



## COOPERATIVE/PIGGYBACK PURCHASE AGREEMENT

### AGREEMENT SUMMARY:

<b>1. Cooperative/Piggyback Name:</b>	OMNIA Partners / University of California 2018.000208
<b>2. Contractor:</b>	Fastenal
<b>3. Cooperative Agency Agreement Name and Agreement Number:</b>	Maintenance, Repair, Operations (MRO) Supplies and Related Services, Agreement number 2018.000208
<b>4. Cooperative Agency Initial Agreement Term:</b>	Start Date: July 1, 2018 End Date: June 30, 2026
<b>5. Cooperative Agency's Agreement-Options to extend:</b>	Two (2) additional one-year extensions UC may renew the Agreement according to policy for two more years with a maximum contract term of 10 years.
<b>6. Cooperative Agency Amended Term:</b>	Amendment 3
<b>7. Cooperative Agency Remaining Options to Renew:</b>	The City hereby exercises its option to renew the contract for the period of July 1, 2024 through June 30, 2026
<b>8. City of Stockton Cooperative Purchase Agreement Term:</b>	Start Date: Date of signing of this agreement End Date: June 30, 2026
<b>9. City of Stockton Cooperative/ Piggyback Purchase Agreement Amount:</b>	Not to Exceed <u>\$235,000.00</u> for the term of the Agreement.

### AGREEMENT

The City of Stockton, a California municipal corporation on behalf of itself and its associated entities ("City"), and the above-named Contractor ("Contractor"), do hereby agree that City shall be granted the pricing, terms, and conditions under the above referenced Maintenance, Repair, Operations (MRO) Supplies and Related Services, Agreement number 2018.000208 ("COOP") as such may be amended from time to time. The COOP and associated documents referenced in the agreement are incorporated herein as Exhibit A to this City Cooperative/Piggyback Purchase Agreement ("Agreement").

Contractor shall grant such pricing, terms, and conditions to City for all procurements of goods and services, whether taking place on a City purchase order, purchasing card (credit card), or other purchasing modality, whether via telephone, via the Contractor website, or via direct purchase at a Contractor retail location.

1. **Agreement Term:** The Term of this Agreement shall remain in effect from date of the signing of this Agreement through June 30, 2026 unless terminated earlier by the City.

2. **Insurance and Hold Harmless:** In addition to the pricing, terms and conditions stated in the COOP and the associated documents incorporated herein as Exhibit A, Contractor shall, at Contractor's sole cost and expense and for the full term of the Agreement or any extension thereof, obtain and maintain at least all the insurance requirements listed in attached Exhibit B.

To the fullest extent permitted by law, Contractor shall hold harmless, defend and indemnify City of Stockton and its officers, officials, employees and volunteers from and against any and all liability, loss, damage, expense, costs (including without limitation costs and fees of litigation) of every nature arising out of or in connection with Contractor's performance of work hereunder or its failure to comply with any of its obligations contained in the agreement, except such loss or damage which was caused by the sole negligence or willful misconduct of the City of Stockton. This obligation is independent of, and shall not in any way be limited by, the minimum Insurance obligations contained in this Agreement. These obligations shall survive the completion or termination of this Agreement.

3. **Compensation:** City and Contractor do hereby enter into this Agreement for maintenance, repair, operations (MRO) Supplies and related services available in the above-named COOP and associated documents incorporated herein as Exhibit A and referenced in the attached quote Exhibit C. In no way, shall payment to the Contractor during the term of this Agreement exceed Not to Exceed \$235,000.00 for the term of the Agreement. for the purchase of maintenance, repair, operations (MRO) Supplies and related. Any person signing this Agreement on behalf of City or Contractor does warrants that he or she has full authority to do so.

4. **Governing Law.** California law shall govern any legal action pursuant to this Agreement with venue for all claims in the Superior Court of the County of San Joaquin, Stockton Branch or, where applicable, in the Federal District Court of California, Eastern District, Sacramento Division.

5. **Applicable Law.** Deliverables must conform with all applicable federal, state, and local laws. Such conformity includes compliance with federal sanctions, and Contractor certifies that it has not and will not engage in prohibited transactions with sanctioned persons or entities.

6. **Special Funding.** If Special Funding is applicable, Exhibit D – Special Funding Terms & Conditions are incorporated herein.

This Agreement may be amended only by a written amendment, consistent with the COOP, signed by Contractor and City.

**CITY OF STOCKTON**

\_\_\_\_\_  
Harry Black, City Manager

Date: \_\_\_\_\_

ATTEST:

\_\_\_\_\_  
Katherine Roland CMC, CPMC, Interim City Clerk

APPROVED AS TO FORM:

\_\_\_\_\_  
Lori Asuncion, City Attorney

\_\_\_\_\_  
Print name

**CONTRACTOR NAME.**

By: William Drazkowski  
Signature

William Drazkowski  
Print name

Title: Executive Vice President

*[If Contractor is a corporation, signatures must comply with Corporations Code §313]*

By: John M. A.  
Signature

Title: Secretary

**EXHIBIT A**  
**(See below)**



UNIVERSITY  
OF  
CALIFORNIA

## Purchasing Agreement # 2018.000208

As a result of Request for Proposal # RFP-MRO-UCSystemWide-Jan312018 for Maintenance Repair and Operations (MRO) Supplies and Related Services, the Agreement to furnish certain goods and services described herein and in the documents referenced herein ("Goods and/or Services") is made by and between The Regents of the University of California, a California public corporation ("UC") on behalf of the University of California and the supplier named below ("Supplier"). This Agreement is binding only if it is negotiated and executed by an authorized representative with the proper delegation of authority.

### 1. Statement of Work

Supplier agrees to perform the Services listed in the statement of work attached as Attachment A ("Statement of Work") and any other documents referenced in the Incorporated Documents section herein, at the prices set forth in the Statement of Work and any other documents referenced in the Incorporated Documents section herein. Unless otherwise provided in the Agreement, UC will not be obligated to purchase a minimum amount of Goods and/or Services from Supplier.

### 2. Term of Agreement/Termination

- a) The initial term of the Agreement will be from **July 1, 2018** and through **June 30, 2023** (Initial Term) and is subject to earlier termination as provided below. UC may renew the Agreement for **Two (2)** successive **One (1)** -year periods (each, a Renewal Term), by providing Supplier with at least **Thirty (30)** calendar days' written notice before the end of the Initial Term or any Renewal Term.
- b) UC may terminate the Agreement for convenience by giving Supplier at least **Thirty (30)** calendar days' written notice.
- c) UC or Supplier may terminate the Agreement for cause by giving the other party at least **Fifteen (15)** days' notice to cure a breach of the Agreement (Cure Period). If the breaching party fails to cure the breach within the Cure Period, the non-breaching party may immediately terminate the Agreement.

### 3. Purchase Order; Advance Payments

Unless otherwise provided in the Agreement, Supplier may not begin providing Goods and/or Services until UC approves a Purchase Order for the Goods and/or Services.

### 4. Pricing, Invoicing Method, and Settlement Method and Terms

Refer to Statement of Work or Purchase Order for Pricing. For system wide agreements, each UC Location will specify the Invoicing Method and Payment Options that will apply, taking into account the operational capabilities of Supplier and the UC Location. See UC's Procure to Pay Standards <http://www.ucop.edu/procurement-services/files/Matrix%20for%20website.pdf> for the options that will be considered. In the case of systemwide agreements, each UC Location will specify these terms in a Statement of Work or Purchase Order, as the case may be.

Supplier will submit invoices following the designated invoice method directly to UC Accounts Payable Departments at each UC Location, unless UC notifies the Supplier otherwise by amendment to the Agreement.

Settlement Method and Terms

Notwithstanding the provisions of Article 3 of the Terms and Conditions of Purchase, the Settlement Method and Terms will be as follows: **Settlement Matrix Option 1. ACH 2%10 Net 30 or Virtual/Ghost Card**

**5. Notices**

As provided in the UC Terms and Conditions of Purchase, notices may be given by overnight delivery or by certified mail with return receipt requested, at the addresses specified below. Additionally, notices by Email will be considered legal notice if such communications include the following text in the Subject field:

To UC, regarding contract issues not addressed above:

<b>Name</b>	Adrian Ferreira
<b>Phone</b>	858-534-5618
<b>Email</b>	<a href="mailto:Adrian.Ferreira@ucop.edu">Adrian.Ferreira@ucop.edu</a>
<b>Address</b>	7835 Trade Street
	San Diego, CA 92121

To Supplier:

<b>Name</b>	Kevin Fitzgerald
<b>Phone</b>	757-679-9068
<b>Email</b>	<a href="mailto:kfitzger@fastenal.com">kfitzger@fastenal.com</a>
<b>Address</b>	2001 Theurer Blvd.
	Winona MN, 55987

**6. Intellectual Property, Copyright and Patents**

The Goods and/or Services involve Work Made for Hire

The Goods and/or Services **do not** involve Work Made for Hire

**7. Patient Protection and Affordable Care Act (PPACA)**

Because the Services involve temporary or supplementary staffing, they are subject to the PPACA warranties in the T&Cs.

The Services do not involve temporary or supplementary staffing, and they are not subject to the PPACA warranties in the T&Cs.

**8. Prevailing Wages**

Supplier is not required to pay prevailing wages when providing the Services.

## 9. Fair Wage/Fair Work

/\_\_\_/ Supplier is not required to pay the UC Fair Wage (defined as \$13 per hour as of 10/1/15, \$14 per hour as of 10/1/16, and \$15 per hour as of 10/1/17) when providing the Services.

## 10. Restriction Relating to Consulting Services or Similar Contracts – Follow-on Contracts

Please note a Supplier that is awarded a consulting services or similar contract cannot later submit a bid or be considered for any work “required, suggested, or otherwise deemed appropriate” as the end product of the Services (see Public Contract Code Section 10515).

## 11. Insurance

Deliver the Certificate of Insurance to UC’s Buyer, by mail or overnight delivery. Additionally, this requirement will be considered satisfied if a PDF version of the Certificate of Insurance is sent by Email and includes the following text in the Subject field: CERTIFICATE OF INSURANCE – **FASTENAL COMPANY**

## 12. Records about Individuals

Records created pursuant to the Agreement that contain personal information about individuals (including statements made by or about individuals) may become subject to the California Information Practices Act of 1977, which includes a right of access by the subject individual. While ownership of confidential or personal information about individuals is subject to negotiated agreement between UC and Supplier, records will normally become UC’s property, and subject to state law and UC policies governing privacy and access to files. When collecting the information, Supplier must inform the individual that the record is being made, and the purpose of the record. Use of recording devices in discussions with employees is permitted only as specified in the Statement of Work.

## 13. Cooperative Purchasing

Supplier agrees to extend pricing and Goods and/or Services to the California State University institutions (CSU), California Community Colleges (CCC) and agencies nationwide registered with National Intergovernmental Purchasing Alliance Company (“National IPA”) under the terms of the Agreement. All contractual administration issues (e.g. terms and conditions, extensions, and renewals) will remain UC’s responsibility except as outlined in the above referenced RFP. Operational issues, fiduciary responsibility, payment issues, performance issues and liabilities, and disputes involving individual CSU, CCC or Participating Agencies will be addressed, administered, and resolved by each CSU or CCC campus or Participating Agency.

## 14. Incorporated Documents

The following documents are incorporated and made a part of the Agreement by reference as if fully set forth herein, listed in the order of precedence following the Agreement:

- a) Statement of Work – Attachment A
- b) UC Terms and Conditions of Purchase, dated 11/29/17
- c) Attachment B – Appendix Electronic Commerce
- d) UC Request for Proposal# RFP-MRO-UCSystemWide-Jan312018 (“RFP”) and
- e) Supplier’s responses thereto submitted on or about March 26, 2018 (“RFP Response”)
- f) Attachment C – Related Services
- g) Attachment D – Category Discount Pricing
- h) Attachment E– National Market Basket
- i) Attachment F – FAST Solutions Bin Stock Agreement
- j) Attachment G – FAST Solutions Onsite Agreement
- k) Attachment H – FAST Solutions Vending Agreement
- l) Attachment I – Supply Agreement
- m) Attachment J – National IPA Requirements
- n) Attachment K – UC Participating Entities
- o) Attachment L – CSU Participating Entities
- p) Attachment M – CCC Participating Entities
- q) Attachment N – AICCU Participating Entities
- r) Attachment O - Sustainability Specifications



**15. Entire Agreement**

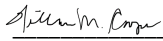
The Agreement and its Incorporated Documents contain the entire Agreement between the parties and supersede all prior written or oral agreements with respect to the subject matter herein.

The Agreement is signed below by the parties' duly authorized representatives.

**This Agreement can only be signed by an authorized representative with the proper delegation of authority.**

**THE REGENTS OF THE  
UNIVERSITY OF CALIFORNIA**

DocuSigned by:

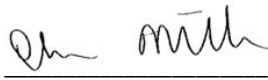
  
\_\_\_\_\_  
(Signature)

William Cooper AVP & Chief Procurement Officer

\_\_\_\_\_  
(Printed Name, Title)

6/19/2018  
\_\_\_\_\_  
(Date)

**FASTENAL COMPANY**

  
\_\_\_\_\_  
(Signature)

Charles Miller, Executive Vice President

\_\_\_\_\_  
(Printed Name, Title)

6/19/2018  
\_\_\_\_\_  
(Date)

## ATTACHMENT A TO PURCHASING AGREEMENT # 2018.000208

### STATEMENT OF WORK

This Statement of Work ("SOW") is issued pursuant to Purchasing Agreement # 2018.000208 dated July 1, 2018 between UC and Supplier ("Agreement").

#### 1. Title and Description of the Scope of Goods and/or Services

A complete and comprehensive offering of MRO supplies such as but not limited to appliances, material handling repairs, air filters, batteries, electrical, fasteners, hand tools, HVAC, lighting, lamps, ballast, fixtures, material handling repairs, motors, outdoor equipment, paint and equipment supplies, plumbing, pneumatic tools, power tools and accessories, safety, security, welding and soldering, public safety and any other miscellaneous MRO supplies offered by Supplier. Also include sourcing options for items not readily available.

Related Products and Services— A complete range of related products and services offered by Supplier including, but not limited to, supplier-managed inventory, vending machines, storehouse analytics, inventory management, safety training, and any other related services.

##### A. SCOPE:

- a. UC Locations. Supplier agrees to extend the pricing basis, terms and conditions of the Agreement to all UC locations Supplier will make available to any UC location its improved pricing basis, terms or conditions resulting from increased usage or aggregation of activity by multiple UC locations. All contractual administration issues (e.g. terms and conditions, extensions, and renewals), operational issues, fiduciary responsibility, payment issues, performance issues and liabilities, and disputes involving individual UC locations will be addressed, administered, and resolved by each UC location. Any delay in payment or other operational issue involving one UC location will not adversely affect any other UC location.
- b. California State University System. Supplier agrees to extend pricing and services to the California State University institutions (CSU) under the terms of the Agreement. All contractual administration issues (e.g. terms and conditions, extensions, and renewals) will remain UC's responsibility. Operational issues, fiduciary responsibility, payment issues, performance issues and liabilities, and disputes involving individual CSU campuses will be addressed, administered, and resolved by each CSU campus.
- c. California Community Colleges. Supplier agrees to extend pricing and services to the California Community Colleges (CCC) under the terms of the Agreement. All contractual administration issues (e.g. terms and conditions, extensions, and renewals) will remain UC's responsibility. Operational issues, fiduciary responsibility, payment issues, performance issues and liabilities, and disputes involving individual CCC campuses will be addressed, administered, and resolved by each CCC campus.

#### 2. Term of SOW

This SOW will begin on **July 1, 2018** ("Effective Date") and continue through **June 30, 2023**. This SOW may not be renewed or otherwise amended except through a Change Order pursuant to the Change Management section below.

### 3. Key Tasks and Activities, Deliverables and Completion Timeframe

Supplier Obligations				
Task		Activities	Deliverables	Completion Date or Timeframe
1	Sales Report	Provide Quarterly Sales report for all CHESS sales transaction.	Exhibit X- Quarterly Report	Quarterly
2	Service Level Agreement Report	Report in which outlines the details and supplier performance specified in SLA.	SLA Report	Quarterly
3	Green Spend Report	Report in which outlines the total sales classified as "green and or sustainable "	Green Spend Report	Quarterly

### 4. Key Personnel

Supplier's Account Manager is listed below, is subject to UC approval, and has overall responsibility for managing the UC/Supplier relationship:

<b>Name</b>	Kevin Fitzgerald
<b>Phone</b>	757-679-9068
<b>Email</b>	<a href="mailto:kfitzger@fastenal.com">kfitzger@fastenal.com</a>
<b>Address</b>	2001 Theurer Blvd. Winona MN, 55987

Supplier's Account Management Team is:

<b>Name</b>	Erik McKenna
<b>Title</b>	Director Government Sales – West
<b>Phone</b>	360-220-5683
<b>Email</b>	<a href="mailto:emckenna@fastenal.com">emckenna@fastenal.com</a>
<b>Name</b>	Justin Burke
<b>Title</b>	Government Sales Manager
<b>Phone</b>	916-612-7034
<b>Email</b>	<a href="mailto:jburke@fastenal.com">jburke@fastenal.com</a>

### 5. Reporting Requirements

Supplier agrees to provide other reports as reasonably requested by UC during the Term of the Agreement and any extension(s) to the Term at no additional cost to UC.

## 6. Service Level Agreement (SLA)

During the term of this Master Agreement and any extension(s) of such term, Supplier agrees to the following Service Metrics details and specifications. UC service standards provides guarantees that Supplier shall consistently adhere to the standards for all Participating Locations:

- 6.1 Stock Item Delivery: Orders placed before 5:00 p.m. local time will ship the same day for next day delivery for items that are stocked within our local distribution footprint of Fastenal branches.
- 6.2 Non Stock Item Delivery: Supplier shall place the order on the same day it receives the order from a Location. Supplier shall then deliver the Product the next day after Supplier's receipt of the item unless the item is shipped direct to the ordering Location from the Manufacturer.
- 6.3 Fill Rate: 98% order fill rate; 98% line fill rate
- 6.4 Returns: Full credit guaranteed on any return regardless of reason if within thirty (30) days of receipt with receipt, invoice, packing slip or similar documentation.
- 6.5 Return Pick-up: Pick-up will occur within five (5) days from request. Return time frame begins as of date of request for pick-up.
- 6.6 Credits: Full credit issued in same form as payment and referencing the original purchase order number.
- 6.7 Report Requests: Standard reports will be generated at the CHESS and Location or Participating Agency level quarterly or as necessary to track compliance.
- 6.8 Delivery Accuracy: 98% calculated based on percent of entire order fulfilled accurately.
- 6.9 On-Time Delivery: 98% calculated based upon the percent of the entire order arriving at the customer's required time.
- 6.10 Invoice/Billing Accuracy: 99%
- 6.11 Customer Service Satisfaction: Average score of 3.75 or better on a 5 point scale.
- 6.12 Quote Turnaround: 24 hours.
- 6.13 Response Time: Emergency Calls 1 hour; Non-Emergency Calls 4 business hours; Emergency Resolution Time Best efforts until issue is resolved

The minimum service standards set forth above recognize that occasional errors are likely; however, Supplier further agrees to use its best efforts to achieve 100% of service levels. Should the service levels fall below the minimum standards and Supplier does not take corrective action within fourteen (14) days following UC written notification, UC reserves the right to terminate the Agreement immediately.

## 7. Pricing and Invoicing Method

Pricing is addressed below. The Invoicing Method and Terms are addressed in the applicable Agreement. As regards Invoicing Method and Terms, the terms of the applicable Agreement will take precedence over any conflicting terms in this Statement of Work.

### 7.1 Pricing:

- a. National Market Basket, which is also referred to as the Market Basket – Provides for the deepest discounts on a variety of products to agencies nationwide. Pricing on the National Market Basket shall be provided to all Participating Agencies. Please refer to **Attachment H – National Market Basket**
- b. Customized Market Basket - In addition to the National Core List, Custom Market Basket of up to One Thousand Five Hundred (1500) skus pricing will be held for a period of one (1) year, evaluation and selection of items will be mutually agreed upon. Supplier(s) will support a Participating Agency, if assistance is needed to create a Customized Market Basket that brings greatest value.
- c. Category Discount – All percentage-off discounts for Catalog Pricing shall be deducted from the list price in effect at the time the Catalog Product is purchased by UC from

Supplier. Current list price for Catalog Products shall be available when UC logs into its account on Supplier's Website. The proposed discount percentages must not exceed 2 digits (i.e., 10.37% is acceptable while 10.37862% is not). please refer to

**Attachment G – Category Discount**

**7.2 Catalog Adjustments:**

- a. **Price Updates.** As described above in Product Pricing, prices for National Core List shall be reviewed and subject to change one per year from 1st January. Third Party Product pricing and pricing for special price promotions shall be reviewed and updated on a quarterly basis (or earlier if mutually agreed). Price decreases shall be implemented on the quarterly review (or such earlier date mutually agreed by the parties). Changes to price file shall be submitted to UC and shall have a maximum period of 30 days to review and approve updates or raise objections. Objections shall be reviewed on a case by case basis with the balance of price amendments being approved for upload. In the event that UC does not approve or reject any updates within 45 days of the revised file being submitted to UC, then Seller shall be entitled to load the new pricing.
- b. **Other Catalog Updates.** Seller may provide other updates to the catalog quarterly or as mutually agreed. These updates may include (without limitation) changes to content, the addition of new products, removal of discontinued items, updates to unit of measure, and special promotional offers.

**7.3 Product Pricing:** Pricing shall be a fixed percentage (%) off catalog/list pricing by Product Category.

- a. **Price Increase Documentation and Price Update Procedure:** It should not be a forgone conclusion that Supplier automatically be granted a price increase each year on all items in the System or Market Basket. Supplier must provide a minimum 90-day notice of a price increase with supporting documentation. UC will evaluate price increase supporting documents and implement upon mutual acceptance. It is the intent of both parties that the Supplier(s) utilize best practices in Supply Chain Management to minimize cost increases.
- b. **Volatile Product Price Increases:** For any System or Local Market Basket Item, where such Volatile Product has a significant price increase in excess of 3%, the parties agree to review those prices as frequently as quarterly and to negotiate prices for such Volatile Products individually in good faith between the parties. Increases must be mutually agreed upon by the parties.
- c. **Price Decreases:** UC accepts price decreases as soon as they are available and can be entered into e-procurement or e-commerce purchasing processes. Notwithstanding anything to the contrary, Supplier(s) shall upload new pricing files within five (5) business days of receipt or as otherwise indicated, such other time to be not less than five (5) business days.
- d. **Special Discounts:** At a Participating Agency's request, Suppliers may offer discounts such as discounts based on large volume, sales growth, single delivery location, etc.
- e. **Manufacture Direct Pricing Agreement:** Participating Agency may request Supplier(s) to negotiate directly with manufactures for better pricing and or discounts, for the benefit of UC and/or each Participating Agency. Further, Participating Agency reserves the right to negotiate directly with manufactures for items purchased. Upon mutual agreement, Supplier may be selected to distribute the Product to UC and/or Participating Agency.
- f. **Contractor Participation Contractors and Subcontractors:** At the direction of Participating Public Agencies, to other Participating Agency Contractors or subcontractors, contractors shall extend this Agreement's pricing and category discounts to other UC Contractors and Subcontractors (herein referred to as "Other UC Contractor") for UC-related spend if Other UC Contractor provides Contractor with valid UC project number/project name and the Product is to be shipped directly to the Participating Agency related to the project. Contractor has the right to verify with UC and the UC Project Number/Project Name. Contractor also has the right to limit or terminate an Other UC Contractor use of this Agreement if the Other UC Contractor fails to timely pay Contractor for Product, fails to establish and maintain adequate credit worthiness or utilizes this Agreement for the benefit of anyone other than the Participating Agency for which the project relates.

## ATTACHMENT A TO PURCHASING AGREEMENT # 2018.000208

## STATEMENT OF WORK

- i. Other UC Contractors are not required to use Contractor for materials, therefore it is important that Contractor pricing be attractive and act as an incentive to purchase against this Agreement.
- ii. Other UC Contractors are responsible for payment to Contractor and UC has no liability for OTHER UC Contractor purchases. Contractor shall extend payment options to Other UC Contractor such as Purchase Order or Procurement Credit Cards, or other order placement and payment methods agreed upon by Contractor.
- iii. Contractor shall track Other UC Contractors purchases and report on their purchases by, Other UC Contractor Name, product description, SKU and other spend related information that Contractor has available.
- iv. Other UC Contractor purchases shall apply to the particular Participating Agency location's contract purchases for purpose of Supplier Consolidation and Annual Incremental Growth and shall be calculated in contract purchases for the benefit of Participating Agency.

**7.4 Invoices and Payments:**

- a. Invoices are required to contain the following information:
  - i. California sales tax as a separate line item
  - ii. Shipping costs as a separate line item
  - iii. UC or each respective Participating Agency's Purchase Order, Release Number, or Agreement Number
  - iv. Description, quantity, catalog number and manufacturer number of the item ordered
  - v. Pricing per unit of purchase
  - vi. Extended price
  - vii. Total Amount Due
  - viii. Any pay/earned/dynamic discount
  - ix. Reference to original order number for all credit memos issued
- b. Modification of Terms: Participating Agencies commonly require a modification to a term of the Master Agreement (e.g. governing law). Supplier and Participating Agency may agree to modify terms on any specific purchase by a Participating Agency without being in conflict with the Master Agreement.
- c. Problems regarding billing or invoicing shall be directed to the Participating Agency as listed on the Purchase Order.

**8. Incentives and Rebates**

- 8.1 Cumulative Volume National Category Discount: Fastenal is offering a cumulative volume category discount if total cumulative product spend as reported under the agreement exceeds the volume target established in a given contract year. The additional discount will apply to product category discounts offered under the agreement. The volume discount excludes any market basket priced items. Additional discounts resulting from meeting the cumulative ordering volumes will be effective no later than the 1st day of the 14th month (allowing a one-month evaluation period) of the contract for the second year of the contract and run for 12 consecutive months, at which time spend for the next year will be evaluated for minimum spend requirements to achieve the additional volume discount continuation. The maximum additional discount for the life of the contract is 3%. The Cumulative Ordering Volume Discount will be adjusted each contract year to coincide with the 1%, 2% or 3% discount achieved.

- i. ILLUSTRATION for Cumulative Volume National Category Discounts

ATTACHMENT A TO PURCHASING AGREEMENT # 2018.000208  
STATEMENT OF WORK

Participating Entity Yearly Spend	Annual Spend \$25million	Annual Spend \$50million	Annual Spend \$100million
Additional Discount per Spend Level	1%	2%	3%

CONTRACT YEAR	7/1/2018 – 6/30/2019	7/1/2019 – 06/30/2020	7/1/2020 – 6/30/2021	7/1/2021 – 6/30/2022	7/1/2022 – 6/30/2023
Spend	\$10 Million	\$25 Million	\$10 Million	\$50 Million	\$100 Million
Contract Year Qualified	No	Yes	No	Yes	Yes
Add'l Discount %	0%	1%	0%	2%	3%
Add'l Discount Start Date & End Date	N/A	8/1/2020 – 7/31/2021	N/A	8/1/2021 – 7/31/2022	8/1/2022 – 6/30/2023
Example Category Discount (Fasteners)	57%	58%	57%	59%	60%

- 8.2 Additional Incentive Programs: If selected as the MRO Distributor for this agreement, Fastenal will offer the incentives detailed below to any Participating Entities utilizing the agreement who will meet a **minimum spend expectation with Fastenal of \$150,000 per year** (12 months) in product purchases. A Supply Agreement will be required from the Participating Agency.

All incentives and rebates can be negotiated by Participating Agency to be granted at the Discount level if Participating Agency is unable to receive a rebate.

All Participating Entities who meet the requirement qualify for the following additional incentive programs listed:

- i. Rebate (or Discount): 1% paid on annual contract spend directly to Participating Agency.
- ii. Growth Incentive: 5% paid on annual contract spend in excess of previous year's spend with Fastenal.
- iii. E-Commerce Incentive: Fastenal is offering an incentive on all approved annual purchases through an e-commerce platform with Fastenal. Approved purchases are for standard product found on Fastenal.com or a 3rd party punch-out integration. E-commerce can be defined as any e-commerce platform such as Fastenal.com or a 3rd party punch-out integration.
  1. 1% paid on a minimum of 50% < of the total annual spend placed through the E-Commerce platform
  2. 2% paid on a minimum of 80% < of the total annual spend placed through the E-Commerce platform
- iv. Sustainable and Private Label Incentive: Fastenal is offering up to a 10% additional discount on any product that is purchased by the Participating Agency that is labelled or classified as "Green" or Exclusive Brand for Fastenal.
- v. Fastenal Solution Incentive: 3% paid on all product purchased through Fastenal in the first 12 months after signing and implementing a Fastenal Onsite Solution. Implementation for an onsite can be 30-90 day from signature. A formal signature on our Fastenal agreement for a Fastenal onsite program is required to be eligible for this incentive. In addition to signing an agreement, Fastenal would also request inventory space or warehouse space for commonly used items from the Participating Agency to be eligible for this incentive.
- vi. Last Mile Delivery: Fastenal will offer a 0.5% Last Mile Delivery Model incentive to UC/CHESS/NIPA Participating Entities in the form of an annual rebate check directly paid to the Participating Agency (payment will not be made to each location/department within each Participating Agency). Last Mile Delivery Model Incentive can be negotiated based on Program Structure with the Participating Agency directly.

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- vii. Enhancements: Participating Entities have the ability to negotiate deeper incentives or programs based on the Participating Entities needs or requirements. Enhancements are to be mutually agreed upon prior to implementation and must be negotiated at the Participation Agency level directly.

Additional Information: Eligible annual activity includes all product spend (gross product spend less product returns) and excludes freight (if charged) and sales taxes (if charged). The benchmark for year 1 will be determined by the eligible activity (irrespective of contract vehicle or if participating Agency purchased from Fastenal without a contract) for the previous contract year. Purchasing Agency will receive an activity report to support all calculations. Fastenal reserves the right to hold Rebate payments until open invoices for the subject contract year are paid. Incentive Program payments or discounts shall not automatically roll over in the event that Buyer continues to purchase product from Seller upon expiration of the Agreement. The Incentive Program period terminates at the end of the Agreement term and may only be extended by a written agreement signed by both parties. In the event that the underlying purchase Agreement is prematurely terminated by the Buyer, for any reason, Incentive Program credits accrued in the current contract year shall be forfeited by the Buyer. The Incentives earned by the member will be paid annually within the first contract quarter following each consecutive contract year in the form of a single disbursement.

## 9. Program Requirements

- a. Shipping Terms: All domestic ground shipments shall be FOB Destination, Freight Prepaid and Included. Any handling fees shall also be included in the pricing.
- b. Minimum Order: There shall be no minimum order requirement during the term of this Agreement and any extension(s) of such term.
- c. Online Catalog: Online/ecommerce capability to access catalog reflecting contract pricing of all products.
- d. Acceptance (if required): Upon delivery and successful installation, the material(s) shall be deemed accepted and the warranty period shall begin. All documentation shall be completed prior to final acceptance.
- e. Training: Supplier(s) to provide detailed list of training that is offered under proposal and all additional training. Provide any details that are available if training can be conducted from manufacture direct, with the support of Supplier/Distributor.
- f. Background Check: The parties agree to address the need of background checks on a case-by-case basis as requested by Participating Entities.
- g. Surveys: Supplier will, at Participating Agency request, conduct customer surveys. The content of these surveys will be approved by Participating Agency. Participating Agency will be responsible for the tabulation of these surveys.
- h. Program Management: Supplier will provide the necessary staff and resources to support CHES program management function as outlined in the RFP and Supplier's Response including, but not limited to:
  - i. Marketing Program to increase sales activity;
  - ii. Coordinating Program implementation;
  - iii. Providing superior customer service;
  - iv. Promoting alternate Services to reduce cost and to meet CHES sustainability objectives;



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- v. Demonstrating new Services;
  - vi. Managing the continuous improvement process;
  - vii. Providing on-going contract monitoring and maintenance;
  - viii. Offering Services cost reduction and process improvement opportunities to CHES;
  - ix. Conducting monthly account review meetings.
- i. Project Manager: Supplier will assign a project management team to coordinate Participating Agency implementation of the Agreement.
- j. Order Packaging and Labeling. Supplier agrees that each UC order will be individually wrapped and labeled with the following information:
- i. Purchase Order number;
  - ii. Product description, quantity and catalog number of the product ordered and an open 30-character field for internal identification e.g., UC storehouse catalog numbers and/or internal customer order numbers; and
  - iii. Other information, as may be requested by ordering UC Location.
  - iv. Packaging slips will be attached to the outside of the package such that it can be inspected by UC at the requesting department and/or receiving dock.
- k. Receiving Locations. Supplier agrees to provide desktop and dock delivery to all UC current and future authorized personnel delivery points, as requested by UC.
- l. Delivery Delays. Supplier will report any delivery delay whatsoever to the ordering Location, as well as its cause, within two (2) hours after Supplier is able to reasonably determine there will be a delay; the report will be provided to UC by telephone, e-mail, or facsimile. Supplier will keep UC fully informed and will take all reasonable action in eliminating the cause of delay.
- m. Rush Delivery Requirements. Should a Participating Public Agency determine that rush shipping or other alternate shipping is required, it shall notify the Supplier. The Supplier shall determine any additional costs associated with such delivery terms and communicate that cost to the Participating Public Agency.
- n. Out of Stock Items. If there is an out of stock situation of any ordered inventoried item(s), the out of stock item will be added to the back order file and will be delivered to UC when the item is in stock without a further order being submitted.
- o. Substitutions. UC encourages Supplier to offer substitute or alternate items, brands or generic items to end users when the offer adds value to the procurement of goods and services. No substitutions of alternate items for products ordered will be permitted except with the express approval from authorized UC or Participating Agency personnel. Supplier shall not substitute and/or interchange a different brand or generic product or package size, other than the specific product ordered, without authorization from UC or Participating Agency. Any such authorization is granted on a per order basis and is not to be considered as justification for a Product substitution on any future orders or shipments.
- p. Additional Services. Supplier will offer Change Management support to improve the adoption rate, achieve a successful implementation of solutions, and meet desired goals. Supplier will provide guidance and expertise in managing the change process with relevant solutions. Those solutions can be defined but not limited to: inventory management, vending machines, process changes, supplier consolidation, product standardization, and ecommerce. Refer to additional services attached by Supplier.

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- q. Environmentally Preferable Product And Program Options. Supplier shall use best efforts to comply with the most current version of the University of California System recommendations as referenced in **Attachment M – Sustainability Specifications.**
- r. Emergency Disaster Response. In the event of natural disasters or emergency situations where the humans health and welfare are at risk, Supplier gives priority to emergency response personnel and entities including first responders, first receivers, emergency management agencies and similar entities and individuals. To the extent that Participating Agency Locations or portions of them fall within these parameters, Supplier shall give those Locations priority over other customers but not priority over others falling within these parameters.
- s. Hazardous Materials and Safety Data Sheets (SDS). Supplier shall retain title and/or ownership and responsibility for hazardous materials delivered to Participating Entities at all times.
- t. Safety Data Sheets (SDS). In addition to existing regulatory requirements to provide Safety Data Sheets (SDS), Supplier shall make available at all times current SDS at an electronic website address accessible to the UC. To the extent available and upon request Supplier shall provide an electronic SDS for each Product ordered, in a format compatible with the UC's SDS database.
- u. Chemical Tracking and Hazardous Substance Database. Each Participating Agency Location will work with the Supplier to implement, to the best of Supplier's current capabilities, any current and new future technology to ensure Supplier's compliance with the Department of Transportation Regulations as they relate to the transport of hazardous materials. Supplier will coordinate with each Location's Office of Environmental Health and Safety (or equivalent) to ensure the compatibility of information technology hardware and software. At a minimum, the following information must be provided for each UC Locations' chemical inventory databases:
- i. Chemical/product name Physical state at standard temperature and pressure
  - ii. Type of container
  - iii. Size of container
  - iv. Unit of measure
  - v. Supplier shall also provide each Location with an annual summary of all hazardous chemicals purchased the previous year.
- v. Product Promotions/Sales Incentives. Supplier must communicate and make available any special Product promotional sales incentive offers to all Participating Agency Locations. All marketing and sales promotional materials must be submitted to each Participating Agency Location's Materiel Management or Strategic Sourcing Department, as determined during local implementation, for approval prior to distribution.
- w. Discontinued Products. Supplier shall notify the UC sixty (60) days in advance of any National Market Basket Products being discontinued. If Products are replaced without proper notification, Supplier must supply Product until the sixty (60) day notification period is satisfied. Replacement of any discontinued Product should be offered to the Participating Agency at the same discount level as the item being replaced.
- x. Quality Management and Continuous Improvement Process . The UC expects on an on-going basis to receive, review, consider and utilize suggestions, cost reduction opportunities and or recommendations as offered by the Contractor based on their professional experience. The performance philosophy of this Agreement is based on continuous improvement. This philosophy ascribes to the improvement in quality, costs and service. Supplier shall leverage its consulting services group to perform indirect materials management consulting. This team

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will work with Participating Agency Locations to build a comprehensive total cost summary and make recommendations on opportunities for improvement, including, but not limited to:

- i. **Productivity improvement** - Supplier approach will be to understand the people, steps, and policies for purchasing MRO Products and help identify opportunities to streamline the process and reduce complexity.
- ii. **Inventory optimization** – Analysis focuses on inventory dynamics which lead to identification of challenges which can include overstocking, availability, and obsolescence opportunities. Supplier strategies for inventory optimization will help drive cost savings to the bottom line.
- iii. **Total Cost Savings** – Supplier approach will provide a comprehensive analysis of Participating Agency Locations' current environment and will help to prioritize strategies to improve service levels and lower overall MRO management costs (e.g., Product/Supplier Consolidation, Cost-in-Use and Energy).

Supplier shall present an annual plan that describes their strategy for quality management and process for continuous improvement. Supplier and the Participating Agency Locations will work to identify and implement additional opportunities to reduce costs, such as Supplier's Consulting Services, inventory solutions, and other programs at no additional cost to the UC and/or Participating Agency Location.

## 10. Changes to the Services

UC may desire to change the Goods and/or Services following execution of an SOW. If so, UC will submit a written Amendment to Supplier describing the changes in appropriate detail. If an Amendment does not require Supplier to incur any additional material costs or expenses, then Supplier will make the modification within ten (10) business days of Supplier's receipt of UC's Amendment. If an Amendment does require that Supplier incur additional material costs or expenses, then Supplier in good faith will provide UC with a written, high level, non-binding assessment of the costs and expenses and the time required to perform the modifications required by the Amendment, within ten (10) business days of Supplier's receipt of UC's Amendment. UC will notify Supplier in writing within ten (10) business days after receipt of Supplier's response to the Amendment as to whether UC wishes Supplier to implement the Amendment based on the response. UC will compensate Supplier for implementation of an Amendment in accordance with the terms and conditions of the relevant Amendment and Supplier's response to the Amendment, if any. Supplier's implementation of an Amendment will not delay the performance of Services and/or the delivery of deliverables not reasonably affected by an Amendment.

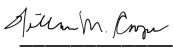
**11. No Mandatory Use**

Because there is no mandatory use policy at UC, nothing in this Statement of Work will be construed to prevent UC from entering into similar agreements with any third parties including, without limitation, suppliers that may be in competition with Supplier.

This Statement of Work is signed below by the parties' duly authorized representatives.

**THE REGENTS OF THE  
UNIVERSITY OF CALIFORNIA**

DocuSigned by:

  
\_\_\_\_\_  
(Signature) CF...


William Cooper AVP & Chief Procurement Officer

\_\_\_\_\_  
(Printed Name, Title)

6/19/2018

\_\_\_\_\_  
(Date)

**FASTENAL COMPANY**

  
\_\_\_\_\_  
(Signature)

Charles Miller, Executive Vice President

\_\_\_\_\_  
(Printed Name, Title)

6/19/2018

\_\_\_\_\_  
(Date)



UNIVERSITY  
OF  
CALIFORNIA

## Terms and Conditions of Purchase

### ARTICLE 1 – GENERAL

The equipment, materials, or supplies (“Goods”) and/or services (“Services”) furnished by Supplier (together, the “Goods and Services”) and covered by the UC Purchase Order (“PO”) and/or other agreement (which, when combined with these Terms and Conditions and any other documents incorporated by reference, will constitute the “Agreement”) are governed by the terms and conditions set forth herein. As used herein, the term “Supplier” includes Supplier and its sub-suppliers at any tier. As used herein, “UC” refers to The Regents of the University of California, a corporation described in California Constitution Art. IX, Sec. 9, on behalf of the UC Location(s) identified in the Agreement and/or the PO. UC and Supplier individually will be referred to as “Party” and collectively as “Parties.” Any defined terms not defined in these Terms and Conditions of Purchase will have the meaning ascribed to such term in any of the other documents incorporated in and constituting the Agreement. No other terms or conditions will be binding upon the Parties unless accepted by them in writing. Written acceptance or shipment of all or any portion of the Goods, or the performance of all or any portion of the Services, covered by the Agreement, will constitute Supplier’s unqualified acceptance of all of the Agreement’s terms and conditions. The terms of any proposal referred to in the Agreement are included and made a part of the Agreement only to the extent the proposal specifies the Goods and/or Services ordered, the price therefor, and the delivery thereof, and then only to the extent that such terms are consistent with the terms and conditions of the Agreement.

### ARTICLE 2 – TERM AND TERMINATION

- A. As applicable, the term of the Agreement (“Initial Term”) will be stated in the Agreement. Following the Initial Term, the Agreement may be extended by written mutual agreement.
- B. UC’s obligation to proceed is conditioned upon the appropriation of state, federal and other sources of funds not controlled by UC (“Funding”). UC will have the right to terminate the Agreement without damage, penalty, cost or further obligation in the event that through no action or inaction on the part of UC, the Funding is withdrawn.
- C. UC may, by written notice stating the extent and effective date thereof, terminate the Agreement for convenience in whole or in part, at any time with not less than the number of days’ notice stated elsewhere in the Agreement. As specified in the termination notice, UC will pay Supplier as full compensation the pro rata Agreement price for performance through the later of the date that (i) UC provided Supplier with notice of termination or (ii) Supplier’s provision of Goods and/or Services will terminate.
- D. UC may by written notice terminate the Agreement for Supplier’s breach of the Agreement, in whole or in part, at any time, if Supplier refuses or fails to comply with the provisions of the Agreement, or so fails to make progress as to endanger performance and does not cure such failure within a reasonable period of time, or fails to supply the Goods and/or Services within the time specified or any written extension thereof. In such event, UC may purchase or otherwise secure Goods and/or Services and, except as otherwise provided herein, Supplier will be liable to UC for any excess costs UC incurs thereby.

**ARTICLE 3 – PRICING, INVOICING METHOD, AND SETTLEMENT METHOD AND TERMS.** Pricing is set forth in the Agreement or Purchase Order Number. Unless otherwise agreed in writing by UC, Supplier will use the invoicing method and payment settlement method (and will extend the terms applicable to such settlement method) set forth in UC’s [Supplier Invoicing, Terms & Settlement Matrix](#). UC will pay Supplier, upon submission of acceptable invoices, for Goods and/or Services provided and accepted. Invoices must be itemized and reference the Agreement or Purchase Order number. UC will not pay shipping, packaging or handling expenses, unless specified in the Agreement or Purchase Order. Unless otherwise provided, freight is to be FOB destination. Any of Supplier’s expenses that UC agrees to reimburse will be reimbursed under UC’s Travel Policy, which may be found at <http://www.ucop.edu/central-travel-management/resources/index.html>. Where applicable, Supplier will pay all taxes imposed on Supplier. Notwithstanding any other provision to the contrary, UC will not be responsible for any fees, interest or surcharges Supplier wishes to impose.

**ARTICLE 4 – INSPECTION.** The Goods and/or Services furnished will be exactly as specified in the Agreement, free from all defects in Supplier’s performance, design, workmanship and materials, and, except as otherwise provided in the Agreement, will be subject to inspection and test by UC at all times and places. If, prior to final acceptance, any Goods and/or Services furnished are found to be incomplete, or not as specified, UC may reject them, require Supplier to correct them without charge, or require provision of such Goods and/or Services at a reduction in price that is equitable under the circumstances. If Supplier is unable or refuses to correct such deficiencies within a time UC deems reasonable, UC may terminate the Agreement in whole or in part. Supplier will bear all risks as to rejected Goods and/or Services and, in addition to any costs for which Supplier may become liable to UC under other provisions of the Agreement, will reimburse UC for all transportation costs, other related costs incurred, or payments to Supplier in accordance with the terms of the Agreement for unaccepted Goods and/or Services and materials and supplies incidental thereto. Notwithstanding final acceptance and payment, Supplier will be liable for latent defects, fraud or such gross mistakes as amount to fraud.

**ARTICLE 5 – ASSIGNED PERSONNEL; CHARACTER OF SERVICES**

Supplier will provide the Services as an independent contractor and furnish all equipment, personnel and materiel sufficient to provide the Services expeditiously and efficiently, during as many hours per shift and shifts per week, and at such locations as UC may so require. Supplier will devote only its best-qualified personnel to work under the Agreement. Should UC inform Supplier that anyone providing the Services is not working to this standard, Supplier will immediately remove such personnel from providing Services and he or she will not again, without UC's written permission, be assigned to provide Services. At no time will Supplier or Supplier's employees, sub-suppliers, agents, or assigns be considered employees of UC for any purpose, including but not limited to workers' compensation provisions.

**ARTICLE 6 – WARRANTIES**

In addition to the warranties set forth in Articles 11, 12, 17, 23, 24, 25 and 26 herein, Supplier makes the following warranties. Supplier acknowledges that failure to comply with any of the warranties in the Agreement will constitute a material breach of the Agreement and UC will have the right to terminate the Agreement without damage, penalty, cost or further obligation.

- A. General Warranties. Supplier agrees that the Goods and Services furnished under the Agreement will be covered by the most favorable warranties Supplier gives to any customer for the same or substantially similar goods or services, or such other more favorable warranties as specified in the Agreement. The rights and remedies so provided are in addition to and do not limit any rights afforded to UC by any other article of the Agreement.
- B. Permits and Licenses. Supplier agrees to procure all necessary permits or licenses and abide by all applicable laws, regulations and ordinances of the United States and of the state, territory and political subdivision or any other country in which the Goods and/or Services are provided.
- C. Federal and State Water and Air Pollution Laws. Where applicable, Supplier warrants that it complies with the requirements in UC Business and Finance Bulletin BUS-56 (Materiel Management; Purchases from Entities Violating State or Federal Water or Air Pollution Laws). Consistent with California Government Code 4477, these requirements do not permit UC to contract with entities in violation of Federal or State water or air pollution laws.
- D. Accessibility Requirements. Supplier warrants that:
  1. It complies with California and federal disabilities laws and regulations; and
  2. The Goods and Services will conform to the accessibility requirements of WCAG 2.0AA.
 Supplier agrees to promptly respond to and resolve any complaint regarding accessibility of its Goods and/or Services.
- E. Warranty of Quiet Enjoyment. Supplier warrants that Supplier has the right to use all intellectual property that will be needed to provide the Goods and/or Services.
- F. California Child Abuse and Neglect Reporting Act ("CANRA"). Where applicable, Supplier warrants that it complies with CANRA.
- G. Debarment and Suspension. Supplier warrants that it is not presently debarred, suspended, proposed for debarment, or declared ineligible for award of federal contracts or participation in federal assistance programs or activities.
- H. UC Code of Conduct for Trademark Licensees. If the Goods will bear UC's name (including UC campus names, abbreviations of these names, UC logos, UC mascots, or UC seals) or other trademarks owned by UC, Supplier warrants that it holds a valid license from UC and complies with the Trademark Licensing Code of Conduct policy, available at <http://policy.ucop.edu/doc/3000130/TrademarkLicensing>.
- I. Outsourcing (Public Contract Code section 12147) Compliance. Supplier warrants that if the Agreement will displace UC employees, no funds paid under the Agreement will be used to train workers who are located outside of the United States, or plan to relocate outside the United States as part of the Agreement. Additionally, Supplier warrants that no work will be performed under the Agreement with workers outside the United States, except as described in Supplier's bid. If Supplier or its subsupplier performs the Agreement with workers outside the United States during the life of the Agreement and Supplier did not describe such work in its bid, Supplier acknowledges and agrees that a) UC may terminate the Agreement without further obligation for noncompliance, and b) Supplier will forfeit to UC the amount UC paid for the percentage of work that was performed with workers outside the United States and not described in Supplier's bid.

**ARTICLE 7 – INTELLECTUAL PROPERTY, COPYRIGHT AND PATENTS**

- A. Goods and/or Services Involving Work Made for Hire.
  1. Unless UC indicates that the Goods and/or Services do not involve work made for hire, Supplier acknowledges and agrees that any deliverables provided to UC by Supplier in the performance of the Agreement, and any intellectual property rights therein, (hereinafter the "Deliverables") will be owned by UC. The Deliverables will be considered "work made for hire" under U.S. copyright law and all right, title, and interest to and in such Deliverables including, but not limited to, any and all copyrights or trademarks, will be owned by UC. In the event that it is determined that UC is not the owner of such Deliverables under the

"work made for hire" doctrine of U.S. copyright law, Supplier hereby irrevocably assigns to UC all right, title, and interest to and in such Deliverables and any copyrights or trademarks thereto.

2. The Deliverables must be new and original. Supplier must not use any pre-existing copyrightable or trademarked images, writings, or other proprietary materials (hereinafter "Pre-Existing Materials") in the Deliverables without UC's prior written permission. In the event that Supplier uses any Pre-Existing Materials in the Deliverables in which Supplier has an ownership interest, UC is hereby granted, and will have, a non-exclusive, royalty-free, irrevocable, perpetual, paid-up, worldwide license (with the right to sublicense) to make, have made, copy, modify, make derivative works of, use, perform, display publicly, sell, and otherwise distribute such Pre-Existing Materials in connection with the Deliverables.
3. Whenever any invention or discovery is made or conceived by Supplier in the course of or in connection with the Agreement, Supplier will promptly furnish UC with complete information with respect thereto and UC will have the sole power to determine whether and where a patent application will be filed and to determine the disposition of title to and all rights under any application or patent that may result.
4. Supplier is specifically subject to an obligation to, and hereby does, assign all right, title and interest in any such intellectual property rights to UC as well as all right, title and interest in tangible research products embodying any such inventions whether the inventions are patentable or not. Supplier agrees to promptly execute any additional documents or forms that UC may require in order to effectuate such assignment.

**B. Goods and/or Services Not Involving Work Made for Hire.**

1. If the Goods and/or Services do not involve work made for hire, and in the event that Supplier uses any Pre-Existing Materials in the Deliverables in which Supplier has an ownership interest, UC is hereby granted, and will have, a non-exclusive, royalty-free, irrevocable, perpetual, paid-up, worldwide license (with the right to sublicense) to make, have made, copy, modify, make derivative works of, use, perform, display publicly, sell, and otherwise distribute such Pre-Existing Materials in connection with the Deliverables.
2. The Deliverables must be new and original. Supplier must not use any Pre-Existing Materials in the Deliverables without UC's prior written permission.
3. Whenever any invention or discovery is made or conceived by Supplier in the course of or in connection with the Agreement, Supplier will promptly furnish UC complete information with respect thereto and UC will have the sole power to determine whether and where a patent application will be filed and to determine the disposition of title to and all rights under any application or patent that may result.
4. Supplier is specifically subject to an obligation to, and hereby does, assign all right, title and interest in any such intellectual property rights to UC as well as all right, title and interest in tangible research products embodying any such inventions whether the inventions are patentable or not. Supplier agrees to promptly execute any additional documents or forms that UC may require in order to effectuate such assignment.

- C. General.** Should the Goods and/or Services become, or in Supplier's opinion be likely to become, the subject of a claim of infringement of any patent, copyright, trademark, trade name, trade secret, or other proprietary or contractual right of any third party, Supplier will provide written notice to UC of the circumstances giving rise to such claim or likely claim. In the event that UC receives notice of a claim of infringement or is made a party to or is threatened with being made a party to any claim of infringement related to the Goods and/or Services, UC will provide Supplier with notice of such claim or threat. Following receipt of such notice, Supplier will either (at Supplier's sole election) (i) procure for UC the right to continue to use the affected portion of the Goods and/or Services, or (ii) replace or otherwise modify the affected portion of the Goods and/or Services to make them non-infringing, or obtain a reasonable substitute product for the affected portion of the Goods and/or Services, provided that any replacement, modification or substitution under this paragraph does not effect a material change in the Goods' and/or Services' functionality. If none of the foregoing options is reasonably acceptable to UC, UC will have the right to terminate the Agreement without damage, penalty, cost or further obligation.

**ARTICLE 8 – INDEMNITY**

Supplier will defend, indemnify, and hold harmless UC, its officers, employees, and agents, from and against all losses, expenses (including, without limitation, reasonable attorneys' fees and costs), damages, and liabilities of any kind resulting from or arising out of the Agreement, including the performance hereunder of Supplier, its officers, employees, agents, sub-suppliers, or anyone directly or indirectly employed by Supplier, or any person or persons under Supplier's direction and control, provided such losses, expenses, damages and liabilities are due or claimed to be due to the acts or omissions of Supplier, its officers, employees, agents, sub-suppliers, or anyone directly or indirectly employed by Supplier, or any person or persons under Supplier's direction and control. UC agrees to provide Supplier with prompt notice of any such claim or action and to permit Supplier to defend any claim or action, and that UC will cooperate fully in such defense. UC retains the right to participate in the defense against any such claim or action, and the right to consent to any settlement, which consent will not unreasonably be withheld.

**ARTICLE 9 – INSURANCE**

Supplier, at its sole cost and expense, will insure its activities in connection with providing the Goods and/or Services and obtain, keep in force, and maintain the following insurance with the minimum limits set forth below, unless UC specifies otherwise:

- A. Commercial Form General Liability Insurance (contractual liability included) with limits as follows:
- |  |              |
|--|--------------|
| 1. Each Occurrence                         | \$ 1,000,000 |
| 2. Products/Completed Operations Aggregate | \$ 2,000,000 |
| 3. Personal and Advertising Injury         | \$ 1,000,000 |
| 4. General Aggregate                       | \$ 2,000,000 |
- B. Business Automobile Liability Insurance for owned, scheduled, non-owned, or hired automobiles with a combined single limit of not less than one million dollars (\$1,000,000) per occurrence. (Required only if Supplier drives on UC premises or transports UC employees, officers, invitees, or agents in the course of supplying the Goods and/or Services to UC.)
- C. If applicable, Professional Liability Insurance with a limit of two million dollars (\$2,000,000) per occurrence with an aggregate of not less than two million dollars (\$2,000,000). If this insurance is written on a claims-made form, it will continue for three years following termination of the Agreement. The insurance will have a retroactive date of placement prior to or coinciding with the effective date of the Agreement.
- D. Workers' Compensation as required by applicable state law and Employer's Liability with limits of one million dollars (\$1,000,000) per occurrence.
- E. If applicable, Supplier Fidelity Bond or Crime coverage for the dishonest acts of its employees in a minimum amount of one million dollars (\$1,000,000). Supplier will endorse such policy to include a "Regents of the University of California Coverage" or "Joint Payee Coverage" endorsement. UC and, if so requested, UC's officers, employees, agents and sub-suppliers will be named as "Loss Payee, as Their Interest May Appear" in such Fidelity Bond.
- F. Additional other insurance in such amounts as may be reasonably required by UC against other insurable risks relating to performance. If the above insurance is written on a claims-made form, it will continue for three years following termination of the Agreement. The insurance will have a retroactive date of placement prior to or coinciding with the effective date of the Agreement. If the above insurance coverage is modified, changed or cancelled, Supplier will provide UC with not less than fifteen (15) days' advance written notice of such modification, change, or cancellation, and will promptly obtain replacement coverage that complies with this Article.
- G. The coverages referred to under A and B of this Article must include UC as an additional insured. It is understood that the coverage and limits referred to under A, B and C of this Article will not in any way limit Supplier's liability. Supplier will furnish UC with certificates of insurance (and the relevant endorsement pages) evidencing compliance with all requirements prior to commencing work under the Agreement. Such certificates will:
1. Indicate that The Regents of the University of California has been endorsed as an additional insured for the coverage referred to under A and B of this Article. This provision will only apply in proportion to and to the extent of the negligent acts or omissions of Supplier, its officers, agents, or employees.
  2. Include a provision that the coverage will be primary and will not participate with or be excess over any valid and collectible insurance or program of self-insurance carried or maintained by UC.

**ARTICLE 10 – USE OF UC NAME AND TRADEMARKS**

Supplier will not use the UC name, abbreviation of the UC name, trade names and/or trademarks (i.e., logos and seals) or any derivation thereof, in any form or manner in advertisements, reports, or other information released to the public, or place the UC name, abbreviations, trade names and/or trademarks or any derivation thereof on any consumer goods, products, or services for sale or distribution to the public, without UC's prior written approval. Supplier agrees to comply at all times with California Education Code Section 92000.

**ARTICLE 11 – FEDERAL ACQUISITION REGULATIONS – COMMERCIAL GOODS AND SERVICES**

Supplier who supplies commercial Goods and/or Services certifies and represents its compliance with the following clauses, as applicable. Supplier shall promptly notify UC of any change of status with regard to these certifications and representations. These certifications and representations are material statements upon which UC will rely:

- A. FAR 52.203-13, Contractor Code of Business Ethics and Conduct;
- B. FAR 52.219-8, Utilization of Small Business Concerns;
- C. FAR 52.222-4, Contract Work Hours and Safety Standards Act;
- D. FAR 52.222-17, Nondisplacement of Qualified Workers;



- E. FAR 52.222-21, Prohibition of Segregated Facilities;
- F. FAR 52.222-26, Equal Opportunity;
- G. FAR 52.222-35, Equal Opportunity for Veterans;
- H. FAR 52.222-36, Equal Opportunity for Workers with Disabilities;
- I. FAR 52.222-37, Employment Reports on Veterans;
- J. FAR 52.222-40, Notification of Employee Rights Under the National Labor Relations Act;
- K. FAR 52.222-41, Service Contract Labor Standards;
- L. FAR 52.222-50, Combating Trafficking in Persons;
- M. FAR 52.222-51, Exemption from Application of the Service Contract Labor Standards to Contracts for Maintenance, Calibration, or Repair of Certain Equipment - Requirements;
- N. FAR 52.222-53, Exemption from Application of the Service Contract Labor Standards to Contracts for Certain Services - Requirements;
- O. FAR 52.222-54, Employment Eligibility Verification;
- P. FAR 52.222-55, Minimum Wages Under Executive Order 13658;
- Q. FAR 52.226-6, Promoting Excess Food Donation to Nonprofit Organizations; and
- R. FAR 52.247-64, Preference for Privately Owned U.S.-Flag Commercial Vessels.

In these provisions, the term "contractor" as used therein will refer to Supplier, and the terms "Government" or "Contracting Officer" as used therein will refer to UC. Where a purchase of items is for fulfillment of a specific U.S. Government prime or subcontract, additional information and/or terms and conditions may be included in an attached supplement. By submitting an invoice to UC, Supplier is representing to UC that, at the time of submission:

1. Neither Supplier nor its principals are presently debarred, suspended, or proposed for debarment by the U.S. government (see FAR 52.209-6);
2. Supplier has filed all compliance reports required by the Equal Opportunity clause (see FAR 52.222-22); and
3. Any Supplier representations to UC about U.S. Small Business Administration or state and local classifications, including but not limited to size standards, ownership, and control, are accurate and complete.

#### **ARTICLE 12 – EQUAL OPPORTUNITY AFFIRMATIVE ACTION**

Supplier will abide by the requirements set forth in Executive Orders 11246 and 11375. Where applicable, Supplier will abide by 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a), incorporated by reference with this statement: **“This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity, or national origin. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.”** With respect to activities occurring in the State of California, Supplier agrees to adhere to the California Fair Employment and Housing Act. Supplier will provide UC on request a breakdown of its labor force by groups as specified by UC, and will discuss with UC its policies and practices relating to its affirmative action programs. Supplier will not maintain or provide facilities for employees at any establishment under its control that are segregated on a basis prohibited by federal law. Separate or single-user restrooms and necessary dressing or sleeping areas must be provided, however, to ensure privacy.

#### **ARTICLE 13 – LIENS**

Supplier agrees that upon UC's request, Supplier will submit a sworn statement setting forth the work performed or material furnished by sub-suppliers and material men, and the amount due and to become due to each, and that before the final payment called for under the Agreement, will upon UC's request submit to UC a complete set of vouchers showing what payments have been made for such work performed or material furnished. Supplier will promptly notify UC in writing, of any claims, demands, causes of action, liens or suits brought to its attention that arise out of the Agreement. UC will not make final payment until Supplier, if required, delivers to UC a complete release of all liens arising out of the Agreement, or receipts in full in lieu thereof, as UC may require, and if required in either case, an affidavit that as far as it has knowledge or information, the receipts include all the labor and materials for which a lien could be filed; but Supplier may, if any sub-supplier refuses to furnish a release or receipt in full, furnish a bond satisfactory to UC to indemnify it against any claim by lien or otherwise. If any lien or claim remains unsatisfied after all payments are made, Supplier will refund to UC all monies that UC may be compelled to pay in discharging such lien or claim, including all costs and reasonable attorneys' fees.

**ARTICLE 14 – PREMISES WHERE SERVICES ARE PROVIDED**

- A. Cleaning Up. Supplier will at all times keep UC premises where the Services are performed and adjoining premises free from accumulations of waste material or rubbish caused by its employees or work of any of its sub-suppliers, and, at the completion of the Services; will remove all rubbish from and about the premises and all its tools, scaffolding, and surplus materials, and will leave the premises "broom clean" or its equivalent, unless more exactly specified. In case of dispute between Supplier and its sub-suppliers as to responsibility for the removal of the rubbish, or if it is not promptly removed, UC may remove the rubbish and charge the cost to Supplier.
- B. Environmental, Safety, Health and Fire Protection. Supplier will take all reasonable precautions in providing the Goods and Services to protect the health and safety of UC employees and members of the public and to minimize danger from all hazards to life and property, and will comply with all applicable environmental protection, health, safety, and fire protection regulations and requirements (including reporting requirements). In the event that Supplier fails to comply with such regulations and requirements, UC may, without prejudice to any other legal or contractual rights of UC, issue an order stopping all or any part of the provision of the Goods and/or Services; thereafter a start order for resumption of providing the Goods and/or Services may be issued at UC's discretion. Supplier will not be entitled to make a claim for extension of time or for compensation or damages by reason of or in connection with such stoppage. Supplier will have sole responsibility for the safety of all persons employed by Supplier and its sub-suppliers on UC premises, or any other person who enters upon UC premises for reasons relating to the Agreement. Supplier will at all times maintain good order among its employees and all other persons who come onto UC's premises at Supplier's request and will not engage any unfit or unskilled person to provide the Goods and/or Services. Supplier will confine its employees and all other persons who come onto UC's premises at Supplier's request or for reasons relating to the Agreement and its equipment to that portion of UC's premises where the Services are to be provided or to roads leading to and from such work sites, and to any other area which UC may permit Supplier to use. Supplier will take all reasonable measures and precautions at all times to prevent injuries to or the death of any of its employees or any other person who enters upon UC premises at Supplier's request. Such measures and precautions will include, but will not be limited to, all safeguards and warnings necessary to protect workers and others against any conditions on the premises that could be dangerous and to prevent accidents of any kind whenever the Goods and/or Services are being provided in proximity to any moving or operating machinery, equipment or facilities, whether such machinery, equipment or facilities are the property of or are being operated by, Supplier, its sub-suppliers, UC or other persons. To the extent compliance is required, Supplier will comply with all relevant UC safety rules and regulations when on UC premises.
- C. Tobacco-free Campus. UC is a tobacco-free institution. Use of cigarettes, cigars, oral tobacco, electronic cigarettes and all other tobacco products is prohibited on all UC owned or leased sites.

**ARTICLE 15 – LIABILITY FOR UC - FURNISHED PROPERTY**

Supplier assumes complete liability for any materials UC furnishes to Supplier in connection with the Agreement and Supplier agrees to pay for any UC materials Supplier damages or otherwise is not able to account for to UC's satisfaction. UC furnishing to Supplier any materials in connection with the Agreement will not, unless otherwise expressly provided in writing by UC, be construed to vest title thereto in Supplier.

**ARTICLE 16 – COOPERATION**

Supplier and its sub-suppliers, if any, will cooperate with UC and other suppliers and will so provide the Goods and/or Services that other cooperating suppliers will not be hindered, delayed or interfered with in the progress of their work, and so that all of such work will be a finished and complete job of its kind.

**ARTICLE 17 – ADDITIONAL TERMS APPLICABLE TO THE FURNISHING OF GOODS**

The terms in this Article have special application to the furnishing of Goods:

- A. Price Decreases. Supplier agrees immediately to notify UC of any price decreases from its suppliers, and to pass through to UC any price decreases.
- B. Declared Valuation of Shipments. Except as otherwise provided in the Agreement, all shipments by Supplier under the Agreement for UC's account will be made at the maximum declared value applicable to the lowest transportation rate or classification and the bill of lading will so note.
- C. Title. Title to the Goods purchased under the Agreement will pass directly from Supplier to UC at the f.o.b. point shown, or as otherwise specified in the Agreement, subject to UC's right to reject upon inspection.
- D. Changes. Notwithstanding the terms in Article 34, Amendments, UC may make changes within the general scope of the Agreement in drawings and specifications for specially manufactured Goods, place of delivery, method of shipment or packing of the Goods by

giving notice to Supplier and subsequently confirming such changes in writing. If such changes affect the cost of or the time required for performance of the Agreement, UC and Supplier will agree upon an equitable adjustment in the price and/or delivery terms. Supplier may not make changes without UC's written approval. Any claim of Supplier for an adjustment under the Agreement must be made in writing within thirty (30) days from the date Supplier receives notice of such change unless UC waives this condition in writing. Nothing in the Agreement will excuse Supplier from proceeding with performance of the Agreement as changed hereunder. Supplier may not alter or misbrand, within the meaning of the applicable Federal and State laws, the Goods furnished.

- E. Forced, Convict and Indentured Labor. Supplier warrants that no foreign-made Goods furnished to UC pursuant to the Agreement will be produced in whole or in part by forced labor, convict labor, or indentured labor under penal sanction. If UC determines that Supplier knew or should have known that it was breaching this warranty, UC may, in addition to terminating the Agreement, remove Supplier from consideration for UC contracts for a period not to exceed one year. This warranty is in addition to any applicable warranties in Articles 6 and 11.
- F. Export Control. If any of the Goods is export-controlled under the International Traffic in Arms Regulations (22 CFR §§ 120-130), the United States Munitions List (22 CFR § 121.1), or Export Administration Regulations (15 CFR §§ 730-774) 500 or 600 series, or controlled on a military strategic goods list, Supplier agrees to provide UC (the contact listed on the Purchase Order) with written notification that identifies the export-controlled Goods and such Goods' export classification.

#### **ARTICLE 18 – CONFLICT OF INTEREST**

Supplier affirms that, to the best of Supplier's knowledge, no UC employee who has participated in UC's decision-making concerning the Agreement has an "economic interest" in the Agreement or Supplier. A UC employee's "economic interest" means:

- A. An investment worth \$2,000 or more in Supplier or its affiliate;
- B. A position as director, officer, partner, trustee, employee or manager of Supplier or its affiliate;
- C. Receipt during the past 12 months of \$500 in income or \$440 in gifts from Supplier or its affiliate; or
- D. A personal financial benefit from the Agreement in the amount of \$250 or more.

In the event of a change in these economic interests, Supplier will provide written notice to UC within thirty (30) days after such change, noting such changes. Supplier will not be in a reporting relationship to a UC employee who is a near relative, nor will a near relative be in a decision making position with respect to Supplier.

#### **ARTICLE 19 – AUDIT REQUIREMENTS**

The Agreement is subject to the examination and audit of the California State Auditor or Comptroller General of the United States or designated Federal authority for a period of up to five (5) years after final payment under the Agreement. UC, and if the underlying grant or cooperative agreement so provides, the other contracting Party or grantor (and if that be the United States or an instrumentality thereof, then the Comptroller General of the United States) will have access to and the right to examine Supplier's pertinent books, documents, papers, and records involving transactions and work related to the Agreement until the expiration of five (5) years after final payment under the Agreement. The examination and audit will be confined to those matters connected with the performance of the Agreement, including the costs of administering the Agreement.

#### **ARTICLE 20 – PROHIBITION ON UNAUTHORIZED USE OR DISCLOSURE OF CONFIDENTIAL INFORMATION**

Supplier agrees to hold UC's Confidential Information, and any information derived therefrom, in strict confidence. Confidential Information shall be defined as any information disclosed by UC to Supplier for the purposes of providing the Good and/or Services which is (i) marked as "Confidential" at the time of disclosure; (ii) disclosed orally, identified at the time of such oral disclosure as confidential, and reduced to writing as "Confidential" within thirty (30) days of such oral disclosure; and (iii) if not marked as "Confidential," information that would be considered by a reasonable person in the relevant field to be confidential given its content and the circumstances of its disclosure. Confidential Information will not include information that: (i) Supplier can demonstrate by written records was known to Supplier prior to the effective date of the Agreement; (ii) is currently in, or in the future enters, the public domain other than through a breach of the Agreement or through other acts or omissions of Supplier; (iii) is obtained lawfully from a third party; or (iv) is disclosed under the California Public Records Act or legal process. Supplier will not access, use or disclose Confidential Information other than to carry out the purposes for which UC disclosed the Confidential Information to Supplier, except as permitted or required by applicable law, or as otherwise authorized in writing by UC. For avoidance of doubt, this provision prohibits Supplier from using for its own benefit Confidential Information and any information derived therefrom. If required by a court of competent jurisdiction or an administrative body to disclose Confidential Information, Supplier will notify UC in writing immediately upon receiving notice of such requirement and prior to any such disclosure (unless Supplier is prohibited by law from doing so), to give UC an opportunity to

oppose or otherwise respond to such disclosure. Supplier's transmission, transportation or storage of Confidential Information outside the United States, or access of Confidential Information from outside the United States, is prohibited except with prior written authorization by UC. UC's Appendix – Data Security and Privacy and/or Appendix – HIPAA Business Associate will control in the event that one or both appendices is incorporated into the Agreement and conflicts with the provisions of this Article.

#### **ARTICLE 21 – UC WHISTLEBLOWER POLICY**

UC is committed to conducting its affairs in compliance with the law, and has established a process for reporting and investigating suspected improper governmental activities. Please visit <http://www.ucop.edu/uc-whistleblower/> for more information.

#### **ARTICLE 22 – ENVIRONMENTALLY PREFERABLE PRODUCTS**

Supplier will use environmentally preferable products and services (i.e., products and services with a lesser or reduced effect on human health and the environment), to the maximum possible extent consistent with the Agreement. Information on environmentally preferable products and services is available at: <http://www.epa.gov/opptintr/epp/>.

#### **ARTICLE 23 – PATIENT PROTECTION AND AFFORDABLE CARE ACT (PPACA) EMPLOYER SHARED RESPONSIBILITY**

If the Services involve Supplier furnishing UC with temporary or supplementary staffing, Supplier warrants that:

- A. If Supplier is an Applicable Large Employer (as defined under Treasury Regulation Section 54.4980H-1(a)(4)):
  1. Supplier offers health coverage to its full-time employees who are performing Services for UC;
  2. Supplier's cost of enrolling such employees in Supplier's health plan is factored into the fees for the Services; and
  3. The fees for the Services are higher than what the Services would cost if Supplier did not offer health coverage to such full-time employees.
- B. If Supplier is not an Applicable Large Employer (as defined above):
  1. Supplier offers group health coverage to its full-time employees who are performing Services for UC and such coverage is considered Minimum Essential Coverage (as defined under Treasury Regulation Section 1-5000A-2) and is Affordable (as defined under Treasury Regulation Section 54.4980H-5(e)); or
  2. Supplier's full-time employees who are performing services for UC have individual coverage and such coverage satisfies the PPACA requirements for mandated individual coverage.

Supplier acknowledges that UC is relying on these warranties to ensure UC's compliance with the PPACA Employer Shared Responsibility provision.

#### **ARTICLE 24 - PREVAILING WAGES**

Unless UC notifies Supplier that the Services are not subject to prevailing wage requirements, Supplier will comply, and will ensure that all sub-suppliers comply, with California prevailing wage provisions, including but not limited to those set forth in Labor Code sections 1770, 1771, 1771.1, 1772, 1773, 1773.1, 1774, 1775, 1776, 1777.5, and 1777.6. For purposes of the Agreement, the term "sub-supplier" means a person or firm, of all tiers, that has a contract with Supplier or with a sub-supplier to provide a portion of the Services. The term sub-supplier will not include suppliers, manufacturers, or distributors. Specifically, and not by way of limitation, if apprenticeship occupations are involved in providing the Services, Supplier will be responsible for ensuring that Supplier and any sub-suppliers comply with Labor Code Section 1777.5. Supplier and sub-supplier may not provide the Services unless currently registered and qualified to perform public work pursuant to Labor Code Section 1725.5 and 1771.1. Notwithstanding the foregoing provisions, Supplier will be solely responsible for tracking and ensuring proper payment of prevailing wages regardless if Services are partially or wholly subject to prevailing wage requirements. In every instance, Supplier will pay not less than the UC Fair Wage (defined as \$13 per hour as of 10/1/15, \$14 per hour as of 10/1/16, and \$15 per hour as of 10/1/17) for Services being performed at a UC Location (defined as any location owned or leased by UC).

The California Department of Industrial Relations (DIR) has ascertained the general prevailing per diem wage rates in the locality in which the Services are to be provided for each craft, classification, or type of worker required to provide the Services. A copy of the general prevailing per diem wage rates will be on file at each UC Location's procurement office, and will be made available to any interested party upon request. Supplier will post at any job site:

- A. Notice of the general prevailing per diem wage rates, and
- B. Any other notices required by DIR rule or regulation.

By this reference, such notices are made part of the Agreement. Supplier will pay not less than the prevailing wage rates, as specified in the schedule and any amendments thereto, to all workers employed by Supplier in providing the Services. Supplier will cause all subcontracts to include the provision that all sub-suppliers will pay not less than the prevailing rates to all workers employed by such sub-suppliers in providing the Services. The Services are subject to compliance monitoring and enforcement by the DIR. Supplier will forfeit, as a penalty, not more than \$200 for each calendar day or portion thereof for each worker that is paid less than the prevailing rates as determined by the DIR for the work or craft in which the worker is employed for any portion of the Services provided by Supplier or any sub-supplier. The amount of this penalty will be determined pursuant to applicable law. Such forfeiture amounts may be deducted from the amounts due under the Agreement. If there are insufficient funds remaining in the amounts due under the Agreement, Supplier will be liable for any outstanding amount remaining due. Supplier will also pay to any worker who was paid less than the prevailing wage rate for the work or craft for which the worker was employed for any portion of the Services, for each day, or portion thereof, for which the worker was paid less than the specified prevailing per diem wage rate, an amount equal to the difference between the specified prevailing per diem wage rate and the amount which was paid to the worker. Review of any civil wage and penalty assessment will be made pursuant to California Labor Code section 1742.

#### **ARTICLE 25 – FAIR WAGE/FAIR WORK**

If the Services will be performed at one or more UC Locations, do not solely involve furnishing Goods, and are not subject to extramural awards containing sponsor-mandated terms and conditions, Supplier warrants that it is in compliance with applicable federal, state and local working conditions requirements, including but not limited to those set forth in Articles 11, 12 and 14 herein, and that Supplier pays its employees performing the Services no less than the UC Fair Wage. Supplier agrees UC may conduct such UC Fair Wage/Fair Work interim compliance audits as UC reasonably requests, as determined in UC's sole discretion. Supplier agrees to post UC Fair Wage/Fair Work notices, in the form supplied by UC, in public areas (such as break rooms and lunch rooms) frequented by Supplier employees who perform Services.

For Services that exceed \$100,000 annually and are not subject to prevailing wage requirements, Supplier will, a) at Supplier's expense, provide an annual independent audit performed by Supplier's independent auditor or independent internal audit department (<http://na.theiia.org/standards-guidance/topics/Pages/Independence-and-Objectivity.aspx>) in compliance with UC's required audit standards and procedures ([http://www.ucop.edu/procurement-services/\\_files/fw-fw-annual-audit-standards-procedures.pdf](http://www.ucop.edu/procurement-services/_files/fw-fw-annual-audit-standards-procedures.pdf)), concerning Supplier's compliance with this provision, and b) ensure that in the case of a UC interim audit, its auditor makes available to UC its UC Fair Wage/Fair Work work papers for the most recently audited time period. Supplier agrees to provide UC with a UC Fair Wage/Fair Work certification annually, in a form acceptable to UC, no later than ninety days after each one year anniversary of the agreement's effective date, for the twelve months immediately preceding the anniversary date.

#### **ARTICLE 26 – MEDICAL DEVICES**

This Article applies when the Goods and/or Services involve UC purchasing or leasing one or more medical devices from Supplier, or when Supplier uses one or more medical devices in providing Goods and/or Services to UC.

Medical Device as used herein will have the meaning provided by the U.S. Food and Drug Administration ("FDA") and means an instrument, apparatus, implement, machine, contrivance, implant, in vitro reagent, or other similar or related article, including a component part, or accessory which is: (i) recognized in the official National Formulary, or the United States Pharmacopoeia, or any supplement to them; (ii) intended for use in the diagnosis of disease or other conditions, or in the cure, mitigation, treatment, or prevention of disease, in man or other animals, or (iii) intended to affect the structure or any function of the body of man or other animals, and which does not achieve any of its primary intended purposes through chemical action within or on the body of man or other animals and which is not dependent upon being metabolized for the achievement of any of its primary intended purposes.

Supplier warrants that prior to UC's purchase or lease of any Goods and/or Services or Supplier's use of any product in providing Goods and/or Services hereunder, Supplier will: (i) perform security testing and validation for each such Goods and/or Services or product, as applicable; (ii) perform a security scan by an anti-virus scanner, with up-to-date signatures, on any software embedded within any Goods and/or Services or products, as applicable, in order to verify that the software does not contain any known viruses or malware; (iii) conduct a vulnerability scan encompassing all ports and fuzz testing; and (iv) provide UC with reports for (i) – (iii). Supplier warrants that all security testing performed by Supplier covers all issues noted in the "SANS WE TOP 25" and/or "OWASP Top 10" documentation.

Throughout Supplier's performance of this Agreement, Supplier will provide UC with reasonably up-to-date patches, firmware and security updates for all Goods and/or Services provided to UC, and other products used in the course of providing Services, as applicable. All such

patches and other security updates will be made available to UC within thirty (30) days of its commercial release or as otherwise recommended by Supplier or Supplier's sub-supplier, whichever is earlier.

Supplier warrants that all software and installation media not specifically required for any products used by Supplier or Goods and/or Services delivered to UC under this Agreement as well as files, scripts, messaging services and data will be removed from all such Goods or products following installation, and that all hardware ports and drives not required for use or operation of such Goods and/or Services or products will be disabled at time of installation. In addition, Medical Devices must be configured so that only Supplier-approved applications will run.

Supplier agrees that UC may take any and all actions that it, in its sole discretion, deems necessary to address, mitigate and/or rectify any real or potential security threat, and that no such action, to the extent such action does not compromise device certification, will impact, limit, reduce or negate Supplier's warranties or any of Supplier's other obligations hereunder.

Supplier warrants that all of the Goods and/or Services provided to UC, and other products used in the course of providing such Goods and/or Services, meet and comply with all cyber-security guidance and similar standards promulgated by the U.S. Food and Drug Administration and any other applicable regulatory body.

If the Goods and/or Services entail provision or use of medical devices, Supplier will provide UC with a completed Manufacturer Disclosure Statement for Medical Device Security (MDS2) form for each such medical device before UC is obligated to purchase or lease such medical device or prior to Supplier's use of such device(s) in its performance of Services. If Supplier provides MDS2 form(s) to UC concurrently with its provision of Goods and/or Services, UC will have a reasonable period of time to review such MDS2 form(s), and if the MDS2 form(s) is unacceptable to UC, then UC in its sole discretion may return the Goods or terminate the Agreement with no further obligation to Supplier.

**ARTICLE 27 – FORCE MAJEURE**

Neither Party will be liable for delays due to causes beyond the Party's control (including, but not restricted to, war, civil disturbances, earthquakes, fires, floods, epidemics, quarantine restrictions, freight embargoes, and unusually severe weather).

**ARTICLE 28 – ASSIGNMENT AND SUBCONTRACTING**

Except as to any payment due hereunder, Supplier may not assign or subcontract the Agreement without UC's written approval. In case such consent is given, the assignee or subcontractor will be subject to all of the terms of the Agreement.

**ARTICLE 29 – NO THIRD-PARTY RIGHTS**

Nothing in the Agreement is intended to make any person or entity that is not a signer to the Agreement a third-party beneficiary of any right created by this Agreement or by operation of law.

**ARTICLE 30 – OTHER APPLICABLE LAWS**

Any provision required to be included in a contract of this type by any applicable and valid federal, state or local law, ordinance, rule or regulations will be deemed to be incorporated herein.

**ARTICLE 31 – NOTICES**

A Party must send any notice required to be given under the Agreement by overnight delivery or by certified mail with return receipt requested, to the other Party's representative at the address specified by such Party.

**ARTICLE 32 – SEVERABILITY**

If a provision of the Agreement becomes, or is determined to be, illegal, invalid, or unenforceable, that will not affect the legality, validity or enforceability of any other provision of the Agreement or of any portion of the invalidated provision that remains legal, valid, or enforceable.

**ARTICLE 33 – WAIVER**

Waiver or non-enforcement by either Party of a provision of the Agreement will not constitute a waiver or non-enforcement of any other provision or of any subsequent breach of the same or similar provision.

**ARTICLE 34 – AMENDMENTS**

The Parties may make changes in the Goods and/or Services or otherwise amend the Agreement, but only by a writing signed by both Parties' authorized representatives.

**ARTICLE 35 – GOVERNING LAW AND VENUE**

California law will control the Agreement and any document to which it is appended. The exclusive jurisdiction and venue for any and all actions arising out of or brought under the Agreement is in a state court of competent jurisdiction, situated in the county in the State of California in which the UC Location is located or, where the procurement covers more than one UC Location, the exclusive venue is Alameda County, California.

**ARTICLE 36 – SUPPLIER TERMS**

Any additional terms that Supplier includes in an order form or similar document will be of no force and effect, unless UC expressly agrees in writing to such terms.

**ARTICLE 37 – SURVIVAL CLAUSE**

Upon expiration or termination of the Agreement, the following provisions will survive: WARRANTIES; INTELLECTUAL PROPERTY, COPYRIGHT AND PATENTS; INDEMNITY; USE OF UC NAMES AND TRADEMARKS; LIABILITY FOR UC-FURNISHED PROPERTY; COOPERATION; TERMS APPLICABLE TO THE FURNISHING OF GOODS; AUDIT REQUIREMENTS; PROHIBITION ON UNAUTHORIZED USE OR DISCLOSURE OF CONFIDENTIAL INFORMATION; GOVERNING LAW AND VENUE, and, to the extent incorporated into the Agreement, the terms of the APPENDIX–DATA SECURITY and/or APPENDIX–BUSINESS ASSOCIATES.



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## Appendix- Electronic Commerce

This Electronic Commerce Appendix specifies the electronic commerce requirements applicable to Supplier in providing the Goods and/or Services.

### **SECTION 1 - GENERAL TERMS**

Each UC Location offers an electronic web-based purchasing and catalog system to facilitate the purchase of Goods and/or Services from UC suppliers. UC Locations' eProcurement systems currently are provided by two suppliers. This Appendix sets forth the terms and conditions that will govern Supplier's sale of Goods and/or Services through UC's eProcurement systems.

### **SECTION 2 - DEFINITIONS**

**Catalog(s)** refers to the list of detailed product information, agreement pricing, manufacturer part numbers and/or service descriptions relating to the Goods and/or Services to be offered either as a Punch-Out Catalog, a Hosted Catalog or in a combination. This may include the creation of multiple Hosted Catalogs.

**eProcurement and eCommerce** are used interchangeably to mean UC's electronic web-based purchasing and catalog systems. Each UC location has a branded eProcurement site.

**Go Live Date** means the date on which a Catalog will be active.

**Hosted Catalog** means a Catalog that is a properly formatted computer file supplied to all UC Locations through the Locations' respective eProcurement systems.

**Order** means a purchase order for Goods and/or Services placed by a User through an eProcurement system.

**Order Data** means all data and information relating to Orders, including, without limitation, the specifics of a given transaction.

**Punch-Out Catalog** means a Catalog, hosted by Supplier on Supplier's Site. Users may access this Punch-Out Catalog via an internet link provided by Supplier to UC that redirects a User from the campus eProcurement site to Supplier Site. The Punch-Out Catalog will permit: (a) Users to access the Supplier Website when a User selects the Punch-Out Catalog; (b) User to create an Order through the eProcurement sites; and (c) UC eProcurement sites to forward an Order to Supplier for confirmation and Order processing along with Order status inquiry.

**Supplier Mark** means Supplier's name, trade name, and/or trademarks, service mark, or any derivation thereof.

**Supplier Site** means an internet site operated and maintained by Supplier that has been made subject to this Appendix.

**UC Mark** means UC's name, trade name, and/or trademarks, service marks, or any derivation thereof.

**User** means an individual authorized by a UC location to use an eProcurement system.

### **SECTION 3 – RIGHT TO USE**

UC grants to Supplier the right to sell Goods and/or Services to UC through the eProcurement systems. Supplier will be responsible for any cost of operation or dispute with regard to its interface with UC's eProcurement systems.



**SECTION 4 – ESTABLISHMENT/MAINTENANCE OF CATALOG; SITE RESPONSIBILITY; LICENSE**

(a) Establishment and Maintenance. The parties agree to electronically link the functionality of their respective systems, using commercially reasonable efforts. Supplier will provide its Catalog(s) to UC in a file format that will interface seamlessly with UC's eProcurement systems. These Catalog files will be in compliance with each UC Location's eProcurement system and Order Data will be transmitted according to the appropriate cXML or xCBL standards as the case may be. For Hosted Catalogs, Supplier must provide UC with updated versions of the Catalog file with, at a minimum, full descriptions and images that Supplier currently utilizes for items offered in its proprietary websites and Punch-Out Catalogs. The parties will update each other regarding eCommerce specifications as needed from time to time.

Supplier must notify UC's Contract Administrator at least three (3) weeks in advance of the proposed Go Live Date if it will be requesting additions, deletions or modifications to the Catalogs. After such advance notification, Supplier must provide UC with Catalog files containing the requested additions, deletions or modifications with no less than the lead time directed by UC's Contract Administrator; provided, however, that for all Catalogs that Supplier requests to have a January 1 Go Live Date, Supplier must submit proposed files no later than December 1. Upon UC's approval of the new Catalog file, Supplier will make the updated version of the Catalog file effective on the Go Live Date on which UC and Supplier agree. If UC rejects a Catalog more than once because it does not meet UC's acceptance criteria, the Contract Administrator will suspend Supplier's price/content change until the date of Supplier's next contracted change.

If there is a conflict between a price in a Hosted Catalog and a Punch-Out Catalog, UC will be invoiced at the lower price. If the price discrepancy is due to UC's failure to timely update a Hosted Catalog, Supplier may charge the higher price and UC will work with Supplier to rectify the problem as quickly as possible.

All Supplier-provided pricing in any Catalogs, whether Hosted or Punch-Out, will be inclusive of all shipping, handling, fees and charges of any sort, except applicable taxes.

Supplier is responsible for providing UC with Catalogs that contain accurate pricing and data in accordance with the Agreement. If UC determines there are errors in the pricing or data attributes of a Catalog, UC will notify Supplier of those errors in writing and reject the Catalog. Supplier will have no more than ten (10) business days to review and correct the errors. Supplier agrees that UC may block customized Catalogs at the SKU and/or category level.

UC's Terms and Conditions of Purchase state that the Goods and/or Services must be exactly as specified in the Agreement. For the avoidance of doubt, this means that Supplier may not, without UC's prior consent, substitute items, change SKU numbers or change the number of items in a package in any Catalog.

(b) Site Responsibility. Except as otherwise set forth herein, each party will be responsible, at its own expense, for: (i) developing, operating and maintaining its website; (ii) acquiring and maintaining its server hardware and software (or obtaining third-party hosting services) for its website; and (iii) maintaining Internet connectivity.

(c) License. Supplier hereby grants to UC, at no additional cost, a limited, non-exclusive, royalty-free right to link to and access the Supplier Site from the eProcurement sites, subject to the terms and conditions herein and solely for the purpose of permitting Users to access the Services. All Supplier Marks will remain the sole property of Supplier.

**SECTION 5 – USER SUPPORT**

(a) UC Duties. Each UC Location will provide its Users with initial contact and system support assistance on all functionality and use issues for eProcurement (including links to the Supplier Site). When known, UC will promptly notify Supplier of any such issues relating to the Catalog, the Supplier Site and/or other Supplier materials/systems.

(b) Supplier Duties. Supplier will provide all customer support relating to the Catalog, Supplier Goods and/or Services and Supplier Sites in a manner consistent with the customer support that Supplier provides to other customers, and at least as good as the customer support that Supplier provides to customers who are purchasing through means other than websites.

#### **SECTION 6 – PROPRIETARY RIGHTS**

UC's Terms and Conditions of Purchase contains provisions regarding the parties' rights and responsibilities with respect to intellectual property relating to the Goods and Services. Without altering those provisions, the parties additionally agree as follows. UC may require Supplier to "brand" Supplier's Punch-Out Catalog with one or more UC Marks. If UC requires Supplier to utilize one or more UC Marks on Supplier's Punch-Out Catalog, UC will provide the appropriate artwork and such artwork will be deemed to have been provided with a limited, non-exclusive, non-sublicensable right for Supplier to use it solely for the purpose of a UC-branded Punch-Out Catalog hosted by Supplier and subject to the following terms:

Supplier may not make any additional use of the UC Marks without UC's prior written approval.

Supplier's use of the UC Marks in the Punch-Out Catalog must acknowledge UC's ownership of the UC Marks. Supplier will include all notices and legends with respect to UC trademarks, trade names, or copyrights as may be required by applicable trademark and copyright laws or which may be reasonably requested by UC. Supplier agrees not to claim any title to UC Marks or any right to use UC Marks except as permitted by this Appendix. Upon termination of this Appendix or the Agreement, all rights to UC Marks conveyed by UC to Supplier will cease and Supplier will destroy or return to UC all media with UC Marks. UC specifically reserves any and all rights to UC Marks not specifically granted to Supplier.

Supplier grants to UC the right to use Supplier's trademarks, logos, trade names, and service marks for the purpose of promoting UC eProcurement sites to the UC community. UC acknowledges Supplier's right, title and interest in and to Supplier's Marks and Supplier's exclusive right to use and license the use of Supplier Marks and agrees not to claim any title to Supplier Marks or any right to use Supplier Marks except as permitted by this Addendum. UC will include all notices and legends with respect to Supplier trademarks, trade names, or copyrights as may be required by applicable trademark and copyright laws or which may be reasonably requested by Supplier. Upon termination of this Appendix, all rights to Supplier Marks conveyed by Supplier to UC will cease and UC will destroy or return to Supplier all media with Supplier Marks. Supplier specifically reserves any and all right to Supplier Marks not specifically granted to UC.

The licenses granted in the previous paragraphs regarding UC Marks and Supplier Marks are subject to the ongoing approval of the party owning the respective trademarks, logos, trade names, or copyrights. Such ongoing approval includes the ability to terminate – at any time, for any reason, and in the sole discretion of the owner of the respective trademarks, logos, trade names, or copyrights – the trademark licenses provided in the preceding paragraphs for any particular trademark, logo, trade name, or copyrighted work without necessarily terminating this Appendix. Each party agrees not to take any action that will adversely reflect upon or damage the goodwill, reputation, or the brand value of the other party. Each party further agrees not to take any action that is inconsistent with the other party's ownership of the respective trademarks, trade names, or copyrights. At all times (including following termination of the Agreement), Supplier agrees to comply with Section 92000 of California's Education Code.

(a) Grant of License. Supplier hereby grants UC a non-exclusive, royalty-free: (i) license to use, copy, transmit, and display the Catalog, any information contained therein and the Supplier Marks for the purposes of permitting Customers to access information about and order Supplier Goods and/or Services from a Catalog and (ii) if Supplier is using a Punch-Out Catalog, right to link to and access the Punch-Out Catalog on the Supplier Site, for the purposes of permitting Customers to access the Supplier Website and permitting Customers to order Supplier Goods and/or Services.

(b) Modifications. UC will not modify or remove any of the proprietary rights markings in the Catalog. UC will not modify the Catalog, except as supplied by Supplier. UC will not make any representations or warranties, or provide any information, to any third party regarding any Supplier Goods and/or Services (including, but not limited to, any representations or warranties of any information regarding availability, delivery, pricing, characteristics, qualifications or specifications thereof). If UC believes in good faith that any Supplier information does not conform to the requirements of the associated UC Agreement or this Appendix, UC will be entitled to withdraw the Catalog from UC eProcurement sites. In such a case, UC will promptly notify the Supplier of the actions it has taken and will work with the Supplier promptly to resolve UC's concerns. When UC's concerns are satisfactorily resolved, UC will promptly restore the Catalog, if appropriate. UC will have no liability to the Supplier or anyone else for exercising these rights.

(c) Acknowledgment. Each party acknowledges that the technology embodied in the other party's Site may be based on patented or patentable inventions, trade secrets, copyrights or other intellectual property or proprietary rights ("Intellectual Property Rights") owned by the other party and its applicable licensors.

(d) UC Rights. As between the parties, UC will be the sole owner of – or, with respect to any items licensed by UC, will retain all rights to – UC eProcurement sites and all Intellectual Property Rights associated with UC eProcurement sites, including any modifications, updates, enhancements or upgrades to any of the foregoing, as well as any Order Data generated or collected on such Site (collectively, the "UC Materials"). Except as provided herein, Supplier may not copy or use in any way, in whole or in part, any UC Materials without UC's prior written approval. Any permitted copies of such property, in whole or in part, alone or as part of a derivative work, will remain UC's sole property. Supplier agrees to reproduce and include UC's copyright, trademark and other proprietary rights notices on any permitted copies of UC Materials including, without limitation, partial copies and copied materials in derivative works. Supplier will not copy or reproduce any third-party copyrighted or trademarked materials, which appear on or are otherwise associated with any UC eProcurement site without UC's prior written consent.

#### **SECTION 7 – MULTIPLE SUPPLIERS**

Supplier acknowledges that all UC eProcurement sites are intended to facilitate Users' ability to obtain Goods and/or Services from more than one supplier. Nothing in this Appendix will be construed to prevent UC from entering into similar agreements with any third parties including, without limitation, suppliers that may be in competition with Supplier.

#### **SECTION 8 – WARRANTY DISCLAIMER**

UC does not warrant that access to UC eProcurement sites will be uninterrupted or that the results obtained by use of UC eProcurement sites will be error-free.

#### **SECTION 9 – DISPUTES AND CHANGES IN THE SERVICES**

(a) UC and Supplier agree to negotiate in good faith to resolve problems, questions and disputes.

(b) Where improvements and clarifications can be made in the business processes related to eProcurement, both parties agree to incorporate such changes as long as they are mutually agreed upon.

#### **SECTION 10 – ADDITIONAL CONTRACTUAL TERMS [Optional Section]**

**[Buyer: select from the following alternatives]**

In addition to the provisions of Section 4, these provisions will govern the Catalogs. If the provisions of Sections 4 and 10 conflict, this Section will govern; provided, however, that regardless of the provisions of this Section,

Supplier must provide UC with Catalog files containing the requested additions, deletions or modifications with no less than the lead time directed by UC's Contract Administrator and that for all Catalogs that Supplier requests to have a January 1 Go Live Date, Supplier must submit proposed files no later than December 1.

Annual Number of Catalogs: Supplier is allowed to submit no more than **[number]** catalogs per calendar year, with changes as follows:

- Content Additions, Deletions and Other Non-pricing Edits: **[insert number of times Supplier can change its content; quarterly or biannually would be recommended]**
- Price Changes: **[insert number of times Supplier can change its price; once per year would be recommended]**

Maximum Number of SKUs: **[insert number]**

Acceptable Categories within Catalog: **[list categories]**

Sample Calendar of Changes: **[adapt as needed; this version assumes one pricing change per year and three content changes per year]**

UC's Fiscal Quarter	Calendar Quarter	Month	New Pricing	Content Updates
FQ3	Q1	January		
		February		2/15 File Submission
		March		3/1 Go Live
FQ4	Q2	April		
		May		5/15 File Submission
		June		6/1 Go Live
FQ1	Q3	July		
		August		8/15 File Submission
		September		9/1 Go Live
FQ2	Q4	October		
		December	12/1 File Submission	
		Following January	1/1 Go Live	

**University of California (UC)  
REQUEST FOR PROPOSAL#  
*RFP-MRO-UCSystemWide-Jan312018***

***FOR***

***CALIFORNIA HIGHER EDUCATION PROCUREMENT OF  
MAINTENANCE REPAIR AND OPERATIONS (MRO)  
SUPPLIES AND RELATED SERVICES***

***On behalf of California Higher Education Strategic Sourcing (CHESS)  
and other government agencies and non-profits***

***Date Issued: 01/31/18***

***Responses Due: 03/17/18@ 3pm PST***

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It is the Supplier's responsibility to read the entire document, any addenda, and to comply with all requirements listed herein. Any addenda to this Request for Proposal will be directed to all participating Suppliers. It is the Supplier's responsibility to watch their e-mail for any addenda, notices, or changes to the RFP or process.

**Issued by:**

The Regents of the University of California  
Adrian Ferreira, MRO & Facilities Commodity Manager  
Center of Excellence University of California Office of the President  
7835 Trade Street, San Diego, CA, 92121

**Bid RFP-MRO-UCSystemWide-Jan312018  
MAINTENANCE REPAIR AND OPERATIONS (MRO) SUPPLIES  
AND RELATED SERVICES**

Bid Number       **RFP-MRO-UCSystemWide-Jan312018**  
 Bid Title         **MAINTENANCE REPAIR AND OPERATIONS (MRO) SUPPLIES AND RELATED SERVICES**  
 Bid Start Date    **Jan 31, 2018 7:27:21 AM PST**  
 Bid End Date      **March 17, 2018 3:00:00 PM PST**

Question & Answer  
 End Date         **March 02, 2018 8:00:00 AM PST**

Bid Contact       **Adrian Ferreira**  
                       **MRO & Facilities - Commodity Manager**  
                       **Center of Excellence University of California Office of the President**  
                       **Adrian.Ferreira@ucop.edu**

Vendor Conference **February 05, 2018 9:00:00 AM PST**

**Attendance is non-mandatory**

**Location: THERE WILL BE A NON-MANDATORY VENDOR CONFERENCE ON  
 FEBRUARY 05, 2018 AT 9:00 AM PACIFIC STANDARD TIME, VIA WEB  
 CONFERENCE USING ZOOM APPLICATION.**

**Web Conference Meeting Link: <https://UCOP.zoom.us/j/380679787>**

**Dial In option US: +1 669 900 6833 Meeting ID: 380 679 787**

**Link and number is only available during time of Vendor Conference. If an  
 Offeror is unable to attend the pre-proposal conference, recording of  
 presentation will be attached to GEP system upon completion.**

**Description**

University of California Office of the President (herein "Principal Procurement Agency" on behalf of itself and all states, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and nonprofit organizations (herein "Participating Public Agencies") is soliciting proposals from qualified Suppliers to enter into a Master Agreement for a complete line of Maintenance Repair and Operating (MRO) Supplies and Related Products and Services (herein "Products and Services").

In addition, Supplier is to propose any related services to MRO currently being offered.

