liability Insurance.
- b. Insurance shall cover all owned autos. If Consultant currently owns no autos, Consultant agrees to obtain such insurance should any autos be acquired during the term of this Agreement or any extensions of the term.
- c. Insurance shall cover hired and non-owned autos.
- d. Required Evidence of Insurance: Certificate of Insurance.

4. Professional Liability/Errors and Omissions Insurance

- a. Minimum Limits: \$1,000,000 per claim or per occurrence; \$1,000,000 annual aggregate.
- b. Any deductible or self-insured retention shall be shown on the Certificate of Insurance. If the deductible or self-insured retention exceeds \$25,000 it must be approved in advance by County.
- c. If the insurance is on a Claims-Made basis, the retroactive date shall be no later than the commencement of the work.
- d. Coverage applicable to the work performed under this Agreement shall be continued for two (2) years after completion of the work. Such continuation coverage may be provided by one of the following: (1) renewal of the existing policy; (2) an extended reporting period endorsement; or (3) replacement insurance with a retroactive date no later than the commencement of the work under this Agreement.
- e. Required Evidence of Insurance: Certificate of Insurance.

5. Standards for Insurance Companies

Insurers, other than the California State Compensation Insurance Fund, shall have an A.M. Best's rating of at least A:VII.

6. Documentation

- a. The Certificate of Insurance must include the following reference: OnBase ~ Electronic Document Management System
- b. All required Evidence of Insurance shall be submitted prior to the execution of this Agreement. Consultant agrees to maintain current Evidence of Insurance on file with County for the entire term of this Agreement and any additional periods if specified in Sections 1 – 4 above.
- c. The name and address for Additional Insured endorsements and Certificates of Insurance is: County of Sonoma, its Officers, Agents and Employees
- d. Required Evidence of Insurance shall be submitted for any renewal or replacement of a policy that already exists, at least ten (10) days before expiration or other termination of the existing

policy.

- e. Consultant shall provide immediate written notice if: (1) any of the required insurance policies is terminated; (2) the limits of any of the required policies are reduced; or (3) the deductible or self-insured retention is increased.
- f. Upon written request, certified copies of required insurance policies must be provided within thirty (30) days.

7. Policy Obligations

Consultant's indemnity and other obligations shall not be limited by the foregoing insurance requirements.

8. Material Breach

If Consultant fails to maintain insurance which is required pursuant to this Agreement, it shall be deemed a material breach of this Agreement. County, at its sole option, may terminate this Agreement and obtain damages from Consultant resulting from said breach. Alternatively, County may purchase the required insurance, and without further notice to Consultant, County may deduct from sums due to Consultant any premium costs advanced by County for such insurance. These remedies shall be in addition to any other remedies available to County.