



425 N. EL DORADO STREET  
STOCKTON, CA 95202-1997  
(209) 937-8321

ATTACHMENT A

Fiscal Year 2024 Page 1 of 1

THIS NUMBER MUST APPEAR ON ALL INVOICES,  
PACKAGES, AND SHIPPING PAPERS.

Purchase Order Number	22406876
Purchase Order Date	06/20/2024
Department	PUBLIC WORKS

Bill To  
CITY OF STOCKTON  
425 N. EL DORADO STREET  
STOCKTON, CA 95202-1997

Ship To  
PW O&M TRANSPORTATION  
1465 S LINCOLN ST  
PUBLIC WORKS  
STOCKTON, CA 95206

Vendor 4160  
FONROCHE LIGHTING AMERICA  
4900 DAVID STRICKLAND ROAD  
FORT WORTH, TX 76119

VENDOR PHONE NUMBER	VENDOR EMAIL	VENDOR NUMBER	REQUISITION NUMBER	DELIVERY REFERENCE
208-484-8993	DALE.CURTIS@FONROCHE.US	4160	12410745	

NOTES

Fonroche Lighting America - \$117,550.00  
The Above Purchase Order Number Must Appear On All Correspondence - Packing Sheets And Bills Of Lading  
Rosa Alvarez  
rosa.alvarez@stocktonca.gov  
(209) 937-8134

ITEM #	DESCRIPTION	QUANTITY	UOM	UNIT PRICE	EXTENDED PRICE
1	Smartlight Assembly - 2[T54-CK16B-4K-T3, 2[P310F-4P] HW-MC; Black; 25 Feet round tapered pole-anchor	1.0000	EACH	\$139,519.0000	\$139,519.00

This instrument has been audited in the manner required by local government regulations and laws. Your jurisdiction's specific legal text may be placed in this area.

Total Ext. Price	\$139,519.00
Total Sales Tax	\$9,165.00
Total Freight	\$6,555.00
Total Credit	\$37,689.00
Purchase Order Total	\$117,550.00

  
Chief Financial Officer



# FONROCHE lighting AMERICA

ATTACHMENT A

Fonroche Lighting America  
4900 David Strickland Rd.  
Forest Hill, TX 76119  
(817) 516-2056

Opportunity Owner	Jacob Fox	Quote Number	00083016
Payment Terms	50% deposit, 50% Net 30 from Ship Date-contingent on credit approval	Quote Name	G7619-StocktonCA-MarchLane-RevB
Shipping Terms	Prices are FOB Origin	Quote Date	4/17/2024
		Quote Expiration Date	7/17/2024
		Est. Lead Time	12-14 Weeks

Notes to the customer: Panels require clear, unshaded solar access to the South.

Ship To Name: City of Stockton, CA

Beware of Fraud: Any advance payment request will only be made on the basis of a proforma invoice sent by Fonroche Lighting America.  
Shipping estimated; final cost determined on day of shipping and added to invoice.

Fonroche Model Number	Fonroche Product Description	Price System	Quantity	Amount
2[T54-CK16B-4K-T3] 2[P310F-4P]HW-MC Fixture Color: BK POLE: 25Ft. Round Tapered Pole-Ancor Base-CBP-2-6FT Arm -Pole Color: BK	SmartLight Assembly with 2496Wh-24V NiMH Battery , special extreme temperature (from -40 °F to +158 °F), 2 x 310W solar module with Top of Pole assembly and Intelligent management/control system. Provisioned for TWIN Fixture configuration. Twin Essential (Formerly CK16B) Fixture 4K Color Temp.-Type 3 Fixture Color: BK - . Power Assembly color is black. Mount: High wind and enhanced marine coating. 25Ft. Round Tapered Pole-Ancor Base-CBP-2-6FT Arm -Pole Color is BK  Assumes No Shading   Assumes little or no snow  10 Degrees Tilt 100% =27 Watts worst case conditions.T-PM: 5 hrs. @100%   T-N (Balance of night) @80%   T-AM: 1 hrs. @100%	USD 8,207	14.00	USD 114,898
2[T54-CK16B-4K-T3/T4 - Dual] 2[P310F-4P]HW-MC Fixture Color: BK POLE: 25Ft. Round Tapered Pole-Ancor Base-CBP-2-6FT Arm -Pole Color: BK	SmartLight Assembly with 2496Wh-24V NiMH Battery , special extreme temperature (from -40 °F to +158 °F), 2 x 310W solar module with Top of Pole assembly and Intelligent management/control system. Provisioned for TWIN Fixture configuration. Twin Essential (Formerly CK16B) Fixture 4K Color Temp.-One T3 & One T4 Fixture Color: BK - . Power Assembly color is black. Mount: High wind and enhanced marine coating. 25Ft. Round Tapered Pole-Ancor Base-CBP-2-6FT Arm -Pole Color is BK  Assumes No Shading   Assumes little or no snow  10 Degrees Tilt 100% =27 Watts worst case conditions.T-PM: 5 hrs. @100%   T-N (Balance of night) @80%   T-AM: 1 hrs. @100%	USD 8,207	3.00	USD 24,621
Product Discount	Product Discount	USD -2,217	17.00	USD -37,689

Total Line Items	USD 101,830
Shipping and Handling	USD 6,555
Tax	USD 9,165
Quote Total	USD 117,550



**FONROCHE**  
lighting AMERICA

ATTACHMENT A

**Fonroche Lighting America**  
4900 David Strickland Rd.  
Forest Hill, TX 76119  
(817) 516-2056

This quotation is subject to the following terms and conditions

Seller's Terms and Conditions of Sale in effect on the date of this order shall apply to this quote and are hereby incorporated by reference. Seller's Terms and Conditions of Sale may be viewed at: <https://www.fonrochesolarlighting.com/about-us/terms/>.

Pricing is based on Fonroche Lighting America's Standard Terms & Conditions and any additional terms stipulated herein. It is the Representative's responsibility to convey these terms to the customer. Without prior written approval from Fonroche Lighting America's Sales Director, any deviation from these terms may constitute a change in this pricing at the time of order. In the event that Fonroche Lighting America is unable to recoup the difference in pricing from the end customer, it may deduct the difference from the representative's commission.