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## **REQUEST FOR PROPOSAL FOR MAINTENANCE REPAIR AND OPERATION SUPPLIES, AND RELATED PRODUCTS AND SERVICES (National IPA)**

### **1.0 INTRODUCTION, BACKGROUND AND INTENT:**

#### **1.1 MASTER AGREEMENT**

University of California Office of the President (UCOP) (herein “Principal Procurement Agency” on behalf of itself, California State University (CSU), California Community Colleges (CCC) represented by Foundation for California Community Colleges (FCCC) and all states, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and nonprofit organizations (herein “Participating Public Agencies”) is soliciting proposals from qualified Suppliers to enter into a Master Agreement for a complete line of **Maintenance, Repair and Operating (MRO) Supplies & Related Products and Services** (herein “Products and Services”). Moving forward, all three organizations UC, CSU, CCC will be referenced as California Higher Education Strategic Sourcing (CHESS).

#### **1.2 OBJECTIVES**

- A. Provide a comprehensive competitively solicited Master Agreement offering Products and Services to Participating Public Agencies.
- B. Establish Master Agreement, with a Five (5) year term and two one (1) year options, as a Supplier’s primary offering to Participating Public Agencies.
- C. Achieve cost savings for Suppliers and Participating Public Agencies through a competitive solicitation process that eliminates the need for multiple bids or proposals.
- D. Combine the volumes of CHESS and Participating Public Agencies to achieve cost effective pricing;
- E. Reduce the administrative and overhead costs of Suppliers and Participating Public Agencies through state of the art ordering and delivery systems.
- F. Provide Participating Public Agencies with environmentally responsible products and services.
- G. Small Business and/or Diverse Solution available to comply with those campuses required to meet Participating Entity obligations. A BETA solution is outlined in Attachment M.
- H. The goal of the RFP is to establish a national contract(s). If Suppliers are unable to propose a national program due to conflicts with legal obligations or coverage area, Supplier may indicate so and propose a regional or direct solution. CHESS will evaluate responses in their entirety and determine award based on the most advantageous.

#### **1.3 GENERAL DEFINITION OF PRODUCTS AND/OR SERVICES**

Suppliers are to propose the broadest possible selection of MAINTENANCE, REPAIR, OPERATIONS SUPPLIES, AND RELATED PRODUCTS AND SERVICES they offer. The intent of this solicitation is to provide Participating Public Agencies with a comprehensive offering of products and services to meet their various needs. Therefore,



the Proposers should have demonstrated experience in providing the Products and Services as defined in this RFP, including but not limited to:

- 1.3.1 **Maintenance, Repair, Operations (MRO) Supplies and Related Services** – A complete and comprehensive offering of MRO supplies such as but not limited to appliances, material handling repairs, air filters, batteries, electrical, fasteners, hand tools, HVAC, lighting, lamps, ballast, fixtures, material handling repairs, motors, outdoor equipment, paint and equipment supplies, plumbing, pneumatic tools, power tools and accessories, safety, security, welding and soldering, public safety and any other miscellaneous MRO supplies offered by Supplier. Also include sourcing options for items not readily available.
- 1.3.2 **Related Products and Services**– A complete range of related products and services offered by Supplier including, but not limited to, supplier-managed inventory, vending machines, storehouse analytics, inventory management, safety training, and any other related services.

#### 1.4 **National Contract Requirements**

University of California (UC), as the Principal Procurement Agency, as defined in Attachment C, has partnered with the National Intergovernmental Purchasing Alliance Company (“National IPA”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by National IPA) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through National IPA’s cooperative purchasing program. University of California (UC) is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with National IPA as a Participating Public Agency in National IPA’s cooperative purchasing program. Attachment C contains additional information on National IPA and the cooperative purchasing agreement.

National IPA is a subsidiary of OMNIA Partners which provides shared services and supply chain optimization to government, education and the private sector. As a channel partner with Vizient (formally, Novation), National IPA leverages over \$100 billion in annual supply spend to command the best prices on products and services. With corporate, pricing and sales commitments from the Supplier, National IPA provides marketing and administrative support for the Supplier that directly promotes the Supplier’s products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis. Public Agencies benefit from pricing based on aggregate spend and the convenience of a contract that has already been advertised and competed. The Supplier benefits from a contract that allows Participating Public Agencies to directly purchase goods and services without the Supplier’s need to respond to additional competitive solicitations. As such, the Supplier must be able to accommodate a nationwide demand for services and to fulfill obligations as a nationwide Supplier and respond to the National IPA documents (Attachment C).

The University of California (UC) anticipates spending approximately \$250 million over the full potential Master Agreement term for Maintenance Repair and Operations (MRO) Supplies and Related Services. While no minimum volume is guaranteed to the Supplier, the estimated annual volume of Maintenance Repair and Operations (MRO) Supplies and Related Services purchased under the Master Agreement through National IPA is approximately \$500 million. This projection is based on the current annual volumes among the University of California (UC), other Participating Public Agencies that are anticipated to utilize the resulting Master Agreement to be made available to them through National IPA, and volume growth into other Public Agencies through a coordinated marketing approach between the Supplier and National IPA.

## 1.5 INTENT:

The Respondent(s) shall have a strong national presence for a vast array of supplies and equipment necessary for maintenance and repair in residential, commercial and industrial environments for use by various public entities nationwide.

Responses shall be for MRO and Related Products and Services. Suppliers are not required to respond to all categories. Below are the two methods in which Supplier(s) can respond:

- 1.5.1 MRO Primary Distributor:** In order to be considered, Supplier(s) needs to respond to a minimum of **14 categories** listed in Attachment A-1 Pricing Analysis Workbook. One of the categories **required** to complete will be in the tab called "Non-Standard". This category will be used to evaluate infrequent orders. The Non-Standard category will be evaluated on cost and sourcing capabilities.
- 1.5.2 Individual Category:** Suppliers interested in only individual categories have an option to submit a response for evaluation. **Responses for individual categories must meet a minimum of 70% of items listed** in that category with either exact match or equivalent. Suppliers submitting for individual categories will be evaluated amongst all other equivalent category responses.

UC intends to award a contract in whole, however, UC reserves the right to award in whole or in part, by item or group of items, by section or geographic area, or make multiple awards, where such action serves UC best interest. The term of the Master Agreement will be for five (5) years with two (1) year options to extend.

## 2.0 SCOPE OF WORK:

### 2.1 MAINTENANCE REPAIR AND OPERATIONS (MRO) SUPPLIES AND RELATED SERVICES:

A complete and comprehensive offering of MRO supplies such as but not limited to appliances, material handling repairs, air filters, batteries, electrical, fasteners, hand tools, HVAC, lighting, lamps, ballast, fixtures, material handling repairs, motors, outdoor equipment, paint and equipment supplies, plumbing, pneumatic tools, power tools and accessories, safety, security, welding and soldering, public safety and any other miscellaneous MRO supplies offered by Supplier.

In addition, Supplier is to propose any related services to MRO currently being offered.

### 2.2 RELATED PRODUCTS AND SERVICES:

- 2.2.1 Any related products and services offered by Supplier. All details of the related products and services available by Supplier are to be provided in the question section.
- 2.2.2 Products used in performing these services shall be procured under the awarded contract, at contract prices.

### 2.3 PRODUCT CATEGORIES:

This Solicitation is to establish a nationwide purchasing agreement for the acquisition of the following products. The category descriptive examples below are not to be considered restrictive, but rather, provide a general, non-inclusive, description of the category. These are standard use in the residential, commercial environments. Your firm may not have the ability to provide all categories and can propose individual categories for evaluation. Evaluation analysis for individual categories proposed will be compared to

all other Supplier(s) responding to exact individual category.

All products offered shall be new, unused and of the latest design and technology.

The intent is for each Supplier to submit their complete product line so that Participating Public Agencies may order a wide array of product as appropriate for their needs. The categories outlined, below are some of UC primary interest. It is encouraged that Supplier(s) add/enhance to the list provided in ATTACHMENT A – PRICING to further define a complete product line from Supplier. Supplier(s) have the option to add as many categories applicable which encompass the MRO category. Primary categories used for evaluation are listed below:

- 2.3.1 CATEGORY 1: ADHESIVES, SEALANTS AND TAPE  
Caulks, Concrete & Asphalt, Dispensing Guns, Glues & Cements, Putties, Tapes, Thread & Gasket Sealants.
- 2.3.2 CATEGORY 2: AIR FILTERS  
HVAC filters which include but are not limited to the following types: V-Bank, Pleated, Antimicrobial, Cube Filter, HEPA Filter, Pocket Air, Cartridge, Carbon, Three Ply, and all other applicable building filters.
- 2.3.3 CATEGORY 3: BATTERIES  
Alkaline, Lithium, Coin, and Standard batteries as an example but not limited to: AA, AAA, AAAA, C, D, 9V, 2032, 123, 223 and all other applicable.
- 2.3.4 CATEGORY 4: ELECTRICAL  
Batteries, Circuit Breakers, Conduit, Electrical Tape, Enclosures, Fuses, Outlet Boxes, Power Cords, Pushbuttons, Raceways, Receptacles, Relays, Soldering, Solenoids, Starters, Surge Suppressors, Timers, Transformers, UPS Systems, Wire, Wire Management.
- 2.3.5 CATEGORY 5: FASTENERS  
Anchors, Bolts, Braces & Brackets, Door Hardware, Door Locks & Deadbolts, Hooks, Hydraulic Seals, Keyless Access Locks, Keystock, Lanyards, Measuring Equipment, Nails, Nuts, O-Rings & O-Ring Kits, Pins, Retaining Rings, Rivets, Screws, Spacers & Standoffs, Springs, Staples, Thread Inserts, Washers.
- 2.3.6 CATEGORY 6: HAND TOOLS  
Hand-held (Electric, Battery, or Pneumatic-operated), including Accessories, Automotive type Tools, Welding Equipment, Testing and Measuring Tools, Carts and Hand Trucks, Work Benches, Tool Cabinets, Ladders, and all Ancillary Supplies and Components.
- 2.3.7 CATEGORY 7: HVAC AND REFRIGERATION  
Air Circulators & Fans, Air Cleaners, Air Conditioning, Air Filters, Blowers, Central Equipment, Dehumidifiers, Exhaust Fans, Evaporative Coolers, Heaters & Accessories, Humidifiers, HVACR Controls, Power Roof Ventilators, Refrigeration, Shutters/Dampers, Thermostats, Tubeaxial Fans.
- 2.3.8 CATEGORY 8: LIGHTING, LAMPS, BALLAST, FIXTURES  
Ballasts, Batteries, Cord Reels, Dimming Controls, Dock Lights, Exit Signs, Fixtures, Flashlights, Hand Lamps, Jobsite Lighting, Lamps, LED Lighting, Machine Tool Lights, Recycling Kits, Track Lighting, Troffers.

- 2.3.9 CATEGORY 9: MATERIAL HANDLING  
Cabinets, Carts & Trucks, Casters, Conveyors, Drums & Docks, Hoists/Winches & Rigging, Ladders, Mounts & Vibration Control, Packaging & Shipping, Scaffolding, Tarps.
- 2.3.10 CATEGORY 10: MOTORS  
Bearings, Belts, Brakes/Clutches, Bushings, Chain, Couplings, Definite-Purpose Motors, Gear Motors, General-Purpose Motors, HVAC Motors, Linear Motion, Pulleys, Pump Motors, Sheaves, Speed Reducers, Sprockets, Vacuum Motors, Vibrators.
- 2.3.11 CATEGORY 11: OUTDOOR EQUIPMENT  
Cranes, Creepers, Insect Control, Jacks, Lawn Maintenance, Lift Equipment, Master Sets, Oils, Rakes, Shovels, Sprinklers, Tool Storage, Water Hoses, Wheelbarrows, and any other applicable items. Landscape Equipment (Gasoline and Electric), Shovels, Rakes, Axes, Hoes, Hoses, Nozzles, Insect Control, Herbicides, Fertilizers, Plants, Trees, Sprinkler/Irrigation Equipment and Supplies and all Ancillary Supplies, Tools, and Components.
- 2.3.12 CATEGORY 12: PAINTS EQUIPMENT AND SUPPLIES  
All types of Paints, Equipment and Supplies, Brushes, Rollers, Spray Equipment, Aerosol Paints, Pressure Washers, Sand Blasters, Finishes, Abrasives, Epoxy, Cleaners, Drywall Supplies, Tarps, Compounds, Accessories, and all Ancillary Supplies, Tools, and Components.
- 2.3.13 CATEGORY 13: PLUMBING  
Air-Operated Diaphragm Pumps, Centrifugal Pumps, Faucets, Flowmeters, Fuel & Oil Transfer Pumps, Pipe/Valves/Fittings, Positive Displacement Pumps, Sinks, Sump/Sewage Pumps, Toilets, Tubing, Urinals, Water Coolers, Water Filtration, Water Heaters, Water System Pumps, Kitchen Sink.
- 2.3.14 CATEGORY 14: PNEUMATIC TOOLS  
Adapters, Air Compressors, Clamps, Couplings, Cylinders, Dryers, Filters, Filter Regulator Lubricants, Fittings, Hoses, Hose Reels, Hydraulic Motors & Gear Pumps, Hydraulic Pumps & Cylinders, Lifting, Motors, Oil Coolers, Power Units, Pumps, Regenerative Blowers, Tools, Vacuum Pumps, Valves.
- 2.3.15 CATEGORY 15: POWER TOOLS AND ACCESSORIES  
Electric or gas operated, mobile or stationary, bench or floor mounted, including accessories, and all ancillary supplies and components. Some examples include Band Saws, Circular Saws, Cordless & Corded Drills, Cordless Tool Batteries & Chargers, Drill Presses, Dust Collectors, Grinders & Cutoff Tools, Hammer Drills, Impact Drivers & Wrenches, Lathes, Metal Forming Machinery, Reciprocating Saws, Rotary & Demo Hammers, Routers.
- 2.3.16 CATEGORY 16: SAFETY  
Emergency Preparedness, Facility Safety, Fire Protection, First Aid, Identification, Industrial Safety, Instrumentation, Personal Protective Equipment, Safety Storage, Spill Control & Containment, Traffic Safety.

- 2.3.17 CATEGORY 17: SECURITY  
 Door and Door Frames, Key Control & Identification, Mailboxes, Padlocks, Replacement Parts, Safes, Security Alarms and Warnings, Self Defense, Specialty Locks, Video Surveillance.
- 2.3.18 CATEGORY 18: WELDING AND SOLDERING  
 Abrasives, Arc Welding, Blankets, Curtains & Pads, Drill Bits, End Mills & Milling Cutters, Fume Extraction, Gas Welding, Taps & Dies, Inserts, Machine Tool Accessories, Precision Measuring, Welding Accessories.
- 2.3.19 CATEGORY 19: NON-STANDARD  
 Items that are currently purchased by CHESS that can be considered Non-Standard for some catalog SKUs with less purchase frequency.
- 2.4 ADDITIONAL PRODUCT CATEGORIES OF INTEREST TO CHESS:
- 2.4.1 CATEGORY 1: APPLIANCES  
 Large Appliances: Refrigerators, Washers, Dryers, Dishwashing Machines, Stoves, Cooktops, Range Hoods and Ovens; Small Appliances: Mixers, Toasters, Microwave Ovens, Food Processors, Disposals, Trash Compactors, and all Ancillary Supplies, Tools, and Components.
- 2.4.2 CATEGORY 2: BUILDING MATERIALS  
 Lumber (Dimensional and Timber), Millwork, Roofing, Siding, Plywood, Paneling, Hardwood, Trim, Molding, Fencing, Decking, Gates, Brick, Block, Doors, Windows, Bagged Goods (Concrete, Mortar, Sand, or Asphalt), Drywall, Rebar, Acoustical Tiles, Rain Gutters, Garage Door Openers, Insulation, and all Ancillary Supplies, Tools, and Components.
- 2.4.3 CATEGORY 3: PUBLIC SAFETY  
 Access Barriers and Crowd Control, Police and EMT Uniforms, Security Management and Law Enforcement, Two Way Radios and Police Scanners, Detectors, Scanners, and all Ancillary Supplies.
- 2.5 PRODUCT ORDERING:
- 2.5.1 Suppliers complete product line (Wholesale or Retail) shall be available for ordering 24/7.
- 2.5.2 Products may be ordered by any of the following methods:
- E-procurement (Jagger/SciQuest, Perfect Commerce, Peoplesoft, ESM, and others) Attachment L – Campus Matrix defines locations and systems in use.
  - Internet/Online Store
  - Will Call (Phone or FAX order)
  - POS (Point-of-sale)

## 2.6 PRODUCT PRICING:

Pricing shall be a fixed percentage (%) off catalog/list pricing by Product Category. Please make sure to elaborate your proposal details and structure in the section of CAPABILITES in the questions.

- 2.6.1 Price Increase Documentation and Price Update Procedure: It should not be a forgone conclusion that Supplier automatically be granted a price increase each year on all items in the System or Market Basket. Supplier must provide a minimum 90-day notice of a price increase with supporting documentation. CHESS will evaluate price increase supporting documents and implement upon mutual acceptance. It is the intent of both parties that the Supplier(s) utilize best practices in Supply Chain Management to minimize cost increases.
- 2.6.2 Volatile Product Price Increases: For any System or Local Market Basket Item, where such Volatile Product has a significant price increase in excess of 3%, the parties agree to review those prices as frequently as quarterly and to negotiate prices for such Volatile Products individually in good faith between the parties. Increases must be mutually agreed upon by the parties.
- 2.6.3 Price Decreases: UC accepts price decreases as soon as they are available and can be entered into e-procurement or e-commerce purchasing processes. Notwithstanding anything to the contrary, Supplier(s) shall upload new pricing files within five (5) business days of receipt or as otherwise indicated, such other time to be not less than five (5) business days.
- 2.6.4 Special Discounts: At a Participating Entity's request, Suppliers may offer discounts such as discounts based on large volume, sales growth, single delivery location, etc.
- 2.6.5 Manufacture Direct Pricing Agreement: UC may request Supplier(s) to negotiate directly with manufactures for better pricing and or discounts, for the benefit of UC and/or each Participating Entity. Further, UC reserves the right to negotiate directly with manufactures for items purchased. Upon mutual agreement, Supplier may be selected to distribute the Product to UC and/or Participating Entity.
- 2.6.6 Contractor Participation Contractors and Subcontractors: At the direction of Participating Public Agencies, to other Participating Agency Contractors or subcontractors, contractors shall extend this Agreement's pricing and category discounts to other UC Contractors and Subcontractors (herein referred to as "Other UC Contractor") for UC-related spend if Other UC Contractor provides Contractor with valid UC project number/project name and the Product is to be shipped directly to the Participating Entity related to the project. Contractor has the right to verify with UC and the UC Project Number/Project Name. Contractor also has the right to limit or terminate an Other UC Contractor use of this Agreement if the Other UC Contractor fails to timely pay Contractor for Product, fails to establish and maintain adequate credit worthiness or utilizes this Agreement for the benefit of anyone other than the Participating Entity for which the project relates.
- a) Other UC Contractors are not required to use Contractor for materials, therefore it is important that Contractor pricing be attractive and act as an incentive to purchase against this Agreement.
  - b) Other UC Contractors are responsible for payment to Contractor and UC has no liability for OTHER UC Contractor purchases. Contractor shall extend payment options to Other UC Contractor such as Purchase Order or Procurement Credit Cards, or other order placement and payment methods agreed upon by Contractor.
  - c) Contractor shall track Other UC Contractors purchases and report on their purchases by, Other UC Contractor Name, product description, SKU and other spend related information that Contractor has available.

- d) Other UC Contractor purchases shall apply to the particular Participating Entity location's contract purchases for purpose of Supplier Consolidation and Annual Incremental Growth and shall be calculated in contract purchases for the benefit of Participating Entity.

2.6.7 Core Lists:

- a) National Core List- Provides for the deepest discounts on a variety of products to agencies nationwide. Pricing on the National Core List shall be provided to all Participating Agencies.
- b) Customized Core List- In addition to the National Core List, Offerors MUST provide customized core lists to agencies, structure, implementation, and management. Custom Core List pricing will be held for a period of one (1) year, evaluation and selection of items will be mutually agreed upon. Supplier(s) will support a Participating Entity, if assistance is needed to create a Customized Core List that brings greatest value.

2.7 CATALOG ADJUSTMENTS:

- 2.7.1 Price Updates. As described above in Product Pricing, prices for Core List shall be reviewed and subject to change one per year from 1<sup>st</sup> January. Third Party Product pricing and pricing for special price promotions shall be reviewed and updated on a quarterly basis (or earlier if mutually agreed). Price decreases shall be implemented on the quarterly review (or such earlier date mutually agreed by the parties). Changes to price file shall be submitted to UC and shall have a maximum period of 30 days to review and approve updates or raise objections. Objections shall be reviewed on a case by case basis with the balance of price amendments being approved for upload. In the event that UC does not approve or reject any updates within 45 days of the revised file being submitted to UC, then Seller shall be entitled to load the new pricing.
- 2.7.2 Other Catalog Updates. Seller may provide other updates to the catalog quarterly or as mutually agreed. These updates may include (without limitation) changes to content, the addition of new products, removal of discontinued items, updates to unit of measure, and special promotional offers.

2.8 REBATE ON SALES:

If this pricing option is offered, describe your firm's ability to provide this service (ex. Growth incentives, e-commerce incentives, etc.). Further details can be defined in Value Add section of questions.

2.9 ON-LINE CATALOG DISCOUNT PRICING:

Capability to access an on-line catalog reflecting contract pricing of all products is a requirement. Describe your online presence and/or ecommerce capabilities in the CAPABILITIES section of the questions.

2.10 RELATED PRODUCTS AND SERVICES PRICING:

- 2.10.1 All related services that are provided as Value Add (No charge /Incentives/Benefits), please define in section Value Add of Questions.
- 2.10.2 All other additional related products and services which contain a pricing structure available by Supplier are to be attached to RFX event and named "Related Products and Services Pricing". Supplier is to provide detailed line item of all services and specific pricing for those services available.
- 2.10.3 Emergency Response Capabilities - In the event of a disaster, UC must continue

its mission of teaching, research, public service, and patient care. UC is seeking information from suppliers who can provide equipment, supplies, resources, and/or services during emergency situations. Please state your emergency response capabilities, name/title of the emergency contact, proximity of facilities/stores/resources to UC organization, and other relevant emergency information. Disasters vary and require different resources, but we are seeking common MRO items like gloves, masks, lighting, generators, chainsaws, portable restrooms, batteries, barricades, and cleaning supplies.

- a) Define Supplier(s) Capabilities
- b) UC priority of supplies
- c) Experience
- d) Ability to manage Emergency Response items for a Participating Entity.

#### 2.11 SUPPLIER-MANAGED INVENTORY :

Describe your firm's ability to provide this service and your capabilities in the Value Add section of the questions. Please refer to Attachment L – Campus Matrix for the list of locations who currently have a Supplier-Managed Inventory program in place and vending machines. If Supplier(s) is capable to provide these services, please include how these locations would be transitioned in the Value Add section of the questions. Supplier(s) who submit to be MRO Primary Distributor MUST have a solution for these locations outlined.

#### 2.12 SALES REPORTING:

EXHIBIT 5 – QUARTERLY REPORT is provided as a template for future quarterly reporting requirements. Describe your firm's reporting capabilities in the CAPABILITIES section of the question. Provide all line item details and alternative options that may have not been used in the example provided.

#### 2.13 BRAND NAMES:

In some cases, brand names have been listed in order to define the desired quality and are not intended to be restrictive or to limit competition. Materials substantially equivalent to those designated shall qualify for consideration. Ability to partner with manufacturer for enhanced pricing through Master Agreement is of interested to CHESS.

- 2.13.1 Substitutions: UC encourages Supplier(s) to offer substitute or alternate items, brands or generic items to end users when the offer adds value to the procurement of goods and services. No substitutions of alternate items for products ordered will be permitted except with the express approval from authorized UC personnel or Participating Public Entities. Supplier shall not substitute and/or interchange a different brand or generic product of package size, other than the specific product ordered, without authorization from UC or Participating Public Entity. Any such authorization is granted on a per order basis and is not to be considered as justification for a Product substitution on any future orders or shipments.

#### 2.14 DELIVERY, FREIGHT REQUIREMENTS:

- 2.14.1 All domestic ground shipments shall be FOB Destination, Freight Prepaid and Included. Any handling fees shall also be included in the pricing.
- 2.14.2 Should a Participating Public Entity determine that rush shipping or other alternate shipping is required, it shall notify the Supplier. The Supplier shall determine any additional costs associated with such delivery terms and communicate that cost to the Participating Public Entity.
- 2.14.3 The Supplier shall retain control for carrier selection and payment of freight charges of all goods until received by the requesting Participating Public Entity and the contract coverage completed. The Supplier shall also file all claims for visible



or concealed damage. The Participating Public Entity will notify the Supplier of any damaged goods and shall assist the Supplier in arranging for inspection of the goods.

- 2.14.4 Any requests for local delivery of orders placed at local stores shall be subject to local delivery fees, if applicable.
- 2.14.5 Shipping and handling fees are allowable to destinations outside the continental U.S.
- 2.14.6 A packing list or other suitable shipping document shall accompany each shipment and shall include the following:
  - a) Contract Serial number
  - b) Supplier's name and address
  - c) Participating Public Entity's name and address
  - d) Participating Public Entity's purchase order number
  - e) A description of product(s) shipped, including item number(s), quantity (ies), number of containers and package number(s), as applicable

#### 2.15 LAST MILE DELIVERY MODEL INCENTIVE:

In this delivery model the Supplier(s) has the ability to provide an incentive to Participating Entity for a Centralized Delivery model. The Participating Entity will provide Last Mile Delivery at their location. Individual Participating Entities will work with Supplier based upon their individual location needs to determine the most appropriate delivery model and financial terms for their situation. If a location elects to change business models during the Term of this Agreement or any Extensions to the Agreement, the Supplier will provide an Incentive to that location consistent with the Incentives offered to the Participating Entities. Proposed incentive and all program details in the Value Add section of the Questions.

- 2.15.1 Program Requirements: Participating Entity must have one consolidated drop off and pickup for the entire campus/health system. One delivery/pick-up point will be designated by Participating Entity Staff that is accessible to Supplier. The Supplier and the Participating Entity must agree that the designated location meet program requirements before the Last Mile Delivery Program will be implemented. Once approved, the Participating Entity will be required to provide a report to substantiate the daily delivery volume to one location and the one consolidated pickup to Supplier which will be used by Supplier to verify payment amounts to the Participating Entity locations. Payment will be made to each Participating Entity designated contact, 30 days from Supplier receipt of the quarterly report.

### 3.0 PROCUREMENT REQUIREMENTS:

#### 3.1 SHIPPING TERMS:

Bid price(s) and terms shall be F.O.B. Destination.

#### 3.2 MINIMUM ORDER:

There shall be no minimum order requirement during the term of this Agreement and any extension(s) of such term.

#### 3.3 ONLINE CATALOG:

Online/ecommerce capability to access catalog reflecting contract pricing of all products.

#### 3.4 OPERATING MANUALS (If required):

Upon delivery, Contractor shall provide comprehensive operational manuals, service manuals and schematic diagrams, if required by the Participating Entity.

## 3.5 ACCEPTANCE: (If required):

Upon delivery and successful installation, the material(s) shall be deemed accepted and the warranty period shall begin. All documentation shall be completed prior to final acceptance.

## 3.6 TRAINING:

Supplier(s) to provide detailed list of training that is offered under proposal and all additional training. Provide any details that are available if training can be conducted from manufacture direct, with the support of Supplier/Distributor.

## 3.7 USAGE REPORT:

The Supplier(s) shall furnish UC a usage report upon request delineating the acquisition activity governed by the Master Agreement. The format of the report shall be approved by UC and shall disclose the quantity and dollar value of each contract item by individual unit. Exhibit 5 – Quarterly Report is to be used for quarterly reporting. Any changes requested to be made to Exhibit 5 are to be negotiated prior to acceptance of award.

## 3.8 BACKGROUND CHECK:

Outline your current business practices for employment and background check.

## 3.9 INVOICES AND PAYMENTS:

## 3.9.1 Invoices are required to contain the following information:

- California sales tax as a separate line item
- Shipping costs as a separate line item
- UC or each respective Participating Entity's Purchase Order, Release Number, or Agreement Number
- Description, quantity, catalog number and manufacturer number of the item ordered
- Pricing per unit of purchase
- Extended price
- Total Amount Due
- Any pay/earned/dynamic discount
- Reference to original order number for all credit memos issued

## 3.9.2 Settlement Method and Terms are outlined in Attachment I.

## 3.9.3 Problems regarding billing or invoicing shall be directed to the Participating Entity as listed on the Purchase Order.

## 3.9.4 Provide available payment terms.

## 3.9.5 Modification of Terms: Participating Agencies commonly require a modification to a term of the Master Agreement (e.g. governing law). The awarded Supplier and Participating Entity may agree to modify terms on any specific purchase by a Participating Entity without being in conflict with the Master Agreement.

## 3.10 SERVICE METRICS:

During the term of this Master Agreement and any extension(s) of such term, Supplier agrees to the following Service Metrics details and specifications. UC service standards provides guarantees that Supplier shall consistently adhere to the standards for all Participating Locations.

3.10.1 **Stock Item Delivery:** Orders placed before 5:00 p.m. local time will ship the same

day for next day delivery.

- 3.10.2 **Non Stock Item Delivery:** Contractor shall place the order on the same day it receives the order from a Location. Contractor shall then deliver the Product the next day after Contractor's receipt of the item unless the item is shipped direct to the ordering Location from the Manufacturer.
- 3.10.3 **Fill Rate:** 98% order fill rate; 98% line fill rate
- 3.10.4 **Returns:** Full credit guaranteed on any return regardless of reason if within thirty (30) days of receipt with receipt, invoice, packing slip or similar documentation.
- 3.10.5 **Return Pick-up:** Pick-up will occur within five (5) days from request. Return time frame begins as of date of request for pick-up.
- 3.10.6 **Credits:** Full credit issued in same form as payment and referencing the original purchase order number.
- 3.10.7 **Report Requests:** Standard reports will be generated at the CHESS and Location or Participating Entity level quarterly or as necessary to track compliance.
- 3.10.8 **Delivery Accuracy:** 98% calculated based on percent of entire order fulfilled accurately.
- 3.10.9 **On-Time Delivery:** 98% calculated based upon the percent of the entire order arriving at the customer's required time.
- 3.10.10 **Invoice/Billing Accuracy:** 99%
- 3.10.11 **Customer Service Satisfaction:** Average score of 3.75 or better on a 5 point scale.
- 3.10.12 **Quote Turnaround:** 24 hours
- 3.10.13 **Response Time:** Emergency Calls 1 hour; Non-Emergency Calls 4 business hours; Emergency Resolution Time Best efforts until issue is resolved

### 3.11 SURVEYS

Supplier will, at Participating Entity request, conduct customer surveys. The content of these surveys will be approved by Participating Entity. Participating Entity will be responsible for the tabulation of these surveys.

### 3.12 PROGRAM MANAGEMENT:

Supplier will provide the necessary staff and resources to support CHESS program management function as outlined in the RFP and Supplier's Response including, but not limited to:

- Marketing Program to increase sales activity;
- Coordinating Program implementation;
- Providing superior customer service;
- Promoting alternate Services to reduce cost and to meet CHESS sustainability objectives;
- Demonstrating new Services;
- Managing the continuous improvement process;
- Providing on-going contract monitoring and maintenance;
- Offering Services cost reduction and process improvement opportunities to CHESS;
- Conducting monthly account review meetings.

### 3.13 PROJECT MANAGER:

Supplier will assign a project management team to coordinate Participating Entity implementation of the Agreement.

### 3.14 POST AWARD MEETING:

The Supplier may be required to attend a post-award meeting with UC to discuss the terms and conditions of this Master Agreement. This meeting will be coordinated by Lead Agency Procurement Officer.

## 4.0 CONTRACTUAL AND SPECIAL TERMS & CONDITIONS:

### 4.1 DRAFT CONTRACT SEE EXHIBIT 2

## 5.0 INSTRUCTIONS TO SUPPLIERS:

Bidders and Suppliers are solely responsible for submitting bids, proposals, and any modifications or withdrawals, to be received at the time and designated location required by the solicitation (ITN, RFP, ROQ, or any other solicitation notice).

Any bid, proposal, modification, or withdrawal received after the designated time is deemed "late" and will be rejected and not evaluated.

### 5.1 SCHEDULE OF EVENTS:

**Request for Proposals Issued:** JANUARY 31, 2018

**Vendor Conference:** FEBRUARY 05, 2018

**Deadline for Questions** MARCH 02, 2018

All technical/system questions shall be e-mailed to [support@gep.com](mailto:support@gep.com). All questions are to be submitted in GEP system and shall be posted for others to view.

Deadline for submission of proposals is 3:00 P.M., Pacific Time, on **March 17, 2018**. All proposals must be received before 3:00 P.M., Pacific Time, on the above date in the GEP System.

Proposed Respondent presentations: (if required) MARCH 2018

Proposed selection and negotiation: APRIL 2018

Proposed award of Contract: MAY 2018

All responses to this Request for Proposal become the property of CHES and (other than pricing) will be held confidential, to the extent permissible by law. CHES will not be held accountable if material from proposal responses is obtained without the written consent of the Respondent by parties other than CHES.

### 5.2 VENDOR CONFERENCE

5.2.1 Vendor Conference will be held related to solicitation# RFP-MRO-UCSystemWide-Jan312018.

5.2.2 Conference will be conducted using ZOOM web conference services. Audio and Video will be recorded and attached to GEP System, to document any questions or topics covered.

- Registration Required prior to participation
- Link for Audio/Video attendance: <https://UCOP.zoom.us/j/380679787>
- Dial In option US: +1 669 900 6833 Meeting ID: 380 679 787

5.2.3 Purpose of the Vendor Conference is to:

- Explain the RFP process and expectations
- Provide additional information to the attached documents
- Answer any questions Supplier(s) may have related to the RFP or the process

### 5.3 INQUIRIES AND NOTICES:

All inquiries concerning information herein shall be addressed in the GEP system. All inquiries will be posted and answered within the system for viewing purposes.

5.3.1 Proposals shall be signed by an owner, partner or corporate official who has been authorized to make such commitments. All prices shall be held firm for a period of one hundred fifty (150) days after the RFP closing date.

5.4 EXCEPTIONS TO THE SOLICITATION:

The Respondent shall identify and list all exceptions taken to all sections of RFP-MRO-UCSystemWide-Jan312018 and list these exceptions referencing the section (paragraph) where the exception exists and identify the exceptions and the proposed wording for the Respondent's exception under the heading, "Exception to the PROPOSAL Solicitation, RFP-MRO-UCSystemWide-Jan312018." **Exceptions that surface elsewhere and that do not also appear under the heading, "Exceptions to the PROPOSAL Solicitation, RFP-MRO-UCSystemWide-Jan312018," shall be considered invalid and void and of no contractual significance.**

UC reserves the right to reject, determine the proposal non-responsive, enter into negotiation on any of the Respondent exceptions, or accept them outright.

5.5 GENERAL CONTENT:

5.5.1 The Proposal should be specific and complete in every detail. It should be practical and provide a straightforward, concise delineation of capabilities to satisfactorily perform the contract being sought.

5.5.2 The Respondent should not necessarily limit the proposal to the performance of the services in accordance with this Request for Proposal but should outline any additional services and their costs if the Respondent deems them necessary to accomplish the program.

5.5.3 Include a detailed response to Attachment C, Exhibit A, and National IPA Response for National Cooperative Contract. Responses should highlight experience, demonstrate a strong national presence, describe how offeror will educate its national sales force about the Master Agreement, describe how products and services will be distributed nationwide, include a plan for marketing products and services nationwide and describe how volume will be tracked and reported to National IPA. The successful offeror will be required to sign Attachment C, Exhibit B, and National IPA Administration Agreement. Offerors should have any reviews required to sign the document prior to submitting a response. Offeror's response should include any proposed exceptions to the National IPA Administration Agreement.

5.6 EVALUATION OF PROPOSAL – SELECTION FACTORS:

An Evaluation Committee shall be appointed, chaired by CHESS to evaluate each Proposal. At UC option, Supplier may be invited to make presentations to the Evaluation Committee. Best and Final Offers and/or Negotiations may be conducted, as needed, with the highest rated Respondent(s). UC reserves the right to make additional investigations as it deems necessary to establish the competence and financial stability of any offeror submitting a proposal. Proposals will be evaluated on the following criteria which are listed below: Evaluation Category (Points Available / Percentage Weight) Total points available is 20,000.

5.6.1 Company Profile (800 / 4%)

5.6.2 Capabilities (4000 / 20%)

5.6.3 Marketing / Sales (1000 / 5%)

5.6.4 Administration (1000 / 5%)

5.6.5 Sustainability (1200 / 6%)

5.6.6 Value Add (2000 / 10%)

5.6.7 Cost (10000 / 50%)

Supplier can achieve more points than the minimum criteria by proposing additional services and/or differentiating themselves from other submittals. The Team will determine the Total Score for each category in a Bidder's Final Bid by aggregating categories in the table above, Scores will be rounded to the two (2) decimal place.

**NOTE: SUPPLIERS ARE REQUIRED TO USE ATTACHED DOCUMENTS IN GEP TO SUBMIT THEIR PRICING/DISCOUNT PROPOSAL.**

**ATTACHMENT A - PRICING**

**Company Name:** \_\_\_\_\_

1.0 **Base Discount:** \_\_\_\_\_ (%) Minimum discount to be applied on all categories not defined below.

2.0 Please provide the percentage off list pricing for any of the categories you want to propose in the table below. The proposed discount percentages must not exceed 2 digits (i.e. 10.37% is acceptable while 10.37862% is not)

<u>CATEGORY</u>	<u>*DISCOUNT(%)</u>
1 Adhesives, Sealants and Tape	_____
2 Appliances	_____
3 Air Filters	_____
4 Batteries	_____
5 Electrical	_____
6 Fasteners	_____
7 Hand Tools	_____
8 HVAC and Refrigeration	_____
9 Lighting, Lamps, Ballast, Fixtures	_____
10 Material Handling Repairs	_____
11 Motors	_____
12 Outdoor Equipment	_____
13 Paint, Equipment and Supplies	_____
14 Plumbing	_____
15 Pneumatics Tools	_____
16 Power Tools and Accessories	_____
17 Safety	_____
18 Security	_____
19 Welding and Soldering	_____
20 Public Safety	_____
21 _____	_____
22 _____	_____
23 _____	_____
24 _____	_____
25 _____	_____
26 _____	_____
27 _____	_____
28 _____	_____
29 _____	_____
30 _____	_____

Note:

\*This Pricing discount structure (%) must comply with pricing proposed in ATTACHMENT A-1 PRICING ANALYSIS WORKBOOK.

**ATTACHMENT A-1 PRICING ANALYSIS WORKBOOK****I. Instructions**

- A Supplier(s) are **required** to complete **all tabs** with exact match (SKU and UOM), excluding private label items, that are able to be distributed or sourced.
- B Supplier(s) are **required** to respond in the **Substitute**, if Supplier(s) is unable to source exact match or if item listed is private label.
- C If a private label SKU is listed, Supplier(s) is **required** to provide BEST MATCH SUBSTITUTE in order to meet minimum category requirements.
- D All responses **MUST** match Unit of Measure (UM) defined in SKUs. If you are unable to match SKU and UOM, it is **REQUIRED** that you provide details in the **SUBSTITUTE** section. Defined in **Substitute UOM QTY**.
- E Preference will be given to those items completed under EXACT MATCH. (excluding private label items)
- F Non-Standard category is **required** to be completed for those Supplier(s) interested in being MRO Primary Distributor.

**II. Supplier Response Requirement**

- A **MRO Primary Distributor** is required to complete 14 of 19 categories outlined in Price Sheet(s). One of the required categories of the 14 is "Non-Standard".  
**Individual Category:** Suppliers interested in only individual categories have an option to submit a response for evaluation. Responses for individual categories must meet a minimum of 70% of items listed in that category with either exact match or equivalent Substitute. Suppliers submitting for individual categories will be evaluated amongst all other equivalent category responses.
- B responses.

**III. RFP Categories.**

- A There are nineteen (19) categories in this RFP workbook, and about 1,500 SKUs that need price submissions.
- B Each category is listed separately in an individual Price Sheet within GEP system.

**IV. Workbook Headers**

HEADER	HEADER DESCRIPTION
Manufacture Part Number	Manufacturer part number associated with the product
Manufacture Name	Manufacture name associated with product
Description	Product description
UOM Qty	UOM per quantity
Unit of Measure	Unit of Measure
Proposed Price (USD)	Bidder's proposed price for specific product with EXACT match manufacture # and manufacture name
Total Proposed Price	Proposed price x 12 Month Usage
Substitute Catalog #	Substitute catalog number meeting similar specs to EXACT match
Substitute Manufacture	Substitute Manufacture Name proposed
Substitute Product Description	Substitute Product Description proposed
Substitute OUM QTY	Substitute unit of measure quantity at EACH. Example 1 Box = 10 EACH. Enter 10.
Substitute OUM	Substitute unit of measure (SOLD) Example: EA, BX, CA, PK
Substitute Price (USD)	Substitute Price for UOM proposed if no EXACT match possible
Substitute Total Price	Substitute Price * UOM QTY

WORKBOOK ATTACHED WITHIN GEP SYSTEM



**ATTACHMENT B - RETAIL STORES AND WAREHOUSE LOCATIONS**

VENDOR NAME:			
STATE:	QUANTITY OF RETAIL STORES IN THIS STATE	QUANTITY OF WAREHOUSE(S) IN THIS STATE	WAREHOUSE LOCATIONS (CITY)
ALABAMA			
ALASKA			
ARIZONA			
ARKANSAS			
CALIFORNIA			
COLORADO			
CONNECTICUT			
DELAWARE			
FLORIDA			
GEORGIA			
HAWAII			
IDAHO			
ILLINOIS			
INDIANA			
IOWA			
KANSAS			
KENTUCKY			
LOUISIANA			
MAINE			
MARYLAND			
MASSACHUSETTS			
MICHIGAN			
MINNESOTA			
MISSISSIPPI			
MISSOURI			
MONTANA			
NEBRASKA			
NEVADA			
NEW HAMPSHIRE			
NEW JERSEY			
NEW MEXICO			
NEW YORK			
NORTH CAROLINA			
NORTH DAKOTA			
OHIO			
OKLAHOMA			
OREGON			
PENNSYLVANIA			
RHODE ISLAND			
SOUTH CAROLINA			
SOUTH DAKOTA			
TENNESSEE			
TEXAS			
UTAH			
VERMONT			
VIRGINIA			
WASHINGTON			
WEST VIRGINIA			
WISCONSIN			
WYOMING			

**ATTACHMENT C - NATIONAL IPA INFORMATION AND REQUIREMENTS**

Attachment C



**Requirements for National Cooperative Contract  
To be Administered by  
National Intergovernmental Purchasing Alliance Company**

The following documents are used in evaluating and administering national cooperative contracts and are included for Supplier's review and response.

National IPA Exhibit A – NATIONAL IPA RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

National IPA Exhibit B – NATIONAL IPA ADMINISTRATION AGREEMENT, EXAMPLE

National IPA Exhibit C – NATIONAL IPA MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT, EXAMPLE

National IPA Exhibit D – NATIONAL IPA PRINCIPAL PROCUREMENT AGENCY CERTIFICATE, EXAMPLE

National IPA Exhibit E – NATIONAL IPA CONTRACT SALES REPORTING TEMPLATE

National IPA Exhibit F – NATIONAL IPA ADVERTISING COMPLIANCE REQUIREMENT

**NATIONAL INTERGOVERNMENTAL PURCHASING ALLIANCE COMPANY EXHIBITS**  
**EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT**

**1.0 Scope of National Cooperative Contract**

**1.1 Requirement**

University of California (UC) (hereinafter defined and referred to as “Principal Procurement Agency”), on behalf of itself and the National Intergovernmental Purchasing Alliance Company (“National IPA”), is requesting proposals for Maintenance Repair and Operations (MRO) Supplies and Related Services. The intent of this Request for Proposal is that any contract between Principal Procurement Agency and Supplier resulting from this Request for Proposal (hereinafter defined and referred to as the “Master Agreement”) be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through National IPA’s cooperative purchasing program. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with National IPA (an example of which is included as Exhibit D) and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with National IPA as a Participating Public Agency in National IPA’s cooperative purchasing program. Registration with National IPA as a Participating Public Agency is accomplished by Public Agencies entering into a Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit C. The terms and pricing established in the resulting Master Agreement between the Supplier and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through National IPA.

All transactions, purchase orders, invoices, payments etc., will occur directly between the Supplier and each Participating Public Agency individually, and neither National IPA, any Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Supplier for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency.

This Exhibit A defines the expectations for qualifying Suppliers based on National IPA’s requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through National IPA.

These requirements are incorporated into and are considered an integral part of this RFP. National IPA reserves the right to determine whether or not to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies.

**1.2 Marketing, Sales and Administrative Support**

During the term of the Master Agreement National IPA intends to provide marketing, sales and administrative support for Supplier pursuant to this section 1.2 that directly promotes the Supplier’s products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis.

The National IPA marketing team will work in conjunction with Supplier to promote the

Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Marketing collateral (print, electronic, email, presentations)
- B. Website development and support
- C. Trade shows/conferences/meetings
- D. Advertising
- E. Social Media
- F. Sales Team Support

The National IPA sales teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Individual sales calls
- B. Joint sales calls
- C. Communications/customer service
- D. Training sessions for Public Agency teams
- E. Training sessions for Supplier teams

The National IPA contracting teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies prospective Public Agencies through:

- A. Serving as the subject matter expert for questions regarding joint powers authority and state statutes and regulations for cooperative purchasing
- B. Training sessions for Public Agency teams
- C. Training sessions for Supplier teams
- D. Regular business reviews to monitor program success
- E. General contract administration

Suppliers are required to pay an administrative fee of 3% of the greater of the Contract Sales under the Master Agreement and Guaranteed Contract Sales under this Request for Proposal. Supplier will be required to execute the National IPA Administration Agreement (refer to Exhibit B).

Capitalized terms not otherwise defined herein shall have the meanings given to them in the Master Agreement or in the National Intergovernmental Purchasing Alliance Company Administration Agreement between Supplier and National IPA (the "National IPA Administration Agreement")

### **1.3 Estimated Volume**

The dollar volume purchased under the Master Agreement is estimated to be approximately \$500 million annually. While no minimum volume is guaranteed to Supplier, the estimated annual volume is projected based on the current annual volumes among the Principal Procurement Agency, other Participating Public Agencies that are anticipated to utilize the resulting Master Agreement to be made available to them through National IPA, and volume growth into other Public Agencies through a coordinated marketing approach between Supplier and National IPA.

### **1.4 Award Basis**

The basis of any contract award resulting from this RFP made by Principal Procurement Agency will be the basis of award on a national level through National IPA. If multiple

suppliers are awarded by Principal Procurement Agency under the Master Agreement, those same suppliers will be required to extend the Master Agreement to Participating Public Agencies through National IPA. Utilization of the Master Agreement by Participating Public Agencies will be at the discretion of the individual Participating Public Agency. Certain terms of the Master Agreement specifically applicable to the Principal Procurement Agency are subject to modification for each Participating Public Agency as Supplier, such Participating Public Agency and National IPA shall agree. Participating Agencies may request to enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in the Master Agreement (i.e. invoice requirements, order requirements, specialized delivery, diversity requirements such as minority and woman owned businesses, historically underutilized business, governing law, etc.). Any supplemental agreement developed as a result of the Master Agreement is exclusively between the Participating Agency and the Supplier (Contract Sales are reported to National IPA).

### **1.5 Objectives of Cooperative Program**

This RFP is intended to achieve the following objectives regarding availability through National IPA's cooperative program:

- A. Provide a comprehensive competitively solicited and awarded national agreement offering the Products covered by this solicitation to Participating Public Agencies;
- B. Establish the Master Agreement as the Supplier's primary go to market strategy to Public Agencies nationwide;
- C. Achieve cost savings for Supplier and Public Agencies through a single solicitation process that will reduce the Supplier's need to respond to multiple solicitations and Public Agencies need to conduct their own solicitation process;
- D. Combine the aggregate purchasing volumes of Participating Public Agencies to achieve cost effective pricing.

## **2.0 REPRESENTATIONS AND COVENANTS**

As a condition to Supplier entering into the Master Agreement, which would be available to all Public Agencies, Supplier must make certain representations, warranties and covenants to both the Principal Procurement Agency and National IPA designed to ensure the success of the Master Agreement for all Participating Public Agencies as well as the Supplier

### **2.1 Corporate Commitment**

Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is Supplier's primary "go to market" strategy for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with National IPA and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFP response that will be responsible for the overall management of the Master Agreement.

### **2.2 Pricing Commitment**

Supplier commits the not-to-exceed pricing provided under the Master Agreement pricing is

its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, that the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.

### **2.3 Sales Commitment**

Supplier commits to aggressively market the Master Agreement as its go to market strategy in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through National IPA nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to National IPA in accordance with the National IPA Administration Agreement. Supplier also commits that its sales force will be compensated, including sales incentives, for sales to Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

## **3.0 SUPPLIER QUALIFICATIONS**

Supplier must supply the following information in order for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through National IPA.

### **3.1 Company**

- A. Brief history and description of your company.
- B. Total number and location of sales persons employed by your company.
- C. Number and location of support centers (if applicable).
- D. Annual sales for the three previous fiscal years.
- E. Submit your FEIN and Dunn & Bradstreet report.

### **3.2 Distribution, Logistics**

- A. Describe how your company proposes to distribute the products/service nationwide.
- B. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.
- C. Provide the number, size and location of your company's distribution facilities, warehouses and retail network as applicable.
- D. State any return and restocking policy and fees, if applicable, associated with returns.
- E. Describe the full line of products and services offered by your company.

### **3.3 Marketing and Sales**

- A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as your company's primary go to market strategy for Public Agencies to your teams nationwide, to include, but not limited to:
  - i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days
  - ii. Training and education of your national sales force with participation from the executive leadership of your company, along with the National IPA team within first 90 days
- B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public

Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:

- i. Creation and distribution of a co-branded press release to trade publications
  - ii. Announcement, contract details and contact information published on the Supplier company website within first 90 days
  - iii. Design, publication and distribution of co-branded marketing materials within first 90 days
  - iv. Commitment to attendance and participation with National IPA at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement
  - v. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by National IPA for partner suppliers. Booth space will be purchased and staffed by your company. In addition, you commit to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by National IPA.
  - vi. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement
  - vii. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)
  - viii. Dedicated National IPA internet web-based homepage on Supplier website with:
    - National IPA standard logo;
    - Copy of original Request for Proposal;
    - Copy of contract and amendments between Principal Procurement Agency and Supplier;
    - Summary of Products and pricing;
    - Marketing Materials
    - Electronic link to National IPA's website including the online registration page;
    - A dedicated toll free number and email address for National IPA
- C. Describe how your company will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through National IPA. Include a list of current cooperative contracts (regional and national) your company holds and describe how the Master Agreement will be positioned among the other cooperative agreements.
- D. Acknowledge that your company agrees to provide its company/corporate logo(s) to National IPA and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of National IPA logo will require permission for reproduction, as well.
- E. Supplier is responsible for proactive direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by National IPA. All sales materials are to use the National IPA logo. At a minimum, the Supplier's sales initiatives should communicate:
- i. Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
  - ii. Best government pricing
  - iii. No cost to participate
  - iv. Non-exclusive contract
- F. Supplier is responsible for the training of its national sales force on the Master Agreement.

At a minimum, sales training should include:

- i. Key features of Master Agreement
  - ii. Working knowledge of the solicitation process
  - iii. Awareness of the range of Public Agencies that can utilize the Master Agreement through National IPA
  - iv. Knowledge of benefits of the use of cooperative contracts
- G. Provide contact information for the person(s), who will be responsible for:
- i. Marketing
  - ii. Sales
  - iii. Sales Support
  - iv. Financial Reporting
  - v. Contracts
- H. Describe in detail how your company's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.
- I. Explain in detail how the sales teams will work with the National IPA team to implement, grow and service the national program.
- J. Explain in detail how your organization will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set-up, etc.
- K. State the amount of your company's Public Agency sales for the previous fiscal year. Provide a list of your top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.
- L. Describe your company's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.
- M. Provide the Contract Sales (as defined in Section 10 of the National Intergovernmental Purchasing Alliance Company Administration Agreement) that your company will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales").

\$ \_\_\_\_\_ .00 in year one

\$ \_\_\_\_\_ .00 in year two

\$ \_\_\_\_\_ .00 in year three

To the extent Supplier guarantees minimum Contract Sales, the administration fee shall be calculated based on the greater of the actual Contract Sales and the Guaranteed Contract Sales.

- N. Even though it is anticipated that many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.
- i. Respond with Master Agreement pricing (Contract Sales reported to National IPA).
  - ii. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to National IPA under the Master Agreement.



- iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to National IPA).
- iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.

Detail your strategies under these options when responding to a solicitation.

**NATIONAL INTERGOVERNMENTAL PURCHASING ALLIANCE COMPANY  
ADMINISTRATION AGREEMENT**

THIS ADMINISTRATION AGREEMENT (this "Agreement") is made this \_\_\_ day of \_\_\_\_\_ 20\_\_\_, between National Intergovernmental Purchasing Alliance Company ("National IPA"), and \_\_\_\_\_ ("Supplier").

**RECITALS**

**WHEREAS**, the \_\_\_\_\_ (the "Principal Procurement Agency") has entered into a Master Agreement dated \_\_\_\_\_, Agreement No \_\_\_\_\_, by and between the Principal Procurement Agency and Supplier, (as may be amended from time to time in accordance with the terms thereof, the "Master Agreement"), as attached hereto as Exhibit A and incorporated herein by reference as though fully set forth herein, for the purchase of \_\_\_\_\_ (the "Product");

**WHEREAS**, said Master Agreement provides that any or all public agencies, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (collectively, "Public Agencies"), that register (either via registration on the National IPA website or execution of a Master Intergovernmental Cooperative Purchasing Agreement, attached hereto as Exhibit B) (each, hereinafter referred to as a "Participating Public Agency") may purchase Product at prices stated in the Master Agreement;

**WHEREAS**, Participating Public Agencies may access the Master Agreement which is offered through National IPA to Public Agencies;

**WHEREAS**, National IPA serves as the contract administrator of the Master Agreement on behalf of Principal Procurement Agency;

**WHEREAS**, Principal Procurement Agency desires National IPA to proceed with administration of the Master Agreement; and

**WHEREAS**, National IPA and Supplier desire to enter into this Agreement to make available the Master Agreement to Participating Public Agencies and to set forth certain terms and conditions governing the relationship between National IPA and Supplier.

**NOW, THEREFORE**, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, National IPA and Supplier hereby agree as follows:

**DEFINITIONS**

1. Capitalized terms used in this Agreement and not otherwise defined herein shall have the meanings given to them in the Master Agreement.

**TERMS AND CONDITIONS**

2. The Master Agreement and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement. Supplier acknowledges and agrees that the covenants and agreements of Supplier set forth in the solicitation and Supplier's response thereto

resulting in the Master Agreement are incorporated herein and are an integral part hereof.

3. National IPA shall be afforded all of the rights, privileges and indemnifications afforded to Principal Procurement Agency by or from Supplier under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to National IPA, its agents, employees, directors, and representatives under this Agreement including, but not limited to, Supplier's obligation to obtain appropriate insurance.

4. National IPA shall perform all of its duties, responsibilities and obligations as contract administrator of the Master Agreement on behalf of Principal Procurement Agency as set forth herein, and Supplier hereby acknowledges and agrees that all duties, responsibilities and obligations will be undertaken by National IPA solely in its capacity as the contract administrator under the Master Agreement.

5. With respect to any purchases by Principal Procurement Agency or any Participating Public Agency pursuant to the Master Agreement, National IPA shall not be: (i) construed as a dealer, re-marketer, representative, partner or agent of any type of the Supplier, Principal Procurement Agency or any Participating Public Agency; (ii) obligated, liable or responsible for any order for Product made by Principal Procurement Agency or any Participating Public Agency or any employee thereof under the Master Agreement or for any payment required to be made with respect to such order for Product; and (iii) obligated, liable or responsible for any failure by Principal Procurement Agency or any Participating Public Agency to comply with procedures or requirements of applicable law or the Master Agreement or to obtain the due authorization and approval necessary to purchase under the Master Agreement. National IPA makes no representation or guaranty with respect to any minimum purchases by Principal Procurement Agency or any Participating Public Agency or any employee thereof under this Agreement or the Master Agreement.

6. National IPA shall not be responsible for Supplier's performance under the Master Agreement, and Supplier shall hold National IPA harmless from any liability that may arise from the acts or omissions of Supplier in connection with the Master Agreement.

7. WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, NATIONAL IPA EXPRESSLY DISCLAIMS ALL EXPRESS OR IMPLIED REPRESENTATIONS AND WARRANTIES REGARDING NATIONAL IPA'S PERFORMANCE AS A CONTRACT ADMINISTRATOR OF THE MASTER AGREEMENT. NATIONAL IPA SHALL NOT BE LIABLE IN ANY WAY FOR ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE, OR RELIANCE DAMAGES, EVEN IF NATIONAL IPA IS ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

#### **TERM OF AGREEMENT; TERMINATION**

8. This Agreement shall be in effect so long as the Master Agreement remains in effect, provided, however, that the provisions of Sections 3 – 8 and 14 – 23, hereof and the indemnifications afforded by the Supplier to National IPA in the Master Agreement, to the extent such provisions survive any expiration or termination of the Master Agreement, shall survive the expiration or termination of this Agreement.

9. Supplier's failure to maintain its covenants and commitments contained in this Agreement or any action of the Supplier which gives rise to a right by Principal Procurement Agency to terminate the Master Agreement shall constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of this Agreement at National IPA's sole discretion. Notwithstanding anything contained herein to the contrary, this Agreement shall terminate on the date of the termination or expiration of the Master Agreement.

### NATIONAL PROMOTION

10. National IPA and Supplier shall publicize and promote the availability of the Master Agreement's products and services to Public Agencies and such agencies' employees. Supplier shall require each Public Agency to register its participation in the National IPA program by either registering on the National IPA website, [www.nationalipa.org](http://www.nationalipa.org), or executing a Master Intergovernmental Cooperative Purchasing Agreement prior to processing the Participating Public Agency's first sales order. Upon request, Supplier shall make available to interested Public Agencies a copy of the Master Agreement and such price lists or quotes as may be necessary for such Public Agencies to evaluate potential purchases.

11. Supplier shall provide such marketing and administrative support as set forth in the solicitation resulting in the Master Agreement, including assisting in development of marketing materials as reasonably requested by Principal Procurement Agency and National IPA. Supplier shall be responsible for obtaining permission or license of use and payment of any license fees for all content and images Supplier provides to National IPA or posts on the National IPA website. Supplier shall indemnify, defend and hold harmless National IPA for use of all such content and images including copyright infringement claims. Supplier and National IPA each hereby grant to the other party a limited, revocable, non-transferable, non-sublicensable right to use such party's logo (each, the "Logo") solely for use in marketing the Master Agreement. Each party shall provide the other party with the standard terms of use of such party's Logo, and such party shall comply with such terms in all material respects. Both parties shall obtain approval from the other party prior to use of such party's Logo. Notwithstanding the foregoing, the parties understand and agree that except as provided herein neither party shall have any right, title or interest in the other party's Logo. Upon termination of this Agreement, each party shall immediately cease use of the other party's Logo.

### ADMINISTRATIVE FEE, REPORTING & PAYMENT

12. An "Administrative Fee" shall be defined and due to National IPA from Supplier in the amount of \_\_\_ percent (\_\_\_%) ("Administrative Fee Percentage") multiplied by the total purchase amount paid to Supplier, less refunds, credits on returns, rebates and discounts, for the sale of products and/or services to Principal Procurement Agency and Participating Public Agencies pursuant to the Master Agreement (as amended from time to time and including any renewal thereof) ("Contract Sales"). From time to time the parties may mutually agree in writing to a lower Administrative Fee Percentage for a specifically identified Participating Public Agency's Contract Sales.

13. Supplier shall provide National IPA with an electronic accounting report monthly, in the format prescribed by National IPA, summarizing all Contract Sales for each calendar month. The Contract Sales reporting format is provided as Exhibit C ("Contract Sales Report"), attached hereto and incorporated herein by reference. Contract Sales Reports for each calendar month shall be provided by Supplier to National IPA by the 10<sup>th</sup> day of the following month. Failure to provide a Contract Sales Report within the time and manner specified herein shall constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of the Master Agreement, at Principal Procurement Agency's sole discretion, and/or this Agreement, at National IPA's sole discretion.

14. Administrative Fee payments are to be paid by Supplier to National IPA at the frequency and on the due date stated in Section 13, above, for Supplier's submission of corresponding Contract Sales Reports. Administrative Fee payments are to be made via Automated Clearing House (ACH) to the National IPA designated financial institution identified in Exhibit D. Failure to provide a payment of the Administrative

Fee within the time and manner specified herein shall constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of the Master Agreement, at Principal Procurement Agency's sole discretion, and/or this Agreement, at National IPA's sole discretion. All Administrative Fees not paid when due shall bear interest at a rate equal to the lesser of one and one-half percent (1 1/2%) per month or the maximum rate permitted by law until paid in full.

15. Supplier shall maintain an accounting of all purchases made by Participating Public Agencies under the Master Agreement. National IPA, or its designee, in National IPA's sole discretion, reserves the right to compare Participating Public Agency records with Contract Sales Reports submitted by Supplier for a period of four (4) years from the date National IPA receives such report. In addition, National IPA may engage a third party to conduct an independent audit of Supplier's monthly reports. In the event of such an audit, Supplier shall provide all materials reasonably requested relating to such audit by National IPA at the location designated by National IPA. In the event an underreporting of Contract Sales and a resulting underpayment of Administrative Fees is revealed, National IPA will notify the Supplier in writing. Supplier will have thirty (30) days from the date of such notice to resolve the discrepancy to National IPA's reasonable satisfaction, including payment of any Administrative Fees due and owing, together with interest thereon in accordance with Section 13, and reimbursement of National IPA's costs and expenses related to such audit.

#### **GENERAL PROVISIONS**

16. This Agreement, the Master Agreement and the exhibits referenced herein supersede any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereto and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained or incorporated herein shall be valid or binding. In the event of any conflict between the provisions of this Agreement and the Master Agreement, as between National IPA and Supplier, the provisions of this Agreement shall prevail.

17. If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any Administrative Fee and accrued interest, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which it may be entitled.

18. This Agreement and National IPA's rights and obligations hereunder may be assigned at National IPA's sole discretion to an affiliate of National IPA, any purchaser of any or all or substantially all of the assets of National IPA, or the successor entity as a result of a merger, reorganization, consolidation, conversion or change of control, whether by operation of law or otherwise. Supplier may not assign its obligations hereunder without the prior written consent of National IPA.

19. All written communications given hereunder shall be delivered by first-class mail, postage prepaid, or overnight delivery on receipt to the addresses as set forth below.

A. National Intergovernmental Purchasing Alliance Company

National IPA  
Attn: President  
2555 Meridian Blvd  
Suite 300  
Franklin, TN 37067

B. Supplier

20. If any provision of this Agreement shall be deemed to be, or shall in fact be, illegal, inoperative or unenforceable, the same shall not affect any other provision or provisions herein contained or render the same invalid, inoperative or unenforceable to any extent whatever, and this Agreement will be construed by limiting or invalidating such provision to the minimum extent necessary to make such provision valid, legal and enforceable.

21. This Agreement may not be amended, changed, modified, or altered without the prior written consent of the parties hereto, and no provision of this Agreement may be discharged or waived, except by a writing signed by the parties. A waiver of any particular provision will not be deemed a waiver of any other provision, nor will a waiver given on one occasion be deemed to apply to any other occasion.

22. This Agreement shall inure to the benefit of and shall be binding upon National IPA, the Supplier and any respective successor and assign thereto; subject, however, to the limitations contained herein.

23. This Agreement will be construed under and governed by the laws of the State of Delaware, excluding its conflicts of law provisions and any action arising out of or related to this Agreement shall be commenced solely and exclusively in the state or federal courts in Williamson County Tennessee.

24. This Agreement may be executed in counterparts, each of which is an original but all of which, together, shall constitute but one and the same instrument. The exchange of copies of this Agreement and of signature pages by facsimile, or by .pdf or similar electronic transmission, will constitute effective execution and delivery of this Agreement as to the parties and may be used in lieu of the original Agreement for all purposes. Signatures of the parties transmitted by facsimile, or by .pdf or similar electronic transmission, will be deemed to be their original signatures for any purpose whatsoever.

Authorized Signature, Supplier

NATIONAL INTERGOVERNMENTAL PURCHASING  
ALLIANCE COMPANY

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Name

Ward H. Brown  
Name

\_\_\_\_\_  
Title

Chief Operating Officer  
Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

**MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT**

This Master Intergovernmental Cooperative Purchasing Agreement (this "**Agreement**") is entered into by and between those certain government agencies that execute a Principal Procurement Agency Certificate ("**Principal Procurement Agencies**") with National Intergovernmental Purchasing Alliance Company ("**National IPA**") to be appended and made a part hereof and such other public agencies ("**Participating Public Agencies**") who register to participate in the cooperative purchasing programs administered by National IPA and its affiliates and subsidiaries (collectively, the "**National IPA Parties**") by either registering on a National IPA Party website (such as [www.nationalipa.org](http://www.nationalipa.org)), or by executing a copy of this Agreement.

**RECITALS**

**WHEREAS**, after a competitive solicitation and selection process by Principal Procurement Agencies, a number of suppliers have entered into "**Master Agreements**" (herein so called) to provide a variety of goods, products and services ("**Products**") to the applicable Principal Procurement Agency and the Participating Public Agencies;

**WHEREAS**, Master Agreements are made available by Principal Procurement Agencies through the National IPA Parties and provide that Participating Public Agencies may purchase Products on the same terms, conditions and pricing as the Principal Procurement Agency, subject to any applicable federal and/or local purchasing ordinances and the laws of the State of purchase; and

**WHEREAS**, in addition to Master Agreements, the National IPA Parties may from time to time offer Participating Public Agencies the opportunity to acquire Products through other group purchasing agreements.

**NOW, THEREFORE**, in consideration of the mutual promises contained in this Agreement, and of the mutual benefits to result, the parties hereby agree as follows:

1. Each party will facilitate the cooperative procurement of Products.
2. The Participating Public Agencies shall procure Products in accordance with and subject to the relevant federal, state and local statutes, ordinances, rules and regulations that govern Participating Public Agency's procurement practices. The Participating Public Agencies hereby acknowledge and agree that it is the intent of the parties that all provisions of this Agreement and that Principal Procurement Agencies' participation in the program described herein comply with all applicable laws, including but not limited to the requirements of 42 C.F.R. § 1001.952(h), as may be amended from time to time. The Participating Public Agencies further acknowledge and agree that they are solely responsible for their compliance with all applicable "safe harbor" regulations, including but not limited to any and all obligations to fully and accurately report discounts and incentives.
3. The Participating Public Agency represents and warrants that the Participating Public Agency is not a hospital and is not purchasing Products on behalf of a hospital.

4. The cooperative use of Master Agreements shall be in accordance with the terms and conditions of the Master Agreements, except as modification of those terms and conditions is otherwise required by applicable federal, state or local law.
5. The Principal Procurement Agencies will make available, upon reasonable request, Master Agreement information which may assist in improving the procurement of Products by the Participating Public Agencies.
6. The Participating Public Agency agrees the National IPA Parties may provide access to group purchasing organization ("**GPO**") agreements directly or indirectly by enrolling the Participating Public Agency in another GPO's purchasing program, including but not limited to Vizient Source, LLC, Provista, Inc. and other National IPA affiliates and subsidiaries; provided the purchase of Products through a National IPA Party or any other GPO shall be at the Participating Public Agency's sole discretion.
7. The Participating Public Agencies (each a "**Procuring Party**") that procure Products through any Master Agreement or GPO Product supply agreement (each a "**GPO Contract**") will make timely payments to the distributor, manufacturer or other vendor (collectively, "**Supplier**") for Products received in accordance with the terms and conditions of the Master Agreement or GPO Contract, as applicable. Payment for Products and inspections and acceptance of Products ordered by the Procuring Party shall be the exclusive obligation of such Procuring Party. Disputes between Procuring Party and any Supplier shall be resolved in accordance with the law and venue rules of the State of purchase unless otherwise agreed to by the Procuring Party and Supplier.
8. The Procuring Party shall not use this Agreement as a method for obtaining additional concessions or reduced prices for similar products or services.
9. The Procuring Party shall be responsible for the ordering of Products under this Agreement. A non-procuring party shall not be liable in any fashion for any violation by a Procuring Party, and, to the extent permitted by applicable law, the Procuring Party shall hold non-procuring party harmless from any liability that may arise from the acts or omissions of the Procuring Party.
10. WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, THE NATIONAL IPA PARTIES EXPRESSLY DISCLAIM ALL EXPRESS OR IMPLIED REPRESENTATIONS AND WARRANTIES REGARDING ANY PRODUCT, MASTER AGREEMENT AND GPO CONTRACT. THE NATIONAL IPA PARTIES SHALL NOT BE LIABLE IN ANY WAY FOR ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE, OR RELIANCE DAMAGES, EVEN IF THE NATIONAL IPA PARTIES ARE ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. FURTHER, THE PROCURING PARTY ACKNOWLEDGES AND AGREES THAT THE NATIONAL IPA PARTIES SHALL



HAVE NO LIABILITY FOR ANY ACT OR OMISSION BY A SUPPLIER OR OTHER PARTY UNDER A MASTER AGREEMENT OR GPO CONTRACT.

11. This Agreement shall remain in effect until termination by a party giving thirty (30) days' written notice to the other party. The provisions of Paragraphs 6 - 10 hereof shall survive any such termination.
12. This Agreement shall take effect upon (i) execution of the Principal Procurement Agency Certificate, or (ii) the registration on a National IPA Party website or the execution of this Agreement by a Participating Public Agency, as applicable.

EXAMPLE

**PRINCIPAL PROCUREMENT AGENCY CERTIFICATE**

In its capacity as a Principal Procurement Agency (as defined below) for National Intergovernmental Purchasing Alliance Company (“National IPA”), [NAME OF PPA] agrees to pursue Master Agreements for Products as specified in the attached Exhibits to this Principal Procurement Agency Certificate.

I hereby acknowledge, in my capacity as \_\_\_\_\_ of and on behalf of [NAME OF PPA] (“Principal Procurement Agency”), that I have read and hereby agree to the general terms and conditions set forth in the attached Master Intergovernmental Cooperative Purchasing Agreement regulating the use of the Master Agreements and purchase of Products that from time to time are made available by Principal Procurement Agencies to Participating Public Agencies nationwide through National IPA.

I understand that the purchase of one or more Products under the provisions of the Master Intergovernmental Cooperative Purchasing Agreement is at the sole and complete discretion of the Participating Public Agency.

Authorized Signature, [PRINCIPAL PROCUREMENT AGENCY]

Signature

Name

Title

Date

EXAMPLE



**NATIONAL INTERGOVERNMENTAL PURCHASING ALLIANCE COMPANY EXHIBITS  
EXHIBIT F- NATIONAL IPA ADVERTISING COMPLIANCE REQUIREMENT**

Pursuant to certain state notice provisions, including but not limited to Oregon Revised Statutes Chapter 279A.220, the following public agencies and political subdivisions of the referenced public agencies are eligible to register with National IPA and access the Master Agreement contract award made pursuant to this solicitation, and are hereby given notice of the foregoing request for proposals for purposes of complying with the procedural requirements of said statutes:

Nationwide:

State of Alabama*	State of Hawaii	State of Massachusetts	State of New Mexico	State of South Dakota
State of Alaska	State of Idaho	State of Michigan	State of New York	State of Tennessee
State of Arizona	State of Illinois	State of Minnesota	State of North Carolina	State of Texas
State of Arkansas	State of Indiana	State of Mississippi	State of North Dakota	State of Utah
State of California	State of Iowa	State of Missouri	State of Ohio	State of Vermont
State of Colorado	State of Kansas	State of Montana	State of Oklahoma*	State of Virginia
State of Connecticut	State of Kentucky	State of Nebraska	State of Oregon	State of Washington
State of Delaware	State of Louisiana	State of Nevada	State of Pennsylvania	State of West Virginia
State of Florida	State of Maine	State of New Hampshire	State of Rhode Island	State of Wisconsin
State of Georgia	State of Maryland	State of New Jersey	State of South Carolina	State of Wyoming
District of Columbia				

Lists of political subdivisions and local governments in the above referenced states / districts may be found at [http://www.usa.gov/Agencies/State\\_and\\_Territories.shtml](http://www.usa.gov/Agencies/State_and_Territories.shtml) and <https://www.usa.gov/local-governments>.

\*Some public agencies and political subdivisions of these states may be restricted by state statutes that limit competition among cooperative purchasing organizations by only allowing use of purchasing cooperatives sponsored by certain National Associations.

Certain Public Agencies and Political Subdivisions:

**CITIES, TOWNS, VILLAGES AND BOROUGHS INCLUDING BUT NOT LIMITED TO:**

BAKER CITY GOLF COURSE, OR  
CITY OF ADAIR VILLAGE, OR  
CITY OF ASHLAND, OR  
CITY OF AUMSVILLE, OR  
CITY OF AURORA, OR  
CITY OF BAKER, OR  
CITY OF BATON ROUGE, LA  
CITY OF BEAVERTON, OR  
CITY OF BEND, OR  
CITY OF BOARDMAN, OR  
CITY OF BONANAZA, OR  
CITY OF BOSSIER CITY, LA  
CITY OF BROOKINGS, OR  
CITY OF BURNS, OR  
CITY OF CANBY, OR  
CITY OF CANYONVILLE, OR  
CITY OF CLATSKANIE, OR  
CITY OF COBURG, OR  
CITY OF CONDON, OR  
CITY OF COQUILLE, OR  
CITY OF CORVALLI, OR  
CITY OF CORVALLIS PARKS AND RECREATION DEPARTMENT, OR  
CITY OF COTTAGE GROVE, OR  
CITY OF DONALD, OR  
CITY OF EUGENE, OR  
CITY OF FOREST GROVE, OR  
CITY OF GOLD HILL, OR  
CITY OF GRANTS PASS, OR  
CITY OF GRESHAM, OR  
CITY OF HILLSBORO, OR  
CITY OF INDEPENDENCE, OR

CITY AND COUNTY OF HONOLULU, HI  
CITY OF KENNER, LA  
CITY OF LA GRANDE, OR  
CITY OF LAFAYETTE, LA  
CITY OF LAKE CHARLES, OR  
CITY OF LEBANON, OR  
CITY OF MCMINNVILLE, OR  
CITY OF MEDFORD, OR  
CITY OF METAIRIE, LA  
CITY OF MILL CITY, OR  
CITY OF MILWAUKIE, OR  
CITY OF MONROE, LA  
CITY OF MOSIER, OR  
CITY OF NEW ORLEANS, LA  
CITY OF NORTH PLAINS, OR  
CITY OF OREGON CITY, OR  
CITY OF PILOT ROCK, OR  
CITY OF PORTLAND, OR  
CITY OF POWERS, OR  
CITY OF PRINEVILLE, OR  
CITY OF REDMOND, OR  
CITY OF REEDSPORT, OR  
CITY OF RIDDLE, OR  
CITY OF ROGUE RIVER, OR  
CITY OF ROSEBURG, OR  
CITY OF SALEM, OR  
CITY OF SANDY, OR  
CITY OF SCAPPOOSE, OR  
CITY OF SHADY COVE, OR  
CITY OF SHERWOOD, OR  
CITY OF SHREVEPORT, LA  
CITY OF SILVERTON, OR  
CITY OF SPRINGFIELD, OR

## ATTACHMENT B

CITY OF ST. HELENS, OR  
CITY OF ST. PAUL, OR  
CITY OF SULPHUR, LA  
CITY OF TIGARD, OR  
CITY OF TROUTDALE, OR  
CITY OF TUALATIN, OR  
CITY OF WALKER, LA  
CITY OF WARRENTON, OR  
CITY OF WEST LINN, OR  
CITY OF WILSONVILLE, OR  
CITY OF WINSTON, OR  
CITY OF WOODBURN, OR  
LEAGUE OF OREGON CITIES  
THE CITY OF HAPPY VALLEY OREGON  
ALPINE, UT  
ALTA, UT  
ALTAMONT, UT  
ALTON, UT  
AMALGA, UT  
AMERICAN FORK CITY, UT  
ANNABELLA, UT  
ANTIMONY, UT  
APPLE VALLEY, UT  
AURORA, UT  
BALLARD, UT  
BEAR RIVER CITY, UT  
BEAVER, UT  
BICKNELL, UT  
BIG WATER, UT  
BLANDING, UT  
BLUFFDALE, UT  
BOULDER, UT  
CITY OF BOUNTIFUL, UT  
BRIAN HEAD, UT  
BRIGHAM CITY CORPORATION, UT  
BRYCE CANYON CITY, UT  
CANNONVILLE, UT  
CASTLE DALE, UT  
CASTLE VALLEY, UT  
CITY OF CEDAR CITY, UT  
CEDAR FORT, UT  
CITY OF CEDAR HILLS, UT  
CENTERFIELD, UT  
CENTERVILLE CITY CORPORATION, UT  
CENTRAL VALLEY, UT  
CHARLESTON, UT  
CIRCLEVILLE, UT  
CLARKSTON, UT  
CLAWSON, UT  
CLEARFIELD, UT  
CLEVELAND, UT  
CLINTON CITY CORPORATION, UT  
COALVILLE, UT  
CORINNE, UT  
CORNISH, UT  
COTTONWOOD HEIGHTS, UT  
DANIEL, UT  
DELTA, UT  
DEWEYVILLE, UT  
DRAPER CITY, UT  
DUCHESNE, UT  
EAGLE MOUNTAIN, UT  
EAST CARBON, UT  
ELK RIDGE, UT  
ELMO, UT

ELSINORE, UT  
ELWOOD, UT  
EMERY, UT  
ENOCH, UT  
ENTERPRISE, UT  
EPHRAIM, UT  
ESCALANTE, UT  
EUREKA, UT  
FAIRFIELD, UT  
FAIRVIEW, UT  
FARMINGTON, UT  
FARR WEST, UT  
FAYETTE, UT  
FERRON, UT  
FIELDING, UT  
FILLMORE, UT  
FOUNTAIN GREEN, UT  
FRANCIS, UT  
FRUIT HEIGHTS, UT  
GARDEN CITY, UT  
GARLAND, UT  
GENOLA, UT  
GLENDALE, UT  
GLENWOOD, UT  
GOSHEN, UT  
GRANTSVILLE, UT  
GREEN RIVER, UT  
GUNNISON, UT  
HANKSVILLE, UT  
HARRISVILLE, UT  
HATCH, UT  
HEBER CITY CORPORATION, UT  
HELPER, UT  
HENEFER, UT  
HENRIEVILLE, UT  
HERRIMAN, UT  
HIDEOUT, UT  
HIGHLAND, UT  
HILDALE, UT  
HINCKLEY, UT  
HOLDEN, UT  
HOLLADAY, UT  
HONEYVILLE, UT  
HOOPER, UT  
HOWELL, UT  
HUNTINGTON, UT  
HUNTSVILLE, UT  
CITY OF HURRICANE, UT  
HYDE PARK, UT  
HYRUM, UT  
INDEPENDENCE, UT  
IVINS, UT  
JOSEPH, UT  
JUNCTION, UT  
KAMAS, UT  
KANAB, UT  
KANARRAVILLE, UT  
KANOSH, UT  
KAYSVILLE, UT  
KINGSTON, UT  
KOOSHAREM, UT  
LAKETOWN, UT  
LA VERKIN, UT  
LAYTON, UT  
LEAMINGTON, UT

## ATTACHMENT B

LEEDS, UT  
LEHI CITY CORPORATION, UT  
LEVAN, UT  
LEWISTON, UT  
LINDON, UT  
LOA, UT  
LOGAN CITY, UT  
LYMAN, UT  
LYNNDYL, UT  
MANILA, UT  
MANTI, UT  
MANTUA, UT  
MAPLETON, UT  
MARRIOTT-SLATERVILLE, UT  
MARYSVALE, UT  
MAYFIELD, UT  
MEADOW, UT  
MENDON, UT  
MIDVALE CITY INC., UT  
MIDWAY, UT  
MILFORD, UT  
MILLVILLE, UT  
MINERSVILLE, UT  
MOAB, UT  
MONA, UT  
MONROE, UT  
CITY OF MONTICELLO, UT  
MORGAN, UT  
MORONI, UT  
MOUNT PLEASANT, UT  
MURRAY CITY CORPORATION, UT  
MYTON, UT  
NAPLES, UT  
NEPHI, UT  
NEW HARMONY, UT  
NEWTON, UT  
NIBLEY, UT  
NORTH LOGAN, UT  
NORTH OGDEN, UT  
NORTH SALT LAKE CITY, UT  
OAK CITY, UT  
OAKLEY, UT  
OGDEN CITY CORPORATION, UT  
OPHIR, UT  
ORANGEVILLE, UT  
ORDERVILLE, UT  
OREM, UT  
PANGUITCH, UT  
PARADISE, UT  
PARAGONAH, UT  
PARK CITY, UT  
PAROWAN, UT  
PAYSON, UT  
PERRY, UT  
PLAIN CITY, UT  
PLEASANT GROVE CITY, UT  
PLEASANT VIEW, UT  
PLYMOUTH, UT  
PORTAGE, UT  
PRICE, UT  
PROVIDENCE, UT  
PROVO, UT  
RANDOLPH, UT  
REDMOND, UT  
RICHFIELD, UT

RICHMOND, UT  
RIVERDALE, UT  
RIVER HEIGHTS, UT  
RIVERTON CITY, UT  
ROCKVILLE, UT  
ROCKY RIDGE, UT  
ROOSEVELT CITY CORPORATION, UT  
ROY, UT  
RUSH VALLEY, UT  
CITY OF ST. GEORGE, UT  
SALEM, UT  
SALINA, UT  
SALT LAKE CITY CORPORATION, UT  
SANDY, UT  
SANTA CLARA, UT  
SANTAQUIN, UT  
SARATOGA SPRINGS, UT  
SCIPIO, UT  
SCOFIELD, UT  
SIGURD, UT  
SMITHFIELD, UT  
SNOWVILLE, UT  
CITY OF SOUTH JORDAN, UT  
SOUTH OGDEN, UT  
CITY OF SOUTH SALT LAKE, UT  
SOUTH WEBER, UT  
SPANISH FORK, UT  
SPRING CITY, UT  
SPRINGDALE, UT  
SPRINGVILLE, UT  
STERLING, UT  
STOCKTON, UT  
SUNNYSIDE, UT  
SUNSET CITY CORP, UT  
SYRACUSE, UT  
TABIONA, UT  
CITY OF TAYLORSVILLE, UT  
TOOELE CITY CORPORATION, UT  
TOQUERVILLE, UT  
TORREY, UT  
TREMONTON CITY, UT  
TRENTON, UT  
TROPIC, UT  
UINTAH, UT  
VERNAL CITY, UT  
VERNON, UT  
VINEYARD, UT  
VIRGIN, UT  
WALES, UT  
WALLSBURG, UT  
WASHINGTON CITY, UT  
WASHINGTON TERRACE, UT  
WELLINGTON, UT  
WELLSVILLE, UT  
WENDOVER, UT  
WEST BOUNTIFUL, UT  
WEST HAVEN, UT  
WEST JORDAN, UT  
WEST POINT, UT  
WEST VALLEY CITY, UT  
WILLARD, UT  
WOODLAND HILLS, UT  
WOODRUFF, UT  
WOODS CROSS, UT

**COUNTIES AND PARISHES INCLUDING BUT NOT LIMITED TO:**

ASCENSION PARISH, LA  
 ASCENSION PARISH, LA, CLEAR OF COURT  
 CADDO PARISH, LA  
 CALCASIEU PARISH, LA  
 CALCASIEU PARISH SHERIFF'S OFFICE, LA  
 CITY AND COUNTY OF HONOLULU, HI  
 CLACKAMAS COUNTY, OR  
 CLACKAMAS COUNTY DEPT OF TRANSPORTATION, OR  
 CLATSOP COUNTY, OR  
 COLUMBIA COUNTY, OR  
 COOS COUNTY, OR  
 COOS COUNTY HIGHWAY DEPARTMENT, OR  
 COUNTY OF HAWAII, OR  
 CROOK COUNTY, OR  
 CROOK COUNTY ROAD DEPARTMENT, OR  
 CURRY COUNTY, OR  
 DESCHUTES COUNTY, OR  
 DOUGLAS COUNTY, OR  
 EAST BATON ROUGE PARISH, LA  
 GILLIAM COUNTY, OR  
 GRANT COUNTY, OR  
 HARNEY COUNTY, OR  
 HARNEY COUNTY SHERIFFS OFFICE, OR  
 HAWAII COUNTY, HI  
 HOOD RIVER COUNTY, OR  
 JACKSON COUNTY, OR  
 JEFFERSON COUNTY, OR  
 JEFFERSON PARISH, LA  
 JOSEPHINE COUNTY GOVERNMENT, OR  
 LAFAYETTE CONSOLIDATED GOVERNMENT, LA  
 LAFAYETTE PARISH, LA  
 LAFAYETTE PARISH CONVENTION & VISITORS COMMISSION  
 LAFOURCHE PARISH, LA  
 KAUAI COUNTY, HI  
 KLAMATH COUNTY, OR  
 LAKE COUNTY, OR  
 LANE COUNTY, OR  
 LINCOLN COUNTY, OR  
 LINN COUNTY, OR  
 LIVINGSTON PARISH, LA  
 MALHEUR COUNTY, OR  
 MAUI COUNTY, HI  
 MARION COUNTY, SALEM, OR  
 MORROW COUNTY, OR  
 MULTNOMAH COUNTY, OR  
 MULTNOMAH COUNTY BUSINESS AND COMMUNITY SERVICES, OR  
 MULTNOMAH COUNTY SHERIFFS OFFICE, OR  
 MULTNOMAH LAW LIBRARY, OR  
 ORLEANS PARISH, LA  
 PLAQUEMINES PARISH, LA  
 POLK COUNTY, OR  
 RAPIDES PARISH, LA  
 SAINT CHARLES PARISH, LA  
 SAINT CHARLES PARISH PUBLIC SCHOOLS, LA  
 SAINT LANDRY PARISH, LA  
 SAINT TAMMANY PARISH, LA  
 SHERMAN COUNTY, OR  
 TERREBONNE PARISH, LA  
 TILLAMOOK COUNTY, OR  
 TILLAMOOK COUNTY SHERIFF'S OFFICE, OR  
 TILLAMOOK COUNTY GENERAL HOSPITAL, OR  
 UMATILLA COUNTY, OR  
 UNION COUNTY, OR  
 WALLOWA COUNTY, OR

WASCO COUNTY, OR  
 WASHINGTON COUNTY, OR  
 WEST BATON ROUGE PARISH, LA  
 WHEELER COUNTY, OR  
 YAMHILL COUNTY, OR  
 COUNTY OF BOX ELDER, UT  
 COUNTY OF CACHE, UT  
 COUNTY OF RICH, UT  
 COUNTY OF WEBER, UT  
 COUNTY OF MORGAN, UT  
 COUNTY OF DAVIS, UT  
 COUNTY OF SUMMIT, UT  
 COUNTY OF DAGGETT, UT  
 COUNTY OF SALT LAKE, UT  
 COUNTY OF TOOELE, UT  
 COUNTY OF UTAH, UT  
 COUNTY OF WASATCH, UT  
 COUNTY OF DUCHESNE, UT  
 COUNTY OF Uintah, UT  
 COUNTY OF CARBON, UT  
 COUNTY OF SANPETE, UT  
 COUNTY OF JUAB, UT  
 COUNTY OF MILLARD, UT  
 COUNTY OF SEVIER, UT  
 COUNTY OF EMERY, UT  
 COUNTY OF GRAND, UT  
 COUNTY OF BEVER, UT  
 COUNTY OF PIUTE, UT  
 COUNTY OF WAYNE, UT  
 COUNTY OF SAN JUAN, UT  
 COUNTY OF GARFIELD, UT  
 COUNTY OF KANE, UT  
 COUNTY OF IRON, UT  
 COUNTY OF WASHINGTON, UT

**OTHER AGENCIES INCLUDING ASSOCIATIONS, BOARDS, DISTRICTS, COMMISSIONS, COUNCILS, PUBLIC CORPORATIONS, PUBLIC DEVELOPMENT AUTHORITIES, RESERVATIONS AND UTILITIES INCLUDING BUT NOT LIMITED TO:**

BANKS FIRE DISTRICT, OR  
 BATON ROUGE WATER COMPANY  
 BEND METRO PARK AND RECREATION DISTRICT  
 BIENVILLE PARISH FIRE PROTECTION DISTRICT 6, LA  
 BOARDMAN PARK AND RECREATION DISTRICT  
 CENTRAL CITY ECONOMIC OPPORTUNITY CORP, LA  
 CENTRAL OREGON INTERGOVERNMENTAL COUNCIL  
 CITY OF BOGALUSA SCHOOL BOARD, LA  
 CLACKAMAS RIVER WATER  
 CLATSKANIE PEOPLE'S UTILITY DISTRICT  
 CLEAN WATER SERVICES  
 CONFEDERATED TRIBES OF THE UMATILLA INDIAN RESERVATION  
 COOS FOREST PROTECTIVE ASSOCIATION  
 CHEHALEM PARK AND RECREATION DISTRICT  
 DAVID CROCKETT STEAM FIRE COMPANY #1, LA  
 EUGENE WATER AND ELECTRIC BOARD  
 HONOLULU INTERNATIONAL AIRPORT  
 HOODLAND FIRE DISTRICT #74  
 HOUSING AUTHORITY OF PORTLAND  
 ILLINOIS VALLEY FIRE DISTRICT  
 LAFAYETTE AIRPORT COMMISSION, LA  
 LAFOURCHE PARISH HEALTH UNIT – DHH-OPH REGION 3  
 LOUISIANA PUBLIC SERVICE COMMISSION, LA  
 LOUISIANA WATER WORKS  
 MEDFORD WATER COMMISSION  
 MELHEUR COUNTY JAIL, OR

METRO REGIONAL GOVERNMENT  
 METRO REGIONAL PARKS  
 METROPOLITAN EXPOSITION RECREATION COMMISSION  
 METROPOLITAN SERVICE DISTRICT (METRO)  
 MULTNOMAH EDUCATION SERVICE DISTRICT  
 NEW ORLEANS REDEVELOPMENT AUTHORITY, LA  
 NORTHEAST OREGON HOUSING AUTHORITY, OR  
 PORT OF BRANDON, OR  
 PORT OF MORGAN CITY, LA  
 PORTLAND DEVELOPMENT COMMISSION, OR  
 PORTLAND FIRE AND RESCUE  
 PORTLAND HOUSING CENTER, OR  
 OREGON COAST COMMUNITY ACTION  
 OREGON HOUSING AND COMMUNITY SERVICES  
 OREGON LEGISLATIVE ADMINISTRATION  
 ROGUE VALLEY SEWER, OR  
 SAINT LANDRY PARISH TOURIST COMMISSION  
 SAINT MARY PARISH REC DISTRICT 2  
 SAINT MARY PARISH REC DISTRICT 3  
 SAINT TAMMANY FIRE DISTRICT 4, LA  
 SALEM MASS TRANSIT DISTRICT  
 SEWERAGE AND WATER BOARD OF NEW ORLEANS, LA  
 SOUTH LAFOURCHE LEVEE DISTRICT, LA  
 TRI-COUNTY METROPOLITAN TRANSPORTATION DISTRICT OF OREGON  
 TUALATIN HILLS PARK & RECREATION DISTRICT  
 TUALATIN VALLEY FIRE & RESCUE  
 TUALATIN VALLEY WATER DISTRICT  
 WILLAMALANE PARK AND RECREATION DISTRICT  
 WILLAMETTE HUMANE SOCIETY

**K-12 INCLUDING BUT NOT LIMITED TO:**

ACADIA PARISH SCHOOL BOARD  
 BEAVERTON SCHOOL DISTRICT  
 BEND-LA PINE SCHOOL DISTRICT  
 BOGALUSA HIGH SCHOOL, LA  
 BOSSIER PARISH SCHOOL BOARD  
 BROOKING HARBOR SCHOOL DISTRICT  
 CADDO PARISH SCHOOL DISTRICT  
 CALCASIEU PARISH SCHOOL DISTRICT  
 CANBY SCHOOL DISTRICT  
 CANYONVILLE CHRISTIAN ACADEMY  
 CASCADE SCHOOL DISTRICT  
 CASCADES ACADEMY OF CENTRAL OREGON  
 CENTENNIAL SCHOOL DISTRICT  
 CENTRAL CATHOLIC HIGH SCHOOL  
 CENTRAL POINT SCHOOL DISTRICT NO.6  
 CENTRAL SCHOOL DISTRICT 13J  
 COOS BAY SCHOOL DISTRICT NO.9  
 CORVALLIS SCHOOL DISTRICT 509J  
 COUNTY OF YAMHILL SCHOOL DISTRICT 29  
 CULVER SCHOOL DISTRICT  
 DALLAS SCHOOL DISTRICT NO.2  
 DAVID DOUGLAS SCHOOL DISTRICT  
 DAYTON SCHOOL DISTRICT NO.8  
 DE LA SALLE N CATHOLIC HS  
 DESCHUTES COUNTY SCHOOL DISTRICT NO.6  
 DOUGLAS EDUCATIONAL DISTRICT SERVICE  
 DUFUR SCHOOL DISTRICT NO.29  
 EAST BATON ROUGE PARISH SCHOOL DISTRICT  
 ESTACADA SCHOOL DISTRICT NO.10B  
 FOREST GROVE SCHOOL DISTRICT  
 GEORGE MIDDLE SCHOOL  
 GLADSTONE SCHOOL DISTRICT  
 GRANTS PASS SCHOOL DISTRICT 7

GREATER ALBANY PUBLIC SCHOOL DISTRICT  
 GRESHAM BARLOW JOINT SCHOOL DISTRICT  
 HEAD START OF LANE COUNTY  
 HIGH DESERT EDUCATION SERVICE DISTRICT  
 HILLSBORO SCHOOL DISTRICT  
 HOOD RIVER COUNTY SCHOOL DISTRICT  
 JACKSON CO SCHOOL DIST NO.9  
 JEFFERSON COUNTY SCHOOL DISTRICT 509-J  
 JEFFERSON PARISH SCHOOL DISTRICT  
 JEFFERSON SCHOOL DISTRICT  
 JUNCTION CITY SCHOOLS, OR  
 KLAMATH COUNTY SCHOOL DISTRICT  
 KLAMATH FALLS CITY SCHOOLS  
 LAFAYETTE PARISH SCHOOL DISTRICT  
 LAKE OSWEGO SCHOOL DISTRICT 7J  
 LANE COUNTY SCHOOL DISTRICT 4J  
 LINCOLN COUNTY SCHOOL DISTRICT  
 LINN CO. SCHOOL DIST. 95C  
 LIVINGSTON PARISH SCHOOL DISTRICT  
 LOST RIVER JR/SR HIGH SCHOOL  
 LOWELL SCHOOL DISTRICT NO.71  
 MARION COUNTY SCHOOL DISTRICT  
 MARION COUNTY SCHOOL DISTRICT 103  
 MARIST HIGH SCHOOL, OR  
 MCMINNVILLE SCHOOL DISTRICT NOAO  
 MEDFORD SCHOOL DISTRICT 549C  
 MITCH CHARTER SCHOOL  
 MONROE SCHOOL DISTRICT NO.1J  
 MORROW COUNTY SCHOOL DIST, OR  
 MULTNOMAH EDUCATION SERVICE DISTRICT  
 MULTISENSORY LEARNING ACADEMY  
 MYRTLE PINT SCHOOL DISTRICT 41  
 NEAH-KAH-NIE DISTRICT NO.56  
 NEWBERG PUBLIC SCHOOLS  
 NESTUCCA VALLEY SCHOOL DISTRICT NO.101  
 NOBEL LEARNING COMMUNITIES  
 NORTH BEND SCHOOL DISTRICT 13  
 NORTH CLACKAMAS SCHOOL DISTRICT  
 NORTH DOUGLAS SCHOOL DISTRICT  
 NORTH WASCO CITY SCHOOL DISTRICT 21  
 NORTHWEST REGIONAL EDUCATION SERVICE DISTRICT  
 ONTARIO MIDDLE SCHOOL  
 OREGON TRAIL SCHOOL DISTRICT NOA6  
 ORLEANS PARISH SCHOOL DISTRICT  
 PHOENIX-TALENT SCHOOL DISTRICT NOA  
 PLEASANT HILL SCHOOL DISTRICT  
 PORTLAND JEWISH ACADEMY  
 PORTLAND PUBLIC SCHOOLS  
 RAPIDES PARISH SCHOOL DISTRICT  
 REDMOND SCHOOL DISTRICT  
 REYNOLDS SCHOOL DISTRICT  
 ROGUE RIVER SCHOOL DISTRICT  
 ROSEBURG PUBLIC SCHOOLS  
 SCAPPOOSE SCHOOL DISTRICT 1J  
 SAINT TAMMANY PARISH SCHOOL BOARD, LA  
 SEASIDE SCHOOL DISTRICT 10  
 SHERWOOD SCHOOL DISTRICT 88J  
 SILVER FALLS SCHOOL DISTRICT 4J  
 SOUTH LANE SCHOOL DISTRICT 45J3  
 SOUTHERN OREGON EDUCATION SERVICE DISTRICT  
 SPRINGFIELD PUBLIC SCHOOLS  
 SUTHERLIN SCHOOL DISTRICT  
 SWEET HOME SCHOOL DISTRICT NO.55  
 TERREBONNE PARISH SCHOOL DISTRICT  
 THE CATLIN GABEL SCHOOL



## ATTACHMENT B

TIGARD-TUALATIN SCHOOL DISTRICT  
UMATILLA MORROW ESD  
WEST LINN WILSONVILLE SCHOOL DISTRICT  
WILLAMETTE EDUCATION SERVICE DISTRICT  
WOODBURN SCHOOL DISTRICT  
YONCALLA SCHOOL DISTRICT  
ACADEMY FOR MATH ENGINEERING & SCIENCE (AMES) , UT  
ALIANZA ACADEMY , UT  
ALPINE DISTRICT , UT  
AMERICAN LEADERSHIP ACADEMY , UT  
AMERICAN PREPARATORY ACADEMY , UT  
BAER CANYON HIGH SCHOOL FOR SPORTS & MEDICAL SCIENCES , UT  
BEAR RIVER CHARTER SCHOOL , UT  
BEAVER SCHOOL DISTRICT , UT  
BEEHIVE SCIENCE & TECHNOLOGY ACADEMY (BSTA) , UT  
BOX ELDER SCHOOL DISTRICT , UT  
CBA CENTER , UT  
CACHE SCHOOL DISTRICT , UT  
CANYON RIM ACADEMY , UT  
CANYONS DISTRICT , UT  
CARBON SCHOOL DISTRICT , UT  
CHANNING HALL , UT  
CHARTER SCHOOL LEWIS ACADEMY , UT  
CITY ACADEMY , UT  
DAGGETT SCHOOL DISTRICT , UT  
DAVINCI ACADEMY , UT  
DAVIS DISTRICT , UT  
DUAL IMMERSION ACADEMY , UT  
DUCHESNE SCHOOL DISTRICT , UT  
EARLY LIGHT ACADEMY AT DAYBREAK , UT  
EAST HOLLYWOOD HIGH , UT  
EDITH BOWEN LABORATORY SCHOOL , UT  
EMERSON ALCOTT ACADEMY , UT  
EMERY SCHOOL DISTRICT , UT  
ENTHEOS ACADEMY , UT  
EXCELSIOR ACADEMY , UT  
FAST FORWARD HIGH , UT  
FREEDOM ACADEMY , UT  
GARFIELD SCHOOL DISTRICT , UT  
GATEWAY PREPARATORY ACADEMY , UT  
GEORGE WASHINGTON ACADEMY , UT  
GOOD FOUNDATION ACADEMY , UT  
GRAND SCHOOL DISTRICT , UT  
GRANITE DISTRICT , UT  
GUADALUPE SCHOOL , UT  
HAWTHORN ACADEMY , UT  
INTECH COLLEGIATE HIGH SCHOOL , UT  
IRON SCHOOL DISTRICT , UT  
ITINERIS EARLY COLLEGE HIGH , UT  
JOHN HANCOCK CHARTER SCHOOL , UT  
JORDAN DISTRICT , UT  
JUAB SCHOOL DISTRICT , UT  
KANE SCHOOL DISTRICT , UT  
KARL G MAESER PREPARATORY ACADEMY , UT  
LAKEVIEW ACADEMY , UT  
LEGACY PREPARATORY ACADEMY , UT  
LIBERTY ACADEMY , UT  
LINCOLN ACADEMY , UT  
LOGAN SCHOOL DISTRICT , UT  
MARIA MONTESSORI ACADEMY , UT  
MERIT COLLEGE PREPARATORY ACADEMY , UT  
MILLARD SCHOOL DISTRICT , UT  
MOAB CHARTER SCHOOL , UT  
MONTICELLO ACADEMY , UT  
MORGAN SCHOOL DISTRICT , UT  
MOUNTAINVILLE ACADEMY , UT  
MURRAY SCHOOL DISTRICT , UT  
NAVIGATOR POINTE ACADEMY , UT  
NEBO SCHOOL DISTRICT , UT  
NO UT ACAD FOR MATH ENGINEERING & SCIENCE (NUAMES) , UT  
NOAH WEBSTER ACADEMY , UT  
NORTH DAVIS PREPARATORY ACADEMY , UT  
NORTH SANPETE SCHOOL DISTRICT , UT  
NORTH STAR ACADEMY , UT  
NORTH SUMMIT SCHOOL DISTRICT , UT  
ODYSSEY CHARTER SCHOOL , UT  
OGDEN PREPARATORY ACADEMY , UT  
OGDEN SCHOOL DISTRICT , UT  
OPEN CLASSROOM , UT  
OPEN HIGH SCHOOL OF UTAH , UT  
OQUIRRH MOUNTAIN CHARTER SCHOOL , UT  
PARADIGM HIGH SCHOOL , UT  
PARK CITY SCHOOL DISTRICT , UT  
PINNACLE CANYON ACADEMY , UT  
PIUTE SCHOOL DISTRICT , UT  
PROVIDENCE HALL , UT  
PROVO SCHOOL DISTRICT , UT  
QUAIL RUN PRIMARY SCHOOL , UT  
QUEST ACADEMY , UT  
RANCHES ACADEMY , UT  
REAGAN ACADEMY , UT  
RENAISSANCE ACADEMY , UT  
RICH SCHOOL DISTRICT , UT  
ROCKWELL CHARTER HIGH SCHOOL , UT  
SALT LAKE ARTS ACADEMY , UT  
SALT LAKE CENTER FOR SCIENCE EDUCATION, UT  
SALT LAKE SCHOOL DISTRICT , UT  
SALT LAKE SCHOOL FOR THE PERFORMING ARTS, UT  
SAN JUAN SCHOOL DISTRICT , UT  
SEVIER SCHOOL DISTRICT , UT  
SOLDIER HOLLOW CHARTER SCHOOL , UT  
SOUTH SANPETE SCHOOL DISTRICT , UT  
SOUTH SUMMIT SCHOOL DISTRICT , UT  
SPECTRUM ACADEMY , UT  
SUCCESS ACADEMY , UT  
SUCCESS SCHOOL , UT  
SUMMIT ACADEMY , UT  
SUMMIT ACADEMY HIGH SCHOOL , UT  
SYRACUSE ARTS ACADEMY , UT  
THOMAS EDISON - NORTH , UT  
TIMPANOGOS ACADEMY , UT  
TINTIC SCHOOL DISTRICT , UT  
TOOELE SCHOOL DISTRICT , UT  
TUACAHN HIGH SCHOOL FOR THE PERFORMING ARTS , UT  
UINTAH RIVER HIGH , UT  
UINTAH SCHOOL DISTRICT , UT  
UTAH CONNECTIONS ACADEMY , UT  
UTAH COUNTY ACADEMY OF SCIENCE , UT  
UTAH ELECTRONIC HIGH SCHOOL , UT  
UTAH SCHOOLS FOR DEAF & BLIND , UT  
UTAH STATE OFFICE OF EDUCATION , UT  
UTAH VIRTUAL ACADEMY , UT  
VENTURE ACADEMY , UT  
VISTA AT ENTRADA SCHOOL OF PERFORMING ARTS AND TECHNOLOGY , UT  
WALDEN SCHOOL OF LIBERAL ARTS , UT  
WASATCH PEAK ACADEMY , UT  
WASATCH SCHOOL DISTRICT , UT  
WASHINGTON SCHOOL DISTRICT , UT  
WAYNE SCHOOL DISTRICT , UT

WEBER SCHOOL DISTRICT , UT  
WEILENMANN SCHOOL OF DISCOVERY , UT

**HIGHER EDUCATION**

ARGOSY UNIVERSITY  
BATON ROUGE COMMUNITY COLLEGE, LA  
BIRTHINGWAY COLLEGE OF MIDWIFERY  
BLUE MOUNTAIN COMMUNITY COLLEGE  
BRIGHAM YOUNG UNIVERSITY - HAWAII  
CENTRAL OREGON COMMUNITY COLLEGE  
CENTENARY COLLEGE OF LOUISIANA  
CHEMEKETA COMMUNITY COLLEGE  
CLACKAMAS COMMUNITY COLLEGE  
COLLEGE OF THE MARSHALL ISLANDS  
COLUMBIA GORGE COMMUNITY COLLEGE  
CONCORDIA UNIVERSITY  
GEORGE FOX UNIVERSITY  
KLAMATH COMMUNITY COLLEGE DISTRICT  
LANE COMMUNITY COLLEGE  
LEWIS AND CLARK COLLEGE  
LINFIELD COLLEGE  
LINN-BENTON COMMUNITY COLLEGE  
LOUISIANA COLLEGE, LA  
LOUISIANA STATE UNIVERSITY  
LOUISIANA STATE UNIVERSITY HEALTH SERVICES  
MARYLHURST UNIVERSITY  
MT. HOOD COMMUNITY COLLEGE  
MULTNOMAH BIBLE COLLEGE  
NATIONAL COLLEGE OF NATURAL MEDICINE  
NORTHWEST CHRISTIAN COLLEGE  
OREGON HEALTH AND SCIENCE UNIVERSITY  
OREGON INSTITUTE OF TECHNOLOGY  
OREGON STATE UNIVERSITY  
OREGON UNIVERSITY SYSTEM  
PACIFIC UNIVERSITY  
PIONEER PACIFIC COLLEGE  
PORTLAND COMMUNITY COLLEGE  
PORTLAND STATE UNIVERSITY  
REED COLLEGE  
RESEARCH CORPORATION OF THE UNIVERSITY OF HAWAII  
ROGUE COMMUNITY COLLEGE  
SOUTHEASTERN LOUISIANA UNIVERSITY  
SOUTHERN OREGON UNIVERSITY (OREGON UNIVERSITY SYSTEM)  
SOUTHWESTERN OREGON COMMUNITY COLLEGE  
TULANE UNIVERSITY  
TILLAMOOK BAY COMMUNITY COLLEGE  
UMPQUA COMMUNITY COLLEGE  
UNIVERSITY OF HAWAII BOARD OF REGENTS  
UNIVERSITY OF HAWAII-HONOLULU COMMUNITY COLLEGE  
UNIVERSITY OF OREGON-GRADUATE SCHOOL

UNIVERSITY OF PORTLAND  
UNIVERSITY OF NEW ORLEANS  
WESTERN OREGON UNIVERSITY  
WESTERN STATES CHIROPRACTIC COLLEGE  
WILLAMETTE UNIVERSITY  
XAVIER UNIVERSITY  
UTAH SYSTEM OF HIGHER EDUCATION, UT  
UNIVERSITY OF UTAH, UT  
UTAH STATE UNIVERSITY, UT  
WEBER STATE UNIVERSITY, UT  
SOUTHERN UTAH UNIVERSITY, UT  
SNOW COLLEGE, UT  
DIXIE STATE COLLEGE, UT  
COLLEGE OF EASTERN UTAH, UT  
UTAH VALLEY UNIVERSITY, UT  
SALT LAKE COMMUNITY COLLEGE, UT  
UTAH COLLEGE OF APPLIED TECHNOLOGY, UT

**STATE AGENCIES**

ADMIN. SERVICES OFFICE  
BOARD OF MEDICAL EXAMINERS  
HAWAII CHILD SUPPORT ENFORCEMENT AGENCY  
HAWAII DEPARTMENT OF TRANSPORTATION  
HAWAII HEALTH SYSTEMS CORPORATION  
OFFICE OF MEDICAL ASSISTANCE PROGRAMS  
OFFICE OF THE STATE TREASURER  
OREGON BOARD OF ARCHITECTS  
OREGON CHILD DEVELOPMENT COALITION  
OREGON DEPARTMENT OF EDUCATION  
OREGON DEPARTMENT OF FORESTRY  
OREGON DEPT OF TRANSPORTATION  
OREGON DEPT. OF EDUCATION  
OREGON LOTTERY  
OREGON OFFICE OF ENERGY  
OREGON STATE BOARD OF NURSING  
OREGON STATE DEPT OF CORRECTIONS  
OREGON STATE POLICE  
OREGON TOURISM COMMISSION  
OREGON TRAVEL INFORMATION COUNCIL  
SANTIAM CANYON COMMUNICATION CENTER  
SEIU LOCAL 503, OPEU  
SOH- JUDICIARY CONTRACTS AND PURCH  
STATE DEPARTMENT OF DEFENSE, STATE OF HAWAII  
STATE OF HAWAII  
STATE OF HAWAII, DEPT. OF EDUCATION  
STATE OF LOUISIANA  
STATE OF LOUISIANA DEPT. OF EDUCATION  
STATE OF LOUISIANA, 26<sup>TH</sup> JUDICIAL DISTRICT ATTORNEY  
STATE OF UTAH

**ATTACHMENT D - APPENDIX ELECTRONIC COMMERCE**

SEE FILE ATTACHMENT

**ATTACHMENT E - UC PARTICIPATING ENTITIES**

List of UC Locations authorized to purchase under this Agreement

1. UC Berkeley Campus
2. UC Davis Campus
3. UC Davis Healthcare System
4. UC Irvine Campus
5. UC Irvine Healthcare System
6. UC Los Angeles Campus
7. UC Los Angeles Healthcare System
8. UC Merced Campus
9. UC Riverside Campus
10. UC San Diego Campus
11. UC San Diego Healthcare System
12. UC San Francisco Campus
13. UC San Francisco Healthcare System
14. UC Santa Barbara Campus
15. UC Santa Cruz Campus
16. UC Hastings Campus
17. UC Office of the President

**ATTACHMENT F - CSU PARTICIPATING ENTITIES**

List of CSU Locations authorized to purchase under this Agreement

1. Bakersfield
2. Channel Islands
3. Chico
4. Dominguez Hills
5. East Bay
6. Fresno
7. Fullerton
8. Humboldt
9. Long Beach
10. Los Angeles
11. Maritime
12. Monterey Bay
13. Northridge
14. Pomona
15. Sacramento
16. San Bernardino
17. San Diego
18. San Francisco
19. San Jose
20. San Luis Obispo
21. San Marcos
22. Sonoma
23. Stanislaus
24. Chancellor's Office

## ATTACHMENT G – CALIFORNIA COMMUNITY COLLEGES PARTICIPATING ENTITIES

<b>1</b>	Allan Hancock College
<b>2</b>	American River College
<b>3</b>	Antelope Valley College
<b>4</b>	Bakersfield College
<b>5</b>	Barstow College
<b>6</b>	Berkeley City College
<b>7</b>	Butte College
<b>8</b>	Cabrillo Community College
<b>9</b>	Canada College
<b>10</b>	Cerritos College
<b>11</b>	Cerro Coso Community College
<b>12</b>	Chabot College
<b>13</b>	Chaffey College
<b>14</b>	Citrus College
<b>15</b>	City College Of San Francisco
<b>16</b>	Clovis College
<b>17</b>	Coastline College
<b>18</b>	College Of Alameda
<b>19</b>	College Of Marin
<b>20</b>	College Of San Mateo
<b>21</b>	College Of The Canyons
<b>22</b>	College Of The Desert
<b>23</b>	College Of The Redwoods
<b>24</b>	College Of The Sequoias
<b>25</b>	College Of The Siskiyous
<b>26</b>	Columbia College
<b>27</b>	Compton Community Ed Center
<b>28</b>	Contra Costa College
<b>29</b>	Copper Mountain College
<b>30</b>	Cosumnes River College
<b>31</b>	Crafton Hills College
<b>32</b>	Cuesta College
<b>33</b>	Cuyamaca College
<b>34</b>	Cypress College
<b>35</b>	De Anza College

<b>36</b>	Diablo Valley College
<b>37</b>	East Los Angeles College
<b>38</b>	El Camino College
<b>39</b>	Evergreen Valley College
<b>40</b>	Feather River College
<b>41</b>	Folsom Lake College
<b>42</b>	Foothill College
<b>43</b>	Fresno City College
<b>44</b>	Fullerton College
<b>45</b>	Gavilan College
<b>46</b>	Glendale College
<b>47</b>	Golden West College
<b>48</b>	Grossmont College
<b>49</b>	Hartnell Community College
<b>50</b>	Imperial Valley College
<b>51</b>	Irvine Valley College
<b>52</b>	Lake Tahoe Community College
<b>53</b>	Laney College
<b>54</b>	Las Positas College
<b>55</b>	Lassen Community College
<b>56</b>	Long Beach City College
<b>57</b>	Los Angeles City College
<b>58</b>	Los Angeles Harbor College
<b>59</b>	Los Angeles Mission College
<b>60</b>	Los Angeles Pierce College
<b>61</b>	Los Angeles Southwest College
<b>62</b>	Los Angeles Trade Tech
<b>63</b>	Los Angeles Valley College
<b>64</b>	Los Medanos
<b>65</b>	Mendocino College
<b>66</b>	Merced College
<b>67</b>	Merritt College
<b>68</b>	Miracosta College
<b>69</b>	Mission College
<b>70</b>	Modesto Junior College

## ATTACHMENT B

<b>71</b>	Monterey Peninsula College
<b>72</b>	Moorpark College
<b>73</b>	Moreno College
<b>74</b>	Mt. San Antonio College
<b>75</b>	Mt. San Jacinto College
<b>76</b>	Napa Valley College
<b>77</b>	Norco College
<b>78</b>	Ohlone College
<b>79</b>	Orange Coast College
<b>80</b>	Oxnard College
<b>81</b>	Palo Verde College
<b>82</b>	Palomar College
<b>83</b>	Pasadena City College
<b>84</b>	Porterville College
<b>85</b>	Reedley College
<b>86</b>	Rio Hondo College
<b>87</b>	Riverside City College
<b>88</b>	Sacramento City College
<b>89</b>	Saddleback College
<b>90</b>	San Bernardino Valley College
<b>91</b>	San Diego City College
<b>92</b>	San Diego Mesa College
<b>93</b>	San Diego Miramar College
<b>94</b>	San Joaquin Delta College
<b>95</b>	San Jose City College
<b>96</b>	Santa Ana College
<b>97</b>	Santa Barbara City College
<b>98</b>	Santa Monica College
<b>99</b>	Santa Rosa Junior College
<b>100</b>	Santiago Canyon College
<b>101</b>	Shasta College
<b>102</b>	Sierra College
<b>103</b>	Skyline College
<b>104</b>	Solano Community College
<b>105</b>	Southwestern College

<b>106</b>	Taft College
<b>107</b>	Ventura College
<b>108</b>	Victor Valley College
<b>109</b>	West Hills College
<b>110</b>	West Los Angeles College
<b>111</b>	West Valley College
<b>112</b>	Woodland College
<b>113</b>	Yuba College

## ATTACHMENT H - AICCU PARTICIPATING ENTITIES

Institution	Address	City	Zip
American Jewish University	15600 Mulholland Drive	Bel Air	90077
Antioch University	400 Corporate Pointe	Culver City	90230
Art Center College of Design	1700 Lida Street	Pasadena	91103
Azusa Pacific University	901 E. Alostia Avenue	Azusa	91702
Biola University	13800 Biola Avenue	La Mirada	90639
Brandman University	16355 Laguna Canyon Road	Irvine	92618
California Baptist University	8432 Magnolia Avenue	Riverside	92504
California College of the Arts	1111 Eighth Street	San Francisco	94107
California Institute of Integral Studies	1453 Mission Street	San Francisco	94103
California Institute of Technology	1200 E. California Blvd.	Pasadena	91125
California Institute of the Arts	24700 McBean Parkway	Valencia	91355
California Lutheran University	60 W. Olsen Road	Thousand Oaks	91360
Chapman University	One University Drive	Orange	92866
Charles R. Drew University	1731 East 120th Street	Los Angeles	90059
Chicago School of Professional Psychology	617 W. 7th Street	Los Angeles	90017
Claremont Graduate University	150 E. 10th Street	Claremont	91711
Claremont McKenna College	500 E. 9th Street	Claremont	91711
Columbia College Hollywood	18618 Oxnard Street	Tarzana	91356
Concordia University Irvine	1530 Concordia West	Irvine	92612
Dominican University of California	50 Acacia Avenue	San Rafael	94901
Fielding Graduate University	2020 De la Vina Street	Santa Barbara	93105
Fresno Pacific University	1717 S. Chestnut Avenue East Hall	Fresno	93702
Golden Gate University	536 Mission Street	San Francisco	94105
Harvey Mudd College	301 Platt Boulevard	Claremont	91711
Holy Names University	3500 Mountain Blvd.	Oakland	94619
Hope International University	2500 E. Nutwood Ave.	Fullerton	92831
Humphreys College	6650 Inglewood Avenue	Stockton	95207
International Technological University	2711 North First Street	San Jose	95134
John Paul the Great Catholic University	220 W. Grand	Esondido	92025
Keck Graduate Institute	535 Watson Drive	Claremont	91711
La Sierra University	4500 Riverwalk Parkway	Riverside	92505
Laguna College of Art + Design	2222 Laguna Canyon Road	Laguna Beach	92651
Loma Linda University		Loma Linda	92350
Loyola Marymount University	1 LMU Drive	Los Angeles	90045
Marymount California University	3800 Palos Verdes Dr. East	Rancho Palos Verdes	90275
The Master's University	21726 Placerita Canyon Road	Santa Clarita	91321
Menlo College	1000 El Camino Real	Atherton	94027



## ATTACHMENT B

<b>Institution</b>	<b>Address</b>	<b>City</b>	<b>Zip</b>
Mills College	5000 MacArthur Blvd.	Oakland	94613
Mount Saint Mary's University	12001 Chalon Road	Los Angeles	90049
Mount Saint Mary's University	10 Chester Place	Los Angeles	90007
National University	11255 North Torrey Pines Road	San Diego	92037
National University, Sacramento	9320 Tech Center Drive	Sacramento	95826
Notre Dame de Namur University	500 Ralston Avenue,	Belmont	94002
Occidental College	1600 Campus Road	Los Angeles	90041
Otis College of Art and Design	9045 Lincoln Boulevard	Los Angeles	90045
Pacific Union College	One Angwin Avenue	Angwin	94508
Palo Alto University	1791 Arastradero Road	Palo Alto	94304
Pepperdine University	24255 Pacific Coast Hwy.	Malibu	90263
Pitzer College	1050 N. Mills Avenue	Claremont	91711
Point Loma Nazarene University	3900 Lomaland Drive	San Diego	92106
Pomona College	550 N. College Avenue	Claremont	91711
Providence Christian College	1539 E. Howard Street	Pasadena	91104
Saint Katherine College	1637 Capalina Road	San Marcos	92069
Saint Mary's College of California	1928 Saint Mary's Road	Moraga	94556
Samuel Merritt University	450 30th Street	Oakland	94609
San Diego Christian College	200 Riverview Parkway	Santee	92071
San Francisco Art Institute	800 Chestnut Street	San Francisco	94133
San Francisco Conservatory of Music	50 Oak Street	San Francisco	94102
Santa Clara University	500 El Camino Real	Santa Clara	95050
Saybrook University	475 14th Street, 9th Floor	Oakland	94612
Scripps College	1030 N. Columbia	Claremont	91711
Simpson University	2211 College View Drive	Redding	96003
Soka University of America	1 University Drive	Aliso Viejo	92656
Southern California Institute of Architecture	960 E. 3rd Street	Los Angeles	90013
Southern California University of Health Sciences	16200 Amber Valley Dr.	Whittier	90604
Stanford University	450 Serra Mall	Stanford	94305
TCS Education System	475 14th Street, 9th Floor	Oakland	94612
Thomas Aquinas College	10,000 Ojai Road	Santa Paula	93060
Touro University California	1310 Club Drive	Vallejo	94592
Touro College and University System	43 West 23rd Street	New York	10010
University of La Verne	1950 3rd Street	La Verne	91750
University of La Verne College of Law	320 East D Street	Ontario	91764
University of Redlands	P. O. Box 3080	Redlands	92374
University of San Diego	5998 Alcalá Park	San Diego	92110
University of San Francisco	2130 Fulton Street	San Francisco	94117
University of Southern California	University Park	Los Angeles	90089

<b>Institution</b>	<b>Address</b>	<b>City</b>	<b>Zip</b>
University of Southern California	1800 I Street	Sacramento	95811
University of Southern California - Health Science Campus	1975 Zonal Avenue	Los Angeles	90089
University of the Pacific	3601 Pacific Avenue	Stockton	95211
University of the Pacific School of Dentistry	2155 Webster Street	San Francisco	94115
Pacific McGeorge School of Law	3200 Fifth Ave.	Sacramento	95817
University of the West	1409 Walnut Grove Avenue	Rosemead	91700
Vanguard University of Southern CA	55 Fair Drive	Costa Mesa	92626
Western University of Health Sciences	309 East Second Street, College Plaza	Pomona	91766
Westmont College	955 La Paz Road	Santa Barbara	93108
Whittier College	P. O. Box 634	Whittier	90608
Whittier Law School	3333 Harbor Boulevard	Costa Mesa	92626
William Jessup University	2121 University Avenue	Rocklin	95765
Woodbury University	7500 Glenoaks Blvd	Burbank	91504

**ATTACHMENT I – SETTLEMENT MATRIX TERMS**

Option 1	Option 2	Option 3
<p><b>Invoice Methods</b></p> <ul style="list-style-type: none"> <li>• Structured data direct to UC location (cXML, EDI, CSV)</li> <li>• Submission to UC designated e-invoicing partner</li> <li>• Email direct to UC location Imaging Application</li> </ul> <p><b>Settlement Options &amp; Terms</b></p> <p>Virtual/Ghost Card Net ACH 2% 10 Net 30</p>	<p><b>Invoice Methods</b></p> <ul style="list-style-type: none"> <li>• Paper</li> <li>• Email</li> </ul> <p><b>Settlement Options &amp; Terms</b></p> <p>Virtual/Ghost Card Net ACH 1% 20 Net 45</p>	<p><b>Invoice Methods</b></p> <ul style="list-style-type: none"> <li>• Paper</li> </ul> <p><b>Settlement Options &amp; Terms</b></p> <p>AP Card Net 10 Check 1% 20 Net 60</p>

**ATTACHMENT J – CHESS HOLIDAY SCHEDULE**

2018	
<b>New Year Holiday</b>	Monday, January 1, 2018
<b>Martin Luther King, Jr. Day</b>	Monday, January 15
<b>President's Day</b>	Monday, February 19
<b>Cesar Chavez Holiday</b>	Friday, March 30
<b>Memorial Day</b>	Monday, May 28
<b>Independence Day</b>	Wednesday, July 4
<b>Labor Day</b>	Monday, September 3
<b>Veteran's Day</b>	Monday, November 12
<b>Thanksgiving</b>	Thursday, November 22 Friday, November 23
<b>Winter Holiday</b>	Monday, December 24 - Tuesday, December 25
<b>Winter Curtailment</b>	Wednesday, December 26 - Friday, December 28
<b>New Year Holiday</b>	Monday, December 31, 2018 Tuesday, January 1, 2019

## ATTACHMENT K – SUSTAINABILITY SPECIFICATIONS

California higher education schools have a long history of being leaders in sustainability, including in environmentally and socially responsible purchasing. For example, in 2007, the University of California expanded its [UC Sustainable Practices Policy](#) to include environmentally preferable purchasing. Among other directives, these policies advise the UC to:

- Determine the appropriate sustainability requirements to be included in RFPs,
- Recognize and value total cost of ownership, closed loop systems, and contribution to LEED credits when evaluating suppliers,
- Recognize recycled content and third party certifications, and negotiate better pricing on products with these recognized criteria where opportunities exist,
- Require suppliers to report quarterly on the UC’s spend on environmentally preferable products,
- Require suppliers to document their packaging practices, verify compliance with the UC’s packaging criteria, and work with its suppliers to establish end-of-life reuse, recycling, or “take-back” programs at no extra cost to the University

In addition, the *UC Sustainable Practices Policy* identifies green building design and operation standards, a zero-waste by 2020 target, a climate neutrality goal by 2025, and stringent water consumption reduction goals.

To further reductions in energy, water, and toxics use, and increase the purchase of recycled-content products, the following specifications are included as directed by the above policy. Vendors participating in the CHES Maintenance Repair and Operations Solicitation shall strive to comply with all technical and environmental specifications provided herein.

### 1. Labeling

Environmental benefit claims concerning products or services must be consistent with the Federal Trade Commission’s [Guidelines for the Use of Environmental Marketing Claims](#). In addition, products claiming environmental benefits shall include the industry standard it meets or third party certification it has received (see below list of preferred technical and environmental specifications) in the catalog product description. A copy of the certification claimed by the vendor must be supplied upon request if it is not publically available for verification. Products offered on this contract that contain recycled content shall list in the hosted and punchout catalogs the amount of recycled content, reflecting both total recycled content (TRC) and post-consumer recycled content (PCRC).

### 2. Usage Reports

Vendors must submit quarterly usage reports for all purchases made on this contract in the format outlined in EXHIBIT – QUARTERLY REPORT. Many campuses report on progress towards meeting the goals set forth in their respective Environmentally Preferable Purchasing (EPP) policies, and any available data that can be reported on actual EPP purchases and their associated environmental, health, and fiscal impacts is beneficial for this purpose.

### 3. Environmentally Preferable Products

Campuses may establish a preference for Environmentally Preferable Products (EPPs), adopt additional specifications for certain categories of products, and/or negotiate during the Contract term to permit the substitution or addition of EPPs to the Contract when such products are readily available at a competitive cost and satisfy the department’s performance needs.

### 4. Mercury Containing Products

The California Environmental Protection Agency regulates the disposal of mercury waste because mercury is toxic to people and to the environment. California law restricts the level of mercury in some products (such as general purpose lights and packaging), and bans the sale of other mercury-containing products outright (such as

mercury-containing thermometers, barometers, flow meters, etc.). Vendors must ensure that their processes for the selling, handling and disposing of products containing mercury meets all California mercury control laws: [http://www.dtsc.ca.gov/HazardousWaste/Mercury\\_Reduction.cfm](http://www.dtsc.ca.gov/HazardousWaste/Mercury_Reduction.cfm).

5. **Volatile Organic Compounds (VOCs):** Campuses seek to procure products that contain no or low amounts of Volatile Organic Compounds (VOCs), wherever feasible, including but not limited to furniture, flooring, paint, sealants, architectural coatings, and building materials. Vendor shall provide low- or no-VOC product options in the above categories. To the greatest extent possible, vendors shall offer and label products that are low emitting and that contain zero or low VOCs.
6. **Energy- and Water-Efficient Products:** For product categories where ENERGY STAR® -rated or WaterSense® certified products are available, the California Higher Education System Schools seek to focus their procurement efforts only on products with an ENERGY STAR® rating or WaterSense® certification, delivered with energy efficiency and conservation features enabled. Products in applicable categories shall be offered and labeled with ENERGY STAR and WaterSense programs.
7. **Recycled Content:** Products shall be provided and labeled that meet or exceed the minimum recycled-content specifications as outlined in the EPA's Comprehensive Procurement Guidelines: <https://www.epa.gov/smm/comprehensive-procurement-guideline-cpg-program#products>. Product categories include construction products, landscaping products, office products, paper products, park and recreation products, transportation products, vehicular products, and other miscellaneous products.
8. **Packaging:** All packaging (including carrying cases, wrappers and wrapping films, bags, and tubs) and packaging components (such as inks, labels, dyes, pigments, adhesives, stabilizers, or any other additives) must be free of Expanded Polystyrene (EPS) and polyvinyl chloride (PVC), and compliant with the Toxics in Packaging Prevention Act (AB 455) as to be free of any intentionally introduced lead, cadmium, mercury or hexavalent chromium, and containing no incidental concentrations of these regulated metals greater than 100 parts per million (ppm) by weight. In addition, all packaging must have the option to meet at least one, and preferably more than one, of the criteria listed below.
  - a. Uses bulk packaging.
  - b. Uses reusable/returnable packaging.
  - c. Uses innovative packaging that reduces the weight of packaging, reduces packaging waste, or utilizes packaging that is a component of the product.
  - d. Maximizes recycled content
  - e. Uses easily recyclable or compostable packaging.
9. **CHES SUGGESTED Prohibited Products and Materials: (May vary by location)**
  - a. *Aerosols* and products in aerosol containers
  - b. *Antimicrobials additives* used in hand soaps, furniture coatings, and any other products.
  - c. *Bottled Water*
  - d. *Compact Fluorescent Lamps (CFLs)*
  - e. *Compost* that includes any chromated copper arsenate (CCA) pressure treated wood products. Provide certification that wood products are free from CCA products or byproduct.
  - f. *Disinfectants and Sanitizers* that contain known, suspected, reasonably anticipated, or probable human carcinogens per IARC, NTP or the State of California; reproductive toxins per the State of California;

Asthmagens per AOEC (listed with a G, Rs, Rrs or Rr designation); Nonylphenol ethoxylates or other alkyl phenol ethoxylates (APEs); Chlorine Bleach (Sodium hypochlorite), Hydrogen chloride (HCL), Phenols, Pine oil, Quaternary ammonium chloride compounds, Silver, or Thyme oil.

- g. *Expanded Polystyrene (EPS)* other than that utilized for laboratory supply or medical packaging. Prohibited products include but are not limited to EPS in foodservice products, and packaging.
- h. *Flashlights* that do not use an LED light source
- i. *Hand sanitizing wipes* unless they contain ethyl alcohol or isopropanol active ingredients only
- j. *Incandescent light bulbs* that are standard size (size A19)
- k. *Pesticides* that are harmful to pollinators including the following Neonicotinoids: Imidacloprid, Clothianidin, Thiamethoxam, Acetamiprid, Dinotefuran.
- l. *Polyvinyl chloride (PVC)* - Products shall be free of PVC whenever an alternative exists. PVC-containing products must be identified in catalogs.
- m. *Prop 65 Chemicals* (known to cause cancer or birth defects or other reproductive harm) unless clearly identified and labeled on all products containing them.

**10. Vendor Must Make the Following Environmentally Preferable Products Available on the Contract:**

- a. *Adhesives* that comply and are labeled with at least one of the following third-party certifications: Cradle to Cradle, Green Seal, SCS FloorScore, UL GREENGUARD Gold, UL EcoLogo, Carpet and Rug Institute (CRI) Green Label Plus
- b. *Batteries* with rechargeable nickel metal hydride (NiMH) that are low-self discharge and are delivered pre-charged in the following battery sizes: AA, AAA and D. All batteries shall have a minimum power rating in milliamp hours (mAh) as follows:
  - i. AAA batteries: 700 mAh
  - ii. AA batteries: 2000 mAh
  - iii. C batteries: 2200 mAh
  - iv. D batteries: 2200 mAh
  - v. 9-volt batteries: 175 mAh
  - vi. All chargers must be Energy Star
- c. *Disinfectants and Sanitizers* that contain only Hydrogen Peroxide (including Accelerated Hydrogen Peroxide), Citric Acid, Lactic Acid, or Caprylic Acid as active ingredients.
- d. *Electric Hand Dryers* that meet the following specifications:
  - i. Ability to dry hands in 15 seconds or less with maximum 135 degree Fahrenheit air
  - ii. Operate at a sound level of less than 80 dBA
  - iii. Energy consumption should match NEC or CEC requirements.
  - iv. Adherence to ADA protrusion requirements
  - v. Internal air filtration
- e. *Hydraulic Fuel and Lubricating Oil* that meets the following specifications:
  - i. Hydraulic fluid contains a minimum of 55% re-refined base stock and/or certified by EcoLogo CCD-068 and listed in the USDA BioPreferred Catalog

- ii. Lubricating oil containing a minimum of 75% re-refined base stock or certified by EcoLogo CCD-054 or Green Seal-3
- f. *Luminaires and light bulbs* that are LED, high-efficiency and CEC code compliant.
- g. *Motors* that are certified with the [National Electronic Manufacturers Association's \(NEMA\) Premium Energy Efficient Motors Program](#).
- h. *Paint products* that are certified by Green Seal and the Master Painter Institute (MPI) under its Green Performance Standards; and reprocessed and/or re-blended paint products with a minimum of 10% post-consumer recycled content paint, CARB compliant, and a total recycled content of 50%, that meet the specifications of conventional paints used for the same applications.
- i. *Plastic Lumber* that conforms to standard wood dimensional lumber sizing, contains UV inhibitors and is consistent in color and nominal dimension(s) through the entire profile, contains a minimum of 90% total recovered materials, at least 25% of which must be post-consumer plastic. All plastic lumber must be guaranteed against undue warping, sagging, cracking, splitting, rotting, and insect infestation for a minimum of ten (10) years.
- j. *Pesticides* that contain only active ingredients listed on the EPA's list of Active Ingredients Allowed in Minimum Risk Pesticide Products: <http://www.epa.gov/minimum-risk-pesticides/active-ingredients-allowed-minimum-risk-pesticide-products> or are listed on the 2015 San Francisco Reduced-Risk Pesticide List: [http://www.sfenvironment.org/sites/default/files/fliers/files/sfe\\_reduced\\_risk\\_pesticide\\_list\\_2015\\_finaldraft.pdf](http://www.sfenvironment.org/sites/default/files/fliers/files/sfe_reduced_risk_pesticide_list_2015_finaldraft.pdf)
- k. *Powered cleaning equipment* that meets the following specifications:
  - i. Is equipped with controls or other devices for capturing and collecting particulates;
  - ii. Operates at a sound level less than 70 dBA;
  - iii. Floor Maintenance equipment: has low-emission engines certified by the California Air Resources Board under the Small Off-Road Engines or Equipment (SORE) program and is equipped with catalytic and exhaust monitoring systems;
  - iv. Scrubbers: are equipped with a control method for variable rate dispensing to optimize the use of cleaning fluids;
  - v. Steam Cleaners: use a dry steam application and steam heat to a minimum 200 degrees F.
- l. *Roofing Materials* that are ENERGY STAR certified, approved by the Cool Roof Rating Council (CRRC), and made with recycled materials
- m. *Solvents and Degreasers* certified by Green Seal.
- n. *Sorbents* that contain 100% total recycled content (compliant with EPA's Comprehensive Procurement Guidelines for Sorbents: <http://www.epa.gov/osw/conservation/tools/ComprehensiveProcurementGuidelines/products/sorbents.htm>), or USDA-certified biobased.
  - a. *Wood Lumber* that is FSC Certified.

#### 11. Additional Market Basket Pricing

During the life of the contract, the University reserves the right to negotiate the addition of new environmentally preferable products into the market basket for the most preferential pricing.



**ATTACHMENT L – CAMPUS MATRIX**

Matrix below is completed for reference purposes only, based on those location who have Supplier-Managed Inventory (SMI), Vending Machines (VM), and a listing of the E-Procurement system currently used. MRO Primary Distributor is to provide a transition plan to the locations listed below for SMI and VM.

Attribute	CCC	CSU	Berkeley	Davis	Irvine	Los Angeles	Merced	Riverside	San Diego	San Francisco	Santa Barbara	Santa Cruz
Supplier Managed Inventory		X	X	X	X	X		X	X			
Vending Machine			X		X	X				X		
E-procurement	Banner/Datatel/ Peoplesoft *Multiple Systems	Peoplesoft/ESM	Jagger/Sciquest	Jagger/Sciquest	Jagger/Sciquest	Perfect Commerce	Perfect Commerce	Jagger/Sciquest	Jagger/Sciquest	Jagger/Sciquest	Jagger/Sciquest	Jagger/Sciquest

**ATTACHMENT M – UC LOCAL SMALL BUSINESS OPT-IN SOLUTION (BETA)**

1. **OBJECTIVE:** Allow UC San Diego campus to use the sourcing event to introduce local Small Business (SB) or Disabled Veteran Business Enterprise (DVBE). Responsibility of UC San Diego Campus to score, evaluate, and award local agreement.

- a. Process Outline:
- i. Local campus to support the solicitation efforts by communicating and advertising the SB and DVBE opportunity.
  - ii. SB and DVBE Responsibility:
    1. Participate in the BETA opportunity with campus
    2. Provide SB/DVBE Certification
    3. Complete a Price Analysis Workbooks
    4. Complete Category Discounts
    5. Respond to Questions in RFx
  - iii. UC San Diego Campus Responsibility
    1. Score SB/DVBE Supplier(s) responses specifically to campus location
    2. Separately Evaluate SB/DVBE responses for UC Location
    3. Provide local award for SB/DVBE for your UC Location
      - a. This process will be completely separately from the system solution.
      - b. Timeline for scoring, evaluating, awarding is to be derived by UC campus and shared with SB/DVBE.
      - c. Spend allocation is to be derived by UC Campus location and its local SB/DVBE goals and objectives.
- b. The UC San Diego Campus will evaluate responses in their entirety and determine award based on the most advantageous.

2. **ANNUAL SPEND:**

<u>CAMPUS LOCATION</u>	<u>PAST 12 MONTH MRO SPEND</u>
UC SAN DIEGO	\$4,966,647.00


3. **SB/DVBE SUPPLIER REQUIREMENTS:** Supplier will not be required to provide services or goods to campuses or entities other than UC San Diego. If supplier does choose to supply those other entities listed in 1.1 Master Agreement, supplier will be expected to make available the terms, conditions and pricing to those other entities.
- a. Ecommerce: Supplier must be able to provide a hosted catalog through the Jaggaer/Sciquest platform.
  - b. Invoicing:
    - i. The Supplier shall submit invoices through Transcepta. UCSD is transitioning our suppliers to the most efficient procure-to-pay process. As part of this transition, we are phasing out all of our paper-based processes, including invoices. This will greatly reduce our invoice process time, costs around mailings and postage, and allow us to optimize our payment methods, which will help us all in our sustainability efforts.
    - ii. In order to receive and process your invoices in the most efficient way possible, UCSD has joined the Transcepta Electronic Invoicing Supplier Network. As a University of California supplier, you pay NO FEES to participate. Registration and connection with Transcepta takes only a few minutes of your time and there are no requirements to change your existing systems, invoice formats, or engage in IT-intensive projects.
    - iii. For more information and/or assistance with enrollment in the Transcepta Network, please contact the Transcepta Supplier Connection Team at [ucsd.info@transcepta.com](mailto:ucsd.info@transcepta.com) or 949-382-2841. If you have questions specifically for UC San Diego including payment options, contact us via email [disbursements@ucsd.edu](mailto:disbursements@ucsd.edu).
  - c. Payment Terms: UC San Diego payment terms are Net 30. Funds will be issued via virtual payment card.
  - d. Exclusions: None of the National IPA or CHESS specific requirements apply to those suppliers that may be awarded as small business suppliers for UC San Diego for the UC San Diego portion of their contract. Unless otherwise noted, all other requirements and provisions apply.

**EXHIBIT 1 – SUPPLIER REGISTRATION PROCEDURES**

GEP Registration is FREE and REQUIRED for all Suppliers.

Link to GEP UCAL Public RFx Events Page :

<https://smart.gep.com/publicRFx/ucal?oloc=215#/>

- **Supplier Registration** – to register use link above, please click on the  icon, which is located on the upper right hand corner.
- **GEP Support** – For assistance, please contact via phone or email: 1-732-428-1578 or [support@gep.com](mailto:support@gep.com)

**EXHIBIT 2 - DRAFT PURCHASE AGREEMENT**

SEE ATTACHED DOCUMENT

EXHIBIT 3 - INSURANCE CERTIFICATE EXAMPLE

CERTIFICATE OF LIABILITY INSURANCE						DATE (MM/DD/YYYY)	
<p>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.</p>							
<p>IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).</p>							
<p>PRODUCER</p>				<p>CONTACT NAME:</p> <p>PHONE (A/C, No, Ext): <span style="float: right;">FAX (A/C, No):</span></p> <p>E-MAIL ADDRESS:</p>			
				INSURER(S) AFFORDING COVERAGE		NAIC #	
<p>INSURED</p>				INSURER A:			
				INSURER B:			
				INSURER C:			
				INSURER D:			
				INSURER E:			
				INSURER F:			
COVERAGES		CERTIFICATE NUMBER:		REVISION NUMBER:			
<p>THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.</p>							
INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	<input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COM/POF AGG \$ \$
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED: <input type="checkbox"/> RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y / N	N / A				<input type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
<p>DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)</p>							
CERTIFICATE HOLDER				CANCELLATION			
				<p>SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.</p> <p>AUTHORIZED REPRESENTATIVE</p>			

**EXHIBIT 4 - CHESS REQUIREMENTS**

1. HOURS OF SERVICE:
  - 1.1. REGULAR HOURS are between 6:00 AM and 6:00 PM, Monday through Friday, excluding holidays.
  - 1.2. AFTER HOURS is after 6:00 PM and prior to 6:00 AM, Monday through Friday.
  - 1.3. WEEKENDS are anytime Saturday or Sunday.
  - 1.4. HOLIDAYS are CHESS Holidays (See CHESS holiday schedule attachment).
  - 1.5. Services shall be available 24 hours per day, 7 days per week, 365 days per year.
  - 1.6. Supplier shall provide 24 hours per day, 7 days per week, 365 days per year telephone access, and respond to a call for services within thirty (30) minutes of receipt.
2. RESPONSE TIMES:
  - 2.1. During REGULAR HOURS, AFTER HOURS, WEEKEND or HOLIDAYS, Supplier shall respond within four (4) hours of receipt of a request.
  - 2.2. If the request is designated by the CHESS as an EMERGENCY, the Supplier shall respond within two (2) hours of receipt of request regardless of the time of day, WEEKEND or HOLIDAY.
3. CONTRACTOR REQUIREMENTS:
  - 3.1. Contractor(s) shall supply all labor, supervision, materials, tools, equipment, and effort necessary to perform the Scope of Work presented.
  - 3.2. The Contractor's service truck fleet and/or warehouse shall carry sufficient supply of repair parts and equipment to perform services per Scope of Work presented.
  - 3.3. The Contractor agrees to utilize only experienced, responsible and capable people in the performance of the work.
  - 3.4. All employees of the Contractor shall wear a company uniform identified with the company name consisting of a minimum of one of the following:
    - 3.4.1. Shirt/blouse
    - 3.4.2. Vest
    - 3.4.3. Cap
  - 3.5. No one except authorized employees of the Contractor is allowed on the premises of CHESS. Contractor's employees are NOT to be accompanied in their work area by acquaintances, family members, assistants, or any other person unless said person is an authorized employee of the Contractor.
  - 3.6. The Contractor shall perform the work in a way to minimize disruption to the normal operation of building occupants. Upon completion of work the Contractor shall clean and remove from the job site all debris, materials and equipment associated with the work performed.
  - 3.7. Contractor shall adhere to all regulations, rules, ordinances, and standards set by Federal, State, County, and Municipal governments pertaining to safety on the job site.
4. EMPLOYEE BACKGROUND CHECK:
  - 4.1. A background check is required for all employees providing any services to CHESS. Any occurrence found during background check is to be provided to Participating Agency for approval, prior to placement.

5. SMALL BUSINESS

- 5.1. Supplier(s) must have the capability to provide a small business solution. Provide Supplier(s) capabilities in the Capabilities section in the questions.
- 5.2. Additional points will be made available to those suppliers able to provide Small Business and/or Disabled Veteran Business Enterprise (DVBE) solution.
- 5.3. California based Participating Entities have a minimum of 25% Small Business participation spend. CHES is looking for an agreement that would allow this targeted goal. CHES reserves the right to source certain MRO supplies to small business, who are able to meet the spend requirement.

6. ONLINE/ECOMMERCE PRESENCE

- 6.1. Supplier(s) must have an online capability with contracted pricing for MRO goods being purchased. Full capabilities of this is to be outlined in questions of solicitation.

7. IN-STORE OR STOREFRONT

- 7.1. Supplier(s) must have an in-store or storefront presence to allow CHES or Participation Agency the ability to pick up items that may be on emergency or as needed basis.



March 23, 2018

University of California  
Office of the President  
Attn: Mr. Adrian Ferreira  
7835 Trade Street  
San Diego, VA 92121

Dear Mr. Ferreira,

Thank you for the opportunity to respond this Request for Proposal for Maintenance Repair and Operations (MRO) Supplies and Related Services. Fastenal is committed to earning the University of CA Systems, all CHESSE participating members, and National IPA's business by providing a comprehensive response to this solicitation with our world class solutions and local service through our extensive branch network.

Perhaps the most important takeaway from this proposal is the affirmation of what makes Fastenal unique: Our customers buy from people that they know, in the communities where they live and work. While others in our industry 'pull away' to focus on digital solutions and virtual relationships, we remain firmly committed to our motto of *Growth Through Customer Service* and our branch-based service model – a commitment manifested by an aggressive investment in local inventory, local employees, and value added solutions powered by local service. Our mission to be the best branch-based distributor in every market we serve is more relevant than ever.

We are committed to continue to learn and grow as a local supplier to our government customers. We continue to train our employees to understand the unique needs of government buyers and end users. As government employees face tightening budgets and shrinking labor forces, we continue to develop value added solutions that bridge the gap between technology and local service to ensure our government institutions are operating efficiently and cost effectively.

It is with great anticipation of the savings and benefits Fastenal will continue to offer that we submit our proposal. Fastenal's more than 2,000 branch locations in the United States and more than 20,000 employees company-wide stand ready to serve. Thank you for the opportunity to compete for your business.

Enclosed is Fastenal's response to the University of California (UC) Request for Proposal #RFP-MRO-UCSystemWide-Jan212018 for Maintenance Repair and Operations (MRO) Supplies and Related Services.

This proposal includes:

- Fastenal's highly competitive cost proposal, volume discounts and aggressive growth incentives.
- A demonstration of our superior capabilities and experience on comparable engagements supported with government references. Included in our capabilities and experience narrative is an overview of our commitment to small business programs and

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our robust environmental program for green products, recycling programs and innovative sustainability initiatives. Our local footprint gives us a unique competitive advantage in supporting government customers with disaster response; and as demonstrated in our business continuity plan, our decentralized structure insulates us from the impact of disasters.

- A proven implementation and marketing plan spearheaded by our national team of government sales specialists, which harnesses the sales energy from nearly 10,000 sales reps in our local branches to promote this contract nationally.
- A clear explanation of our conformance to the scope, administration & marketing and terms of the RFP as evidenced by the responses to questions regarding the capabilities of our state-of-the-art online ordering system, our suite of "FAST Solutions," product sourcing capabilities, the full complement of categories offered, and our national geographic area of coverage.
- Our executive commitment to contract compliance, demonstrated competence in contract management, and meaningful reporting for data management, decision making and documentation of cost savings.

Fastenal is proud to be a vendor and partner to UC Systems/CHESS/National IPA. We are committed to serving our government customers, driving out waste, and presenting opportunities for cost savings through proven value added solutions, including our vending technology, vendor managed inventory programs, and onsite solutions. We look forward to servicing every Participating Entity and ask that you carefully consider awarding Fastenal a contract for Maintenance Repair and Operations (MRO) Supplies and Related Services.

In accordance with Section 5.3.1, please accept the signature below by an Executive Vice President for Fastenal as the proposal signature as well as the confirmation that all prices shall be held firm for a period of one hundred and fifty (150) days after the RFP closing date.

Respectfully,

A handwritten signature in black ink, appearing to read "Charles Miller", written over a horizontal line.

Charles Miller  
Executive Vice President of Sales, Fastenal Company

Questionnaire Name: \* Company Profile  
 Questionnaire  
 Description:

QUESTIONNAIRE NAME	SECTION NAME	QUESTION NUMBER	QUESTION TITLE	FASTENAL
Company Profile		1	* Provide an executive overview of your company including any parent company relationships.	Fastenal Company is a publicly held corporation which has been in operation for over 50 years (Fastenal does not have a parent company). We've always believed that great service starts with being close to our customers. This is why we operate 2,300+ local stores worldwide - 2,000+ in the United States - far more than any other industrial supplier. Backed by our corporate resources, each store tailors its inventory and service to support local needs – stocking high-use and critical items minutes away, managing a lean flow of inventory to the point of use, and introducing solutions that drive productivity. This business model presents a compelling value proposition for our customers: tailored local inventory and service for each location, backed by consistent contract pricing and corporate support.
Company Profile		2	* Please list your Corporate office location?	2001 Theurer Blvd. Winona, MN 55987
Company Profile		3	* List the total number of sales persons employed by your organization within the United States, broken down by market.	Please see the "Fastenal Facts Per State" tab of the attached "Fastenal Locations Details."
Company Profile		4	* List the number and location of sales offices and distribution centers for all states being offered in solicitation. Additionally, list the names of key contacts at each location with title, address, phone and e-mail address.	Please see the attached "Fastenal Locations Details."
Company Profile		5	* Provide the number of retail stores/storefront locations that your organization has, broken down by State. Complete and upload ATTACHMENT B - RETAILS STORES AND WAREHOUSE LOCATIONS.	UCOP CED DIRECTORY by City 180325.xlsx ; UCOP ATTACHMENT B RETAIL STORES WAREHOUSE LOCATIONS 180325.xlsx ; RETAIL STORES AND WAREHOUSE LOCATIONS - CA stores.docx ; ATTACHMENT B - RETAIL STORES AND WAREHOUSE LOCATIONS (3).xlsx ; ATTACHMENT B - RETAIL STORES AND WAREHOUSE LOCATIONS.pdf ; CHESS - ATTACHMENT B - RETAIL STORES AND WAREHOUSE LOCATIONS.xlsx ; ATTACHMENT B - RETAIL STORES_ WAREHOUSE LOCATIONS_HDSFM.pdf ; Grainger MRO ATTACHMENT B - RETAIL STORES AND WAREHOUSE LOCATIONS (2).xlsx ; ATTACHMENT B - RETAIL STORES AND WAREHOUSE LOCATIONS.xlsx

Company Profile		6	* Please provide contact information for the person(s) who will be responsible for the following areas, including resumes: (a.)Sales (b.)Sales Support ( c.)Marketing (d.)Financial Reporting (e.)Executive Support	(a.) Zach Wise, Government Sales Manager, P: (507) 313-7206, zwise@fastenal.com Justin Burke, Government Sales Specialist, P: (916) 612-7034, jburke@fastenal.com (b.) Zach Wise, Government Sales Manager, P: (507) 313-7206, zwise@fastenal.com Justin Burke, Government Sales Specialist, P: (916) 612-7034, jburke@fastenal.com (c.) Zach Wise, Government Sales Manager, P: (507) 313-7206, zwise@fastenal.com (d.) Monica Nelton, Sales Development Manager, P: (507) 313-7633, mnelton@fastenal.com (e.) Kevin Fitzgerald, VP of Government Sales, P: (507) 453-8565, kfitzger@fastenal.com
Company Profile		7	* Please select your settlement option preferred using Attachment I - Settlement Matrix Terms.	Settlement Matrix - Option 1
Company Profile		8	* Overall annual sales for last three (3) years; 2015, 2016, 2017	2017: \$4,390,500,000 2016: \$3,962,036,000 2015: \$3,869,187,000
Company Profile		9	* Has your company done anything that is trans-formative or innovative to the industry? If yes, please describe.	See attached "Innovation" document due to character limit.

Company Profile		10	* What differentiates your company from competitors?	<p>DISTRIBUTION NETWORK: For most major national industrial suppliers, next-day delivery isn't just the current best practice – it's the best they can possibly do. Having built their distribution systems to direct-ship orders from remote distribution centers, the product is simply too far away from most areas of the country to be transported any faster. For these 'transactional' suppliers, progressing from two-day service to next-day service was a matter of incremental improvement; taking the next step would require a totally different approach.</p> <p>At Fastenal, we understand that delivery speed is a function of distance – and that the shortest supply chain wins. So, while others have embraced a centralized direct-ship model (with a 'built-in' one-day lead time), we've never stopped working to de-centralize, providing faster, better service as we move ever closer to our customers.</p> <p>The key has been our ability to cost-effectively operate local stores in not only major cities but also small towns and rural areas across North America, positioning dedicated service teams and customized inventory minutes away from the customers we serve. As a result, we're able to offer same-day service in 2,000+ local U.S. markets.</p> <p>FAST SOLUTIONS/VMI: Fastenal has been the dominant industry leader in VMI for decades, and the reason is clear: effective inventory management requires regular (potentially daily) site visits, hands-on labor to organize, monitor and put the inventory away, and close familiarity with decision makers and users.</p>
Company Profile		11	* Does your company have a "Lead Point of Contact" for e-commerce integration issues? If yes, please provide detail contact information.	<p>Phil Albrecht eCommerce Sales Specialist P: (507) 313-7417 phalbrec@fastenal.com</p>
Company Profile		12	* Provide information regarding whether your firm, either presently or in the past, has been involved in any litigation, bankruptcy or reorganization.	<p>Fastenal Company has been involved in litigation; please see the attached "Litigation Disclosure."</p>

<p>Company Profile</p>		<p>13</p>	<p>* Provide your experience working in the public sector ?</p>	<p>As an incumbent National IPA and NASPO ValuePoint contractor, Fastenal has demonstrated success in the administration, marketing, and compliance with the terms and conditions of national cooperative contracts. Fastenal has over 13,000 accounts utilizing the National IPA contract and has consistently grown sales by 30% or more each year and over 200% over the last 5 years. Likewise, Fastenal has continuously grown the amount of sales and accounts under the existing NASPO ValuePoint agreement. Since 2012, Fastenal has increased the number of government agencies using the NASPO ValuePoint agreement by 144% (to over 34,000 accounts) and sales for those agencies have increased 103%. With more than 2,000 locations and nearly 10,000 local sales people, Fastenal has been able to extend the full value of the National IPA and NASPO ValuePoint contract to all members, big and small, rural and metro, and increased the amount of customers utilizing cooperative contracts each and every year.</p> <p>Fastenal also has 44 state-wide MRO contracts, 31 of which are with states that have signed a NASPO ValuePoint participating addendum. Additionally, Fastenal has over 15 years of experience implementing many state-wide MRO contracts with cooperative use features. These statewide contracts span the spectrum of city, county, higher education and state government agencies and utilize participating addendums.</p> <p>Fastenal has aggressively invested in things that make a difference for our customers, continuously improving a multifaceted service network. Implementation of the UC/CHESS/NIPA agreement will be supported by Fastenal's nearly 10,000 sales personnel ranging from</p>
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Company Profile		14	<p>* Please provide a list of four (4) complete Customer References. Submit Name, Title, Company Name, Phone Number and Email Address. Two of the references should be an entity of similar size and with comparable scope of operations as the University, i.e., academic, research, or statewide operations. Such services should have been provided for a period of not less than two (2) years within the last three (3) years. At least two of the four provided references must be located in California. Provide annual sales and description of the services provided.</p>	<p>Brad Bauman, Procurement Specialist          University of Wisconsin-Madison          (608) 265-1462          brad.bauman@wisc.edu          Fastenal manages the inventory at various locations throughout campus. Each location's inventory is viewable using FAST 360 on Fastenal.com, which allows end users to know if an item is already on campus and if so, where. The buildings and grounds department utilize a FAST 5000 vending program to track their inventory usage. Fastenal monitors and changes inventory with the appropriate seasonal products in the vending machine. Fastenal also performs ladder and hoist inspections throughout the various shops. The customer and Fastenal meet quarterly to review and discuss progress. Fastenal also participates in the University System's e-procurement platform for "spot buy" purchases. The average spend for this contract per year is \$1.1 million dollars.</p> <p>Rufus Kemp, Manager, Central Facility Services          University of Houston          (713) 743-5519          rdkemp@central.uh.edu          Fastenal currently manages an onsite location at the University of Houston. This site is a Fastenal store location managed by 8 employees at no cost to the university. We provided a team of professional project implementation personnel to: count, organize, and label all UH owned inventory; rearrange warehouses and provide all new shelving at no cost to UH; develop SOP to integrate into UH procedures; and analyze usage and build initial consigned stock. We've offered continuous maintenance of \$900K worth of</p>
Questionnaire Name: *	Marketing / Sales			
Questionnaire Description:				
QUESTIONNAIRE NAME	SECTION NAME	QUESTION NUMBER	QUESTION TITLE	FASTENAL

Marketing / Sales		1	<p>* Detail how your organization plans to market this contract within the first ninety (90) days of the award date. This should include, but not be limited to: a. Co-branded press release within first 30 days b. Announcement of award through any applicable social media sites c. Direct mail campaigns d. Co-branded collateral pieces e. Advertisement of contract in regional or national publications f. Participation in trade shows g. Dedicated National IPA ad CHESS internet web-based homepage with: i. National IPA and CHESS Logo ii. Link to National IPA and CHESS website iii. Summary of contract and services offered iv. Due Diligence Documents including; copy of solicitation, copy of contract and any amendments, marketing materials</p>	<p>Fastenal's marketing team is committed to promoting Fastenal's products, services, solutions, and preeminent customer service to all UC/CHESS/NIPA Participating Entities and institutions of higher education in California and across the nation. Our team will execute a strategic marketing plan that will be rolled out in conjunction with the UC/CHESS/NIPA implementation/ training program.</p> <p>This plan will focus on promoting both organizations and will ensure that our sales force and current and potential government customers understand the power of Fastenal and UC/CHESS/NIPA Agreement working together. We will utilize our considerable internal resources to achieve success, including our in-house Marketing and Graphic Design teams, print shop, and vinyl shop.</p> <p>Our go-to-market strategy is to educate our sales and support personnel, provide tools to grow our local sales representatives' business through the UC/CHESS/NIPA Agreement, and promote the UC/CHESS/NIPA Agreement to our customers at every available opportunity. Please see the attached "Marketing Plan" for a detailed explanation of how Fastenal will promote the contract, including: a co-branded press release within first 30 days; announcement of award through any applicable social media sites; direct mail campaigns, co-branded collateral pieces; advertisement of contract in regional or national publications; participation in trade shows; dedicated UC/CHESS/NIPA internet web-based homepage.</p>
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Marketing / Sales		2	<p>* Describe how your company will demonstrate the benefits of this contract to eligible entities if awarded.</p>	<p>Fastenal has shown steady performance and growth in market share with our national cooperatives. Historically our training and implementation plans have been effective in deploying our vast network of local branches to end users. With our 2,000+ local branch locations and nearly 10,000 sales personnel nationwide, Fastenal's level of support and accountability is unparalleled among industrial supply distributors. Participating Entities will have the support of a variety of sales teams within Fastenal, including local branch personnel, Government Sales Specialists, and a dedicated Education Sales team - 12 individuals aligned with UC/CHESS/NIPA and dedicated to demonstrating the advantages of the UC/CHESS/NIPA Agreement to eligible Entities. Training will be provided to all Fastenal sales teams to ensure understanding of the scope of the UC/CHESS/NIPA Agreement and the benefits it can provide to Participating Entities. This includes internal communications via our intranet, company newsletter, co-branded marketing materials, webex, and email/telemarketing.</p> <p>Fastenal's government sales team will meet with eligible Participating Entities to explain the aggressive discounts, market basket, services, and incentives available through the UC/CHESS/NIPA Agreement.</p> <p>Fastenal's marketing team is committed to promoting Fastenal's products, services, solutions, and preeminent customer service to all eligible Participating Entities. Our team will execute a strategic marketing plan that will be rolled out in conjunction with the UC/CHESS/NIPA implementation/ training program. This includes print marketing (linecards, brochures, etc.), online marketing</p>
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Marketing / Sales		3	<p>* Provide a detailed ninety (90) day plan describing how the contract will be implemented within your firm.</p>	<p>Fastenal’s implementation plan will roll out in three phases: Announcement of the UC/CHESS/NIPA Award; Execution of the Participating Addendums with current and potential Higher Education institutions; and Implementation of the UC/CHESS/NIPA agreement with California universities and potential members throughout the United States.</p> <p>Fastenal’s implementation team is committed to promoting Fastenal’s products, services, solutions, and preeminent customer service to all UC/CHESS/NIPA Participating Entities and institutions of higher education in California and across the nation. Our team will execute a strategic marketing plan that will be rolled out in conjunction with the UC/CHESS/NIPA implementation/ training program.</p> <p>This plan will focus on promoting both organizations and will ensure that our sales force and current and potential government customers understand the power of Fastenal and UC/CHESS/NIPA agreement working together. We will utilize our considerable internal resources to achieve success, including our in-house Marketing and Graphic Design teams, print shop, and vinyl shop.</p> <p>Our go-to-market strategy is to educate our sales and support personnel, provide tools to grow our local sales representatives’ business through the UC/CHESS/NIPA agreement, and promote the UC/CHESS/NIPA agreement to our customers at every available opportunity.</p> <p>For a detailed description of the three phases of Fastenal’s 90-day</p>
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Marketing / Sales		4	<p>* Describe how you intend to rollout your MRO program to a Participating Agency. What preparation, training, education, meetings, etc will be provided?</p>	<p>Fastenal’s Government Sales Directors, Government Sales Specialists, and dedicated Education Sales Specialists will work with each UC/CHESS/NIPA Participating Entity to determine the information, resources and assistance required to implement the contract. As applicable, this information will be detailed in the Participating Addendum. Below are examples of the information and assistance we anticipate may be required from each Participating Higher Education institution:</p> <ul style="list-style-type: none"> <li>• Identify the champion within the University to facilitate the roll-out of the UC/CHESS/NIPA Agreement to the various departments within the university</li> <li>• Provide the University’s expectations for participation and compliance</li> <li>• Identify reporting points of contact for fee/rebate remittance</li> <li>• Identify reporting points of contact for ESB/MBE/WBE/DV subcontracting plans and the negotiation of supplier diversity goals</li> <li>• Identify the point of contact for Sustainability/Green reporting and establishment of goals</li> <li>• Analyze historical spend information to identify high-use items for inclusion in the custom market basket; identify products and services that represent the best value</li> <li>• Provide Participating Entity with contact information and shipping locations</li> <li>• Establish clear timelines for contract implementation milestones and assign roles and responsibilities to each</li> <li>• Provide marketing support – linecards, logos, landing page links</li> <li>• Host events and scheduling of contract kick-off events</li> </ul> <p>Fastenal will provide a variety of training opportunities to</p>
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Marketing / Sales		5	<p>* Describe how you intend on train your national sales force on the Awarded agreement.</p>	<p>Fastenal has a tremendous amount of experience rolling out large contracts and will train its nearly 10,000 national sales personnel on the UC/CHESS/NIPA Agreement through the following steps:  <b>Government Sales Specialist/Education Sales Specialist Training</b></p> <ul style="list-style-type: none"> <li>• Announcement and explanation of the award</li> <li>• Conduct regional conference calls to inform the specialist of the contract terms, pricing, services, expectations, strategies, marketing materials, rebates, reporting, market basket and targets.</li> <li>• Invite National IPA to our department meetings to assist with contract training and strategies</li> <li>• Inform the sales specialist on how to access and utilize training materials on Fastenal’s internal website which would include the contract terms and conditions, pricing, services, marketing materials, implementation plan, key contacts and resources.</li> <li>• Walk through the account creation and contract participation process.</li> <li>• Schedule follow up meetings to ensure we are completing our implementation goals.</li> </ul> <p><b>Local Region, District and Branch Training</b></p> <ul style="list-style-type: none"> <li>• Announcement and explanation of the award</li> <li>• In-person meetings and conference calls with each Region, District and Branch to inform the local sales team of the contract terms, pricing, services, expectations, strategies, marketing materials, rebates, reporting, market basket and targets.</li> <li>• Invite National IPA to our Regional meetings to assist with contract training and strategies</li> <li>• Inform the local sales team on how to access and utilize training materials on Fastenal’s internal website which would include the</li> </ul>
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Marketing / Sales		6	<p>* Describe how your organization will ensure agencies receive the Awarded contract pricing in retail stores/storefront locations.</p>	<p>Fastenal's Contract Management System drives compliance to the Fastenal branch point of sale (POS) system. A signed and executed Participating Addendum is required that clearly identifies eligible members before any branch account is linked to the UC/CHESS/NIPA Agreement. The function of linking branch accounts to the Contract Management System is to establish the relationship between the member's account at the branch and the terms, conditions, and pricing of the UC/CHESS/NIPA Agreement. It also ensures that all accounts are tracked for sales reports that drive rebates, fees, growth incentives, and additional discount administration.</p> <p>The administration and management of the UC/CHESS/NIPA Agreement are overseen by the Government Sales Manager, Vice President of Government Sales, Government Sales Directors, the Vice President of Contract Development and Support, and the Director of Contract Management. This management team reports to the Senior Executive Vice President of Sales Operations, who is a direct report of the CEO.</p> <p>Roles and Responsibilities for Contract Management  <b>CONTRACT MANAGEMENT</b>          Fastenal's Contract Management team helps implement contract terms, conditions, pricing, and time lines for deliverables such as reporting, rebates, and additional discounts (if any). Contract Management works closely with our Vice President of Government Sales, the VP of Contract Development and Support, and the Director of Contract Management. The UC/CHESS/NIPA contract will be managed within Fastenal's contract management system.</p>
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Marketing / Sales		7	* What is your strategy to increase market share?	<p>Fastenal has shown steady performance and growth in market share with our national cooperatives. Historically our training and implementation plans have been effective in deploying our vast network of local branches to end users. With our 2,000+ local branch locations and nearly 10,000 sales personnel nationwide, Fastenal’s level of support and accountability is unparalleled among industrial supply distributors.</p> <p>No matter where a member is located – from a remote rural area to a major metropolis – they benefit from a local relationship backed by corporate support and a national distribution network. Additional support is offered by our Government Sales team and a team of Education Sales Specialists which Fastenal intends to establish if awarded this contract. These representatives will work directly with Participating Entities and Fastenal branches to drive participation with the UC/CHESS/NIPA contract and support contract best practice, compliance, training, the development of custom market baskets within Participating Entities, implementation, working with resellers, marketing of products, process mapping, local reporting, issue resolution, and customer satisfaction.</p> <p>Fastenal is able to exceed customers’ needs and grow market share through customization. The most important customization ability that Fastenal offers is the ability to customize the inventory stocked at our 2,000 local branches to reflect the needs of individual higher education institutions’ for same-day inside delivery. This ability to provide a custom stocking model based on historical usage and/or planned purchases is at the heart of why</p>
Questionnaire Name: *	Administration			
Questionnaire Description:				
<b>QUESTIONNAIRE NAME</b>	<b>SECTION NAME</b>	<b>QUESTION NUMBER</b>	<b>QUESTION TITLE</b>	<b>FASTENAL</b>

<p>Administration</p>		<p>1</p>	<p>* Describe your company's implementation and success with existing cooperative purchasing programs, if any, and provide the cooperative's name(s), contact person(s) and contact information as reference(s).</p>	<p>As an incumbent National IPA and NASPO ValuePoint contractor, Fastenal has demonstrated success in the administration, marketing, and compliance with the terms and conditions of national cooperative contracts. Fastenal has over 13,000 accounts utilizing the National IPA contract and has consistently grown sales by 30% or more each year and over 200% over the last 5 years. Fastenal has also demonstrated consistent growth with the NASPO ValuePoint agreement; since 2012, Fastenal has increased the number of government agencies using the NASPO ValuePoint agreement by 144% (to over 34,000 accounts) and sales for those agencies have increased 103%. With more than 2,000 locations and nearly 10,000 local sales people, Fastenal has been able to extend the full value of the National IPA and NASPO ValuePoint contracts to all members, big and small, rural and metro, and increased the amount of customers utilizing cooperative contracts each and every year.</p> <p>Fastenal also holds 44 state-wide MRO contracts, 31 of which are with states that have signed a NASPO ValuePoint participating addendum. Additionally, Fastenal has over 15 years of experience implementing many state-wide MRO contracts with cooperative use features. These statewide contracts span the spectrum of city, county, higher education and state government agencies and utilize participating addendums.</p> <p>Implementation of the UC/CHESS/NIPA agreement will be supported by Fastenal's nearly 10,000 sales personnel ranging from local branch representatives (General Managers and Outside Sales Representatives) to Government Sales Specialists. Education Sales</p>
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Administration		2	<p>* If awarded, please describe your plan to differentiate the National IPA contract from other State, Local and National Cooperatives.</p>	<p>Should Fastenal be awarded, the UC/CHESS/NIPA contract will be Fastenal's primary go-to-market strategy for current and prospective education entities with procurement authority.</p> <p>UC/CHESS/NIPA Dedicated Education Sales Specialists: If awarded, Fastenal also intends to invest in hiring a dedicated Education sales team which mirrors the National IPA team to provide a dedicated focus to drive the UC/CHESS/NIPA Agreement across the country. This professional sales team will be trained specifically on this contract, and will work very closely with our Fastenal Government Sales Specialists and branch teams, as well as National IPA, to introduce this contract at high levels within the education market. The team will also have a background in Fastenal's FAST Solutions (bin stocks, vending, onsite, etc.) to help drive additional value added services to UC/CHESS/NIPA Participating Entities. Fastenal's sales teams, including our Government Sales representatives, and local branch personnel, will receive training regarding the awarded contract and all applicable terms and conditions.</p> <p>Incentives Targeted at Participating Entities: Should Fastenal be awarded as the Primary MRO Distributor for UC/CHESS/NIPA, we are offering a variety of incentives which will be available to Participating Entities who are utilizing the agreement and will meet a minimum spend expectation with Fastenal of \$150,000 per year in product purchases. The incentive structure provided through Fastenal will act as a tool for procurement officials to assist with driving compliance to the operations within their organization that can reduce the</p>
Administration		3	<p>* Do you have a policy or policies requiring compliance with all federal, state, international and applicable local laws? Please attach or provide a link:</p>	<p>Yes, Fastenal has various internal policies and procedures ensuring compliance with applicable laws.</p>
Administration		4	<p>* Do you have a compliance department? If so, please list the standards this department monitors compliance with (e.g. applicable federal and state laws, internal policy, ISO processes, GSA regulations, etc.)</p>	<p>Yes, Fastenal has multiple compliance departments including product quality control, product development, human resources compliance and general counsel.</p>

<p>Administration</p>		<p>5</p>	<p>* Within the past 5 years, has your organization been made aware of any investigations involving your organization for violations(s) of a law or laws, the legally authorized penalties for which exceeded \$500,000? IF YES, please list all such investigations and their outcomes.</p>	<p>On October 8, 2015, the Office of Federal Contract Compliance Programs (OFCCP) announced a settlement between the OFCCP and Fastenal. The matter involved Fastenal’s distribution centers in Indianapolis and Atlanta. Based on a statistical analysis of these warehouse locations done during routine desk audits, the OFCCP contended that Fastenal should have hired additional female and Black applicants for part-time General Warehouse positions during 2011 and 2012. Fastenal vehemently denied the accusations that it discriminated against anyone in the hiring process. There were legitimate and non-discriminatory reasons that subject individuals were not hired. However, Fastenal ultimately agreed to a settlement with the OFCCP in the amount of \$1,253,611 in order to avoid the extreme costs, time drain and uncertainty associated with litigation. In addition, Fastenal has made several enhancements to its hiring processes and procedures to prevent this type of situation from occurring in the future.</p> <p>In addition to the forgoing legal actions, Fastenal Company from time to time may be involved in various legal actions or proceeding that may involve products, employees, property, debtor or creditor issues, bankruptcy, contracts and related operational issues of the Company and certain investigative inquiries or audits by local, state or federal authorities; however, these actions or activities are not viewed as having a material impact on the Company’s operations or its financial condition.</p>
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Administration		6	<p>* Please provide any suggested improvements and alternatives for doing business with your company that will make this arrangement more cost effective for your company and Participating Public Entities.</p>	<p>With more than 2,000 local branches in the United States, we are where you are. One of Fastenal’s key differentiators in the industrial supply distribution marketplace is the number of options we offer for order placement.</p> <ul style="list-style-type: none"> <li>• WALK-IN/WALK-OUT AT THE LOCAL FASTENAL BRANCH: UC/CHESS/NIPA participating entities can order items by walking into the local branch, calling the branch, or faxing or emailing their order. Local branches are open during normal business hours of 7:30 a.m. to 5:00 p.m. local time, Monday through Friday. Branches can be opened after hours for emergency service.</li> <li>• CUSTOMER SITE VISITS: With nearly 10,000 local sales representatives, Fastenal makes more than three million customer site visits per year. The goal of these visits is to provide superior customer service and drive cost savings to each of Fastenal’s customers by providing a local person to help in the ordering process.</li> <li>• E-COMMERCE: UC/CHESS/NIPA Participating Entities who prefer to place their orders online have the option to place orders through Fastenal’s state-of-the-art website. Participating Entities will be able to log in with their branch account number to view the online catalog.</li> <li>• FAST SOLUTIONS: Local Fastenal branches can stock customized dedicated inventory for UC/CHESS/NIPA Ordering Entities and keep just the right amount flowing to their stocking locations, minimizing waste, downtime, and total costs. FAST Solutions (including bin stock, vending, onsite, and e-commerce options) are tailored to meet the needs of each individual site.</li> </ul> <p>FAST CRIB: FAST Crib provides integrated enterprise-wide visibility</p>
Questionnaire Name: *	Sustainability			
Questionnaire Description:				
QUESTIONNAIRE NAME	SECTION NAME	QUESTION NUMBER	QUESTION TITLE	FASTENAL

Sustainability		1	<p>* The University of California is committed to sustainability. The policy can be found here:  <a href="http://www.universityofcalifornia.edu/sustainability/policy.html">http://www.universityofcalifornia.edu/sustainability/policy.html</a>          The California State University is committed to sustainability. The policy can be found here:  <a href="http://www.calstate.edu/cpdc/sustainability/policies-reports/documents/JointMeeting-CPBG-ED.pdf">http://www.calstate.edu/cpdc/sustainability/policies-reports/documents/JointMeeting-CPBG-ED.pdf</a> The California Community Colleges sustainability policy can be found here:  <a href="http://extranet.cccco.edu/Portals/1/CFFP/Sustainability/BOG_Energy_Sustainability_Policy_FINAL.pdf">http://extranet.cccco.edu/Portals/1/CFFP/Sustainability/BOG_Energy_Sustainability_Policy_FINAL.pdf</a> Please upload your company's sustainability policy.</p>	<p>Fastenal Company is self-certified to the international standard for environmental management systems, ISO 14001, and conducts annual audits to evaluate our performance and recommend future initiatives. Please see the attached "Fastenal Green Policy Statement."</p>
Sustainability		2	<p>* Please detail company philosophy, efforts, and programs in the following areas: (a.) Policies incorporating environmental and/or social sustainability and stewardship (b.) Energy efficiency in operations (e.g. LEED buildings) (c.) Transportation and shipping (EPA SmartWay Partner or Affiliate, fuel efficient/alternatively fueled vehicles used in transport and delivery) (d.) Reduction of waste, water, chemical use, and/or carbon emissions throughout manufacturing or distribution (e.) Criteria used to evaluate suppliers or manufacturing plants (if applicable) (f.) Environmental Management Standards (ISO 14001)</p>	<p>a.) Fastenal Company is self-certified to the international standard for environmental management systems, ISO 14001, and conducts annual audits to evaluate our performance and recommend future initiatives. Additionally, Fastenal has a Green Policy Statement which has been attached.</p> <p>Fastenal's green policy is to proactively seek ways to improve our green credentials as part of our continuous process improvement. Our green strategy is also aligned with our government contract compliance initiatives and corporate social responsibility initiatives. It is our mission to operate our business in the most environmentally-friendly way possible.</p> <p>Dedicated roles that help advocate for environmentally sound solutions: Sustainability Managers, Compliance Specialists, Corporate Environmental Health and Safety Director, and Corporate Environmental Health and Safety Managers.</p> <p>b.) Fastenal company efforts and programs to improve energy efficiency consist of:</p> <ul style="list-style-type: none"> <li>•Retrofitting our distribution centers with energy-efficient lighting systems.</li> <li>•55% of the electricity used to power Fastenal's corporate facilities in Winona, MN is sourced from Carbon Free, renewable energy sources (wind, nuclear, hydro, biomass, and solar).</li> <li>•Fastenal has partnered with companies such as US Energy Recovery to perform energy audits on our locations as a means to reduce our carbon footprint.</li> </ul> <p>c.) Our company's philosophy, efforts, and programs in the transportation and shipping area include Global Information</p>

Sustainability		3	<p>* Does your company report or set reduction targets for annual greenhouse gas emissions (especially resulting from staff air travel and commuting, and facility energy use)? Please state these targets and your progress towards achieving them.</p>	<p>Fastenal can report that a sampling of 100 Fastenal locations has revealed that over 730 tons of material were recycled between 2015 and today at these locations. This equates to a reduction of 2,346 metric tons in Greenhouse Gas emissions over the last 3 years.</p> <p>So far in 2017, nearly 350 tons of cardboard have been recycled by five of our eleven distribution centers. (Although all DCs participate in the recycling efforts described above, tonnage information was not readily available from all DCs.)</p> <p>Fastenal encourages car pooling and responsible business travel.</p>
Sustainability		4	<p>* Are your company reps capable of utilizing a video conferencing tool, such as Zoom (<a href="https://zoom.us/">https://zoom.us/</a>) in lieu of on-site meetings, in an effort to reduce transportation related emissions?</p>	<p>Our Reps are capable of utilizing E-Learn Center, webinar, conference calls, and/or audio/video (skype) in lieu of on-site meetings.</p>
Sustainability		5	<p>* Describe your company's process for defining, verifying, and labeling green/sustainable products and services in your offering. Explain how you help public agencies navigate toward the green products in your offering through website filters, keyword searches, displaying eco-logos, etc.</p>	<p><b>ON THE SHELF IDENTIFICATION</b> The products in our branches' locations that meet the environmentally preferred criteria are tagged on shelves with an indicator ""Green Product."" They are also visible when clicking on the ""Green"" symbol when on Fastenal.com. Special promotions, along with Fastenal's Green Solutions &amp; Services brochure, are available in branches and feature our environmentally preferable products offering.</p> <p><b>ONLINE IDENTIFICATION</b> Electronic catalogs display the designated ""Green"" symbol that is displayed in the compliance area. In addition to green symbol labeling, Fastenal's online catalog offers multiple methods to clearly identify environmentally preferred products, including:</p> <ul style="list-style-type: none"> <li>• Search options in the left navigation pane</li> <li>• List view</li> <li>• Keyword search</li> <li>• Product Details</li> <li>• 3rd party certification information</li> </ul> <p>When the 'Green' symbol is clicked in our on-line catalogs or on Fastenal.com, the Compliance Information Section expands. This expanded view provides additional information regarding why the product is considered environmentally preferred. Compliance with 3rd party standards and certifications information is provided here as well as on Fastenal's Green Resources webpage. <a href="https://www.fastenal.com/en/35/green-resources">https://www.fastenal.com/en/35/green-resources</a></p>

Sustainability		6	<p>* If applicable, list products in your offering that have any third-party environmental certifications or standards, such as: a. Biodegradable Products Institute (e.g., compostable bags, food service ware, etc.) b. Carpet and Rug Institute Green Label Plus (e.g., Adhesives, caulk, sealants and tape) c. Consortium for Energy Efficiency (lamps) d. Cradle to Cradle (e.g., building materials, construction adhesives, paint) e. Design Lights Consortium (e.g., LED lighting equipment) f. EPA Safer Choice (cleaners, hand soaps, deicers, floor maintenance chemicals) g. EPA’s Comprehensive Procurement Guidelines h. ENERGY STAR (e.g., appliances, HVAC and lighting equipment) i. Forest Stewardship Certified (FSC) j. Green Seal (e.g., cleaners, hand soap, janitorial paper products, paint) k. Organic Materials Review Institute (OMRI) or National Organic Program (NOP) (e.g., organic fertilizers) l. Processed Chlorine Free (PCF) or Totally-Chlorine Free (TCF) (e.g., janitorial paper products) m. Master Painters Institute (MPI) Green Performance Standard (paints and coatings) n. NEMA Premium Efficiency (e.g., motors, ballasts) o. Scientific Certification Systems (SCS) FloorScore (e.g., carpet, flooring, flooring adhesives, underlayment, etc.) p. Scientific Certification Systems (SCS) Indoor Advantage (building materials, furniture, etc.) q. Scientific Certification Systems (SCS) Recycled Content r. USDA Certified Biobased (lubricants, building materials, etc.) s. UL EcoLogo (cleaners, deodorizers, hand soaps and sanitizers, floor polish and strippers, etc.) t. UL GREENGUARD (adhesives, flooring, insulation, sealants, etc.) u. WaterSense (water efficient fixtures, toilets, etc.)</p>	<p>Sustainability Alliance.pdf ; THD_Responsibility Report 2017.pdf ; 2015-09-02_compliance_assistance_tutorial.pdf ; Q 6.pdf ; WESCO Sustainable Procurement Guidelines - 2017.pdf ; Sustainability_Q.6_HDSFM_Parts_List_CHESS_Sustainability.pdf ; Green-Sku-List-09-12-2017.xlsx ; Green and Sustainable Product Offering.pdf</p>
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<p>Sustainability</p>		<p>7</p>	<p>* The University seeks products and packaging that is free of the following hazardous additives, including those mixed into the product and those used as surface treatments, unless no feasible alternative exists, and it is determined that the benefit outweighs the risk. Please describe your company's ability to help CHESS schools achieve this outcome: (a) Carcinogens and reproductive toxins (b) Persistent bioaccumulative toxins (PBTs), including lead, mercury, dioxins, and furans (c) Ozone-depleting substances such as chlorofluorocarbons (CFCs) (d) Heavy metals and hexavalent or trivalent chromium, in concentrations greater than 100 ppm, consistent with the Restriction of the Use of Certain Hazardous Substances of the European Union Directive (EU RoHS) (e) Organohalogen-based chemicals (bromine, chlorine, fluorine, and iodine) (f) Polyvinyl chloride (PVC) greater than 1% of product by weight, excluding electrical components (g) Antimicrobials</p>	<p>Fastenal currently complies with the products and packaging requirements.</p> <p>Fastenal's compliance and QC teams can review usage or quote(s) with Fastenal part numbers upon request to identify items that are compliance with the areas identified.</p> <p>Fastenal attempts to reasonably identify the Products that may be subject to mentioned regulations and such Products are being offered and distributed.</p> <p>Safety Data Sheets (SDS), which are applicable to certain Products that contain materials defined by for OSHA as defining hazardous substances and a list of Products known by the State of California to cause cancer or reproductive harm, are available on fastenal.com, or may be obtained by contacting at your local Fastenal branch, or by contacting Fastenal's product support division at productsupport@fastenal.com. The information and recommendations contained on the SDS supplied by the manufacturer is considered to be accurate and reliable. Purchaser represents it is purchasing Products as its "materials of trade," as defined in the Hazardous Materials Regulations in Title 49 of the Code of U.S. Federal Regulations and the Products shall be used in direct support of its business, such business does not concern transportation, and such Products shall not be resold or transported in a vehicle other than one owned by itself. Fastenal does not, however, make any warranty concerning the accuracy of the information or the suitability of the recommendations. Fastenal disclaims any and all liability to Purchaser and/or any other user.</p>
<p>Sustainability</p>		<p>8</p>	<p>* Does your company have a chemicals policy? Do you restrict any chemicals of concern in your products beyond what is required by federal and state laws? Does your company label products in your offering that are free of these chemicals of concern? Please describe.</p>	<p>Products compliant with the RoHS directive are clearly labeled with the RoHS icon on Fastenal.com and online catalogs. When certificate of compliance letters for REACH or RoHS are not sufficient, Fastenal Quality Assurance can provide a Full Material Declaration (FMD). The FMD exhibits the material substances and weight percentage for the primary substances of a product and any subsequent layers (i.e., platings or any coating added to the part), as well as the CAS numbers which classify each substance used. An FMD can be expressed to meet any customer requirement, in a variety of formats. Currently Fastenal posts FMDs as Excel spreadsheets in customer (or FNL standard) layout, as well as via web-based data storage such as IMDS, BOMCheck and newly-added GDX by QPoint Technology. Email your request to materialdeclarations@fastenal.com.</p>

Sustainability		9	<p>* Does your company provide links to products' SDS/MSDS sheets and/or Health Product Declaration or Environmental Product Declaration Forms?</p>	<p>Fastenal.com is a state-of-the-art transactional website with visibility and access to Material Safety Data Sheets in the compliance section of the product details. Look for the icon SDS (M)SDS, Material Safety Data Sheet. This will open the MSDS for the product.</p>
Sustainability		10	<p>* Describe any end-of-life reuse, recycling, or take back programs your company can offer for products sold on this contract (such as batteries, mercury-containing equipment, paint, chemicals, electronics, etc.), at no extra cost to the University, and in compliance with federal, state, and local laws, and University environmental standards regarding waste disposal.</p>	<p>Recycling is more important than ever. It turns materials that would otherwise become waste into valuable resources. It saves money, creates jobs, eliminates waste in landfills, reduces harm to the environment, protects human health and saves energy.</p> <p>Adopting green policies and procedures will benefit your business and most importantly – the environment. Implementing a recycling program doesn't have to be difficult or expensive. Fastenal can help your facility meet green initiative goals and do the right thing when it comes to protecting our environment.</p> <p>Please see the attached ""Recycling Programs"" document for details of the programs Fastenal has available, including:</p> <ul style="list-style-type: none"> <li>• RightCycle by Kimberly-Clark Professional - non-hazardous lab waste</li> <li>• RecyclePak - lamps, ballasts, batteries, and mercury devices</li> <li>• Call2Recycle - batteries</li> <li>• Ink &amp; Toner Cartridge Recycling</li> </ul>
Sustainability		11	<p>* Describe your company's ability to comply with the packaging standards outlined in the Sustainability Specifications section.</p>	<p>Fastenal has implemented packaging expectations and guidelines into our Standard Operating Procedures (SOP) document. This document is provided to every vendor Fastenal distributes products for at the beginning of the relationship and each year at the time of contract renewal. These expectations are reviewed and managed by the Supplier Operations and Logistics teams to ensure that compliance and guidance is provided. Local Fastenal branches utilize latex-free bags and recycled content boxes when packaging product for customers. Recycled content bags are available upon request, and most can be re-used and/or recycled.</p> <p>Additionally, Fastenal has outfitted our distribution centers with automated storage and retrieval systems (ASRS). We have 1.3 million reusable totes in our ASRS systems, which has allowed us to reduce our cardboard waste by upwards of 50% in the last 10 years, while doubling our sales output from \$2 to \$4 billion worth of product.</p>

<p>Sustainability</p>		<p>12</p>	<p>* What percentage of your offering is environmentally preferable and what are your plans to improve this offering?</p>	<p>Fastenal's robust green and sustainable offering includes more than 46,000 products (10.85%). Our product compliance team performs ongoing maintenance to our product offering by working with the manufactures to provide 3rd party certificates and inquiring what additional products are available in the environmentally preferable category.</p> <p>In order to help UC/CHESS/NIPA Participating Entities increase their utilization of environmentally preferable product, Fastenal personnel can provide regular reporting of green products utilized, as well as review usage reports to find opportunities to substitute EPP alternatives to items purchased.</p> <p>Fastenal also has a Sustainable Products team available to assist or provide guidance whenever needed. Participating Entities can work with Fastenal's Sustainability team to establish goals. Once goals have been communicated, the Fastenal Sustainability team will review usage and suggest environmentally preferred alternatives throughout the life of the contract. Fastenal can provide reporting for any time period to track purchases of environmentally preferred products. Reports can provide summary views, as well as details about why or how the products are environmentally preferred.</p> <p>Fastenal is committed to attending various Green/Sustainable demonstrations to keep current on new information/training. Most recently attended was a PTAC event "Becoming Competitive in a Sustainable Marketplace." (2-28-2018)</p>
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Sustainability		13	<p>* Is your company willing and able to work with campuses in creating tailored environmentally preferable product catalogs that meet each location's specific criteria and policies for environmentally and socially responsible products?</p>	<p>Fastenal can offer custom market baskets which reflect campus-specific, high-use items, green/environmentally preferable products, Supplier Diversity products, Community Rehabilitation Program products, and/or regional manufacturers to provide UC/CHESS/NIPA Participating Entities with entity-specific cost savings.</p> <p>Fastenal will also offer a Green Products market basket. Fastenal will offer all Participating Entities a deeper discount on all green products as designated by Fastenal. If additional products are available which are not included in the green products market basket, Fastenal will work with the Entity who wishes to utilize the item to add it to a custom market basket. If an Entity wishes to utilize a green product which Fastenal does not currently carry, our decentralized purchasing model allows the local Fastenal branch to source the product for the requesting entity. These items can also be added to a custom market basket if requested.</p> <p>We will also encourage the use of environmentally responsible products by offering a 1% incentive to eligible Participating Entities which is paid on annual purchases of green/sustainability products when the green/sustainability spend increases over the previous years.</p>
Sustainability		14	<p>* Is your company able to provide a Sustainable Products Guide for buyers, which clearly illustrates: 1) how to identify which products are green, 2) where to find third party certifications, 3) the criteria used to assign products non-third party certified environmental attributes, and 4) how those attributes are verified.</p>	<p>Please see Fastenal's "Green Product Guide" as linked in the attachment provided in question 6. This will provide buyers a resource to identify which products are green. When the 'Green' symbol is clicked in our online catalogs or on Fastenal.com, the Compliance Information Section expands. This expanded view provides additional information regarding why the product is considered environmentally preferred. Compliance with 3rd party standards and certifications information is provided here as well as on Fastenal's Green Resources webpage.</p>
Sustainability		15	<p>* Can your company verify compliance with the Federal Trade Commission's (FTC) guidelines for environmental marketing claims found here (<a href="https://www.ftc.gov/sites/default/files/attachments/press-releases/ftc-issues-revised-green-guides/greenguides.pdf">https://www.ftc.gov/sites/default/files/attachments/press-releases/ftc-issues-revised-green-guides/greenguides.pdf</a>) for any environmental attributes you publish? If not, how will you work with your suppliers to remove claims from products that do not meet these guidelines?</p>	<p>Yes. Green products are clearly marked with the Fastenal "green" icon, indicating that the item offers environmental benefits according to either a 3rd party certifying agency (EcoLogo, Green Seal, etc.) or information provided by the manufacturer. We do ongoing maintenance to our product offering by working with the manufactures to provided 3rd party certificates.</p>



Sustainability		16	<p>* Is your company an EPA registered SmartWay Partner or Affiliate (<a href="https://www.epa.gov/smartway/meet-smartway-partners-and-affiliates">https://www.epa.gov/smartway/meet-smartway-partners-and-affiliates</a>), or do you work with companies who are registered? If not, describe any other sustainability initiatives along your company's supply chain.</p>	<p>Yes, Fastenal has 360 Commercial Motor Vehicles in class 6/7/8 (straight trucks and semis) which are SmartWay compliant.</p> <p>Fastenal's truck routes are established with Global Information System (GIS) to maximize fuel efficiency. Fastenal also strategically plots out its branch delivery routes to maximize customer service while keeping fuel consumption in check. Fastenal's Commercial Motor Vehicles and standard pickup trucks are late model vehicles that achieve a higher miles per gallon rate than just a few years ago, thus reducing our carbon footprint. Additionally, we re-use shipping materials (boxes, etc.) as we are able, encourage drivers not to idle their trucks, and have a recycling program at our distribution centers for pallet wrap, cardboard, etc.</p>
Sustainability		17	<p>* How does your company supporting the outreach, education and equal access of small, diverse, and disadvantaged suppliers?</p>	<p>We are committed to proactively building relationships with, and purchasing goods from, qualified suppliers to the maximum extent possible while meeting our standards for quality and reliability. This program is not limited to just Woman-Owned and Minority-Owned Business Enterprises; we also support and offer products supplied or manufactured by Small Businesses, Small Disadvantaged Businesses, Veteran-Owned or Service Disabled-Veteran-Owned Businesses, and HUBZone certified businesses. No matter the request or certification criteria, Fastenal's Supplier Diversity team can help.</p> <p>Fastenal's Supplier Diversity Team is aware that each participating location may have its own program goals for small, diverse, and disadvantaged suppliers and we will work towards meeting those goals. Outreach includes trade show involvement, workshops and training, marketing support, and the monitoring of performance to evaluate compliance with the agreed upon goals. Please see the attached "Fastenal Supplier Diversity Brochure" for additional supplier diversity information and reporting examples.</p>
Sustainability		18	<p>* Please attach a sample of your GREEN spend reporting capabilities ?</p>	<p>UCOP UCCED_INCENTIVES_FY2018_Q2_REPORT.xlsx ; EcoOption Report example.xlsx ; CORPORATE_INFORMATION_ForRFQsAndQuestionnaires_FINAL.pdf ; Q 18.pdf ; WESCO 2017 Sustainability Report.pdf ; SUSTAINABILITY_Q18_HDSFM GREEN SPEND REPORT.xlsx ; Sample Green Summary.xls ; Sample-Environmentally-Preferred-Report.xlsx ; Green IPH.xlsx ; Compliance Reports Example.pdf</p>
Questionnaire Name: *	Value Add			
Questionnaire Description:				

QUESTIONNAIRE NAME	SECTION NAME	QUESTION NUMBER	QUESTION TITLE	FASTENAL
Value Add		1	<p>* Please include any additional products and/or related services that you think will enhance and/or add value to this contract for participating agencies.</p>	<p>The key to Fastenal's value proposition is our local presence. With more than 2,000 branches nationwide – far more than any other industrial supplier – we're located within 20 miles of nearly 100% of our current and potential customer locations in North America. Because we are where you are, we're able to work closely with each UC/CHESS/NIPA Participating Entity to customize the service provided to meet the specific needs of each facility, whether a dock-to-dock delivery solution or a fully integrated onsite crib.</p> <p>Some of the areas where Fastenal Company can support the Participating Entities include:            Same Day Service &amp; Custom Inventory            FAST Solutions (Bin Stock, Vending, Onsite, E-Business)            Industry Specialists            Consulting/Lean Solutions            Product Services            Reseller Subcontracting Program            Cost Savings Opportunities</p> <p>Please see the attached "Additional Services" document for additional details regarding our available service and support resources.</p>

Value Add		2	<p>* Does your company provide Vendor Managed Inventory? Describe your firm's ability to provide this service and your capabilities.</p>	<p>Fastenal has been the dominant industry leader in VMI for decades, and the reason is clear: effective inventory management requires regular (potentially daily) site visits, hands-on labor to organize, monitor and put the inventory away, and close familiarity with decision-makers, end users, processes and changing needs. In short, it requires a local presence, which is why no other industrial supplier can match Fastenal's scope and level of service when it comes to inventory management.</p> <p>Local Fastenal branches can stock customized dedicated inventory for UC/CHESS/NIPA ordering Entities and keep just the right amount flowing to their stocking locations, minimizing waste, downtime, and total costs. Through these programs, local Fastenal personnel take on the "heavy lifting" of inventory monitoring, ordering, and replenishment. FAST Solutions are tailored to meet the needs of each individual site. The foundation of our flexible inventory management programs is our local presence – understanding your usage patterns, stocking product locally and regionally to anticipate your demand, and continually providing just the right amount, when and where it's needed.</p> <p>Key benefits:</p> <ul style="list-style-type: none"> <li>-Up to daily inventory turns to support your inventory reduction goals.</li> <li>-Our ability to deliver to the point of use means less inventory build up, fewer inventory touches.</li> <li>-Back-up inventory is stocked locally and can typically be delivered within an hour.</li> <li>-Bar-coded inventory, with accurate item tracking by location.</li> </ul>
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Value Add		3	<p>* Does your company have the ability to provide vending machines for product or equipment ? Please provide full details.</p>	<p>With more than 73,000 machines currently installed at customer sites, Fastenal is far and away the largest industrial vending company in the world. Fastenal’s industrial vending solutions combine point-of-use access with total traceability to drive productivity and cost savings. Our FAST Solutions Vending agreement will be executed and/or incorporated in the Participating Addendum with the respective Entity. As long as the Entity utilizing the machines meets the minimum spend commitment, Fastenal will waive the annual software fees that apply to the program.</p> <p>Benefits offered by our vending solutions include:          Reduce Consumption – typically 25–35% as a result of the machines’ controls and reporting.          Increase Productivity – by making product immediately available, 24/7, near the workers who need it.          Automate Ordering – your local Fastenal rep monitors and refills the machines (a hands-free, paper-free process).</p> <p>Fastenal offers a lineup of solutions to support your product needs and business goals.</p> <p>FAST 5000 &amp; FAST 3000: With tens of thousands of units driving results at customer sites, this is the most widely-used industrial technology in the world – a simple, versatile solution to track and control items ranging from PPE to general MRO items. The FAST 3000 is simply a more compact version of the FAST 5000. Both can function as stand-alone solutions or used in conjunction with our <u>standard lockers</u>.</p>
Value Add		4	<p>* The team has an interested in a COST PLUS model for items that are direct negotiations with manufactures. Please provide detailed information on your current experience with COST PLUS models and how we can share a partnership with use of your distribution network.</p>	<p>Fastenal does not offer cost plus models for items that are direct negotiations with manufactures. Pricing for these items is based on current market conditions and is negotiated locally on a per-order basis.</p>
Value Add		5	<p>* Please provide your COST PLUS mark up (%) on direct manufacture agreements?</p>	<p>Please see question 4.</p>
Value Add		6	<p>* GROWTH VOLUME INCETIVE - Please provide how you would structure a growth incentive for Participation Entities.</p>	<p>Yes, Fastenal is offering a Growth Volume Incentive. Please see the attached "Incentives" document for additional details.</p>
Value Add		7	<p>* E-COMMERCE INCENTIVE - Please provide how you would structure an incentive for e-commerce use, which increases efficiencies. (Example: electronic invoice/payment, e-procurement, etc.)</p>	<p>Yes, Fastenal is offering an E-Commerce Growth Incentive. Please see the attached "Incentives" document for additional details.</p>

Value Add		8	<p>LAST MILE - Do you provide Participating Entities an incentive for single distribution delivery and LAST MILE ? If so, please provide all details and benefit rate/discount.</p>	<p>Yes, Fastenal will offer a 3% Last Mile Delivery Model incentive to UC/CHESS/NIPA Participating Entities. Payment of the incentive will be sent in the form of a yearly rebate check directly to the Participating Entity (payment will not be made to each Participating Entity location). This incentive cannot be coupled with any other incentives Fastenal has offered in this proposal.</p> <p>In order to receive the Last Mile incentive, each Entity will be required to fill out a participation form that will enter them into the Last Mile Delivery Program. The Entity must have one consolidated drop off and pickup point for the entire campus/health system that is accessible to Fastenal and Fastenal must agree that the designated location meets the program requirements before the Last Mile Delivery Program is implemented. Once an Entity has opted in to the program, Fastenal will deliver all orders for that Entity to the designated location, throughout the life of the agreement. At the end of each year, Fastenal will pay a 3% rebate on all product sales (less returns, freight, and taxes) directly to the participating Entity.</p> <p>Participating Entities who opt to participate in the Last Mile Delivery Program will also be able to take advantage of Fastenal's custom market basket program. Fastenal's "custom market basket" program allows individual Participating Entities to negotiate additional items to be added to the market basket and negotiate additional discounts to be applied to these items. The custom market basket may be reviewed annually and updated as required. All custom market basket items will fall within the scope of the UC/CHESS/NIPA award and Participating Addendum.</p>
<b>Questionnaire Name: *</b>	Capabilities			
<b>Questionnaire Description:</b>				
<b>QUESTIONNAIRE NAME</b>	<b>SECTION NAME</b>	<b>QUESTION NUMBER</b>	<b>QUESTION TITLE</b>	<b>FASTENAL</b>
Capabilities		1	* STATES COVERED: Indicate any and all states where products and services can be offered ? (Answer "ALL 50 STATES" if you are capable to provide product and services to all 50 states. If not, then list those applicable states.)	All 50 States Capabilities
Capabilities		2	* STATES COVERED: Indicate any and all Territories & Outlying Areas where products and services can be offered ? (Answer "ALL" if you are capable to provide product and services to all Outlying Areas. If not, then select those applicable locations.)	Guam; Puerto Rico; U.S. Virgin Islands

<p>Capabilities</p>		<p>3</p>	<p>* Please define your companies standard SERVICE METRICS as it relates section 3.10 in the scope of work? (Stock Item Deliver, Non Stock Item Delivery, Fill Rate, Returns, Return Pick-up, Credits, Report Requests, Delivery Accuracy, On-Time Delivery, Invoice/Billing Accuracy, Customer Service Satisfaction, Quote Turnaround, Response Time)</p>	<p>At Fastenal we have built the company from humble beginnings 50 years ago through a motto of "Growth Through Customer Service" and a hunger to identify new products and services that add value to existing customer relationships. This hunger for more opportunities to serve customers is what drove the company to open more than 2,000 locations in the United States. Each branch tailors its inventory and service to meet the specific needs of each of their local customers, stocking product locally for same day availability.</p> <p>Please see the attached "Service Metrics" document for details regarding Fastenal's proposed service metrics.</p>
<p>Capabilities</p>		<p>4</p>	<p>* Please define and detail any Related Products and/or Services available that your company can offer Participating Entities and CHESS?</p>	<p>The key to Fastenal's value proposition is our local presence. With more than 2,000 branches nationwide – far more than any other industrial supplier – we're located within 20 miles of nearly 100% of our current and potential customer locations in North America. Because we are where you are, we're able to work closely with each UC/CHESS/NIPA participating entity to customize the service provided to meet the specific needs of each facility, whether a customer chooses to utilize a Last Mile Delivery Model or a fully integrated onsite crib.</p> <p>Some of the areas where Fastenal Company can support the Participating Entities include:          Same Day Service &amp; Custom Inventory          FAST Solutions (Bin Stock, Vending, Onsite, E-Business)          Industry Specialists          Consulting/Lean Solutions          Product Services          Reseller Subcontracting Program          Cost Savings Opportunities</p> <p>Please see the attached "Additional Services" document for additional details regarding our available service and support resources.</p>

<p>Capabilities</p>		<p>5</p>	<p>* Detail any rebates, custom core lists, or other incentive offers, that will be extended through the contract. (Example: Growth Incentives, E-commerce Incentives, Manufacture Rebates, etc.)</p>	<p>To help drive participation to the UC/CHESS/NIPA Agreement, Fastenal is offering a variety of incentives to eligible Participating Entities if we are awarded as the primary MRO distributor. Proposed incentives include:</p> <ul style="list-style-type: none"> <li>1% Administration Fee</li> <li>5% Sales Growth Incentive</li> <li>2% E-Commerce Incentive</li> <li>1% Green/Sustainability Incentive</li> <li>3% Fastenal Brands Incentive</li> <li>3% Fastenal Solutions-Onsite Incentive</li> <li>3% Last Mile Delivery Model Incentive</li> <li>Cumulative Volume Category Discount</li> <li>Customized Market Basket</li> </ul> <p>Please see the attached "Incentives" document for additional details regarding our offering.</p>
<p>Capabilities</p>		<p>6</p>	<p>* Describe the capabilities and functionality of your firm's on-line catalog/ordering website.</p>	<p>Fastenal hosts a state-of-the-art transactional website to process online orders. All orders are processed through your local branch and sales representative providing quick confirmation and seamless fulfillment on UC/CHESS/NIPA items. Authorized Purchasers can order catalog items online through multiple time-saving functions.</p> <ul style="list-style-type: none"> <li>•PRODUCT SEARCH: Products can be searched by using product categories, descriptions, key words, manufactures, manufacturer part numbers, industry part numbers, competitor part numbers, customer-specific part numbers, green products. All results can be narrowed down by using attribute refinements.</li> <li>•CUSTOM ORDER TEMPLATES: Simply add items to your cart and save the cart for future use. Give an identity to the Custom Template by choosing a name and applying a description to the Template. Order Templates are user specific or can be shared among users under one Fastenal.com account.</li> <li>•ELECTRONIC QUOTES (eQuotes): eQuotes are electronic quotes sent to a user from their Fastenal Sales Representative as a method of converting customer product requests, VMI requests, or vending machine transactions into customer orders without having to enter or re-type data. A notification is sent via email to the user and the eQuote is sent to the user's Fastenal.com account. Approve the eQuote and your local servicing branch will fulfill.</li> <li>•FAST ORDER PAD: Quickly add items to the shopping cart by entering part number and quantity.</li> <li>•FILE UPLOAD: Import an excel spreadsheet list of part numbers and quantities into the shopping cart.</li> <li>•CONTRACT PRICING: UC/CHESS/NIPA Participating Entities can view market basket, catalog, and expanded catalog items as well as</li> </ul>

ATTACHMENT B

Capabilities		7	* Product - provide an attachment with Identification and Description of Product categories offered.	Please see the attached "Fastenal Product Categories & Sub-Categories"
Capabilities		8	* Product - provide an attachment with Identification and Description of Sub Categories	Please see the attached "Fastenal Product Categories & Sub-Categories"
Capabilities		9	* Product - What is the total number of products offered in your catalog? Are all catalog products stocked in your distribution warehouse?	In 2017 Fastenal supplied products spanning nearly 1.45 million unique stock-keeping units (SKUs). This includes 170,000+ "standard" part numbers that are well supported throughout our distribution system, along with a vast range of semi-standard and customer-specific items. Fastenal currently has 420,640 items in our catalog - these products are stocked in our branches or distribution centers. Additionally, we have an expanded catalog which contains 710,650 items which may or may not be stocked in our branches or distribution centers.
Capabilities		10	* Product - Do you offer "Private Line/Label" products? Please describe.	<p>Yes. Through our close partnerships with best-in-class domestic and global manufacturers, Fastenal has developed well over 40,000 products spanning 1,000+ categories under our 17 exclusive brands. Fastenal's brands are built to international standards and feature cutting-edge technology, yet they're generally available at a significant cost savings vs. comparable professional-quality products.</p> <ul style="list-style-type: none"> <li>-Agent™ – non-PPE safety products</li> <li>-Aspect® – office products and packaging</li> <li>-Blackstone® – welding &amp; abrasives</li> <li>-Body Guard® – personal protective equipment</li> <li>-Clean Choice® – janitorial</li> <li>-DynaFlo™ – hydraulics, pneumatics &amp; lubrication</li> <li>-EquipRite® – material handling</li> <li>-FMT™ – metalworking and cutting tools</li> <li>-FMT Element™ – carbide tools</li> <li>-FNL® – fasteners (including EcoGuard™ coated product)</li> <li>-Northway™ – fleet &amp; automotive</li> <li>-Power Phase – electrical</li> <li>-ProFitter™ – HVAC &amp; plumbing</li> <li>-Regiment™ – general hardware</li> <li>-Rock River™ – construction</li> <li>-Stronghold™ – power transmission</li> <li>-Talon™ – chemicals</li> <li>-Tritan™ – precision measuring</li> </ul>



<p>Capabilities</p>		<p>11</p>	<p>* Describe your capability to source hard to find or discontinued items.</p>	<p>In 2017 Fastenal supplied products spanning nearly 1.45 million unique stock-keeping units (SKUs). This includes 170,000+ “standard” part numbers that are well supported throughout our distribution system, along with a vast range of semi-standard and customer-specific items. Fastenal currently has 420,640 items in our catalog - these products are stocked in our branches or distribution centers. Additionally, we have an expanded catalog which contains 710,650 items which may or may not be stocked in our branches or distribution centers.</p> <p>Sourcing of non-core items is a service that Fastenal offers to customers to procure items that are not available within Fastenal’s distribution system. Fastenal’s sourced products are a direct line extension of the product offering consisting of thousands of vendors with whom we have developed a publically recognized business relationship around promoting and developing the brands representative of the vendor. The local Fastenal branch manages the sourcing, procurement, delivery, and, if required, the inventory management of the sourced product as part of a Fastenal vendor managed inventory solution.</p> <p>At the distribution center and local branch level, purchasing is decentralized for each individual location; this allows for maximum flexibility to purchase quality products from qualified vendors. This combination of flexibility and accountability allows Fastenal Company to provide quality products and services to its customers in a “just in time” environment with a customer service approach that has its focus at the local level.</p>
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<p>Capabilities</p>		<p>12</p>	<p>* Describe your ability to provide U.S.A. Manufactured goods and/or reporting capabilities, based on customer specific needs.</p>	<p>Fastenal currently has 74,747 items in our online catalog which are categorized as ""Mfg in the U.S.A."" These items can be searched on fastenal.com under the ""Promotions &amp; Special Interests"" filter. We can provide reporting which identifies country of origin upon request.</p> <p><b>Fastenal Custom Manufacturing</b>          From complex machined parts and large-diameter bolts, to high-volume production fasteners – if you need custom-manufactured product, Fastenal can provide a fast, high-quality solution through one of our 6 manufacturing locations: Winona, MN; Modesto, CA; Wallingford, CT; Rockford, IL; Indianapolis, IN; Houston, TX. We offer a full spectrum of raw materials and coatings to meet your needs, with quality ensured by our field engineers, lab technicians, ISO 9001:2008 operations, and in-house A2LA labs.</p> <p><b>Precision Machining</b> – We specialize in turned and milled components like shafts, pin plates, blocks, and all kinds of specialty items, with deep experience in industries such as oil &amp; gas, food &amp; beverage, power generation, pulp and paper, heavy equipment, and many more. Need a production component, replacement part, or prototype? We can make it happen.</p> <p><b>Cardinal Fastener™ Hot Forging</b> – We also specialize in hot forged bolts through our Cardinal Fastener division. With a vast bolt blank inventory, an in-house tooling center for custom head geometries, and a wide range of vertical and horizontal presses, we can quickly forge parts ranging from 1/8" all the way up to 4" in diameter.</p>
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<p>Capabilities</p>		<p>13</p>	<p>* Describe your ability to provide parts that are special order, or how you process special requests?</p>	<p>In 2017 Fastenal supplied products spanning nearly 1.45 million unique stock-keeping units (SKUs). This includes 170,000+ “standard” part numbers that are well supported throughout our distribution system, along with a vast range of semi-standard and customer-specific items. Fastenal currently has 420,640 items in our catalog - these products are stocked in our branches or distribution centers. Additionally, we have an expanded catalog which contains 710,650 items which may or may not be stocked in our branches or distribution centers.</p> <p>UC/CHESS/NIPA Participating Entities can work with their local Fastenal Sales Representative for any special order requests they may have. With our decentralized purchasing structure, local branches have the flexibility to obtain product to meet their customers' needs, whether from one of our 3,500+ corporately approved vendors, 45,000 suppliers company-wide, or through another source.</p> <p>As described in question 11, Fastenal branches have the ability to source items to meet the needs of their local customers. UC/CHESS/NIPA Participating Entities with small business goals may utilize one of Fastenal's authorized resellers.</p> <p>Additionally, Fastenal has a Government Inside Sales team to assist the local branches and customers with special order requests and solutions. This sales team can be reached at govsales@fastenal.com.</p>
<p>Capabilities</p>		<p>14</p>	<p>* Describe your company’s level of expertise with web-based procurement providers such as SciQuest, Perfect Commerce, ESM, Lawson, Oracle, SAP, PeopleSoft, and all others your company has successfully interfaced with a public agency.</p>	<p>Fastenal Company’s integration capabilities extend into our platform and eMarketplace relationships with Industry leaders specializing in B2B (Business to Business) electronic commerce transactions.</p> <p>For over two decades Fastenal has connected with hundreds of customers in the public and private sector. Each of these customers have successfully connected with Fastenal via direct connections or through a web-based procurement provider.</p> <p>Fastenal has worked with the following procurement providers and we are working with new companies every day to gain efficiencies in their Procure to Pay cycle: SAP, Coupa, Perfect Commerce, ePS, EqualLevel, ESM, Hubwoo, IBX, Lawson, infor, iPROCURE, Jaggaer, SciQuest, Liason, Material Management, Oracle, Periscope, Taulia, Unimarket, Vinimaya.</p>

<p>Capabilities</p>		<p>15</p>	<p>* Describe the capacity of your company to report monthly sales through this agreement and what level of details are available? (Describe and attach an example)</p>	<p>Fastenal has a variety of standardized and customizable reports available to UC/CHESS/NIPA Participating Entities. Available reports include:</p> <ul style="list-style-type: none"> <li>• Net Spend Report – showing spend per account under the contract.</li> <li>• Usage Detail – showing invoice level part detail for each account under the contract.</li> <li>• Concept Spend – showing contract spend within specific product categories.</li> <li>• Executive Summary Report – multi-faceted contract level dashboard report including total spend, spend by product category, spend by agency type, accounts receivable, spend by individual account, cost savings (freight saved, invoice dollars saved, previous price paid, receiving disbursement, inventory management, PO reduction, extra value services, other savings, vendor reduction, product source, emergency services, kiting, committed inventory, material substitution), inactive accounts, spend by account specialty.</li> </ul> <p>Please see the attached "Customer Reporting Samples" and "Sample Executive Summary Report."</p> <p>Sales Coordinators Once the UC/CHESS/NIPA Agreement and Participating Addendums are entered into the Contract Management System, the day-to-day workload of interfacing with the UC/CHESS/NIPA Government Sales Manager, Government Sales department, and Fastenal's branch sales personnel becomes the primary responsibility of the Sales Coordinator team. This group reports to</p>
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<p>Capabilities</p>		<p>16</p>	<p>* Describe the capacity of your company to provide management reports, i.e. consolidated billing by location, time and attendance reports, etc. for each eligible agency.</p>	<p>Fastenal has a variety of management reporting options available to UC/CHESS/NIPA Participating Entities, including:</p> <p><b>Cost Savings &amp; Continuous Improvement Documentation and Reporting</b>  Fastenal can provide monthly cost savings reports documenting our progress towards a mutually agreed upon cost reduction target goal. Hard and soft cost savings are reported through Fastenal's point-of-sale (POS) computer system, which will document our progress towards your cost reduction target on a daily basis. Some of the metrics that are typically targeted for cost savings reporting include: price improvements, substitutions, inventory reduction, consumption reduction, freight, labor savings, training, vendor consolidation, rebates/VIA, purchase order reduction, emergency services, specialty services (engineering, safety, metalworking), waived fee.</p> <p><b>FAST Solutions Reporting</b>  In addition to controlling product consumption, our FAST Solutions vending program allows your organization to unveil complete transparency all the way down to the individual user. Prior to vending an item, users can be prompted to enter up to five levels of user-defined information (e.g., department, group, cost center, project, etc.), enabling management to track usage accordingly. Because the software that runs the machines is web-hosted, all of this information is available online in real-time, 24/7.  Transactional reports can be uploaded into the customer's ERP system or exported into excel.</p>
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<p>Capabilities</p>		<p>17</p>	<p>* Describe how you would propose a market basket structure for Participating Entities?</p>	<p>If Fastenal is awarded as the Primary MRO Distributor, we are offering several market basket options for UC/CHESS/NIPA Participating Entities in addition to the contract market basket as included with this solicitation.</p> <p>Custom Market Basket: Fastenal's "custom market basket" program allows individual Participating Entities to negotiate additional items to be added to the market basket and additional discounts to be applied to these items. The custom market basket may be reviewed annually and updated as required. All custom market basket items will fall within the scope of the UC/CHESS/NIPA award and Participating Addendum.</p> <p>National IPA: The National IPA market basket will include more than 5,000 commonly used items within MRO/Facilities Maintenance categories which are priced at a more aggressive discount. This basket includes specific commodities such as lighting, filters, etc. as well as Fastenal exclusive brands. This market basket will be offered to all UC/CHESS/NIPA Participating Entities.</p> <p>Green Products: Fastenal will offer all Participating Entities a deeper discount on all Green products as designated by Fastenal. If additional products are available which are not included in the green products market basket, Fastenal will work with the Entity who wishes to utilize it to add the item to a custom market basket.</p>
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<p>Capabilities</p>		<p>18</p>	<p>* Describe how would you propose working with campuses and participating entities to provide additional value based on individual needs or custom market basket? How would the custom market basket be structured?</p>	<p>If Fastenal is awarded as the primary MRO distributor for this contract, Fastenal will offer a custom market basket solution to each Participating Entity who signs a Participating Addendum and meets a minimum annual spend requirement. With this custom basket option, Fastenal will give the qualifying Entity the option to develop a custom basket of up to 500 items. Fastenal expects that this list would be made up of the Entity's most frequently used or critical items and that the Entity would purchase these items from Fastenal. This custom basket can be a dynamic file, with the ability to customize the item list as purchasing environments change or additional categories are awarded. Pricing would be held firm for one year from the time of addendum and be subject to periodic review.</p> <p>Additionally, Fastenal will work with each campus/Participating Entity to determine any additional value we can offer through utilization of our FAST Solutions inventory management programs, e-business solutions, product services, and green and diverse purchasing options. Please see the attached "Additional Services" document for additional details.</p>
<p>Capabilities</p>		<p>19</p>	<p>* Are SKUs presented make sense for a national core list. If not, please propose products available on a national core list.</p>	<p>The SKUs presented generally make sense for higher education, however Fastenal knows that every customer is different and strives to tailor our offerings to meet the specific needs of each one. Fastenal would like to present a variety of options which will allow each UC/CHESS/NIPA Participating Entity to tailor the contract to better meet their individual needs. Please see question 17 above for an overview of the variety of market basket options Fastenal has to offer.</p>

<p>Capabilities</p>		<p>20</p>	<p>* Describe your company's ability to create and maintain a dedicated GPO page on your company's website, as well as any other capabilities your company may have of promoting the contract online.</p>	<p>Fastenal has focused tremendous effort and resources toward improving our site functionality, performance, and product availability. The growing awareness of our website, both internally and externally, has created many opportunities for us to market our products, services, and solutions through targeted approaches via referral sources, searches on our website, etc. Upon award of the UC/CHESS/NIPA agreement, our Web Marketing team will create and monitor the UC/CHESS/NIPA landing page and develop targeted campaigns to continue to drive traffic to this page. Web promotions can also be developed at the discretion of UC/CHESS/NIPA and the Government Sales team.</p> <p>Fastenal's email marketing program has a proven track record of reaching active email subscribers. We will support the UC/CHESS/NIPA agreement by developing co-branded, customized email campaigns. One thing that makes our program unique is that customers receive personalized emails from their Fastenal sales representative, improving campaign effectiveness while helping to grow customer relationships. Our email marketing program also offers detailed reporting for our Government Sales and local sales teams, which will be crucial to measuring the success of the email marketing program promoting the UC/CHESS/NIPA agreement to current and potential customers.</p>
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<p>Capabilities</p>		<p>21</p>	<p>* What training programs do you offer? Please clearly elaborate those that are proposed as part of the agreement and those that may incur a fee ?</p>	<p>Fastenal will provide customized training programs to meet UC/CHESS/NIPA Participating Entities' needs. Training sessions would generally be held at the Entity's facility, with training conducted by a local Fastenal employee and/or a Fastenal certified vendor. These trainings are offered to the UC/CHESS/NIPA Participating Entities frequently, at no cost.</p> <p>Fastenal's Certified Vendor Training Program: Fastenal's Certified Vendor Training program includes training from certified vendors in the following areas:</p> <ul style="list-style-type: none"> <li>• New products</li> <li>• Equipment &amp; operation – manufacturer/certified set-up/training</li> <li>• Safety and OSHA training</li> <li>• Product application, features and benefits</li> <li>• Cost savings, lean, and vendor managed inventory (VMI) solutions</li> </ul> <p>Although designed for our employees, Fastenal's Certified Vendor Training program will be offered to UC/CHESS/NIPA Participating Entities as customized training workshops. Many of our product trainings are focused on safety, but the program also includes vendors outside of the safety category who provide training on various products and applications.</p> <p>Safety Training: To support our safety product offering, we've positioned trained Safety Specialists across the United States. These personnel carry multiple certifications, including Masters in Occupational Health and Safety, OSSP Certification, and OSHA 30-</p>
<p>Capabilities</p>		<p>22</p>	<p>* Is your organization Small Business and/or Diverse?</p>	<p>N/A</p>

<p>Capabilities</p>		<p>23</p>	<p>* Describe your company's ability to do business with manufacturer/dealer/distribution organizations that are small businesses as defined by the Office of Small Business and Disabled Veteran Business Enterprise Services (OSDS)? <a href="http://www.dgs.ca.gov/pd/Programs/OSDS.aspx">http://www.dgs.ca.gov/pd/Programs/OSDS.aspx</a> (a.) If applicable, describe other way your company can be sensitive to a Participating Public Agency's desire to utilize local small business companies, such as number of local employees and offices in a particular geographic area, companies your firm is using that may be local (i.e. local delivery truck company), your company's diversity of owner employees, etc. (b.) If applicable, provide details on any products or services being offered by your company where the manufacturer or service provider is either a small or DVBE business as fended by the Small Business Administration. Provide product/service name, company name and small/DVBE designation. (c.) CSU and CCC have a 25% Small Business requirement, describe how can you support this goal to assure minimum target is met? If unable to meet requirement, CHSS reserves the right to source items to meet the California Small Business Standards.</p>	<p>Fastenal is committed to proactively building relationships with and purchasing goods from qualified suppliers to the maximum extent possible while meeting our standards for quality and reliability. Through our continuous outreach, certification compliance, and qualification and utilization efforts, we create opportunities for our suppliers and customers. No matter the request or certification criteria, Fastenal's Supplier Diversity team can help.</p> <p>a) At Fastenal, we where you are and we're able to respond proactively, consistently and urgently to your needs. When you purchase facilities maintenance product from your local Fastenal store, you not only receive quality products and services from a trusted vendor, you support local workers and contribute to the economic vitality of your community. Please see the "Fastenal Facts per State" tab of the attached "Fastenal Locations Details" for information regarding Fastenal's economic impact in each state. Currently there are 905 California small business suppliers in our supply chain and spend with these suppliers in 2017 equaled \$53,475,518.30.</p> <p>Additionally, for Participating Entities with Small Business goals, non-core items may be sourced though one of Fastenal's authorized resellers. Under the Small Business Reseller program, the Small Business is the vendor of record and manages the sourcing, procurement and invoicing of the item to the Participating Entity under Fastenal's contract. Depending upon the item, Fastenal may provide distribution, logistics and vendor managed inventory services. Pricing for sourced items are based on</p>
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<p>Capabilities</p>		<p>24</p>	<p>* In the event of a disaster, Participating Entities must continue its mission of teaching, research, public service, and patient care. Participating Entities is seeking information from suppliers who can provide equipment, supplies, resources, and/or services during emergency situations. Please describe your emergency response capabilities and response time, in the MRO category, and any other relevant emergency information. Please respond with the four items listed below: (a.) Capabilities (b.) CHESS/Participating Entity Priority (c.) Experience (d.) Ability to manage Emergency Response items for a Participating Entity</p>	<p>(a) Fastenal understands that the impact of a disaster is felt locally and the response is best mobilized on the local and regional level. This is why Fastenal believes our capability to bring a positive and quick response to a disaster is second to none. We have inventory, personnel, and our transportation network positioned to respond to each local market's need. Fastenal's response is not next day, it is same day.</p> <p>To better understand what Fastenal brings to support each UC/CHESS/NIPA Participating Entity's emergency management plan, it's important to truly understand what Fastenal offers. With 2,000+ U.S. locations and 18,000+ U.S. employees, we truly are where you are. Our network of branches is supported by 17 distribution centers strategically located across the U.S. One thing that differentiates Fastenal within the industrial supply marketplace is that we own our transportation routes. Our branches are serviced by our own fleet of 315 semi-trailers, 140 straight trucks and 189 sprinters, so we don't have to rely on 3rd party carriers during times of need. With our fleet of 7,600+ vehicles, investment in locations, and over a billion dollars in available inventory spread across all 50 states, Fastenal has the ability to respond more quickly to the local market than any other distributor.</p> <p>(b) In addition to individual customers with whom we have a contractual disaster response requirement, UC/CHESS/NIPA Participating Entities take priority over open market transactions and non-contract customers.</p>
<p>Capabilities</p>		<p>25</p>	<p>* Describe your company's escalation process?</p>	<p>Fastenal prides itself on handling customer concerns swiftly and efficiently. Issue resolution begins with the local servicing branch representative and the General Manager of said branch. Fastenal's decentralized decision making model empowers the local branch to address customer concerns immediately at the local level. Concerns are further escalated to the District Manager who traditionally oversees 10-15 servicing branches in a geographic area, or the Government Sales Specialist who oversees the government sales division in a regional sales territory. From there, all issues can be further escalated to the Government Sales Director or to the Government Sales Manager. When appropriate, a corrective action form is used to ensure that the problem has been resolved to the customer's satisfaction.</p>

Capabilities		26	* Describe your company's Customer Service Department (hours of operation, number of service centers, etc.).	Local Fastenal branch standard hours are 7:30 a.m.-5:00 p.m. local time, Monday through Friday. Fastenal has more than 2,000 local branches in all 50 states. Local account personnel will be available by phone, fax, and email during these hours. Additionally, contact information will be provided for any emergency needs outside of these hours. Please see the attached "Service Metrics" document for additional details.
Capabilities		28	* NATIONAL CONTRACT - Please define if your company is unable to propose a national program due to conflicts with legal obligations or coverage area. Indicate so and propose a regional or direct solution. CHES will evaluate responses in their entirety and determine award based on the most advantageous.	Yes, we are interested in a National Contract and have no legal obligations.



## Marketing Plan

Fastenal's marketing team is committed to promoting Fastenal's products, services, solutions, and preeminent customer service to all UC/CHESS/NIPA Participating Entities and institutions of Higher Education in California and across the nation. Our team will execute a strategic marketing plan that will be rolled out in conjunction with the UC/CHESS/NIPA implementation/ training program.

This plan will focus on promoting both organizations and will ensure that our sales force and current and potential government customers understand the power of Fastenal and UC/CHESS/NIPA Agreement working together. We will utilize our considerable internal resources to achieve success, including our in-house Marketing and Graphic Design teams, print shop, and vinyl shop.

Our go-to-market strategy is to educate our sales and support personnel, provide tools to grow our local sales representatives' business through the UC/CHESS/NIPA Agreement, and promote the UC/CHESS/NIPA Agreement to our customers at every available opportunity. This marketing plan includes:

- Make immediate company announcement on our intranet site and release Fast News video to all Fastenal employees.
- Circulate a co-branded press release announcement through AP, trade publications, and post on social media and Fastenal.com.
- Release video message from our President/CEO, Dan Florness, to all Fastenal employees endorsing the new UC/CHESS/NIPA Agreement.
- Hold conference calls with Fastenal sales leadership to discuss the details of the UC/CHESS/NIPA award and implementation plan.
- Publish a CHESS-National IPA article in our Fastenal Quarterly newsletter which is distributed to all 21,000+ Fastenal employees.
- Create the internal UC/CHESS/NIPA landing page on our internal intranet site where Fastenal sales representatives will be directed to access: Master Service Agreement information, UC/CHESS/NIPA support contacts, links to UC/CHESS/NIPA support pages, summary of contracts and services offered, Fastenal School of Business training, and a downloadable training document to help prepare for sales calls.
- Create the Fastenal.com landing page dedicated to UC/CHESS/NIPA contract information which will include
  - National IPA and CHESS logo
  - Links to the National IPA and CHESS websites
  - Summary of the contract and the services offered
  - Due diligence documents such as a copy of the solicitation, marketing materials, amendments and pricing
- Launch email and telemarketing campaign to all Fastenal employees, current and potential customers detailing the UC/CHESS/NIPA Agreement.
- Create co-branded marketing materials which will be available for Fastenal sales representatives on the UC/CHESS/NIPA intranet landing page. These marketing materials include:
  - UC/CHESS/NIPA Agreement executive summary
  - Product-specific flyers for: Facilities Maintenance, Lighting, and Industrial Supplies & Tools
  - Sustainable products & solutions
  - Supplier Diversity products & solutions
  - FAST Solutions resources (vending, onsite, bin stock and eBusiness solutions)
  - Emergency preparedness plan



- Complete UC/CHESS/NIPA training with each local branch to ensure each branch understands the scope of the UC/CHESS/NIPA Agreement.
- Distribute co-branded UC/CHESS/NIPA literature to Higher Education agencies in each via our local Fastenal sales employees and direct mail campaign.
- Publish advertisements in national or regional government trade publications.

### **Print Marketing**

Our in-house Marketing, Graphic Design, and Print and Vinyl Shop teams will assist our Government Sales team and local branches in developing customized UC/CHESS/NIPA literature for our current and potential customers. Our teams work under quick turnaround times and are able to produce printed literature at a substantially lower cost than outside print vendors. We also publish barcodes on all of our printed literature, which allows us to track each piece's distribution and sales impact down to the individual customer level. Our print marketing materials include flyers, linecards, brochures, catalogs, direct mail, advertisements, and more.

### **Online Marketing**

#### *Fastenal.com*

Fastenal has focused tremendous effort and resources toward improving our site functionality, performance, and product availability. The growing awareness of our website, both internally and externally, has created many opportunities for us to market our products, services, and solutions through targeted approaches via referral sources, searches on our website, etc. Upon award of the UC/CHESS/NIPA Agreement, our Web Marketing team will create and monitor the UC/CHESS/NIPA landing page and develop targeted campaigns to continue to drive traffic to this page. Web promotions can also be developed at the discretion of UC/CHESS/NIPA and the Government Sales team.

#### *Email Marketing*

Fastenal's email marketing program has a proven track record of reaching active email subscribers. We will support the UC/CHESS/NIPA Agreement by developing co-branded, customized email campaigns. One thing that makes our program unique is that customers receive personalized emails from their Fastenal sales representative, improving campaign effectiveness while helping to grow customer relationships. Our email marketing program also offers detailed reporting for our Government Sales and local sales teams, which will be crucial to measuring the success of the email marketing program promoting the UC/CHESS/NIPA Agreement to current and potential customers.

### **Tradeshows/Events**

Fastenal is committed to attending government tradeshows when applicable. Tradeshows we have attended and will continue to participate in are:

- NAEP
- NIGP
- National IPA Strategic Partner Summit
- National IPA Regional Cooperative Summits
- NASPO Exchange
- CAPPO
- APPA
- Various Participating State shows, as opportunities arise
- Various Green/Sustainable and Supplier Diversity shows

We also host our own annual tradeshow events, which provide an excellent venue to showcase our government capabilities to thousands of employees, suppliers and customers. Upon award of the



UC/CHESS/NIPA Agreement, Fastenal will commit to promoting and providing training for the UC/CHESS/NIPA Agreement at the Fastenal Customer Show in Nashville, TN.

**WE ARE WHERE YOU ARE.**



## Contract Rollout

Fastenal's Government Sales Directors and Government Sales Specialists will work with each UC/CHESS/NIPA Participating Entity to determine the information, resources, and assistance required to implement the contract.

### Training

The Government Sales Manager, Government Sales team, Education Sales team, and our Government eCommerce Specialist will facilitate training to ordering entities through traditional channels such as in-person trainings, instructional emails and literature, workshop instruction, and regularly scheduled live WebEx trainings.

The training provided by Fastenal will include the following:

- The UC/CHESS/NIPA Agreement features, benefits, and terms and conditions
- How to register and order on [www.fastenal.com](http://www.fastenal.com)
- How to set up an account at a local Fastenal branch
- Available value-added services offered by Fastenal
- FAST Solutions vending program

In addition, Fastenal's inside and outside sales staff, as well as the Government Sales Manager and Government Sales personnel, are fully trained on all ordering processes including online ordering and are equipped to provide individual instruction or workshop instruction to UC/CHESS/NIPA ordering entities in the field.

Fastenal will provide customized training programs to meet UC/CHESS/NIPA Participating Entities' needs. Training sessions would generally be held at the Entity's facility, with training conducted by a local Fastenal employee and/or a Fastenal certified vendor. Because of our local presence, these trainings can be offered to the UC/CHESS/NIPA Participating Entities frequently throughout the year, at no cost.

Fastenal branch representatives and other customer support personnel are kept current on product and industry trends through ongoing training, yearly reviews of industry standards, and close interaction with our suppliers. In addition to customer training, our sales and support personnel participate in career-long professional education and development to continually improve their knowledge and service. The result is a well-trained sales force that can provide technical expertise to end users within a local environment.

### *Fastenal's Certified Vendor Training Program*

Fastenal's Certified Vendor Training program includes training from certified vendors in the following areas:

- New products
- Equipment & operation – manufacturer/certified set-up/training
- Safety and OSHA training
- Product application, features and benefits
- Cost savings, lean, and vendor managed inventory (VMI) solutions

Although designed for our employees, Fastenal's Certified Vendor Training program will be offered to UC/CHESS/NIPA Participating Entities as customized training workshops. Many of our product trainings are focused on safety, but the program also includes vendors outside of the safety category





who provide training on various products and applications. In order to participate in the Certified Vendor Training program, the vendor must design training and present to the Fastenal School of Business (FSB) team, initiating a rigorous certification process that includes a consensus between the FSB instructors and the vendor on the following:

- Training requirements
- Hands-on and interactive delivery methods
- Markets targeted for products
- Product applications and uses

#### *Safety Training*

To support our safety product offering, we've positioned trained Safety Specialists across the United States. These personnel carry multiple certifications, including Masters in Occupational Health and Safety, QSSP Certification, and OSHA 30-Hour Training. Their job is to identify hazards, document risk factors, garner worker feedback regarding PPE, and ultimately develop a business plan to reduce workplace incidents while maximizing productivity and profits.

Working with our key safety suppliers, Fastenal's Safety Specialists provide trainings and PPE equipment assessments for the following concepts:

- Eye Protection – product selection/rationalization, fit testing
- Hearing Conservation – fit testing
- Face and Head Protection
- Respiratory Protection – qualitative fit testing
- Skin Care Needs Analysis – prevention/reduction of occupational dermatitis, reduction of sick days
- Hand Protection – job-specific assessments, product testing
- Fall Protection – application assessment, harness/lanyard inspection, competent person training
- Ladder Inspection and Certification
- Hoist and Sling Inspection and Certification
- Heat Stress Evaluation – program development
- Spill Containment and Flammable Storage
- Lock Out/Tag Out Program
- AED, BBP, First Aid Training
- ARC Flash Assessments

#### *Energy Efficient Lighting Audits and Training*

Fastenal works in conjunction with our lighting vendors to provide energy efficient lighting audits and training as a value-added service for customers. This program includes:

- Lamp/Ballast Standardization Recommendations
- Lighting Energy Audits/Analysis/Presentations
- Energy Saving Initiatives Specific to Lighting/Ballast
- Sustainability Initiatives Specific to Lighting/Ballast & Other Products
- Product Design Recommendation/Implementation of the Latest in LED Technology for Enhanced Energy and Maintenance Saving Strategies
- Lighting upgrade installation and project management



*Green and Sustainability Training*

Fastenal's Certified Vendor Training includes information about green and sustainability initiatives offered by our various manufacturer partners. We also offer training on our green and sustainability product reporting and ways UC/CHESS/NIPA Participating Entities can work with Fastenal's Sustainability Coordinator to establish goals and manage spend to achieve their goals.

*Annual Customer Show*

Fastenal hosts an annual customer show to provide a venue for customers and manufacturing partners to participate in new product rollouts, cost savings training, demonstration of solutions, etc. Additionally, UC/CHESS/NIPA Participating Entities are afforded an opportunity for government cooperative training provided by National Cooperative Procurement Partners (NCP).

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## Implementation Plan

Fastenal's implementation plan will roll out in three phases: (1) announcement of the UC/CHESS/NIPA award; (2) execution of the Participating Addendums with current and potential Higher Education institutions; and (3) implementation of the UC/CHESS/NIPA Agreement with California universities and potential members throughout the United States.

Fastenal's implementation team is committed to promoting Fastenal's products, services, solutions, and preeminent customer service to all UC/CHESS/NIPA agencies and institutions of higher education in California and across the nation. Our team will execute a strategic marketing plan that will be rolled out in conjunction with the UC/CHESS/NIPA implementation/ training program.

This plan will focus on promoting both organizations and will ensure that our sales force and current and potential government customers understand the power of Fastenal and UC/CHESS/NIPA Agreement working together. We will utilize our considerable internal resources to achieve success, including our in-house Marketing and Graphic Design teams, print shop, and vinyl shop.

Our go-to-market strategy is to educate our sales and support personnel, provide tools to grow our local sales representatives' business through the UC/CHESS/NIPA Agreement, and promote the UC/CHESS/NIPA Agreement to our customers at every available opportunity. This implementation plan includes three phases:

Days  
1-10

Announcement  
of the  
UC/CHESS/  
NIPA Award

### PHASE 1 ACTIVITIES

- Make immediate company announcement on our intranet site and release Fast News video to all Fastenal employees.
- Circulate press release announcement through AP, trade publications, and post on social media and Fastenal.com.
- Release video message from our President/CEO Dan Florness to all Fastenal employees endorsing the new UC/CHESS/NIPA agreement.
- Hold conference calls with Fastenal sales leadership to discuss the details of the UC/CHESS/NIPA award and implementation plan.
- Publish a UC/CHESS/NIPA article in our Fastenal Quarterly newsletter which is distributed to all 21,000+ Fastenal employees.
- Create the internal UC/CHESS/NIPA landing page on our internal intranet site where Fastenal sales representatives will be directed to access: Master Service Agreement information, UC/CHESS/NIPA support contacts, Links to UC/CHESS/NIPA support pages, Summary of contracts and services offered, Fastenal School of Business training, and a downloadable training document to help prepare for sales calls.
- Create the Fastenal.com landing page dedicated to UC/CHESS/NIPA contract information.

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Days  
11-30

Execution of the  
UC/CHESS/  
NIPA  
Participating  
Addendums

#### PHASE 2 ACTIVITIES

- Meet with California higher education contract administration personnel to understand the unique needs of each university, key initiatives, scope of the contract and cooperative use rules.
- Customize the UC/CHESS/NIPA contract to meet the universities' needs through market baskets, vending, onsite, vendor managed inventory, delivery, administrative fees, incentives, and marketing requirements.
- Work with each university system to obtain a listing of all entities who can utilize UC/CHESS/NIPA Agreement and obtain cooperative use rules and regulations.
- Execute a Participating Addendum within each university.
- Hold the UC/CHESS/NIPA implementation meeting with key universities. Implementation meetings with the customer can be set up as an in-person meeting, E-Learn Center, webinar, conference calls, and/or audio/video. Implementation meetings will consist of two stages:
  - Stage 1 Initial Preparation & Strategy Session
    - Custom needs analysis
    - Evaluate resources needed
    - Establish implementation strategy to meet University's unique needs
    - Develop project timeline (implementation team)
    - Develop event details
    - Create and distribute co-branded customized flyer and/or email for event
    - Collaborate with implementation team on items needed for workshop success
  - Stage 2 - Action Steps
    - Confirm internal and external workshop attendees
    - Create goals for each UC/CHESS/NIPA customer
    - Begin workshops at specified customer sites
    - Perform UC/CHESS/NIPA customer site analysis
    - Educate UC/CHESS/NIPA Participating Entities on various methods available to acquire products within the contract.
    - Learn how to register for an account on [www.fastenal.com](http://www.fastenal.com) and other E-Commerce platforms
    - Learn about Fastenal's government-specific services and solutions, including but not limited to: Vending, Onsite, Sustainable Products & Solutions, Supplier Diversity, Emergency Preparedness, Cost Savings, and more
    - Set up monthly, quarterly or semi-annual business reviews to ensure key objectives and cost saving measures are being met with each participating entity
    - Monitor cost savings goals, continuous improvement initiatives, training, service implementation and outreach initiatives to ensure successful implementation of the customer needs and requirements



Days

31-90

Implementation  
of the  
UC/CHESS/  
NIPA  
Agreements  
with Higher  
Education  
Institutions

#### PHASE 3 ACTIVITIES

- Launch email and telemarketing campaign to all Fastenal employees detailing the UC/CHESS/NIPA Agreement and action items for the coming weeks to support the Agreement.
- Create co-branded marketing materials which will be available for Fastenal sales representatives on the UC/CHESS/NIPA intranet landing page. These marketing materials include:
  - UC/CHESS/NIPA Agreement executive summary
  - Product-specific flyers for: Facilities Maintenance, Lighting, and Industrial Supplies & Tools
  - Sustainable products & solutions
  - Supplier Diversity products & solutions
  - FAST Solutions resources (vending, onsite, bin stock and eBusiness solutions)
  - Emergency preparedness plan
- Complete UC/CHESS/NIPA training with each local branch to ensure each branch understands the scope of the UC/CHESS/NIPA Agreement.
- Distribute co-branded UC/CHESS/NIPA literature to Higher Education agencies via our local Fastenal sales employees.

The implementation team will include: Regional & State Government Sales representatives, District Managers, General Managers, local Outside Sales Representatives, and others as required. Each local Fastenal branch will work with its Regional & State Government Sales representative to initiate UC/CHESS/NIPA Implementation Workshops for current and potential government customers.

#### Key Implementation & Marketing Support Contacts

Kevin Fitzgerald – VP of Government Sales  
 Erik McKenna – Director of Government Sales – West  
 Bill Franssen – Director of Government Sales – East  
 Richard Warren – Director of Government Sales – Central  
 Zach Wise – Government Sales Manager  
 Jeff Hicks – VP of FAST Solutions  
 Brooke Mlsna – VP of Marketing  
 Donnalee Papenfuss – VP of Contract Development & Support

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## GREEN POLICY STATEMENT

Fastenal's green initiatives are a logical evolution of our lean quality initiatives, which are focused on eliminating waste, creating efficiencies, and continuous improvement. Our green approach is to continuously improve our green credentials, with smart resource use and optimized distribution routes representing two key areas of focus contributing to overall company sustainability and responsibility. Our green approach is also aligned with our government contract compliance processes.



Compressed Natural Gas Semi Fleet

It is our mission to operate our business with minimal environmental impact and help our customers do the same by offering green products and services to help them meet their sustainability needs and goals. This mission comprises the following initiatives:

- Establish a green product offering from key suppliers for national distribution and clearly identify those products in our marketing materials, including our catalogs, brochures, promotions, and website
- Offer recycling programs for lamps, ballasts, mercury-containing devices, batteries, printer cartridges and PPE safety products ensuring safe disposal
- Partner with lighting specialists to assist in the planning, specification and implementation of retrofit projects
- Capture and report green consumption data from customer usage reports
- Receive electronic POs, invoices, and other business documents from suppliers and customers whenever possible
- Encourage our customers to sign up for Electronic Invoicing via fax, email, or the web to reduce paper usage
- Offer industrial vending solutions to help reduce wasteful product consumption and redundancy
- Provide local service and solutions with more than 2,600 store locations worldwide suppliers and customers whenever possible

### WHAT WE ARE DOING TODAY

#### WASTE REDUCTION

- We reuse or recycle most of our incoming packaging materials (cardboard, polystyrene, shredded paper, air bags, etc.), we use composite pallets and totes for shipping, and our corrugated boxes used for repackaging are made from post-consumer recycled content
- Packaging reduction efforts at select distribution centers with our new automated storage and retrieval system (ASRS). Reusable totes are used in place of cardboard boxes with this new system. Further packaging reduction efforts are also underway for incoming, high volume products
- We reuse pallets, repair when necessary, throughout distribution
- Increased use of e-mail which greatly reduces the amount of paper used, business records are digitized to minimize hard copy document storage, multifunctional devices (for faxing, printing and photocopying) reduce energy and paper usage
- We purchase paper made from recycled content, and we recycle our office paper
- We encourage staff and visitors to recycle bottles, plastics and aluminum cans by placing recycling bins at strategic points throughout our stores, distribution centers, and offices
- We recycle our old computers as part of our IT replacement strategy
- We recycle our spent fluorescent lamps, ballasts, batteries and printer cartridges
- We have reduced the amount of our landfill waste by finding ways of recycling waste material, either in-house or in conjunction with others who are able to use the material constructively

- We have developed e-learning opportunities for employee training in conjunction with the Fastenal School of Business to reduce miles traveled
- Fastenal supports entities with a ban on single-use shopping bags by offering alternatives such as recycled paper bags and reusable bags
- Reduced paper usage with electronic accounting practices

#### ENERGY EFFICIENCY

- Our consumption of energy is also closely monitored and we take measures to ensure that it is not wasted
- Our distribution centers have been retrofitted with energy-efficient lighting systems
- Our headquarters have been retrofitted with LED lighting systems
- We have a HVAC Preventative Maintenance Program in which our HVAC systems are serviced semi-annually to increase the units' performance and overall efficiency which reduces energy consumption

#### FLEET SUSTAINABILITY

- Our consumption of fuel is closely monitored and we take measures to ensure that it is not wasted
- We utilize Global Information Systems to design truck routes that minimize miles traveled
- Introduced Compressed Natural Gas (CNG) vehicles in select locations to lower fuel costs and emissions

Printed in the USA • JP/05.14/Fastenal Green Policy Statement

For more information on Fastenal's green initiatives, products or services, please contact [gogreen@fastenal.com](mailto:gogreen@fastenal.com).

**HOW DO YOU PREFER TO BUY? LOCAL STORE / PERSONAL SERVICE / INVENTORY SOLUTIONS / FASTENAL.COM**



## Green and Sustainable Product Offering

Fastenal's robust green and sustainable offering includes more than 46,000 products. Please see Fastenal's Green Product Guide at <http://www.digiedition.fastenal.com/OtherFlyers/GreenCatalog/>

The term "environmentally preferable" describes products or services that have a lesser or reduced effect on human health and the environment versus competing offerings that serve the same purpose. All of the environmentally preferable products on fastenal.com are identified with the designation of "green" and a green leaf symbol. This symbol indicates green products that are either third-party certified or non-certified, but it does not represent a certification of its own. Our goal is to identify environmentally preferred products and provide supporting details, so our customers can decide which products will help them work towards their green or sustainability initiatives. The products in our green offering promote sustainability through energy conservation, green cleaning and maintenance, waste reduction and water conservation.

Many of our products have been certified or recognized by organizations that evaluate and set standards for products with environmental benefits. These organizations include: Energy Star, Green Seal, EPA Safer Choice, EcoLogo, Carpet and Rug Institute, Greenguard Environmental Institute, Forest Stewardship Council, Sustainable Forestry Initiative, USDA BioPreferred, EPA WaterSense, SCS Certified, NEMA Premium, UL Environment.

Fastenal also has non-certified green products. Although not certified by a third party, these products offer environmental benefits according to information provided by the manufacturer. We offer this designation because third-party certifications don't exist for all green products and categories. Non-certified products in our offering are considered environmentally preferable for various reasons. For example, they may reduce energy consumption, they may have low or no-VOCs (which directly affect air quality), they may contain recycled content that meets or exceeds EPA standards, etc.

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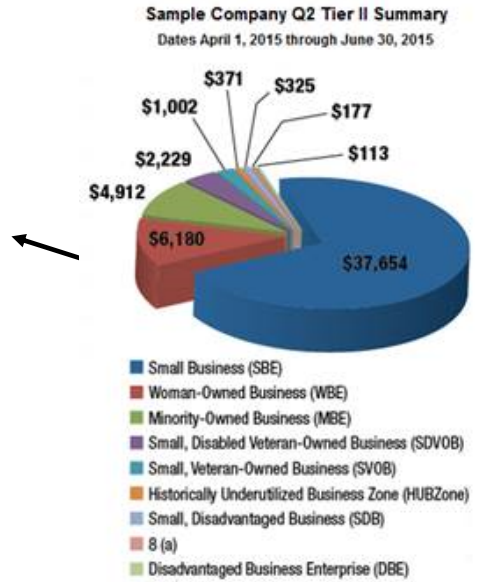


## Compliance Reports

Fastenal Product Compliance team can help you support your compliance initiatives, including providing reporting for your supplier diversity and/or green purchases. These reports can be as basic as the summary views shown below, or they can display details down to the department/division, product category or part level. These reports also serve to monitor your progress towards your diversity/green requirements or goals.

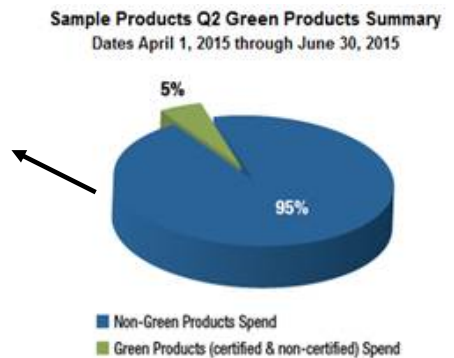
### Supplier Diversity

Sample Company Q2 Tier II Spending		
Dates: April 1, 2015 through June 30, 2015		
Category	Spend	% of Total Spend
Small Business (SBE)	\$37,654	17.36%
Woman-Owned Business (WBE)	\$6,180	2.85%
Minority-Owned Business (MBE)	\$4,912	2.26%
Small, Disabled Veteran-Owned Business (SDVOB)	\$2,119	0.98%
Small, Veteran-Owned Business (SVOB)	\$1,002	0.46%
Historically Underutilized Business Zone (HUBZone)	\$371	0.17%
Small, Disadvantaged Business (SDB)	\$325	0.15%
8 (a)	\$177	0.08%
Disadvantaged Business Enterprise (DBE)	\$113	0.05%
<b>Total Q2 Spend (Incl, Non-Green)</b>	<b>\$216,916</b>	<b>24.37%</b>



### Green

Sample Company Green Products Q2 Summary		
Dates: April 1, 2015 through June 30, 2015		
Category	Spend	% of Total Spend
Environmentally Preferred	\$7,231	3.33%
Leadership in Energy & Environmental Design (LEED)	\$1,996	0.92%
Green Seal	\$952	0.44%
ENERGY STAR	\$259	0.12%
EcoLogo	\$213	0.10%
GREENGUARD	\$201	0.09%
Design for Environment (DfE)	\$165	0.08%
UL Environment Certified	\$112	0.05%
Sustainable Forestry Initiative (SFI)	\$96	0.04%
Forest Stewardship Council Certified (FSC)	\$78	0.04%
Carpet & Rug Institute Seal of Approval	\$55	0.03%
USDA BioPreferred	\$52	0.02%
<b>Total Q2 Spend (Incl, Non-Green)</b>	<b>\$216,916</b>	<b>5.26%</b>



Fastenal requires supporting documentation from all manufacturers with sustainable products. Below is an example of the information Fastenal can provide itemizing customer locations/divisions as well as the product characteristics that determine its classification as a sustainable product.

Division/Location	Fastenal Part	Qty. Shipped	Sum of Ext.
Customer Distribution Center	0612025	5	\$783.00
Customer Corp. Office	0600145	72	\$621.00

- Fastenal Part 0612025 (Stainless Steel Cleaner – Soy gallon pail) is made with only 100% sustainable, plant-based ingredients and is free of petrochemicals, dyes, synthetic perfumes, formaldehyde, 1,4 Dioxane.
- Fastenal Part 0600145 (800' BrwnPprTwl Roll) may contribute to LEED Credits, is EPA compliant, is made of 100% recycled, 50% post-consumer waste and is EcoLogo certified.





## Attachment L Response Implementation Plan

As indicated in Section 2.11 Supplier-Managed Inventory, Fastenal proposes the following implementation/transition solution for the locations outlined in Attachment L – Campus Matrix.

To ensure a fast, seamless and risk-free implementation across your facilities, we have dedicated Implementation teams throughout California, as well as across the United States. With more than 152 implementation specialists overall, Fastenal completed over 1,800 large-scale implementation projects in 2017.

Our top priority during implementation is to ensure zero supply chain interruptions. Beyond that we'll work to implement a program that drives value to your organization in four basic areas:

1. Increased/Improved productivity
2. Decreased assets (inventory reduction)
3. Reduced expenditures (freight, administrative costs, etc.)
4. Long-term process controls

Implementation involves collaboration on the local level (including the local Fastenal personnel who will ultimately be servicing your locations) – all coordinated through a dedicated Implementation Project Manager to ensure open communication and a consistently high level of service across your organization.

With the amount of projects we do in any given year, we have an exceptional understanding of how to transition customers from one supplier to another. As you read below and in our implementation plan, you will see some common themes such as constant communication and scheduled updates to keep everybody involved on the same page. As a national distributor, Fastenal has taken over many existing service models that range from a single Bin Stock program to a robust onsite. Each transition is unique and comes with unique challenges that Fastenal is positioned to meet.

The following is a typical implementation timeline once the agreement is signed:

- Phase I:
  - Individual site visits
  - Campus tours and process mapping
  - Discuss program goals, gather local site contact information
  - Evaluate individual site needs with key personnel
  - Create Gantt chart and task trackers
  - Local Fastenal branch feedback/implementation surveys
- Phase II:
  - Evaluate, organize and set-up local stocking systems
  - Communicate all pertinent inventory information
  - Inventory analysis
  - Evaluate new inventory commitment at local Fastenal facility
- Phase III:
  - Identify path forward for problem sites
  - Complete transition
  - Collaborate on SOP (Standard Operating Procedures)



Implementation will be scheduled upon signing an agreement. Basic implementation includes introductory meetings and site surveys to determine stocking and service requirements. This phase is normally completed within two weeks. Inventory analysis, reporting criteria, cost savings documentation and quality assurance requirements are implemented as required. Routine labeling and basic implementation are included in our service package. We offer a full line of material storage and handling equipment at competitive pricing.

#### Transition Plan:

##### *Supplier Managed Inventory*

Fastenal would perform a Process Mapping exercise at each campus to allow us to have a full picture of the current state and identify the solution that best fits the needs of each campus.

##### *Vending Machines*

- In order to realize the full value of Fastenal's FAST Solutions vending program, it is necessary to utilize Fastenal-provided vending machines.
- Fastenal's Solutions Sales team will work with each campus to identify the vending machines that will best meet the needs of each campus location, as well as the number of machines required and the products that should be stocked in each.
- Fastenal has extensive experience in transitioning rules, restrictions, and other requirements from previous suppliers' software to Fastenal.
- Fastenal's average implementation timeline is 40 days after signing the FAST Solutions Vending Agreement and all implementation/installation is performed by the local Fastenal Build Center.

##### *E-Procurement*

- Upon the start of any integration project, Fastenal will commit IT resources to getting the project completed in a timely fashion. Contacts from each of the following departments will be involved in every step of the project: Government Sales, eCommerce Sales, EDI Quality Control, EDI Support, Government Account Coordination, Product Marketing Coordination.
- Fastenal's average implementation timeline is 45-60 days depending on the testing throughout the project. Fastenal does not rely on any 3rd Party as we have our own in-house EDI Team. For this project, Phil Ahlbrecht will be your eCommerce Sales Representative and will manage the project from beginning to completion.

#### Campus Matrix Locations

Fastenal has branch locations within an average of 4.9 miles of each UC campus. This proximity will allow us to provide just in time solutions as detailed in the Campus Matrix.

University of California Campus	Distance to Servicing Fastenal Branch	Fastenal Representative
DAVIS	Onsite	Amy Wiegand
IRVINE	5.3 miles	Brian Burckley
LOS ANGELES	11 miles	David Galarza
MERCED	10 miles	Alberto Sanchez
RIVERSIDE	1.2 miles	Nathan Hodge
SAN DIEGO	5.9 miles	Robert Olson
SAN FRANCISCO	6.9 miles	Brandon Cruz

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SANTA BARBARA	3 miles	Ismel Reyes
SANTA CRUZ	3 miles	James Velasquez
BERKELEY	2.5 miles	Drew Murphy
CCC	Varies by Location	Varies by Location
CSU	Varies by Location	Varies by Location

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CCC	Varies by Location	Varies by Location
CSU	Varies by Location	Varies by Location

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## **Kevin Fitzgerald**

507-453-8565  
kfitzger@fastenal.com  
2001 Theurer Blvd.  
Winona, MN 55987

### **Relevant Professional Experience**

Vice President of Government Sales, 2018 – Present

[Fastenal Company](#) | [Winona, MN](#)

Work with our Govt Sales and Support team to implement contracts within our State, Local and Higher Education customers.

Vice President of Fastenal Solutions, 2015-2017

[Fastenal Company](#) | [Winona, MN](#)

Work with our Fastenal Solutions Vending Sales and Support team to implement Fastenal Vending Machines to our strategic customers around the world.

Vice President of Government Sales, 2014-2015

[Fastenal Company](#) | [Winona, MN](#)

Work with our Govt Sales and Support team to implement contracts within our State, Local and Higher Education customers.

#### *Additional Positions Held:*

Director of Government Sales, 2007-2014

[Fastenal Company](#) | [Richmond, VA](#)

Government Sales Specialist, 2005-2007

[Fastenal Company](#) | [Virginia Beach, VA](#)

Branch Sales Manager, 1999-2005

[Fastenal Company](#) | [Various Locations](#)

### **Education**

1995-1999

Radford University

Radford, VA

B.S. Business Marketing (minor in Psychology)

### **Skills / Certifications**

- Dale Carnegie Leadership – 2016
- NASPO VP Vendor Advisory Council – 2014-2016
- Various NIGP Classes and Meetings – 2007-2014

**Zach Wise**

507-313-7206  
zwise@fastenal.com  
4730 Service Drive  
Winona, MN 55987

**Relevant Professional Experience**

Government Sales Manager, May 2013 – Present

[Fastenal Company](#) | Winona, MN

Manage Fastenal's government contracts nationwide with an emphasis on the national cooperative contracts National IPA and NASPO ValuePoint. Design and implement sales initiatives, marketing programs and inside sales to foster growth and bring value to the contract agencies.

Sales Development Manager, January 2010 – May 2013

[Fastenal Company](#) | Winona, MN

Managed the Government Coordinator and Inside Sales team. Developed processes for adding customers to a contract, reporting, responding to bids/RFP's.

Market Research Analyst, November 2006 – January 2010

[Fastenal Company](#) | Winona, MN

Analyzed sales data to improve the performance of marketing and sales strategies. Identified buying trends within customer segments to bring solutions and product sales opportunities to Fastenal's sales team.

**Education**

University of Wisconsin-River Falls  
2000, B.S. Marketing Communications

**Skills / Certifications**

- Strong verbal & written communication skills
- Ability to prioritize and multi-task, all while staying organized
- Fluent in Microsoft Excel, Word, PowerPoint, and Outlook
- Critical Analysis: The Key Benefits, Rise in Popularity, and Analytic Thinking behind Cooperative Purchasing – NCPP 2016
- Cooperative Contract Comparison: Educate, Evaluate, and Elevate – NCPP 2016
- Fastenal Lean Blue Belt - 2012

## Justin Burke

916-612-7034

jburke@fastenal.com

8185 Belvedere Ave., Suite F  
Sacramento, CA 95826

### Relevant Professional Experience

Government Sales Specialist, September 2014 – Present

[Fastenal Company](#) | [Sacramento, California](#)

- Develop high level relationships with decision makers within strategic customers, develop and implement impactful solutions to lay the foundation for mutually beneficial long-term partnerships.
- Support and train 53 Fastenal branches to better engage state/local government business.
- Mentor 9 members of the Government Sales Team to assist them in developing better habits to become more effective sales professionals. Provide support with scheduling, internal communication, sales and solutions strategies.
- Served on a committee to create a new sales process for the Government Sales team.
- Implemented new contracts with SMUD, Placer County, and Sacramento County totaling \$3.4 million in new opportunities.
- Landed onsite contract with the University of California, Davis.

Outside Sales Representative, July 2013 – September 2014

[Fastenal Company](#) | [Sacramento, California](#)

- Managed a book of business that included over 100 customers, focusing heavily on account retention and sales growth.
- Promoted to Government Sales Specialist September 2014.

### Education

August 2008 – May 2013

University of Nevada, Reno

BS in Business Administration with a major in Information Systems and a minor in Economics

### Skills / Certifications

- Ability to lead regional strategic initiatives
- Strong verbal & written communication skills
- Fluent in Microsoft 365 product suite
- Strong organization skills

## Monica Nelton

507-313-7633  
mnelton@fastenal.com  
4730 N. Service Drive  
Winona, MN 55987

### Professional Experience

Sales Development Manager, December 2013 - Present

[Fastenal Company | 2001 Theurer Blvd, Winona, MN 55987](#)

Manage the sales coordinator team, which handles all corporately supported National Account and Government contract customers. This includes contract development, contract maintenance, and reporting needs.

Business Development Compliance Specialist, June 2012-Dec 2013

[Fastenal Company | 2001 Theurer Blvd, Winona, MN 55987](#)

Assisted with continued development of the Fastenal Reseller Consortium program. Supported the partner companies with corporate assistance and guidance.

### Education

Saint Mary's University of Minnesota, Minneapolis, MN. Educational Doctorate program (EdD) in Leadership. Currently holds an ABD (all but dissertation) status.

Viterbo University, LaCrosse, WI. Masters of Business Administration. Completed degree – Dec. 2011.

Winona State University, Winona, MN. B.A. Sociology. Completed degree – May 1997.

### Skills

- Strong verbal & written communication skills
- Ability to prioritize and multi-task, all while staying organized
- Fluent in Microsoft Excel, Word, PowerPoint, and Outlook
- Experience with financial systems and analysis
- Fastenal BlueBelt – lean certification program

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
AKAN1	ACAK	8050 Old Seward Hwy	Anchorage	AK	99518	907-276-3700	907-276-3701	akan1@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
AKFAR	FBAK	3501 Lathrop St Unit A	Fairbanks	AK	99701	907-455-8600	907-455-8601	akfar@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
AKJUN	JJAK	1810 Anka Street	Juneau	AK	99801	907-780-4088	907-780-4122	akjun@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
AKKEN	KEAK	42436 Kenai Spur Hwy Suite 1	Kenai	AK	99611	907-335-0102	907-335-0103	akken@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
AKWAS	WLAK	619 S. Knik-Goose Bay Rd Ste A&B	Wasilla	AK	99654	907-373-2204	907-373-2255	akwas@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
ALCAE	CRAL	229 Regency Park Drive	Alabaster	AL	35007	205-621-8009	205-621-8010	alcae@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALAND	ADAL	1813 East Three Notch Street	Andalusia	AL	36421	334-222-0844	334-222-0993	aland@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALOXF	OXAL	1825 Hillyer Robinson Ind. Pkwy	Anniston	AL	36207	256-835-5904	256-835-5905	aloxf@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALATH	AHAL	17749 Hwy 72 West	Athens	AL	35611	256-232-4934	256-232-0159	alath@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALATT	ATAL	84 Industrial Blvd.	Attalla	AL	35954	256-570-0238	256-570-0958	alatt@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALAUH	AUAL	115 East Veterans Blvd.	Auburn	AL	36832	334-887-8661	334-887-8845	alauh@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALSTA	STAL	906 McMeans Ave	Bay Minette	AL	36507	251-580-5305	251-580-5318	alsta@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
ALBI3	BSAL	1031 19th St N	Bessemer	AL	35020	205-426-8046	205-426-8290	albi3@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALBIR	BHAL	2821 5th Ave South	Birmingham	AL	35233	205-328-8684	205-328-8686	albir@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALALB	ALAL	1321 Wagner Drive Suite 100	Boaz	AL	35957	256-593-2767	256-593-2768	alalb@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALCLA	CTAL	1515 7th Street South	Clanton	AL	35045	205-755-2144	205-755-2436	alcla@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALCUL	CLAL	765 County Road 437	Cullman	AL	35055	256-775-8342	256-775-8344	alcul@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALDEC	DCAL	3108 Hwy 20	Decatur	AL	35601	256-355-1067	256-355-1424	aldec@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALDEM	DEAL	1509 Hwy 43 South	Demopolis	AL	36732	334-287-0312	334-287-0323	aldem@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALDOT	DTAL	446 Ross Clark Circle	Dothan	AL	36303	334-712-9546	334-712-9640	aldot@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALENT	ENAL	1152 Geneva Hwy	Enterprise	AL	36330	334-393-5525	334-393-5686	alent@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALEUF	EUAL	119 Hunters Inlet Rd	Eufaula	AL	36027	334-616-0890	334-616-0896	aleuf@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALFLR	FLAL	4326 Helton Dr	Florence	AL	35630	256-764-0183	256-766-9864	alflr@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALFOR	FYAL	3824 Gault Ave. N	Fort Payne	AL	35967	256-845-4385	256-845-4398	alfor@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALGUN	GNAL	6620 Hwy 43	Guin	AL	35563	205-468-4600	205-468-4602	algun@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALHAR	HSAL	2603 Hwy 31 SW	Hartselle	AL	35640	256-751-2833	256-751-2167	alhar@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALHU1	HTAL	111 Spacegate Drive	Huntsville	AL	35816	256-852-7710	256-852-7712	alhu1@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALMAD	MDAL	3368 Wall Triana Highway	Huntsville	AL	35824	256-772-3331	256-772-3188	almad@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALJAS	JSAL	13246 Hwy 78 East	Jasper	AL	35501	205-221-9536	205-221-9773	aljas@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALMO2	MBAL	3713 Lakeside Court	Mobile	AL	36693	251-662-7504	251-662-8266	almo2@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALMO1	MTAL	5775 Mobile Highway	Montgomery	AL	36105	334-284-6069	334-284-6028	almo1@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALMON	MNAL	849 Lagoon Business	Montgomery	AL	36117	334-244-1989	334-244-8747	almon@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALMUS	MUAL	2300 East 2nd Street	Muscle Shoals	AL	35661	256-383-9901	256-383-5870	almus@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALPEL	PEAL	2132 Pelham Parkway Ste A	Pelham	AL	35124	205-989-8243	205-989-9458	alpel@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALPEC	PCAL	311 Miles Pkwy Ste 101	Pell City	AL	35125	205-338-5551	205-338-5553	alpec@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALRUS	RUAL	14285 Highway 43	Russellville	AL	35653	256-332-8133	256-332-9247	alrus@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALSE1	SMAL	209 Celeste Rd	Saraland	AL	36571	251-675-0142	251-675-0144	alse1@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALSC1	SCAL	20990 John T. Reid Parkway	Scottsboro	AL	35769	256-259-1223	256-259-1227	alsc1@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALSEM	SEAL	1310 W. Highland Ave	Selma	AL	36701	334-872-7552	334-872-7553	alsem@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALROB	RDAL	1214 Hwy 59 South	Summerville	AL	36580	251-947-6002	251-947-6006	alrob@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
ALSYA	SYAL	621 Gene E Stewart Blvd	Sylacauga	AL	35151	256-249-6900	256-249-0800	alsya@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALTAA	TDAL	65400 Highway 77 North	Talladega	AL	35160	256-362-4015	256-362-4170	altaa@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALBI1	BRAL	2535 Commerce Circle	Tarrant City	AL	35217	205-849-5136	205-849-9723	albi1@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALMOB	SRAL	6235 Rangeline Road	Theodore	AL	36582	251-443-6047	251-443-6049	almob@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALTRY	TOAL	1266 Hwy 231 South	Troy	AL	36081	334-566-3278	334-566-3313	altry@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALBI2	TRAL	381 U S Hwy 11	Tusville	AL	35173	205-467-0210	205-467-0256	albi2@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ALTUS	TLAL	1120 35th Street Suite F	Tuscaloosa	AL	35401	205-752-6101	205-752-6161	altus@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
ARL11	ALAR	9500 Highway 5 N	Alexander	AR	72002	501-847-9985	501-847-9996	arl11@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARARK	AKAR	1205 North 10 St., Suite A	Arkadelphia	AR	71923	870-245-2227	870-403-0217	arark@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARBAT	BAAR	3000 Jennings Lane Suite F	Batesville	AR	72501	870-251-4222	870-251-3484	arbat@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARBEN	BEAR	802 SW 12th Street, Suite 2	Bentonville	AR	72712	479-273-3347	479-273-3992	arben@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARBLY	BLAR	4940 N. County Road 791	Blytheville	AR	72315	870-763-7045	870-763-7054	arbly@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
ARCAM	CAAR	1269 California Ave, SW	Camden	AR	71701	870-836-5911	870-837-2099	arcam@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARCLA	CLAR	504 S. Crawford Street	Clarksville	AR	72830	479-979-0019	479-705-0727	arcla@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARCON	CWAR	650 Robins St.	Conway	AR	72032	501-327-7273	501-327-6994	arcon@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARELD	EDAR	100 Ashley Lane	El Dorado	AR	71730	870-863-4800	870-863-4807	areld@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARFAY	FYAR	796 S School Ave	Fayetteville	AR	72701	479-442-2860	479-442-2861	arfay@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARFT2	FOAR	2907 McKinley Avenue	Fort Smith	AR	72908	479-648-0331	479-648-3899	arft2@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARHAR	HRAR	508 HWY 62-65 North	Harrison	AR	72601	870-743-1242	870-743-1226	arhar@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARHEB	HEAR	141 Wilburn Road	Heber Springs	AR	72543	501-362-2245	501-362-2256	arheb@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARHOT	HSAR	767 Mid America Blvd.	Hot Springs	AR	71913	501-760-6440	501-760-6442	arhot@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARSHE	SEAR	617 J.P. Wright Loop	Jacksonville	AR	72076	501-982-2442	501-982-2444	arshe@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARJON	JOAR	5911 East Highland	Jonesboro	AR	72401	870-931-5424	870-931-5425	arjon@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
ARLIT	LRAR	7520 Lindsey Road	Little Rock	AR	72206	501-490-2658	501-490-2659	arlit@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARMON	MOAR	600 Hwy. 425 North	Monticello	AR	71655	870-460-9444	870-460-9446	armon@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARMOU	MHAR	319 Highway 201 North	Mountain Home	AR	72654	870-424-4701	870-424-4712	armou@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARL2	NRAR	10300 Riverview Corporate Drive	North Little Rock	AR	72113	501-771-9380	501-771-9392	arl2@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
AROSC	OSAR	1794 South Highway 61	Osceola	AR	72370	870-622-0590	870-622-0831	arosc@stores.fastenal.com	BILL FRANSEN	757-342-6123	wfransse@fastenal.com
ARPAR	PRAR	802 Country Club Rd.	Paragould	AR	72450	870-236-1212	870-236-1217	arpar@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARPIN	PIAR	7003 Sheridan Rd	Pine Bluff	AR	71602	870-247-5770	870-247-5830	arpin@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARROG	ROAR	1400 Hudson Road	Rogers	AR	72756	479-619-2798	479-619-2794	arrog@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARRUS	RSAR	3943 East Main	Russellville	AR	72802	479-968-5932	479-968-6495	arrus@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARSEA	SYAR	1208 South Benton Street	Searcy	AR	72143	501-268-8255	501-268-6721	arsea@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARSLA	SSAR	1606 South Pointe	Siloam Springs	AR	72761	479-524-2266	479-524-2271	arsla@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARSP1	SPAR	2324 E. Robinson Avenue	Springdale	AR	72764	479-750-2138	479-750-2465	arsp1@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARSTU	STAR	1919 South Park	Stuttgart	AR	72160	870-673-0014	870-673-0018	arstu@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARFT1	VAAR	1001 South 25th Circle	Van Buren	AR	72956	479-471-6938	479-471-8513	arft1@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ARWES	WMAR	479 Hwy 77	West Memphis	AR	72301	870-400-2047	870-400-4931	arwes@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
AZBUH	BCAZ	2570 Landon Dr Unit A & B	Bullhead City	AZ	86429	928-754-1800	928-754-1574	azbuh@stores.fastenal.com	IZAAK BANOWETZ	256-996-6654	ibanowet@fastenal.com
AZPH8	CGAZ	3048 N Cessna Ave Suite 1	Casa Grande	AZ	85122	520-423-1803	520-423-1834	azph8@stores.fastenal.com	ANTONIO PEREDA	623-216-5454	apereda@fastenal.com
AZPH5	CHAZ	500 N 56th Street, Suite 3 & 4	Chandler	AZ	85226	480-785-5100	480-785-4709	azph5@stores.fastenal.com	ANTONIO PEREDA	623-216-5454	apereda@fastenal.com
AZFLA	FLAZ	2463 N. Walgreens St. Ste A	Flagstaff	AZ	86004	928-526-5553	928-526-5294	azfla@stores.fastenal.com	IZAAK BANOWETZ	256-996-6654	ibanowet@fastenal.com
AZPH2	MSAZ	75 W. Baseline Rd Suite 50	Gilbert	AZ	85233	480-632-2885	480-632-2877	azph2@stores.fastenal.com	ANTONIO PEREDA	623-216-5454	apereda@fastenal.com
AZPH7	PRAZ	9802 N 91st Avenue Suite 106	Peoria	AZ	85345	623-487-4284	623-487-3902	azph7@stores.fastenal.com	ANTONIO PEREDA	623-216-5454	apereda@fastenal.com
AZP13	PIAZ	1775 E University Dr. Suite 180	Phoenix	AZ	85034	602-243-1475	602-243-1479	azp13@stores.fastenal.com	IZAAK BANOWETZ	256-996-6654	ibanowet@fastenal.com
AZPH4	POAZ	21002 N. 19th Ave Suite 100	Phoenix	AZ	85027	623-582-2777	623-582-2607	azph4@stores.fastenal.com	IZAAK BANOWETZ	256-996-6654	ibanowet@fastenal.com
AZPRE	PVAZ	9551 E. Lorna Lane, Suite N	Prescott Valley	AZ	86314	928-772-6325	928-772-6432	azpre@stores.fastenal.com	IZAAK BANOWETZ	256-996-6654	ibanowet@fastenal.com
AZSVA	SVAZ	4669 N Commerce Drive, Suite 4B	Sierra Vista	AZ	85635	520-417-9905	520-417-9907	azsva@stores.fastenal.com	IZAAK BANOWETZ	256-996-6654	ibanowet@fastenal.com
AZTUC	TCAZ	3455 S. Palo Verde Rd. # 143	Tucson	AZ	85713	520-670-1896	520-670-1897	aztuc@stores.fastenal.com	IZAAK BANOWETZ	256-996-6654	ibanowet@fastenal.com
AZYUM	YMAZ	2714 Ave. 3E	Yuma	AZ	85365	928-314-4930	928-314-4943	azyum@stores.fastenal.com	ANTONIO PEREDA	623-216-5454	apereda@fastenal.com
CAAME	ACCA	120 Tower Road, Suite 5	American Canyon	CA	94503	707-256-0767	707-256-3967	caame@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAANA	AHCA	1201 E Ball Road Unit C&D	Anaheim	CA	92805	714-533-2658	714-533-3883	caana@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CAPIT	PICA	2201 10th St. Suite F	Antioch	CA	94509	925-778-9814	925-778-9816	capit@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAATW	ATCA	201 Business Parkway	Atwater	CA	95301	209-358-6114	209-358-6591	caatw@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CAAUB	AUCA	3740 Grass Valley Highway, Suite 2	Auburn	CA	95602	530-885-3771	530-885-5529	caaub@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CABA1	BRCA	416 Workman Street	Bakersfield	CA	93307	661-635-3278	661-635-3280	caba1@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CABA2	BSCA	4717-1 & 4725-1 District Blvd.	Bakersfield	CA	93313	661-398-3175	661-398-8968	caba2@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CABA3	BFCA	3359 Pegasus Drive, Suite 201-203	Bakersfield	CA	93308	661-399-7455	661-399-9675	caba3@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CABAE	BCCA	19424 Creek Road	Bakersfield	CA	93314	661-746-1003	661-746-1016	cabae@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CABAK	BKCA	3452 Alken Street Suite A	Bakersfield	CA	93308	661-588-6670	661-588-6673	cabak@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CABAN	BGCA	1143 W. Lincoln Avenue, Units 11&12	Banning	CA	92220	951-849-6504	951-849-6346	caban@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CABEN	BNCA	5466 Gateway Plaza Drive	Benicia	CA	94510	707-745-2594	707-745-2593	caben@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CABER	BYCA	1308 9th St	Berkeley	CA	94710	510-527-9241	510-527-5615	caber@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAPAM	PDCA	78-078 Country Club Drive	Bermuda Dunes	CA	92203	760-200-1725	760-200-1905	capam@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CABRE	BWCA	9000 Brentwood Blvd. Suite E	Brentwood	CA	94513	925-240-0851	925-516-4272	cabre@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAS18	BLCA	1438 Rollins Road	Burlingame	CA	94010	650-548-4009	650-548-4029	cas18@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CACAM	CPCA	210 Harrison Avenue	Campbell	CA	95008	408-370-3271	408-370-6455	cacam@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CALO2	LGCA	17101 S. Central Ave, Unit J	Carson	CA	90746	310-638-1626	310-638-1628	calo2@stores.fastenal.com	ALIX DARBOUZE	818-399-1447	adarbouz@fastenal.com
CACER	CECA	2401 Rockefeller Dr. Ste D	Ceres	CA	95307	209-541-0818	209-541-0819	cacer@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CACHA	CWCA	9555 Owensmouth Ave, Unit 9	Chatsworth	CA	91311	818-772-7093	818-772-7629	catcha@stores.fastenal.com	ALIX DARBOUZE	818-399-1447	adarbouz@fastenal.com
CACHC	CHCA	607 Country Drive	Chico	CA	95928	530-894-6390	530-894-6070	cachc@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CACHN	CICA	5171 Edison Avenue, Suite B	Chino	CA	91710	909-631-2887	909-631-2884	cachn@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CACHO	COCA	407 W. Robertson Blvd.	Chowchilla	CA	93610	559-665-1758	559-665-6935	cacho@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CACHU	CLCA	1120 Bay Blvd. Suite D	Chula Vista	CA	91911	619-424-6766	619-424-6767	cachu@stores.fastenal.com	MICHAEL SCHENK	619-471-7225	mschenk@fastenal.com
CACIT	IDCA	136 California Avenue	City Of Industry	CA	91744	626-336-3220	626-336-4770	cacit@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CALO1	LNCA	5380 E. Washington Blvd	Commerce	CA	90040	323-260-4618	323-260-4807	calo1@stores.fastenal.com	ALIX DARBOUZE	818-399-1447	adarbouz@fastenal.com
CACON	CNCA	1375 Franquette Ave Ste A	Concord	CA	94520	925-363-4759	925-363-9467	cacon@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CACOR	CRCA	2410 Wardlow Road Suite 111	Corona	CA	92880	951-898-4768	951-898-4769	cacor@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CADAV	DACA	606 Pena Drive, Unit 900	Davis	CA	95618	530-750-1024	530-750-1033	cadav@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CADEL	DLCA	1427 S. Lexington St. Unit 12 Ste B	Delano	CA	93215	661-721-7676	661-721-7677	ca-del@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CADIX	DICA	1660 N. Lincoln, Unit B	Dixon	CA	95620	707-678-6827	707-678-6572	cadix@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAPLE	PSCA	6355 Scarlett Court, Unit 16	Dublin	CA	94568	925-828-7291	925-828-7462	caple@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAELC	ELCA	435 W. Bradley Ave Suite B	El Cajon	CA	92020	619-442-8892	619-444-8893	caelc@stores.fastenal.com	MICHAEL SCHENK	619-471-7225	mschenk@fastenal.com
CAEL1	EOCA	501 B East Heil Ave.	El Centro	CA	92243	760-352-2313	760-352-2314	cael1@stores.fastenal.com	MICHAEL SCHENK	619-471-7225	mschenk@fastenal.com
CAELD	EDCA	4669 Golden Foothills Pkwy	El Dorado Hills	CA	95762	916-933-8042	916-933-8052	caeld@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAEL2	EGCA	9291 Bendel Place	Elk Grove	CA	95624	916-687-3227	916-685-3523	cael2@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
CASCN	EICA	1309 Simpson Way, Suite A	Escondido	CA	92029	760-745-0208	760-745-0213	cascn@stores.fastenal.com	MICHAEL SCHENK	619-471-7225	mschenk@fastenal.com
CAEUR	EUCA	333 Suite A Cedar St.	Eureka	CA	95501	707-445-9274	707-445-9278	caeur@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CASAP	SPCA	1128 Western St Unit # 5 & 7	Fairfield	CA	94533	707-421-2972	707-421-2977	casap@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAFON	FOCA	15754 Slover Ave, Unit A	Fontana	CA	92337	909-822-3278	909-822-3272	cafon@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CAFOV	FWCA	2030 S Golden St Blvd Ste 201	Fowler	CA	93625	559-834-2243	559-834-2252	cafov@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CAFRE	FTCA	45333 Fremont Blvd, Unit 6	Fremont	CA	94538	510-226-6580	510-226-6581	cafre@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAFR1	FECA	5816 East Shields Ave # 106	Fresno	CA	93727	559-291-9011	559-291-9013	cafr1@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CAFR2	FSCA	3535 W. Gettysburg Ave.	Fresno	CA	93722	559-227-1112	559-227-1117	cafr2@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CAFRA	FNCA	5748 East Shields Avenue	Fresno	CA	93727	559-294-1809	559-294-1852	cafra@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CAFRS	FRCA	3204 East Garrett	Fresno	CA	93706	559-495-0146	559-495-0192	cafrs@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CAGAR	GGCA	7052 Orangewood Ave	Garden Grove	CA	92841	714-372-3023	714-372-3032	cagar@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CAGIR	GYCA	5985 Obata Way Unit B	Gilroy	CA	95020	408-846-6733	408-846-6992	cagir@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CAGOL	GOCA	5765 Thornwood Drive	Goleta	CA	93117	805-967-3631	805-967-1369	cagol@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CAGRA	GVCA	12285 Loma Rica Drive	Grass Valley	CA	95945	530-477-7543	530-477-7605	cagra@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAHAN	HFCA	947 E Lacey Blvd	Hanford	CA	93232	559-584-7001	559-584-7415	cahan@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CAHAY	HACA	3777 Depot Rd Suite 417	Hayward	CA	94545	510-784-0208	510-784-0198	cahay@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAHOS	HOCA	1785 San Felipe Road Unit A	Hollister	CA	95023	831-630-9240	831-630-9266	cahos@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CAING	INCA	320 N Eucalyptus Ave. Ste. A	Inglewood	CA	90302	310-419-4000	310-419-4004	caing@stores.fastenal.com	ALIX DARBOUZE	818-399-1447	adarbouz@fastenal.com
CALOE	IWCA	16031 Arrow Highway, Suite C&D	Irwindale	CA	91706	626-813-4301	626-813-4374	caloe@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CAJAC	JKCA	12275 Martell Road, Suite 9	Jackson	CA	95642	209-257-1443	209-257-1193	cajac@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAJUR	JVCA	10247 Bellegrave Avenue #108	Jurupa Valley	CA	91752	951-361-9004	951-361-9086	cajur@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CALAN	LACA	43145 Business Center Pkwy	Lancaster	CA	93535	661-945-4306	661-945-4307	calan@stores.fastenal.com	ALIX DARBOUZE	818-399-1447	adarbouz@fastenal.com
CALEM	LMCA	925 19th Ave	Lemoore	CA	93245	559-925-0241	559-925-0317	callem@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CALIV	LRCA	5542 Brisa Street, Suite B	Livermore	CA	94550	925-456-3278	925-456-0319	caliv@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CALOD	LICA	310 N. Cliff Ave Suite D	Lodi	CA	95240	209-368-3802	209-368-3908	calod@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CALOM	LPCA	401 North E Street	Lompoc	CA	93436	805-736-6380	805-736-8572	calom@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CASIG	LBCA	3430 E. Airport Way	Long Beach	CA	90806	562-595-7340	562-595-7359	casig@stores.fastenal.com	ALIX DARBOUZE	818-399-1447	adarbouz@fastenal.com
CALOB	LSCA	30 G St Suite E	Los Banos	CA	93635	209-829-1399	209-829-0704	calob@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CAMAD	MACA	675 S. Pine Ste. 101	Madera	CA	93637	559-674-7980	559-674-7981	camad@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CAMAN	MTC A	17981 Ideal Pkwy Unit D	Manteca	CA	95336	209-824-4488	209-824-4588	caman@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAS17	MZCA	730 Las Juntas Street	Martinez	CA	94553	925-370-2742	925-370-2780	cas17@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAMER	MRC A	116 Heron Way, Suite #A	Merced	CA	95341	209-383-0566	209-383-0567	camer@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CAMIS	MVCA	23854 Via Fabricante Ste F-4	Mission Viejo	CA	92691	949-583-9672	949-583-9695	camis@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CAM01	MECA	4025 Finch Road	Modesto	CA	95357	209-548-5065	209-548-5010	camo1@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAMOD	MOCA	1295 N. Emerald Ave.	Modesto	CA	95351	209-524-6749	209-524-6839	camod@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAMOR	MHCA	355 Woodview Avenue, Suite 400	Morgan Hill	CA	95037	408-779-7045	408-779-7089	camor@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAPAL	POCA	1931 Old Middlefield Way Suite 209	Mountain View	CA	94043	650-210-9349	650-210-9928	capal@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CATEM	TMCA	26540 Jefferson Ave. Suite C	Murrieta	CA	92562	951-461-8301	951-461-8401	catem@stores.fastenal.com	MICHAEL SCHENK	619-471-7225	mschenk@fastenal.com
CANAP	NPCA	2481 Second Street	Napa	CA	94558	707-224-2063	707-224-2307	canap@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAUNN	NWCA	37420 Cedar Blvd. Ste E	Newark	CA	94560	510-796-4521	510-796-8741	caunn@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAGLE	GLCA	13006 Saticoy St.#3	North Hollywood	CA	91605	818-503-0219	818-503-0317	cagle@stores.fastenal.com	ALIX DARBOUZE	818-399-1447	adarbouz@fastenal.com
CAOAD	ODCA	509 Armstrong Way, Suite E	Oakdale	CA	95361	209-848-0962	209-848-0967	caoad@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CADA1	OACA	400 Franklin	Oakland	CA	94607	510-251-0165	510-251-0557	cada1@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAOAK	OKCA	6603 San Leandro St.	Oakland	CA	94621	510-639-0890	510-639-0893	caoak@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAPLU	PKCA	1317 Furneaux Road	Olivehurst	CA	95961	530-742-7344	530-742-7366	caplu@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAONT	OTCA	1351 S. Grove Avenue Ste 103 & 104	Ontario	CA	91761	909-673-0127	909-947-2136	caont@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CAORV	ORCA	1275 Feather River Blvd	Oroville	CA	95965	530-534-1648	530-534-6753	caorv@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAOXN	OXCA	2380 Eastman Ave. Suite 114	Oxnard	CA	93030	805-278-9852	805-278-9861	caoxn@stores.fastenal.com	ALIX DARBOUZE	818-399-1447	adarbouz@fastenal.com
CAPAS	PRCA	1140 Ramada Drive Ste B	Paso Robles	CA	93446	805-226-9559	805-226-9599	capas@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CAPAT	PGCA	501 South Second Street	Patterson	CA	95363	209-892-9466	209-892-4175	capat@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAPET	PTCA	1340 Commerce St. Ste A B C	Petaluma	CA	94954	707-763-3745	707-763-3799	capet@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAPOR	PVCA	917 W. North Grand Ave	Porterville	CA	93257	559-781-2964	559-781-2998	capor@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CAPOW	PWCA	14055 Kirkham Way Ste 101&102	Poway	CA	92064	858-679-7042	858-679-9210	capow@stores.fastenal.com	MICHAEL SCHENK	619-471-7225	mschenk@fastenal.com
CARAN	RDCA	3251 Luyang Dr.	Rancho Cordova	CA	95742	916-635-7821	916-635-7818	caran@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CARAC	RMCA	8747 Vineyard Avenue, Suite 150	Rancho Cucamonga	CA	91730	909-481-5977	909-481-5978	carac@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CAREB	RBCA	1011 A Vista Way	Red Bluff	CA	96080	530-527-9316	530-527-9317	careb@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CARE1	RECA	4950 Mountain Lakes Blvd. Suite A	Redding	CA	96003	530-246-2507	530-246-2721	care1@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CARED	RGCA	8905 Airport Road Suite 1	Redding	CA	96002	530-226-9074	530-226-9075	cared@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAREE	RYCA	1755 8th St.	Reedley	CA	93654	559-638-2001	559-638-2443	caree@stores.fastenal.com	COLTON ZIMMERMAN	559-917-7907	czimmerm@fastenal.com
CARIA	RACA	1285 N. Firtzgerald Ave A&B	Rialto	CA	92376	909-820-3021	909-820-7019	caria@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CASA1	PACA	1200 Harbour Way South Suite 102	Richmond	CA	94804	510-235-8104	510-235-8071	casa1@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CARID	RICA	443 W Inyokern Rd Ste B	Ridgecrest	CA	93555	760-499-1921	760-499-1922	carid@stores.fastenal.com	ALIX DARBOUZE	818-399-1447	adarbouz@fastenal.com
CARI1	RSCA	21801 Cactus Avenue, Suites E & F	Riverside	CA	92518	951-656-1051	951-656-1232	cari1@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
CARIV	RVCA	3383 Durahart Street	Riverside	CA	92507	951-781-7074	951-781-8048	cariv@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CAROC	ROCA	4011 Alvis Court, Unit #2	Rocklin	CA	95677	916-315-9490	916-315-9491	caroc@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAROS	RLCA	10560 Industrial Avenue #100	Roseville	CA	95678	916-784-7770	916-784-7780	caros@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAS12	VRCA	2701 Land Avenue	Sacramento	CA	95815	916-922-8756	916-922-6723	cas12@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAS2	STCA	5001 Florin Perkins Road	Sacramento	CA	95826	916-383-1606	916-383-1695	cas2@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CASA5	NSCA	5005 Raley Blvd. Unit H	Sacramento	CA	95838	916-567-1018	916-567-1031	cas5@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAS47	SQCA	8185 Belvedere Ave., Suite F	Sacramento	CA	95826	916-424-7483	916-424-3108	cas47@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CASAL	SLCA	1367 Dayton St. Unit A	Salinas	CA	93901	831-769-9156	831-769-9157	casal@stores.fastenal.com	COLTON ZIMMERMANN	559-917-7907	czimmerm@fastenal.com
CASAB	SBCA	328 E. Commercial Road Unit 112	San Bernardino	CA	92408	909-796-8901	909-796-8909	casab@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CASAA	RWCA	1645 Old County Road	San Carlos	CA	94070	650-610-0301	650-610-0305	casaa@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CASA4	SICA	1193 W. Morena Blvd.	San Diego	CA	92110	619-276-0957	619-276-1065	cas4@stores.fastenal.com	MICHAEL SCHENK	619-471-7225	mschenk@fastenal.com
CASAD	SNCA	9030 Carroll Way Suite 9	San Diego	CA	92121	858-549-1530	858-831-0211	casad@stores.fastenal.com	MICHAEL SCHENK	619-471-7225	mschenk@fastenal.com
CASD1	SGCA	7868 Raytheon Rd.	San Diego	CA	92111	858-654-0460	858-654-0461	casd1@stores.fastenal.com	MICHAEL SCHENK	619-471-7225	mschenk@fastenal.com
CABUR	BUCA	1011 25th St	San Francisco	CA	94107	415-648-4314	415-648-6587	cabur@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CASA3	SSCA	510 Parrott St. Unit 3	San Jose	CA	95112	408-283-9550	408-286-9552	cas3@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CASAJ	SJCA	1510 Old Oakland Road, Ste 100	San Jose	CA	95112	408-452-8108	408-452-8109	casaj@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CALUI	SACA	4420 Broad St. Bldg. A	San Luis Obispo	CA	93401	805-786-4505	805-786-4515	calui@stores.fastenal.com	COLTON ZIMMERMANN	559-917-7907	czimmerm@fastenal.com
CAESC	ESCA	445 Ryan Drive Suite 106	San Marcos	CA	92078	760-891-0575	760-891-0647	caesc@stores.fastenal.com	MICHAEL SCHENK	619-471-7225	mschenk@fastenal.com
CASAR	SYCA	2980 Kerner Blvd	San Rafael	CA	94901	415-256-9042	415-256-9033	casar@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAFR3	FXCA	1837 Academy Avenue	Sanger	CA	93657	559-875-3731	559-875-3749	cafr3@stores.fastenal.com	COLTON ZIMMERMANN	559-917-7907	czimmerm@fastenal.com
CACOS	CMCA	301 W. Dyer Road, Unit E	Santa Ana	CA	92707	714-540-1171	714-540-1197	caeos@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CASA6	SZCA	3280 Edward Ave Ste E	Santa Clara	CA	95054	408-970-3411	408-970-3421	cas6@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CACSL	ZZCA	26470 Ruether Avenue, #110	Santa Clarita	CA	91350	661-299-9050	661-299-9063	cascl@stores.fastenal.com	ALIX DARBOUZE	818-399-1447	adarbouz@fastenal.com
CASAT	SRCA	124 River Street	Santa Cruz	CA	95060	831-458-3550	831-458-3565	casat@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CABAR	BACA	2220 A Street Unit102	Santa Maria	CA	93455	805-925-7425	805-349-0161	cabar@stores.fastenal.com	COLTON ZIMMERMANN	559-917-7907	czimmerm@fastenal.com
CAS14	MSCA	2045 Preisker Lane, Units D E & F	Santa Maria	CA	93454	805-922-1091	805-922-3602	cas14@stores.fastenal.com	COLTON ZIMMERMANN	559-917-7907	czimmerm@fastenal.com
CAROH	RHCA	3715 Santa Rosa Ave Unit A-1	Santa Rosa	CA	95407	707-206-9212	707-206-9225	caroh@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAS15	RCCA	820 Piner Road	Santa Rosa	CA	95403	707-528-3540	707-528-3750	cas15@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CASA8	SWCA	3466 Brickway Blvd	Santa Rosa	CA	95403	707-542-8624	707-542-8742	cas8@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CASEA	SECA	1526 Del Monte Blvd.	Seaside	CA	93955	831-394-4422	831-394-4449	casea@stores.fastenal.com	COLTON ZIMMERMANN	559-917-7907	czimmerm@fastenal.com
CASIM	IMCA	21 W. Easy Street, Unit 105	Simi Valley	CA	93065	805-522-0935	805-522-0937	casim@stores.fastenal.com	ALIX DARBOUZE	818-399-1447	adarbouz@fastenal.com
CASOE	OLCA	920 Front Street	Soledad	CA	93960	831-678-0984	831-678-1482	casoe@stores.fastenal.com	COLTON ZIMMERMANN	559-917-7907	czimmerm@fastenal.com
CASON	SXCA	14987 Camage Avenue	Sonora	CA	95370	209-588-0517	209-588-9085	cason@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAS10	SVCA	204 Michelle Ct.	South San Francisco	CA	94080	650-872-0891	650-872-1465	cas10@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAST1	SOCA	1048 West Fremont St. Ste A	Stockton	CA	95203	209-932-1080	209-932-1509	cast1@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAST2	SKCA	3663 Arch Rd. Suite 200	Stockton	CA	95215	209-546-7511	209-546-7513	cast2@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CASTC	SCCA	4063 Calloway Court	Stockton	CA	95215	209-931-7853	209-931-7854	castc@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CASUS	SUCA	2910 Riverside Dr. Ste 105	Susanville	CA	96130	530-252-4056	530-252-4058	casus@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CATAF	TFCA	1445 Kern Street	Taft	CA	93268	661-765-2680	661-765-2921	cataf@stores.fastenal.com	COLTON ZIMMERMANN	559-917-7907	czimmerm@fastenal.com
CATEH	THCA	1170 East Tehachapi Blvd. Suite B	Tehachapi	CA	93561	661-822-1688	661-822-1690	cateh@stores.fastenal.com	ALIX DARBOUZE	818-399-1447	adarbouz@fastenal.com
CATRC	TYCA	222 W Larch Road, STE #A	Tracy	CA	95304	209-832-8534	209-832-9748	catrc@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CATUA	TOCA	1472 S. Blackstone	Tulare	CA	93274	559-685-8441	559-685-8442	catua@stores.fastenal.com	COLTON ZIMMERMANN	559-917-7907	czimmerm@fastenal.com
CATUR	TKCA	2350 North Walnut Road	Turlock	CA	95381	209-669-6910	209-669-6913	catur@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAUKA	UHCA	860 South State Street Suite A	Ukiah	CA	95482	707-462-1283	707-462-4017	cauka@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAS11	UCCA	1240 Pacific Street	Union City	CA	94587	510-324-1243	510-324-1859	cas11@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
CAVAC	VACA	821 Eubanks Dr. Suite B	Vacaville	CA	95688	707-446-6691	707-446-4370	vacac@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAVAE	VLCA	25133 Ave Tibbitts Unit A	Valencia	CA	91355	661-294-7945	661-294-7946	cavae@stores.fastenal.com	ALIX DARBOUZE	818-399-1447	adarbouz@fastenal.com
CAVIC	VCCA	18499 Phantom West, Ste 6	Victorville	CA	92394	760-530-0658	760-530-0770	cavic@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CAV11	VVCA	903 E Douglas Ave Suite A	Victoria	CA	93292	559-739-2620	559-739-2649	cav11@stores.fastenal.com	COLTON ZIMMERMANN	559-917-7907	czimmerm@fastenal.com
CAVIS	VSCA	9600 W. Grove Ave	Visalia	CA	93291	559-651-0696	559-651-0698	cavis@stores.fastenal.com	COLTON ZIMMERMANN	559-917-7907	czimmerm@fastenal.com
CAVIT	VTCA	1334 N. Melrose Dr. Suite A & B	Vista	CA	92083	760-631-7944	760-631-7945	cavit@stores.fastenal.com	MICHAEL SCHENK	619-471-7225	mschenk@fastenal.com
CAWAT	WVCA	542 Walker St.	Watsonville	CA	95076	831-724-6527	831-724-1679	cawat@stores.fastenal.com	COLTON ZIMMERMANN	559-917-7907	czimmerm@fastenal.com
CAWES	WECA	501 Harbor Blvd Unit A	West Sacramento	CA	95691	916-371-8015	916-371-8454	cawes@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CALO7	WHCA	9905 Painter Avenue, Suites L&M	Whittier	CA	90605	562-944-6545	562-944-6851	calo7@stores.fastenal.com	LEONARD MAYER	760-221-5530	lmayer@fastenal.com
CAWIA	WICA	534 West 7th Street	Williams	CA	95987	530-473-2220	530-473-2235	cawia@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CASAC	WOCA	20 N. East Street, Ste. 102	Woodland	CA	95776	530-668-4652	530-668-5816	casac@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
CAYUB	YMCA	1256 Garden Highway Ste A	Yuba City	CA	95993	530-671-1335	530-671-5028	cayub@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
COALA	ALCO	344 Santa Fe Ave.	Alamosa	CO	81101	719-589-2467	719-587-3551	coala@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
CODE2	AVCO	6060A West 55th Ave	Arvada	CO	80002	303-422-9548	303-422-9633	code2@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
CODE8	ARCO	3155 N Chambers Rd Unit H	Aurora	CO	80011	303-307-0038	303-307-0040	code8@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
CODEN	DRCO	12001 East 33rd Ave	Aurora	CO	80010	720-859-2126	720-859-2376	coden@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
CODE6	BLCO	3225 Prairie Ave	Boulder	CO	80301	303-440-2974	303-440-1967	code6@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COD14	BGCO	10500 Havana Court, UnitB	Brighton	CO	80601	303-288-4615	303-288-2174	cod14@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com



**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Phone	Contact Email
COBRM	RMCO	510 Compton Street, Suite 102	Broomfield	CO	80020	303-469-0687	303-469-3060	cobrm@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COCAN	CACO	707 S 8th Street	Canon City	CO	81212	719-275-9027	719-275-9028	cocan@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COD12	CECO	7065 S Fulton St. Ste 150	Centennial	CO	80112	303-799-6509	303-799-6523	cod12@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COCO1	COCO	1491 Tuskegee Place Suite F	Colorado Springs	CO	80915	719-638-1588	719-638-1212	coco1@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COCO2	CLCO	4127 Sinton Road	Colorado Springs	CO	80907	719-577-9524	719-577-9538	coco2@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COSTE	STCO	1111 W. Victory Way Unit#121	Craig	CO	81625	970-824-3138	970-824-3140	coste@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
COD10	DDCO	5180 Smith Road, Unit C&D	Denver	CO	80216	303-399-3527	303-399-0017	cod10@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
CODE3	DNCO	5641 Washington St	Denver	CO	80216	303-853-0069	303-853-4117	code3@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
CODE7	DECO	2300 W. 2nd Ave Unit B	Denver	CO	80223	303-825-3904	303-825-1074	code7@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COBAY	BFCO	303 Sawyer Road	Durango	CO	81301	970-385-1033	970-385-8983	cobay@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COGRE	GYCO	1104 42nd St.	Evans	CO	80620	970-353-7253	970-353-3011	cogre@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COFTC	FCCO	2415 East Mulberry St Ste #3	Fort Collins	CO	80524	970-482-2257	970-482-5497	coftc@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COFTL	FLCO	510 Denver Avenue	Fort Lupton	CO	80621	303-857-9500	303-857-9501	coftl@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COFOR	FMCO	19873 US Highway 34	Fort Morgan	CO	80701	970-867-4475	970-867-4631	cofor@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COGOD	GOCO	701 Pine Ridge Rd., Unit 1	Golden	CO	80403	303-278-7380	303-278-7381	cogod@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COGRA	GJCO	2765 Riverside Parkway Unit A	Grand Junction	CO	81501	970-243-5754	970-243-5768	cogra@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
COLAJ	LJCO	30636 E. Hwy 50	La Junta	CO	81050	719-383-2105	719-383-2108	colaj@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COBOU	LUCO	1218 Commerce Ct Unit A	Lafayette	CO	80026	303-666-1049	303-666-8543	cobou@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
CODE5	LTGO	3809 Norwood dr Unit 6 & 7	Littleton	CO	80125	303-470-9412	303-470-0374	code5@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COLON	LGCO	13750 Deere Ct	Longmont	CO	80504	970-535-0161	970-535-0682	colon@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COLOV	LOCO	104 East 15th Street	Loveland	CO	80538	970-669-9595	970-669-7652	colov@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COMON	MTCO	2430 N. Townsend Ave	Montrose	CO	81401	970-240-9623	970-240-1646	comon@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
COPU2	PUCO	1275 Gary Ave	Pueblo	CO	81001	719-542-1146	719-542-1596	copu2@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COPUE	POCO	3000 Granada	Pueblo	CO	81005	719-566-0407	719-566-0838	copue@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
CORIF	RFCO	695 Buckhorn Dr.	Rifle	CO	81650	970-625-1071	970-625-3386	corif@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
COSAL	SLCO	944 E. Rainbow Blvd	Salida	CO	81201	719-207-4541	719-207-4543	cosal@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COSIV	SVCO	591 Adams Ave Unit A	Silverthorne	CO	80498	970-513-6511	970-513-0230	cosiv@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COSTR	SRCO	225 W Main St	Sterling	CO	80751	970-526-2085	970-526-2182	costr@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COD11	THCO	12061 Pennsylvania Street	Thornton	CO	80241	303-452-3592	303-452-3953	cod11@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
COYUM	YUCO	15 East 8th Ave	Yuma	CO	80759	970-848-2444	970-848-2452	coyum@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
CTBLM	BLCT	81-A Old Windsor Road	Bloomfield	CT	06002	860-243-9696	860-243-9697	ctblm@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
CTBRA	BFCT	25 Business Park Dr. Suite A	Branford	CT	06405	203-483-0783	203-483-0743	ctbra@stores.fastenal.com	BILL FRANSSEN	757-342-6123	wfransse@fastenal.com
CTBR5	BRCT	597 Middle St.	Bristol	CT	06010	860-584-0455	860-584-0753	ctbr5@stores.fastenal.com	BILL FRANSSEN	757-342-6123	wfransse@fastenal.com
CTMID	MDCT	199 Shunpike Rd	Cromwell	CT	06416	860-632-1133	860-632-1715	ctmid@stores.fastenal.com	BILL FRANSSEN	757-342-6123	wfransse@fastenal.com
CTDAN	DBCT	13-15 Old Sherman TPKE	Danbury	CT	06810	203-792-2898	203-792-2899	ctdan@stores.fastenal.com	BILL FRANSSEN	757-342-6123	wfransse@fastenal.com
CTEAS	EHCT	210-A Robert Street	East Hartford	CT	06108	860-528-8660	860-528-9770	cteas@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
CTWES	WHCT	285 Murphy Rd	Hartford	CT	06110	860-246-7430	860-246-7431	ctwes@stores.fastenal.com	BILL FRANSSEN	757-342-6123	wfransse@fastenal.com
CTMER	MRCT	170 Research Parkway	Meriden	CT	06450	203-235-3278	203-235-3693	ctmer@stores.fastenal.com	BILL FRANSSEN	757-342-6123	wfransse@fastenal.com
CTMIL	MFCT	#230 Woodmont Road Unit 1-3	Milford	CT	06460	203-882-9069	203-882-9042	ctmil@stores.fastenal.com	BILL FRANSSEN	757-342-6123	wfransse@fastenal.com
CTNEW	NBCT	2231 Berlin Turnpike	Newington	CT	06111	860-665-9322	860-665-9332	ctnew@stores.fastenal.com	BILL FRANSSEN	757-342-6123	wfransse@fastenal.com
CTNOR	NOCT	264 Route 32	North Franklin	CT	06254	860-642-1995	860-642-1959	ctnor@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
CTNEH	HACT	356 Sackett Point Road	North Haven	CT	06473	203-248-2175	203-248-2176	ctneh@stores.fastenal.com	BILL FRANSSEN	757-342-6123	wfransse@fastenal.com
CTPUT	PTCT	164 Providence Pike	Putnam	CT	06260	860-928-1277	860-928-1282	ctput@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
CTSTA	STCT	330 Fairfield Avenue	Stamford	CT	06902	203-359-4186	203-359-4287	ctsta@stores.fastenal.com	BILL FRANSSEN	757-342-6123	wfransse@fastenal.com
CTSHE	SHCT	555 Lordship Blvd	Stratford	CT	06615	203-375-2915	203-375-2921	ctshe@stores.fastenal.com	BILL FRANSSEN	757-342-6123	wfransse@fastenal.com
CTWAT	WBCT	1344 Meriden Road	Waterbury	CT	06705	203-596-8220	203-596-8224	ctwat@stores.fastenal.com	BILL FRANSSEN	757-342-6123	wfransse@fastenal.com
DECLA	CTDE	130 Hickman Rd. Suite #5	Claymont	DE	19703	302-798-1271	302-798-1273	decla@stores.fastenal.com	RYAN BEATTY	717-645-4936	rbeatty@fastenal.com
DEDOV	DODE	1070A S. Little Creek Rd.	Dover	DE	19901	302-741-2445	302-741-2448	dedov@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
DEMIF	MFDE	205 Mullet Run Street	Milford	DE	19963	302-422-9629	302-422-9675	demif@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
DENE1	NTDE	92 Quigley Blvd.	New Castle	DE	19720	302-323-1171	302-323-1187	dene1@stores.fastenal.com	RYAN BEATTY	717-645-4936	rbeatty@fastenal.com
DENEA	NWDE	625 Dawson Drive	Newark	DE	19713	302-266-0730	302-266-0436	denea@stores.fastenal.com	RYAN BEATTY	717-645-4936	rbeatty@fastenal.com
DESEA	SFDE	9308 Sussex Corporate Center Dr	Seaford	DE	19973	302-628-8393	302-628-1540	desea@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
DENEW	NEDE	15 Germay Drive	Wilmington	DE	19804	302-654-1986	302-656-1627	dewen@stores.fastenal.com	RYAN BEATTY	717-645-4936	rbeatty@fastenal.com
FLOR1	APFL	1833 SouthOrangeBlossomTrail	Apopka	FL	32703	407-889-0200	407-889-4500	flor1@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
FLJA3	ABFL	1198 Mayport Road, Suite 6	Atlantic Beach	FL	32233	904-247-0800	904-247-9955	flja3@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
FLAUB	AUFL	910 Magnolia Avenue	Auburndale	FL	33823	863-967-1583	863-965-2194	flaub@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
FLBEE	BEFL	5940 SE Hames Rd	Bellevue	FL	34420	352-307-2278	352-307-0452	flbee@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
FLBOY	BBFL	3300 S Congress Ave Unit 21	Boynton Beach	FL	33426	561-742-3518	561-742-3518	flboy@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLBRA	BRFL	816 Manatee Ave East, Unit 12 & 13	Bradenton	FL	34208	941-708-5111	941-708-5122	flbra@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLBRK	BOFL	16252 Springhill Drive	Brooksville	FL	34604	352-797-6163	352-797-6302	flbrk@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
FLCAP	CCFL	954 NE Pine Island Rd, Unit A/B	Cape Coral	FL	33909	239-772-0459	239-772-2183	flcap@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLCL1	CEFL	2111 Sunnydale Blvd unit A	Clearwater	FL	33765	727-446-0398	727-446-0399	flcl1@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
FLCLE	CRFL	4730 110th Ave	Clearwater	FL	33762	727-561-7491	727-573-7894	flcle@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Phone	Contact Email
FLCRY	CVFL	917 Three Sisters Spring Trail	Crystal River	FL	34429	352-795-8975	352-795-6914	flcry@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLFTL	FLFL	4350 Oakes Rd, Suites 508 & 509	Davie	FL	33314	954-792-2080	954-792-2799	fftl@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLHO1	HOFL	1440 N. Nova Rd, Ste 202	Daytona Beach	FL	32117	386-226-9992	386-226-9937	flho1@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLDEA	DEFL	2450 E. International Speedway Blvd	Deland	FL	32724	386-734-5664	386-734-8091	fldea@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLLEDG	EDFL	707 W Park Avenue	Edgewater	FL	32132	386-423-0613	386-423-2096	flfedg@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLHOM	HMFL	335 S. Krome Avenue	Florida City	FL	33034	786-243-9188	786-243-9191	flhom@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLFT2	FYFL	7600 Alico rd. Units 7-9	Fort Myers	FL	33912	239-461-9522	239-461-9524	ffft2@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLFTM	FEFL	6320 Metro Plantation	Fort Myers	FL	33966	239-768-9453	239-768-9653	ffftm@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLFTP	FPFL	7355 Commercial Circle	Fort Pierce	FL	34951	772-464-2793	772-464-2797	ffftp@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLFTW	FWFL	295 Lewis Street	Fort Walton Beach	FL	32547	850-302-0285	850-302-0286	ffftw@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLFT1	FTFL	215 SW 28th Street	Ft Lauderdale	FL	33315	954-522-1213	954-522-5709	ffft1@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLGA1	GNFL	14600 Duval Place West, Suite 31	Gainesville	FL	32601	352-378-0737	352-378-0739	ffga1@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLGAN	GAFL	1315 NW 53rd Avenue	Gainesville	FL	32609	352-271-4220	352-271-4224	ffgan@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLGRE	G CFL	502 N Orange Ave	Green Cove Springs	FL	32043	904-529-9311	904-529-9312	ffgre@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLHOD	HLFL	3466 Louis Avenue, Unit 101	Holiday	FL	34691	727-938-1188	727-938-1180	ffhod@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLJA1	JVFL	4250 Highway Avenue Unit 2	Jacksonville	FL	32254	904-387-1114	904-387-1108	ffja1@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLJA2	J CFL	14600 Duval Place West, Suite 31	Jacksonville	FL	32218	904-757-1452	904-741-4968	ffja2@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLJA4	JNFL	1408 Haines St.	Jacksonville	FL	32206	904-353-7563	904-353-7644	ffja4@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLJA6	JSFL	201 Picketteville Rd	Jacksonville	FL	32220	904-378-2547	904-781-8473	ffja6@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLJAC	JKFL	9556 Historic Kings Rd South #104	Jacksonville	FL	32257	904-268-2278	904-880-6667	ffjac@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLJUP	JUFL	1562 Park Lane South	Jupiter	FL	33458	561-575-2472	561-575-2473	ffjup@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLKIS	KSFL	2520 Michigan Ave. Ste. E	Kissimmee	FL	34744	407-932-2421	407-932-3787	ffkis@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLLAC	LCFL	117 SE Nassau St	Lake City	FL	32025	386-758-9423	386-758-9527	fflac@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLLAN	LLFL	3711 Century Blvd. Unit #1	Lakeland	FL	33811	863-644-4092	863-644-4705	fflan@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLLEE	LEFL	3411 W. Main St. Ste # 3&4	Leesburg	FL	34748	352-326-3945	352-326-8173	fflee@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLLO1	WOFL	830 S. Ronald Reagan Blvd Ste 212	Longwood	FL	32750	407-260-9022	407-260-9220	fflon@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLMA1	MHFL	531 107th Street Gulf Units 1,2,3	Marathon	FL	33050	305-743-2658	305-743-5424	ffma1@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLFT3	OKFL	1700 Banks Road, Suite 2A	Margate	FL	33063	954-972-0727	954-972-0748	ffft3@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLMAR	MNFL	2499 Commercial Park Drive	Marianna	FL	32448	850-526-0074	850-526-2365	ffmar@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLM6	MDFL	10250 NW 89th Avenue, Bay 2	Medley	FL	33178	305-888-3704	305-888-8312	ffm6@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLWES	MRFL	4200 Dow Road, Suite B	Melbourne	FL	32934	321-255-5350	321-255-5470	ffwes@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLMED	MEFL	4550 N.W. 72nd Avenue	Miami	FL	33166	305-471-4867	305-471-4895	ffmed@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLM1	MAFL	3977 NW 25th Street	Miami	FL	33142	786-265-7804	786-265-7805	ffm1@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLM2	MMFL	18611 SW 107th Ave	Miami	FL	33157	786-242-4512	786-242-4547	ffm2@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLM4	MXFL	4031 NW 2nd Avenue	Miami	FL	33127	305-576-1402	305-576-5380	ffm4@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLM3	MBFL	150 NW 176th St. Bay F	Miami Gardens	FL	33169	305-249-7725	305-249-7750	ffm3@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLMIR	MYFL	16200 NW 59TH AVE	Miami Lakes	FL	33014	305-828-8554	305-828-8059	ffmir@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLMIL	MLFL	6150 Old Bagdad Hwy	Milton	FL	32583	850-981-9555	850-981-7222	ffmil@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLMUL	MUFL	150 Kid Ellis Road	Mulberry	FL	33860	863-425-3286	863-425-3245	ffmul@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLNA1	NAFL	1826 Trade Center Way, Units G&H	Naples	FL	34109	239-514-7601	239-591-3670	ffna1@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLOCI	OXFL	811 NE 16th St. Units 103-104	Ocala	FL	34470	352-732-2658	352-732-6399	ffloc1@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLOCA	OCFL	420 SW 33rd Ave	Ocala	FL	34474	352-622-5335	352-622-8445	ffloca@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLOLD	OLFL	379 Douglas Rd Unit A	Oldsmar	FL	34677	813-855-3517	813-855-5238	ffold@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLHOL	HHFL	943A Taft-Vineland Rd.	Orlando	FL	32824	407-852-2962	407-852-2989	ffhol@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLOR2	WPFL	6148 Hanging Moss Ste 150	Orlando	FL	32807	407-677-6689	407-677-6639	fflor2@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLOR5	ONFL	7101 Presidents Drive	Orlando	FL	32809	407-240-6004	407-240-8811	fflor5@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLOR6	OOFL	2405 W. Princeton Street, #11	Orlando	FL	32804	407-521-0130	407-532-0140	fflor6@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLORM	OBFL	1230 N US Hwy 1 Ste 12	Ormond Beach	FL	32174	386-615-7818	386-615-4842	fform@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLPAA	PLFL	2907 Reid Street	Palatka	FL	32177	386-325-0429	386-325-4281	ffpaa@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLPAN	PCFL	1209 Harrison Ave.	Panama City	FL	32401	850-747-0089	850-872-0014	ffpan@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLPA1	PBFL	101 Amar Place	Panama City Beach	FL	32413	850-233-9554	850-233-9721	ffpa1@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLPE1	PNFL	2860 W. Navy Blvd.	Pensacola	FL	32505	850-434-2658	850-434-2655	ffpe1@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLPEN	PAFL	33 East Brent Lane	Pensacola	FL	32503	850-470-0851	850-470-2943	ffpen@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLPER	PEFL	2716 S. Bryon Butler Pkwy	Perry	FL	32348	850-584-2663	850-584-5142	ffper@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLPLA	PYFL	2007 Wood Court Ste 4	Plant City	FL	33563	813-754-3060	813-707-1841	ffpla@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLPOM	PPFL	2201 North Andrews Ave., Suite #102	Pompano Beach	FL	33069	954-979-3629	954-979-8306	ffpom@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLPO1	POFL	1282 Market Circle Unit B2	Port Charlotte	FL	33953	941-629-3278	941-629-3130	ffpo1@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLFAE	LAFL	7909 Congress St.	Port Richey	FL	34668	727-844-0998	727-844-0978	fffae@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLPOR	PSFL	750 NW Enterprise Drive, Suite 112	Port Saint Lucie	FL	34986	772-879-7843	772-879-7935	ffpor@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLWE1	RBFL	7656 Byron Dr.	Riviera Beach	FL	33404	561-840-8422	561-881-9045	ffwe1@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLSAN	SAFL	655 Progress Way	Sanford	FL	32771	407-302-9203	407-302-9602	ffsan@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jonlonswa@fastenal.com
FLSA1	SOFL	1155 Cattleman Road Unit C	Sarasota	FL	34232	941-378-1084	941-378-1232	ffsa1@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLSAR	SSFL	6915 15th Street Suite 205	Sarasota	FL	34243	941-739-5078	941-755-2019	ffsar@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Phone	Contact Email
FLSEB	SBFL	4453 US Hwy 27 S	Sebring	FL	33870	863-385-8656	863-385-0364	flseb@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
FLSTP	SPFL	3055 46th Avenue North	St Petersburg	FL	33714	727-521-3278	727-525-2495	flstp@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLSTU	SRFL	4362 SE Commerce Ave	Stuart	FL	34997	772-219-4380	772-219-4442	flstu@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLSUN	SUFL	4747 N Nob Hill Rd Ste10	Sunrise	FL	33351	954-578-5254	954-578-5270	flsun@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLTAA	THFL	572 A Appleyard Drive	Tallahassee	FL	32304	850-575-3176	850-575-3182	fltaa@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
FLTA1	TPFL	5402 Pioneer Park	Tampa	FL	33634	813-890-8920	813-890-6883	flta1@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
FLTA3	TBFL	2603 Causeway Center Dr.	Tampa	FL	33619	813-740-0719	813-623-6836	flta3@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
FLTAM	TMFL	5320 56th Commerce Park Blvd.	Tampa	FL	33610	813-626-5650	813-626-1631	fltam@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
FLTAV	TVFL	228 & 242 Silverado St	Tavares	FL	32778	352-343-8872	352-343-7006	fltav@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
FLTIU	TTFL	369 Cheney Hwy	Titusville	FL	32780	321-267-2424	321-267-4114	fltiu@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
FLWE2	WBFL	1808 Clare Avenue	West Palm Beach	FL	33401	561-833-1802	561-833-1807	flwe2@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLWET	WTFL	8120 Belvedere Rd, Unit #1	West Palm Beach	FL	33411	561-422-2818	561-422-2891	flwet@stores.fastenal.com	CHRIS FORNES	954-433-1330	cfornes@fastenal.com
FLOR3	WGFL	890 Carter Rd Ste 150 & 160	Winter Garden	FL	34787	407-656-2061	407-656-6738	flor3@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
FLFER	FRFL	96076 Chester Road	Yulee	FL	32097	904-225-4824	904-225-4825	flfer@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
GAALB	ALGA	2207 E. Oglethorpe Blvd.	Albany	GA	31705	229-439-1674	229-439-1675	gaalb@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GACUM	CUGA	1110 Ridgeland Parkway Suite106	Alpharetta	GA	30004	678-624-9950	678-624-1781	gacum@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAAME	ARGA	820 S Martin Luther King Blvd UnitA	Americus	GA	31709	229-931-9410	229-931-9511	gaame@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GABOG	ATGA	590 Olympic Dr.	Athens	GA	30601	706-613-1912	706-613-9237	gabog@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAAT6	ANGA	2961 Olympic Industrial Dr SE	Atlanta	GA	30339	404-351-7881	404-351-7884	gaat6@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAATL	AAGA	6215-A Fulton Industrial Blvd.	Atlanta	GA	30336	404-346-1302	404-346-1357	gaatl@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAAU1	AGGA	1467 Reynolds St.	Augusta	GA	30901	706-722-3598	706-722-3965	gaau1@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GABAN	BBGA	530 East Calhoun St.	Bainbridge	GA	39817	229-246-8155	229-246-8778	gabab@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GABAX	BAGA	463 Bay Street	Baxley	GA	31513	912-367-9396	912-367-9398	gabax@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GABRU	BWGA	4759 New Jesup Highway	Brunswick	GA	31520	912-261-0919	912-261-1238	gabru@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jlonswa@fastenal.com
GABUF	BUGA	4997 Bristol Industrial Way	Buford	GA	30518	678-482-2038	678-482-4913	gabuf@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAWAR	WRGA	6110 Watson Blvd.	Byron	GA	31008	478-956-7882	478-956-2809	gawar@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GACAH	CAGA	145 Marine Dr SE	Calhoun	GA	30701	706-629-7083	706-629-7454	gacah@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GACAR	CTGA	1762 Highway 27 North UnitA	Carrollton	GA	30117	770-830-0231	770-832-0996	gacar@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GACAT	CRGA	1489 Hwy 411 NE	Cartersville	GA	30121	770-607-7321	770-607-9908	gacat@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GACLE	CNGA	168 Wilford Ash Sr. Parkway	Cleveland	GA	30528	706-865-0279	706-865-0281	gacle@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAA5	RRGA	604 A & 604 B Cordell Drive	College Park	GA	30349	404-766-8746	404-766-8042	gaat5@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GACO1	CLGA	4617 Milgen Rd Unit 1	Columbus	GA	31907	706-561-2424	706-561-2420	gaco1@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GACOL	COGA	1522 Veterans Parkway	Columbus	GA	31901	706-653-1233	706-653-1236	gacol@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GACOM	CMGA	40095 Hwy 441 South	Commerce	GA	30529	706-423-0059	706-423-0067	gacom@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAA3	YRGA	1640 Autumn Blvd.	Conyers	GA	30013	770-860-0556	770-860-0987	gaat3@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GACOR	CDGA	601 A 16th Ave E.	Cordele	GA	31015	229-271-5804	229-271-5806	gacor@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GACOV	CVGA	10244 Industrial Blvd	Covington	GA	30014	770-784-3811	770-784-3818	gacov@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GADAW	DAGA	6140 Highway 400, Suite D	Cumming	GA	30028	770-888-4264	770-888-4266	gadaw@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GADAA	DSGA	416 Butler Industrial Drive	Dallas	GA	30132	770-443-9493	770-443-9235	gadaa@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GADAT	DTGA	216 Rosen Drive	Dalton	GA	30720	706-278-7737	706-278-7780	gadad@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GADCE	DEGA	5365 Dividend Dr Ste G	Decatur	GA	30035	770-323-8276	770-323-8278	gadec@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GADOU	DUGA	1190 Bowens Mill Rd SW	Douglas	GA	31533	912-383-9572	912-383-9573	gadou@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GADUB	LNGA	708 Industrial Blvd	Dublin	GA	31021	478-272-0029	478-272-0064	gadub@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAEAT	EAGA	1001 Milledgeville Rd. Suite H	Eatonton	GA	31024	706-485-6048	706-485-6126	gaeat@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAFA	FAGA	308 Fairburn Industrial Blvd.	Fairburn	GA	30213	770-969-0283	770-969-1087	gafar@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAFIT	FTGA	120 Colony Drive	Fitzgerald	GA	31750	229-423-2600	229-423-2652	gafit@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAGAN	GAGA	2130 D Hilton Drive	Gainesville	GA	30501	770-534-3220	770-534-7338	gagan@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAGRF	GRGA	1516 Kalamazoo Drive Suite B-5	Griffin	GA	30224	770-229-1094	770-229-8630	gagrif@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GATOC	TOGA	76 Ulyanovsk Road	Hartwell	GA	30643	706-376-8006	706-376-8505	gatoc@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
GAHIN	HVGA	229 W.GeneralScrevenWay M3	Hinesville	GA	31313	912-369-8152	912-369-8154	gahin@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAAT2	MEGA	2255 McCollum Parkway Suite 400	Kennesaw	GA	30144	770-499-0931	770-499-0932	gaat2@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GALAG	LEGA	2046 South Davis Road	Lagrange	GA	30241	706-882-3501	706-882-3503	galag@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAMAC	MCGA	1396 Rocky Creek Road	Macon	GA	31206	478-781-0202	478-781-0280	gamac@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAAUG	UGGA	4070 Washington Rd. Suite 2	Martinez	GA	30907	706-650-1359	706-650-2097	gaaug@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAMCD	MDGA	1715 Meredith Park Drive	McDonough	GA	30253	770-305-9990	770-305-9993	gamcd@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAMOU	MOGA	1624 1st Ave SE	Moultrie	GA	31768	229-985-3577	229-890-3917	gamou@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GANEW	NWGA	20 Bledsoe Rd., Suite 6000	Newnan	GA	30265	770-252-2812	770-252-6934	ganew@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAAT4	NRGA	6290 JimmyCarter Blvd Ste201	Norcross	GA	30071	770-448-5771	770-448-5774	gaat4@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAPEA	PCGA	401 Dividend Drive	Peachtree City	GA	30269	770-631-6291	770-631-6693	gapea@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAGAR	SVGA	28 Coleman Blvd.	Pooler	GA	31322	912-748-1343	912-748-2312	gagar@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAROM	ROGA	309 Dodd Blvd Suite 200	Rome	GA	30161	706-802-0270	706-802-0271	garom@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GASAV	SNGA	2305 Louisville Rd, Suite8	Savannah	GA	31402	912-231-8263	912-231-8658	gasav@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GASTA	BRGA	830 S. Main St.	Statesboro	GA	30458	912-681-4445	912-681-4446	gasta@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
GALAW	LWGA	305 Shawnee North Dr. Ste200	Suwanee	GA	30024	770-904-5865	770-904-5879	galaw@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GATHM	TVGA	1017 West Jackson Street	Thomasville	GA	31792	229-225-1339	229-225-1203	gathm@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GATHS	TSGA	492 Main Street	Thomson	GA	30824	706-597-0484	706-597-0486	gaths@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAWAY	WYGA	925 S. Main St.	Tifton	GA	31793	229-387-8886	229-387-8880	gaway@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAA11	TUGA	2725 Mountain Industrial Blvd	Tucker	GA	30084	770-939-5762	770-939-5814	gaa11@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAVAL	VDGA	2004 East Hill Ave.	Valdosta	GA	31601	229-257-0837	229-257-0838	gaval@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAVID	VIGA	2707 E. 1st St.	Vidalia	GA	30474	912-538-8234	912-538-8824	gavid@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAA18	VRGA	104 Three West Parkway Ste 100	Villa Rica	GA	30180	678-840-4373	678-840-4302	gaa18@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAWAT	WAGA	1290 Greensboro HWY Suite A	Watkinsville	GA	30677	706-769-1231	706-769-1871	gawat@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAWA1	WCGA	2985-B Knight Ave	Waycross	GA	31501	912-284-0334	912-284-0541	gawa1@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jolonswa@fastenal.com
GAWIN	WNGA	10 Business Center Drive	Winder	GA	30680	770-867-1169	770-867-2357	gawin@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GAAT7	WSGA	233 Arnold Mill Rd. Ste100	Woodstock	GA	30188	770-516-5725	770-516-5934	gaa7@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
GUTAM	HRGU	215 Rojas Street, Unit 125	Tamuning	GU	96913	671-648-1406	671-648-1408	gutam@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
HIHLO	HLHI	15 Kukila Street, unit #1	Hilo	HI	96720	808-961-3591	808-961-3594	hihlo@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
HIHON	HOHI	720 Moowaa St Ste A	Honolulu	HI	96817	808-851-7083	808-851-7085	hihon@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
HIKAU	KLHI	73-5569 Maiau St. #105 & #106	Kailua Kona	HI	96740	808-329-7092	808-329-7094	hikau@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
HIKAN	KNHI	46-217 Kahuhipa Street	Kaneohe	HI	96744	808-235-7700	808-236-4400	hikan@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
HIKAP	KAHI	2108 Lauuliwili St. Unit 101C	Kapolei	HI	96707	808-682-1070	808-682-1072	hikap@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
HIWAU	WAHI	800 Eha Street Unit #22	Wailuku	HI	96793	808-243-3278	808-243-3280	hiwau@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
IAAME	AMIA	2228 S.E. 5th Street	Ames	IA	50010	515-232-4768	515-232-6015	iaame@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IAATA	ATIA	406 E. 3rd Street	Atlantic	IA	50022	712-243-7746	712-243-7907	iaata@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IABET	BTIA	4386 State Street	Bettendorf	IA	52722	563-344-0870	563-344-0872	iabet@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IACAR	CAIA	425 US Highway 30 West Suite 350	Carroll	IA	51401	712-792-0515	712-792-0516	iacar@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IAWAT	WATR	7122 Nordic Drive	Cedar Falls	IA	50613	319-268-7200	319-268-7205	iawat@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IACED	CEDR	825 33rd Ave. SW	Cedar Rapids	IA	52404	319-363-3942	319-363-7092	iaced@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IACLN	CLIA	2016 Lincoln Way	Clinton	IA	52732	563-242-3595	563-242-3596	iacln@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IACOU	CFIA	2130 23rd Avenue	Council Bluffs	IA	51501	712-325-9006	712-325-1016	iacou@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IACRE	CRIA	805 South Abell	Creston	IA	50801	641-782-2654	641-782-2668	iacre@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IADAV	DPIA	5101 Tremont Ave.	Davenport	IA	52807	563-324-9723	563-324-9731	iadav@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IADew	DEIA	1610 11th Street	De Witt	IA	52742	563-659-5200	563-659-5208	iadew@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IADec	DCIA	1797 State Hwy 9 East	Decorah	IA	52101	563-382-6162	563-382-6163	iadec@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IADes	DSIA	3120 Delaware Ave.	Des Moines	IA	50313	515-263-0053	515-263-0037	iades@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IADub	DUBQ	1074 Cedar Cross Road	Dubuque	IA	52003	563-556-7725	563-556-5102	iadub@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IAFTD	FDIA	3014 5th Ave. South	Fort Dodge	IA	50501	515-576-2677	515-576-2686	iaftd@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IAFTM	FMIA	5634 Avenue O	Fort Madison	IA	52627	319-372-7948	319-372-8575	iaftm@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
IAGRN	GEIA	105 West Street South Ste E	Grinnell	IA	50112	641-236-1499	641-236-3120	iagrnl@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IAHUM	HUIA	1006 13th Street North	Humboldt	IA	50548	515-332-1352	515-332-1710	iahum@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IAIOW	ICIA	507 Highland Avenue	Iowa City	IA	52240	319-338-7299	319-338-0163	iaiom@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IAIOA	IFIA	348 South Oak Street	Iowa Falls	IA	50126	641-648-0034	641-648-2490	iaioa@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IAKEK	KKIA	3533 Main Street Suite 2	Keokuk	IA	52632	319-524-2815	319-524-2854	iakek@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
IAIND	INIA	907 South Fifth St	Manchester	IA	52057	563-927-2736	563-927-2789	iaind@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IAMAR	EMIA	1309 Industrial Blvd Suite B	Marshalltown	IA	50158	641-752-9674	641-753-1313	iamar@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IAMAS	MASC	904 S. Federal Ave.	Mason City	IA	50401	641-423-3337	641-423-1129	iamas@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IAMTP	MPIA	1105 W. Washington St.	Mt Pleasant	IA	52641	319-986-6626	319-986-5699	iamtp@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IAMUS	MTIA	2007 Grandview Ave.	Muscatine	IA	52761	563-262-9287	563-262-9298	iamus@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IAOTT	OTIA	1 Gateway Drive	Ottumwa	IA	52501	641-682-0063	641-682-0258	iaott@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IAPEA	PLIA	805 Oskaloosa Street	Pella	IA	50219	641-628-4200	641-628-3415	iapea@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IARED	RDIA	1513 1/2 N. Broadway St.	Red Oak	IA	51566	712-623-5084	712-623-5086	iaared@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IASI1	SCIA	4169 US 75 South	Sioux Center	IA	51250	712-722-4146	712-722-4148	ias1@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IASIU	SUIA	1901 Leech Ave	Sioux City	IA	51106	712-252-0800	712-252-0820	iasiu@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IASPE	SPIA	1001 2nd Ave SE	Spencer	IA	51301	712-262-4111	712-262-4911	iaspe@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IASTR	SLIA	701 Seneca Suite #3	Storm Lake	IA	50588	712-732-1526	712-732-1571	iastr@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IAGRM	GRIA	10892 Douglas Ave.	Urbandale	IA	50322	515-987-3514	515-987-4412	iagrm@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IAWAV	WAIA	700 Technology Pl.	Waverly	IA	50677	319-352-4312	319-352-5629	iawav@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IABUR	BUIA	1301 Broadway Street	West Burlington	IA	52655	319-752-4109	319-752-4135	iabur@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
IDBLA	BLID	625 Jensen Grove Dr.	Blackfoot	ID	83221	208-684-5021	208-684-5189	idbla@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
IDBO1	BKID	2506 Orchard	Boise	ID	83705	208-363-7155	208-363-7157	idbo1@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
IDBUR	BUID	536 Overland	Burley	ID	83318	208-677-4605	208-677-4617	idbur@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
IDCAD	CAID	3111 Cleveland Blvd.	Caldwell	ID	83605	208-453-9562	208-453-9564	idcad@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
IDCOE	COID	1807 N. 4th Street	Coeur D Alene	ID	83814	208-664-1583	208-765-3251	idcoe@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
IDPOS	CDID	10048 Taryne Street	Hayden	ID	83835	208-772-9421	208-772-7029	idpos@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
IDIDA	IDID	3760 S. Yellowstone Hwy	Idaho Falls	ID	83402	208-542-6008	208-542-6010	idida@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
IDJER	JEID	374 American Ave.	Jerome	ID	83338	208-324-0140	208-324-0142	idjer@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Phone	Contact Email
WACOV	COWA	1117 Main Street	Lewiston	ID	83501	208-743-2474	208-743-2477	wacov@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
IDBOS	BSID	535 N Locust Grove Suite 100	Meridian	ID	83642	208-375-9495	208-375-9496	idbos@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
IDMOU	MHID	977 Airbase Rd	Mountain Home	ID	83647	208-580-0017	208-580-0019	idmou@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
IDNAM	NPID	337 West Karcher	Nampa	ID	83687	208-463-4378	208-463-4379	idnam@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
IDPOC	PLID	2500 Garrett Way	Pocatello	ID	83201	208-478-6810	208-478-6811	idpoc@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
IDREX	REID	262 Dividend Dr	Rexburg	ID	83440	208-656-0185	208-656-0016	idrex@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
IDTWN	TFID	152 2nd Ave. South	Twin Falls	ID	83301	208-734-0486	208-734-0488	idtwn@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
ILAUR	AURO	770 Morton Avenue	Aurora	IL	60506	630-801-5198	630-801-7124	ilaur@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILBAT	BTIL	1183 Pierson Road	Batavia	IL	60510	630-879-2782	630-879-3830	ilbat@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILBEL	BEIL	3525 West Main Street Ste 100	Belleville	IL	62226	618-233-5150	618-233-5257	ilbel@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
ILBEV	BLIL	2337 Newburg Road	Belvidere	IL	61008	815-544-9870	815-544-9867	ilbev@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILBLM	NORM	915 Avalon Way	Bloomington	IL	61705	309-827-7929	309-828-0925	ilblm@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILBRA	KNIL	320 S. Kinzie Ave	Bradley	IL	60915	815-932-0251	815-932-0271	ilbra@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILELM	ELIL	2427 Braga Dr.	Broadview	IL	60155	708-344-5793	708-344-5817	ilelm@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILST1	CSIL	1284 Camp Jackson Rd	Cahokia	IL	62206	618-337-3420	618-337-3512	ilst1@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
ILCAN	CNIL	415 E. Maple	Canton	IL	61520	309-649-1473	309-649-1485	ilcan@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILCAR	CAIL	317 E. Main St.	Carbondale	IL	62901	618-457-0035	618-457-8799	ilcar@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
ILCRY	CRIL	760 Industrial Dr Unit H	Cary	IL	60013	847-462-1008	847-462-1578	ilcry@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILCHA	CHMP	1902 West Springer	Champaign	IL	61821	217-356-3583	217-356-2873	ilcha@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILCH1	CHIL	1200 W Cermak Road	Chicago	IL	60608	312-243-2932	312-243-3145	ilch1@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILDAN	DANV	1301 E VOORHEES ST	Danville	IL	61832	217-443-1555	217-443-1574	ildan@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILDEC	DECA	3115 Grand Prix Drive	Decatur	IL	62526	217-875-0353	217-875-0354	ildec@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILROM	ROIL	2300 Wisconsin Ave Unit 202	Downers Grove	IL	60515	630-378-5883	630-378-5885	ilrom@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILWES	WMIL	2300 Wisconsin Ave. Unit 202	Downers Grove	IL	60515	630-795-1081	630-795-1108	ilwes@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILALT	WRIL	540 Lewis and Clark Blvd	East Alton	IL	62024	618-251-9414	618-251-9416	ilalt@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
ILEFF	EFIL	607 South Willow	Effingham	IL	62401	217-347-7274	217-347-7292	ileff@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILELK	EGIL	451 Busse Road	Elk Grove Village	IL	60007	847-640-0729	847-640-0761	ilelk@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILFRA	FRIL	706 Center Rd.	Frankfort	IL	60423	815-469-2651	815-469-2934	ilfra@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
ILFRE	FPIL	11621 Grant Street	Freeport	IL	61032	815-235-3338	815-235-4244	ilfre@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILGAL	GBIL	841 Enterprise Ave.	Galesburg	IL	61401	309-344-4900	309-344-4893	ilgal@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
ILMAD	MDIL	3717-F Nameoki Road	Granite City	IL	62040	618-451-4742	618-451-4799	ilmad@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
ILHAN	HPIL	4N274 84th Ct.	Hanover Park	IL	60133	630-690-6304	630-690-6406	ilhan@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILHIG	HGIL	136 Poplar St	Highland	IL	62249	618-651-3478	618-654-4351	ilhig@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
ILJAC	JCIL	1825 W. Morton Ave.	Jacksonville	IL	62650	217-245-4443	217-245-4452	iljac@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
ILJOL	JOLJ	2020 McDonough Street	Joliet	IL	60436	815-744-8443	815-744-8389	iljol@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILLAK	LZIL	1162 Flex Court	Lake Zurich	IL	60047	847-438-3152	847-438-3246	illak@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILLIN	LCIL	401 Broadway St.	Lincoln	IL	62656	217-732-1932	217-732-1764	illin@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILLIT	LTIL	108 N Old Route 66 Unit B	Litchfield	IL	62056	217-324-3662	217-324-3671	illit@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILADD	ADIL	204-202 West North Ave	Lombard	IL	60148	630-495-2200	630-495-5653	iladd@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILLOV	LPIL	7315 N. Alpine	Loves Park	IL	61111	815-316-3278	815-316-3282	illov@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILMAC	MCIL	1400 East Carroll Street	Macomb	IL	61455	309-837-1623	309-837-1895	ilmac@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
ILMAT	MTIL	1509 Old State Road	Mattoon	IL	61938	217-234-3335	217-234-3342	ilmat@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILMCH	MHIL	2311 N. Ringwood Rd Ste 105-106	McHenry	IL	60050	815-385-2706	815-385-2721	ilmch@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILMOL	MOIL	4751 41st Street	Moline	IL	61265	309-757-7736	309-757-7753	ilmol@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
ILMOS	MSIL	1802 N. Division St.	Morris	IL	60450	815-416-0023	815-416-0041	ilmos@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILMOR	MRIL	923 Detroit Court, Suite 2	Morton	IL	61550	309-284-0182	309-284-0143	ilmor@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILMTV	MVIL	9390 East Illinois Hwy 15	Mount Vernon	IL	62864	618-244-4540	618-244-4590	ilmtv@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
ILLIB	LBIL	320 Washington Blvd. Ste101	Mundelein	IL	60060	847-566-6100	847-566-6166	illib@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILLNL	NIIL	6291 West Howard St.	Niles	IL	60714	847-588-2211	847-588-1844	illnl@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILOTT	OTIL	4151 MBL Dr	Ottawa	IL	61350	815-431-8076	815-431-8097	ilott@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILPAR	PAIL	516 E. Jasper St	Paris	IL	61944	217-465-4699	507-453-5204	ilpar@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILPEK	PKIL	1406 S 2nd St.	Peekin	IL	61554	309-346-8356	309-346-8156	ilpek@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILPRA	PEOR	910 SW Jefferson Avenue	Peoria	IL	61605	309-637-1331	309-637-1430	ilpra@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILPER	LASL	#2 Unynte drive	Peru	IL	61354	815-224-4240	815-224-4253	ilper@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILPLA	PLIL	13717 S. US Route 30, Unit 107	Plainfield	IL	60544	815-577-0291	815-577-0320	ilpla@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILPON	PNIL	1304 N. Division Street	Pontiac	IL	61764	815-844-4151	815-844-4150	ilpon@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILDOT	DOIL	2555 Veterans Drive	Posen	IL	60469	708-489-6835	708-489-6857	ildot@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILPRN	PRIL	122 West Progress Drive	Princeton	IL	61356	815-875-1863	815-875-2030	ilprn@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILQU1	OYIL	2618 Ellington Road	Quincy	IL	62305	217-223-7566	217-223-7726	ilqu1@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
ILQUN	QNCY	255 South 36th St. Suite 100	Quincy	IL	62301	217-223-4117	217-223-4132	ilqun@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
ILRAN	RAIL	109 N Century Blvd	Rantoul	IL	61866	217-893-9387	217-892-5785	ilran@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILROH	RCIL	981 South 7th Street	Rochelle	IL	61068	815-562-3278	815-562-3207	ilroh@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILROC	ROCK	2935 Eastrock Drive	Rockford	IL	61109	815-229-7711	815-229-7712	ilroc@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com

**Fastenal Branches  
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Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Phone	Contact Email
ILCH8	SUIL	1437 Payne Road	Schaumburg	IL	60173	847-252-2386	847-252-7192	lich8@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILCHC	FKIL	3749 North 25th Ave	Schiller Park	IL	60176	847-678-7302	847-678-7309	ilchc@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILSOU	SEIL	250 Sundown Rd	South Elgin	IL	60177	847-695-6760	847-695-6875	ilsou@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILSPA	SPIL	1341 Sparta Center Drive	Sparta	IL	62286	618-443-2414	618-443-2107	ilspa@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
ILSPR	SPFD	1101 W. Madison Street	Springfield	IL	62702	217-698-4907	217-698-4987	ilspr@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILSTE	SXIL	3333 Holeman Ave	Steger	IL	60475	708-755-5553	708-755-5569	ilste@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
ILSTR	STIL	2140 Industrial Drive	Sterling	IL	61081	815-622-9120	815-622-9125	ilstr@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILSUM	SMIL	6120 S. Archer Road	Summit	IL	60501	708-924-5268	708-924-6127	ilsum@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILCOR	COIL	2445 West Bethany Rd.	Sycamore	IL	60178	815-758-7573	815-758-7838	ilcor@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILWAS	WAIL	1228 Independence Court	Washington	IL	61571	309-444-3218	309-444-8983	ilwas@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILWAT	WKIL	1403 West Lafayette, Suite #3	Waukegan	IL	60970	815-432-0251	815-432-0271	ilwat@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILWAU	GUIL	1187 S. Northpoint Blvd.	Waukegan	IL	60085	847-473-3401	847-473-3479	ilwau@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILWET	WCIL	905 Industrial Drive	West Chicago	IL	60185	630-293-7541	630-293-7605	ilwet@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILWHE	ROSE	530 W. Hintz Rd.	Wheeling	IL	60090	847-459-5171	847-459-5172	ilwhe@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
ILWOD	WDIL	11820 Catalpa Lane	Woodstock	IL	60098	815-338-1000	815-338-1012	ilwod@stores.fastenal.com	CODY COMSTOCK	309-241-8349	ccomstoc@fastenal.com
INAND	ANIN	5330 S Madison Ave	Anderson	IN	46013	765-643-2975	765-643-2976	inand@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INANG	AGIN	312 W. Wendell Jacob Ave.	Anderson	IN	46703	260-624-2988	260-624-2908	inang@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INKEN	KDIN	561 N. Grandstaff Drive	Auburn	IN	46706	260-927-9983	260-927-9984	inken@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INBED	BFIN	514 K Street	Bedford	IN	47421	812-277-0749	812-277-8171	inbed@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INBLM	BIND	1180 South Liberty Drive, Suite 110	Bloomington	IN	47403	812-332-8054	812-332-8249	inblm@stores.fastenal.com	KEN LYONS	317-223-8007	klyons@fastenal.com
INBLU	BNIN	100 W Monroe St	Bluffton	IN	46714	260-827-0153	260-827-0242	inblu@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
ININ9	BRIN	1681 East Northfield Dr. Ste D	Brownsburg	IN	46112	317-858-4196	317-858-4353	inin9@stores.fastenal.com	KEN LYONS	317-223-8007	klyons@fastenal.com
INCO1	CCIN	575 N Line Street	Columbia City	IN	46725	260-244-4497	260-244-4604	inco1@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INCOL	COLU	3655 N. National Rd	Columbus	IN	47201	812-378-4234	812-378-4279	incol@stores.fastenal.com	KEN LYONS	317-223-8007	klyons@fastenal.com
INCON	CSIN	3010 Ohio Ave	Connersville	IN	47331	765-825-3400	765-825-3082	incon@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INCOR	CYIN	107 Sky Park Drive	Corydon	IN	47112	812-738-4515	812-738-4969	incor@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INCR4	CWIN	1823 US 231 S	Crawfordsville	IN	47933	765-362-1590	765-362-1747	inrc4@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INDEC	DEIN	1701 Patterson Street	Decatur	IN	46733	260-724-7093	260-724-9945	indec@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INHAM	HOIN	1301 W. Chicago Ave.	East Chicago	IN	46312	219-398-1277	219-398-1288	inham@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INEL1	ELIN	3418 County Road 6 E, Unit 1	Elkhart	IN	46514	574-262-9173	574-262-9728	inel1@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INELK	ELKH	2020 Middlebury Street	Elkhart	IN	46516	574-293-6599	574-293-6673	inelk@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INEV1	ENIN	8401B Baumgart	Evansville	IN	47725	812-867-5369	812-867-5307	inev1@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INEVA	EVAN	1401 Virginia Ave.	Evansville	IN	47711	812-464-5493	812-464-5506	ineva@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INF2	FTIN	4105 Engleton Dr.	Fort Wayne	IN	46804	260-434-0643	260-436-9389	inf2@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INF2W	FORT	3012 Independence Drive	Fort Wayne	IN	46808	260-471-4053	260-471-8847	inf2w@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INFRA	FKIN	2101 West SR 28	Frankfort	IN	46041	765-654-5330	765-654-4551	infra@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INGAS	GSIN	202 West Main Street	Gas City	IN	46933	765-677-0711	765-677-0718	ingas@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INGOS	GHIN	2422 Dierdorff Rd.	Goshen	IN	46526	574-534-9975	574-534-8696	ingos@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INGRC	GCIN	1049 Indianapolis Rd.	Greencastle	IN	46135	765-655-1559	765-655-1809	ingrc@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INGR1	GNIN	1429 W Main St	Greenfield	IN	46140	317-467-0520	317-467-0537	ingr1@stores.fastenal.com	KEN LYONS	317-223-8007	klyons@fastenal.com
INGRE	GEIN	603 W. Main St	Greensburg	IN	47240	812-662-8339	812-662-7279	ingre@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INGAR	GAIN	1601 W 37th Ave	Hobart	IN	46342	219-945-1800	219-945-1811	ingar@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INHUN	HNIN	22 Commerce Dr.	Huntington	IN	46750	260-358-1879	260-358-8366	inhun@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INI10	ISIN	6842 Madison Avenue	Indianapolis	IN	46227	317-781-0327	317-781-0337	ini10@stores.fastenal.com	KEN LYONS	317-223-8007	klyons@fastenal.com
INI11	IPIN	520 S. Post Road	Indianapolis	IN	46239	317-890-0497	317-890-0584	ini11@stores.fastenal.com	KEN LYONS	317-223-8007	klyons@fastenal.com
INI13	IHIN	6003 Guion Road - Suite A	Indianapolis	IN	46254	317-472-4440	317-472-4441	ini13@stores.fastenal.com	KEN LYONS	317-223-8007	klyons@fastenal.com
INI14	ININ	930 W. 16th Street	Indianapolis	IN	46202	317-925-2098	317-925-2138	ini14@stores.fastenal.com	KEN LYONS	317-223-8007	klyons@fastenal.com
INI15	IDIN	3152 North Shadeland Avenue	Indianapolis	IN	46226	317-377-1706	317-377-1712	ini15@stores.fastenal.com	KEN LYONS	317-223-8007	klyons@fastenal.com
INI17	IOIN	930 W 16th street, Suite B	Indianapolis	IN	46202	317-248-1961	317-248-1964	ini17@stores.fastenal.com	KEN LYONS	317-223-8007	klyons@fastenal.com
INI19	INDY	2330 Profit Drive	Indianapolis	IN	46241	317-243-2800	317-240-3880	inind@stores.fastenal.com	KEN LYONS	317-223-8007	klyons@fastenal.com
INJAS	JAIN	281 Newton Street	Jasper	IN	47546	812-481-1717	812-481-1616	injas@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INJEF	JFIN	3319 Industrial Parkway	Jeffersonville	IN	47130	812-284-4372	812-284-4419	injef@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INKE1	KVIN	2652 E. North St.	Kendallville	IN	46755	260-349-9046	260-349-9053	inke1@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INKOK	KOKO	1620 E. North Street	Kokomo	IN	46901	765-452-2951	765-452-7771	inkok@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INLAP	LPIN	701 Fail Road	La Porte	IN	46350	219-324-4379	219-324-4397	inlap@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INLAF	LAFT	2841 Concord Road, Unit B	Lafayette	IN	47909	765-477-9650	765-477-9298	inlaf@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INLEB	LEIN	384 N. Mount Zion Rd	Lebanon	IN	46052	765-485-2283	765-485-2288	inleb@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INLOG	LGIN	11 Wolf Rd.	Logansport	IN	46947	574-753-9458	574-722-3067	inlog@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INMAD	MDIN	3010 Shun Pike Rd	Madison	IN	47250	812-265-1516	812-265-1756	inmad@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INMAR	MARI	626 E. 4th St.	Marion	IN	46952	765-662-7938	765-662-7941	inmar@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INMAT	MRIN	195 Morton Ave	Martinsville	IN	46151	765-349-5469	765-349-5659	inmat@stores.fastenal.com	KEN LYONS	317-223-8007	klyons@fastenal.com
INMIC	MICH	2711 E. Michigan Blvd.	Michigan City	IN	46360	219-872-4644	219-872-4849	inmic@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INMID	MYIN	58748 State Road 13, Suite A	Middlebury	IN	46540	574-825-2008	574-825-2114	inmid@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com

**Fastenal Branches  
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Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Phone	Contact Email
INMIS	MHIN	2114 Lynn Street	Mishawaka	IN	46545	574-259-8706	574-259-8712	inmis@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INMON	MOIN	114 N. Railroad St.	Monticello	IN	47960	574-583-0567	574-583-0560	inmon@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INMOU	MTIN	920 E. 4th Street	Mount Vernon	IN	47620	812-838-3770	812-838-3976	inmou@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INMUN	MUNC	1316 N. Wheeling Ave	Muncie	IN	47303	765-282-6528	765-282-6543	inmun@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INNAP	NPIN	251 Dal Mar Way	Nappanee	IN	46550	574-773-3278	574-773-0314	innap@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INCLA	CKIN	111 Hausfeldt Lane Suite 1	New Albany	IN	47150	812-945-7833	812-945-7844	incla@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INNEW	NCIN	721 S. Memorial Drive	New Castle	IN	47362	765-521-2223	765-521-2229	innew@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INFT1	FWIN	127 State Road 930 W.	New Haven	IN	46774	260-749-6118	260-749-6299	inft1@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
ININ2	CQIN	14775 Herriman Blvd	Noblesville	IN	46060	317-770-0649	317-770-4279	inin2@stores.fastenal.com	KEN LYONS	317-223-8007	klyons@fastenal.com
INNOR	NVIN	1005 Rogers Park Drive	North Vernon	IN	47265	812-346-2208	812-346-2213	innor@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INPER	PEIN	680 N. Broadway	Peru	IN	46970	765-473-3462	765-473-3558	inper@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
ININ6	PFIN	2340 East Perry Rd., Suite 109	Plainfield	IN	46168	317-837-2191	317-837-2192	inin6@stores.fastenal.com	KEN LYONS	317-223-8007	klyons@fastenal.com
INPLY	PLIN	1998 W. Jefferson St.	Plymouth	IN	46563	574-935-4208	574-935-4209	inply@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INPOR	PRIN	1376 West Votaw Street	Portland	IN	47371	260-726-9006	260-726-9026	inpor@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INPRI	PCIN	1103 S. Main St.	Princeton	IN	47670	812-385-1238	812-385-1222	inpri@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INREN	REIN	107 W Drexel Pkwy	Rensselaer	IN	47978	219-866-7478	219-866-7062	inren@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INRIC	RICH	116 W. Main Street	Richmond	IN	47374	765-935-4098	765-935-0973	inric@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INROC	ROIN	602 Main Street	Rochester	IN	46975	574-223-3278	574-223-9278	inroc@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INSCBT	SGIN	79 N. Gardner St.	Scottsburg	IN	47170	812-752-0506	812-754-0508	insect@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INSEY	SEIN	722 East Tipton St.	Seymour	IN	47274	812-523-0071	812-523-0072	insey@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INSHE	SHIN	245 Northridge Dr. Ste B-C	Shelbyville	IN	46176	317-398-7889	317-398-3672	inshe@stores.fastenal.com	KEN LYONS	317-223-8007	klyons@fastenal.com
INSOU	BEND	3218 Sugar Maple Court Unit A	South Bend	IN	46628	574-234-8708	574-232-9631	insou@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INCRW	CRIN	10802 Joliet Street	St. John	IN	46373	219-365-8680	219-365-8691	incrw@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INTEL	TEIN	132 13th Street	Tell City	IN	47586	812-548-0810	812-548-0812	intel@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INTER	TERH	1009 Poplar St.	Terre Haute	IN	47807	812-232-6000	812-232-6270	inter@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INVAL	VAIN	4700 Airport Drive	Valparaiso	IN	46383	219-531-8777	219-531-8682	inval@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INVIN	VNIN	2803 North 6th Street	Vincennes	IN	47591	812-886-5877	812-886-5987	invin@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
INWAB	WAIN	1420 south Wabash Ave.	Wabash	IN	46992	260-563-3462	260-563-4696	inwab@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INWAR	WSIN	316 Enterprise Drive	Warsaw	IN	46580	574-268-1076	574-268-1078	inwar@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
INWAS	WHIN	2210 East National Hwy	Washington	IN	47501	812-257-0454	812-257-0869	inwas@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
ININ8	WEIN	1010 Kendall Court, Suite 3	Westfield	IN	46074	317-804-8035	317-804-8037	inin8@stores.fastenal.com	KEN LYONS	317-223-8007	klyons@fastenal.com
INWIN	WNIN	918-1 E. Washington Street	Winchester	IN	47394	765-584-4610	765-584-4870	inwin@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
KSWIN	WFKS	1700 N. Summit	Arkansas City	KS	67005	620-741-0869	620-741-0879	kswin@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSCHA	CHKS	1416 south Santa Fe	Chanute	KS	66720	620-431-3423	620-431-3491	kscha@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSCOF	COKS	1306 W. 11th St.	Coffeyville	KS	67337	620-251-3722	620-251-3023	kscof@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSCOB	CBKS	2270 Southwind Ave	Colby	KS	67701	785-460-2644	785-460-2733	kscob@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSCON	CNKS	115 E. 13th St.	Concordia	KS	66901	785-243-7000	785-243-7102	ksccon@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSWID	DRKS	800 Nelson Drive	Derby	KS	67037	316-789-9143	316-789-9172	kswid@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSDOD	DDKS	11140 Kliesen St.	Dodge City	KS	67801	620-225-4700	620-225-4754	ksdod@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSKA2	SWKS	9154 Woodend Road Ste B	Edwardsville	KS	66111	913-422-3278	913-422-7053	kksa2@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSELD	EDKS	2502 W. Central Ave.	El Dorado	KS	67042	316-320-2223	316-322-9502	kseld@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSEMP	ERKS	2914 W. Hwy 50 Suite E	Emporia	KS	66801	620-342-5360	620-342-5614	ksemp@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSFOR	FOKS	2411 South Main Street	Fort Scott	KS	66701	620-223-1845	620-223-2006	ksfor@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSGAR	GAKS	1706 E Harding Ave	Garden City	KS	67846	620-271-9566	620-271-9551	ksgar@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSKA3	GRKS	829 E Warren	Gardner	KS	66030	913-856-4949	913-856-4294	kksa3@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSGRE	GBKS	4114 W. 10th St.	Great Bend	KS	67530	620-792-5800	620-792-3093	ksgre@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSHAY	HAKS	1110 E 13th	Hays	KS	67601	785-625-3939	785-625-2599	kshay@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSHUT	HSKS	705 E. 30th	Hutchinson	KS	67502	620-663-5600	620-663-6267	kshut@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSIND	INKS	2801 West Main Suite C	Independence	KS	67301	620-331-9563	620-331-9557	ksind@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSKA1	KNKS	2824 South 44th St	Kansas City	KS	66106	913-789-7270	913-789-7280	kksa1@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSLAW	LWKS	3104 D. Haskell Ave	Lawrence	KS	66046	785-842-9861	785-842-9862	kslaw@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSLEA	LEKS	5100 South 13th	Leavenworth	KS	66048	913-651-4433	913-651-4442	kslea@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSKCY	SKKS	15209 West 99th Street	Lenexa	KS	66219	913-492-9350	913-492-9370	kksky@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSILB	LBKS	832 E Pancake Blvd	Liberal	KS	67901	620-626-6007	620-626-6236	kslib@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSMAN	MAKS	8075 E Hwy 24	Manhattan	KS	66502	785-565-9663	785-565-9664	ksmann@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSMCP	MPKS	301 North 81 Bypass	McPherson	KS	67460	620-241-6300	620-241-6606	ksmcp@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSNEW	NEKS	1605 W. 1st St.	Newton	KS	67114	316-283-2266	316-283-2270	knew@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSKC1	OLKS	1368 S. Enterprise Street	Olathe	KS	66061	913-390-0889	913-390-5565	kkskc1@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSOTT	OTKS	514 North Main	Ottawa	KS	66067	785-242-0902	785-242-0920	ksott@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSPAR	PRKS	800 S. 16th St	Parsons	KS	67357	620-421-1808	620-421-4647	kspar@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSPIT	PIKS	122 E 3rd St	Pittsburg	KS	66762	620-231-7887	620-231-7893	kspit@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSPRA	PAKS	117 W 4th Street	Prairie	KS	67124	620-672-1253	620-672-1272	kspra@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSSAB	SAKS	1615 South Highway 75	Sabetha	KS	66534	785-284-2233	785-284-2525	kssab@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
KSSAL	SLKS	330 E. Schilling Rd.	Salina	KS	67401	785-825-1900	785-825-1994	kssal@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSSHA	SHKS	8168 Monticello Terrace	Shawnee	KS	66227	913-422-2006	913-422-2011	kssha@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSTOP	TPKS	100 S.E. Monroe	Topeka	KS	66603	785-232-1098	785-232-1099	kstop@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSWI1	WIKS	3040 N Ohio	Wichita	KS	67219	316-265-1961	316-265-0721	kswi1@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSWI3	WTKS	1635 E. 37th St. Suite 3	Wichita	KS	67219	316-832-0961	316-832-1458	kswi3@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KSWIC	WCKS	2461 South Leonine Street	Wichita	KS	67217	316-941-4400	316-941-4404	kswic@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
KYASH	ALKY	2125 Winchester Ave.	Ashland	KY	41101	606-324-1116	606-324-6226	kyash@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYBAR	BAKY	101 Wildcat Ln.	Bardstown	KY	40004	502-348-3375	502-349-6629	kybar@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYBO1	BOKY	378 Scotty's Way	Bowling Green	KY	42101	270-780-9830	270-780-9866	kybo1@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYBOW	BGKY	5261 Nashville Rd.	Bowling Green	KY	42101	270-842-2080	270-842-3287	kybow@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYCAL	CKKY	21 Tiffany Lane	Calvert City	KY	42029	270-395-8098	270-395-8408	kycal@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYCCN	CTKY	5400 Hwy 431 North	Central City	KY	42330	270-754-1161	270-754-9972	kyccn@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYCOU	CLKY	137 Doc Walker Road	Columbia	KY	42728	270-385-9277	270-385-9278	kycou@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYCOR	CRKY	6644 S US Highway 25	Corbin	KY	40701	606-528-4155	606-528-4171	kycor@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYDAN	DNKY	108 Man O War Blvd.	Danville	KY	40422	859-936-0713	859-936-0714	kydan@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYELZ	EBKY	405 E. Dixie Highway	Elizabethtown	KY	42701	270-737-7902	270-737-7809	kyelz@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYFLR	FLKY	8983 Empire Connector Dr.	Florence	KY	41042	859-371-9744	859-371-9748	kyflr@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
KYFRA	FNKY	117 Collision Center Drive	Frankfort	KY	40601	502-848-0158	502-848-0116	kyfra@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYGER	GRKY	100 Summer Court	Georgetown	KY	40324	502-868-0283	502-868-0853	kyger@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYCAR	CNKY	302 Main Street	Ghent	KY	41045	502-347-8500	502-347-5800	kycar@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
KY001	GLKY	101 A Parkview Dr.	Glasgow	KY	42141	270-629-4377	270-629-3846	ky001@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYHAR	HAKY	302 North College Street, Suite 1	Harrodsburg	KY	40330	859-734-7676	859-734-7732	kyhar@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYHEB	HBKY	1818 Petersburg Rd.	Hebron	KY	41048	859-689-0555	859-689-0666	kyheb@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
KYHEN	HDKY	3040 Ohio Dr.	Henderson	KY	42420	270-869-8233	270-869-8227	kyhen@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYHOP	HKKY	4665 Pembroke Rd.	Hopkinsville	KY	42240	270-881-4041	270-881-1408	kyhop@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYLAG	LGKY	114 Cemetery Rd	Lebanon	KY	40033	270-692-0704	270-692-0902	kylag@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYLET	LFKY	1080 Salt River Rd	Leitchfield	KY	42755	270-230-0262	270-230-0259	kylet@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYLE2	LXKY	897 Nandino Blvd., Ste 4	Lexington	KY	40511	859-226-0560	859-226-0570	kyle2@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYLEX	LTKY	973 Beasley St., Suite 120	Lexington	KY	40509	859-294-4996	859-293-1726	kylex@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYLO1	LOKY	3272 Commerce Center Place	Louisville	KY	40211	502-772-0227	502-772-0228	kylo1@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYLO2	LSKY	1030 South 9th Street	Louisville	KY	40203	502-585-2875	502-585-2877	kylo2@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYLO3	LVKY	11223 Plantside Drive	Louisville	KY	40299	502-240-0830	502-240-0840	kylo3@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYLO4	LUKY	8008 National Turnpike	Louisville	KY	40214	502-363-6675	502-363-4535	kylo4@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYLO5	LIKY	3600 Chamberlain Lane, Ste 214	Louisville	KY	40241	502-425-0976	502-425-0986	kylo5@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYLOU	LOUI	4530 Bishop Lane	Louisville	KY	40218	502-458-9924	502-458-6987	kylou@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYSHE	SVKY	128 Carter Ave	Louisville	KY	40229	502-957-0291	502-957-0218	kyshe@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYMAD	MDKY	2560 Nebo Rd.	Madisonville	KY	42431	270-825-8227	270-825-8847	kymad@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYMA1	MFKY	110 Kings Dr.	Mayfield	KY	42066	270-247-4845	270-247-4823	kyma1@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYMA2	MAKY	671 Sawmill Pike	Maysville	KY	41056	606-759-5456	606-759-7558	kyma2@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYMON	MOKY	2008 E. Hwy 90 Bypass	Monticello	KY	42633	606-340-8860	606-340-8862	kymon@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYMOR	MRKY	360 East Wilkinson Blvd	Morehead	KY	40351	606-780-0650	606-780-0194	kymor@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYMTS	MSKY	511 Willin Way	Mt Sterling	KY	40353	859-498-7094	859-498-7091	kymts@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYMUR	MYKY	1900 N 12th St Ste C	Murray	KY	42071	270-753-8193	270-753-8327	kymur@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYLE1	NIKY	216 Wilson Court	Nicholasville	KY	40356	859-887-2658	859-887-2529	kye1@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYOWE	OWEN	1627 Sweeney Street	Owensboro	KY	42303	270-686-7533	270-686-7534	kyowe@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYPAD	PDKY	847 N.H.C. Mathis Dr.	Paducah	KY	42001	270-441-7230	270-441-7231	kypad@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYPAR	PAKY	2216 Martin Luther King Blvd.	Paris	KY	40361	859-987-2944	859-987-9129	kypar@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYPIK	PIKY	1296 South Mayo Trail	Pikeville	KY	41501	606-432-8633	606-432-8880	kyrik@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
KYRIC	RMKY	6013 Atwood Dr.	Richmond	KY	40475	859-624-2136	859-624-6654	kyrik@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYRUS	RVKY	106 Walker Ln.	Russellville	KY	42276	270-726-4067	270-726-4568	kyrus@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYSH1	SBKY	251 Alpine Drive	Shelbyville	KY	40065	502-647-2103	502-647-9621	kysh1@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYSOM	SMKY	375 Browning Road	Somerset	KY	42501	606-451-9688	606-451-9699	kysom@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
KYWIN	WIKY	4733 Rockwell Road	Winchester	KY	40391	859-745-2701	859-745-3013	kywin@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
LAALE	AXLA	832 Dallas Ave.	Alexandria	LA	71302	318-442-6400	318-442-6020	laale@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LABA2	BRLA	10296 S. Choctaw Dr.	Baton Rouge	LA	70815	225-275-5755	225-275-5757	laba2@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LABA3	BNLA	766 Chippewa Street	Baton Rouge	LA	70805	225-242-1351	225-242-2595	laba3@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LABAT	BTLA	11931 Industriplex Blvd. Suite 700	Baton Rouge	LA	70809	225-752-7100	225-752-7101	labat@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LAHAR	HYLA	55 Coquille Dr.	Belle Chasse	LA	70037	504-392-4446	504-392-4478	lahar@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LABOS	BSLA	4911-B Shed Road	Bossier City	LA	71111	318-747-9795	318-747-9720	labos@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LALAF	LFLA	3407 Hwy 90E	Broussard	LA	70518	337-839-5553	337-839-1818	lalaf@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LANE5	ARLA	3317 Paris Road	Chalmette	LA	70043	504-279-7031	504-279-7897	lane5@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LAGAA	GALA	16265 East Main Street	Cut Off	LA	70345	985-325-3436	985-325-3438	lagaa@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LAGON	GOLA	9460 Ashland Rd.	Gonzales	LA	70737	225-644-0627	225-644-1025	lagon@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com



**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Phone	Contact Email
LAHAM	HALA	2500 West Church St.	Hammond	LA	70403	985-429-0511	985-429-0518	laham@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LANE6	HRLA	1821 Commercial Drive, Suite W	Harvey	LA	70058	504-348-0391	504-348-1982	lane6@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LAHO1	HOLA	1315 Grand Caillou	Houma	LA	70363	985-868-8151	985-868-8153	laho1@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LAHOU	HMLA	178 Alliance Crt	Houma	LA	70360	985-223-2047	985-223-2048	lahou@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LAJEN	JNLA	202 S Cutting Ave	Jennings	LA	70546	337-616-8046	337-616-8650	lajen@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LALA1	LALA	4205 Cameron St.	Lafayette	LA	70506	337-232-3665	337-232-5495	lala1@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LALAK	LCLA	1100 East McNeese St.	Lake Charles	LA	70607	337-572-5596	337-477-8596	lalak@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LANE2	LPLA	207 Woodland Dr.	Laplace	LA	70068	985-652-9586	985-652-9587	lane2@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LALÉE	LSLA	1253 Entrance Road	Leesville	LA	71446	337-535-4832	337-537-8517	lalee@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LAMAN	MALA	68665 Highway 59	Mandeville	LA	70471	985-809-0224	985-809-3292	laman@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LANE3	MTLA	7333 Airline Hwy	Metairie	LA	70003	504-818-0948	504-818-0961	lane3@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LAMIN	MDLA	448 Hwy 531	Minden	LA	71055	318-382-0116	318-382-9288	lamin@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LAMON	MNLA	205 North 18th St.	Monroe	LA	71201	318-699-8670	318-699-9468	lamon@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LAMOR	MOLA	7838 Hwy 182E	Morgan City	LA	70380	985-385-5998	985-385-5222	lamor@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LANAT	NALA	506 Rapides Dr.	Natchitoches	LA	71457	318-354-0996	318-354-0998	lanat@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LANEB	NBLA	703 Highway 90 East Bldg. A	New Iberia	LA	70560	337-369-6885	337-369-9249	laneb@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LANE4	NWLA	4431 Euphrosine St. Suite B&C	New Orleans	LA	70125	504-821-7855	504-821-7857	lane4@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LANEW	NOLA	621 Distributors Row, Suite B	New Orleans	LA	70123	504-736-9778	504-736-9779	lanew@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LABA1	POLA	1020 Commercial Dr	Port Allen	LA	70767	225-389-0829	225-389-0839	laba1@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LARUS	RSLA	1708 E. Kentucky	Ruston	LA	71270	318-255-1827	318-513-1122	larus@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LASH1	SHLA	7270 West Bert Kouns	Shreveport	LA	71129	318-683-1606	318-683-4953	lash1@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LASH2	SELA	1610 N. Hearne	Shreveport	LA	71107	318-221-0440	318-221-0946	lash2@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LASLD	SILA	1070 Front St	Slidell	LA	70458	985-641-3546	985-641-8207	lasld@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LASUL	ULLA	3325 E. Napoleon St.	Sulphur	LA	70663	337-626-1144	337-626-0920	lasul@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
LAWES	MRLA	1827 Old Natchitoches Street	West Monroe	LA	71292	318-322-1481	318-340-0117	lawes@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
MAFRA	FMMA	198 Pleasant St.	Ashland	MA	01721	508-231-1800	508-231-1802	mafra@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MABO1	BSMA	1033 Mass Ave	Boston	MA	02118	617-541-0126	617-541-0136	mabo1@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MABOS	QYMA	165 Wood Road	Braintree	MA	02184	781-380-2257	781-380-0517	mabos@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MANOR	NOMA	960 Turnpike Street Unit 12	Canton	MA	02021	781-821-7432	781-830-0346	manor@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MALOW	LOMA	101 Brick Kiln Rd Units 1&2	Chelmsford	MA	01824	978-970-3278	978-970-1043	malow@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MASP1	CHMA	317 Meadow Street, Ste 1	Chicopee	MA	01013	413-532-3000	413-532-3065	masp1@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
MAEAS	EFMA	509 Thomas B. Landers Road	East Falmouth	MA	02536	508-540-3451	508-540-3496	maeas@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MAMED	MDMA	380 Second St.	Everett	MA	02149	617-387-3427	617-387-3079	mamed@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MAFAL	FLMA	565 Commerce Dr.	River	MA	02720	508-676-2260	508-676-2281	mafal@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MAGLU	GCMA	9 Whistle Stop Way	Gloucester	MA	01930	978-281-4606	978-281-8073	maglu@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MAWHA	WHMA	26 Kenwood Street	Greenfield	MA	01301	413-772-0560	413-772-0615	mawha@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
MAHYA	HYMA	155 Rosary Ln	Hyannis	MA	02601	508-775-0857	508-775-1449	mahya@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MALAW	LAMA	670 South Union Street	Lawrence	MA	01843	978-984-7042	978-984-7287	malaw@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
MAFIT	FBMA	100 Crawford Street, Suite 1	Leominster	MA	01453	978-514-9999	978-514-9996	mafit@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
MALIT	LLMA	37 Ayer Rd.	Littleton	MA	01460	978-486-3365	978-486-3964	malit@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
MANEB	NBMA	96 Conway Street	New Bedford	MA	02740	508-997-0574	508-996-0804	maneb@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MANEW	NEMA	4 Mulliken Way	Newburyport	MA	01950	978-462-4576	978-462-4619	manew@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
NHAM	HFNH	4 Perkins Way	Newburyport	MA	01950	978-465-0603	978-465-0815	nham@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MAATT	ABMA	215 Plain St. Unit#11	North Attleboro	MA	02760	508-699-2658	508-699-0936	maatt@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MAWOW	WOMA	3 Boulder Park Way	North Oxford	MA	01537	508-987-3628	508-987-3738	mawo1@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MAWOR	WRMA	3 Boulder Parkway	North Oxford	MA	01537	508-987-6715	508-987-6718	mawor@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MAPEA	SLMA	5A Webster Street, Unit 1	Peabody	MA	01960	978-532-3964	978-532-3984	mapea@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MAPIT	PFMA	1430 East Street	Pittsfield	MA	01201	413-445-4800	413-445-5328	mapit@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
MANEE	NDMA	16 High Street	Plainville	MA	02762	781-453-2638	781-444-1689	manee@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MAPLY	PLMA	4 Natalie Way	Plymouth	MA	02360	508-747-9637	508-747-9639	maply@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MASHR	SBMA	910 Boston Turnpike, Unit 3 & 4	Shrewsbury	MA	01545	508-845-1273	508-845-1386	mashr@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MASOU	SOMA	484 Worcester Street	Southbridge	MA	01550	508-764-2019	508-764-6251	masou@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
MASPR	SFMA	190 Brookdale Road	Springfield	MA	01104	413-747-5077	413-747-5078	maspr@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
MABRC	BRMA	793 West Center Street	West Bridgewater	MA	02379	508-580-0956	508-580-1906	mabrc@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MAWES	WFMA	121 Summit Lock Road	Westfield	MA	01085	413-562-9497	413-562-9463	mawes@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
MAWOB	WUMA	134A New Boston Road	Woburn	MA	01801	781-938-1250	781-938-1255	mawob@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MAWO2	WCMA	259 Brooks St.	Worcester	MA	01606	508-853-3414	508-853-3459	mawo2@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
MDABE	ABMD	1040 Hardees Drive Unit G	Aberdeen	MD	21001	410-272-3558	410-272-6107	mdabe@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDANN	ASMD	1816 Margaret Ave	Annapolis	MD	21401	410-295-0833	410-295-0671	mdann@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDCOU	COMD	9090 Junction Drive, Suite 5	Annapolis Junction	MD	20701	301-317-1250	301-317-6039	mdcou@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDBA2	BAMD	1008 Russel St.	Baltimore	MD	21230	410-837-3043	410-837-3407	mdba2@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDBA3	BLMD	10004 Pulaski Hwy	Baltimore	MD	21220	410-391-8491	410-391-8493	mdba3@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDBA6	BOMD	715 East Ordnace Road'	Baltimore	MD	21226	410-424-2063	410-424-2126	mdba6@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
MDBA7	BIMD	1008 Russell St (rear)	Baltimore	MD	21230	410-244-1954	410-528-2734	mdba7@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDBAT	BIMD	6501 A Pulaski Hwy	Baltimore	MD	21237	410-488-4166	410-488-4488	mdbat@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDO06	BEMD	10225 Southard Drive	Beltsville	MD	20705	301-931-9560	301-931-9562	mdo06@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDLAN	LDMD	5212 Sunnyside Ave	Beltsville	MD	20705	301-931-6811	301-931-6815	mdlan@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDCAM	CAMD	807 Chesapeake Drive	Cambridge	MD	21613	410-901-1327	410-901-1416	mdcam@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDFOR	FVMD	200 Ritchie Road	Capitol Heights	MD	20743	301-336-7492	301-336-7496	mdfor@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDWES	WPMD	1050 W. Industrial Blvd.	Cumberland	MD	21502	301-759-4000	301-759-4612	mdwes@stores.fastenal.com	RYAN BEATTY	717-645-4936	rbeatty@fastenal.com
MDEAS	ETMD	8625 Commerce Dr.	Easton	MD	21601	410-770-6234	410-770-6237	mdeas@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDBA5	ERMD	7377 Washington Blvd	Elkridge	MD	21075	410-379-0566	410-379-1936	mdba5@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDELK	ELMD	349E Pulaski Highway	Elkton	MD	21921	410-392-5924	410-392-5980	mdelk@stores.fastenal.com	RYAN BEATTY	717-645-4936	rbeatty@fastenal.com
MDAPG	APMD	8420 Gas House Pike Suite J	Frederick	MD	21701	301-663-6820	301-663-6901	mdapg@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDFRE	FRMD	5115 Pegasus Ct. Suites K-L	Frederick	MD	21704	301-620-2616	301-620-2928	mdfre@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDGAT	GUMD	16820 Oakmont Avenue	Gaithersburg	MD	20877	301-977-2606	301-990-0370	mdgat@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDHAG	HTMD	1120 Service Center Dr.	Hagerstown	MD	21741	301-791-0445	301-791-0455	mdhag@stores.fastenal.com	RYAN BEATTY	717-645-4936	rbeatty@fastenal.com
MDHOY	HLMD	44040 Airport View Dr. Ste E	Hollywood	MD	20636	301-373-2450	301-373-7296	mdhoy@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDHYA	HYMD	5400 Tuxedo Rd (Suite A)	Hyattsville	MD	20781	301-341-5310	301-341-5875	mdhya@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDLA1	LAMD	4230 Forbes Blvd Suite F	Lanham	MD	20706	301-577-3278	301-577-3135	mdla1@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDBA1	GBMD	5189 Raynor Ave	Linthicum	MD	21090	410-609-2300	410-609-2304	mdba1@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDOAK	OAMD	147B Service Center Dr.	Oakland	MD	21550	301-387-4705	301-387-4710	mdoak@stores.fastenal.com	RYAN BEATTY	717-645-4936	rbeatty@fastenal.com
MDELD	EDMD	11201 Dolfiel Blvd, suite 109	Owings Mills	MD	21117	410-356-3304	410-356-0665	mdeld@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDOWN	OMMD	11201 Dolfiel Blvd, Suite 109	Owings Mills	MD	21117	410-356-5810	410-356-5480	mdown@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDPOC	PCMD	1147 Ocean Hwy Unit 5	Pocomoke City	MD	21851	410-957-1027	410-957-1560	mdpoc@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDSAS	SLMD	2227 Northwood Drive	Salisbury	MD	21801	410-219-5101	410-219-5244	mdsas@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDTIM	TOMD	9490 Deereco Road	Timonium	MD	21093	410-308-1713	410-308-1715	mdtim@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDWAD	WDMD	3472 Rockefeller Ct.	Waldorf	MD	20602	301-632-6386	301-632-5084	mdwad@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MDWET	WTMD	125 Airport Dr Suite 16	Westminster	MD	21157	410-871-2211	410-871-2212	mdwet@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
MEAUB	AWME	747 Minot Avenue	Auburn	ME	04210	207-777-5243	207-777-5327	meaub@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamoto@fastenal.com
MEHAL	HOME	56 Western Ave, Suite 4	Augusta	ME	04330	207-622-0731	207-622-0794	mehal@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamoto@fastenal.com
MEBID	BIME	10-A Arctic Circle	Biddeford	ME	04005	207-282-4688	207-282-1897	mebid@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamoto@fastenal.com
MEBRU	BRME	41 Greenwood Rd. Unit B & C	Brunswick	ME	04011	207-729-2877	207-729-0913	mebru@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamoto@fastenal.com
MEELS	ELME	19 Boggy Brook Road	Ellsworth	ME	04605	207-667-9069	207-667-9162	meels@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamoto@fastenal.com
MEBAN	BAME	19 White Pine Rd	Heron	ME	04401	207-848-7774	207-848-7390	meban@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamoto@fastenal.com
MELEW	LWME	1219 Lisbon St	Lewiston	ME	04240	207-777-7148	207-777-7135	melew@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamoto@fastenal.com
MEPO1	POME	28 Diamond Street	Portland	ME	04101			mepo1@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamoto@fastenal.com
MEPRE	PRME	68 Industrial Street	Presque Isle	ME	04769	207-762-0000	207-762-0002	mepre@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamoto@fastenal.com
MESAN	SAME	174 Airport Rd	Sanford	ME	04073	207-324-5454	207-324-5225	mesan@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamoto@fastenal.com
MESOU	SPME	125 John Roberts Road Unit 6	South Portland	ME	04106	207-879-0948	207-879-2683	mesou@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamoto@fastenal.com
METHM	TOME	151 New County Road	Thomaston	ME	04861	207-594-1715	207-594-3098	methm@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamoto@fastenal.com
MEEAS	MKME	1084 Augusta Rd	Winslow	ME	04901	207-859-2660	207-859-2662	meeas@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamoto@fastenal.com
MIA DR	ADMI	825 E. Beecher St.	Adrian	MI	49221	517-264-1888	517-264-1797	miadr@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
MIALP	LPMI	3540 US 23 N	Alpena	MI	49707	989-356-9074	989-356-9060	mialp@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MIDE1	YPSI	4080 Varsity Drive	Ann Arbor	MI	48108	734-477-6973	734-477-8039	mide1@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MIBAD	BXMI	1148 N. VanDyke Suite A	Bad Axe	MI	48413	989-269-4000	989-269-4004	mibad@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MIBA2	BYMI	3720 Wilder Rd. Suite D	Bay City	MI	48706	989-667-2193	989-667-2194	miba2@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MIBEN	SSMI	2460 M-139, Suite A	Benton Harbor	MI	49022	269-925-3666	269-925-0292	miben@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MIBIG	BDMI	1417 N. State St.	Big Rapids	MI	49307	231-796-2347	231-796-2383	mibig@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MIBRG	BRMI	7041 Grand River Unit 400	Brighton	MI	48116	810-225-6098	810-225-6174	mibrgr@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MICAD	CDMI	7547 Boon Rd	Cadillac	MI	49601	231-779-9778	231-779-9788	micad@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MIGR4	RFMI	12201 Northland Drive	Cedar Springs	MI	49319	616-696-1705	616-696-2251	migr4@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MICEN	CRMI	24300 Sherwood	Centerline	MI	48015	586-427-3954	586-427-4403	micen@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MICHA	CHMI	6585 M-66 North	Charlevoix	MI	49720	231-237-0061	231-237-0064	micha@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MICHB	CEMI	734 S. Main Street	Cheboygan	MI	49721	231-627-1697	231-627-1786	michb@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MICHE	CFMI	48335 Gratiot Ave	Chesterfield	MI	48051	586-421-1358	586-421-1381	miche@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MICOL	CWMI	50 Cecil Drive	Coldwater	MI	49036	517-279-1688	517-279-0048	micol@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
MIESC	ESMI	1016 N. 30th St.	Escanaba	MI	49829	906-786-3193	906-786-3558	miesc@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
MIFLN	FLMI	5366 Hill 23 Drive	Flint	MI	48507	810-232-3293	810-232-3342	mifln@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MIGA2	GLMI	1150 S. Otsego Ave	Gaylord	MI	49735	989-731-0076	989-731-0080	miga2@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MIGRA	GHMI	1051 Jackson St.	Grand Haven	MI	49417	616-844-7460	616-844-7462	migra@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MIHAS	HSMI	1932 South M37	Hastings	MI	49058	269-945-2859	269-945-2985	mihas@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MIHO1	HLMI	4265 Lincoln Ste 300	Holland	MI	49423	616-392-6660	616-392-6751	miho1@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MIMAR	MQMI	403 E. Sharon Avenue	Houghton	MI	49931	906-482-5620	906-482-5650	mimar@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
MJAJ1	JAMI	2209 East High Street	Jackson	MI	49203	517-780-9118	517-780-9122	mjaj1@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com
MIGR3	HVMI	916 Chicago Dr	Jenison	MI	49428	616-667-0631	616-667-0674	migr3@stores.fastenal.com	MATT TURNER	616-406-1860	mtturner@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Phone	Contact Email
MIJON	JVMI	541 Industrial Pkwy	Jonesville	MI	49250	517-849-2830	517-849-2875	mijon@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
MIKAL	KZOO	3620 Miller Road	Kalamazoo	MI	49001	269-342-0073	269-342-0074	mikal@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIGR2	KNMI	4425 44th St. SE	Kentwood	MI	49512	616-957-2311	616-957-2319	migr2@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIKIN	KGMI	660 South Carpenter	Kingsford	MI	49802	906-774-5073	906-774-5104	mikin@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
MILA1	LAMI	4212 S. Creyts Rd.	Lansing	MI	48917	517-322-3066	517-322-3077	mila1@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MILAN	LANS	1115 South Pennsylvania Ave.	Lansing	MI	48912	517-482-2300	517-482-1301	milan@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MILAP	LRMI	1444 Imlay City Road	Lapeer	MI	48446	810-245-2374	810-245-2602	milap@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIDE3	FAMI	31815 West 8 Mile Road	Livonia	MI	48152	248-426-8778	248-426-8289	mide3@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MILUD	LUMI	4905 West U.S. 10	Ludington	MI	49431	231-843-8788	231-845-2013	milud@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MID10	MHMI	31211 Stephenson Highway	Madison Heights	MI	48071	248-616-0459	248-616-0604	mid10@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIMAN	MTMI	84 Division St.	Manistee	MI	49660	231-398-0737	231-398-0739	miman@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIMID	MDMI	1708 Bay City Road	Midland	MI	48640	989-495-0438	989-495-0446	midid@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIMON	MRMI	500 Detroit Avenue	Monroe	MI	48162	734-457-2685	734-457-2979	mimon@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIMTP	MPMI	3715 S. Isabella Rd.	Mt Pleasant	MI	48858	989-779-8221	989-779-9782	mimtp@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIMUS	MUSK	1537 S. Getty	Muskegon	MI	49442	231-727-0568	231-728-4372	mimus@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIMA2	MUMI	356 US-41 West	Negaunee	MI	49866	906-475-4954	906-475-4962	mima2@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
MIEWS	OWMI	1470 N M-52	Owosso	MI	48867	989-723-7942	989-725-8892	miews@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIPOR	POMI	3777 Lapeer Rd. Unit a	Port Huron	MI	48060	810-984-5496	810-984-5499	mipor@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIDET	PNMI	1855 Northfield Dr.	Rochester Hills	MI	48309	248-853-7229	248-853-7295	midet@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIROM	ROMI	101 Peyerk Ct	Romeo	MI	48065	586-752-3085	586-752-3094	mirom@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIDE2	RUMI	28777 Goddard, Ste 205	Romulus	MI	48174	734-941-3402	734-941-3578	mide2@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIDE8	SLMI	1203 Industrial Drive	Saline	MI	48176	734-944-8186	734-944-8425	mid8@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MISAU	SAMI	3542 I-75 Business Spur	Sault S Marie	MI	49783	906-635-1348	906-635-1559	misau@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MISOU	STMI	1825 Dewey Lane	South Haven	MI	49090			misou@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIBAT	BATT	237 North 30th Street	Springfield	MI	49037	269-968-3133	269-968-3134	mibat@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MISTE	SHMI	37070 Van Dyke Avenue	Sterling Heights	MI	48312	586-939-3843	586-939-3850	miste@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MISTU	SUMI	1161 West West Street	Sturgis	MI	49091	269-651-5275	269-651-9280	mistu@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
MITAW	TCMI	207 E. Lake Street	Tawas City	MI	48763	989-362-2080	989-362-2104	mitaw@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIDE7	SOMI	13097 Huron Street	Taylor	MI	48180	734-287-2306	734-287-2339	mide7@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MITHR	TVMI	1200 William R. Monroe Blvd.	Three Rivers	MI	49093	269-279-0219	269-279-0307	mithr@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
MITRA	TRMI	1424 Trade Center Dr.	Traverse City	MI	49696	231-947-7665	231-947-1042	mitra@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIGR1	GRMI	2204-C Turner Ave.	Walker	MI	49544	616-361-5791	616-361-6127	migr1@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MICAN	CNMI	37820 Ford Rd.	Westland	MI	48185	734-728-2202	734-728-2343	mican@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIDE6	WIMI	50160 Pontiac Trail Unit #3	Wixom	MI	48393	248-624-5969	248-624-7173	mide6@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIGRN	GRAN	403 44th St. SW	Wyoming	MI	49548	616-406-1860	616-406-1861	migrn@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MIHOL	HNMI	510 W. Gordon Street	Zeeland	MI	49464	616-772-6187	616-772-6561	mihol@stores.fastenal.com	MATT TURNER	616-406-1860	matturner@fastenal.com
MNALB	ALMN	1103 Sykes Street	Albert Lea	MN	56007	507-377-7026	507-377-6106	mnalb@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNALE	AXMN	2710 State Highway 29 South	Alexandria	MN	56308	320-763-9220	320-763-9294	mnales@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNAUS	ATMN	702 17th Ave NW	Austin	MN	55912	507-433-2849	507-433-2861	mnaus@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNBAX	BAMN	13259 Dogwood Drive	Baxter	MN	56425	218-825-1906	218-825-1907	mnbax@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNBEM	BJMN	2400 Cram Ave SE	Bemidji	MN	56601	218-751-0076	218-751-0043	mnbem@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNNTC7	BLMN	1200 American Blvd. East	Bloomington	MN	55425	952-854-3752	952-854-0158	mntc7@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
NDWAH	WPND	502 Grace Avenue	Breckneridge	MN	56520	218-643-1800	218-643-9308	ndwah@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNNTCY	MPLS	8307 Brooklyn Boulevard	Brooklyn Park	MN	55445	763-315-4624	763-315-4633	mntcy@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNBUB	BUMN	107 6th Street N.E. Bay1-4	Buffalo	MN	55313	763-682-2546	763-682-2578	mnbub@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNNTC1	PAUL	12150 12th Avenue South	Burnsville	MN	55337	952-808-2658	952-808-2663	mntc1@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNCAM	CAMN	701 Garfield Street South	Cambridge	MN	55008	763-689-4242	763-689-1159	mncam@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNT10	CHMN	7801 Park Drive Suite D	Chanasson	MN	55317	952-474-3032	952-474-3065	mnt10@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNDET	DTMN	422 W Hwy 10	Detroit Lakes	MN	56501	218-847-0937	218-847-0949	mndet@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNNDIW	DI MN	1201 Center Ave West	Dilworth	MN	56529	218-233-5244	218-233-5246	mndiw@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNDUL	DL MN	3824 West Superior St.	Duluth	MN	55807	218-727-0939	218-727-0942	mndul@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNDUN	DN MN	200 Schilling Drive Suite 300	Dundas	MN	55019	507-645-4499	507-645-6961	mndun@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNNTC2	STLO	7521 Washington Ave. S.	Edina	MN	55439	952-941-9566	952-941-9578	mntc2@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNELK	ER MN	11044 Industrial Circle NW Ste # P	Elk River	MN	55330	763-441-0826	763-441-0828	mnelk@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNFAR	FR MN	924 East 10th Street	Fairmont	MN	56031	507-235-8335	507-235-8858	mnfars@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNFAB	FB MN	1101 Division Street West	Fairbault	MN	55021	507-333-0588	507-333-0589	mfnfab@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNFER	FG MN	833 North Tower Road	Fergus Falls	MN	56537	218-736-2220	218-736-7288	mnfers@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNNTC3	FOMN	1467 Lake Street South Suite 100	Forest Lake	MN	55025	651-464-4320	651-464-4432	mntc3@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNGLE	GL MN	1210 3rd Avenue NE	Glenwood	MN	56334	320-634-4010	320-634-4873	mngle@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNGRA	GR MN	1340 East Hwy 169	Grand Rapids	MN	55744	218-327-5465	218-327-5490	mngras@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNHAM	HL MN	1321 Anderson Blvd NE, Suite 110	Ham Lake	MN	55304	763-862-9254	763-862-6891	mnhams@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNHAS	HAMN	671 East 31st St. Ste B	Hastings	MN	55033	651-437-2337	651-437-5296	mnhas@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNHIB	HB MN	1401 East 37th Street	Hibbing	MN	55746	218-262-5802	218-262-5852	mnhibs@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
MNSTU	LSMN	8600 Excelsior Blvd.	Hopkins	MN	55343	952-926-2174	952-926-2175	mnstu@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNHUT	HMHMN	945 Fifth Avenue S.E. Unit 5	Hutchinson	MN	55350	320-587-0314	320-587-0316	mnhut@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNLAK	LKMN	21483 Grenada Ave. Suite 140	Lakeville	MN	55044	952-985-4201	952-985-4213	mnlak@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNLIT	LDMN	303 South Gorman Ave Ste 100	Litchfield	MN	55355	320-693-2315	320-693-2338	mnlit@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNLFS	LFMN	206 LeMieur St.	Little Falls	MN	56345	320-616-5801	320-616-5803	mnlfs@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNMAN	KATO	150 Pauley Way	Mankato	MN	56001	507-388-6400	507-387-3921	mman@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNMAR	MRMN	702 Erie Road	Marshall	MN	56258	507-532-3994	507-532-3138	mnmarr@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNMO1	MVMN	812 N 16th St	Montevideo	MN	56265	320-269-9460	320-269-6071	mnmo1@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNMON	MOMN	4059 Chelsea Road West	Monticello	MN	55362	763-295-8545	763-295-8542	mmon@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNMOR	MIMN	723 Iowa Ave	Morris	MN	56267	320-589-0144	320-589-0142	mnmor@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNSPR	SLMN	2214 County Hwy 10	Mounds View	MN	55112	763-398-1281	763-398-0354	mnspr@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNNEW	NUMN	1600 Westridge Rd.	New Ulm	MN	56073	507-354-9390	507-354-9392	mnnew@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNOAK	OPMN	5595 Memorial Avenue	Oak Park Heights	MN	55082	651-430-8699	651-430-1029	mnoak@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNOWA	OTTO	1065 26th Place NW	Owatonna	MN	55060	507-455-0731	507-455-1537	mnowa@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNPLY	PLMN	2530 Xenium Ln N Suite 100	Plymouth	MN	55441	763-559-2890	763-559-2870	mnply@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNPRE	PRMN	403 Farmer St. NW	Preston	MN	55965	507-765-5456	507-765-5457	mnpres@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNTC8	RAMN	6937 Hwy 10 Suite 180	Ramsey	MN	55303	763-421-2743	763-421-2864	mntc8@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNRED	REMN	1587 Hay Creek Valley Road	Red Wing	MN	55066	651-267-0716	651-267-0717	mnrred@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNREW	RFMN	1303 E Bridge St Unit 50	Redwood Falls	MN	56283	507-644-2134	507-644-2138	mnrew@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNCOD	CSMN	723 1st Street SE	Richmond	MN	56368	320-597-6511	320-597-6513	mncod@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNROC	ROCH	1680 Industrial Drive NW	Rochester	MN	55901	507-288-3025	507-288-7583	mnrroc@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNROC	ROMN	1920 Oakcrest Ave Suite 8	Roseville	MN	55113	651-636-5364	651-636-5787	mnrroc@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNST1	SOMN	640 54th Avenue, North Ste B	Saint Cloud	MN	56303	320-240-2334	320-240-2906	mnst1@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNTC4	RGMN	4111 Mackenzie Ct. NE Ste 400	Saint Michael	MN	55376	763-428-3541	763-428-3546	mntc4@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNTC6	SPMN	650 Olive Street	Saint Paul	MN	55130	651-602-0115	651-602-0106	mntc6@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNTC9	STMN	2550 Kasota Ave. Suite A	Saint Paul	MN	55108	651-645-1972	651-645-1963	mntc9@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNSTP	SAMN	106 Grace St.	Saint Peter	MN	56082	507-931-1264	507-931-1278	mnstp@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNSAK	SCMN	1225 Timberlane Dr. Unit #2	Sauk Centre	MN	56378	320-352-1095	320-352-1097	mnsak@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNSAU	SRMN	1011 Benton Drive South	Sauk Rapids	MN	56379	320-253-4544	320-253-4558	mnsau@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNSKA	SKMN	6268 HWY 101	Shakopee	MN	55379	952-403-7877	952-403-7888	mnska@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNROS	RUMN	930 Pennington Ave.	Thief River Falls	MN	56701	218-681-8200	218-681-8201	mnrros@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNTWH	THMN	1313 Fairgrounds Road	Two Harbors	MN	55616	218-834-3278	218-834-5113	mntwh@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNT11	VHMN	3600 Labore Rd. Ste3&4	Vadnais Heights	MN	55110	651-482-8702	651-482-8704	mnt11@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNVIR	VGMN	8367 North Enterprise Drive	Virginia	MN	55792	218-749-6535	218-749-6545	mnvir@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNWAC	WAMN	225 Industrial Blvd	Waconia	MN	55387	952-442-4054	952-442-5437	mnwac@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNWAD	WDMN	115 1st St. SE	Wadena	MN	56482	218-631-2124	218-631-2126	mnwad@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MN007	FLMN	5350 Hwy 61 Suite #4	White Bear Lake	MN	55110	651-653-1039	651-653-1635	mn007@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNWIL	WIMN	140 SE 25th Street	Willmar	MN	56201	320-235-4482	320-235-4509	mnwil@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNWIN	JOHN	1275 Riverview Dr.	Winona	MN	55987	507-454-5361	507-454-3806	mnwin@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MNWOR	WHMN	250 Industrial Lane	Worthington	MN	56187	507-372-5663	507-376-4182	mnwor@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
MOSL6	ANMO	750 Jeffco Blvd.	Arnold	MO	63010	636-287-6148	636-287-6397	mosl6@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOSL9	SSMO	8410 Manchester Rd.	Brentwood	MO	63144	314-962-6586	314-962-6632	mosl9@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOSLU	BTMO	13590 Northwest Industrial Drive	Bridgeton	MO	63044	314-291-8551	314-291-5943	moslu@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOCAP	CUMO	2561 Bloomfield Rd	Cape Girardeau	MO	63701	573-339-7872	573-339-8626	mocap@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOCA1	CTMO	2237 Fairlane Drive	Carthage	MO	64836	417-358-2220	417-358-7285	moca1@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOST2	CEMO	624 B Goddard Ave.	Chesterfield	MO	63005	636-536-6273	636-536-2965	most2@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOCCH	CHMO	810 S. Washington	Chillicothe	MO	64601	660-707-1828	660-707-1829	mochc@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOCCL	CLMO	1460 East DZF Road	Clinton	MO	64735	660-885-2700	660-885-2703	mochc@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOCOL	CAMO	1919 Paris Road	Columbia	MO	65202	573-886-0206	573-886-0207	mocol@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOST3	EGMO	1745 West 5th Street	Eureka	MO	63025	636-587-2625	636-587-2531	most3@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOFAR	FAMO	424 N. Washington St.	Farmington	MO	63640	573-756-0368	573-756-0372	mofar@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOSL1	FEMO	1111 Horan Drive, Suite G	Fenton	MO	63026	636-349-4405	636-349-0266	mosl1@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOFUT	FUMO	1307 Business 54 South	Fulton	MO	65251	573-642-7282	573-642-7369	mofut@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOBLU	BSMO	1207 NW Pamela Blvd.	Grain Valley	MO	64029	816-847-5192	816-847-5216	mobluc@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
MOHAN	HAMO	2069 Industrial Valley Park Dr.	Hannibal	MO	63401	573-231-0880	573-231-0899	mohan@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOKC7	HRMO	301 Plaza Drive	Harrisonville	MO	64701	816-884-3229	816-884-3715	mokc7@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOHER	HEMO	70 Francois Drive, Suite 70	Herculaneum	MO	63048	636-479-9363	636-479-9729	moher@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOHOS	HLMO	123 B Industrial Park Drive	Hollister	MO	65672	417-339-1275	417-339-1277	mohos@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOKCY	INMO	10529 E. 40 Hwy	Independence	MO	64055	816-254-1117	816-254-0822	mokcy@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOJEF	JCMO	2117 Industrial Blvd.	Jefferson City	MO	65109	573-556-6104	573-556-6215	mojef@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOJOP	JPMO	3857 East 20th	Joplin	MO	64801	417-624-7977	417-624-8847	mjojop@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOJPL	JOMO	3558 Red Iron Drive	Joplin	MO	64801	417-625-1709	417-625-1733	mjojpl@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOKC4	KAMO	2401 Southwest Blvd.	Kansas City	MO	64108	816-527-0172	816-283-8302	mokc4@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Phone	Contact Email
MOKC8	KNMO	10328 NW Prairie View Road	Kansas City	MO	64153	816-382-3657	816-382-3660	mokc8@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
MOKIR	KIMO	2704 N. Baltimore Street	Kirksville	MO	63501	660-627-2732	660-627-3809	mokir@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOLEB	LEMO	1790 West Elm	Lebanon	MO	65536	417-532-3270	417-532-5414	moleb@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOKC2	LSMO	1201 SE Century Drive	Lees Summit	MO	64081	816-524-0300	816-524-3619	mokc2@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
MOKC5	LBMO	2105 Kara Ct	Liberty	MO	64068	816-415-3084	816-415-3764	mokc5@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
MOMAC	MAMO	701 S. Missouri Ave Ste B	Macon	MO	63552	660-385-8800	660-385-8802	momac@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOMAS	MSMO	1390 W. Arrow St.	Marshall	MO	65340	660-831-1892	660-831-0347	momas@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOMAR	MRMO	325 Larry Lane	Maryville	MO	64468	660-582-5262	660-582-3040	momar@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
MOMEX	MXMO	721 W. Jackson	Mexico	MO	65265	573-582-0821	573-582-0783	momex@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOMIN	MIMO	2405 E. Malone, Suite 1	Miner	MO	63801	573-471-2303	573-471-2746	momin@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOMOB	MBMO	1003 W Highway 24	Moberly	MO	65270	660-263-6020	660-263-5189	momob@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOMON	MOMO	775 J Chapel Drive	Monett	MO	65708	417-236-0730	417-236-0377	momon@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOMTV	MVMO	1212 Industrial Park Drive	Mt. Vernon	MO	65712	417-461-7000	417-461-7009	momtv@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MONES	NEMO	12413 East Hwy 86	Neosho	MO	64850	417-455-2194	417-455-2198	mones@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MONEV	NVMO	1120 E. Walnut	Nevada	MO	64772	417-448-5792	417-448-5832	monev@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MONIX	NXMO	380 Hwy CC, B102	Nixa	MO	65714	417-725-1476	417-725-1516	monix@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOKC1	NKMO	1224 Swift Ave.	North Kansas City	MO	64116	816-221-6770	816-221-6172	mokc1@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
MOCAM	CMMO	5703 Osage Beach Parkway	Osage Beach	MO	65065	573-302-7668	573-302-7672	mocam@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOST4	VLMO	1815 Beltway Drive	Overland	MO	63114	314-733-0155	314-733-1618	most4@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOOWE	OWMO	603 Hwy 28 East	Owensville	MO	65066	573-437-2151	573-437-2159	moowe@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOPOP	PBMO	3640 Highway 67 N	Poplar Bluff	MO	63901	573-776-1246	573-776-1620	moppop@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOKC3	KCMO	4710 NW Gateway	Riverside	MO	64150	816-880-4666	816-880-4649	mokc3@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
MOROA	RLMO	2250 N. Bishop Ave Suite F	Rolla	MO	65401	573-341-2000	573-341-2033	moroa@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOSTJ	SJMO	3520 Pear Street	Saint Joseph	MO	64503	816-279-9800	816-279-3881	mostj@stores.fastenal.com	ADAM GABRIEL	785-423-3208	agabriel@fastenal.com
MOSL3	SLMO	2208 Vandeventer	Saint Louis	MO	63110	314-772-1620	314-772-3213	mosl3@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOSL4	SUMO	2618 Delmar Avenue	Saint Louis	MO	63103	314-289-7546	314-289-6113	mosl4@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOSL8	STMO	11493 Page Service Drive	Saint Louis	MO	63146	314-991-2190	314-991-2309	mosl8@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOSL2	OFMO	4000 North Service Road	Saint Peters	MO	63376	636-928-8254	636-447-0007	mosl2@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOSTR	SRMO	718 Missouri Avenue	Saint Robert	MO	65584			mostr@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOSSED	SIMO	3211 South Limit	Sedalia	MO	65301	660-826-6035	660-826-4710	mosed@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOSP1	SWMO	2650 West Kearney Suite 108	Springfield	MO	65803	417-866-6864	417-866-6830	mosp1@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOSPR	SZMO	2250 E. Kearney	Springfield	MO	65803	417-865-7347	417-865-0709	mospr@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOWAR	WAMO	830 East Young St.	Warrensburg	MO	64093	660-747-8100	660-747-8105	mowar@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOWNT	WRMO	1000 Warrenton Outlet Center	Warrenton	MO	63383	636-456-2203	636-456-2243	mowmt@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOWAS	WSMO	1201 East 5th St.	Washington	MO	63090	636-390-8806	636-390-8845	mowas@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOSL7	WVMO	135 Hamilton Industrial Ct	Wentzville	MO	63385	636-327-0757	636-327-0759	mosl7@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MOWES	WPMO	1651 Porter Wagoner Blvd	West Plains	MO	65775	417-256-2995	417-256-3127	mowes@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
MSAMR	AMMS	409 North main Street	Amory	MS	38821	662-256-3874	662-256-9368	msamr@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSBAT	BTMS	190 Corporate Drive	Batesville	MS	38606	662-578-6700	662-578-5511	msbat@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSCLE	CVMS	621 Gaines Hwy	Boyle	MS	38730	662-846-1563	662-846-5160	mscle@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSCLA	CKMS	1378 Desoto Avenue	Clarksdale	MS	38614	662-627-3939	662-627-3989	mscla@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSCO1	COMS	4335 Motley Road	Columbus	MS	39701	662-328-5175	662-328-5506	mSCO1@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
TNSEL	SETN	2006 Highway 72 East	Corinth	MS	38834	662-396-4744	662-396-4746	tnsel@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSFOR	FRMS	518 Deerfield Dr.	Forest	MS	39074	601-469-0485	601-469-0493	msfor@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSGRN	GRMS	95 Grady Road	Grenada	MS	38901	662-226-9502	662-226-9771	msgrn@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSGUL	GPMS	12440 Seaway Road	Gulfport	MS	39503	228-863-7232	228-701-0633	msgul@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSHAT	HAMS	1517 North Main Street	Hattiesburg	MS	39401	601-544-4888	601-544-6888	mshat@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSLAT	LLMS	2900 Industrial Blvd.	Laurel	MS	39441	601-422-0660	601-422-0602	mslat@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSMCC	MCMS	903-C South Locust Street	McComb	MS	39648	601-250-6101	601-250-6102	msmcc@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSMER	MEMS	71 Hwy 19 N., Ste #1	Meridian	MS	39307	601-693-5336	601-693-5732	msmer@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSPAS	PAMS	3412 Main Street	Moss Point	MS	39562	228-475-1083	228-475-2523	mSPAS@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSNAT	NCMS	405 Liberty Road	Natchez	MS	39120	601-443-9148	601-443-9158	msnat@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSNEW	NAMS	203 West Bankhead St.	New Albany	MS	38652	662-534-2464	662-534-9204	msnew@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSOLV	OLMS	8393 Industrial Drive	Olive Branch	MS	38654	662-890-6171	662-893-3806	msolv@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
MSOXF	OXMS	107 Commerce Drive	Oxford	MS	38655	662-234-9422	662-234-9150	msoxf@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSJAC	JKMS	102 Priester Dr.	Pearl	MS	39208	601-936-1525	601-936-2455	msjac@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSHA1	HTMS	33 Hwy 589	Purvis	MS	39475		(601)794-1478	msHA1@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSSTU1	TUMS	139 Willowbrook Drive	Saltillo	MS	38866	662-869-2314	662-869-5618	msTU1@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSSEN	SEMS	235 Industrial Drive	Senatobia	MS	38668	662-562-4201	662-562-4221	mssen@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSSTA	SVMS	1085 Stark Rd. Ste N	Starkville	MS	39759	662-324-8025	662-324-8245	mssta@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSTUP	TPMS	801 South Green	Tupelo	MS	38804	662-844-5821	662-844-5822	mstUP@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MSVIC	VIMS	3505 Manor Drive	Vicksburg	MS	39180	601-634-4777	601-634-0068	msVIC@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
MTBI1	BLMT	1518 1st Ave N.	Billings	MT	59101	406-252-9090	406-252-9094	mtBI1@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Phone	Contact Email
MTBLL	BNMT	4016 First Avenue S.	Billings	MT	59101	406-248-1651		mtbll@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
MTBOZ	BZMT	8235 Huffine Lane	Bozeman	MT	59718	406-582-8119	406-582-8142	mtboz@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
MTBU1	BTMT	3928 Wynne Ave #3	Butte	MT	59701	406-494-7755	406-494-3190	mtbu1@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
MTGRE	GFMT	4212 North Star Blvd	Great Falls	MT	59405	406-771-1972	406-771-3911	mtgre@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
MTHAM	HAMT	2079 N. 1st. St #A	Hamilton	MT	59840	406-363-0460	406-363-0462	mtham@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
MTHL	HLMT	767 Nicole Street	Helena	MT	59601	406-443-1270	406-443-1271	mthel@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
MTKAL	KAMT	421 West Idaho	Kalispell	MT	59901	406-755-1880	406-755-1882	mtkal@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
MTMIE	MCMT	201 North Haynes St.	Miles City	MT	59301	406-232-1006	406-232-1007	mtmie@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
MTMSL	MIMT	3010 W. Broadway	Missoula	MT	59808	406-543-7131	406-543-7169	mtmsl@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
MTSID	SDMT	205 2nd Ave NE, Suite 2	Sidney	MT	59270	406-433-1164	406-433-1165	mtsid@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
NCABE	ABNC	1110 Connor Place	Aberdeen	NC	28315	910-944-1890	910-944-0514	ncabe@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
NCALB	ALNC	1954-A East Main St	Albemarle	NC	28001	704-982-2055	704-982-2059	ncalb@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCARD	ARNC	9 Glen Bridge Road Ste. 103	Arden	NC	28704	828-684-1530	828-684-1483	ncard@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCAS1	AHNC	1007 South Fayetteville Street	Asheboro	NC	27203	336-625-2408	336-625-2521	ncas1@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCAS2	ASNC	554 Riverside Drive, Suite D	Asheville	NC	28801	828-251-7375	828-251-7377	ncas2@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCBUR	BTNC	2144 Hanford Rd	Burlington	NC	27215	336-570-0843	336-570-0844	ncbur@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCBUN	BRNC	41 Charlie Brown Rd Suite 3	Burnsville	NC	28714	828-682-9493	828-682-4538	ncbun@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCCH1	CHNC	2738 North Graham St.	Charlotte	NC	28206	704-377-3003	704-377-5529	ncch1@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCCH2	CTNC	2415 -A Westinghouse Blvd	Charlotte	NC	28273	704-588-1455	704-588-1592	ncch2@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCCH3	CLNC	1022-A1 Pressley Rd	Charlotte	NC	28217	704-522-8313	704-522-8363	ncch3@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCCH4	CRNC	8124 Statesville Rd	Charlotte	NC	28269	704-921-7302	704-921-7547	ncch4@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCCH5	CENC	616 E. Westinghouse Blvd.	Charlotte	NC	28273	704-588-2973	704-583-3171	ncch5@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCRA2	CANC	8928 US Hwy 70 West Ste 300	Clayton	NC	27520	919-553-5974	919-553-6138	ncra2@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCCLN	CNNC	303 West Elizabeth Street	Clinton	NC	28328	910-590-3321	910-590-3329	nccln@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCCON	CONC	51-B Carpenter Court N.W.	Concord	NC	28027	704-795-3130	704-795-3190	nccon@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCDDUN	DUNC	108 West Edgerton Street	Dunn	NC	28334	910-230-0562	910-230-0564	ncddun@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCDDU1	DRNC	2810 South Miami Blvd.	Durham	NC	27703	919-316-1002	919-316-1004	ncddu1@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCDDUR	DHNC	4611 Hillsborough Rd	Durham	NC	27705	919-384-7600	919-384-7606	ncddur@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCDEL2	ECNC	1245A Highway 17 South	Elizabeth City	NC	27909	252-337-7333	252-337-7303	ncdel2@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCDFAY	FVNC	502 S. Eastern Blvd.	Fayetteville	NC	28301	910-423-1616	910-423-1625	ncdfay@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
NCDFOR	FCNC	525 Withrow Rd.	Forest City	NC	28043	828-287-2166	828-287-2374	ncdfor@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCNGAS	GTNC	1430 Castle Court	Gastonia	NC	28052	704-861-0372	704-861-1609	ncngas@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCNGOL	GLNC	406 Vann Street	Goldsboro	NC	27530	919-778-9882	919-778-9884	ncngol@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCNCASH	AONC	209 Creek Ridge Rd, Suite D	Greensboro	NC	27406	336-691-9091	336-691-9170	ncncash@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCNCR3	GENC	1007 Arnold St	Greensboro	NC	27405	336-274-2929	336-333-3740	ncncr3@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCNCRE	ENNC	12-L Wendy Court	Greensboro	NC	27409	336-852-9400	336-852-0038	ncncre@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCNCR1	GRNC	2400 United Dr.	Greenville	NC	27834	252-931-9300	252-931-9301	ncnrc1@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCNCH1	HENC	932 West Andrews Ave	Henderson	NC	27536	252-431-9161	252-431-9160	ncnch1@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCNCHEN	HDNC	1013 Old Spartanburg Rd. Ste A	Hendersonville	NC	28792	828-692-0569	828-692-7146	ncnchen@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCNCHIK	HKNC	931 Lenoir Rhyme Blvd S.E..	Hickory	NC	28602	828-323-9153	828-323-9155	ncnchik@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCNCHIG	HPNC	1000 West Fairfield Road	High Point	NC	27263	336-882-3555	336-882-3024	ncnchig@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCNCR5	HSNC	280 Premier Drive, Suite 101	Holly Springs	NC	27540	919-552-7092	919-552-9432	ncnrc5@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCNCJAC	JANC	267 Center Street	Jacksonville	NC	28546	910-577-4449	910-577-4088	ncncjac@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
NCNCKEN	KENC	1407-J NC Hwy 66 South	Kernersville	NC	27284	336-992-2395	336-992-2638	ncncken@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCNCKIN	KINC	3509 W Vernon Ave Units D&E	Kinston	NC	28504	252-939-1328	252-939-3822	ncnckin@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCNCLAU	LUNC	12260 McColl Road	Laurinburg	NC	28352	910-276-0333	910-276-1555	ncnclau@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
NCNCLFA	LLNC	2043 Andrew Jackson Hwy	Leland	NC	28451	910-371-2029	910-371-9275	ncnclfa@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
NCNCLFX	LENC	820 South Main St.	Lexington	NC	27292	336-224-0061	336-236-8058	ncnclfx@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCNCLIN	LTNC	2695 East Main St.	Lincolnton	NC	28092	704-732-8397	704-732-8794	ncnclin@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCNCLUM	LBNC	514 East 21st Street	Lumberton	NC	28359	910-735-0626	910-735-0624	ncnclum@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
NCNCMAR	MANC	2600 Sugar Hill Road	Marion	NC	28752	828-652-3717	828-652-0306	ncnmar@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCNMCMB	MBNC	1917 NC Hwy 119 South	Mebane	NC	27302	919-304-8720	919-304-8743	ncnmcmb@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
NCNMCOC	MKNC	1053 Yadkinville Road	Mocksville	NC	27028	336-753-8787	336-753-8789	ncnmcoc@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCNMON	MNNC	1635 A Morgan Mill Rd.	Monroe	NC	28110	704-226-9191	704-226-9192	ncnmon@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCNMOE	MSNC	750 Oak Ridge Farm Road	Mooreville	NC	28115	704-658-1416	704-658-1428	ncnmoie@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCNCMOR	MCNC	4024 Arendell Street Ste 100	Morehead City	NC	28557	252-726-9734	252-726-6915	ncnmor@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
NCNCMOG	MTNC	223 Carbone City Road	Morganton	NC	28655	828-438-1043	828-438-1917	ncnmog@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCNCR1	MRNC	424 Airport Boulevard	Morrisville	NC	27560	919-465-2399	919-465-9438	ncnrc1@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCNCMOU	MONC	120 North Gilmer Street	Mount Airy	NC	27030	336-789-5587	336-789-9568	ncnmou@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCNCMO1	MHNC	799 West Charlotte Avenue	Mount Holly	NC	28120	704-822-0415	704-822-0461	ncnmo1@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCNCFRA	FRNC	3090 W. U.S. Hwy 64 Unit 110/111	Murphy	NC	28906	828-837-8999	828-835-8900	ncnfra@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
NCNNEW	NBNC	1821 Racetrack Rd.	New Bern	NC	28562	252-634-9955	252-634-4202	ncnnew@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
NCNCR3	RHNC	5608 Spring Court, Suite 106	Raleigh	NC	27616	919-838-5025	919-838-5275	ncnrc3@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
NCRAG	RANC	5706 A Chapel Hill Rd	Raleigh	NC	27607	919-851-4526	919-851-4528	ncrag@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCRAT	RGNC	2300-110 Westinghouse Boulevard	Raleigh	NC	27604	919-713-0309	919-713-0311	ncrat7@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCRAL	RLNC	1636-1638 South Saunders Street	Raleigh	NC	27603	919-832-2008	919-832-8320	ncral@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCRED	RVNC	1704 Freeway Drive	Reidsville	NC	27320	336-349-4104	336-349-4748	ncred@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCROA	RRNC	761 Old Farm Rd. South	Roanoke Rapids	NC	27870	252-533-0755	252-533-0575	ncroa@stores.fastenal.com	BILL FRANSEN	757-342-6123	wfransse@fastenal.com
NCROC	RMNC	2768 North Wesleyan Blvd.	Rocky Mount	NC	27804	252-977-7474	252-977-7740	ncroc@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCROX	RONC	3226 Durham Road	Roxboro	NC	27573	336-503-8001	336-503-8002	ncrox@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCSAS	SANC	746 Long Meadow Drive Suite B	Salisbury	NC	28147	704-647-0900	704-647-0950	ncsas@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tsponce@fastenal.com
NCSAN	SFNC	3905 Hawkins Ave	Sanford	NC	27330	919-774-3274	919-774-1641	ncsan@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
NCSHE	SHNC	203 Three Brothers Ave	Shelby	NC	28152	704-471-0995	704-471-0979	ncshe@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tsponce@fastenal.com
NCSMT	SMNC	1338 N. Brightleaf Blvd.	Smithfield	NC	27577	919-938-2095	919-938-2097	ncsmt@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCCHA	ITNC	4023 Matthews Indian Trail Rd	Stallings	NC	28104	704-821-0518	704-821-0520	nccha@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tsponce@fastenal.com
NCSTA	STNC	1216 West Front Street	Statesville	NC	28677	704-878-2604	704-878-2492	ncsta@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tsponce@fastenal.com
NCTAR	TANC	2225 Main Street	Tarboro	NC	27886	252-641-0058	252-641-0174	nctar@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCGRN	RENC	985 Carolina Ave	Washington	NC	27789	252-948-4727	252-948-4728	ncgrn@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCWAY	WANC	19526 Great Smokey MTN EXPY Unit 3	Waynesville	NC	28786	828-456-9695	828-456-5505	ncway@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tsponce@fastenal.com
NCWIK	WKNC	1705 Industrial Drive	Wilkesboro	NC	28697	336-838-1490	336-838-1420	ncwik@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tsponce@fastenal.com
NCWIL	WNNC	3022 North Kerr Avenue	Wilmington	NC	28405	910-350-6780	910-350-6781	ncwil@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
NCWIS	WLNC	6701 Ward Blvd.	Wilson	NC	27893	252-234-9199	252-234-9289	ncwis@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCW1	WONC	2400 Clemmonsville Rd. SteB	Winston Salem	NC	27103	336-774-2364	336-774-2954	ncw1@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCWIN	WSNC	8157 North Pointe Blvd.	Winston Salem	NC	27105	336-896-1049	336-896-0188	ncwin@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NCYAD	YKNC	654 Carolina Avenue	Yadkinville	NC	27055	336-677-6900	336-677-6995	ncyad@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tsponce@fastenal.com
NCYOU	YONC	810-A Park Avenue	Youngsville	NC	27596	919-562-7122	919-562-8433	ncyou@stores.fastenal.com	PETER WINSLOW	413-522-6543	pwinslow@fastenal.com
NDBIS	BZND	1405 Airport Road	Bismarck	ND	58504	701-255-4408	701-255-4418	ndbis@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
NDDIC	DKND	2349 3rd Ave. West	Dickinson	ND	58601	701-483-2658	701-483-2659	nddic@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
NDF1	FRND	2325 46th St	Fargo	ND	58103	701-271-1055	701-271-1056	ndf1@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dshultz@fastenal.com
NDFAR	FGND	100 36th Street S, Ste 110	Fargo	ND	58103	701-277-0823	701-277-0824	ndfar@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dshultz@fastenal.com
NDGRA	GFND	2703 Valley Circle	Grand Forks	ND	58203	701-775-0851	701-775-0854	ndgra@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dshultz@fastenal.com
NDHAZ	HAND	104 12th Avenue NW, #6	Hazen	ND	58545	701-748-2348	701-748-2358	ndhaz@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
NDJAM	JMND	1512 Business Loop E.	Jamestown	ND	58401	701-252-5663	701-252-5672	ndjam@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dshultz@fastenal.com
NDMAN	MAND	601 Burlington St SE	Mandan	ND	58554	701-663-4160	701-663-4166	ndman@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
NDMIN	MIND	700 20th Ave., S.W.	Minot	ND	58701	701-839-7566	701-839-7559	ndmin@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
NDWAT	WCND	3000 2nd Avenue SW, Ste B	Watford City	ND	58854	701-842-2750	701-842-2752	ndwat@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
NDWIS	WIND	2211 2nd Ave W.	Williston	ND	58801	701-774-2660	701-774-2662	ndwis@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
NEBEA	BENE	3414 N. 6th St.	Beatrice	NE	68310	402-228-1600	402-228-1815	nebea@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NEBLA	BLNE	239 S. 9th St. Ste 201	Blair	NE	68008	402-426-9122	402-426-9144	nebla@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NECOL	CSNE	1620 East 23rd Street	Columbus	NE	68601	402-564-5131	402-564-5717	necol@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NEFRE	FRNE	1730 East 23rd Ave.	Fremont	NE	68025	402-727-7288	402-727-7287	nefre@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NESCT	SBNE	2945 10th Street	Gering	NE	69341	308-436-9000	308-436-9006	nesct@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
NEGRN	GDNE	3006 West Old Highway 30	Grand Island	NE	68803	308-381-4876	308-381-4928	negrn@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NEHAS	HANE	100 West J Street	Hastings	NE	68901	402-462-9700	402-462-9705	nehas@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NEKEA	KENE	2630 E. Highway 30	Kearney	NE	68847	308-237-3301	308-237-4026	nekea@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NEOM2	PANE	11501 Centennial Rd, Suite 600	La Vista	NE	68128	402-934-5945	402-934-5958	neom2@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NELEX	LENE	305 Heartland Dr.	Lexington	NE	68850	308-746-7482	308-746-7484	nelex@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NELIN	LLNE	3201 N. 23rd Street STE 1	Lincoln	NE	68521	402-476-7900	402-476-7958	nelin@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NEMCC	MCNE	1008 West B St.	McCook	NE	69001	308-345-4553	308-345-4582	nemcc@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NENEB	NRNE	706 S 11th Street	Nebraska City	NE	68410	402-874-9232	402-874-9237	neneb@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NENOR	NONE	608 West Omaha Avenue	Norfolk	NE	68701	402-379-0075	402-379-0076	nenor@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NENOT	NPNE	1801 East 4th Street	North Platte	NE	69101	308-534-6900	308-534-1419	nenot@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NEOM1	OHNE	2910 K Street, Suite A	Omaha	NE	68107	402-346-5597	402-346-1831	neom1@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NEOMA	OMNE	4139 S. 84th St	Omaha	NE	68127	402-597-3175	402-597-3176	neoma@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NEONE	OLNE	316 East Hwy 20	Oneill	NE	68763	402-336-3382	402-336-3391	neone@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NESEW	SENE	621 Jackson Ave.	Seward	NE	68434	402-646-2233	402-643-6151	nesew@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NEYOR	YKNE	921 N. Grant Ave.	York	NE	68467	402-362-6001	402-362-6004	neyor@stores.fastenal.com	BRANTLY CHAVIS	402-613-2884	bchavis@fastenal.com
NHCLA	CMNH	29 Salt Shed Road Unit1	Charlestown	NH	03603	603-826-5823	603-826-5536	nhcla@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NHCON	CCNH	130 Hall St	Concord	NH	03301	603-225-0898	603-225-0583	nhcon@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NHDOV	DRNH	165 Industrial Park Dr.	Dover	NH	03821	603-742-6601	603-742-6536	nhdov@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NHKEE	KENH	42 Production Avenue	Keene	NH	03431	603-355-8399	603-355-8387	nhkee@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NHLAC	LANH	72 Primrose Dr. South, Unit 2	Laconia	NH	03246	603-524-6100	603-524-6109	nhlac@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NHLIT	LINH	198 Riverside Drive	Littleton	NH	03561	603-444-1191	603-444-1193	nhlit@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NHHOK	HSNH	880 Candia Road	Manchester	NH	03109	603-647-1890	603-647-2077	nhhok@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NHMAN	MANH	3 Perimeter Road, Unit #2	Manchester	NH	03103	603-625-9194	603-625-9196	nhman@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NHNAS	NUNH	7 Pittsburgh Avenue	Nashua	NH	03062	603-889-1657	603-889-1563	nhnas@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
NHEPP	EPNH	350 Heritage Avenue	Portsmouth	NH	03801	603-334-4068	603-334-4789	nhpepp@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NHGRE	GLNH	350 Heritage Avenue	Portsmouth	NH	03801	603-559-9350	603-559-9356	nhgre@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NHROC	RONH	45 Allen St	Rochester	NH	03867	603-332-1331	603-332-2220	nhroc@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NHKN	KGNH	154 A Main Street	Salem	NH	03079	603-890-6871	603-890-6872	nhkin@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NHWES	WLNH	8 Commerce Avenue Suite 2	West Lebanon	NH	03784	603-298-2188	603-298-2908	nhwes@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NJALP	APNJ	1559 Springtown Road	Alpha	NJ	08865	908-777-3737	908-777-3757	njalp@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJBEB	BRNJ	421 Rt. 73 and Cushman Ave.	Berlin	NJ	08009	856-768-3657	856-768-3962	njbep@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJBLA	BWNJ	1001 Lower Landing Rd Suite 209	Blackwood	NJ	08012	856-227-0413	856-227-0417	njbla@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJBRD	BDNJ	47 Cornwell Dr	Bridgeton	NJ	08302	856-453-2351	856-453-2352	njbrd@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJBUR	BUNJ	921 Route 130 N	Burlington	NJ	08016	609-239-3016	609-239-6983	njbur@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJCAP	CMNJ	28 Indian Trail Rd. Unit 101	Cape May Court House	NJ	08210	609-463-1263	609-463-1491	njcap@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJPEN	PNNJ	1704 Taylors Lane	Cinnaminson	NJ	08077	856-303-7690	856-303-7692	njpen@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJCRA	CRNJ	9 Corporate Dr.	Cranbury	NJ	08512	609-409-0451	609-409-0613	njcra@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJESR	NJES	450 Murray Hill Parkway Unit F	East Rutherford	NJ	07073	201-460-0385	201-460-0387	njesr@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJEAT	ETNJ	22 Meridian Road	Eatontown	NJ	07724	732-542-7533	732-542-7823	njeat@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJEDS	EDNJ	55 Carter Drive	Edison	NJ	08837	732-777-1029	732-777-7892	njeds@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJATA	ACNJ	206 West Parkway Drive Unit 7	Egg Harbor Township	NJ	08234	609-645-5127	609-645-5129	njata@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJFAR	FFNJ	68A Clinton Rd.	Fairfield	NJ	07004	973-244-0540	973-244-0541	njfar@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJFF1	FANJ	4 Gardner Road	Fairfield	NJ	07004	973-575-0761	973-575-0763	njff1@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJMOU	MONJ	180 Gold Mine Rd. Unit1	Flanders	NJ	07836	973-691-0547	973-347-4519	njmou@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJFRE	FTNJ	3 Stangl Road	Flemington	NJ	08822	908-237-0445	908-237-0448	njfre@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJFR1	FHNJ	3 Industrial Court, Suite 5	Freehold	NJ	07728			njfr1@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJJER	JCNJ	9 Basin Drive, Ste 140	Kearny	NJ	07032	973-491-2635	973-491-2639	njjer@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJTOM	TONJ	1195 Airport Road Unit B5	Lakewood	NJ	08701	732-886-8080	732-886-8171	njtom@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJLIN	LINJ	1026 West Elizabeth Avenue	Linden	NJ	07036	908-862-8880	908-862-8881	njlin@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJCHE	CHNJ	140 Mt. Holly Bypass	Lumberton	NJ	08048	609-261-3111	609-261-1051	njche@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJMID	MXNJ	550 Lincoln Blvd	Middlesex	NJ	08846	732-748-0140	732-748-0141	njmids@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJSOM	SSNJ	987C Jersey Ave.	New Brunswick	NJ	08901	732-246-0248	732-246-3054	njsom@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJEAS	EBNJ	500 Hartle St. Suite D	Sayreville	NJ	08872	732-254-1117	732-254-1715	njeas@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJSPA	SPNJ	7 Park Lake Road	Sparta	NJ	07871	973-300-3278	973-300-5625	njspa@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJSWE	SWNJ	603 Heron Dr. Ste 5	Swedesboro	NJ	08085	856-467-0101	856-467-8076	njswe@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJTRE	TRNJ	1875 N. Olden Avenue	Trenton	NJ	08638	609-530-0456	609-530-0458	njtre@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJVIN	VNNJ	749 N. Delsea Dr.	Vineland	NJ	08360	856-563-9929	856-563-9939	njvin@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJWHP	WHNJ	53 S Jefferson Road Unit J	Whippany	NJ	07981	973-428-3300	973-428-3199	njwhp@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NJWIA	WTNJ	1401 N. Black Horse Pike	Williamstown	NJ	08094	856-740-1492	856-740-1563	njwia@stores.fastenal.com	MARIA VERA	201-424-9731	mvera@fastenal.com
NMRIR	RRNM	2350 Eudora Street	Alamogordo	NM	88310	575-434-2422	575-434-1376	nmrir@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
NMAL2	AUNM	8301 Washington NE Suite 5	Albuquerque	NM	87113	505-856-5813	505-856-5807	nmal2@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
NMALB	AQNM	3204 Candelaria Ave.	Albuquerque	NM	87107	505-880-1124	505-880-1139	nmalb@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
NMCAR	CANM	413 South Canal Street	Carlsbad	NM	88220	575-234-9812	575-234-9814	nmcars@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
NMCLV	CLNM	1306 State Rd. 209	Clovis	NM	88101	575-763-9335	575-763-9340	nmclv@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
NMFAR	FMNM	906 San Juan Blvd, Suite E&F	Farmington	NM	87401	505-327-3798	505-327-3816	nmfars@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
NMHOB	HONM	321 West Broadway	Hobbs	NM	88240	575-393-8831	575-393-8836	nmhobs@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
NMLAS	LCNM	2185 West Amador Suite #4	Las Cruces	NM	88005	575-541-1933	575-541-1934	nmlas@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
NMMA	MLNM	1401 W. Hwy 66	Milan	NM	87021	505-285-4227	505-285-4260	nmamia@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
NMROS	RWNM	606 E. College Rd.	Roswell	NM	88201	575-625-9686	575-625-9687	nmros@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
NVCAR	CCNV	3198 N. Deer Run Rd Units 2-3	Carson City	NV	89701	775-841-2260	775-841-5288	nvcars@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
NVELK	EKNV	460 W. Silver Street #102	Elko	NV	89801	775-777-8536	775-777-8537	nvelks@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
NVFER	FENV	250 Logan Ln #310	Fernley	NV	89408	775-575-6907	775-575-9301	nvfers@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
NVHEN	HDNV	1175 American Pacific Dr Ste B	Henderson	NV	89074	702-434-2858	702-434-8156	nvhens@stores.fastenal.com	IZAAK BANOWETZ	256-996-6654	ibanowet@fastenal.com
NVLA1	WVNV	6633 W Post Rd Suite 150	Las Vegas	NV	89118	702-798-7355	702-798-7356	nvla1@stores.fastenal.com	IZAAK BANOWETZ	256-996-6654	ibanowet@fastenal.com
NVMIN	MINV	1587 US Hwy 395	Minden	NV	89423	775-782-6101	775-782-6148	nvmins@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
NVLAS	LVNV	4310 Losee Rd Suite A-3	North Las Vegas	NV	89030	702-452-6887	702-452-4063	nvlas@stores.fastenal.com	IZAAK BANOWETZ	256-996-6654	ibanowet@fastenal.com
NVRE1	RNVN	4090 McCarran Blvd Unit D	Reno	NV	89511	775-853-3278	775-853-3265	nvre1@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
NVREN	RENV	950 Bennie Lane, Unit B	Reno	NV	89512	775-329-3278	775-329-3285	nvrens@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
NVSPA	SPNV	1117 Gator Way	Sparks	NV	89431	775-356-2006	775-356-1336	nvspas@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
NVWIN	WINV	4630 Grass Valley Road	Winnemucca	NV	89445	775-623-2917	775-623-3915	nvwins@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
NYAL1	ALNY	21 Railroad Ave	Albany	NY	12205	518-459-2086	518-482-2085	nyal1@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYALB	AYNY	450 North Pearl St.	Albany	NY	12204	518-465-3280	518-465-4387	nyalbs@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYAMH	AHNY	220 John Glenn Drive, Suite 1B	Amherst	NY	14228	716-625-8363	716-625-9091	nyamhs@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYAUB	AUNY	62 Columbus St. Suite 9	Auburn	NY	13021	315-255-1902	315-255-1904	nyaubs@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYBAT	BTNY	5596 Route 5	Batavia	NY	14020	585-344-4680	585-344-4683	nybats@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYBEP	BENY	36 Saw Grass Drive	Bellport	NY	11713	631-205-0134	631-205-0342	nybeps@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYNE5	HVNY	15 Grumman Road West, Suite 1600	Bethpage	NY	11714	516-261-9822	516-261-9824	nyne5@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com



**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
NYBIN	BHNY	441 Court Street	Binghamton	NY	13904	607-724-4177	607-724-4756	nybin@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYNE4	BXNY	1600 Stillwell Avenue	Bronx	NY	10461	718-409-9411	718-409-9414	nyne4@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYNE2	BRNY	951 3rd Ave	Brooklyn	NY	11232	718-499-6836	718-499-6838	nyne2@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYNE3	BKNY	190 West St. Section 1B	Brooklyn	NY	11222	718-609-9435	718-609-9439	nyne3@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYBUC	BCNY	12B White St.	Buchanan	NY	10511	914-736-0156	914-736-0157	nybuc@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYAL3	RENY	1580 Columbia Turnpike	Castleton	NY	12033	518-477-2658	518-477-7450	nyal3@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYBUF	BFNY	3244 Union Rd	Cheektowaga	NY	14227	716-685-0805	716-684-2294	nybuf@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYCLA	CLNY	11200 Main St.	Clarence	NY	14031	716-759-1736	716-759-1738	nycla@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYNE8	JANY	128-16 14th Ave	College Point	NY	11356	718-321-2573	718-321-3241	nyne8@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYCOR	CONY	3737 Luker Road	Cortland	NY	13045	607-758-5495	607-758-8293	nycor@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYDPK	DPNY	1017 Grand Blvd	Deer Park	NY	11729	631-254-0675	631-254-0020	nydpk@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYDUN	DUNY	61-63 Lakeshore Dr.W	Dunkirk	NY	14048	716-366-3595	716-366-3483	nydun@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYELM	ELNY	1336 College Ave.	Elmira	NY	14901	607-737-9062	607-737-9063	nyelm@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
PAMAN	MNPA	1350 College Avenue	Elmira	NY	14901	607-737-2737	607-737-4018	paman@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYJAM	JMNY	5 E. Elmwood Ave	Falconer	NY	14733	716-664-2830	716-664-2832	nyjam@stores.fastenal.com	RYAN BEATTY	717-645-4936	rbeatty@fastenal.com
NYFAR	FDNY	61 D Carolyn Blvd.	Farmingdale	NY	11735	631-391-0980	631-391-0981	nyfar@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYGE1	GENY	189 North Exchange Street	Geneva	NY	14456	315-789-1083	315-789-1085	nyge1@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYGEN	GANY	189 North Exchange St.	Geneva	NY	14456	315-781-8500	315-781-8589	nygen@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYMEC	MCNY	215 Guideboard Rd	Halfmoon	NY	12065	518-371-3278	518-371-2640	nymec@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYORC	OPNY	4990 Camp Rd	Hamburg	NY	14075	716-646-9661	716-646-9723	nyorc@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYHAU	HANY	40 Oser Avenue	Hauppauge	NY	11788	631-435-7420	631-435-7461	nyhau@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYBOH	BINY	920 Lincoln Avenue	Holbrook	NY	11741	631-218-3485	631-218-3486	nyboh@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYFIS	FINY	33 Corporate Park Drive, Suite B	Hopewell Junction	NY	12533	845-897-4721	845-897-4709	nyfis@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYITH	ITNY	229 Cherry St	Ithaca	NY	14850	607-277-8379	607-277-8391	nyith@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYAMS	AMNY	164 Harrison Street	Johnstown	NY	12095	518-725-9541	518-725-3586	nyams@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYTON	TONY	1500 Military Rd.	Kenmore	NY	14217	716-447-0320	716-447-0360	nyton@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYKIN	KGNY	101 Smith Avenue	Kingston	NY	12401	845-340-1602	845-340-1603	nykin@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYLIV	LPNY	7850 Goguen Dr	Liverpool	NY	13090	315-652-6140	(315)451-3918	nyliv@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYSAAL	SLNY	230 Main Street, Suite 8	Malone	NY	12953	518-483-0240	518-483-0497	nysaal@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NYMAS	MANY	4 Highland Rd Suite A	Massena	NY	13662	315-769-3278	315-769-0052	nymas@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NYMED	MENY	11270 Maple Ridge Road	Medina	NY	14103	585-798-3551	585-798-5610	nymed@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYNEW	NHNY	680 Route 211 East	Middletown	NY	10941	845-692-3278	845-692-6887	nynew@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYNE1	NPNY	315-B Roslyn Road	Mineola	NY	11501	516-294-7132	516-294-7155	nyne1@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYMON	MTNY	309 East Broadway	Monticello	NY	12701	845-791-6120	845-791-6121	nymon@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYNEB	NBNY	#5 Jeanne Drive	Newburgh	NY	12550	845-564-1552	845-564-1553	nyneb@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYNIA	NFNY	6000 Packard Rd., Suite #200	Niagara Falls	NY	14304	716-298-1990	716-298-1895	nynia@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYNE6	OCNY	3199 Lawson Blvd., Suite A	Oceanside	NY	11572	516-764-1013	516-764-2617	nyne6@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYONE	ONNY	107 Winney Hill Rd. Ste #3	Oneonta	NY	13820	607-431-9050	607-431-9182	nyone@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYFUT	FTNY	437 State Route 104, Suite 7	Oswego	NY	13126	315-342-2393	315-342-2731	nyfut@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYPLA	PTNY	613 Route 3, Suite 200	Plattsburgh	NY	12901	518-561-9291	518-561-9296	nypla@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NYPOU	PKNY	35 Patrick Lane Noxon BussPark	Poughkeepsie	NY	12603	845-486-8828	845-486-8829	ny pou@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYSOU	GSNY	17 Boulevard	Queensbury	NY	12804	518-793-3333	518-793-2036	ny sou@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYRIV	RINY	126-128 Kromer Avenue	Riverhead	NY	11901	631-369-7313	631-369-7315	nyriv@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYGAT	GTNY	371 Grenville Rd	Rochester	NY	14606	585-247-1460	585-247-4838	nygat@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYRO1	RCNY	565 Blossom Rd. Suite D	Rochester	NY	14610			nyro1@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYROC	RSNY	2856 West Henrietta Rd.	Rochester	NY	14623	585-424-2860	585-424-2649	nyroc@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYROM	RMNY	6981 East Dominick St.	Rome	NY	13440	315-336-1893	315-336-1894	nyrom@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYRAR	SSNY	60 West Avenue	Saratoga Springs	NY	12866	518-584-0102	518-584-2629	nyrar@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYSCH	SYNY	154c Sacandaga Rd.	Schenectady	NY	12302	518-377-2112	518-377-2221	ny sch@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
NYSDU	SUNY	174 ROUTE 17 NORTH PO BOX 123	Sloatsburg	NY	10974	845-753-2630	845-753-2650	ny sud@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYNE7	SINY	3521 Victory Blvd. Unit 2	Staten Island	NY	10314	718-697-0238	718-697-0269	nyne7@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYO12	SBNY	612 Wolf Street	Syracuse	NY	13208	315-422-4769		nyo12@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYEAS	ABNY	4101 New Court Ave.	Syracuse	NY	13206	315-463-4001	315-463-4676	ny eas@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYSY1	SRNY	1401 Erie Blvd East	Syracuse	NY	13202	315-423-3728	315-423-4109	ny sy1@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYSYR	SCNY	920 Spencer Street	Syracuse	NY	13204	315-474-0970	315-474-0971	ny syr@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYUTC	UCNY	2150 Oriskany Street West	Utica	NY	13502	315-792-9002	315-792-9078	ny utc@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYVES	BGNY	320 N Jensen Rd	Vestal	NY	13850	607-729-7153	607-729-7155	ny ves@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYVIC	VCNY	6280 Rt 96 Ste B	Victor	NY	14564	585-924-1910	585-924-1687	ny vic@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYWAT	WTNY	23171 Murrock Circle	Watertown	NY	13601	315-782-1200	315-782-9663	ny wat@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
NYWOD	WDNY	57-08 37th Avenue	Woodside	NY	11377	718-507-8193	718-507-8196	ny wod@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
NYOYN	YONY	200 Saw Mill River Rd.	Yonkers	NY	10701	914-378-0901	914-378-0902	ny oyn@stores.fastenal.com	ERIC FANKHANEL	518-371-1581	efankhan@fastenal.com
OHA4K	ANOH	1621 Frederick Blvd.	Akron	OH	44320	330-762-7643	330-762-7759	oh ak4@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHA4K	AKOH	1785 Brittain Rd., Unit B	Akron	OH	44310	330-630-1501	330-630-1420	oh akr@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
OHALA	ALOH	134 South Union Avenue	Alliance	OH	44601	330-829-9020	330-829-9077	ohala@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHARC	ACOH	1104 S. Defiance Street	Archbold	OH	43502	419-445-8500	419-445-8523	oharc@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
OHASH	ASOH	1169 Commerce Parkway	Ashland	OH	44805	419-281-1311	419-281-8310	ohash@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHAST	ATOH	1404 Harmon Road	Ashtabula	OH	44004	440-992-0242	440-992-0614	ohast@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHCL6	BDOH	23196 Miles Rd Ste C	Bedford Heights	OH	44128	216-332-0521	216-332-0539	ohcl6@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHBOW	BGOH	742 Innovation Drive	Bowling Green	OH	43402	419-352-7977	419-353-3636	ohbow@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHBRU	BWOH	1270 W. 130th, Unit 100	Brunswick	OH	44212	330-220-4003	330-220-4102	ohbru@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHBYR	BYOH	420 Winzeler Drive	Bryan	OH	43506	419-636-5800	419-636-8807	ohbyr@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
OHBUC	BUOH	205 Stetzer Rd. South	Bucyrus	OH	44820	419-562-3459	419-562-3974	ohbuc@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHCAM	CBOH	61605 Southgate Parkway	Cambridge	OH	43725	740-439-0554	740-439-0558	ohcam@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHCAA	CXOH	8260 Howe Industrial Parkway	Canal Winchester	OH	43110	614-834-3278	614-834-5359	ohcaa@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHCAN	CTOH	210 Dueber Ave	Canton	OH	44706	330-456-3278	330-456-8146	ohcan@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHCCN	CNOH	443 West Logan Street	Celina	OH	45822	419-584-0223	419-584-0224	ohccn@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
OHCHL	CEOH	22 North Park Dr	Chillicothe	OH	45601	740-772-4250	740-772-4252	ohchl@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHCI2	MIOH	885 Ohio Pike Suite A	Cincinnati	OH	45245	513-753-0333	513-753-7501	ohci2@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHCL6	CIOH	1212 Gest Street	Cincinnati	OH	45203	513-721-2658	513-721-1987	ohcl6@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHCHN	CINC	1431 Glendale-Milford Rd	Cincinnati	OH	45215	513-563-6111	513-563-6155	ohchn@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHCHC	CZOH	24897 US Highway 23 S	Circleville	OH	43113	740-474-7587	740-477-5702	ohchc@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHCL9	CWOH	3843 Saint Clair Ave NE	Cleveland	OH	44114	216-431-0336	216-431-0345	ohcl9@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHCLE	PROH	5545 Canal Road	Cleveland	OH	44125	216-642-4220	216-642-4351	ohcle@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHCO1	CMOH	1150 A Alum Creek Drive	Columbus	OH	43209	614-252-4120	614-252-4231	ohco1@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHHIA	HLOH	2234 Wilson Road	Columbus	OH	43228	614-850-8488	614-850-8522	ohhia@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHCO5	CSOH	2078 Otsego Avenue	Coshocton	OH	43812	740-623-0665	740-623-0688	ohco5@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHDAY	DAYT	2314 Stanley Ave.	Dayton	OH	45404	937-227-3224	937-227-3599	ohday@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHDEF	DFOH	24174 Jewell Road	Defiance	OH	43512	419-782-9591	419-782-9634	ohdef@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
OHDEA	DWOH	2097 London Road Unit 1	Delaware	OH	43015	740-369-0300	740-369-0336	ohdea@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHHEAS	ELOH	518 Walnut Street	East Liverpool	OH	43920	330-386-3930	330-386-3936	ohheas@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaherber@fastenal.com
OHHEAT	ENOH	2172 US Highway 127 N	Eaton	OH	45320	937-456-2355	937-456-2345	ohheat@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHCL1	EYOH	561 Cleveland St.	Elyria	OH	44035	440-365-4955	440-365-4956	ohcl1@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHCLA	CYOH	335 Smith Dr.	Englewood	OH	45315	937-832-1510	937-836-4521	ohcla@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHCI1	HAMI	4101 Dixie Hwy	Fairfield	OH	45014	513-829-6777	513-829-7477	ohci1@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHFIN	FNOH	7478 Rettig Rd.	Findlay	OH	45840	419-425-5703	419-425-0823	ohfin@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHFRE	FTOH	1615 N. River Rd.	Fremont	OH	43420	419-355-0282	419-355-0290	ohfre@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHCO3	CLOH	845 Claycraft Road Suite L	Gahanna	OH	43230	614-866-4163	614-866-4567	ohco3@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHGAP	GAOH	208 Upper River Road	Gallipolis	OH	45631	740-441-9430	740-441-9518	ohgap@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHCO4	GHOH	1235 Goodale Blvd.	Grandview Heights	OH	43212	614-221-4300	614-221-4329	ohco4@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHGRE	GROH	5445 S State Route 49	Greenville	OH	45331	937-548-6793	937-548-3958	ohgre@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHHAR	HROH	10051 Simonson Avenue, Suite 2	Harrison	OH	45030	513-202-0290	513-202-0919	ohhar@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHNEW	NWOH	2337 Hebron Road	Heath	OH	43056	740-928-4037	740-928-4073	ohnew@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHAK3	HDOH	5170 Hudson Drive, Suite H	Hudson	OH	44236	330-655-2618	330-655-2648	ohak3@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHJAC	JKOH	425 McCarty Ln	Jackson	OH	45640	740-288-4800	740-288-4804	ohjac@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHKEN	KNOH	1401 S. Main Street	Kenton	OH	43326	419-673-1630	419-673-1633	ohken@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHLAN	LROH	2245 West Fair Ave.	Lancaster	OH	43130	740-681-9984	740-681-9320	ohlan@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OH LIM	LIMA	2400 Central Point Parkway	Lima	OH	45804	419-229-1600	419-224-8783	ohlim@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
OH LON	LDOH	124 South Oak St.	London	OH	43140	740-852-1163	740-852-1185	ohlon@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OH LOR	LNOH	3000 Leavitt Rd	Lorain	OH	44052	440-989-2658	440-989-2661	ohlor@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHMAN	MFOH	50 Sawyer Pkwy Suite A	Mansfield	OH	44903	419-524-7245	419-775-1106	ohman@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHMAE	MEOH	100 Ellsworth Ave	Marietta	OH	45750	740-374-7395	740-374-7495	ohmae@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHMAR	MAOH	2080 Harding Hwy, East	Marion	OH	43302	740-382-6844	740-382-6936	ohmar@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHCO2	MYOH	1032 Columbus Ave IndustPkwy	Marysville	OH	43040	937-644-9110	937-644-9287	ohco2@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHLEB	LBOH	1065 Reading Road	Mason	OH	45040	513-204-5800	513-204-7930	ohleb@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHMAS	MSOH	1222 Erie St. S	Massillon	OH	44646	330-834-1071	330-834-1072	ohmas@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHMAU	MMOH	995 Tomahawk Dr.	Maumee	OH	43537	419-893-6161	419-893-6149	ohmau@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHMED	MZOH	865 West Liberty St. Suite 240	Medina	OH	44256	330-721-7155	330-723-7228	ohmed@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHCL2	MTOH	8141 Tyler Blvd. A-4	Mentor	OH	44060	440-255-2240	440-255-8984	ohcl2@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHSP1	SPOH	3050 South Tech Blvd	Miamisburg	OH	45342	937-886-9085	937-886-9068	ohsp1@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHMID	MDOH	6925 Engle Road Suite A	Middleburg Heights	OH	44130	440-243-5938	440-243-6072	ohmid@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHNEB	NBOH	14980 S State Ave	Middlefield	OH	44062	440-632-0397	440-632-0543	ohneb@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHCI5	MNOH	2926 Cincinnati Dayton Rd	Middletown	OH	45044	513-423-8959	513-423-8972	ohci5@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHMIB	MGOH	1715 S. Washington Street	Millersburg	OH	44654	330-674-1361	330-674-1756	ohmib@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHMOR	MROH	3035 Dryden Road	Moraine	OH	45439	937-297-0660	937-297-0661	ohmor@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHMOU	MVOH	506 Harcourt Road	Mount Vernon	OH	43050	740-392-6712	740-392-5825	ohmou@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OH NAP	NAOH	1400 North Scott Street Suite 100	Napoleon	OH	43545	419-592-0087	419-592-0186	ohnap@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Phone	Contact Email
OHNER	NEOH	575 W Monroe Street	New Bremen	OH	45869	419-629-3024	419-629-3643	ohner@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
OHDOV	DOOH	1325 Monroe Street N.W.	New Philadelphia	OH	44663	330-364-5600	330-364-5551	ohdov@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHNOR	NCOH	4120 Shuffel Dr. Unit C	North Canton	OH	44720	330-433-0500	330-433-0600	ohnor@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHTO2	NDOH	2717 Tracy Rd.	Northwood	OH	43619	419-666-1651	419-666-1714	ohto2@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHNOW	NROH	461 Milan Ave. Ste 8	Norwalk	OH	44857	419-660-9300	419-663-5147	ohnow@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHORR	OVOH	1795 N. Main St	Orrville	OH	44667	330-682-7586	330-682-9446	ohorr@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHPAU	PAOH	829 N Williams Street	Paulding	OH	45879	419-399-2293	419-399-2049	ohpau@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
OHPOR	PMOH	1305 Findlay Street	Portsmouth	OH	45662	740-354-2461	740-354-2482	ohpor@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHAK2	RVOH	6087 State Route 14 Unit A	Ravenna	OH	44266	330-296-4106	330-296-4163	ohak2@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHSAE	SAOH	2350 East State Street	Salem	OH	44460	330-337-6798	330-337-6887	ohsae@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHSAN	SDOH	3501 Venice Road	Sandusky	OH	44870	419-621-8228	419-621-8128	ohsan@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHCI7	WCOH	2529 Crescentville Road	Sharonville	OH	45241	513-759-6650	513-759-6695	ohci7@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHSID	SIOH	641 N. Vandemark Road	Sidney	OH	45365	937-498-4700	937-498-7499	ohsid@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHC11	SLOH	30625 Solon Road, Unit A	Solon	OH	44139	440-248-0851	440-248-2057	ohc11@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHSPR	SPRI	810 Bechtel Ave	Springfield	OH	45504	937-322-0666	937-322-0667	ohspr@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHSTE	SVOH	742 North 7th Street	Stuebenville	OH	43952	740-282-6040	740-282-6246	ohste@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
OHSTR	STOH	555 Frost Rd. Unit 107	Streetsboro	OH	44241	330-656-3940	330-656-0023	ohstr@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHTIF	TNOH	150 Benner Street	Tiffin	OH	44883	419-443-8837	419-443-8856	ohtif@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHTO3	TOOH	17 N. 11th St	Toledo	OH	43604	419-243-4021	419-243-4231	ohto3@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHTOL	TLOH	6014A Lewis Ave	Toledo	OH	43612	419-476-2329	419-476-2536	ohtol@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHTRY	TROH	20 Kings Chapel Drive North	Troy	OH	45373	937-440-6500	937-440-6505	ohtry@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHUPP	USOH	205 Tarhe Trail	Upper Sandusky	OH	43351	419-209-9014	419-209-9080	ohupp@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OH003	VWOH	529 Bonnewitz Avenue	Van Wert	OH	45891	419-232-4350	419-232-4351	oh003@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
OHWAD	WWOH	257 S. Main St. Suite 102	Wadsworth	OH	44281	330-334-7602	330-336-8385	ohwad@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHWAR	WAOH	1200 N. River Road	Warren	OH	44483	330-399-2249	330-399-2546	ohwar@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
OHWAS	WHOH	1270 State Route 22 NW Ste 6	Washington Court House	OH	43160	740-636-8741	740-636-8172	ohwas@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHWAU	WROH	1369 N. Shoop Ave	Wauseon	OH	43567	419-335-0758	419-335-0834	ohwau@stores.fastenal.com	MIKE HOPKINS	812-243-0684	mhopkins@fastenal.com
OHCL3	WLOH	909 Canterbury, Unit L	Westlake	OH	44145	440-871-0205	440-871-0235	ohcl3@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHCL7	WKOH	29231 Euclid Ave	Wickliffe	OH	44092	440-943-3947	440-943-3955	ohcl7@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHWIM	WIOH	608 Davids Drive	Wilmington	OH	45177	937-382-0102	937-382-5062	ohwim@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHWOS	WOOH	1747 Akron Rd. Suite A	Wooster	OH	44691	330-263-1065	330-263-1028	ohwos@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHCOL	CLUM	7059 Huntley Road	Worthington	OH	43229	614-848-9722	614-848-9727	ohcol@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OHXEN	XEOH	1296 Lavelle Dr	Xenia	OH	45385	937-352-0002	937-352-0026	ohxen@stores.fastenal.com	ZACH TEPE	513-761-0161	ztepe@fastenal.com
OHYOU	YGOH	1083 N. Meridian Road	Youngstown	OH	44509	330-270-1745	330-270-1746	ohyou@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
OHZAN	ZNOH	2560 E. Maysville Pike	Zanesville	OH	43701	740-453-3991	740-453-4337	ohzan@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
OKADA	ADOK	420 S. Mississippi Ave.	Ada	OK	74820	580-421-9741	580-421-7878	okada@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKARD	AROK	2428 Autumn Run Suite C	Ardmore	OK	73401	580-226-5083	580-226-8388	okard@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKBOR	BTOK	4104 SE Nowata Rd	Bartlesville	OK	74006	918-337-3757	918-331-3827	okbor@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKTU7	BAOK	804 S. 11th Street	Broken Arrow	OK	74012	918-258-0325	918-258-0207	oktu7@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKCAT	CAOK	5130 N. Highway 167	Catoosa	OK	74015	918-266-8954	918-379-6947	okcat@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKCHC	CIOK	4201 S. 4th St	Chickasha	OK	73018	405-222-2422	405-222-2555	okchc@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKCUS	CUOK	800 East North Street	Cushing	OK	74023	918-225-0405	918-225-0336	okcus@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKDUN	DNOK	702 W. Main St.	Duncan	OK	73533	580-252-9212	580-252-9318	okdun@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKDUR	DTOK	2020 West Main	Durant	OK	74702	580-931-3082	580-931-0429	okdur@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKELR	ELOK	1623C E US Highway 66	El Reno	OK	73036	405-262-0471	405-262-0689	okelr@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKELK	ECOK	1301 S. Eastern	Elk City	OK	73644	580-225-3219	580-225-3320	okelk@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKEND	ENOK	2906 North 4th Street	Enid	OK	73701	580-234-1600	580-234-1760	okend@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKHUG	HUOK	932 North 4210 Road	Hugo	OK	74743	580-317-9412	580-317-8404	okhug@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKLAW	LAOK	2520 SW Lee Blvd.	Lawton	OK	73506	580-248-0731	580-248-1746	oklaw@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKMAD	MAOK	201 N. 1st Suite #103	Madill	OK	73446	580-795-3593	580-795-3597	okmad@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKMCA	MCOK	700 E. Wyandotte	McAlester	OK	74501	918-423-9444	918-423-4056	okmca@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKMIA	MIOK	2007 A North Main	Miami	OK	74354	918-542-7062	918-542-7620	okmia@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
OKMUS	MKOK	4001 Tull Avenue	Muskogee	OK	74403	918-682-4833	918-682-4834	okmus@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKNOR	NROK	2202 Tecumseh Drive	Norman	OK	73069	405-573-2661	405-329-3071	oknor@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKO10	OHOK	1209 SE 44th St #4	Oklahoma City	OK	73129	405-619-3596	405-619-7289	oko10@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKO11	OOOK	44 NE 51st Street, Suite D	Oklahoma City	OK	73105	405-609-1722	405-609-1726	oko11@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKO12	OCOK	9817-C West Reno	Oklahoma City	OK	73127	405-324-2187	405-324-2195	oko12@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKOK1	OKOK	3110 South Meridian	Oklahoma City	OK	73119	405-686-7848	405-681-2183	okok1@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKOK2	OLOK	521-A East Memorial Rd.	Oklahoma City	OK	73114	405-842-4844	405-842-4495	okok2@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKOKA	SNOK	7001 S. Sooner Rd.	Oklahoma City	OK	73135	405-672-0179	405-672-5778	okoka@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKOKM	OMOK	721 E. 23rd St	Okmulgee	OK	74447	918-759-2056	918-752-0659	okokm@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKPON	PNOK	1501 W. South Ave.	Ponca City	OK	74601	580-762-6935	580-762-3195	okpon@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKALT	ALOK	1122 2nd Street, MAIP	Pryor	OK	74361	918-824-8558	918-824-8562	okalt@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Phone	Contact Email
OKSAS	SAOK	2169 S. Kerr Blvd.	Sallisaw	OK	74955	918-790-3349	918-790-3351	oksas@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKTU2	SSOK	1126 E Charles Page Blvd.	Sand Springs	OK	74063	918-245-0228	918-245-0606	oktu2@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKSHA	NEOK	1610 N. Harrison	Shawnee	OK	74804	405-214-1100	405-214-1102	oksha@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKSTL	SWOK	329 E Harned Ave.	Stillwater	OK	74075	405-624-1010	405-624-1016	okstl@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKTAH	THOK	1590 Echota Ave.	Tahlequah	OK	74464	918-431-0877	918-458-0805	oktah@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKSAP	SPOK	7391 State Highway 66	Tulsa	OK	74131	918-248-5100	918-248-5102	oksap@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKTU1	TLOK	11205 East Pine Street	Tulsa	OK	74116	918-438-8422	918-438-8425	oktu1@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKTU3	TUOK	1211 South Peoria Ave.	Tulsa	OK	74120	918-295-4940	918-295-5083	oktu3@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKTU6	TYOK	2424 West 41st Street, Suite B	Tulsa	OK	74107	918-445-4669	918-445-4616	oktu6@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKTUL	TSOK	11330 E 60th Place	Tulsa	OK	74146	918-994-6330	918-994-6333	oktul@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKVIN	VAOK	607 North Wilson	Vinita	OK	74301	918-256-6980	918-256-9027	okvin@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKWEA	WEOK	1801 East Main	Weatherford	OK	73096	580-774-2700	507-494-7877	okwea@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
OKWOD	WOOK	2626 Oklahoma Ave.	Woodward	OK	73801	580-254-5158	580-256-3759	okwod@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
ORABY	ABOR	2475 Ferry St SW	Albany	OR	97322	541-928-7326	541-928-7346	oraby@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORAST	ATOR	3925 Abbey Ln Ste 400	Astoria	OR	97103	503-338-5117	503-338-5119	orast@stores.fastenal.com	AARON EIDET	253-202-9661	aeidet@fastenal.com
ORPO4	BEOR	10050 SW Arctic Dr.	Beaverton	OR	97005	503-644-2085	503-644-2076	orpo4@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORBE1	BDOR	1177 SE 9th Street	Bend	OR	97702	541-318-2986	541-318-1082	orbe1@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
ORBEN	BNOR	62860 Boyd Acres Road Suite A	Bend	OR	97701	541-330-6519	541-330-6573	orben@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
ORBRK	BKOR	97986 Shopping Ctr Ave.	Brookings	OR	97415	541-412-8265	541-412-8275	orbrk@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
ORCEN	MDOR	4810 Table Rock Road Ste. 102	Central Point	OR	97502	541-664-1572	541-664-7319	orcen@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
ORPO2	POOR	12360 SE Hwy 212	Clackamas	OR	97015	503-723-9448	503-723-0165	orpo2@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORNOR	NBOR	1195 Newmark Ave Ste B	Coos Bay	OR	97420	541-888-8629	541-888-8638	ornor@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
ORCOR	COOR	1490 SW 3rd St.	Corvallis	OR	97333	541-753-2064	541-753-2066	orcoc@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
OREUG	EGOR	730 Conger Street, Suite 2	Eugene	OR	97402	541-684-0925	541-684-0930	oreug@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
OREUS	JCOR	29751 Enid Road	Eugene	OR	97402	541-688-1083	541-688-1312	oreus@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
ORFOR	FGOR	4115 24th Ave., Suite B	Forest Grove	OR	97116	503-357-3130	503-357-4309	orfor@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORGRA	GPOR	1470 S.E. M St., Suite 1A	Grants Pass	OR	97526	541-472-1746	541-472-1804	orgra@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
ORPO8	GROR	1930 NW Burnside Rd	Gresham	OR	97030	503-674-5035	503-674-8259	orpo8@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORHER	HMOR	80397 Hwy 395 North	Hermiston	OR	97838	541-567-3545	541-567-3566	orher@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
ORHIL	HIOR	1800 NE 25th Ave., Suite 1	Hillsboro	OR	97124	503-615-8616	503-615-5910	orhil@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORHOD	HROR	1645 Tucker Road	Hood River	OR	97031	541-386-2356	541-386-5978	orhod@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORKLA	KFOR	4100 Washburn Way	Klamath Falls	OR	97601	541-882-6344	541-882-6385	orkla@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
ORLAG	LGOR	11310 Island Ave	La Grande	OR	97850	541-663-1345	541-663-1375	orlag@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
ORLEB	LBOR	2175 S. Santiam Hwy	Lebanon	OR	97355	541-258-1731	541-258-1753	orleb@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORMCM	MMOR	3228 NE Rivergate Street	McMinnville	OR	97128	503-435-1101	503-435-1281	ormcm@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORMED	MEOR	4149 S. Pacific Hwy	Medford	OR	97501	541-535-5752	541-535-7179	ormed@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
ORNE1	NWOR	2401 E. Hancock St, Ste C7	Newberg	OR	97132	503-537-1060	503-538-3894	orne1@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORNEW	NEOR	121 N.E. Harney Street Ste. C	Newport	OR	97365	541-574-6833	541-574-6824	ornew@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORONT	OTOR	267 S.E. 3rd St.	Ontario	OR	97914	541-881-9114	541-881-9116	oront@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
ORGOV	PYOR	2710 NW Sherlock	Portland	OR	97210	503-219-9965	503-227-3189	orgov@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORPO1	PROR	2901 NW Front Avenue SuiteC	Portland	OR	97210	503-224-1188	503-224-1911	orpo1@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORPO3	PNOR	308 SE Taylor	Portland	OR	97214	503-736-3278	503-233-4870	orpo3@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORPO5	PDOR	6650 N. Basin Ave.	Portland	OR	97217	503-285-1765	503-285-6184	orpo5@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORPO7	PAOR	8501 N. Albina Ave.	Portland	OR	97217	503-283-0931	503-283-9476	orpo7@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORPOR	PTOR	12838-B NE Airport Way	Portland	OR	97230	503-253-7160	503-253-7172	orpor@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORRED	RMOR	1611 SW 1st. St. Unit B	Redmond	OR	97756	541-923-3268	541-923-5285	orred@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
ORROS	RBOR	239 Industrial Drive	Roseburg	OR	97470	541-679-3073	541-679-3373	orros@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
ORSA1	KZOR	1985 16th Street NE, Suite 170	Salem	OR	97301	503-375-0660	503-375-0662	orsa1@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORSPR	SPOR	4660 Main St. Building C Suite 420	Springfield	OR	97478	541-988-4345	541-988-4370	orspr@stores.fastenal.com	JUSTIN BURKE	916-612-7034	jburke@fastenal.com
ORTHE	DAOR	210 Webber St.	The Dalles	OR	97058	541-296-3161	541-296-6252	orthe@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORTRU	TROR	1091 NW Corporate Drive	Troutdale	OR	97060	503-660-1313	503-667-9493	ortru@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORPO6	PPOR	20190 SW 112th Avenue	Tualatin	OR	97062	503-612-8623	503-612-8352	orpo6@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORWIS	WVOR	25599 SW 95th Ave Ste F	Wilsonville	OR	97070	503-582-0341	503-682-3046	orwis@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
ORWOD	WOOR	2225 North Pacific Hwy Ste B	Woodburn	OR	97071	503-982-5354	503-982-3260	orwod@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
PAAL1	ANPA	431 South Route 100	Allentown	PA	18106	610-391-8099	610-391-8060	paal1@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAALL	ALPA	1885 Weaversville Road	Allentown	PA	18109	610-266-2658	610-266-1973	paall@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PABED	BFPA	9613 Lincoln Highway	Bedford	PA	15522	814-623-2828	814-623-2896	pabed@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAPH4	PEPA	1390 Adams Road Unit B	Bensalem	PA	19020	215-639-2719	215-639-2841	paph4@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PASOU	SUPA	654 Street Road	Bensalem	PA	19020	215-244-9554	215-244-9549	pasou@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PABL1	BMPA	1383 New Benwick Highway	Bloomsburg	PA	17815	570-387-4991	570-387-6468	pabl1@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
NYOLN	OLNY	311 High Street Suite 1	Bradford	PA	16701	814-362-7123	814-362-7125	nyoln@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaerber@fastenal.com
PABUT	BLPA	120 Alameda Plaza	Butler	PA	16001	724-282-0047	724-282-1035	pabut@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaerber@fastenal.com
PACAR	CLPA	1787 West Trindle Road	Carlisle	PA	17013	717-241-3050	717-241-3051	pacar@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Phone	Contact Email
PAPI1	PIPA	235 Hope Street	Carnegie	PA	15106	412-279-3278	412-279-0562	papi1@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PACHA	CGPA	1115 Crottestown Road	Chambersburg	PA	17202	717-261-0044	717-261-0098	pacha@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PACHR	CHPA	888 Twilight Hollow Road	Charleroi	PA	15022	724-483-1778	724-483-0881	pachr@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PACOA	COPA	2701 East Lincoln Highway	Coatesville	PA	19320	610-466-7688	610-466-7953	pacoa@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAPI4	CSPA	910 4th Avenue	Coraopolis	PA	15108	412-264-6736	412-264-6738	papi4@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PAAMB	ABPA	20804 State Route 19	Cranberry Township	PA	16066	724-778-0255	724-778-0280	paamb@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PADUB	DSPA	44 Hoover Avenue	Du Bois	PA	15801	814-375-9410	814-375-9401	padub@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PAALT	AOPA	100 Hollidaysburg Plaza	Duncansville	PA	16635	814-693-2580	814-693-2583	paalt@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PAPIT	DQPA	105 North Duquesne Blvd	Duquesne	PA	15110	412-469-9915	412-469-9921	papit@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PAEAS	ENPA	2502 Dearborn Street	Easton	PA	18045	610-923-6661	610-923-6664	paead@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAEPH	ETPA	340 N. Reading Rd	Ephrata	PA	17522	717-721-3915	717-721-3852	paeph@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAERE	ERPA	4921 Pacific Avenue	Erie	PA	16506	814-833-9095	814-833-9812	paere@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PAEXP	EXPA	1002 Corporate Lane	Export	PA	15632	724-733-1341	724-733-1357	paexp@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PAGRN	GRPA	1123 Lee Ave Extension	Farrell	PA	16121	724-981-8461	724-981-8469	pagrn@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PAFOC	FOPA	1548 Delmar Dr Bay C	Folcroft	PA	19032	610-522-0812	610-522-0813	pafoe@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PASCH	SHPA	9 Industrial Park Rd.	Frackville	PA	17931	570-874-2057	570-874-2058	pasch@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAOIL	OCPA	631 Allegheny Blvd.	Franklin	PA	16323	814-437-3535	814-437-0968	paoil@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PAGET	GTPA	1875 York Road	Gettysburg	PA	17325	717-338-9933	717-338-1533	paget@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAGRC	GCPA	335 Nova Dr.	Greencastle	PA	17225	717-597-3116	717-597-7865	pagrc@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAGRE	GGPA	1638 Roseytown Road Unit 1	Greensburg	PA	15601	724-850-1020	724-850-1021	pagre@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PAHAN	HVPA	100 Kingidg Lane, Unit 2	Hanover	PA	17331	717-632-4771	717-632-6909	pahan@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAHA1	HBPA	1015 Eisenhower Blvd	Harrisburg	PA	17111	717-939-4725	717-939-3927	paha1@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAHAR	HRPA	7561-A Derry St.	Harrisburg	PA	17111	717-561-1333	717-561-1334	pahar@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PADRU	HZPA	334 South Church Street	Hazleton	PA	18201	570-459-2430	570-459-2618	padru@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAIND	INPA	2350 Route 119	Homer City	PA	15748	724-479-3580	724-479-3582	paind@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PAJOH	JOPA	209 Broad Street	Johnstown	PA	15906	814-532-0994	814-532-0995	pajoh@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PABRD	BTPA	380 Crooked Lane Unit #1	King Of Prussia	PA	19406	610-272-7172	610-272-9663	pabrd@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PALA1	LAPA	1771 Columbia Avenue	Lancaster	PA	17603	717-399-3220	717-399-3219	pala1@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PALAN	LCPA	135 Independence Court, Suite 101	Lancaster	PA	17601	717-293-8303	717-293-8304	palan@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PALEB	LNPA	23 East Lehman Street	Lebanon	PA	17046	717-272-4646	717-272-4999	paleb@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PALEH	LGPA	104 East Penn St. & RT 443	Lehighton	PA	18235	610-377-1584	610-377-1749	paleh@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAUNN	UNPA	1196 Connelville Street	Lemont Furnace	PA	15456	724-430-0702	724-430-0740	paunn@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PALEM	LEPA	219 S 10th St.	Lemoyne	PA	17043	717-730-9015	717-730-9016	palem@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PABUR	BUPA	10434 US Highway 522 South Suite C	Lewistown	PA	17044	717-248-8689	717-248-2156	pabur@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PALOC	LKPA	One Outlet Lane Suite 300	Lock Haven	PA	17745	570-769-6046	570-769-6048	paloc@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PANEW	NEPA	302 Greensburg Road	Lower Burrell	PA	15068	724-334-1584	724-334-1586	panew@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PALOY	LOPA	918 Industrial Blvd.	Loyalhanna	PA	15661	724-539-0790	724-539-0713	paloy@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PAEMG	EVPA	255 Glen Drive	Manchester	PA	17345	717-266-4173	717-266-5083	paemg@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PALIT	LTPA	57 Doe Run Road	Manheim	PA	17545	717-665-1769	717-665-0194	palit@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAMEC	MHPA	4700 Westport Dr, Ste 1700	Mechanicsburg	PA	17055	717-697-2712	717-697-2714	pamec@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAMIE	MBPA	203 South Market Street	Millersburg	PA	17061	717-692-0765	717-692-0766	pamie@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAVAN	VAPA	3618 Brodhead Road	Monaca	PA	15061	724-775-6177	724-775-6171	pavan@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PAMON	MRPA	704 Seco Road	Monroeville	PA	15146	412-380-6840	412-380-6842	pamon@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PANEC	NWPA	2901 New Butler Rd.	New Castle	PA	16101	724-924-2017	724-924-2019	panec@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PAMIT	MTPA	2525 Old Route 15	New Columbia	PA	17856	570-538-1356	570-538-1297	pamit@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PANE1	HPPA	154 Earland Drive	New Holland	PA	17557	717-354-5006	717-354-3952	pane1@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAJES	SRPA	1506 East Lackawana Ave	Olyphant	PA	18447	570-489-2842	570-489-2835	pajes@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAPHA	PHPA	3251 Cedar Street	Philadelphia	PA	19134	215-425-5477	215-425-5581	papha@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAPI3	PBPA	608-610-612 Foreland Street	Pittsburgh	PA	15212	412-322-1963	412-322-1965	papi3@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PAPOT	PTPA	335 W. High St.	Pottstown	PA	19464	610-705-3000	610-705-3005	papot@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAQUA	QUPA	2083 Quaker Pointe Drive	Quakertown	PA	18951	215-529-6530	215-529-7051	paqua@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PARE1	RDPA	103 Lancaster Ave	Reading	PA	19611	610-376-4751	610-376-2503	pare1@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAREA	REPA	130 Corporate Dr.	Reading	PA	19605	610-926-6636	610-926-8155	parea@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PASTM	MAPA	764 Washington St. Suite A	Saint Marys	PA	15857	814-781-1152	814-781-1209	pastm@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PATAY	TAPA	711 Davis St.	Scranton	PA	18505	570-207-3841	570-207-3842	patay@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PASEL	SGPA	45 Universal Road	Selinsgrove	PA	17870	570-374-4745	570-374-3447	pasel@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PASOM	SMPA	1534 North Center Ave Suite 170	Somerset	PA	15501	814-445-7295	814-445-2717	pasom@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PATEL	TEPA	3443 Bethlehem Pike, Suite 4	Souderton	PA	18964	215-703-0333	215-703-0101	patel@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PASTA	STPA	2607 E. College Ave	State College	PA	16801	814-861-2500	814-861-2600	pasta@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaheber@fastenal.com
PASTR	ESPA	1523 North 9th Street Suite 103	Stroudsburg	PA	18360	570-420-9130	570-420-9133	pastr@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PASAY	SYPA	24375 Route 6	Towanda	PA	18848	570-265-0401	570-265-0403	pasay@stores.fastenal.com	BRYAN HOOPES	302-898-2005	bhoopes@fastenal.com
PALAG	LHPA	1210 Branagan Drive	Tullytown	PA	19007	215-547-2140	215-547-2572	palag@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAPI2	HOPA	366 Easton Rd.	Warrington	PA	18976	215-918-0120	215-918-0239	papi2@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Phone	Contact Email
PAWAS	WSPA	935 Henderson Avenue	Washington	PA	15301	724-228-4060	724-228-4016	pawas@stores.fastenal.com	JARYD HERBERT	724-814-0221	jaherber@fastenal.com
PAWES	ECPA	429 South Bolmar Street	West Chester	PA	19382	610-430-0605	610-430-0848	pawes@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAWIK	WLPA	125 North Wilkes Barre Blvd.	Wilkes Barre	PA	18702	570-824-2911	570-824-2912	pawik@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAWIL	WPPA	1308 Commerce Park Drive	Williamsport	PA	17701	570-327-5205	570-327-5206	pawil@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAWIG	WIPA	520 N. York Road	Willow Grove	PA	19090	215-657-1086	215-657-1746	pawig@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAYO1	YRPA	2300 East Market Street	York	PA	17402	717-751-2292	717-751-2660	payo1@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PAYOR	YKPA	75 Acco Drive, Building A	York	PA	17402	717-741-1615	717-741-0239	payor@stores.fastenal.com	RYAN BEATTY	717-645-4936	reatty@fastenal.com
PRARE	ARPR	1218 Santana Carr#2 Km 68.8	Arecibo	PR	00612	787-816-1938	787-816-1934	prare@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jolonswa@fastenal.com
PRCAG	CAPR	Valle Tolima Industrial Park	Caguas	PR	00725	787-745-3444	787-745-3443	prcag@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jolonswa@fastenal.com
PRGUA	GUPR	Centro de Distribucion Lote A-1	Carolina	PR	00979	787-782-2628	787-782-7897	prgua@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jolonswa@fastenal.com
PRMAY	MZPR	#19 Ave. Hiram Cabassa Suite 103	Mayaguez	PR	00682	787-265-7355	787-265-7485	prmay@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jolonswa@fastenal.com
PRMER	MEPR	EL Tuque industrial park Carr.591	Ponce	PR	00728	787-841-2131	787-841-2111	prmer@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jolonswa@fastenal.com
PRVEG	VEPR	KM 35.5 Rd #2	Vega Baja	PR	00694	787-270-0325	787-270-0350	prveg@stores.fastenal.com	ZACK LONSWAY	813-523-9322	jolonswa@fastenal.com
RIPRV	PTRI	2158 Plainfield Pike, Unit 5 & 6	Cranston	RI	02921	401-275-1966	401-275-1949	ripvr@stores.fastenal.com	BILL FRANSEN	757-342-6123	wfransse@fastenal.com
RIEAS	EPRI	10 Almeida Ave.	East Providence	RI	02914	401-434-0009	401-434-9449	rieas@stores.fastenal.com	BILL FRANSEN	757-342-6123	wfransse@fastenal.com
RIWAR	WWRI	83 Vermont Ave., Unit 7	Warwick	RI	02888	401-736-5735	401-736-5736	riwar@stores.fastenal.com	BILL FRANSEN	757-342-6123	wfransse@fastenal.com
RIWON	WSRI	840 Cumberland Hill Rd Unit105	Woonsocket	RI	02895	401-762-3502	401-762-3824	riwon@stores.fastenal.com	BILL FRANSEN	757-342-6123	wfransse@fastenal.com
SCAIK	AISC	1450 Columbia Hwy North	Aiken	SC	29801	803-641-1529	803-641-1531	scaik@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
SCAND	ADSC	403 McGee Road	Anderson	SC	29625	864-375-9994	864-375-9995	scand@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCCHE	CESC	620-A Industrial Way	Chester	SC	29706	803-789-0313	803-789-6047	scche@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
SCCO1	CU SC	550 Clemson Road	Columbia	SC	29229	803-788-0652	803-788-5980	scco1@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCCOL	CL SC	1601 Shop Road Suite J	Columbia	SC	29201	803-779-4322	803-779-4257	sccol@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCCON	CNSC	2010 North Main Street	Conway	SC	29526	843-488-1422	843-488-1425	scccon@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCDAR	DR SC	408 Hyde Pk Rd/Hwy	Darlington	SC	29532	843-393-4023	843-393-7902	scdar@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCSP1	SP SC	1865 E Main St	Duncan	SC	29334	864-433-1881	864-433-1453	sccsp1@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCEAS	EASC	404 Ross Ave	Easley	SC	29640	864-855-2478	864-855-3831	sceas@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCFL1	FOSC	1352 JAMES JONES AVE	Florence	SC	29505	843-665-1206	843-665-1209	sccfl1@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCFLR	FL SC	2021 N Cashua Drive	Florence	SC	29501	843-669-6480	843-669-6592	sccflr@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCGAF	GASC	1514 Old Georgia Hwy Ste B	Gaffney	SC	29341	864-488-3376	864-488-3886	sccgaf@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
SCMYR	MY SC	309 Reservoir Street	Georgetown	SC	29440	843-520-0674	843-520-0386	sccmyr@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCGRN	GD SC	2511 HWY 72-221	Greenwood	SC	29649	864-943-1235	864-943-1237	sccgrn@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
SCGRR	GR SC	1511 Homer Circle	Greer	SC	29651	864-801-4752	864-801-4753	sccgrr@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCLAN	LASC	1770 Hwy 521 By-Pass South	Lancaster	SC	29720	803-286-0374	803-286-0360	sclan@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
SCLAU	LN SC	22452 HWY 76 East	Laurens	SC	29360	864-683-2658	864-683-2653	sclau@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCCAM	CM SC	1034 Hwy 1 South	Lugoff	SC	29078	803-408-8959	803-408-8955	scccam@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCCOM	MC SC	617 Main Street Ext	Moncks Corner	SC	29461	843-761-2044	843-761-2294	scccom@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCMTP	MT SC	469 Longpoint Road	Mt Pleasant	SC	29464	843-388-0090	843-388-0092	sccmtp@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCNEW	NWSC	658 Wilson Road	Newberry	SC	29108	803-276-3655	803-276-3685	sccnew@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCCHR	SH SC	3870 Leeds Ave. Suite 102	North Charleston	SC	29405	843-744-2910	843-744-2965	sccchr@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCNOR	NC SC	7178 Cross County Rd Ste#101	North Charleston	SC	29418	843-552-5600	843-552-8180	sccnor@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCORG	OR SC	1849 Joe S. Jeffords Hwy	Orangeburg	SC	29115	803-535-0034	803-535-0373	sccorg@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCGRE	GV SC	7108 Augusta Rd Ste A	Piedmont	SC	29673	864-299-5645	864-299-6082	sccgre@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCBLU	BL SC	6983 North Okatie Highway Suite F	Ridgeland	SC	29936	843-645-2794	843-645-2796	sccblu@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
SCROC	RH SC	641 Celriver Road	Rock Hill	SC	29730	803-324-7009	803-324-7078	sccroc@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
SCSEN	SE SC	10871 Clemson Blvd	Seneca	SC	29678	864-653-7176	864-653-7179	sccsen@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCSIM	SISC	1021 Old Stage Rd Ste B	Simpsonville	SC	29681	864-228-8677	864-228-8695	sccsim@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCSPA	SB SC	650 Buffington Road	Spartanburg	SC	29303	864-948-9600	864-948-9618	sccspa@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
SCCHA	SM SC	412 E. 5th North St.	Summerville	SC	29483	843-873-2774	843-873-2914	scccha@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCSUM	SUSC	800 East Liberty Street	Sumter	SC	29153	803-773-8300	803-773-6825	sccsum@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCGR1	TASC	2854 Wade Hampton Blvd, Ste A	Taylors	SC	29687	864-244-5948	864-244-8242	sccgr1@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCUNN	UN SC	441 N. Duncan Bypass	Union	SC	29379	864-427-0260	864-427-0262	sccunn@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
SCWAT	WB SC	1002 North Jefferies Highway	Walterboro	SC	29488	843-542-2701	843-542-2780	sccwat@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCLEX	LX SC	3914 Platt Springs Road	West Columbia	SC	29170	803-356-4334	803-356-4335	scclex@stores.fastenal.com	DAN WRIGHT	803-804-7652	dwright@fastenal.com
SCAKE	AK SC	12522 Main Street	Williston	SC	29853	803-266-2136	803-266-3496	sccake@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
SCYOR	YOSC	100 Inman Cross Road	York	SC	29745	803-684-0569	803-684-7996	sccyor@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspenca@fastenal.com
SDABE	ABSD	6 Nth Dakota Street Suite 100	Aberdeen	SD	57401	605-226-8238	605-226-8237	sccabe@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
SDBRA	BRSD	100 E. Annabelle	Brandon	SD	57005	605-582-6355	605-582-7069	sccbra@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
SDBRK	BOSD	1321 Main Avenue South	Brookings	SD	57006	605-697-6631	605-697-6988	sccbrk@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
SDHUR	HUSD	355 Market St. W	Huron	SD	57350	605-352-0034	605-352-0036	sccdur@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
SDMAN	MASD	433 SE 12th St. Suite 102	Madison	SD	57042	605-256-6415	605-256-6419	sccman@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
SDMIT	MTSD	950 Commerce Street, Suite 103	Mitchell	SD	57301	605-996-1127	605-996-1176	sccmit@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
SDPIE	PISD	2315 E. Dakota Ave.	Pierre	SD	57501	605-224-4060	605-224-4062	sccpie@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
SDRA1	RPSD	3640 Campbell Street Suite D	Rapid City	SD	57701	605-343-1192	605-343-3236	sccra1@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Phone	Contact Email
SDRAP	RCSD	1550 Samco Road	Rapid City	SD	57702	605-348-5455	605-348-5528	sdrap@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
SDSIU	SFSO	1210 E Benson	Sioux Falls	SD	57104	605-334-0601	605-334-0727	sdsiu@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
SDSPE	SPSD	4311 E. Colorado Blvd, Suite 1	Spearfish	SD	57783	605-717-3278	605-717-3279	sdspe@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
SDSI1	SLSD	27091 Katie Road	Tea	SD	57064	605-368-9859	605-368-9893	sdsi1@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
SDWAT	WTSD	1123 9th Ave SW	Watertown	SD	57201	605-882-1511	605-882-1343	sdwat@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
SDYAN	YASD	1101 Broadway Ave Suite 117	Yankton	SD	57078	605-665-3400	605-665-3410	sdyan@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
TNATH	AHTN	602 N. Congress Parkway	Athens	TN	37303	423-746-0252	423-746-0286	tnath@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNME1	PHTN	6412 Summer Ave. Suite 102	Bartlett	TN	38134	901-373-9353	901-373-9493	tnme1@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
TNBRW	BRTN	110 Bank Drive	Brownsville	TN	38012	731-772-5524	731-772-5574	tnbrw@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNCH1	CTTN	2818 East 48th Street, Suite 114	Chattanooga	TN	37407	423-867-6472	423-867-7054	tnch1@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
TNCHA	CHTN	3740 Powers Court Suite 200	Chattanooga	TN	37416	423-894-5414	423-894-0652	tncha@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
TNCLA	CLTN	190 West Dunbar Cave Rd.	Clarksville	TN	37040	931-906-1878	931-906-1880	tncla@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNCLF	CVTN	919 Keith Street	Cleveland	TN	37311	423-614-4009	423-614-3991	tnclf@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
TNCLN	CNTN	102 E Centre Stage Bus Park	Clinton	TN	37716	865-457-1219	865-457-1921	tncln@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
TNME3	CITN	310 Moore Lane, Suite 101	Chattanooga	TN	38017	901-853-3244	901-853-3244	tnme3@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
TNCOU	CMTN	310 East James Cambell	Columbia	TN	38401	931-388-4380	931-388-4497	tncou@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNCOK	COTN	1308 East Spring Street	Cookeville	TN	38501	931-372-8565	931-372-7268	tncoo@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
TNCOV	CGTN	131 Industrial Rd N	Covington	TN	38019	901-475-2095	901-475-3525	tncov@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNCRS	CRTN	372 Woodlawn Rd	Crossville	TN	38555	931-456-6099	931-456-6117	tncrs@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNDAY	DATN	1289 Manufacturers Rd	Dayton	TN	37321	423-570-2126	423-570-2129	tnday@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNDIC	DITN	1 Reserve Road	Dickson	TN	37055	615-441-5164	615-446-4095	tndic@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNDYE	DYTN	1601 Forrest Street	Dyersburg	TN	38024	731-287-7144	731-287-7155	tn dye@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNELZ	EBTN	150 Judge Don Lewis Blvd	Elizabethton	TN	37643	423-542-3382	423-542-9961	tnelz@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
TNFAY	FATN	1404 Huntsville Highway	Fayetteville	TN	37334	931-433-7200	931-433-7800	tnfay@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
TNFRA	FRTN	96B Beasley Drive	Franklin	TN	37064	615-599-9972	615-599-5609	tnfra@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNGAL	GNTN	574 South Water Ave.	Gallatin	TN	37066	615-230-7900	615-230-9001	tngal@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNGOR	GOTN	130 JMZ Drive	Gordonsville	TN	38563	615-683-8787	615-683-8794	tn gor@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNGRE	GRTN	100 Wren Street	Greeneville	TN	37743	423-638-3622	423-638-5913	tn gre@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
TNJAK	JBTN	2541B Jacksboro Pike	Jacksboro	TN	37757	423-562-3879		tnjak@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNJAC	JNTN	1951 Dr. F. E. Wright Dr.	Jackson	TN	38301	731-935-7764	731-935-7935	tnjac@stores.fastenal.com	CLAY RASCO	601-408-7831	cerasco@fastenal.com
TNJOH	JCTN	2920 East Oakland Avenue	Johnson City	TN	37601	423-282-4407	423-282-3777	tn joh@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
TNKin	KPTN	900 Wilcox Ct.	Kingsport	TN	37660	423-246-5750	423-246-5753	tnkin@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
TNKN1	KXTN	2724 John Deere Drive Suite 205	Knoxville	TN	37917	865-329-3202	865-329-3060	tnkn1@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
TNKNX	KVTN	3545 Papermill Road	Knoxville	TN	37909	865-521-7200	865-521-7819	tnknx@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
TNNA1	LVTN	500 Waldron Rd. Ste 800	Lavergne	TN	37086	615-287-1114	615-287-1116	tnna1@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNLEB	LTNT	163 Business Park Drive Suite 12	Lebanon	TN	37087	615-443-7612	615-453-1317	tnleb@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNLEX	LXTN	70 A North Main	Lexington	TN	38351	731-968-2555	731-968-0860	tnlex@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNLOU	LNTN	155A Natalie Blvd	Loudon	TN	37774	865-458-0404	865-458-0580	tnlou@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
TNMAD	MATN	433 Myatt Dr	Madison	TN	37115	615-612-4208	615-612-4432	tnmad@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNDRE	DRTN	116 Regina Street	Martin	TN	38237	731-587-4139	731-587-4950	tn dre@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNMAR	MRTN	411 Home Ave.	Maryville	TN	37801	865-977-6900	865-977-1999	tnmar@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
TNMCM	MCTN	4127 Manchester Hwy	McMinnville	TN	37110	931-668-7870	931-668-7880	tnmcm@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNME2	FXTN	976 Brooks Road	Memphis	TN	38116	901-332-5006	901-332-8610	tnme2@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
TNMEM	MMTN	4668 Damascus Rd.	Memphis	TN	38118	901-375-9044	901-375-9658	tnmem@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
TNMIN	MGTN	5466 Hwy 51 North	Memphis	TN	38127	901-358-2260	901-358-2262	tnmin@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
TNMIA	MLTN	2025 W. Van Hook	Milan	TN	38358	731-723-4500	731-723-4503	tnmia@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNMOR	MWTN	1115 W. Morris Blvd	Morristown	TN	37813	423-585-5710	423-585-5681	tnmor@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
TNMUR	MBTN	1056 Seals Wy Unit G H I	Murfreesboro	TN	37129	615-893-0863	615-893-0958	tnmur@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNNA4	NSTN	7004 Westbelt Dr	Nashville	TN	37209	615-350-9905	615-350-9019	tnna4@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNNA5	NHTN	470 Metroplex Drive, Suite 201	Nashville	TN	37211	615-833-1966	615-833-1361	tnna5@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNNAS	NATN	820 Fesslers Lane	Nashville	TN	37210	615-259-9145	615-259-9296	tnnas@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNWAV	VWVTN	1010 Broadway Ave.	New Johnsonville	TN	37134	931-535-2740	931-535-2736	tnwav@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNOAK	ORTN	228 Midway Lane	Oak Ridge	TN	37830	865-483-2022	865-483-2074	tnoak@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
TNONE	ONTN	18025 Alberta St.	Oneida	TN	37841	423-286-6764	423-286-6766	tnone@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNPAR	PATN	1005 Mineral Wells Suite 13	Paris	TN	38242	731-644-2400	731-644-1199	tnpar@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNPOR	POTN	200 Kirby Drive	Portland	TN	37148	615-325-0612	615-325-3972	tnpor@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNSEV	SVTN	1012 Old Knoxville Hwy Ste 1	Sevierville	TN	37862	865-908-7554	865-908-7353	tnsev@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
TNSPA	SPTN	150 Jacob Lane	Sparta	TN	38583	931-738-4503	931-738-4505	tnspa@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNSPR	SFTN	1015 Bradley Dr. Ste. 10	Springfield	TN	37172	615-384-3980	615-384-3982	tnspr@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNNEW	NTTN	1444 N. Broad Street Suite B	Tazewell	TN	37879	423-626-4750	423-626-4729	tnnew@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
TNTUA	TUTN	205 Industrial Boulevard	Tullahoma	TN	37388	931-461-8885	931-461-9083	tn tua@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
TNVON	VNTN	1266 Hwy 411, Suite 12	Vonore	TN	37885	423-884-3003	423-884-3005	tnvon@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
TXABL	ABTX	1773 Industrial Blvd.	Ablene	TX	79602	325-793-2425	325-793-2454	txabl@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Phone	Contact Email
TXCO2	CHTX	5004 South Highway 281	Alice	TX	78332	361-661-1363	361-396-0526	txco2@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXALL	AXTX	8 Prestige Circle, Suite # 110	Allen	TX	75002	214-383-6689	214-383-6799	txall@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXHO8	AVTX	1913 S Gordon St	Alvin	TX	77511	281-756-8730	281-756-8732	txho8@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXAM1	AMTX	2000 SW 3rd Avenue	Amarillo	TX	79106	806-220-0237	806-220-0460	txam1@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXAMA	ALTX	4470 Canyon Drive	Amarillo	TX	79109	806-373-0188	806-373-0189	txama@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXARL	ARTX	511 N Watson Rd.	Arlington	TX	76011	817-633-3351	817-633-3950	txarl@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXAU1	AUTX	6006 Ben White Blvd. St. 100	Austin	TX	78741	512-447-1689	512-447-1690	txau1@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXAUS	ASTX	2120 W Braker Ln Ste F	Austin	TX	78758	512-339-6254	512-339-6255	txaus@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXBAY	BCTX	1214 Ave F	Bay City	TX	77414	979-323-0525	979-323-0439	txbay@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXBAT	BWTX	2828 N. Main St.	Baytown	TX	77520	281-420-0907	281-427-2397	txbat@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXBEA	BMTX	4665 Fannett	Beaumont	TX	77705	409-842-2706	409-842-2890	txbea@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
TXBEE	BVTX	1525 HWY 181 Frontage N.	Beeville	TX	78102	361-362-0569	361-362-0592	txbee@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXWA1	BETX	552 N. Loop 340	Bellmead	TX	76705	254-867-8800	254-867-8899	txwa1@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXBIG	BPTX	1605 E FM 700	Big Spring	TX	79720	432-264-1758	432-264-1387	txbig@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXBON	BOTX	200 East Sam Rayburn Drive	Bonham	TX	75418	903-640-4131	903-640-8474	txbon@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXBOR	BGTX	600 College Avenue	Borger	TX	79007	806-274-7311	806-274-7320	txbor@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXBRE	BNTX	1500 FM 389 Rd	Brenham	TX	77833	979-836-4417	979-836-6786	txbre@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXBRD	BITX	3186 S Hwy 101	Bridgeport	TX	76426	940-683-2962	940-683-6267	txbrd@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXBRW	BRTX	5955 Padre Island Hwy. Suite B	Brownsville	TX	78521	956-838-1937	956-838-1938	txbrw@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXSAA	AGTX	3708 U.S. 377 South	Brownwood	TX	76801	325-641-8101	325-643-8151	txsaa@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXBRY	BYTX	3313 W State Highway 21	Bryan	TX	77803	979-822-2920	979-822-2941	txbry@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXO29	FATX	1300 North Interstate 35 E	Carrollton	TX	75006	972-466-9052	972-466-1467	txo29@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXCAT	CGTX	206 East Sabine Street	Carthage	TX	75633	903-693-0642	903-690-0459	txcat@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXCED	CDTX	500 Brushy Creek Rd St.500	Cedar Park	TX	78613	512-331-4563	512-331-4723	txced@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXCEN	CNTX	750 Hurst St. Suite B	Center	TX	75835	936-590-4883	936-590-4587	txcen@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXCLE	CLTX	2515 N. Main	Cleburne	TX	76031	817-645-2560	817-645-5784	txcle@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXCLV	CVTX	1009 Houston St	Cleveland	TX	77327	281-432-2816	281-432-2845	txclv@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXCLT	CETX	734 S. Main	Clute	TX	77531	979-265-2252	979-265-6706	txclt@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXHO6	COTX	616 Frazier S	Conroe	TX	77301	936-539-2088	936-539-4269	txho6@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXCO1	CSTX	9434 Leopard St.	Corpus Christi	TX	78410	361-242-2425	361-242-2518	txco1@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXCOR	CCTX	4530 Leopard St.	Corpus Christi	TX	78408	361-882-2168	361-882-2169	txcor@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXCOS	CITX	1216 South 7th	Corsicana	TX	75110	903-872-4076	903-872-7917	txcos@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXDA1	SDTX	4934 Sharp Street	Dallas	TX	75247	214-905-1560	214-905-9335	txda1@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXDA2	DATX	10702 N. Stemmons Freeway	Dallas	TX	75220	469-335-9222	469-335-9224	txda2@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXDA5	DSTX	3923 Main Street	Dallas	TX	75226	214-573-7693	214-573-7699	txda5@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXDUN	DUTX	5565 Red Bird Center Dr, Suite 140	Dallas	TX	75237	972-296-9047	972-296-9589	txdun@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXGAR	GDTX	10362 Miller Road	Dallas	TX	75238	214-503-0471	214-503-0483	txgar@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXDAY	DYTX	201 Bryan Street	Dayton	TX	77535	936-258-2671	936-258-2967	txday@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXDE1	DETX	309 W Crawford	Denison	TX	75020	903-327-8875	903-327-8879	txde1@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXDEN	DNTX	1026 Shady Oaks Drive	Denton	TX	76205	940-566-6446	940-591-0728	txden@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXEDN	EDTX	421 Conquest Blvd.	Edinburg	TX	78539	956-380-3452	956-380-3474	txedn@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXELC	ECTX	1234 N. Mechanic	El Campo	TX	77437	979-541-5800	979-541-5875	txelc@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXEL2	ESTX	4720 Osborne Drive, Suite 200	El Paso	TX	79922	915-584-1887	915-584-1520	txel2@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXELP	EPTX	1033-A Hawkins Blvd.	El Paso	TX	79915	915-590-3555	915-590-3556	txelp@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXENN	ENTX	2100 S. Kaufman	Ennis	TX	75120	972-875-9191	972-875-9393	txenn@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXFT2	FWTX	2750 W. Euless Blvd.	Euless	TX	76040	817-571-6332	817-571-4557	txft2@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXDA6	FBTX	3360 Beltline Rd.	Farmers Branch	TX	75234	972-247-7538	972-247-7416	txda6@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXFOR	FYTX	10 Mustang Circle	Forney	TX	75126	972-552-9319	972-552-9426	txfor@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXFT3	FRTX	9661 Camp Bowie West	Fort Worth	TX	76116	817-560-1603	817-560-5940	txft3@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXFT4	FHTX	1400 Everman Parkway, Suite 180	Fort Worth	TX	76140	817-615-8984	817-615-8963	txft4@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXFT7	FPTX	6913 Camp Bowie Blvd	Fort Worth	TX	76116	817-732-2890	817-732-2913	txft7@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXFTW	FTTX	500 Railhead Rd. Suite 100	Fort Worth	TX	76106	817-378-8312	817-378-8367	txftw@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXGAN	GITX	605 West Hwy 82	Gainesville	TX	76240	940-665-0523	940-665-0365	txgan@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXTEA	TCTX	6000 Broadway Ste B	Galveston	TX	77551	409-740-6706	409-740-6925	txtea@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXGAT	GVTX	2429 E. Main St.	Gatesville	TX	76528	254-248-0575	254-248-0714	txgat@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXGER	GTTX	503 Leander Rd #1	Georgetown	TX	78626	512-864-9712	512-868-8405	txger@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXGID	GSTX	1113 E. Austin St.	Giddings	TX	78942	979-542-3497	979-542-3589	txgid@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXGON	GNTX	118 Highway 90A West	Gonzales	TX	78629	830-672-5450	830-672-5457	txgon@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXGRA	GBTX	3400 East Hwy 377	Granbury	TX	76049	817-573-3040	817-573-3620	txgra@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXDA4	CPTX	1240 Texan Trail	Grapevine	TX	76051	817-488-9187	817-488-9052	txda4@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXGRE	GETX	1596 I-30 West	Greenville	TX	75402	903-455-9800	903-455-9804	txgre@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXPOR	PRTX	5221 East Parkway	Groves	TX	77619	409-963-0426	409-963-0980	txpor@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
TXHAR	HGTX	2205 N. 77 Sunshine Strip	Harlingen	TX	78550	956-440-1884	956-440-1909	txhar@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com



**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
TXHEN	HFTX	910 State Hwy 64 West	Henderson	TX	75652	903-657-3417	903-657-5159	txhen@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXHER	HETX	1403 East Park Ave	Hereford	TX	79045	806-364-0547	806-364-0384	txher@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXANG	AETX	924 Gemini Street	Houston	TX	77058	281-480-4003	281-480-4030	txang@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXCLU	CUTX	9015 Knight Road	Houston	TX	77054	713-383-9311	713-383-9091	txclu@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXCON	CRTX	425 Aldine Bender Ste. A	Houston	TX	77060	281-591-2595	281-591-2597	txcon@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXH10	HDTX	1500 Brittmoore Rd. Ste 101	Houston	TX	77043	713-647-8430	713-647-8477	txh10@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXH11	HZTX	8615 Jackrabbit Road, Ste F	Houston	TX	77095	281-550-7801	281-550-8011	txh11@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXH12	HWTX	7720 Pinemont	Houston	TX	77040	713-934-0174	713-934-0229	txh12@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXH13	HKTX	6836 Bourgeois	Houston	TX	77066	281-587-0587	281-587-0625	txh13@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXHO1	HOTX	9197 Winkler Drive Suite D	Houston	TX	77017	713-946-1878	713-946-2963	txho1@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXHO2	HXTX	7720 Pinemont	Houston	TX	77040	713-939-7153	713-939-0552	txho2@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXHO3	HNTX	7100 North Loop East Ste A-16	Houston	TX	77028	713-672-0826	713-673-1065	txho3@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXHO5	HTTX	12636 Market St.	Houston	TX	77015	713-450-1406	713-450-0921	txho5@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXHO7	HATX	3600 Harrisburg Blvd.	Houston	TX	77003	713-222-2929	713-222-2926	txho7@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXHOU	WHTX	4808 A Dacoma	Houston	TX	77092	713-812-0006	713-812-0008	txhou@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXSPR	SPTX	11603 N. Houston Rosslyn	Houston	TX	77086	281-447-1121	281-447-1927	txspr@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXHUM	HMTX	1708 1st Street	Humble	TX	77338	281-540-5518	281-540-5519	txhum@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXJET	JETX	684 Interstate 45	Huntsville	TX	77340	936-436-1414	936-436-1470	txjet@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXDA8	HYTX	1550 S IH 45	Hutchins	TX	75141	972-225-1188	972-225-0858	txda8@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXDA3	IRTX	2910 Rock Island Road	Irving	TX	75060	972-790-0518	972-790-0925	txda3@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXJAC	JATX	105 Berry Lane	Jacksonville	TX	75766	903-589-7756	903-589-7534	txjac@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXKAT	KTTX	818 Avenue B	Katy	TX	77493	281-574-3454	281-574-1321	txkat@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXKER	KVTX	1000 Sidney Baker Street, South	Kerrville	TX	78028	830-257-5860	830-257-5897	txker@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXKIG	KETX	1610 N Hwy 259 Suite 2	Kilgore	TX	75663	903-984-3679	903-984-8625	txkig@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXKIN	KGTX	1911 South Brahma Blvd	Kingsville	TX	78363	361-595-1647	361-595-7923	txkin@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXLAP	LPTX	2102 S. Battleground	La Porte	TX	77571	281-478-4187	281-478-6176	txlap@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXLAR	LETX	612 Amistad	Laredo	TX	78041	956-729-7975	956-729-7998	txlar@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXCA1	CTTX	415 East Main Street	Lewisville	TX	75057	972-353-3278	972-436-2838	txca1@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXLIN	LITX	300 South Main Street	Lindale	TX	75771	903-882-9078	903-882-3972	txlin@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXLO1	LVTX	101 Fasteners Lane	Longview	TX	75604	903-759-1716	903-759-1743	txlo1@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXLON	LGTX	420 N. Eastman Rd.	Longview	TX	75601	903-753-4458	903-753-4459	txlon@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXLU1	LDTX	6101 43rd Street, Suite A	Lubbock	TX	79407	806-793-1769	806-793-1795	txlu1@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXLUB	LBTX	2610 50th Street	Lubbock	TX	79413	806-765-0042	806-765-0043	txlub@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXLUF	LKTX	2102 N. John Redditt Dr.	Lufkin	TX	75904	936-639-4551	936-639-4556	txluf@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXMAN	MFTX	1475 Heritage Parkway, Suite 109	Mansfield	TX	76063	817-473-3383	817-473-3384	txman@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXO01	GRTX	709 Industrial Blvd	Marble Falls	TX	78654	830-798-2658	830-693-6938	txo01@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXMAR	MATX	1707 Branch Street	Marshall	TX	75670	903-927-1743	903-927-2581	txmar@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXMC1	MNTX	4200 W. Military Hwy	McAllen	TX	78503	956-688-5839	956-688-6196	txmc1@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXMCA	MLTX	225 North Mccoll Road	McAllen	TX	78501	956-682-1747	956-682-2168	txmca@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXMCK	MKTX	417 Metro Park Dr. Ste 200	McKinney	TX	75071	972-547-9673	972-547-9681	txmck@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXDAA	DLTX	2200 Big Town Blvd Suite 200	Mesquite	TX	75149	214-388-9647	214-388-9715	txdaa@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXMEX	MXTX	600 W. Milam Street	Mexia	TX	76667	254-472-0461	254-472-0168	txmex@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXMID	MITX	5405 West Industrial	Midland	TX	79706	432-689-0774	432-689-0762	txmid@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXMI1	MDTX	555 Murray Street	Midlothian	TX	76065	972-775-6973	972-775-5833	txmi1@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXMPT	MPTX	1810 W. Ferguson	Mt Pleasant	TX	75455	903-577-5599	903-577-5590	txmpt@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXNAC	NDTX	1121 Southeast Stallings Dr.	Nacogdoches	TX	75964	936-715-9131	936-715-9178	txnac@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXNEW	NSTX	992 Hwy 46 South	New Braunfels	TX	78130	830-620-0265	830-620-0269	txnew@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXODE	ODTX	320 East I-20 Suite A	Odessa	TX	79766	432-332-8211	432-332-8232	txode@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXORA	ORTX	1415 Dupont Drive	Orange	TX	77630	409-670-0996	409-670-1206	txora@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
TXPAE	PSTX	3818 W. Oak St.	Palestine	TX	75801	903-729-2658	903-729-1491	txpae@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXPAM	PMTX	2125 Hobart St	Pampa	TX	79065	806-665-6100	806-665-6109	txpam@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXPAR	PATX	2240 N. Main	Paris	TX	75460	903-785-8298	903-785-8299	txpar@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXPEA	PETX	1118 N. Main St. Suite 2A	Pearland	TX	77581	281-412-2093	281-412-2251	txpea@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXROU	RRTX	16074CentralCommerceDrSteB102	Pflugerville	TX	78660	512-252-3372	512-252-1616	txrou@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXPLN	PVTX	908 West 5th	Plainview	TX	79072	806-296-2633	806-296-2904	txpln@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXPLA	PNTX	2553 Summit Ave. Suite 500	Plano	TX	75074	972-509-5221	972-509-0238	txpla@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXPLE	PCTX	523 W. Oaklawn	Pleasanton	TX	78064	830-569-8557	830-569-8563	txple@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXPOT	PLTX	210 Hwy 35 South	Port Lavaca	TX	77979	361-553-8018	361-553-8823	txpot@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXPRT	PTTX	1008 US HWY 181	Portland	TX	78374	361-643-5855	361-643-5866	txprt@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXFT6	FFTX	7500 Baker Blvd, Suite 170	Richland Hills	TX	76118	817-595-7396	817-595-7416	txft6@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXALA	ACTX	620 Henrietta Creek Road, Suite 100	Roanoke	TX	76262	817-491-9960	817-491-9940	txala@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXROC	ROTX	1613 W. Cameron Ave.	Rockdale	TX	76567	512-446-7933	512-446-7939	txroc@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXRO1	RCTX	1003 S. Goliad Rd	Rockwall	TX	75087	972-722-6794	972-722-5073	txro1@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
TXROS	RBTX	1212 Avenue H	Rosenberg	TX	77471	281-239-8364	281-239-8366	txros@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXSA1	SOTX	3453 IH 35 STE 100	San Antonio	TX	78219	210-930-4833	210-653-4076	txsa1@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXSA2	SITX	9901 Broadway, STE 100	San Antonio	TX	78217	210-822-7460	210-822-7468	txsa2@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXSA3	SNTX	1731 S San Marcos Bldg914Ste103	San Antonio	TX	78207	210-299-1871	210-299-1049	txsa3@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXSA6	SZTX	15002 Tradesman Drive, Ste 1	San Antonio	TX	78249	210-561-5305	210-694-0455	txsa6@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXSAM	SATX	1850 Grandstand Drive	San Antonio	TX	78238	210-647-0001	210-647-0002	txsam@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXSAM	SRTX	2970 B Hwy 123	San Marcos	TX	78666	512-395-8839	512-395-8869	txsam@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXSEG	SETX	500 IH 10 East	Sequim	TX	78155	830-372-0099	830-372-0058	txseg@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXSHE	SMTX	2612 Frisco Road	Sherman	TX	75090	903-893-8754	903-893-3017	txshe@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXLUM	LUTX	690 Hwy 327 East	Silsbee	TX	77656	409-386-6954	409-386-6960	txlum@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
TXTHE	WDTX	25275 Budde Rd. Ste 2	Spring	TX	77380	281-292-6895	281-292-8340	txthe@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXSTA	STTX	3723 Greenbriar Dr.	Stafford	TX	77477	281-491-6385	281-491-6387	txsta@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TX003	SVTX	1501 South Hwy 108	Stephenville	TX	76401	254-918-7350	254-918-7360	tx003@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXSUP	SSTX	948 Gilmer St.	Sulphur Springs	TX	75482	903-438-1691	903-438-1731	txsup@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXTEM	TMTX	2711 Airport Rd. Ste B	Temple	TX	76504	254-791-5000	254-791-0445	txtem@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXTER	TETX	150 Business Circle	Terrell	TX	75160	972-563-2990	972-563-2992	txter@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXTEX	TXTX	2707 New Boston Road	Texarkana	TX	75503	903-831-3150	903-831-6180	txtex@stores.fastenal.com	CASEY JORDAN	505-609-3468	cjordan@fastenal.com
TXTOM	TOTX	823 East Main Street	Tomball	TX	77375	281-357-0476	281-516-7778	txtom@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXTYE	TRTX	2221 W Southwest Loop323SteA	Tyler	TX	75701	903-581-2104	903-581-2203	txtye@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXTYL	TYTX	600 S Southeast Loop 323	Tyler	TX	75702	903-597-2794	903-597-2795	txtyl@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXSA5	UNTX	1917 Pat Booker Rd	Universal City	TX	78148	210-659-8569	210-659-8651	txsa5@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXUVA	UVTX	2256 East Main Street	Uvalde	TX	78801	830-278-1979	830-278-3540	txuva@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXVIC	VCTX	4310 Houston Hwy	Victoria	TX	77901	361-572-8113	361-572-8114	txvic@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXVID	VDTX	21966 IH 10 West Access Road	Vidor	TX	77662	409-783-9033	409-783-9077	txvid@stores.fastenal.com	ROBBIE GREER	318-315-4477	rgreer@fastenal.com
TXWAC	WOTX	5020 Franklin Ave	Waco	TX	76710	254-420-4664	254-420-4665	txwac@stores.fastenal.com	AMBER RINARD	812-239-9256	afolkers@fastenal.com
TXWAE	WLTX	41212 Park 290 Rd. Suite D2	Waller	TX	77484	936-372-1134	936-372-3758	txwae@stores.fastenal.com	STEPHEN COULTER	979-240-5765	scoulter@fastenal.com
TXWAX	WATX	150 W. Butcher Rd	Waxahachie	TX	75165	972-923-9876	972-923-9048	txwax@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXMIN	MWTX	1828 Ranger Highway	Weatherford	TX	76088	817-594-9966	817-594-8378	txmin@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
TXWIC	WFTX	4507 Old Jacksboro Hwy	Wichita Falls	TX	76302	940-761-5583	940-761-3073	txwic@stores.fastenal.com	RICHARD WARREN	252-944-1772	riwarren@fastenal.com
UTAME	AMUT	767 Auto Mall Drive, Unit 11	American Fork	UT	84003	801-763-7221	801-763-7458	utame@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTCED	CCUT	2130 West HWY 56 Ste. A	Cedar City	UT	84720	435-865-0652	435-865-0654	utced@stores.fastenal.com	IZAAN BANOWETZ	256-996-6654	ibanowet@fastenal.com
UTHEB	HCUT	2220 S Highway 40 Ste F	Heber City	UT	84032	435-654-2946	435-654-1295	utheb@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTLAY	LYUT	1510 West Gordon Ave.	Layton	UT	84041	801-593-8804	801-593-8806	utlay@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTLOG	LNUT	642 North 1000 West Su.#109	Logan	UT	84321	435-787-2994	435-787-2995	utlog@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
UTSL2	MRUT	4425 South 500 West, Suite A	Murray	UT	84123	801-685-9539	801-685-9546	utsl2@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTVER	VRUT	1390 E. 1300 S.	Naples	UT	84078	435-781-8155	435-781-8156	utver@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTSL1	NSUT	215 North Redwood Rd Unit 5	North Salt Lake	UT	84054	801-936-0315	801-936-0325	utsl1@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTOGD	OGUT	1327 West 2550 S., Suite 2 & 4	Ogden	UT	84401	801-392-0178	801-392-0179	utogd@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTLIN	LDUT	1355 W. 800N.	Orem	UT	84057	801-426-4847	801-426-4857	utlin@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTPLE	PLUT	2710 North 1600 West Ste C	Pleasant View	UT	84404	801-737-0704	801-737-1956	utple@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTPRC	PCUT	340 West 600 South	Price	UT	84501	435-613-7240	435-613-7241	utprc@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTPRV	POUT	765 S. University Ave St.	Provo	UT	84601	801-356-0855	801-356-0860	utprv@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTRIC	RFUT	322 S. Main St.	Richfield	UT	84701	435-896-0247	435-896-1749	utric@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTSLC	SAUT	1348 South Redwood Road	Salt Lake City	UT	84104	801-908-0286	801-908-0285	utslc@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTMID	MVUT	9706 S. Sandy Parkway	Sandy	UT	84070	801-566-8994	801-566-8996	utmid@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTSPA	SPUT	1958 N Main, Unit #1	Spanish Fork	UT	84660	801-794-1311	801-794-1312	utspa@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTSTG	SOUT	389 N. Industrial Suite 9	St George	UT	84770	435-673-2800	435-673-8008	utstg@stores.fastenal.com	IZAAN BANOWETZ	256-996-6654	ibanowet@fastenal.com
UTTOE	TLUT	919 N. Main St.	Tooele	UT	84074	435-843-0856	435-843-5083	uttoe@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTTRE	TRUT	190 South 200 West Street	Tremonton	UT	84337	435-257-1771	435-257-1773	uttre@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
UTWES	WJUT	5320 W. Wells Park Rd, Unit #12	West Jordan	UT	84088	801-280-4467	801-280-4580	utwes@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
UTSAL	WSUT	3825 W. 2100 S., Suite D	West Valley City	UT	84120	801-886-0562	801-886-0564	utsal@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
VAABN	ABVA	885 Empire Drive	Abingdon	VA	24210	276-623-8288	276-623-9095	vaabn@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
VASPR	SFVA	5701 General Washington Drive	Alexandria	VA	22312	703-354-0692	703-354-1892	vaspr@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
VARI1	ADVA	10989 Leadbetter Road Suite A	Ashland	VA	23005	804-752-1023	804-752-8424	vari1@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VABRS	BRVA	2118 Euclid Ave. Suite 1	Bristol	VA	24201	276-669-1110	276-669-1115	vabrs@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
VACHN	CAVA	14310 Sullyfield Circle Unit 500	Chantilly	VA	20151	703-263-1510	703-263-1631	vachn@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VACHA	CLVA	237 Elliott Ave.	Charlottesville	VA	22903	434-293-7990	434-293-7909	vacha@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
VACHE	CNVA	1244 Executive Blvd Suite 104b	Chesapeake	VA	23320	757-549-6155	757-549-6166	vache@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VACHR	CSVA	5 Midway Plaza Drive Suite A	Christiansburg	VA	24073	540-382-3208	540-382-3643	vachr@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
VACON	CHVA	1104 West Roslyn Road	Colonial Heights	VA	23834	804-520-6143	804-520-1412	vacon@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VACOV	COVA	1256 S. Craig Ave.	Covington	VA	24426	540-962-4604	540-962-7156	vacov@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspace@fastenal.com
VACUL	CUVA	16140 Rogers Road	Culpeper	VA	22701	540-727-2071	540-727-2076	vacul@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VADAN	DVVA	1253 South Boston Rd.	Danville	VA	24540	434-791-1627	434-791-1628	vadan@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
VADUB	DBVA	415 Cleburne Blvd	Dublin	VA	24084	540-674-5013	540-674-5029	vadub@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspence@fastenal.com
VAFAR	FAVA	3835 Pickett Rd	Fairfax	VA	22031	703-239-2658	703-239-1917	vafar@stores.fastenal.com	SEAN MCGLUMPHY	443-876-6213	smcglump@fastenal.com
VALYN	LBVA	2105 Graves Mill Rd. Ste C&D	Forest	VA	24551	434-385-6860	434-385-6902	valyn@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspence@fastenal.com
VAFR1	FDVA	390 A Kings Highway	Fredericksburg	VA	22405	540-370-4181	540-370-4847	vafrr1@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VANEW	NNVA	408 Aberdeen Road	Hampton	VA	23661	757-838-0079	757-838-1764	vanew@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VAHAR	HBVA	1790 Dealton Ave.	Harrisonburg	VA	22802	540-574-4368	540-801-8058	vahar@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspence@fastenal.com
VALAC	LCVA	116 Oakley Street	La Crosse	VA	23950	434-447-3971	434-447-4962	valac@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VAMA1	MAVA	12197 Balls Ford Rd	Manassas	VA	20109	703-257-1317	703-257-2809	vama1@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VAMAN	MPVA	8395 Euclid Ave., Bay A	Manassas Park	VA	20111	703-335-0044	703-335-0065	vaman@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VAMAR	MNVA	225 V C Drive	Martinsville	VA	24112	276-638-2142	276-638-1547	vamar@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VANE1	NEVA	11861 Canon Blvd. Ste O/P	Newport News	VA	23606	757-591-2658	757-591-0685	vane1@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VANO1	NOVA	7712 Hampton Blvd.	Norfolk	VA	23505	757-625-6041	757-625-6170	vano1@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VANOR	NKVA	5650 East Virginia Beach Blvd	Norfolk	VA	23502	757-853-2695	757-853-2902	vanor@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VAORA	ORVA	13240 James Madison Hwy	Orange	VA	22960	540-661-3415	540-661-3418	vaora@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VAP01	PTVA	602 Port Centre Pkwy	Portsmouth	VA	23704	757-399-1602	757-399-1604	vapo1@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VAP0R	PMVA	4007 Seaboard Court, Suite 5-7	Portsmouth	VA	23701	757-465-7870	757-465-7868	vapor@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VAMEC	MCVA	2300 Anniston St.	Richmond	VA	23223	804-644-0340	804-644-0342	vamec@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VARI2	RHVA	5653 South Laburnum Avenue	Richmond	VA	23231	804-222-8800	804-222-7625	vari2@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VARI3	MLVA	522 Southlake Blvd.	Richmond	VA	23235	804-379-5428	804-378-3716	vari3@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VARI4	RCVA	4811 A Bethlehem Rd.	Richmond	VA	23230	804-342-1060	804-342-1036	vari4@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VARIC	RDVA	9869A Jefferson Davis Hwy	Richmond	VA	23237	804-271-1538	804-271-1656	varic@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VAROA	ROVA	1330 Courland Road NE	Roanoke	VA	24012	540-343-6100	540-343-2046	varoa@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspence@fastenal.com
VASA1	SLVA	2012 Apperson Dr.	Salem	VA	24153	540-989-0161	540-989-0163	vasa1@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspence@fastenal.com
VASOU	SBVA	2100 James D. Hagood Hwy.	South Boston	VA	24592	434-572-4436	434-572-4714	vasou@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VASTE	STVA	45975 Nokes Blvd Suite 125	Sterling	VA	20166	571-434-2944	571-434-2945	vaste@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VAFRA	FIVA	336 Carolina Rd.	Suffolk	VA	23434	757-934-6883	757-934-6884	vafra@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VAV11	VBVA	5760 Northampton Blvd. unit 108	Virginia Beach	VA	23455	757-464-1436	757-464-1720	vav11@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VAV1R	CPVA	545 Central Drive Suite 130	Virginia Beach	VA	23454	757-306-1015	757-306-9553	vav1r@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VAWAY	WYVA	910 New Hope Road	Waynesboro	VA	22980	540-946-7868	540-946-7870	vaway@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspence@fastenal.com
VAWIA	WLVA	7195 Merrimack Trail	Williamsburg	VA	23185	757-258-2635	757-258-2636	vawia@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VAVIN	WCVA	156 Fort Collier Road, Suite #10	Winchester	VA	22601	540-678-1065	540-678-1066	vavin@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
VABIG	BGVA	113 Roberts Street	Wise	VA	24293	276-328-2578	276-328-2348	vabig@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspence@fastenal.com
VAWYT	WTVA	500 Peppers Ferry Rd	Wytheville	VA	24382	276-228-4601	276-228-7491	vawyt@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspence@fastenal.com
VTBEN	BNVT	160 Benmont Avenue Suite 42	Bennington	VT	05201	802-447-0705	802-447-4836	vtben@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
VTBAR	BAVT	1755 Route 302, Suite 2	Berlin	VT	05602	802-229-4060	802-229-4061	vtbar@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
VTSTJ	SJVT	1718 Industrial Parkway	Lyndonville	VT	05851	802-748-8777	802-748-8778	vtstj@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
VTMID	MDVT	658 Exchange Street	Middlebury	VT	05753	802-382-9442	802-382-9324	vtmid@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
VTURU	RLVT	134 Park St Bldg 5 Unit 3	Rutland	VT	05701	802-747-7722	802-747-7733	vturu@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
VTSTA	SAVT	5 Lemnah Drive Suite 6	Saint Albans	VT	05478	802-524-0250	802-524-0251	vtsta@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
VTBUR	SBVT	173 Leroy Drive	Williston	VT	05495	802-860-6661	802-860-6662	vtbur@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
VTWIN	WNVT	450 Weaver St Ste 6	Winooski	VT	05404	802-655-1635	802-655-9371	vtwin@stores.fastenal.com	SEAN YAMAMOTO	603-249-6686	syamamot@fastenal.com
WASP1	AHWA	11011 W. 21st Ave Ste 4&5	Airway Heights	WA	99001	509-244-8490	509-244-8509	wasp1@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAANA	ANWA	12389 Reservation Road Suite A	Anacortes	WA	98221	360-588-1495	360-588-0378	waana@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAAUB	ABWA	1508 O Street SW, Suite 112	Auburn	WA	98001	253-288-0292	253-288-0449	waaub@stores.fastenal.com	AARON EIDET	253-202-9661	aeidet@fastenal.com
WAFED	FWWA	1439 West Valley Hwy N Ste#1439	Auburn	WA	98001	253-939-4560	253-939-4589	wafed@stores.fastenal.com	AARON EIDET	253-202-9661	aeidet@fastenal.com
WABEL	BLWA	1975 Midway Ln. Suite A	Bellingham	WA	98226	360-715-1804	360-715-1805	wabel@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WABOT	BOWA	17903 Bothell Everett Highway	Bothell	WA	98012	425-489-3460	425-489-3962	wabot@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WABR1	BEWA	634 North Calow Avenue, Ste A	Bremerton	WA	98312	360-478-2041	360-478-2043	wabr1@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WABUR	BUWA	1625 South Walnut Street	Burlington	WA	98233	360-755-1712	360-755-1419	wabur@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WACHE	CHWA	1101 NW State Street	Chehalis	WA	98532	360-748-4502	360-748-4520	wache@stores.fastenal.com	AARON EIDET	253-202-9661	aeidet@fastenal.com
WADDE	DPWA	122 W. Crawford Street	Deer Park	WA	99006	509-276-8370	509-276-2977	wadde@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAWEN	WNWA	478 SE 2nd St	East Wenatchee	WA	98802	509-665-0105	509-665-0969	wawen@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAELE	ELWA	2060 Vantage Highway, Ste 35	Ellensburg	WA	98926	509-925-2808	509-925-2812	waele@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAENU	ENWA	930 Battersby Ave Suite 103	Enumclaw	WA	98022	360-825-2067	360-825-4073	waenu@stores.fastenal.com	AARON EIDET	253-202-9661	aeidet@fastenal.com
WAEV1	ETWA	3301 Cedar St.	Everett	WA	98201	425-252-7219	425-259-0645	waev1@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAFER	FEWA	6920 Salashan Pky	Ferndale	WA	98248	360-366-3278	360-366-3957	wafere@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WATAC	TCWA	2410 Pacific Highway East	Fife	WA	98424	253-922-7226	253-922-9034	watac@stores.fastenal.com	AARON EIDET	253-202-9661	aeidet@fastenal.com
WAHOQ	HQWA	718 28th Street, Unit D	Hoquiam	WA	98550	360-532-7552	360-532-7556	wahq@stores.fastenal.com	AARON EIDET	253-202-9661	aeidet@fastenal.com
WAKNT	KTWA	21904 84th Ave. South	Kent	WA	98032	253-395-9297	253-395-9388	waknt@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WASE5	SZWA	7867 S 180th Street	Kent	WA	98032	425-251-1946	507-494-7978	wase5@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WABE1	KLWA	11145 120th Ave NE	Kirkland	WA	98034	425-827-7058	425-827-9289	wabe1@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAOLY	OMWA	4520 Lacey Blvd SE Suite 39	Lacey	WA	98503	360-923-2348	360-923-4197	wao1y@stores.fastenal.com	AARON EIDET	253-202-9661	aeidet@fastenal.com
WALA2	LDWA	4425 100th St SW	Lakewood	WA	98499	253-512-0661	253-512-0663	wala2@stores.fastenal.com	AARON EIDET	253-202-9661	aeidet@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
WALON	LVWA	902 Industrial Way Ste 101	Longview	WA	98632	360-425-7445	360-425-7709	walon@stores.fastenal.com	AARON EIDET	253-202-9661	aeidet@fastenal.com
WAARN	ALWA	3803 132nd Place North East	Marysville	WA	98271	360-653-7355	360-653-7358	waarn@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WASE1	NSWA	16726 146th Street SE Suite #171	Monroe	WA	98272	360-805-5760	360-805-5761	wase1@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAMOS	MOWA	900 East Broadway	Moses Lake	WA	98837	509-766-7440	509-766-7443	wamos@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAMO1	MNWA	3302 Cederdale Road Ste A400	Mount Vernon	WA	98274	360-424-3901	360-848-8408	wamo1@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAMOU	MTWA	7116 220th Street SW	Mountlake Terrace	WA	98043	425-775-4506	425-775-7069	wamou@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WASE6	MUWA	7116 220th Street SW #C	Mountlake Terrace	WA	98043	425-744-1254	425-744-1389	wase6@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAEVE	ERWA	11524 Mukilteo Speedway	Mukilteo	WA	98275	425-315-9202	425-315-9459	waeve@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAISS	ISWA	44027 SE Tanner Rd Ste B	North Bend	WA	98045	425-396-0680	425-396-0682	waiiss@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAOAK	OHWA	618 Oak Street Unit B	Oak Harbor	WA	98277	360-679-3236	360-675-6349	waoak@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAKEN	KWWA	404 N. Oregon Ave, Suite A	Pasco	WA	99301	509-545-4241	509-547-7987	waken@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAPOR	POWA	724 E. 1st Street	Port Angeles	WA	98362	360-452-8761	360-452-8970	wapor@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAPUY	PUWA	101 23rd St. SE Unit B3	Puyallup	WA	98372	253-848-1990	253-848-1934	wapuy@stores.fastenal.com	AARON EIDET	253-202-9661	aeidet@fastenal.com
WARAY	RAWA	422 4th Street	Raymond	WA	98577	360-934-5793	360-934-5790	waray@stores.fastenal.com	AARON EIDET	253-202-9661	aeidet@fastenal.com
WARED	RMWA	9145 Willows Road	Redmond	WA	98052	425-869-4878	425-869-5672	wared@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WATUK	TUWA	1000 SW 34th Street Ste L	Renton	WA	98057	425-251-0835	425-251-0413	watuk@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WARIC	RLWA	1941 Terminal Drive	Richland	WA	99354	509-946-3498	509-946-5839	waric@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WASE2	STWA	136 Western Ave W	Seattle	WA	98119	206-781-6908	206-781-6965	wase2@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WASE3	SAWA	624 South Lander St. Suite #31	Seattle	WA	98134	206-264-0198	206-264-7941	wase3@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
IDLEW	LWID	3808 N. Sullivan Rd.	Spokane Valley	WA	99216	509-891-1989	509-891-4916	idlew@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WASPK	SKWA	5220 E. Broadway Avenue	Spokane Valley	WA	99212	509-535-4211	509-535-8281	waspk@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WASUM	SMWA	3025 142nd Ave E Bldg A	Sumner	WA	98390	253-863-1409	253-863-1571	wasum@stores.fastenal.com	AARON EIDET	253-202-9661	aeidet@fastenal.com
WASUN	SSWA	2640 East Edison, Suite 4	Sunnyside	WA	98944	509-837-4868	509-837-8158	wasun@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WATA1	TAWA	2628 South Tacoma Way	Tacoma	WA	98409	253-474-1383	253-474-1419	wata1@stores.fastenal.com	AARON EIDET	253-202-9661	aeidet@fastenal.com
WATUM	OYWA	2733 Crites Street SW	Tumwater	WA	98512	360-352-7128	360-352-7149	watum@stores.fastenal.com	AARON EIDET	253-202-9661	aeidet@fastenal.com
WAYAK	YAWA	3311 Main Street	Union Gap	WA	98903	509-576-4220	509-452-2065	wayak@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
ORLAK	TUOR	6300 NE St. James Rd, Ste 105	Vancouver	WA	98663	360-694-6126	360-694-6354	orlak@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
WAVA1	VNWA	906Hamey St. Suite B	Vancouver	WA	98660	360-693-7963	360-693-7987	wava1@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
WAWAL	WAWA	1919 E. Isaacs Avenue	Walla Walla	WA	99362	509-529-2967	509-529-2936	wawal@stores.fastenal.com	ERIK MCKENNA	360-220-5683	emckenna@fastenal.com
WAWAS	WGWA	3801 S Truman Street, Bay3	Washougal	WA	98671	360-335-0911	360-335-0914	wawas@stores.fastenal.com	JOEL TILTON	503-341-1038	jtilton@fastenal.com
WAWOA	WDWA	1823 Schurman Way, Suite 304	Woodland	WA	98674	360-225-0480	360-225-0482	wawoa@stores.fastenal.com	AARON EIDET	253-202-9661	aeidet@fastenal.com
WIABB	ABWI	101 West Linden Street	Abbotsford	WI	54405	715-223-0550	715-223-0556	wiabb@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIANT	ATWI	911 Century Ave	Antigo	WI	54409	715-627-0077	715-623-6419	wiant@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIAPP	APPL	1050 N. Perkins St.	Appleton	WI	54914	920-738-0300	920-738-7266	wiapp@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
MN005	AAWI	225 Washington Street	Arcadia	WI	54612	608-323-2205	608-323-2208	mn005@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIASH	ALWI	410 Industrial Park Road	Ashland	WI	54806	715-682-3151	715-682-3218	wiash@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIBAR	BBWI	721 South Boulevard	Baraboo	WI	53913	608-356-4001	608-356-8801	wibar@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIBEA	BDWI	151 Corporate Dr.	Beaver Dam	WI	53916	920-885-9840	920-885-9842	wibea@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIBEL	BELT	2635 Prairie Ave	Beloit	WI	53511	608-362-5254	608-362-7751	wibel@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIBER	BEWI	738 West Broadway	Berlin	WI	54923	920-361-2658	920-361-2656	wiber@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIBLA	BRWI	100 E 2nd St.	Black River Falls	WI	54615	715-284-3911	715-284-3912	wibla@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIBRN	BNWI	705 North Main Street	Brillion	WI	54110	920-756-9569	920-756-9579	wibrn@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIBUR	BUWI	701 Black Hawk Drive, Suite H	Burlington	WI	53105	262-539-3930	262-539-3931	wibur@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WICHP	CFWI	1450 1st Ave	Chippewa Falls	WI	54729	715-720-6027	715-720-6056	wichp@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WICLN	CVWI	115 East Green Tree Rd	Clintonville	WI	54929	715-823-6947	715-823-3987	wicln@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIELK	ELWI	1211 Hobbs Dr.	Delavan	WI	53115	262-740-0165	262-740-0192	wielk@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIEAU	EAUC	2344 Truax Blvd.	Eau Claire	WI	54703	715-834-5093	715-834-0038	wieau@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIFON	FDWI	611 Triangle Rd.	Fond Du Lac	WI	54935	920-929-6595	920-929-6596	wifon@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIM6	GEWI	W188 N11927 Maple Rd Unit #14	Germantown	WI	53022	262-251-5767	262-251-5779	wim6@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIGR1	GYWI	2226 Main Street	Green Bay	WI	54311	920-465-9202	920-465-9186	wigr1@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIGR2	GRWI	1712 Velp Ave	Green Bay	WI	54313	920-498-2055	920-498-2045	wigr2@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIGRE	GBAY	1117 Ashwaubenton St.	Green Bay	WI	54304	920-983-9900	920-983-9988	wigre@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIHUD	HSWI	2120 Webster Street	Hudson	WI	54016	715-381-7226	715-381-7322	wihud@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dshultz@fastenal.com
WIJAN	JVWI	626 N. Main Street	Janesville	WI	53545	608-756-9898	608-756-9848	wijan@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIKEN	KEWI	9016 58th Place, Suite 100	Kenosha	WI	53144	262-652-8645	262-652-8646	wiken@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WILAC	LXWI	51 Copeland Ave	La Crosse	WI	54603	608-781-7758	608-781-4804	wilac@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIKIM	KBWI	2101 Union Drive	Little Chute	WI	54140	920-687-1400	920-687-1401	wikim@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIMAD	MADN	2413 Advance Road	Madison	WI	53718	608-222-3278	608-222-0650	wimad@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIMAN	MNWI	3915 Dewey St.	Manitowoc	WI	54220	920-684-4911	920-684-5024	wiman@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIMAR	MMWI	W1360 Old Peshtigo Rd.	Marinette	WI	54143	715-732-9115	715-732-9120	wimar@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIMAS	MFWI	209 E. Downwind Drive.	Marshfield	WI	54449	715-387-3701	715-387-2638	wimas@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIHOR	HRWI	2049 Horicon Street	Mayville	WI	53050	920-387-2035	920-387-2044	wihor@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIMEN	MOWI	1826 Stout Rd	Menomonie	WI	54751	715-233-0475	715-233-0476	wimen@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
WIM2	NTWI	7140 West Donges Bay Road	Mequon	WI	53092	262-238-1820	262-238-1830	wim2@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIMER	MRWI	305 E. 1st. St.	Merrill	WI	54452	715-539-9372	715-539-9543	wimer@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIMID	MIWI	2101 Eagle Drive	Middleton	WI	53562	608-831-0100	608-831-7502	wimid@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIMI4	DTWI	123 E. Knapp Street	Milwaukee	WI	53202	414-221-9650	414-221-9651	wimi4@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIMON	MCWI	353 North 29th Ave	Monroe	WI	53566	608-329-4450	608-329-4483	wimon@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIMUK	MKWI	710 Swan Drive	Mukwonago	WI	53149	262-363-1781	262-363-1783	wimuk@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WINEE	NNWI	109 Curtis Ave	Neenah	WI	54956	920-969-1527	920-969-1618	winee@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WINEW	NBWI	2905 S 160th St.	New Berlin	WI	53151	262-785-2759	262-785-2787	winew@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WINER	NRWI	1433 Cernohous Avenue, Suite J&K	New Richmond	WI	54017	715-246-3288	715-246-3188	winer@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIMIW	SMWI	430 W. Rawson	Oak Creek	WI	53154	414-570-1592	414-570-1593	wimiw@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIMI5	OCWI	940 Blue Ribbon Circle Ste A	Oconomowoc	WI	53066	262-567-9069	262-567-9305	wimi5@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIOSH	OSHK	1601 S. Washburn	Oshkosh	WI	54904	920-235-2494	920-235-5054	wiosh@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIO07	MDWI	646 South Lake Ave	Phillips	WI	54555	715-339-7000	715-339-7002	wio07@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIPIA	PLWI	460 East Bus. Hwy 151	Platteville	WI	53818	608-348-4577	608-348-4665	wipia@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIPLY	PYWI	117 Clover Ln.	Plymouth	WI	53073	920-893-0248	920-893-0648	wiply@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WISAU	SAWI	1200 Spring Street	Port Washington	WI	53074	262-268-7016	262-268-7057	wisau@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIPOR	POWI	2800 New Pinery Road, Unite #1	Portage	WI	53901	608-745-0112	608-745-0114	wipor@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIPRA	PRWI	1909 South Marquette Road	Prairie Du Chien	WI	53821	608-326-0600	608-326-0601	wipra@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIRAC	RAWI	1122 S. Airline Road	Racine	WI	53406	262-884-0958	262-884-4901	wirac@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIRHN	RHWI	2005-B N. Stevens St.	Rhineland	WI	54501	715-369-5485	715-369-5486	wirhn@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIRIC	RLWI	2903 Pioneer Ave.	Rice Lake	WI	54868	715-236-7226	715-234-8309	wiric@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIRIH	RCWI	550 S. Main Street	Richland Center	WI	53581	608-647-3182	608-647-3679	wirih@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WISTC	SCWI	2090 U.S. Hwy 8	Saint Croix Falls	WI	54024	715-483-2184	715-483-2186	wistc@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
WISHA	SWWI	1290 Engel Dr.	Shawano	WI	54166	715-524-3278	715-524-3378	wisha@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WISHE	SHEB	2911 Superior Avenue	Sheboygan	WI	53081	920-452-5355	920-452-5730	wishe@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIJAC	JKWI	1030 Corporate Drive	Slinger	WI	53086	262-644-9279	262-644-9283	wijac@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WISTE	STPT	2949 Hoover Road	Stevens Point	WI	54481	715-344-4410	715-344-5453	wiste@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WISTG	STWI	1740 East Main St.	Stoughton	WI	53589	608-877-0023	608-877-0048	wistg@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WISTU	SBWI	27 East Walnut St.	Sturgeon Bay	WI	54235	920-746-1660	920-746-5354	wistu@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WISUN	SUWI	1010 West Main Street	Sun Prairie	WI	53590	608-834-9888	608-834-8848	wisun@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WISUP	SEWI	69 N. 28th Street Suite #36	Superior	WI	54880	715-392-9444	715-392-9445	wisup@stores.fastenal.com	DUSTIN SHULTZ	651-373-2563	dushultz@fastenal.com
WITOM	TOWI	929 N. Superior Ave	Tomah	WI	54660	608-374-2030	608-374-2049	witom@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIJOH	JCWI	1936 Gateway Drive	Watertown	WI	53094	920-261-3040	920-261-3946	wijoh@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIDEA	DLWI	W228 N2792 Duplainville Road	Waukesha	WI	53186	262-650-0746	262-650-1040	widea@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIMI1	WSHA	1012 Sentry Drive	Waukesha	WI	53186	262-521-1047	262-521-1048	wimi1@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIWAP	WPWI	701 S. Industrial Rd.	Waupaca	WI	54981	715-258-1525	715-258-1586	wiwap@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIWAW	WUWI	4400 Stewart Ave.	Wausau	WI	54401	715-849-5793	715-849-5014	wiwau@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIMI3	TOSA	4702 N 124th Street	Wauwatosa	WI	53225	414-539-6414	414-539-6505	wimi3@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIWET	WBWI	2220A Stonebridge Rd	West Bend	WI	53095	262-334-6192	262-334-7078	wiwet@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WISCH	WAUS	5202 Westfair Ave.	Weston	WI	54476	715-359-7505	715-359-9813	wisch@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIWHT	WHWI	960 East Milwaukee Street	Whitewater	WI	53190	262-472-0814	262-472-0834	wiwht@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WIWIS	WRWI	2111 8th Street South, Suite 100	Wisconsin Rapids	WI	54494	715-423-1550	715-423-2178	wiwis@stores.fastenal.com	LAURA MAYVILLE	414-731-8625	lmayvill@fastenal.com
WVBEC	BKWW	606 South Eisenhower Drive	Beckley	WV	25801	304-253-9550	304-253-9593	wvbec@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
WVWHE	WHWW	20-48th Street	Benwood	WV	26031	304-232-0365	304-232-7147	wvwhe@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
WVPRN	PCWW	4160 Big Laurel Hwy	Bluefield	WV	24701	304-324-1300	304-324-1302	wvprn@stores.fastenal.com	KENDALL SPENCE	704-737-5775	tspence@fastenal.com
WVBRD	BRWW	1048 Anmoore Road	Bridgeport	WV	26330	304-622-3278	304-622-0651	wvbrd@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
WVBUC	BUWW	1342 Route 20 South	Buckhannon	WV	26201	304-472-3278	304-472-2709	wvbuc@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
WVCH1	BEWW	905 Morris Street	Charleston	WV	25301	304-345-5104	304-345-5107	wvch1@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
WVCHA	CNWW	7000 Fairlawn Ave.	Dunbar	WV	25064	304-768-2611	304-768-6050	wvcha@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
WVVELK	ELWW	68 Chemistry Drive	Elkins	WV	26241	304-637-2113	304-637-2115	wvvelk@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
WVHUN	HTWW	2054 3rd Ave.	Huntington	WV	25703	304-523-4611	304-523-4624	wvhun@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
WVMAR	MBWW	2159 Suite C. Winchester Ave.	Martinsburg	WV	25405	304-262-2663	304-262-2686	wvmar@stores.fastenal.com	RYAN BEATTY	717-645-4936	rbeatty@fastenal.com
WVMOR	MGWW	251 South Plant Street	Morgantown	WV	26501	304-284-0860	304-284-0863	wvmor@stores.fastenal.com	JARYD HEBBERT	724-814-0221	jaerber@fastenal.com
WVPAR	PBWW	1814 12th Ave.	Parkersburg	WV	26101	304-422-1569	304-422-3257	wvpar@stores.fastenal.com	CHRIS DOLBOW	605-870-1177	cdolbow@fastenal.com
WVYFA	FMWW	66 Spencer Dr.	White Hall	WV	26554	304-367-9370	304-367-9373	wvyfa@stores.fastenal.com	BILL FRANSSSEN	757-342-6123	wfransse@fastenal.com
WVYCHE	CHWW	707 E. Fox Farm Rd, Unit #1	Cheyenne	WY	82007	307-638-8867	307-638-8785	wvyche@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
WYDOU	DOWY	201 South 2nd Street	Douglas	WY	82633	307-358-3729	307-358-3753	wydou@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
WYEVA	EVWW	177 Bear River Drive	Evanston	WY	82930	307-789-0820	307-789-3626	wyeva@stores.fastenal.com	DANIEL POWELL	385-528-0549	dapowell@fastenal.com
WYGIL	GEWW	1001 West 1st St.	Gillette	WY	82716	307-687-1985	307-687-1987	wygil@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
WYGRE	GRWW	170 Uinta Dr.	Green River	WY	82935	307-875-2583	307-875-2661	wygre@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
WYLAR	LRWW	244 Superior Court	Laramie	WY	82070	307-742-9655	307-742-9665	wylar@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
WYCAS	CAWW	4685 West Yellowstone Highway	Mills	WY	82644	307-266-1045	307-266-9120	wycas@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
WYCDY	COWY	574 Gateway Dr.	Powell	WY	82435	307-754-7205	307-754-7220	wycdy@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com

**Fastenal Branches  
United States**

Branch Code5	Branch Code4	Address	City	State	Postal Code	Phone	Fax	Email	Contact	Contact Phone	Contact Email
WYRAW	RAWY	1811 West Spruce Street	Rawlins	WY	82301			wyraw@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
WYROC	RSWY	1513 Elk Street	Rock Springs	WY	82901	307-362-6156	307-362-6157	wyroc@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
WYSHE	SHWY	409 E 1st St.	Sheridan	WY	82801	307-673-1199	307-673-0225	wyshe@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com
WYTOR	TRWY	7099 Road 47	Torrington	WY	82240	307-534-2220	307-534-2225	wytor@stores.fastenal.com	JON SITTERLEY	303-829-2153	jsitterl@fastenal.com

**Fastenal Facts By State**

STATE	ECONOMIC IMPACT*	# OF BRANCHES	# OF INSIDE SALES PEOPLE	# OF OUTSIDE SALES PEOPLE	# OF DISTRIBUTION / SUPPORT PEOPLE
Alabama	\$14,013,752	42	109	77	
Alaska	\$1,627,768	5	4	9	
Arizona	\$4,883,183	12	36	24	
Arkansas	\$9,281,689	31	68	57	
California	\$65,160,349	156	345	306	200
Colorado	\$13,070,108	36	71	86	
Connecticut	\$12,539,153	16	45	26	
Delaware	\$2,351,110	7	14	14	
Florida	\$26,519,249	87	212	153	20
Georgia	\$31,024,247	61	153	136	298
Guam	\$480,235	1	3	2	
Hawaii	\$2,269,725	6	7	16	3
Idaho	\$5,190,301	15	37	34	
Illinois	\$33,834,475	71	204	173	
Indiana	\$52,365,561	80	192	177	401
Iowa	\$14,878,424	36	102	97	
Kansas	\$19,833,370	37	69	90	318
Kentucky	\$16,454,562	47	108	119	
Louisiana	\$10,171,330	35	73	79	
Maine	\$3,152,310	13	23	18	
Maryland	\$9,928,247	32	72	66	
Massachusetts	\$9,940,415	32	75	50	
Michigan	\$20,961,327	60	181	134	
Minnesota	\$122,947,211	67	121	193	365
Mississippi	\$8,184,648	25	71	44	
Missouri	\$21,062,726	60	96	138	
Montana	\$3,705,869	11	23	24	
Nebraska	\$7,097,945	20	52	51	
Nevada	\$3,287,425	11	23	25	
New Hampshire	\$3,864,100	14	29	21	
New Jersey	\$9,875,382	30	78	56	
New Mexico	\$2,527,136	10	14	20	
New York	\$24,578,242	68	225	132	
North Carolina	\$33,509,548	76	249	159	259
North Dakota	\$5,859,998	11	39	29	
Ohio	\$45,228,357	100	283	228	195
Oklahoma	\$12,804,268	41	104	89	
Oregon	\$9,584,610	41	80	68	
Pennsylvania	\$40,236,624	79	261	225	283
Puerto Rico	\$1,866,026	7	16	13	
Rhode Island	\$1,135,950	4	5	10	
South Carolina	\$11,764,691	38	127	81	
South Dakota	\$4,677,573	14	30	37	
Tennessee	\$19,877,007	56	141	126	
Texas	\$70,470,213	156	408	379	355
Utah	\$14,093,109	22	54	50	160
Vermont	\$2,204,421	8	19	13	
Virginia	\$14,387,471	45	129	88	
Washington	\$31,114,793	53	163	111	157
West Virginia	\$4,594,926	13	41	32	
Wisconsin	\$41,373,178	74	266	212	
Wyoming	\$2,931,249	12	24	18	
<b>TOTAL</b>	<b>\$954,775,586</b>	<b>2,084</b>	<b>5,374</b>	<b>4,615</b>	<b>3,014</b>

\*Economic Impact includes: taxes, licenses, and fees; rent; utilities; and payroll.

# SUPPLY CHAIN DIVERSITY

BUSINESS DEVELOPMENT

MENTORSHIP

SUSTAINABILITY

INCLUSION

OPPORTUNITY

COMMUNITY



**FASTENAL**<sup>®</sup>



# A MESSAGE FROM THE FASTENAL SUPPLIER DIVERSITY TEAM.

Recognizing that our customers include large corporations, government agencies and prime contractors, Fastenal is committed to promoting diversity not only within our company, but across our supply chain.

Our comprehensive approach to bridging the gap between suppliers, vendors and strategic customers creates relationships that provide solutions and opportunities for all parties. Fastenal's Supplier Diversity team is at the nexus of these business relationships, promoting vendor diversity internally while providing compliance support that connects well-qualified diversity suppliers with customers seeking diversity spend opportunities.

We look forward to continually developing our base of diversity suppliers, in turn providing even more options for our strategic customers to meet their diversity goals and requirements. Read on to learn more about how this program works – and how your business or organization can benefit from it.

This piece is intended to illustrate not only our commitment to promoting Supply Chain Diversity to our current and potential customers but to inform and recognize the steps that must be taken to achieve our common goal of inclusion. We are here to truly support our committed customers and suppliers alike. We consider it our responsibility to help your company or organization to meet its goals. As part of our service, we can provide consumption tracking, certification compliance resources and guidance, and analytical data on progress toward your goal.

We are interested in working with suppliers that qualify for these programs. Fastenal expects our suppliers to perform with a high level of commitment, quality and service and this is especially relevant when working to diversify and strengthen our business relationships.

# FASTENAL'S PROGRAM: DEVELOPING RELATIONSHIPS & OPPORTUNITIES

At Fastenal we recognize the many opportunities small and diverse businesses provide as our suppliers, vendors and strategic customers.

Our Supplier Diversity program facilitates the demand for small business advocacy among large corporations, prime contractors, city/state/local government, federal government and many other organizations. Understanding this demand helps us provide opportunities to small and diverse businesses in both the United States and Canada.

## 2<sup>nd</sup> Tier Program

We are committed to proactively building relationships with, and purchasing goods from, qualified suppliers to the maximum extent possible while meeting our standards for quality and reliability. This program is not limited to just Woman-Owned and Minority-Owned Business Enterprises; we also support and offer products supplied or manufactured by Small Businesses, Small Disadvantaged Businesses, Veteran-Owned or Service Disabled-Veteran-Owned Businesses, and HUBZone certified businesses. No matter the request or certification criteria, Fastenal's Supplier Diversity team can help.

## 1<sup>st</sup> Tier Authorized Reseller Program

At times, certain projects, contracts or companies have a very high demand for diversity spend. Our 1<sup>st</sup> tier program establishes strategic alliances with small businesses serving as authorized channels of distribution for Fastenal's products and services. Fastenal's 1<sup>st</sup> tier program features strategic partners with a wide range of manufacturing, distribution and service capabilities as well as a full complement of supplier diversity certifications, including:

- \* Small Business (SBE)
- \* Small, Disadvantaged Business (SDB)
- \* Disadvantaged Business Enterprise (DBE)
- \* Veteran- and Service-Disabled-Veteran-Owned Business (SVOB)
- \* Woman Business Enterprise (WBE)
- \* Minority Business Enterprise (MBE)
- \* HUBZone Business (HUB)

Fastenal's full line of fasteners and industrial supplies are available for purchase through our authorized resellers. Some resellers are stocking distributors; others are service providers with agreements for Fastenal to provide logistics and distribution services in support of their customers' requirements. All authorized resellers are the vendor of record, responsible for contract negotiations, pricing, invoicing, e-procurement solutions and accounts receivable management.

Customers must qualify for this program. Contact [suppliercert@fastenal.com](mailto:suppliercert@fastenal.com) for more information.



## FASTENAL WALKS THE TALK

Fastenal's internal consumption, or "indirect spend," supports purchases from U.S. small and diverse businesses for office products, IT, marketing, mat rentals, logistics agencies, printing supplies, promotional items, fork lift rentals and many other products and services that help us run our business. Fastenal has a demand for a broad range of products and services and understands the value of promoting diversity from within.

Fastenal spends over \$20 million with Woman-Owned and Minority-Owned businesses each year for products we use and distribute. We look forward to increasing this each year.

## HOW THE 2<sup>ND</sup> TIER PROGRAM WORKS



The goal of Fastenal's 2<sup>nd</sup> tier program is to increase purchases with small and diverse businesses by creating close, long-term relationships that strengthen our supply chain. Through our continuous outreach, certification compliance, qualification and utilization efforts, we create opportunities for our suppliers, vendors and customers.

### **Outreach:**

Fastenal's Supplier Diversity team actively seeks diverse suppliers through business development organizations, participation in local, regional and national trade shows, and utilization of various diverse supplier directories.

### **Certification:**

Supplier classification is verified personally by Fastenal's Small Business Liaison Officer (SBLO). Certification compliance is required in order to become part of Fastenal's Supplier Diversity program. At a minimum, we require all participants to register with CCR.gov. We also stress the importance of home-state and regional councils when suppliers qualify as Woman-Owned, Minority-Owned, or Service-Disabled-Veteran-Owned Businesses. We understand that certification requirements vary depending on the project or customer, and we are ready to meet these demands.

### **Qualification:**

Fastenal's Supplier Diversity team handles inquiries from small and diverse businesses interested in learning how to generate more business or how to join the program.

We evaluate qualified businesses through a Request for Information (RFI) process to learn more about their capabilities and how their products or services relate to our customers' needs. Through this process we work with Product Development, National Accounts, Government Sales, and Procurement teams to review the potential supplier and examine opportunities within our current customer base. Qualified businesses must have capabilities that meet both Fastenal's and our customers' standards, in addition to applicable diversity certifications. At Fastenal, we go beyond the certification and evaluate the company as a whole entity. We utilize a technique of best practices to ensure quality standards and expectations are met for each qualified supplier reviewed for business opportunities.

### **Utilization:**

Suppliers may be asked to participate in requests for bids, contracts and other forms of purchases. We promote and advocate for committed small and diverse suppliers as we work toward inclusion.

We are looking to create an ELITE group of diversity suppliers, and we're eager to see qualified suppliers step up to the challenge.

"Through our continuous outreach, certification compliance, qualification and utilization efforts, we create opportunities for our suppliers, vendors and customers."

## **Growth Through Customer Service<sup>SM</sup>**

Since the first store opened in 1967, Fastenal has steadily grown to become North America's largest fastener distributor and one of the world's leading full-line industrial suppliers.

Today, we provide hundreds of thousands of manufacturers, contractors, government agencies, and other customers with the supplies they need, in ways that allow them to minimize downtime and total costs.

Local service is what sets us apart. Backed by 15 regional distribution centers and a fleet of company-owned trucks, our 2,600 local stores develop strong relationships with their customers built on quality products, exceptional service and measurable business results. Fastenal customers benefit from tailored local inventory, dedicated local account reps, local deliveries, regular on-site service calls, hands-on inventory management, flexible ordering (call-in, walk-in, web, VMI), proactive cost savings ideas – and a level of customer service that's second to none.

A key mission of Fastenal's Supplier Diversity program is to make our stores and customers aware of our small and diverse business partners, enabling clear assessments of capabilities while promoting networking opportunities in the markets we serve across North America and the world.



On our web site, [www.fastenal.com](http://www.fastenal.com), we've supplied an icon to classify the more than 16,000 products that are from small or diverse suppliers. Search for these products by rolling over the Products tab and clicking on Supplier Diversity, or simply apply the Supplier Diversity filter under Promotions & Special Interests while shopping to display diversity options that meet your criteria.



# INTERESTED IN HOW MUCH OF YOUR FASTENAL SPEN

Fastenal provides initial reporting to those interested in benchmarking their diversity. Even if you haven't had a focus on supplier diversity, chances are a certain percentage is already coming from small and diverse businesses. We have worked to provide options in every product category we offer today, so there are many opportunities to increase your diversity spend moving forward.

## Fastenal Compliance Reports:

When faced with company and customer small business initiatives the Fastenal Product Compliance team can assist.

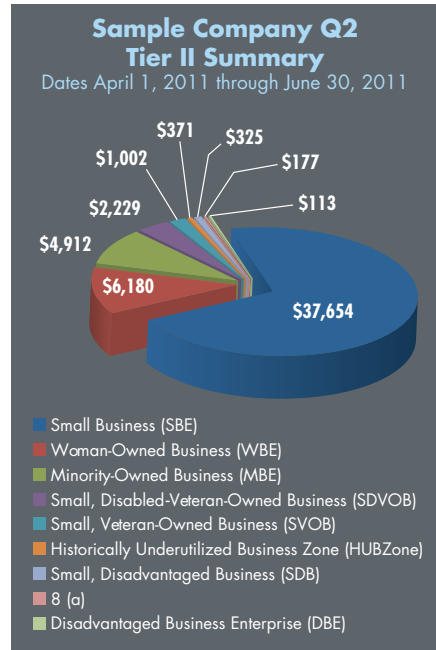
Reporting is available for your supplier diversity and/or sustainable purchases as a value-added service. These reports can be as basic as the summary views shown below or they can display details down to the department/division, product category or part level. They also serve as a progress monitor as diversity or sustainable initiatives are pursued.



## Supplier Diversity:

Sample Company Q2 Tier II Summary Dates April 1, 2011 through June 30, 2011		
Category	Spend	% of Total Spend
Small Business (SBE)	\$37,654	17.36%
Woman-Owned Business (WBE)	\$6,180	2.85%
Minority-Owned Business (MBE)	\$4,912	2.26%
Small, Disabled Veteran-Owned Business (SDVOB)	\$2,119	0.98%
Small, Veteran-Owned Business (SVOB)	\$1,002	0.46%
Historically Underutilized Business Zone (HUBZone)	\$371	0.17%
Small, Disadvantaged Business (SDB)	\$325	0.15%
8 (a)	\$177	0.08%
Disadvantaged Business Enterprise (DBE)	\$113	0.05%
Sample Company Total Q2 Spend (Incl. Large Businesses)	\$216,916	24.37%

Sample Company Q2 Tier II Division/Location Summary Dates April 1, 2011 through June 30, 2011		
Division/Location	Spend	% of Total Spend
Plant A Location	\$19,467.00	8.97%
Plant B Location	\$24,367.00	11.23%
Maintenance Division	\$8,033.00	3.70%
Fleet Division	\$696.00	0.32%
Office Location	\$290.00	0.13%
Sample Company Total Q2 Spend (Incl. Large Businesses)	\$216,916.00	24.37%



**FAST Solutions™**  
Fastenal Automated Supply Technology

Our FAST Solutions can dispense a wide range of products from small and diverse suppliers, representing an extremely efficient way to channel and track diversity spend.



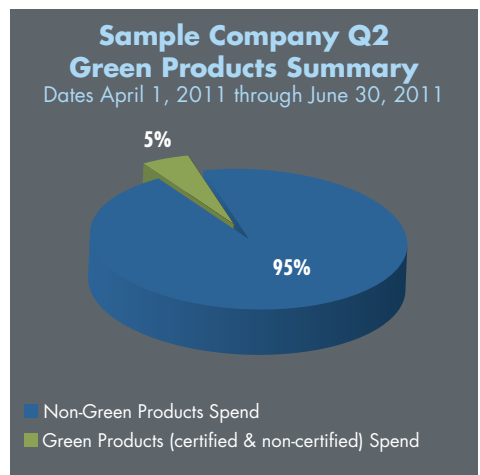
# D IS FROM SMALL AND DIVERSE BUSINESSES?



## Sustainability:

We recognize that the same companies, organizations or consumers asking for small business programs are also aware of the need for a more sustainable environment. Fastenal offers a broad range of green products, which are classified as certified (by a third-party organization) or non-certified (environmentally preferred). The products offered in this program contribute to sustainability through Water Conservation, Energy Conservation, Waste Reduction and Green Cleaning. The summary shown below contains examples of products purchased through local Fastenal stores by certification.

Sample Company Green Products Q2 Summary Dates April 1, 2011 through June 30, 2011		
Category	Spend	% of Total Spend
Environmentally Preferred	\$7,231	3.33%
Leadership in Energy & Environmental Design (LEED)	\$1,996	0.92%
Green Seal	\$952	0.44%
ENERGY STAR	\$259	0.12%
EcoLogo	\$213	0.10%
GREENGUARD	\$201	0.09%
Design for Environment (DfE)	\$165	0.08%
UL Environment Certified	\$112	0.05%
Sustainable Forestry Initiative (SFI)	\$96	0.04%
Forest Stewardship Council Certified (FSC)	\$78	0.04%
Carpet & Rug Institute Seal of Approval (CRI)	\$55	0.03%
USDA BioPreferred	\$52	0.02%
Sample Company Total Q2 Spend (Incl. Large Businesses)	\$216,916	5.26%



Fastenal requires supporting documentation from all manufacturers with green product claims. Below is an example of the information Fastenal can provide identifying green product spend by department/division, as well as the sustainable characteristics of each product purchased.

Division/Location	Fastenal Part	Green Certification	Qty. Shipped	Spend
Customer Distribution Center	0612025	DfE	5	\$783.00
Customer Corporate Office	0600145	EcoLogo	72	\$621.00

- \* Fastenal Part 0612025 (Stainless Steel Cleaner - Soy 5 gallon pail) is made with only 100% sustainable, plant-based ingredients and is free of petrochemicals, dyes, synthetic perfumes, formaldehyde, 1,4-Dioxane.
- \* Fastenal Part 0600145 (800' BrwnPprTwl Roll) may contribute to LEED Credits, is EPA compliant, is made of 100% recycled, 50% post consumer waste and is EcoLogo certified.

Because it takes time to convert business when the opportunity arises, quarterly reports are the best way to measure progress toward meeting any diversity or sustainable product spend goals. Once a goal is established, a process is implemented whereby we can offer suggestions for product alternatives that increase targeted spend; this is all approved by our customers. Fastenal's Product Compliance team works closely with the servicing Fastenal store as well as the end users and procurement officials to ensure open communication. We are here to service your needs and help drive your company's or organization's initiatives.

Certain customer locations may have targeted initiatives, while others do not. If desired, we can work with this and only monitor certain locations. Our reporting provides a high-level look at who is buying what, while uncovering the best opportunities for diversity spend. Our team is here to help relay that message on a corporate/headquarter level as well as at the site level if needed.

# ARE YOU A SUPPLIER INTERESTED IN BECOMING A PART OF THE 2<sup>ND</sup> TIER PROGRAM?

Start by sending the Supplier Diversity team an email at [suppliercert@fastenal.com](mailto:suppliercert@fastenal.com) giving an overview of your company. Include a detailed capabilities statement for your company and copies of your current certifications if applicable.

We require that all participants within our program be registered with CCR.gov. This is a free database that requires annual renewal. It is always best to start by registering with the state or province the company is headquartered in, then go on to provide state, regional and national (mandatory for businesses headquartered in: CA, OH, FL, TX, IN, OR, and Canada).

To find out if you are eligible to become a part of our program, review the following information to see if you qualify. The level of certification required for this program is indicated below each certification type.

## Small Business

A Small Business does not exceed the size standard for the product or service it is providing on the subcontract (see NAICS codes and size standard list at 13 CFR Part 121.201 via [www.sba.gov/size](http://www.sba.gov/size)).

*Required Certification:* Be registered on CCR ([www.ccr.gov](http://www.ccr.gov)). If headquartered in California, register with the California Department of General Services at [www.dgs.ca.gov/pd/Programs/OSDS/GetCertified.aspx](http://www.dgs.ca.gov/pd/Programs/OSDS/GetCertified.aspx).

## Small, Disadvantaged Businesses (SDB)

A small business owned and controlled by a socially and economically disadvantaged individual. African Americans, Hispanic Americans, Asian Pacific Americans, and Subcontinent Asian Americans are presumed to qualify. Other individuals can qualify if they show by a "preponderance of the evidence" that they are disadvantaged. All such individuals must have a net worth of less than \$750,000, excluding the value of the business and personal residence. Successful applicants must also meet applicable size standards for small businesses in their industry and display good character. Applications and additional program information can be obtained online at [www.sba.gov/sdb](http://www.sba.gov/sdb) or by calling the SBA toll-free at 1-800-558-0884.

*Required Certification:* Be registered on CCR ([www.ccr.gov](http://www.ccr.gov)).

## Minority Business Enterprise (MBE)

A small business concern which is at least 51 percent owned by one or more minority individuals – or whose publicly traded stock is at least 51% owned by one or more minority individuals – and whose management and daily business operations are controlled by one or more minority individuals.

*Required Certification:* Be registered on CCR ([www.ccr.gov](http://www.ccr.gov)) and attain certification from a recognized local, regional, or national third party (e.g., NMSDC).

## Historically Underutilized Business Zone, Small Businesses (HUBZone)

Small firms located in many urban or rural areas qualify for sole-source and other types of federal contract benefits. HUBZone stands for "historically underutilized business zone."

*Required Certification:* Be registered on CCR ([www.ccr.gov](http://www.ccr.gov)) and attain SBA Certification. More information can be accessed at [www.sba.gov/hubzone/init.htm](http://www.sba.gov/hubzone/init.htm) or by calling the SBA toll-free at 1-800-558-0884.

## Small, Veteran-Owned Businesses (SVOB)

A small business concern that is at least 51 percent owned by one or more veterans [as defined in 38 USC101(2)] or whose publicly traded stock is at least 51 percent owned by one or more veterans. In addition, one or more veterans must control the management and daily business operations.

*Required Certification:* Registered on CCR ([www.ccr.gov](http://www.ccr.gov)) and VetBiz ([www.vetbiz.gov](http://www.vetbiz.gov)).

“We believe that doing business with companies that reflect the diverse communities in which we operate isn’t just the ‘right’ thing to do; it also makes good business sense.”



**Woman Business Enterprise (WBE)**

A small business concern which is at least 51 percent owned by one or more women – or whose publicly traded stock is at least 51 percent owned by one or more women – and whose management and daily business operations are controlled by one or more women.

*Required Certification:* Be registered on CCR ([www.ccr.gov](http://www.ccr.gov)) and attain certification from a recognized local, regional, or national third party (e.g., WBENC).

**Small, Service-Disabled-Veteran-Owned Business (SDVOB)**

A small business concern that is at least 51 percent owned by one or more service disabled veterans [as defined in 38 USC 101(16)] or the stock of which, in the case of any publicly owned business, is at least 51 percent owned by one or more service disabled veterans. In addition, the management and daily business operations must be controlled by one or more service disabled veterans. In the case of a permanent or severe disability, the spouse or caregiver of such a service-disabled veteran may control the management and daily operations.

*Required Certification:* Registered on CCR ([www.ccr.gov](http://www.ccr.gov)) and VetBiz ([www.vetbiz.gov](http://www.vetbiz.gov)). If headquartered in California, register with the California DGS at [www.dgs.ca.gov/pd/Programs/OSDS/GetCertified.aspx](http://www.dgs.ca.gov/pd/Programs/OSDS/GetCertified.aspx).





## SUPPLIERS: FAST TRACK YOUR SUCCESS

Once you've registered your business at Central Contractors Registration (CCR.gov) and find a PTAC to gain full access to state, regional and national councils, register to become a part of Fastenal's Supplier Diversity program. Please be sure to include copies of all your certifications when you email us at [suppliercert@fastenal.com](mailto:suppliercert@fastenal.com).

## WHAT FASTENAL'S SUPPLIER DIVERSITY PROGRAM MEANS TO YOUR BUSINESS:

- \* Potential competitive advantages when bidding on contracts against non-certified competitors
- \* Access to contract opportunities with private and public sector organizations seeking certified suppliers
- \* Access to networking events and opportunities
- \* Increased visibility and marketing
- \* Ability to facilitate real-time opportunities and form strategic alliances

## RESOURCES

As a small and diverse business, there are many resources available to provide third-party certification or verification, as well as guidance. We also encourage businesses to get in touch with their local Procurement Technical Assistance Center (PTAC) at [www.aptac-us.org](http://www.aptac-us.org). A PTAC is an organization focused on helping local businesses compete successfully in the government marketplace and align with large corporations like Fastenal. Listed below are more organizations that can help with certification needs:

- |   |  |
|---|--|
| * Women's Business Enterprise National Council (WBENC)                | <a href="http://www.wbenc.org">www.wbenc.org</a>       |
| * National Minority Supplier Diversity Council (NMSDC)                | <a href="http://www.nmsdc.org">www.nmsdc.org</a>       |
| * Central Contractors Registration (CCR)                              | <a href="http://www.ccr.gov">www.ccr.gov</a>           |
| * The Association of Procurement Technical Assistance Centers (APTAC) | <a href="http://www.aptac-us.org">www.aptac-us.org</a> |
| * U.S. Department of Veterans Affairs                                 | <a href="http://www.vetbiz.gov">www.vetbiz.gov</a>     |
| * The U.S. Small Business Administration (SBA)                        | <a href="http://www.sba.org">www.sba.org</a>           |



Fastenal Contact:

Small Business Liaison Officer | [suppliercert@fastenal.com](mailto:suppliercert@fastenal.com)  
or type in Supplier Diversity in the search bar on [fastenal.com](http://fastenal.com)

### Your local source for millions of products

Material Handling, Storage & Packaging | Safety | Fasteners | Fleet & Automotive | Tools & Equipment  
Plumbing, HVAC & Pumps | Electrical Chemicals & Paints | Janitorial  
Hydraulics, Pneumatics & Power Transmission | Welding | Abrasives Metalworking & Cutting Tools  
Tooling Components & Precision Measuring | Raw Materials & Machinery



Fastenal, Winona, MN 55987 | [fastenal.com](http://fastenal.com)

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2001 Theurer Boulevard  
Winona, MN 55987  
[www.fastenal.com](http://www.fastenal.com)

## Litigation Disclosure

On October 18, 2007, a complaint was filed in the United States District Court for the Northern District of California against Fastenal Company on behalf of two former employees claiming to represent all employees employed in the store position of Assistant General Manager in the United States within three years prior to the filing date (four years for California employees). The suit alleges Fastenal misclassified its Assistant General Managers as exempt for purposes of the overtime provisions of the Fair Labor Standards Act (FLSA) and California and Pennsylvania state statutes. This suit also alleges that Assistant General Managers in California did not receive sufficient meal breaks and paid rest periods under the California Labor Code. An opt-in class has been certified for this action.

On August 29, 2008, Fastenal Company issued a press release announcing a preliminary agreement to settle the class action lawsuit noted above. While the Company denies the allegations underlying the lawsuit, it has agreed to enter into the settlement agreement in order to avoid significant legal fees, the uncertainty of a jury trial, distractions to Fastenal's operations, and other expenses and management time that would have to be devoted to protracted litigation. The settlement, which is still subject to court approval, fully resolves all claims brought by the plaintiffs in this lawsuit. Pursuant to the settlement, Fastenal will make a cash payment of \$10 million to cover claims by eligible class members, plaintiff attorneys' fees and costs, and payments to the named plaintiffs. The expense for this settlement was recorded in the quarter ended September 30, 2008. The company does not expect the settlement to have any material impact on its operating results going forward.

In July 2010, we received a letter from the Civil Division of the Department of Justice (the 'DOJ') advising that they intended to be ready to commence litigation against us regarding a contract we entered into with the United States General Services Administration (the 'GSA') in 2000. We discontinued the GSA contract in 2005. The letter is related to an audit conducted by the GSA Office of Inspector General (the 'OIG') in 2005-06 that suggested we had not complied with certain pricing and product requirement provisions, and had potentially overcharged government customers under the contract. We have communicated our disagreement with the audit report, and have participated in several meetings and discussions with the OIG and DOJ on these disputed issues during the past several years. A subpoena dated March 25, 2010 was sent to us from the DOJ seeking information about the Company's position concerning our compliance under the contract, and we provided responsive information to the DOJ in May 2010. Discussions between the DOJ and Fastenal relating to our compliance with the pricing and product requirement provisions under the contract are ongoing. As of June 30, 2010, the DOJ had offered to resolve this matter for a payment by us of \$9.5 million and we had offered \$750,000, which amount we had accrued. During the third quarter of 2010 we continued our discussions with the DOJ. The DOJ has currently offered to resolve this matter for \$8.5 million and we have offered \$2,750,000, which amount we have accrued as of September 30, 2010. Fastenal Company signed a settlement agreement on January 13, 2011. This agreement settles the dispute disclosed in our quarterly report on Form 10-Q for the quarter ended September 30, 2010. Under the terms of the agreement, we will make an immediate one-time payment of \$6.25 million. As indicated above, we continue to believe that we complied with our obligation under the GSA contract in all material respects. However, we felt a continuation of our dispute with the DOJ and GSA was not the best use of our resources.

In early February 2010, we received a letter from a California fastener supplier dated January 26, 2010. This letter threatened to sue us for our alleged violation of an exclusive distribution arrangement this supplier believes exists between our organizations. In addition, this supplier provided a press release and

a video regarding the claim that they threatened to make public unless we agreed to mediation of the claim. Shortly after receipt of this letter, we performed a preliminary internal review to understand (1) who this supplier was and (2) the nature of our relationship with this supplier. Based on that review, we determined that this supplier manufactures a niche type of fastener and that the total volume of purchases by us, from all suppliers, over the purported term of the alleged exclusivity arrangement of this niche type of fastener does not exceed \$1 million. Following completion of our preliminary internal review, we requested additional information and documentation from the supplier. The supplier's response failed to provide the requested information and documentation. By letter dated February 26, 2010, we quantified for the supplier our total volume of purchases as discussed above and informed the supplier that we believed their claim was grossly exaggerated and completely unsupported. We have not received any direct response to our February 26 letter. On May 3, 2010, this supplier filed suit in Arkansas alleging damages. In response, we filed a motion to dismiss. This motion to dismiss was denied on August 16, 2010. We subsequently filed two motions for summary judgment. The first summary judgment motion was partially denied.

On August 24, 2011, the court issued an order granting Fastenal's second motion for summary judgment in its entirety. On December 16, 2011, the court issued an order granting, in part, Fastenal's request to recover on its Bill of Costs and Petition for Attorney's Fees from B&B Hardware, which order B&B Hardware appealed on January 9, 2012. On August 21, 2012, the appeals court issued a ruling affirming the August 24, 2011 and December 16, 2011 orders. The appeals court filed a Mandate order on September 13, 2012 to effectively conclude these proceedings. While we are not required to disclose this matter under the rules of the Securities and Exchange Commission, we initially disclosed the existence of this threat in February 2010 (in our 2009 annual report on Form 10-K) as we believed that disclosure was prudent due to the alleged amount (\$180 million) of the claim and the threat to make these allegations public.

On October 8, 2015, the Office of Federal Contract Compliance Programs (OFCCP) announced a settlement between the OFCCP and Fastenal. The matter involved Fastenal's distribution centers in Indianapolis and Atlanta. Based on a statistical analysis of these warehouse locations done during routine desk audits, the OFCCP contended that Fastenal should have hired additional female and Black applicants for part-time General Warehouse positions during 2011 and 2012. Fastenal vehemently denied the accusations that it discriminated against anyone in the hiring process. There were legitimate and non-discriminatory reasons that subject individuals were not hired. However, Fastenal ultimately agreed to a settlement with the OFCCP in the amount of \$1,253,611 in order to avoid the extreme costs, time drain and uncertainty associated with litigation. In addition, Fastenal has made several enhancements to its hiring processes and procedures to prevent this type of situation from occurring in the future.

In addition to the forgoing legal actions, Fastenal Company from time to time may be involved in various legal actions or proceeding that may involve products, employees, property, debtor or creditor issues, bankruptcy, contracts and related operational issues of the Company and certain investigative inquiries or audits by local, state or federal authorities; however, these actions or activities are not viewed as having a material impact on the Company's operations or its financial condition.



## Recycling Programs

Recycling is more important than ever. It turns materials that would otherwise become waste into valuable resources. It saves money, creates jobs, eliminates waste in landfills, reduces harm to the environment, protects human health and saves energy.

Adopting green policies and procedures will benefit your business and most importantly – the environment. Implementing a recycling program doesn't have to be difficult or expensive. Fastenal can help your facility meet green initiative goals and do the right thing when it comes to protecting our environment.

### RightCycle by Kimberly-Clark Professional

With Kimberly-Clark's new program, RightCycle, you can begin to soar to new heights of sustainability, even setting your sights on zero-landfill. This is the first large-scale recycling program for non-hazardous lab waste and RightCycle can help turn gloves and garments into eco-friendly products like plastic benches and more!



#### Details of Program

1. All products that go into the containers need to be Kimberly-Clark products (gloves and garments).
2. This program is industry-specific so Kimberly-Clark would like to avoid collecting items that will have chemicals on them.
3. This program is currently contained to the USA.
4. The only customer cost is in shipping the full container back to Kimberly-Clark.

For direct information, email [gogreen@fastenal.com](mailto:gogreen@fastenal.com) or click the image below to visit Kimberly-Clark's website.



**WE ARE WHERE YOU ARE.**



## RecyclePak®

RecyclePak® makes recycling lamps, ballasts, batteries, and mercury devices easy. The prepaid recycling program ensures complete compliance while reducing the risk of contamination by storing hazardous materials at your facilities. When the container is full, simply ship it out, it's prepaid! [Shop Recycling Kits](#).



### RecyclePak® Benefits

#### *Tracking & Documentation*

- Prepaid return shipping with FedEx Ground
- 24/7 online certificates of recycling
- Detailed data on recycling containers

#### *Convenient*

- National Coverage
- Bulk and direct pick up programs to fit your business size
- Compliance documentation available 24/7 on the web
- Available automatic reorder
- On-time pickup with FedEx Ground

## Call2Recycle®

Visit [www.call2recycle.org](http://www.call2recycle.org) to learn how your business can properly dispose of your "spent" batteries.



For additional assistance, please contact [gogreen@fastenal.com](mailto:gogreen@fastenal.com).

## Ink & Toner Cartridge Recycling

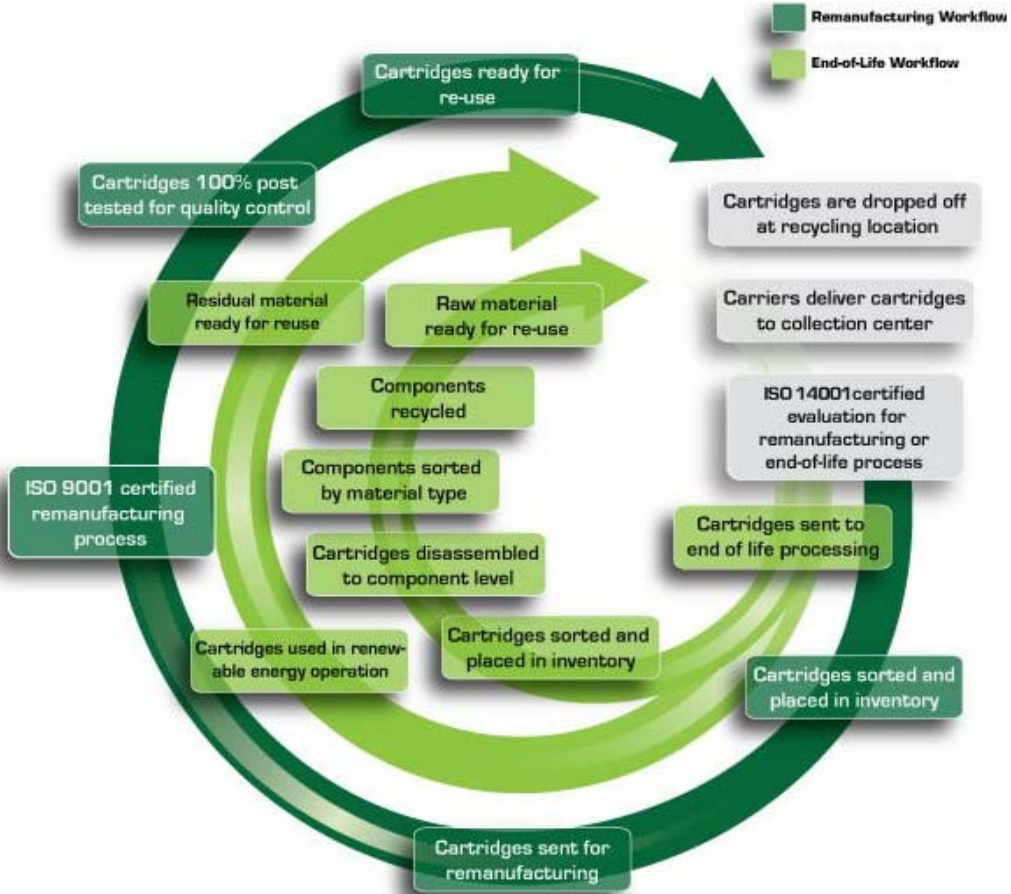
Fastenal offers simple, convenient recycling of printer cartridges and ensures that returned products are recycled properly.

Let us do the work for you. It's easy, quick and free!

By collecting these cartridges and supporting remanufactured products, Fastenal keeps non-renewable resources from ending up in landfills. If a cartridge cannot be reused, it is recycled into other products. Our goal is to provide the most efficient recycling program on the market.

**WE ARE WHERE YOU ARE.**

Recycling Process







## Innovation

Fastenal Company is continually working to adapt to the needs of our customers. In fact, innovation is one of our four core company values (along with ambition, integrity, and teamwork) and Forbes has recognized Fastenal as one of the most innovative companies in the country. We are always on the lookout for opportunities to bring ideas, modifications, and improvements to our business. We can tailor our solutions to meet the needs of our customers and are open to adopting new methods as they appear.

### Service Network

With more than 2,000 branches in the United States – far more than any other industrial supplier – we're located within 20 miles of nearly 100% of our current and potential customer locations in North America. Because we are where you are, we're able to stock tailored inventory minutes away, actively manage the flow of planned purchases, and immediately respond to any emergency needs, driving down indirect costs every step of the way. Fastenal strives to be a strategic partner to our customers, moving away from the strictly transactional business model and delivering value along with our products.

In support of our local branches, Fastenal has an extensive company owned and operated distribution network which includes 7,600+ fleet vehicles, 600+ big trucks, and 17 regional distribution centers. The majority of Fastenal's U.S. Distribution Centers are equipped with ASRS – Automated Storage and Retrieval Systems. A network of robotic cranes and conveyors accelerate the movement of product to and from our warehouse shelves. This technology dramatically reduces travel time and touches, increasing product availability as well as picking speed and accuracy. Several warehouses also utilize 'pick to light' systems for even more efficient picks of high-moving prepackaged products, including custom packaged items for vending. The results: faster order processing, earlier truck delivery, and ultimately better, faster service for our customers.

### FAST Solutions

When Bob Kierlin founded Fastenal in 1967, the plan was to dispense nuts and bolts out of custom vending machines. The concept proved to be ahead of its time, but it signaled a spirit of innovation that's made Fastenal the industry leader in logistics, inventory management, and now, having come full circle, industrial vending.

Inspired by that same spirit, our FAST Solutions represent an extremely simple, cost-effective way to reduce consumption, eliminate inventory, and increase productivity. The key is what we call "The Machine Behind the Machine" - all of the local Fastenal people working to keep the machines filled and running smoothly, so our customers can focus on their core business. With tens of thousands of machines in place, and thousands of Fastenal people servicing them, we've come a long way toward realizing Mr. Kierlin's vision. The technology is beyond what anyone could have imagined in 1967, but in a sense it's based on his original blueprint - the same one that's made Fastenal the industry's most innovative supplier for 50 years and counting.

The purest expression of Fastenal's local service philosophy is our Onsite service model, bringing not only our solutions but also Fastenal personnel and Fastenal-owned inventory – essentially a dedicated branch – within the walls of your facilities. Just like vending and bin stocks, this is a natural extension of our distribution infrastructure and a model we're pioneering in our industry, with hundreds of customized Onsite Fastenal stores currently in place nationwide. For us, it's not just something we do for the largest accounts – it's a core part of our business.

**WE ARE WHERE YOU ARE.**

**THE REGENTS OF THE UNIVERSITY OF CALIFORNIA  
NON-DISCLOSURE AGREEMENT**

This Agreement is made and entered into as of the last date signed below (the "Effective Date") by and between THE REGENTS OF THE UNIVERSITY OF CALIFORNIA ("UC") and the supplier named below ("Supplier").

WHEREAS UC and Supplier (each, a "Party" and together, the "Parties") have an interest in participating in discussions wherein either Party might share information with the other that the disclosing Party considers to be proprietary and confidential to itself;

NOW, THEREFORE, the Parties agree as follows:

1. Confidential information of a Party may include but is not limited to a Party's (a) business plans, methods, and practices; (b) personnel, customers, and suppliers; (c) inventions, processes, methods, products, patent applications, and other proprietary rights; or (d) specifications, drawings, sketches, models, samples, tools, computer programs, technical information, or other related information.
2. When the other Party informs the receiving Party ("Recipient") in writing that information disclosed is confidential ("Confidential Information"), the Recipient shall, for a period of three (3) years from the date of disclosure, refrain from disclosing the Confidential Information to any third party without prior, written approval from the disclosing Party and shall protect the Confidential Information from inadvertent disclosure to a third party using the same care and diligence that the Recipient uses to protect its own proprietary and confidential information, but in no case less than reasonable care. The Recipient shall ensure that each of its employees, officers, directors, or agents who has access to Confidential Information disclosed under this Agreement is informed of its proprietary and confidential nature and is required to abide by the terms of this Agreement.
3. All Confidential Information disclosed under this Agreement shall be and remain the property of the disclosing Party and nothing contained in this Agreement shall be construed as granting or conferring any rights to such Confidential Information on the other Party. The Recipient shall honor any request from the disclosing Party to promptly return or destroy all copies of Confidential Information disclosed under this Agreement and all notes related to the Confidential Information. The Parties agree that the disclosing Party will suffer irreparable injury if its Confidential Information is made public, released to a third party, or otherwise used or disclosed in breach of this Agreement and that the disclosing Party shall be entitled to obtain injunctive relief against a threatened breach or continuation of any such breach without the necessity of posting a bond or any other security and, in the event of such breach, an award of actual and exemplary damages from any court of competent jurisdiction.
4. The terms of this Agreement shall not be construed to limit either Party's right to develop independently or acquire products without use of the other Party's Confidential Information. The disclosing party acknowledges that the Recipient may currently or in the future be developing information internally, or receiving information from other parties, that is similar to the Confidential Information. Nothing in this Agreement will prohibit the Recipient from developing or having developed for it products, concepts, systems or techniques that are similar to or compete with the products, concepts, systems or techniques contemplated by or embodied in the Confidential Information provided that the Recipient does not violate any of its obligations under this Agreement in connection with such development.
5. Notwithstanding the above, the Parties agree that information shall not be deemed Confidential Information and the Recipient shall have no obligation to hold in confidence such information, where such information:
  - (a) Is already known to the Recipient, having been disclosed to the Recipient by a third party without such third party having an obligation of confidentiality to the disclosing Party; or

- (b) Is or becomes publicly known through no wrongful act of the Recipient, its employees, officers, directors, or agents; or
- (c) Is independently developed by the Recipient without reference to any Confidential Information disclosed hereunder; or
- (d) Is approved for release (and only to the extent so approved) by the disclosing Party; or
- (e) Is disclosed pursuant to the lawful requirement of a court or governmental agency or where required by law.

6. To the extent permitted by law, the Recipient shall promptly notify the disclosing Party of any disclosure of the Confidential Information in violation of this Agreement or in response to any subpoena or other legal process requiring production or disclosure of the Confidential Information.

7. Nothing in this Agreement shall be construed to constitute an agency, partnership, joint venture, or other similar relationship between the Parties.

8. Neither Party will, without prior approval of the other Party, make any public announcement of or otherwise disclose the existence or the terms of this Agreement.

9. This Agreement contains the entire agreement between the Parties and in no way creates an obligation for either Party to disclose information to the other Party or to enter into any other agreement.

10. This Agreement shall remain in effect for a period of two (2) years from the Effective Date unless otherwise terminated by either Party giving notice to the other of its desire to terminate this Agreement. The requirement to protect Confidential Information disclosed pursuant to this Agreement shall survive termination of this Agreement.

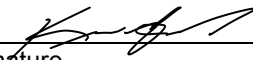
**THE REGENTS OF THE UNIVERSITY OF CALIFORNIA**

**SUPPLIER**

\_\_\_\_\_  
Signature

Fastenal Company  
Name of Supplier

\_\_\_\_\_  
Printed Name

  
\_\_\_\_\_  
Signature

\_\_\_\_\_  
Title

Kevin Fitzgerald  
Printed Name

\_\_\_\_\_  
Address

VP of Government Sales  
Title

\_\_\_\_\_  
Date

2001 Theurer Blvd., Winona, MN 55987  
Address

03/21/2018  
Date

**BIDDER DECLARATION**

**1. Prime bidder information (Review attached Bidder Declaration Instructions prior to completion of this form):**

- a.** Identify current California certification(s) (MB, SB, NVSA, DVBE): \_\_\_\_\_ or None \_\_\_\_ (If "None", go to Item #2)
- b.** Will subcontractors be used for this contract? Yes \_\_\_ No \_\_\_ (If yes, indicate the distinct element of work your firm will perform in this contract e.g., list the proposed products produced by your firm, state if your firm owns the transportation vehicles that will deliver the products to the State, identify which solicited services your firm will perform, etc.). Use additional sheets, as necessary.

\_\_\_\_\_

\_\_\_\_\_

- c.** If you are a California certified DVBE: (1) Are you a broker or agent? Yes \_\_\_ No \_\_\_  
 (2) If the contract includes equipment rental, does your company own at least 51% of the equipment provided in this contract (quantity and value)? Yes \_\_\_ No \_\_\_ N/A \_\_\_

**2. If no subcontractors will be used, skip to certification below. Otherwise, list all subcontractors for this contract. (Attach additional pages if necessary):**

Subcontractor Name, Contact Person, Phone Number & Fax Number	Subcontractor Address & Email Address	CA Certification (MB, SB, NVSA, DVBE or None)	Work performed or goods provided for this contract	Corresponding % of bid price	Good Standing?	51% Rental?

**CERTIFICATION: By signing the bid response, I certify under penalty of perjury that the information provided is true and correct.**

## BIDDER DECLARATION Instructions

### All prime bidders (the firm submitting the bid) must complete the Bidder Declaration.

**1.a.** Identify all current certifications issued by the State of California. If the prime bidder has no California certification(s), check the line labeled “None” and proceed to Item #2. If the prime bidder possesses one or more of the following certifications, enter the applicable certification(s) on the line:

- Microbusiness (MB)
- Small Business (SB)
- Nonprofit Veteran Service Agency (NVSA)
- Disabled Veteran Business Enterprise (DVBE)

**1.b.** Mark either “Yes” or “No” to identify whether subcontractors will be used for the contract. If the response is “No,” proceed to Item #1.c. If “Yes,” enter on the line the distinct element of work contained in the contract to be performed or the goods to be provided by the prime bidder. Do not include goods or services to be provided by subcontractors.

Bidders certified as MB, SB, NVSA, and/or DVBE must provide a commercially useful function as defined in Military and Veterans Code Section 999 for DVBEs and Government Code Section 14837(d)(4)(A) for small/microbusinesses.

Bids must propose that certified bidders provide a commercially useful function for the resulting contract or the bid will be deemed non-responsive and rejected by the State. For questions regarding the solicitation, contact the procurement official identified in the solicitation.

**Note: A subcontractor is any person, firm, corporation, or organization contracting to perform part of the prime’s contract.**

**1.c.** This item is only to be completed by businesses certified by California as a DVBE.

(1) Declare whether the prime bidder is a broker or agent by marking either “Yes” or “No”. The Military and Veterans Code Section 999.2 (b) defines “broker” or “agent” as a certified DVBE contractor or subcontractor that does not have title, possession, control, and risk of loss of materials, supplies, services, or equipment provided to an awarding department, unless one or more of the disabled veteran owners has at least 51-percent ownership of the quantity and value of the materials, supplies, services, and of each piece of equipment provided under the contract.

(2) If bidding rental equipment, mark either “Yes” or “No” to identify if the prime bidder owns at least 51% of the equipment provided (quantity and value). If **not** bidding rental equipment, mark “N/A” for “not applicable.”

**2.** If no subcontractors are proposed, do not complete the table. Read the certification at the bottom of the form and complete “Page \_\_\_ of \_\_\_” on the form.

If subcontractors will be used, complete the table listing all subcontractors. If necessary, attach additional pages and complete the “Page \_\_\_ of \_\_\_” accordingly.

### 2. (continued) Column Labels

**Subcontractor Name, Contact Person, Phone Number & Fax Number**—List each element for all subcontractors.

**Subcontractor Address & Email Address**—Enter the address and if available, an Email address.

**CA Certification (MB, SB, NVSA, DVBE or None)**—If the subcontractor possesses a current State of California certification(s), verify on this website ([www.eprocure.pd.dgs.ca.gov](http://www.eprocure.pd.dgs.ca.gov)).

**Work performed or goods provided for this contract**—Identify the distinct element of work contained in the contract to be performed or the goods to be provided by each subcontractor. Certified subcontractors must provide a commercially useful function for the contract. (See paragraph 1.b above for code citations regarding the definition of commercially useful function.) If a certified subcontractor is further subcontracting a greater portion of the work or goods provided for the resulting contract than would be expected by normal industry practices, attach a separate sheet of paper explaining the situation.

**Corresponding % of bid price**—Enter the corresponding percentage of the total bid price for the goods and/or services to be provided by each subcontractor. Do not enter a dollar amount.

**Good Standing?**—Provide a response for each subcontractor listed. Enter either “Yes” or “No” to indicate that the prime bidder has verified that the subcontractor(s) is in good standing for all of the following:

- Possesses valid license(s) for any license(s) or permits required by the solicitation or by law
- If a corporation, the company is qualified to do business in California and designated by the State of California Secretary of State to be in good standing
- Possesses valid State of California certification(s) if claiming MB, SB, NVSA, and/or DVBE status

**51% Rental?**—This pertains to the applicability of rental equipment. Based on the following parameters, enter either “N/A” (not applicable), “Yes” or “No” for each subcontractor listed.

Enter “N/A” if the:

- Subcontractor is NOT a DVBE (regardless of whether or not rental equipment is provided by the subcontractor) or
- Subcontractor is NOT providing rental equipment (regardless of whether or not subcontractor is a DVBE)

Enter “Yes” if the subcontractor is a California certified DVBE providing rental equipment and the subcontractor owns at least 51% of the rental equipment (quantity and value) it will be providing for the contract.

Enter “No” if the subcontractor is a California certified DVBE providing rental equipment but the subcontractor does NOT own at least 51% of the rental equipment (quantity and value) it will be providing.

**Read the certification at the bottom of the page and complete the “Page \_\_\_ of \_\_\_” accordingly.**

**Fastenal Company**  
**Product Categories Sub-Categories**

<b>Abrasives</b>
Abrasive Accessories
Bonded Abrasives
Brushes and Deburring Products
Buffing & Polishing Products
Carbide Burr Products
Coated & Non-Woven Abrasives
Diamond Abrasives
Files & Rasps
Production Abrasives
Sand Blasters and Accessories
<b>Adhesives, Sealants &amp; Tape</b>
Adhesives & Glues
Adhesives Dispensing Tools
Concrete & Asphalt
Floor and Surface Care Chemicals
Silicones, Caulks, and Sealants
Tape
Tape Dispensers
Threadlocking Chemicals
Warming Wraps & Accessories
<b>Cutting Tools &amp; Metalworking</b>
General Purpose Drilling
High Performance Drilling
Holemaking and Drilling
Indexable Tools
Milling Products
Saw Blades
Threading and Tapping
Toolholding Systems
Tooling Components
Turning & Boring Products
<b>Electrical</b>
Boxes, Covers, and Accessories
Conduit and Accessories
Electrical Wire and Accessories
Electrical Work Resources
Fuses and Breakers
Industrial Controls
NEMA Cabinets and Accessories
Plugs, Receptacles and Connectors
Power Cords
Robotics & Automation
Solar Products

**Fastenal Company**  
**Product Categories Sub-Categories**

Terminals and Wire Connectors
Wire Management
<b>Electronics &amp; Batteries</b>
Appliances
Batteries
Battery Chargers
Data, Voice & Video Components
Electronic Hardware
PA Systems
<b>Fasteners</b>
Anchors
Automotive Fasteners
Bolts
Clinch Fasteners
Fastener Assortment Kits
Hardware Fasteners
Mil-Spec Fasteners
Nails
Nuts
Pins
Retaining Rings and Clips
Rivets
Rods & Studs
Screws
Set Screws
Sockets
Standoffs and Spacers
Threaded Inserts
Repair Chemicals
Washers
Work Resources
<b>Fleet &amp; Automotive</b>
Air Line Products
Automotive Chemicals & Lubricants
Automotive Specialty Tools
Dock and Trailer Equipment
DOT Fittings
DOT Hose & Tubing
Engine Oil & Additives
Fleet & Automotive Lighting
Fleet Batteries & Accessories
Fleet Electrical Products
Fleet Filters & Accessories
Fleet Replacement Parts

**Fastenal Company**  
**Product Categories Sub-Categories**

Fluid Transfer Products
Mechanical Components
Shop Equipment
Tire & Wheel Products
Towing & Accessories
Truck Boxes and Vehicle Racks
<b>Hardware</b>
Braces and Brackets
Cabinet Hardware
Caps and Plugs
Construction Hardware & Supplies
Door Locks & Components
Entry & Exit Door Products
Hardware Supplies
Hasps, Hinges, and Latches
Magnets
Rigging Hardware
Springs
Strut Channel
Strut Clamps & Hangers
Strut Clamp & Hanger Accessories
Strut Channel Accessories
<b>HVAC &amp; Refrigeration</b>
A/C & Refrigeration
Air Conditioner Accessories
Air Conditioners
Air Treatment
Evaporative Cooler Accessories
Evaporative Coolers
Filters
Heater Accessories
Heating Equipment
HVAC Controls & Thermostats
HVAC/R Chemicals
Hydronic Heating
Valves & Accessories
Ventilation Equipment & Supplies
<b>Hydraulics</b>
Crimping Machine Accessories
Crimping Machines
Flanges, Gaskets, and Rings
Hydraulic Couplers & Accessories
Hydraulic Fittings
Hydraulic Hoses



**Fastenal Company**  
**Product Categories Sub-Categories**

Hydraulic Pumps & Cylinders
<b>Janitorial &amp; Cleaning</b>
Brooms, Brushes, Dust Pans and Dusters
Buckets, Pails, Lids
Cleaning Chemicals, Detergents & Deodorizers
Cleaning Machines
Cleaning Supplies
Electrical Ultrasonic Cleaners & Accessories
Cleaning Machine Accessories
Janitorial Carts & Accessories
Mops and Mopping Equipment
Restroom Fixtures
Restroom Supplies
Skin Care & Personal Hygiene
Squeegees and Window Cleaning Equipment
Trash Cans and Liners
Vacuums and Accessories
Wipers, Towels & Rags
<b>Lighting</b>
Ballasts & Accessories
Circuit Track & Accessories
Emergency Lighting & Accessories
Fixture Accessories
Fixtures
Lamps
Outdoor Lighting & Accessories
Recycling Kits
Sensors & Accessories
Sign Lighting
Work Lights & Accessories
<b>Lubricants, Coolants &amp; Fluids</b>
Grease - breakout
Grease Fittings & Accessories
Grease Guns & Accessories
Lubricants
Lubrication Equipment
Metalworking Chemicals
Metalworking Fluid Equipment
Oils
Penetrants - breakout
Rust and Corrosion Inhibitors - breakout
Protective Coatings - breakout
Protective Coatings

**Fastenal Company**  
**Product Categories Sub-Categories**

<b>Machinery</b>
Drill Press Accessories
Ironworker Accessories
Lathe Accessories
Machinery Accessories
Metalworking Machinery
Tool Sharpener Accessories
<b>Material Handling &amp; Storage</b>
Bin Accessories
Bins
Bollards and Building Protectors
Cabinet Accessories
Cabinets
Cages and Cage Accessories
Carts & Trucks
Carts & Trucks Accessories
Casters, Wheels and Accessories
Chain and Accessories
Closet Storage Systems
Conveyors & Accessories
Counters & Cabinet Systems
Cranes, Trolleys, and Accessories
Drums & Drum Handling Equipment
Gondolas and Gondola Accessories
Hand Tool Storage
Hoists & Pullers
Hoppers & Accessories
Industrial Furniture
Jacks
Ladders & Work Accessing Equipment
Levelers, Noise & Vibration Control
Lifters and Accessories
Lifting Hardware
Lifting Magnets and Suction Lifters
Lifts, Stackers & Accessories
Lockers and Accessories
Machine Rollers and Roller Kits
Mezzanine and Mezzanine Accessories
Modular Buildings and Accessories
Pallets
Racks, Shelving, Pallet Racking and Accessories
<b>Motors</b>
Motors
Motor Replacement Parts

**Fastenal Company**  
**Product Categories Sub-Categories**

<b>Office &amp; Breakroom Supplies</b>
Boards, Easels & Accessories
Cash Handling
Computer Supplies & Media
Desk Supplies
Food Service Supplies
Office Furniture
Office Machines & Accessories
Office Organization
Paper & Printing
Time Cards & Clock Systems
<b>Outdoor Products &amp; Equipment</b>
Repellants and Pest Control
Chain Saw Accessories
Concrete Equipment
Garden Hose & Accessories
Generator Accessories
Generators
Jobsite Preparation & Coverings
Hand Tools
Landscaping Hand Tools
Landscaping Power Tools
Lawn Furniture
Lawn Mowers & Accessories
Log Splitters & Accessories
Logging Tools
Power Equipment
Pressure Washer Accessories
Pressure Washers
Salt Spreaders & Accessories
Snow and Ice Removal
Snow Blowers & Accessories
Sprayers & Accessories
Tents & Accessories
Trimmer Accessories
Trimmers
<b>Packaging and Shipping Products</b>
Bubble, Foam & Cushioning
Carry Handles
Corrugated Boxes, Cartons & Mailers
Desiccants
Improper Handling Devices
Scales & Accessories
Shipping & Storage Bags
Shipping Labels & Tags

**Fastenal Company**  
**Product Categories Sub-Categories**

Strapping Products & Accessories
Stretch Wrap and Shrink Film
Stretch Wrap Machines & Accessories
<b>Paint &amp; Painting Supplies</b>
Paint Additives
Paint and Marking Products
Paint Booth Accessories
Paint Brush Products
Paint Pad Products
Paint Roller Products
Painting Accessories
Painting Equipment
<b>Plumbing</b>
Drains & Accessories
Faucets & Faucet Repair Parts
Fountains, Sinks & Accessories
Hose & Hose Products
Pipe Fittings
Pipe Insulation & Accessories
Plumbing Tools & Equipment
Shower Accessories
Toilets, Urinals & Accessories
Valves & Valve Accessories
Water Filters & Accessories
Water Heaters & Accessories
Water Treatment
<b>Pneumatics</b>
Actuators & Cylinders
Air Piping Systems
Air Preparation
Blow Guns & Accessories
Clamps and Collars
Hose & Hose Assemblies
Hose Couplers & Accessories
Hose Guards
Hose Reels & Accessories
Pneumatic Fittings
Pneumatic System Components
Pressure Gauges & Accessories
Tubing and Tubing Accessories
Valves & Accessoreis
<b>Power Transmission</b>
Bearing Heaters & Accessories

**Fastenal Company**  
**Product Categories Sub-Categories**

Bearings
Cam Follower & Yoke Roller
Bushings
Chain & Sprockets
Collars, Couplings & Components
Linear Motion
Power Transmission Belts
Pullers, Separators & Accessories
Seals & Accessories
Sheaves and Pulleys
<b>Pumps</b>
Pump Accessories
Pumps
<b>Raw Materials</b>
Angle Products
Ball Stock
Bar Stock
Foil Products
Industrial Flooring Products
Keyed Shafts & Keys
Pipe
Precision Blanks & Raw Blanks
Sheet Stock Material
Shims & Shim Stock
Slot Bars & Accessories
Trim & Seals
Tube Stock
Wire Products
Work Resources
<b>Safety</b>
ARC Flash & FR
Chemical Resistant Suits
Confined Space Equipment
Dispensers & Bags
Disposable Garments
Eye Protection
Facility Identification
Floor Signs and Barriers
Fall Protection
Fire Protection
First Aid and Emergency Products
Foot Protection
Fleet and Automotive Safety Equipment
Gas Detectors

**Fastenal Company**  
**Product Categories Sub-Categories**

Gas Detection Accessories
Head and Face Protection
Hearing Protection
Hand & Arm Protection
Heat Stress Products
High Visibility Garments
Hydration Products
Joint Support
Label Maker & Laminator Accessories
Label Makers & Laminators
Lockout & Tagout Products
Matting
Mobility Aids
Powered & Supplied Air System Accessories
Powered & Supplied Air Systems
Rain Wear
Respiratory
Safety Storage Cabinets & Containers
Spill Containment
Static Control Products
Storm Water Management
Traffic Control Products
Water Safety
Welding Helmets and Eye Protection
Welding Safety Clothing
Welding Safety Equipment
Work Wear
<b>Security</b>
Key Center Components
Law Enforcement
Locks and Accessories
Radio Accessories
Radios
Safes
Secure Facility
Tactical Gear
Warning Alarms
<b>Test &amp; Measurement</b>
HVAC Test Instruments
Meter Accessories
Meters
Precision Measuring Tools
Thermal Imager Accessories
Thermal Imagers
Thermometers

**Fastenal Company**  
**Product Categories Sub-Categories**

Water Testing Equipment
<b>Tools &amp; Equipment</b>
Air Tools & Accessories
Anchor Installation Tools
Clamping and Holding
Compressor Accessories
Compressors
Corded Power Tools
Cordless Power Tools
Electrical Tools
Fastener Installation & Repair Tools
Flashlights & Accessories
HVAC Tools
Hydraulic Tools & Accessories
Layout and Measuring Tools
Powder Actuated Systems & Accessories
Power Tool Accessories
Repair and Replacement Parts
<b>Welding</b>
Consumables
Gas Apparatus
Solder
Solder Accessories
Welding and Cutting Machines
Welding Cable and Accessories
Welding Chemicals
Welding Rods and Wire
Welding Tools and Support Components



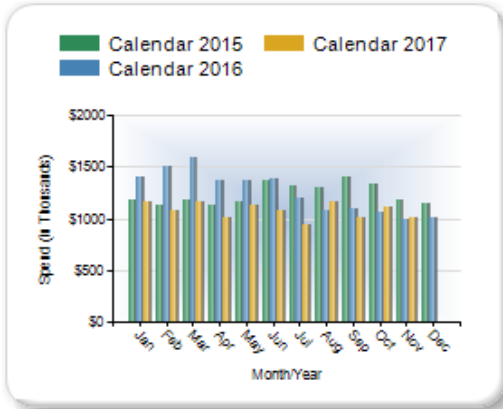
**Executive Report by Contract**

Run Date: 12/28/2017; Currency: USD

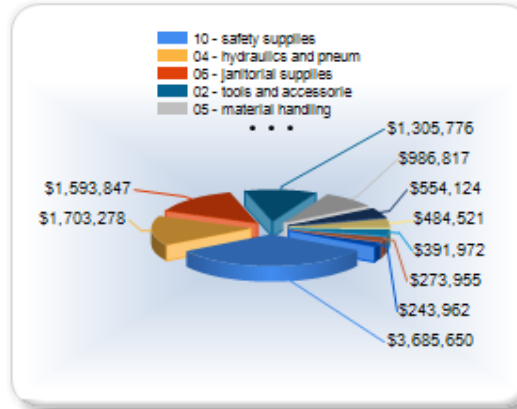
January 2017 - November 2017

CUSTOMER

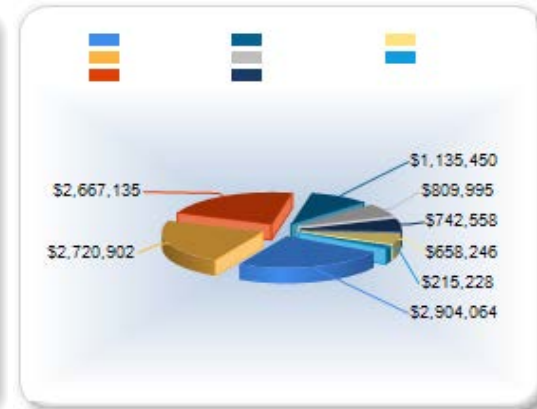
**Total Spend**



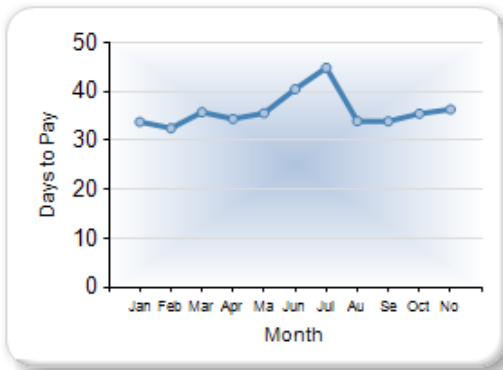
**Spend by Concept**



**Spend by Division**

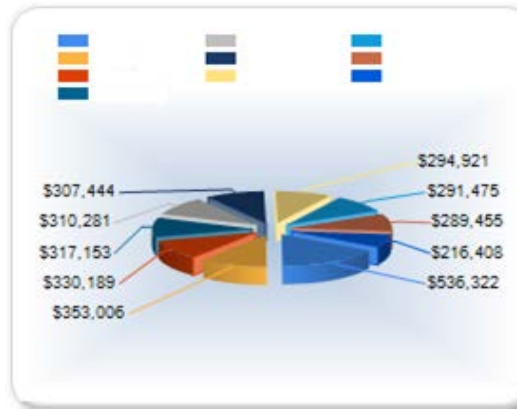


**Accounts Receivable**

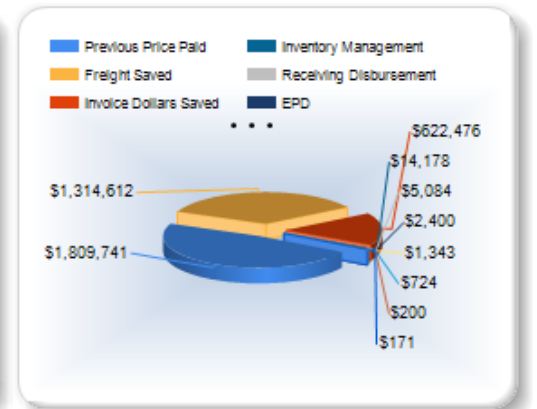


Total AR = , Past Due Balance =

**Spend by Account**



**Cost Savings**



**Inactive Accounts**

% of Total Accounts



Actives: 393, Inactives: 392

**Spend by Account Specialty**

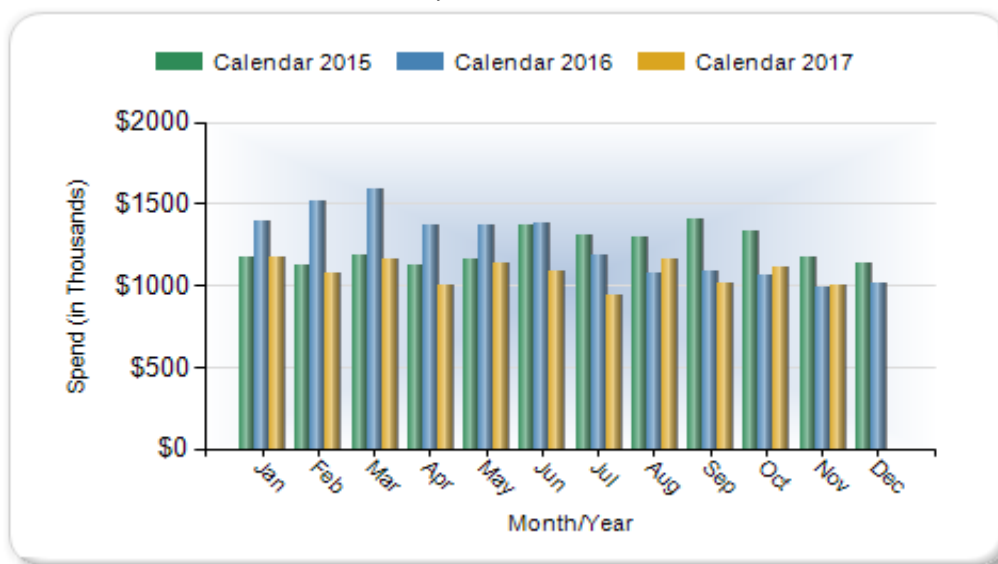
Specialty	Spend	% of Total Spend
Exclusive Brand	\$1,884,076	15.9%
Safety	\$4,594,922	38.8%
Metalworking	\$835,813	7.1%
Vending	\$4,308,082	36.3%
Web-Fastenal	\$300,324	2.5%
Web-Integrated	\$5,964,596	50.3%





### Total Spend

January 2015 - November 2017

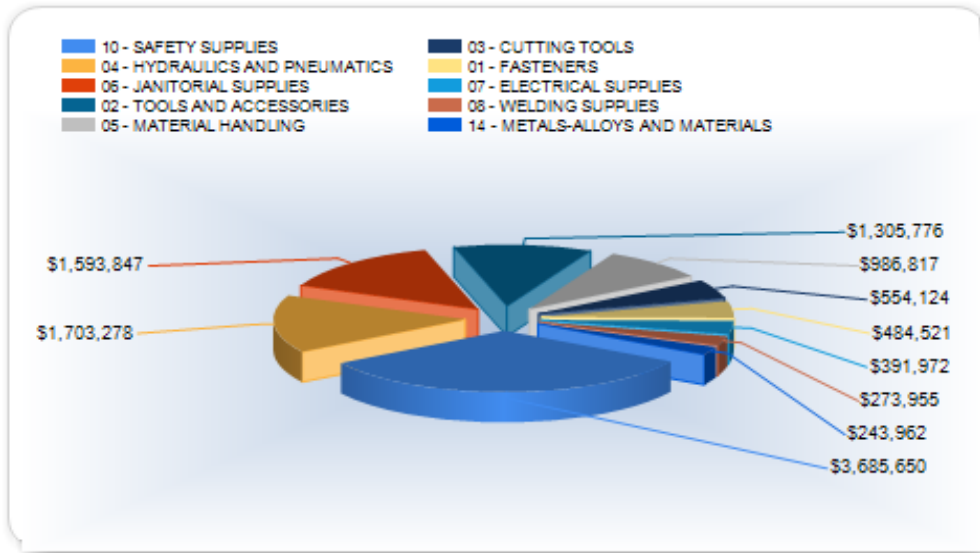


	Spend 2015	Vertical Growth (USA BD)	Spend 2016	Vertical Growth (USA BD)	Spend 2017	Vertical Growth (USA BD)	Total Spend
Jan	\$1,175,988		\$1,394,791	24.5%	\$1,169,233	-20.2%	\$3,740,012
Feb	\$1,125,669		\$1,512,203	27.9%	\$1,079,748	-25.0%	\$3,717,619
Mar	\$1,185,623		\$1,589,441	28.2%	\$1,156,480	-27.2%	\$3,931,544
Apr	\$1,124,640		\$1,372,085	27.8%	\$1,005,472	-23.1%	\$3,502,197
May	\$1,163,011		\$1,366,849	11.9%	\$1,132,035	-20.9%	\$3,661,895
Jun	\$1,372,806		\$1,388,661	1.2%	\$1,083,541	-22.0%	\$3,845,008
Jul	\$1,313,567		\$1,191,520	-0.2%	\$938,898	-21.2%	\$3,443,984
Aug	\$1,292,602		\$1,077,370	-23.9%	\$1,161,300	7.8%	\$3,531,271
Sep	\$1,402,489		\$1,086,667	-22.5%	\$1,009,880	-2.4%	\$3,499,036
Oct	\$1,332,473		\$1,062,779	-16.4%	\$1,108,619	-0.4%	\$3,503,871
Nov	\$1,172,503		\$991,243	-19.5%	\$1,008,372	1.7%	\$3,172,118
Dec	\$1,139,990		\$1,013,789	-11.1%			\$2,153,779
<b>Total</b>	<b>\$14,801,360</b>		<b>\$15,047,397</b>		<b>\$11,853,578</b>		<b>\$41,702,335</b>



### Spend by Concept (Top 10)

January 2017 - November 2017

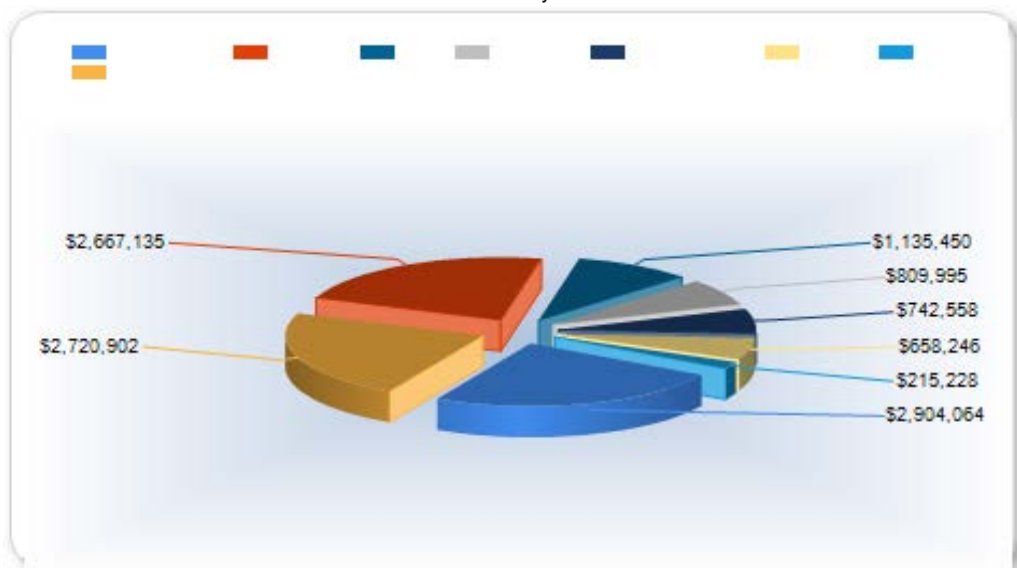


Concept	Spend	% of Total
10 - SAFETY SUPPLIES	\$3,685,650	31.1%
04 - HYDRAULICS AND PNEUMATICS	\$1,703,278	14.4%
06 - JANITORIAL SUPPLIES	\$1,593,847	13.4%
02 - TOOLS AND ACCESSORIES	\$1,305,776	11.0%
05 - MATERIAL HANDLING	\$986,817	8.3%
03 - CUTTING TOOLS	\$554,124	4.7%
01 - FASTENERS	\$484,521	4.1%
07 - ELECTRICAL SUPPLIES	\$391,972	3.3%
08 - WELDING SUPPLIES	\$273,955	2.3%
14 - METALS-ALLOYS AND MATERIALS	\$243,962	2.1%
16 - Office Products	\$172,415	1.5%
70 - CAPITAL GOODS	\$104,922	0.9%
15 - MFG Standards	\$104,855	0.9%
50 - CLEARANCE	\$87,757	0.7%
09 - MFG SPECIALS DIVISION	\$83,919	0.7%
31 - LIGHT MANUFACTURING	\$82,409	0.7%
99 - FASTENERS - SEMI-STANDARDS	\$64,454	0.5%
77 - LIGHTING PRODUCTS	\$49,056	0.4%
80 - LABOR	\$24,485	0.2%
32 - SERVICE TOOL REPAIR	\$18,214	0.2%
30 - SERVICE BANDSAW WELDING	\$12,942	0.1%
33 - SERVICE REGRIND SHARPCUT	\$8,066	0.1%
40 - THIRD PARTY LOGISTICS	\$4,816	0.0%
34 - SERVICE HOSE CRIMPING	\$2,300	0.0%
29 - MIL SPEC PRODUCT	\$202	0.0%
35 - QC FAST LAB	\$183	0.0%
97 - GENERAL SUPPLIES	\$120	0.0%
11 - SOLUTION FEES - RENT	\$18	0.0%
Unknown	(\$191,460)	-1.6%
<b>Total</b>	<b>\$11,853,578</b>	



**Spend by Division Top(10)**

January 2017 - November 2017



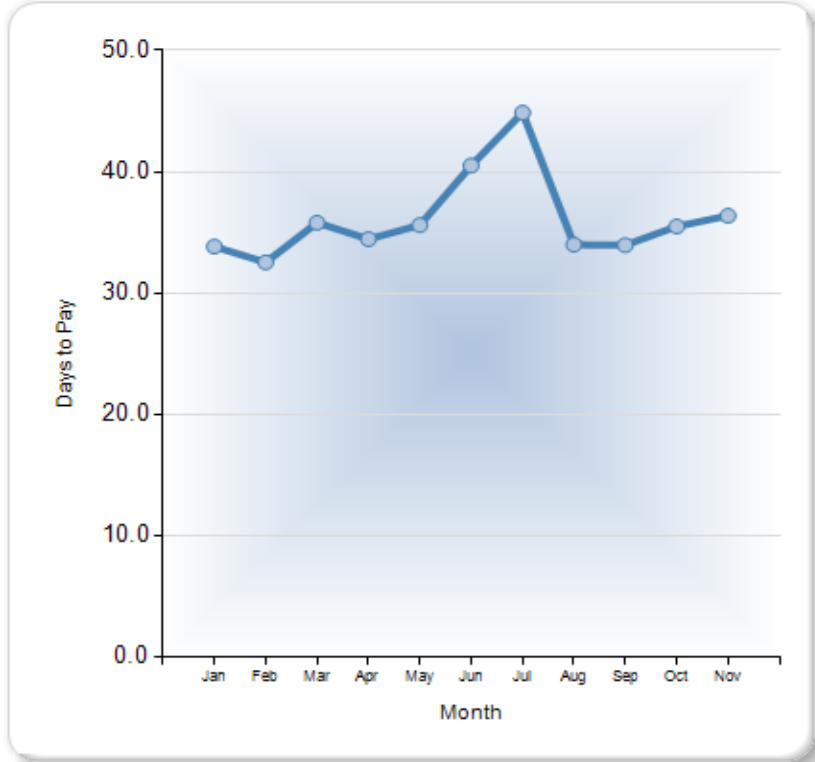
Division	Spend	% of Total
DIVISION 1	\$2,904,064	24.5%
DIVISION 2	\$2,720,902	23.0%
DIVISION 3	\$2,667,135	22.5%
DIVISION 4	\$1,135,450	9.6%
DIVISION 5	\$809,995	6.8%
DIVISION 6	\$742,558	6.3%
DIVISION 7	\$658,246	5.6%
DIVISION 8	\$215,228	1.8%
<b>Total</b>	<b>\$11,853,578</b>	



**Accounts Receivable**

January 2017 - November 2017

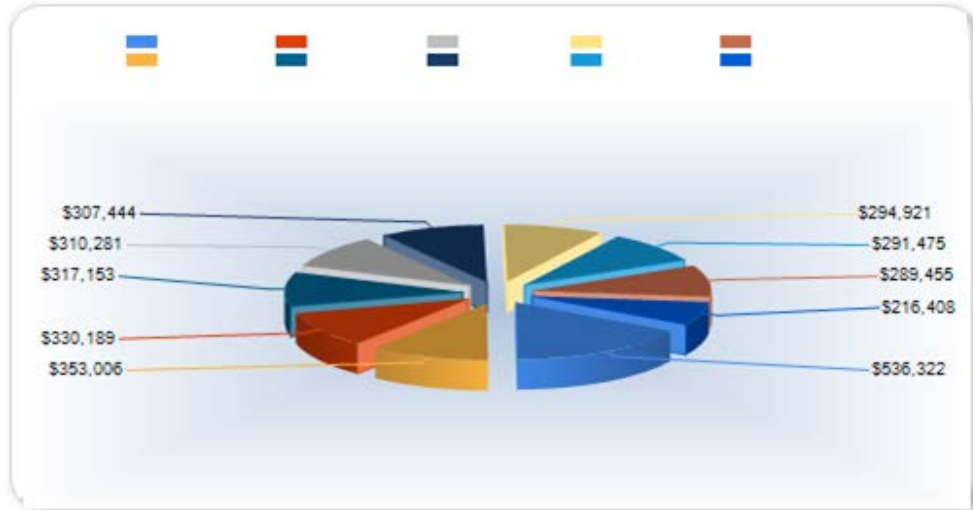
Total AR	
Past Due Balance	



YTD Months	Days To Pay	
January	33.8	<div style="width: 33.8%;"></div>
February	32.5	<div style="width: 32.5%;"></div>
March	35.8	<div style="width: 35.8%;"></div>
April	34.4	<div style="width: 34.4%;"></div>
May	35.6	<div style="width: 35.6%;"></div>
June	40.5	<div style="width: 40.5%;"></div>
July	44.9	<div style="width: 44.9%;"></div>
August	34.0	<div style="width: 34.0%;"></div>
September	33.9	<div style="width: 33.9%;"></div>
October	35.5	<div style="width: 35.5%;"></div>
November	36.4	<div style="width: 36.4%;"></div>
<b>YTD Total</b>	<b>36.1</b>	



**Spend by Account (Top 10)**  
January 2017 - November 2017



Account	Shipping City	State	Spend	% of Total
ACCOUNT 1	CITY	ST	\$536,322	4.5%
ACCOUNT 2	CITY	ST	\$353,006	3.0%
ACCOUNT 3	CITY	ST	\$330,189	2.8%
ACCOUNT 4	CITY	ST	\$317,153	2.7%
ACCOUNT 5	CITY	ST	\$310,281	2.6%
ACCOUNT 6	CITY	ST	\$307,444	2.6%
ACCOUNT 7	CITY	ST	\$294,921	2.5%
ACCOUNT 8	CITY	ST	\$291,475	2.5%
ACCOUNT 9	CITY	ST	\$289,455	2.4%
ACCOUNT 10	CITY	ST	\$216,408	1.8%
ACCOUNT 11	CITY	ST	\$202,931	1.7%
ACCOUNT 12	CITY	ST	\$172,155	1.5%
ACCOUNT 13	CITY	ST	\$163,843	1.4%
ACCOUNT 14	CITY	ST	\$158,980	1.3%
ACCOUNT 15	CITY	ST	\$158,135	1.3%
ACCOUNT 16	CITY	ST	\$150,983	1.3%
ACCOUNT 17	CITY	ST	\$147,124	1.2%
ACCOUNT 18	CITY	ST	\$146,098	1.2%
ACCOUNT 19	CITY	ST	\$140,334	1.2%
ACCOUNT 20	CITY	ST	\$127,881	1.1%
ACCOUNT 21	CITY	ST	\$114,757	1.0%



### Spend by Account Specialty

January 2017 - November 2017

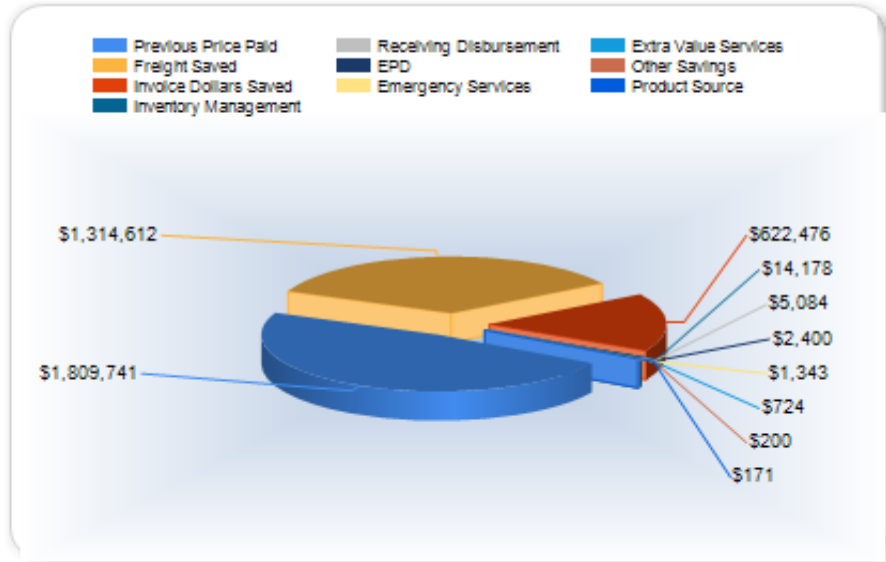
*Note: Vertical Growth is unavailable for current month. Select Business Days.*

Account	Exclusive Brand			Safety			Metalworking			Vending			Web - Fastenal			Web - Integrated		
	Spend	Vertical Growth (USA BD)	% Total EB	Spend	Vertical Growth (USA BD)	% Total Safety	Spend	Vertical Growth (USA BD)	% Total Mtlwrk	Spend	Vertical Growth (USA BD)	% Total Vend	Spend	Vertical Growth (USA BD)	% Total Web-Fas	Spend	Vertical Growth (USA BD)	% Total Web-Int
<b>Total</b>	\$1,884,076	-22.6%	100.0%	\$4,594,922	-16.4%	100.0%	\$835,813	-17.1%	100.0%	\$4,308,082	-10.9%	100.0%	\$300,324	25.0%	100.0%	\$5,964,596	-18.1%	100.0%
ACCOUNT 1	\$4,099	137.2%	0.2%	\$6,373	282.4%	0.1%	\$481	76.9%	0.1%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$19,125	349.8%	0.3%
ACCOUNT 2	\$101	1.8%	0.0%	\$476	-3.3%	0.0%	\$0	0.0%	0.0%	\$598	0.2%	0.0%	\$0	0.0%	0.0%	\$0	-100.0%	0.0%
ACCOUNT 3	\$0	-100.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%
ACCOUNT 4	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	-100.0%	0.0%
ACCOUNT 5	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	\$0	0.0%	0.0%	(\$0)	-100.0%	0.0%	\$0	0.0%	0.0%	\$0	-100.0%	0.0%
ACCOUNT 6	\$0	0.0%	0.0%	\$369	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%
ACCOUNT 7	\$5,746	0.0%	0.3%	\$27,119	0.0%	0.6%	\$313	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$44,236	0.0%	0.7%
ACCOUNT 8	\$323	0.0%	0.0%	\$46,001	0.0%	1.0%	\$0	0.0%	0.0%	\$45,472	0.0%	1.1%	\$0	0.0%	0.0%	\$0	0.0%	0.0%
ACCOUNT 9	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%
ACCOUNT 10	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	\$0	0.0%	0.0%	\$0	-100.0%	0.0%
ACCOUNT 11	\$458	-97.2%	0.0%	\$1,246	-96.6%	0.0%	\$109	-97.4%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$5,562	-95.0%	0.1%
ACCOUNT 12	\$557	60.5%	0.0%	\$2,220	273.0%	0.0%	\$803	65.4%	0.1%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%
ACCOUNT 13	\$83,629	-3.9%	4.4%	\$149,943	-21.7%	3.3%	\$107,534	7.5%	12.9%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%
ACCOUNT 14	\$17,999	48.8%	1.0%	\$42,465	11.8%	0.9%	\$8,425	16.3%	1.0%	\$158,135	24.9%	3.7%	\$0	0.0%	0.0%	\$0	0.0%	0.0%
ACCOUNT 15	\$2,388	323.3%	0.1%	\$10,572	31800.0%	0.2%	\$138	7.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%
ACCOUNT 16	\$9,383	88.1%	0.5%	\$25,633	250.1%	0.6%	\$1,404	-33.0%	0.2%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$54,493	44.0%	0.9%
ACCOUNT 17	\$692	0.0%	0.0%	\$34,868	0.0%	0.8%	\$0	0.0%	0.0%	\$34,317	0.0%	0.8%	\$0	0.0%	0.0%	\$53	0.0%	0.0%
ACCOUNT 18	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	-100.0%	0.0%
ACCOUNT 19	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%
ACCOUNT 20	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	\$0	0.0%	0.0%	\$0	-100.0%	0.0%	\$0	0.0%	0.0%	\$0	-100.0%	0.0%
ACCOUNT 21	\$12,508	1668.0%	0.7%	\$27,935	431.5%	0.6%	\$3,702	620.3%	0.4%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$71,544	598.0%	1.2%
ACCOUNT 22	\$109	-19.9%	0.0%	\$102	-23.4%	0.0%	\$0	-100.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%
ACCOUNT 23	\$5,896	462.6%	0.3%	\$21,021	506.7%	0.5%	\$32	0.0%	0.0%	\$29,572	412.0%	0.7%	\$0	0.0%	0.0%	\$26,333	357.0%	0.4%
ACCOUNT 24	\$2,596	1.7%	0.1%	\$12,229	-7.7%	0.3%	\$1,133	13.9%	0.1%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$27,471	7.5%	0.5%
ACCOUNT 25	\$92	171.9%	0.0%	\$52	-83.8%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%
ACCOUNT 26	\$0	-100.0%	0.0%	\$0	0.0%	0.0%	\$0	-100.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%
ACCOUNT 27	\$793	-75.7%	0.0%	\$1,123	-89.3%	0.0%	\$3,703	-59.5%	0.4%	\$60,450	-55.6%	1.4%	\$0	0.0%	0.0%	\$0	0.0%	0.0%
ACCOUNT 28	\$51,417	-50.6%	2.7%	\$96,617	-40.4%	2.1%	\$3,007	-48.0%	0.4%	\$150,983	-40.3%	3.5%	\$0	0.0%	0.0%	\$0	0.0%	0.0%
ACCOUNT 29	\$1,369	-37.6%	0.1%	\$3,427	3214.1%	0.1%	\$524	-22.7%	0.1%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%
ACCOUNT 30	\$1,774	-86.8%	0.1%	\$838	-98.3%	0.0%	\$1,142	-80.7%	0.1%	\$0	0.0%	0.0%	\$650	-98.5%	0.2%	\$0	0.0%	0.0%
ACCOUNT 31	\$6,478	0.0%	0.3%	\$35,912	0.0%	0.8%	\$2,978	0.0%	0.4%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	\$82,486	0.0%	1.4%
ACCOUNT 32	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	(\$19)	-100.1%	0.0%	\$0	-100.0%	0.0%	\$0	0.0%	0.0%
ACCOUNT 33	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	\$0	-100.0%	0.0%	\$0	0.0%	0.0%	\$0	0.0%	0.0%	(\$200)	-100.5%	0.0%



**Cost Savings Top(10)**

January 2017 - November 2017



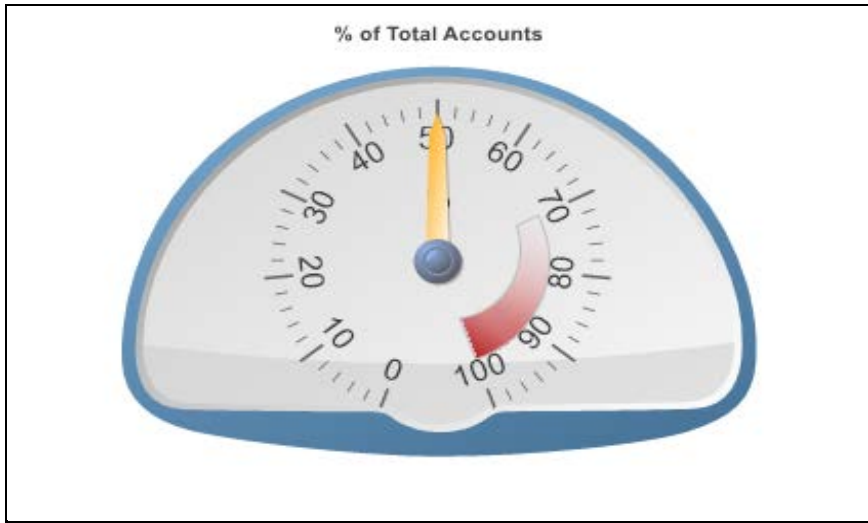
Group	Cost Savings
Previous Price Paid	\$1,809,741
Freight Saved	\$1,314,612
Invoice Dollars Saved	\$622,476
Inventory Management	\$14,178
Receiving Disbursement	\$5,084
EPD	\$2,400
Emergency Services	\$1,343
Extra Value Services	\$724
Other Savings	\$200
Product Source	\$171
Kitting	\$95
Plant Surveys	\$75
<b>MTD Total</b>	<b>\$3,771,097</b>



**Inactive Accounts**

January 2017 - November 2017

Actives: 393, Inactives: 392



Account	Shipping City	State
ACCOUNT 1	CITY	ST
ACCOUNT 2	CITY	ST
ACCOUNT 3	CITY	ST
ACCOUNT 4	CITY	ST
ACCOUNT 5	CITY	ST
ACCOUNT 6	CITY	ST
ACCOUNT 7	CITY	ST
ACCOUNT 8	CITY	ST
ACCOUNT 9	CITY	ST
ACCOUNT 10	CITY	ST
ACCOUNT 11	CITY	ST
ACCOUNT 12	CITY	ST
ACCOUNT 13	CITY	ST
ACCOUNT 14	CITY	ST
ACCOUNT 15	CITY	ST
ACCOUNT 16	CITY	ST
ACCOUNT 17	CITY	ST
ACCOUNT 18	CITY	ST
ACCOUNT 19	CITY	ST
ACCOUNT 20	CITY	ST
ACCOUNT 21	CITY	ST
ACCOUNT 22	CITY	ST
ACCOUNT 23	CITY	ST
ACCOUNT 24	CITY	ST
ACCOUNT 25	CITY	ST
ACCOUNT 26	CITY	ST
ACCOUNT 27	CITY	ST
ACCOUNT 28	CITY	ST
ACCOUNT 29	CITY	ST
ACCOUNT 30	CITY	ST
ACCOUNT 31	CITY	ST





**EX: Net Spend Report**  
 Contract Description: Cust Contract Name  
 Currency Base: N  
 Period: 01/01/2011 - 02/28/2011  
 Version: Audit  
 Report Date: 03/17/2011

Currency	Customer	Customer Name	Division	Sub Set	Sub Set 2	Ship Address	Ship City	Ship State	Business Unit	Jan 2011 Spend	Feb 2011 Spend	Total Spend	
CAD	ONOT10009	CUST ACCT #1				50 RICHARDSON RD.	KANATA	ON	FCCAN	(65.16)	0.00	(\$65.16)	
CAD	ONOTT0241	CUST ACCT #2				50 RICHARDSON SIDE ROAD	KANATA	ON	FCCAN	0.00	0.00	\$0.00	
CAD	ONOTT0293	CUST ACCT #3				48 RICHARDSON RD.	KANATA	ON	FCCAN	0.00	0.00	\$0.00	
CAD	QCLAS0151	CUST ACCT #4				4760 Acorn Street	MONTREAL	QC	FCCAN	1,816.08	372.24	\$2,188.32	
CAD	QCMO20358	CUST ACCT #5				213 Blvd. du Havre	SALABERRY-DE-VALLEYFIELD	QC	FCCAN	0.00	0.00	\$0.00	
CAD	QCSAA0025	CUST ACCT #6				213 BLVD DU HAVRE	SALABERRY-DE-VALLEYFIELD	QC	FCCAN	0.00	0.00	\$0.00	
CAD	QCSTL0675	CUST ACCT #7				213 BLVD DU HAVRE	UNKNOWN	99	FCCAN	0.00	0.00	\$0.00	
										Subtotal Native	\$1,750.92	\$372.24	\$2,123.16
										Rate ( CAD )	1.00593	1.01385	
										<b>Subtotal USD</b>	<b>\$1,761.30</b>	<b>\$377.40</b>	<b>\$2,138.70</b>
USD	GAAT90244	CUST ACCT #8				1157 BATTLECREEK RD	JONESBORO	GA	FCUSA	0.00	0.00	\$0.00	
USD	MASPR1481	CUST ACCT #9				40 PROGRESS AVE	SPRINGFIELD	MA	FCUSA	775.80	(27.25)	\$748.55	
USD	SCCHR0469	CUST ACCT #10				4399 CORPORATE RD	NORTH CHARLESTON	SC	FCUSA	0.00	0.00	\$0.00	
USD	SCLAU0014	CUST ACCT #11				400 ASTEN DR	CLINTON	SC	FCUSA	5,974.82	8,460.99	\$14,435.81	
USD	SCLAU0192	CUST ACCT #12				400 ASTEN DR	CLINTON	SC	FCUSA	835.30	1,129.64	\$1,964.94	
USD	SCWAT0022	CUST ACCT #13				1310 N JEFFERIES BLVD	WALTERBORO	SC	FCUSA	5.21	0.00	\$5.21	
USD	VTBUR0614	CUST ACCT #14				192 INDUSTRIAL AVE	WILLISTON	VT	FCUSA	3,852.81	4,239.88	\$8,092.69	
USD	WIAPP0350	CUST ACCT #15				6480 W COLLEGE AVE	APPLETON	WI	FCUSA	995.12	1,936.16	\$2,931.28	
										Subtotal Native	\$12,439.06	\$15,739.42	\$28,178.48
										Rate ( USD )	1.00000	1.00000	
										<b>Subtotal USD</b>	<b>\$12,439.06</b>	<b>\$15,739.42</b>	<b>\$28,178.48</b>
<b>Total</b>										<b>Base (USD)</b>	<b>\$14,200.36</b>	<b>\$16,116.82</b>	<b>\$30,317.18</b>



**EX: Usage Detail**  
**Contract Audit: CUSTOMER NAME**

Period:  
 Version: Audit  
 Report Date: 03/18/2011

Customer Account	Customer	Division	Sub Set	Sub Set 2	Ship Address	Ship City	Ship St	Currency	Invoice #	Invoice Dt	PO Ref	Job No	Invoice Seq #	Bin Location	Fast Part #	Cust Part	Description	STD/BSS	Product Category	Qty Shipped	Invoice Price/Ea	Invoice Ext Price
ONOT10009	CUST ACCT #1				50 RICHARDSON RD.	KANATA	ON	CAD	ONOT116804	1/6/2011	733-1-vlc17v	733-1- vlc17v	5		1130818		10 x 1 PSQ SMS Z A	STD	FASTENERS	(100)	0.0266	(2.66)
ONOT10009	CUST ACCT #1				50 RICHARDSON RD.	KANATA	ON	CAD	ONOT116803	1/6/2011	733-1-xfiv8g	733-1-xfiv8g	1		1133207		1/4 X 1 FEND Z	STD	FASTENERS	(100)	0.0233	(2.33)
ONOT10009	CUST ACCT #1				50 RICHARDSON RD.	KANATA	ON	CAD	ONOT116804	1/6/2011	733-1-vlc17v	733-1- vlc17v	2		1133208		1/4 X 1 1/4 FEND Z	STD	FASTENERS	(100)	0.0348	(3.48)
ONOT10009	CUST ACCT #1				50 RICHARDSON RD.	KANATA	ON	CAD	ONOT116803	1/6/2011	733-1-xfiv8g	733-1-xfiv8g	2		48124		1 5/8 SH 12G 10'GAL	STD	FASTENERS	(2)	32.0238	(64.05)
ONOT10009	CUST ACCT #1				50 RICHARDSON RD.	KANATA	ON	CAD	ONOT116803	1/6/2011	733-1-xfiv8g	733-1-xfiv8g	3		48603		3/8-16 CHNUT W/SPRNG	STD	FASTENERS	(60)	0.7134	(42.80)
ONOT10009	CUST ACCT #1				50 RICHARDSON RD.	KANATA	ON	CAD	ONOT116804	1/6/2011	733-1-vlc17v	733-1- vlc17v	1		62212		3/8 SM MOUTH TOPBEAM	STD	FASTENERS	(10)	1.0082	(10.08)
ONOT10009	CUST ACCT #1				50 RICHARDSON RD.	KANATA	ON	CAD	ONOT116804	1/6/2011	733-1-vlc17v	733-1- vlc17v	4		57059		HOLE SAW 2 1/2 [40L]	STD	TOOLS AND ACCESSORIES	(1)	15.9551	(15.96)
ONOT10009	CUST ACCT #1				50 RICHARDSON RD.	KANATA	ON	CAD	ONOT116805	1/6/2011	7733-6110-19	7733-6110-19	2		1003329		92-675Sz8.5-9TNTGlv	STD	SAFETY SUPPLIES	(100)	0.0933	(9.33)
ONOT10009	CUST ACCT #1				50 RICHARDSON RD.	KANATA	ON	CAD	ONOT116805	1/6/2011	7733-6110-19	7733-6110-19	1		63159		3"x1000'RedDangerT pe	STD	SAFETY SUPPLIES	(1)	8.5518	(8.55)
ONOT10009	CUST ACCT #1				50 RICHARDSON RD.	KANATA	ON	CAD	ONOT116804	1/6/2011	733-1-vlc17v	733-1- vlc17v	3		0211480		10.1oz25WBFireCaulk	STD	TOOLS AND ACCESSORIES	(2)	14.2872	(28.57)
ONOT10009	CUST ACCT #1				50 RICHARDSON RD.	KANATA	ON	CAD	ONOT116805	1/6/2011	7733-6110-19	7733-6110-19	3		1008504		MedTopCowhideGlvs/ Pr	STD	SAFETY SUPPLIES	(2)	9.5499	(19.10)
ONOT10009	CUST ACCT #1				50 RICHARDSON RD.	KANATA	ON	CAD	ONOT116877	1/17/2011	Needed		1		1139534		M4-0.7x60mm DIN 912	STD	FASTENERS	50	0.1446	7.23
ONOT10009	CUST ACCT #1				48 RICHARDSON RD.	KANATA	ON	CAD	ONOT116991	1/27/2011			1		86142		M20-2.5x75 SHCS HK P	STD	MFG Standards	40	3.3630	134.52
QCLAS0151	CUST ACCT #4				4760 ACORN STREET	MONTREAL	QC	CAD	QCLAS5368	1/5/2011			1		36524		HEV HX Z 1 1/4-7	STD	FASTENERS	8	2.1138	16.91
QCLAS0151	CUST ACCT #4				4760 ACORN STREET	MONTREAL	QC	CAD	QCLAS5499	2/3/2011			4		90734		CHEESESLSMS 2-0.4X12Z	STD	FASTENERS	100	0.0355	3.55
QCLAS0151	CUST ACCT #4				4760 ACORN STREET	MONTREAL	QC	CAD	QCLAS5499	2/3/2011			6		7055525		W-420-D-5/8 Wheel	STD	DIRECT SHIP PRODUCTS	1	34.5704	34.57
QCLAS0151	CUST ACCT #4				4760 ACORN STREET	MONTREAL	QC	CAD	QCLAS5499	2/3/2011			5		0814099		PltRsBrshBrassRSH	STD	WELDING SUPPLIES	5	9.8107	49.05
QCLAS0151	CUST ACCT #4				4760 ACORN STREET	MONTREAL	QC	CAD	QCLAS5499	2/3/2011			1		7005068		1/64 JOBBER-STRAW	STD	CUTTING TOOLS	3	5.0500	15.15
QCLAS0151	CUST ACCT #4				4760 ACORN STREET	MONTREAL	QC	CAD	QCLAS5561	2/10/2011			14		110120386		HCS1/2-13x3 Z 5	STD	FASTENERS	50	0.4260	21.30
QCLAS0151	CUST ACCT #4				4760 ACORN STREET	MONTREAL	QC	CAD	QCLAS5561	2/10/2011			2		0135923		12.9 SHCS M6-1.0x40z	STD	FASTENERS	100	0.0966	9.66
QCLAS0151	CUST ACCT #4				4760 ACORN STREET	MONTREAL	QC	CAD	QCLAS5561	2/10/2011			3		1139586		M8-1.25X1612.9 SHCS	STD	FASTENERS	100	0.0757	7.57
<b>Total (Inv Ext Price):</b>																					<b>2,123.1586</b>	

Optional Fields      Optional Fields

Optional line items to view on report : Tax and Freight



**EX: Usage Summary**  
**Contract Audit: CUSTOMER NAME**

Period:  
 Version: Audit

Report Date: 02/07/2013

All Options Shown

Fastenal Part Number	Description	Frequency of Purchase	# of Invoices	# of Customers	Qty Shipped	Total Ext Price	Part Type	Concept	Category 1	Category 2	Category 3	Category 4
0111111	FUEL SURCHARGE	2	2	1	2	4.50	STD	80 - LABOR	18-Work Order Parts	Labor Charges		
0158665	1 1/4-12 A194 2H H/N	1	1	1	8	31.43	STD	01 - FASTENERS	01-Fasteners	04-Nuts	Heavy Hex Nuts	
0159881	3/8-16x2D WIREINSERT	1	1	1	25	11.94	STD	01 - FASTENERS	01-Fasteners	25-Thread Repair	Wire Inserts	
0210178	Combination Square	1	1	1	1	15.58	STD	02 - TOOLS AND ACCESSORIES	02-Tools & Equipment	13-Measuring, Leveling, Testing, and Inspection	Squares	
0210733	27mm12PtLngCombWr	1	1	1	1	34.33	STD	02 - TOOLS AND ACCESSORIES	02-Tools & Equipment	04-Hand Tools	Wrenches, Wrench Sets & Accessories	Combination Wrenches
0210736	30mm12PtLngCombWr	1	1	1	1	40.42	STD	02 - TOOLS AND ACCESSORIES	02-Tools & Equipment	04-Hand Tools	Wrenches, Wrench Sets & Accessories	Combination Wrenches
0210772	1/4"x3m Pocket Tape	1	1	1	3	29.23	STD	02 - TOOLS AND ACCESSORIES	02-Tools & Equipment	13-Measuring, Leveling, Testing, and Inspection	Tape Measures	
0215007	Alkaline C	7	7	1	17	15.79	STD	02 - TOOLS AND ACCESSORIES	02-Tools & Equipment	15-Flashlights and Batteries	Batteries	
0215598	W-3 Wedge	2	2	1	2	30.32	STD	02 - TOOLS AND ACCESSORIES	02-Tools & Equipment	04-Hand Tools	Wedges	
0222908	2"PlstcSpringClamp	2	2	1	12	11.62	STD	02 - TOOLS AND ACCESSORIES	02-Tools & Equipment	12-Clamping and Holding	Clamps	Spring Clamps
0223543	3 Pc AdjstWrnchSet	1	1	1	1	31.22	STD	02 - TOOLS AND ACCESSORIES	02-Tools & Equipment	04-Hand Tools	Wrenches, Wrench Sets & Accessories	Wrench Sets
0423381	2" S/S ExtRetRing	7	3	1	24	111.38	STD	04 - HYDRAULICS AND PNEUMATICS	01-Fasteners	13-Retaining Rings and Clips	Retaining Rings	External Retaining Rings
0441585	1/4 UNION	1	1	1	5	26.56	STD	04 - HYDRAULICS AND PNEUMATICS	08.5-Fleet & Automotive	01-Air Line Products	DOT Fittings	DOT Unions
0448225	1/4 Clr PolyTube100'	1	1	1	1	36.08	STD	04 - HYDRAULICS AND PNEUMATICS	08-Hydraulics & Pneumatics	04-Tubing and Tubing Accessories	Tubing	
0450286	1/2x3/8WrtdCapMlAdp	2	2	1	14	26.47	STD	04 - HYDRAULICS AND PNEUMATICS	07.3-Plumbing	01-Pipe Fittings	Pipe Adapters	
0450287	1/2x1/4WrtdCapMlAdp	1	1	1	10	22.75	STD	04 - HYDRAULICS AND PNEUMATICS	07.3-Plumbing	01-Pipe Fittings	Pipe Adapters	
0464002	304SS150 90ELBOW 3/8	2	1	1	24	36.91	STD	04 - HYDRAULICS AND PNEUMATICS	07.3-Plumbing	01-Pipe Fittings	Pipe Elbows	
0589951	3/4"Wht PD TwstrRope	3	3	1	1,800	1,101.42	STD	05 - MATERIAL HANDLING	12.5-Lifting and Rigging	Rope & Rope Accessories	Rope	
0589976	800 #18 Mason Line	2	2	1	33	183.15	STD	05 - MATERIAL HANDLING	12.5-Lifting and Rigging	Rope & Rope Accessories	Rope	
0600125	1500 Creless 2Ply TP	21	21	1	738	2,008.17	STD	06 - JANITORIAL SUPPLIES	10-Janitorial	11-Restroom Care	Bathroom Tissue	
0600146	800' Wht Roll Towel	17	16	1	156	1,106.75	STD	06 - JANITORIAL SUPPLIES	10-Janitorial	03-Wiping Products	Disposable Wipers & Towels	
0600277	BG727-09UnsupNitrle	18	18	1	38	36.51	STD	10 - SAFETY SUPPLIES	03-Safety	05-Hand Protection	Chemical Resistant Gloves	
10021-10629	GRIPSTER SPORT RED M	3	3	1	4	36.00	BSS	10 - SAFETY SUPPLIES	03-Safety	05-Hand Protection	Coated and Dipped Gloves	
1133618	1/4 SplitLW Z	3	3	2	600	4.44	STD	01 - FASTENERS	01-Fasteners	05-Washers	Lock Washers	
65527	1/4 X CLOSES808LK	1	1	1	25	21.65	STD	04 - HYDRAULICS AND PNEUMATICS	07.3-Plumbing	01-Pipe Fittings	Pipe Nipples	
7004821	17/64 HD JOBBR BLACK	1	1	1	10	30.40	STD	03 - CUTTING TOOLS	07-Cutting Tools & Metalworking	01-Holemaking and Drilling	Jobber Drills	
W2717354	STD CROWN STAPLER	1	1	1	1	100.00	STD	32 - SERVICE TOOL REPAIR				
W2720081	STD CROWN STAPLER	1	1	1	1	80.00	STD	32 - SERVICE TOOL REPAIR				
<b>Total</b>						<b>5,225.02</b>						

\*\*MULTIPLE CURRENCIES WILL BE TABULATED WITHIN THE REPORT\*\*



EXAMPLE REPORT - CONCEPT SPEND
Contract Description: CUSTOMER NAME
Currency Base: USD
Period: 01/01/2011 - 03/31/2011
Minimum \$ / Concept: 0
Version: Audit
Report Date: 12/23/2011

OPTION SHOWN: SUMMARY

Table with columns: Currency, Customer, Customer Name, Division, and 28 spend categories (01-FASTENERS to 28-ML SPEC PRODUCT). It includes a detailed breakdown of spend by customer and category, with subtotals for various divisions like STOREROOM, FAB SHOP, and SIDE OFFICE.

Summary columns: Total Spend, % of Total (USD), and Total % of Total (USD). The total spend is \$204,388.13, representing 90.60% of the total USD.





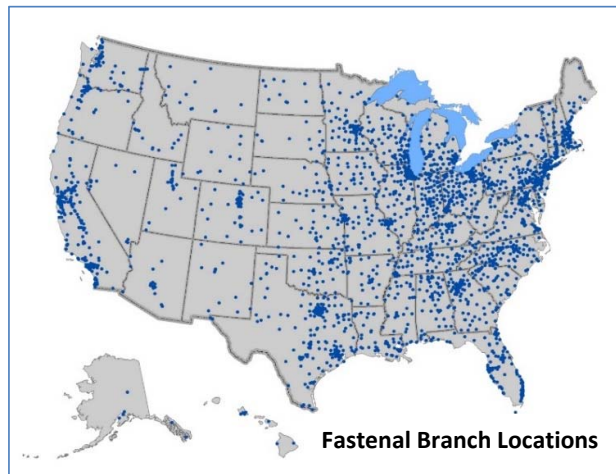
## Additional Services

### Same Day Service & Custom Inventory

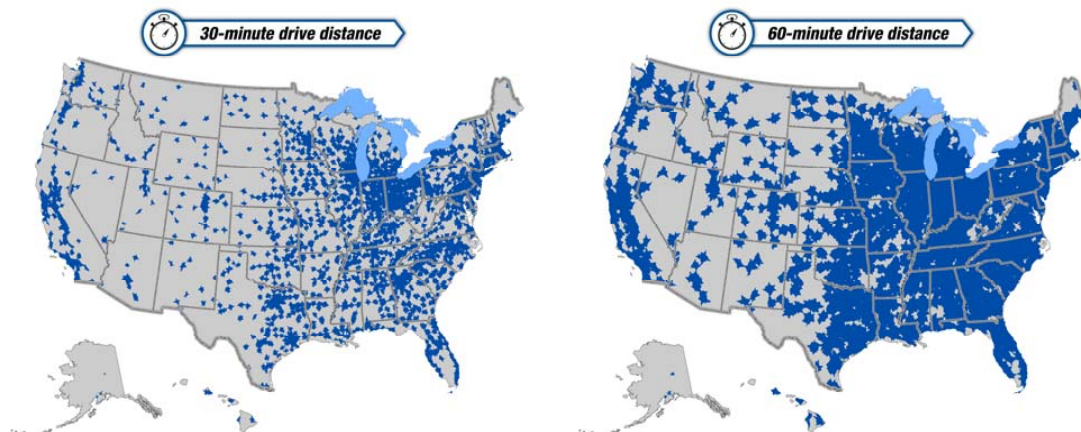
For most major national industrial suppliers, next-day delivery isn't just the current best practice – it's the best they can *possibly* do. Having built their distribution systems to direct-ship orders from remote distribution centers, the product is simply too far away from most areas of the country to be transported any faster. For these 'transactional' suppliers, progressing from two-day service to next-day service was a matter of incremental improvement; taking the next step would require a totally different approach.

At Fastenal, we understand that delivery speed is a function of distance – and that the shortest supply chain *wins*. So, while others have embraced a centralized direct-ship model (with a 'built-in' one-day lead time), we've never stopped working to *de*-centralize, providing faster, better service as we move ever closer to our customers.

The key has been our ability to cost-effectively operate local branches in not only major cities but also small towns and rural areas across North America, positioning dedicated service teams and customized inventory minutes away from the customers we serve. As a result, we're able to offer *same-day* service in more than 2,000 local U.S. markets.



In fact, 'same-day' may be too broad of a term. The maps below show the area our local branch teams can service within 30 minutes ... and 60 minutes. As you can see, if there's industrial activity in an area, we can generally be there within the hour.



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What does this mean for UC/CHESS/NIPA? When we think about lead time, we usually think of the unplanned purchasing environment – the ticking clock that begins when an outage or unforeseen need is discovered. To meet a broad range of spot-buy needs, each Fastenal branch offers a core inventory that includes thousands of the most commonly used SKUs. We also offer e-commerce tools that make it easy to view local branch inventory and procure same-day product solutions.

But the deeper value of our local stocking model is that it enables you to *avoid* these kinds of reactive, expensive transactions in the first place. As part of a national partnership, we would tailor your servicing branches' inventory to anticipate and support UC/CHESS/NIPA Participating Entities' local business needs, including high-use MRO supplies and critical spares – enabling you to significantly reduce inventory costs without risking outages.

The next step is to keep those planned needs flowing from the local branch to your facilities' points of use via best-in-class bin stock and vending solutions – taking the service timeframe from 'same day' to 'just in time.' Fastenal has been the dominant industry leader in VMI for decades, and the reason is clear: effective inventory management requires regular (potentially daily) site visits, hands-on labor to organize, monitor and put the inventory away, and close familiarity with decision-makers, end users, processes and changing needs. In short, it requires a *local presence*, which is why no other industrial supplier can match Fastenal's scope and level of service when it comes to inventory management.

## **FAST Solutions®**

Fastenal's menu of FAST Solutions can help UC/CHESS/NIPA Participating Entities capture time, eliminate waste, and free up resources. Please see below for details of the variety of programs Fastenal has to offer. Our attached FAST Solutions agreement(s) (vending, bin stock, onsite) will be executed and/or incorporated in the resulting Participating Addendum with the respective entity.

## **FAST Solutions®** **BIN STOCK**

Fastenal's bin stock solutions are a perfect fit for any MRO items you cannot dispense out of a vending machine but are still needed on your shelves. Each solution is unique, but all share three common elements:

1. A labeled location and min/max inventory range for each part.
2. A nearby Fastenal branch to carry the inventory and make sure you always have just the right amount on hand.
3. Detailed usage reporting by location, clarifying 'how much of which parts should be stocked where.'

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#### Manual Solutions:

##### **Fastenal Managed Inventory (FMI)**

Save time and money by utilizing our local experts to manage your bin stock inventory.

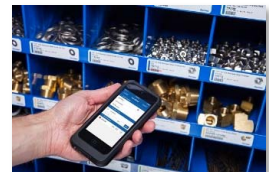
- We organize & label new or existing bins, collaborate to establish initial min/max levels and service schedule.
- We visit regularly to monitor & replenish inventory.
- Suggested replenishment orders are submitted, reviewed and approved via Fastenal.com.
- Flexible delivery (we deliver to dock or put product away).



##### **FAST Scan**

If you prefer to handle the scanning and ordering internally, Fastenal will provide an iOS-based scanning solution for your personnel to quickly generate replenishment orders.

- We organize and label bins and shelving.
- We set up profiles for local users on Fastenal.com and provide scanning devices.
- Your local personnel determine inventory levels and controls.
- We provide flexible delivery, reporting, and suggestions for improvement.



#### Electronic Solutions:

##### **FAST Scale**

Utilizes weight sensor technology to provide a real-time view of your *exact* quantity on hand (QOH) – a good fit for critical production parts. Users log onto Fastenal.com to view live inventory levels and adjust reorder triggers.

- We install the scale system, organize and label parts.
- An order is automatically generated when stock hits 'min' level.
- View and approve suggested orders via Fastenal.com.
- Flexible delivery (we deliver to dock or put product away).



##### **Auto Bins (coming soon)**

Offers a real-time view of your inventory 'health' ('above min,' 'below min' or 'out of stock' – not exact QOH) along with electronic signals prompting replenishment when stock runs low. There are two basic options:

- *Infrared Bins* – An order is triggered when stock falls below a specified 'water mark' in the bin.
- *2-Bin System* – An order is triggered by placing the empty bin next to an RFID chip built into the shelving.

## **FAST Solutions<sup>®</sup>**

**VENDING**

With tens of thousands of machines currently implemented at customer sites, Fastenal is the dominant leader in industrial vending. ... Why? It's a combination of our innovative technology, our low-cost, no-risk program, and most important of all, our "machine *behind* the machine" – the thousands of local Fastenal personnel making sure each solution is perpetually filled, functioning, and fully optimized for maximum savings.

- Wide variety of machines to support virtually any product needs.
- Dynamic web reporting – view real-time usage data when, where and how you want to see it.

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- Machines provided free of charge based on a one-year renewable service agreement.
- Your servicing Fastenal branch teams monitor and replenish the machines – no paperwork or labor required.
- Dedicated vending specialists work hand-in-hand with our local branches to analyze usage patterns, suggest areas for improvement, and make sure the solution is driving the results you want to see.
- Fastenal's industrial vending solutions have the added benefit of reducing product consumption, typically by 25-35%.



#### FAST 5000 & FAST 3000

With tens of thousands of units driving results at customer sites, this is the most widely-used industrial technology in the world – a simple, versatile solution to track and control items ranging from PPE to general MRO items. The FAST 3000 is simply a more compact version of the FAST 5000. Both can function as stand-alone solutions or used in conjunction with our standard lockers.

#### Standard Lockers

Our standard (semi-secure) lockers are used to: 1) track and control access to larger-sized consumable products (relying on the user to enter the quantity taken), and 2) automate check-out and return of tools and other assets. They can be used with a standalone controller or in conjunction with a FAST 5000 or FAST 3000 machine.



#### FAST 1000SL (Secure Locker) Series

This next-generation technology extends the benefits of vending to four very common (yet traditionally difficult to vend) product types: 1) boxes, 2) cylinders/cans, 3) 'floppy' items (Tyvek suits, belts, hoists, etc.), and 4) loose components (fasteners, fittings, cutting tools, etc.). The machines automatically sense and report the exact amount taken by each user, providing per-item traceability and a frictionless 'grab and go' experience.

#### Outdoor Lockers

With a tough steel exterior, ruggedized electronics and optional temperature control, these lockers are built to operate in harsh outdoor environments. Keep tools perpetually stocked, secure and accessible on the jobsite, and automatically track check-out/check-in of expensive tools.



#### FAST CT (Cutting Tool) Machines

Designed to dispense and track inserts and round tools, either individually or in pre-determined quantities. The compact design of the machines (combined with the low cost of our vending program) makes it practical to install multiple point-of-use machines throughout the shop (versus a single centralized unit) for increased productivity.

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## ***FAST Solutions*** ONSITE

The purest expression of our local service philosophy is our Onsite service model, positioning not only our solutions but also Fastenal personnel and Fastenal-owned inventory – essentially a dedicated branch – within the walls of your facilities. Just like vending and bin stocks, this is a natural extension of our distribution infrastructure and a model we've pioneered in our industry.



### **The Fastenal Onsite Advantage:**

- Full program customization based on process mapping exercise.
- Dedicated onsite Fastenal team to handle all inventory management functions – the first time your employees touch the product is at the point of use
- Consigned onsite inventory within the Fastenal crib – we own it until it's dispensed to your end-user
- Customized inventory modeling to eliminate stock-outs.
- Immediate access to planned needs (within our crib) and a variety of spot-buy needs (via our local branch).
- Detailed, flexible reporting based on your business priorities.
- Deep collaboration, including participation in Kaizen events and other company initiatives. (As we like to say, it's like having a team of supply chain experts on your staff, but not on your payroll.)

### **How Will Your Business Benefit?**

- ✓ **Save money**
  - Utilize Fastenal labor for purchasing, quality inspection, inventory management, etc.
  - Reduce transportation costs through better inventory planning and utilization of Fastenal's trucking system.
- ✓ **Reduce inventory/working capital**
  - Upon moving Onsite, we will sell down your current inventory and replace it with our own.
  - Moving forward, the inventory in the Fastenal crib is on our books until provided to the end user. This transformation creates a dollar-for-dollar reduction in your working capital.
- ✓ **Gain efficiency in your facility**
  - Simply put, *we are experts* – with the knowledge, solutions, and systems to run a truly world-class supply chain for your business.
  - Put our decades of experience to work for you in the areas of quality/source control, critical spares management, inventory planning, point-of-use supply flow, and other critical activities.

### **Integrated Solutions**

In conjunction with our Onsite service model, Fastenal personnel can perform any and all business functions, including purchasing and managing your non-Fastenal product needs (with no mark-ups added). Each integrated supply solution is unique and will require a detailed RFP to define the scope

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and responsibilities. To begin the process, our team of Lean Six Sigma specialists is prepared to perform a process mapping event.

## **FAST Solutions<sup>®</sup>** E-BUSINESS

Our e-business solutions are designed to streamline business processes while leveraging our local presence to provide the fastest possible service. This includes something no other national supplier can offer on a national level: *same-day* service for thousands of locally stocked items.

### **Fastenal.com**

Fastenal.com is a 24/7 window to research, source, procure, and manage a spectrum of MRO, OEM and Construction supplies. Leveraging our brick-and-mortar presence at 2,000+ U.S. locations, the site is designed to present the nearest – and therefore fastest – solutions to your product needs. That includes thousands of items available for same-day fulfillment at your servicing Fastenal branches.



### *Key Features & Functionality:*

- *My Branch:* Need it today? Click on your My Branch tab to see if the item you're searching for is stocked on your local Fastenal branch shelves.
- *In-Stock Alternative Products:* View the item you originally searched for as well as 'in-stock alternatives' offering the same fit, form and function – potential solutions for a faster lead time or lower cost.
- *Advanced Permissions Settings:* Control non-compliant spending by setting employee purchase limits, establishing authorized users and approvers, and creating an automated approval workflow.
- *eQuotes:* Edit and approve branch quotes, including suggested bin stock (eVMI) replenishment orders, without having to enter or re-type data.
- *Reports:* Access usage, vending, and cost savings reports to bring visibility to your overall spend with Fastenal.
- *Strategic Supply Recommendations:* If desired, we can analyze your usage activity and present opportunities to standardize purchases, switch to more cost-effective alternatives, and supply repetitive orders via a more strategic delivery method, such as a vending or bin stock solution.

### **B2B Integration**

B2B integration is either a direct connection between your internal ERP system and Fastenal, or a connection via a third-party procurement partner that supports electronic document exchange throughout the purchase-to-payment process. Reduce operational costs associated with the procurement process, eliminate double and manual data entry, and ensure adherence to supplier contracts and budgets.

Why Integrate With Fastenal?

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- *Experience & Flexibility* – Our in-house eBusiness department has nearly 20 years of experience developing and implementing custom integrated solutions for a broad range of customers. With capabilities ranging from different types of electronic documents and formats to fully customizable catalogs, we can quickly tailor a solution to support your system and unique business needs.
- *Local fulfillment at 2,000+ U.S. locations* – Our integration solutions are backed by local inventory and a familiar face for each of your locations. Our easy-to-use punchout catalog keeps your personnel connected with their servicing branches, with the ability to direct users to locally-stocked product options for same-day service. Features like eQuotes and Order Templates further streamline the process for ordering locally-managed inventory items.

Our integration solutions are built on open industry standards (**OCI, cXML, xCBL** and **Punchout**), and we offer integration via most leading e-business systems and portals, including:



#### FAST Crib

Monitor inventory, equipment, and even work orders – all within one platform. This web-based, barcode-driven solution supports total inventory control, including min/max-triggered replenishment and a full suite of reports providing visibility and accountability on an enterprise-wide level.

Our implementation team will oversee the entire setup process, from data gathering to labeling, and even training, so your local teams can learn how to use the system while it's being customized for them.



FAST Crib supports four key processes: inventory management, asset management, maintenance management and procurement. These core components can be custom-configured for use at any time:

- *Inventory & Asset Management:* The FAST Crib program can be customized to include anything your local personnel wish to control, issue, return, monitor, or procure. Items are loaded by part number to create barcodes which can be scanned and tracked to provide real-time inventory visibility. This works for all parts, not just items supplied by Fastenal.
- *Procurement Platform:* Manage all of your suppliers via a single portal utilized by all employees – great for managing spot buys, controlling rogue purchasing, and channeling spend to preferred suppliers. Comes pre-loaded with a 325,000-SKU Fastenal reference database.
- *Maintenance Management:* Streamline preventative maintenance with pre-formatted work orders tied to inventory with Bill of Material generation. Be proactive in your maintenance and understand the true cost to maintain assets and your facility.

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## Industry Specialists

As a complement to our local branch sales force, Fastenal has trained and deployed hundreds of industry specialists to provide high-level support in key areas of our business, including:

### Safety

To support our safety product offering, we've positioned 50+ trained Safety Specialists across the U.S. and Canada. These personnel carry multiple certifications, including Masters in Occupational Health and Safety, QSSP Certification, and OSHA 30-Hour Training. Their job is to identify hazards, document risk factors, garner worker feedback regarding PPE, and ultimately develop a business plan to reduce workplace incidents while maximizing productivity and profits.

Working with our key safety suppliers, Fastenal's Safety Specialists provide trainings and PPE equipment assessments for the following concepts:

- *Eye Protection* – product selection/rationalization, fit testing
- *Hearing Conservation* – fit testing
- *Face and Head Protection*
- *Respiratory Protection* – qualitative fit testing
- *Skin Care Needs Analysis* – prevention/reduction of occupational dermatitis, reduction in sick days
- *Hand Protection* – job-specific assessments, product testing
- *Fall Protection* – application assessment, harness/lanyard inspection, competent person training
- *Hoist and Sling Inspection and Certification*
- *Heat Stress Evaluation* – program development
- *Spill Containment and Flammable Storage*
- *Lock Out/Tag Out Program*
- *AED, BBP, First Aid Training*
- *ARC Flash Assessments*



### Manufacturing/Metalworking

As part of our metalworking product expansion, we've stationed 40+ Metalworking Specialists across North America. These individuals have undergone three levels of training, culminating with intensive hands-on training at our key suppliers' facilities. They work directly with customers to help them select the best products for the job and run them the right way for maximum productivity and cost-effectiveness.

### Consulting/Lean Solutions

Our 70+ employees who have completed Black Belt training and 110+ internally-trained 'Blue Belts' are available to participate in Lean events and support your Lean initiatives. Services include **DMAIC Process Mappings** – working with your personnel to map the movement of product through your current system and identify areas where costs can be reduced or eliminated.



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Based on the information gathered, a gap analysis is presented along with a business plan to achieve a specific cost savings goal.

## Product Services

### **Custom Packaging/Kitting**

Our 10 packaging facilities assemble 50,000 to 70,000 kits each day to meet our customers' needs. Our operation in Shanghai, China is located inside a free trade zone, enabling us to source product from the most qualified manufacturers in Asia and package it to meet your specifications. Depending on your needs, we can work with standard part numbers, non-standard parts, customer-specific parts, or a mix of all. Kitted solutions can include barcoding, lot number, company logo, assembly services (e.g., applying grease to an o-ring and placing it on a bolt), and multiple sub-kits within a master kit.

### **Product Sourcing**

Fastenal's sourcing model is a value-added service that we offer to customers to source products. The local Fastenal branch manages the sourcing, procurement, delivery, and, if required, the inventory management of the sourced product as part of a Fastenal vendor managed inventory solution.

## Reseller Subcontracting Program

Sourcing of non-core items is service that Fastenal offers to customers to procure items that are not available within Fastenal's distribution system. The local Fastenal branch manages the sourcing, procurement, delivery, and, if required, the inventory management of the sourced items as part of a Fastenal vendor managed inventory solution.

Fastenal's sourced items may be a direct line extension with an existing vendor or the item may be procured same day from local vendors. Additionally, for Participating Entities with Small Business goals, non-core items may be sourced through one of Fastenal's authorized resellers.

Under the Small Business Reseller program, the Small Business is the vendor of record and manages the sourcing, procurement, and invoicing of the item to the Participating Entity under Fastenal's contract. Depending upon the item, Fastenal may provide distribution, logistics and vendor managed inventory services.

Pricing for sourced items is based on current market conditions and is negotiated locally (either by Fastenal or the Small Business Reseller) on a per-order basis.

## Cost Savings Opportunities

**Vendor Consolidation.** As an efficient single source for thousands of corporately approved supplier partners, Fastenal can help you leverage spending and streamline costs for a vast range of MRO supplies.

**VMI / Vending.** Your servicing branches will stock product locally and keep just the right amount flowing to your points of use, eliminating costs associated with stock-outs, rush orders and excess inventory. Our industrial vending solutions have the added benefit of reducing product consumption, typically by 25–35%.

**Contract Pricing.** We can offer leveraged, consistent pricing for each of your locations – globally, nationally or regionally.

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**Reduced Freight Costs.** Our company-owned transportation fleet (8,000+ vehicles in all) enables us to move product efficiently and economize freight expenditures for our strategic customers.

**Product Standardization/Substitutions.** Your Fastenal account representative can identify redundant requests and cost-saving conversion opportunities.

**Brand Conversion.** Made by best-in-class domestic and global manufacturers, our Fastenal brand product lines present opportunities to reduce cost without sacrificing quality.

**E-Business Solutions.** We offer a range of solutions to minimize paperwork, processing time, and administrative costs.

**Dedicated Local Service.** Each of your locations will be serviced by a dedicated local branch team that will tailor its inventory and service to support your business goals.

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Dashboard Companies **Monitoring** Account Manager Decision Maker Portfolio Risk Manager Admin

**Search**  
 Enter Company Name, ID or D-U-N-S Number Enter City Select State/Province  Include Snapshots?

You are in: Search Results > Account ECF-FASTENAL COMPANY

**Account : FASTENAL COMPANY**

D-U-N-S® Number: 04-285-3634 - FASTENAL COMPANY / Account Number: 408048510 / Trade Names: FASTENAL

**Address** 2001 THEURER BLVD  
WINONA, MN, US - 55907

**Location Type** Headquarters  
**Phone** 507 454-5374  
**Fax** 507-454-6842  
**Web** www.fastenal.com

**Address** 2001 THEURER BLVD  
WINONA, MN, US

**Phone**  
**Fax**

**Assigned to:** Credit Department

**Last Review Date:** - [View More >](#)

**Endorsement:** apierce@fastenal.com

**In Folders:** [View >](#)

**Company Summary**

- [Detailed Trade Risk Insight](#)
- [Corporate Linkage](#)
- [Predictive Scores](#)
- [Trade Payments](#)
- [Public Filings](#)
- [Special Events](#)
- [History & Operations](#)
- [Financials](#)
- [Company News](#)
- [Notes & Documents](#)
- [Associations](#)
- [Account Information](#)
- [Aging](#)
- [Custom Scores](#)
- [Audit Trail](#)

How helpful was the D&B information for this company?

**Company Summary**

Currency: Shown in USD unless otherwise indicated

**Account Review Reasons**

Status: No Action Recommended

There is no active decision currently

**Score Bar**

<b>Financial Stress Score</b>		Low to Moderate Risk of severe financial stress.
<b>Commercial Credit Score Class</b>		Low to Moderate Risk of severe payment delinquency.
<b>Employees</b>	19624	Includes Officers, 400 employed here.
<b>Commercial Credit Score</b>		Low to Moderate Risk of severe payment delinquency.
<b>PAYDEX®</b>		Paying 9 days past due

**Latest Aging (11/18/2016)**

Aging Graph cannot be created

Total Outstanding : 0.0

**D&B Viability Rating**

1

**Viability Score**

High Risk Low Risk

Portfolio Comparison



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Detailed Trade Risk Insight™ To learn more, [Click here](#)

Days Beyond Terms Past 3 Months

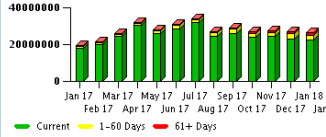


Dollar-weighted average of 2835 payment experiences reported from 456 Companies

Recent Derogatory Events

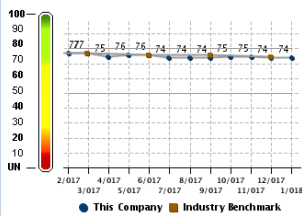
	Nov-17	Dec-17	Jan-18
Placed for Collection	-	-	21 on 1 acct
Bad Debt Written Off	-	1 on 1 acct	1 on 1 acct

Total Amount Current & Past Due - 13 Month Trend



[View Details](#)

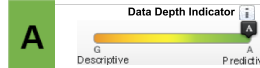
PAYDEX® Trend Chart



[View Details](#)

News & Alerts

There are no alerts for this company in the last 30 days.



Company Profile

Financial Data	Trade Payments	Company Size	Years in Business
Available	Available (3+Trade)	Large	Established

[View Details](#)

Current Credit Terms

Actual Credit Limit(USD)	Not Set
Previous Credit Limit(USD)	Not Available
Actual Payment Terms	Not Set
Actual Early Payment Discount	Not Set
Actual Term Status	Not Set
Total Outstanding	0.00
Credit Limit Remaining	
Credit Limit Utilization	0.0%

Company Overview

This is a headquarters location

Branch(es) or Division(s) exist	Y
Mailing Address	PO BOX 348 WINONA,MN55987
Chief Executive	DANIEL L FLORNESS, PRES-CEO
Stock Symbol	FAST
Year Started	1967
Employees	19624 (400 Here)
Financing	SECURED
SIC	5085 , 5072
Line of business	Whol industrial supplies
NAICS	423840
History Status	CLEAR
Financial Condition	GOOD

Stock Performance

FAST 52.52 -2.93 (-5.28%) [Trend Charts](#)

Previous Close:	55.44	Volume:	8839193.00
Daily High:	54.05	Daily Low:	51.50
52-Week High:	56.16	52-Week Low:	39.80
P/E:	27.9335	Market Cap:	15,092,305,491
EPS:	1.88	Div/Yield:	2.44

FirstRain Company News

- Fastenal (FAST) Meets Q4 Earnings Estimates, Today at 9:10 AM-Nasdaq
- Fastenal (NASDAQ:FAST) reported earnings of Today at 8:51 AM-Market Exclusive
- Fastenal tops profit and sales estimates Today at 6:57 AM-Market Watch
- Fastenal Co. Q4 Profit Rises 33% Today at 6:08 AM-Nasdaq
- Fastenal EPS in-line, beats on revenue Today at 6:07 AM-Seeking Alpha
- Fastenal Company Reports 2017 Annual and Today at 5:50 AM-Fastenal Company

Public Filings

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	Number of Records	Most Recent Filing Date
Bankruptcies	0	
Judgments	1	07/18/13
Liens	46	08/03/15
Suits	8	05/08/17
UCCs	298	01/05/18

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

[View Details](#)

Corporate Linkage

No parent company found. To view the full family tree, which may include branches, subsidiaries and affiliates, click on View Details.

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View Details

**Account Options**

- No manual review date is set for this Account
  - ▶ Set Manual Review Date.
- Account Review Preference is Set to: **Always Review**
  - ▶ Edit Account Review Preferences
- This account is assigned to Credit Managers
  - ▶ Reassign
- To delete this account click "Delete"
  - ▶ Delete

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## Service Metrics

**Stock Item Delivery:** Orders placed before 5:00 p.m. local time will ship the same day for next day delivery.

Fastenal agrees to these terms for any in-stock item that is stocked within our local distribution footprint of Fastenal branches.

Fastenal's distribution footprint allows us to exceed UC/CHESS/NIPA's delivery schedule of next day on many in-stock items by offering same-day service in 2,000+ local markets, something no other industrial supplier can do. The key to this solution has been our ability to cost-effectively operate local branches in not only major cities but also small towns and rural areas across North America, positioning dedicated service teams and customized inventory minutes away from the customers we serve. Fastenal's branch-based service model enables us to stock product locally for immediate availability, tailor local branch inventory to match our UC/CHESS/NIPA Participating Entities' needs, manage customers' inventory to lower their total cost of ownership, and provide industry leading in-person, flexible, value added customer service.

With our exceptional distribution network consisting of a footprint of 2,000+ local Fastenal branches and 17 distribution centers, Fastenal has a proven track record of superior past performance in supporting our public sector customers. Fastenal holds more than \$1 billion worth of inventory which is immediately available to UC/CHESS/NIPA Participating Entities through our local branches. Each Fastenal branch serves as a local distribution point for a vast range of MRO and Facilities Maintenance supplies – backed by our global distribution and sourcing strength, yet free to tailor its inventory and service to meet the needs of local customers. Branches are serviced by the nearest of 17 Fastenal distribution centers throughout the U.S. through our company-owned fleet of over 7,600 pick-up trucks; 315 Semis, and over 300 additional vans and sprinters. Our U.S.-based distribution centers are located in Akron, OH; Atlanta, GA; Denton, TX; Edwardsville, KS; High Point, NC; Houston, TX; Indianapolis, IN; Jessup, PA; Lakewood, WA; Leominster, MA; Modesto, CA; Orlando, FL; Pearl City, HI; Salt Lake City, UT; Spokane Valley, WA; and Winona, MN.

**Non Stock Item Delivery:** Contractor shall place the order on the same day it receives the order from a Location. Contractor shall then deliver the Product the next day after Contractor's receipt of the item unless the item is shipped direct to the ordering Location from the Manufacturer.

Fastenal agrees to these terms for Non Stock Item Delivery by placing the order on the same day we receive the order from the customer. We shall then deliver the product the next day after Fastenal receives the product in unless we ship direct to the customer.

**Fill Rate:** 98% order fill rate; 98% line fill rate

Fastenal agrees to these terms for 98% order and line item fill rate for Stock Items delivered next day for items that are in stock at the local servicing branch. In addition, Fastenal agrees to these terms for 98% order and line fill rate for Non Stock items being delivered the next day after receipt of the product.

**Returns:** Full credit guaranteed on any return regardless of reason if within thirty (30) days of receipt with receipt, invoice, packing slip or similar documentation.

For market basket and catalog products, Fastenal must approve cancellation of any order prior to shipment. Any returns for shipping errors, damage or loss upon delivery must be reported within 10 days of the delivery date. Except as otherwise agreed, Products will not be accepted for return after 30 days from the date of delivery to the Purchaser. Any cancellation or returns accepted after 30 days may be subject to a restocking fee and other charges, for which the Purchaser shall be responsible. All returns

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should be made to a Fastenal branch or as otherwise designated by Fastenal, and must be in resalable condition and accompanied with an Invoice.

Sourced Items ordered and delivered to the Customer may be non-returnable and non-refundable. Sourced Items that have been ordered by the Customer and are non-cancelable by the manufacturer, Customer must accept and pay for the delivered quantities, excluding non-conforming items. If Customer requests to cancel a Sourced Item order prior to shipment or delivery, Seller will exercise reasonable commercial efforts to discontinue the production of the items by the manufacturer. However, Customer will be responsible for any restocking fee or costs imposed by the manufacturer related to the cancellation of the Sourced Item. In the event the Customer requests Seller to stock and maintain an inventory of certain quantities of Sourced Item for Customer, Customer agrees to purchase all remaining Sourced Items maintained by Seller in its inventory at the time the contract is terminated or within thirty (30) days after Customer discontinues use of the Sourced Item.

**Return Pick-up:** Pick-up will occur within five (5) days from request. Return time frame begins as of date of request for pick-up.

For market basket and catalog products, Fastenal must approve cancellation of any order prior to shipment. Any returns for shipping errors, damage or loss upon delivery must be reported within 10 days of the delivery date.

**Credits:** Full credit issued in same form as payment and referencing the original purchase order number. Fastenal agrees to these terms based on our return policy.

**Report Requests:** Standard reports will be generated at the CHESS and Location or Participating Entity level quarterly or as necessary to track compliance.

Fastenal agrees to these terms.

**Delivery Accuracy:** 98% calculated based on percent of entire order fulfilled accurately.

Fastenal agrees to these terms.

**On-Time Delivery:** 98% calculated based upon the percent of the entire order arriving at the customer's required time.

Fastenal agrees to these terms for 98% On-Time Delivery for Stock Items delivered next day for items that are in stock at the local servicing branch. In addition, Fastenal agrees to these terms for 98% On-Time Delivery rate for Non Stock items being delivered the next day after receipt of the product.

**Invoice/Billing Accuracy:** 99%

Fastenal agrees to these terms.

**Customer Service Satisfaction:** Average score of 3.75 or better on a 5 point scale.

Fastenal agrees to the terms of a Customer Service Satisfaction survey and will use all reasonable efforts to create a survey that matches the score and point scale described above. Periodically, Fastenal provides our customers with a Satisfaction Survey that delves into many different services that the customer receives from Fastenal. This survey can be provided to CHESS upon implementation and any changes necessary can be discussed for this specific contract.

**Quote Turnaround:** 24 hours

Fastenal agrees to these terms.

**Response Time:** Emergency Calls 1 hour; Non-Emergency Calls 4 business hours; Emergency Resolution Time Best efforts until issue is resolved

Fastenal agrees to these terms.

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## EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

### 1.0 Scope of National Cooperative Contract

#### 1.1 Requirement

University of California (UC) (hereinafter defined and referred to as “Principal Procurement Agency”), on behalf of itself and the National Intergovernmental Purchasing Alliance Company (“National IPA”), is requesting proposals for Maintenance Repair and Operations (MRO) Supplies and Related Services. The intent of this Request for Proposal is that any contract between Principal Procurement Agency and Supplier resulting from this Request for Proposal (hereinafter defined and referred to as the “Master Agreement”) be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through National IPA’s cooperative purchasing program. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with National IPA (an example of which is included as Exhibit D) and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with National IPA as a Participating Public Agency in National IPA’s cooperative purchasing program. Registration with National IPA as a Participating Public Agency is accomplished by Public Agencies entering into a Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit C. The terms and pricing established in the resulting Master Agreement between the Supplier and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through National IPA.

All transactions, purchase orders, invoices, payments etc., will occur directly between the Supplier and each Participating Public Agency individually, and neither National IPA, any Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Supplier for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency.

This Exhibit A defines the expectations for qualifying Suppliers based on National IPA’s requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through National IPA.

These requirements are incorporated into and are considered an integral part of this RFP. National IPA reserves the right to determine whether or not to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies.

#### 1.2 Marketing, Sales and Administrative Support

During the term of the Master Agreement National IPA intends to provide marketing, sales and administrative support for Supplier pursuant to this section 1.2 that directly promotes the Supplier’s products and services to Participating Public Agencies through



multiple channels, each designed to promote specific products and services to Public Agencies on a national basis.

The National IPA marketing team will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Marketing collateral (print, electronic, email, presentations)
- B. Website development and support
- C. Trade shows/conferences/meetings
- D. Advertising
- E. Social Media
- F. Sales Team Support

The National IPA sales teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Individual sales calls
- B. Joint sales calls
- C. Communications/customer service
- D. Training sessions for Public Agency teams
- E. Training sessions for Supplier teams

The National IPA contracting teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies prospective Public Agencies through:

- A. Serving as the subject matter expert for questions regarding joint powers authority and state statutes and regulations for cooperative purchasing
- B. Training sessions for Public Agency teams
- C. Training sessions for Supplier teams
- D. Regular business reviews to monitor program success
- E. General contract administration

In the event of a single award, Suppliers are required to pay an administrative fee of 3% of the ~~total greater of the~~ Contract Sales under the Master Agreement ~~and Guaranteed Contract Sales under this Request for Proposal~~. Supplier will be required to execute the National IPA Administration Agreement (refer to Exhibit B).

Capitalized terms not otherwise defined herein shall have the meanings given to them in the Master Agreement or in the National Intergovernmental Purchasing Alliance Company Administration Agreement between Supplier and National IPA (the "National IPA Administration Agreement")

### **1.3 Estimated Volume**

The dollar volume purchased under the Master Agreement is estimated to be approximately \$500 million annually. While no minimum volume is guaranteed to Supplier, the estimated annual volume is projected based on the current annual volumes among the Principal Procurement Agency, other Participating Public Agencies that are anticipated to utilize the resulting Master Agreement to be made available to



them through National IPA, and volume growth into other Public Agencies through a coordinated marketing approach between Supplier and National IPA.

#### 1.4 Award Basis

The basis of any contract award resulting from this RFP made by Principal Procurement Agency will be the basis of award on a national level through National IPA. If multiple suppliers are awarded by Principal Procurement Agency under the Master Agreement, those same suppliers will be required to extend the Master Agreement to Participating Public Agencies through National IPA. Utilization of the Master Agreement by Participating Public Agencies will be at the discretion of the individual Participating Public Agency. Certain terms of the Master Agreement specifically applicable to the Principal Procurement Agency are subject to modification for each Participating Public Agency as Supplier, such Participating Public Agency and National IPA shall agree. Participating Agencies may request to enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in the Master Agreement (i.e. invoice requirements, order requirements, specialized delivery, diversity requirements such as minority and woman owned businesses, historically underutilized business, governing law, etc.). Any supplemental agreement developed as a result of the Master Agreement is exclusively between the Participating Agency and the Supplier (Contract Sales are reported to National IPA).

#### 1.5 Objectives of Cooperative Program

This RFP is intended to achieve the following objectives regarding availability through National IPA's cooperative program:

- A. Provide a comprehensive competitively solicited and awarded national agreement offering the Products covered by this solicitation to Participating Public Agencies;
- B. Establish the Master Agreement as the Supplier's primary go to market strategy [to the Education Market and one of the Supplier's go to market cooperative strategies](#) to Public Agencies nationwide;
- C. Achieve cost savings for Supplier and Public Agencies through a single solicitation process that will reduce the Supplier's need to respond to multiple solicitations and Public Agencies need to conduct their own solicitation process;
- D. Combine the aggregate purchasing volumes of Participating Public Agencies to achieve cost effective pricing.

## 2.0 REPRESENTATIONS AND COVENANTS

As a condition to Supplier entering into the Master Agreement, which would be available to all Public Agencies, Supplier must make certain representations, warranties and covenants to both the Principal Procurement Agency and National IPA designed to ensure the success of the Master Agreement for all Participating Public Agencies as well as the Supplier

#### 2.1 Corporate Commitment

Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is Supplier's primary "go to market" strategy for [the Education Market and one of the Supplier's "go to market" cooperative strategies](#) for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing



customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with National IPA and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFP response that will be responsible for the overall management of the Master Agreement.

## 2.2 Pricing Commitment

~~Supplier commits the not to exceed pricing provided under the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, that the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.~~

Fastenal is offering a pricing structure that represents a “ceiling price”. Participating Entities will not be charged more than the pricing negotiated but may be charged more favorable prices based upon market conditions, volume discounts, planned purchases that allow for Manufacturer specific Special Pricing Agreements (SPA) and other situational variations that regularly occur in a retail environment commonly known as deviations (liquidations, damaged goods, one time good will, seasonal items, local promotions, etc.).

Additionally, Fastenal’s price methodology with other State contracts and National Governmental Cooperatives is to negotiate the not to exceed or “ceiling price,” and these customers also share the same commercial sales practice. They are afforded the same opportunity for more favorable prices resulting from situational conditions and/or deviations, so it is not possible to make a best pricing representation.

## 2.3 Sales Commitment

Supplier commits to aggressively market the Master Agreement as its go to market strategy in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through National IPA nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to National IPA in accordance with the National IPA Administration Agreement. Supplier also commits that its sales force will be compensated, including sales incentives, for sales to Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

## 3.0 SUPPLIER QUALIFICATIONS

Supplier must supply the following information in order for the Principal Procurement Agency to determine Supplier’s qualifications to extend the resulting Master Agreement to Participating Public Agencies through National IPA.





### 3.1 Company

#### A. Brief history and description of your company.

The Fastenal story began in November 1967 when Bob Kierlin opened the first Fastenal store, a small one-stop fastener shop in his hometown of Winona, MN. It was a humble beginning, but during those early years we forged our identity as a supplier that earns opportunities by exceeding customers' expectations for service – an approach later summed up with four words: *Growth Through Customer Service*. Guided by this motto, Fastenal has grown (almost entirely organically) from that single store in Winona to North America's largest fastener seller and one of the world's most efficient distributors of Maintenance, Repair and Operations Supplies and related services.

We've always believed that great service starts with being close to our customers. This is why we operate 2,000+ local branches in the United States, far more than any other industrial supplier. Backed by our corporate resources, each branch tailors its inventory and service to support local needs – stocking high-use and critical items minutes away, managing a lean flow of inventory to the point of use, and introducing solutions that drive productivity and profits. This business model presents a compelling value proposition for our customers: tailored local inventory and service for each location, backed by consistent contract pricing and corporate support to drive organizational goals.

#### B. Total number and location of sales persons employed by your company.

Please see the attached "Fastenal Locations Details." Fastenal has nearly 10,000 sales representatives in more than 2,000 branch locations across the United States.

#### C. Number and location of support centers (if applicable).

Please see the attached "Fastenal Locations Details." Fastenal operates more than 2,000 branch locations in all 50 states.

#### D. Annual sales for the three previous fiscal years.

2017: \$4,390,500,000

2016: \$3,962,036,000

2015: \$3,869,187,000

#### E. Submit your FEIN and Dunn & Bradstreet report.

FEIN: 41-0948415

D&B #: 04 265 3634

### 3.2 Distribution, Logistics

#### A. Describe how your company proposes to distribute the products/service nationwide.

Fastenal prides itself on its local presence, which provides us with a unique position in the market to make same-day deliveries to UC/CHESS/NIPA Participating Entities across the entire United States. Our network of 2,000+ branches allows us to get the products needed to the end user with remarkable efficiency. We further streamline the supply chain by utilizing our own fleet of over 300 tractor-trailers that get our product to the local servicing branch from one of our 17 regional distribution centers. This means we do not rely exclusively on 3<sup>rd</sup> party carriers in order to get the product to where you need it.

In 2016 alone, Fastenal-owned vehicles drove 143 million miles and delivered 689 million pounds of product to Fastenal branches. This product was then delivered by our fleet of over 7,500 pickup trucks to our customer locations to service 45,000+ bin stocks, 73,000+ vending devices and 600+ customer

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onsite locations. Our Customer Service Project in 2016 greatly expanded the product offering in-branch as well, assisting in the diversification of product availability for increased same day delivery response.

- B. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.

Fastenal Company will typically handle all processing, handling, and shipping in-house. Third party carriers can be utilized upon customer request.

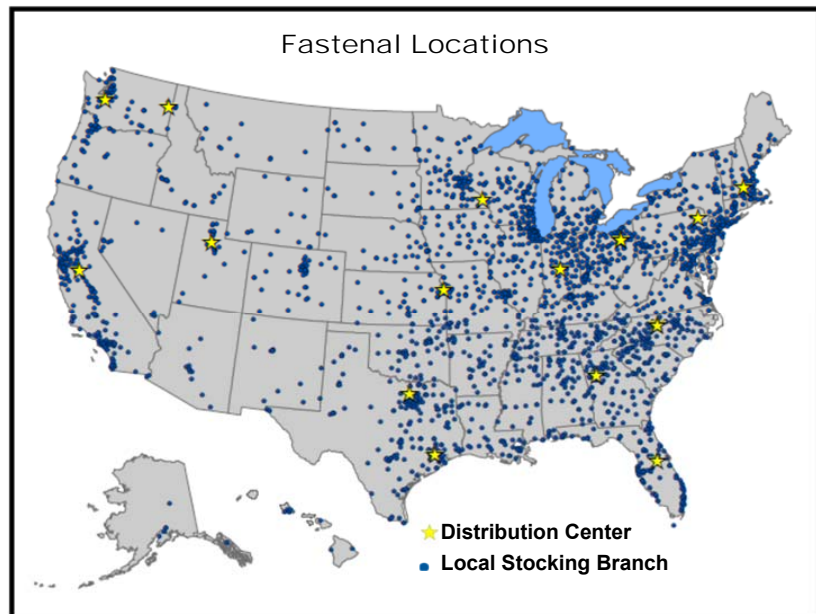
- C. Provide the number, size and location of your company's distribution facilities, warehouses and retail network as applicable.

At Fastenal, we understand that delivery speed is a function of distance – and that the shortest supply chain wins. So while others have embraced a centralized direct-ship model (with a 'built-in' one-day lead time), we've never stopped working to decentralize, providing faster, better service as we move ever closer to our customers.

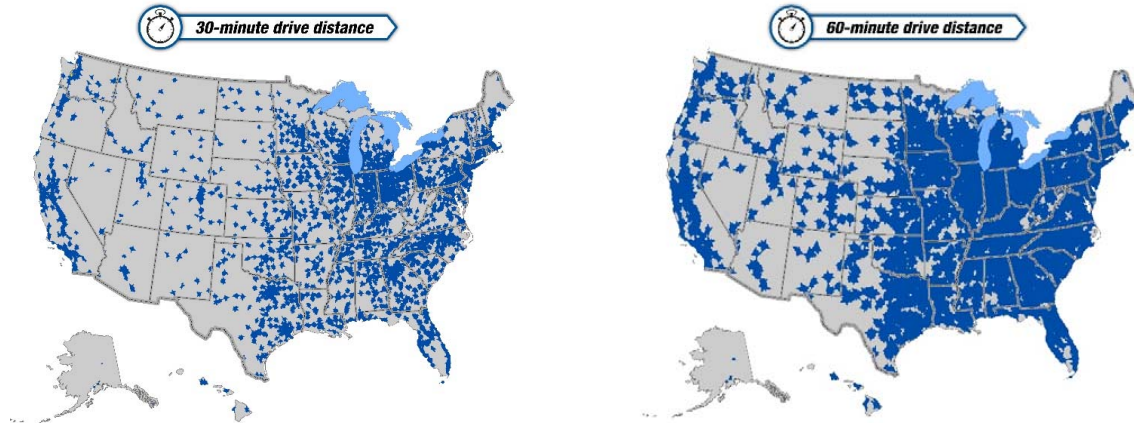
Fastenal's distribution footprint allows us to exceed UC/CHESS/NIPA's delivery schedule on many in-stock items by offering same-day service in 2,000+ local markets, something no other industrial supplier can do. The key to this

solution has been our ability to cost-effectively operate local branches in not only major cities but also small towns and rural areas across North America, positioning dedicated service teams and customized inventory minutes away from the customers we serve.

In fact, 'same-day' may be too broad of a term. The maps below show the areas our local branch teams can service within 30 minutes and 60 minutes. As you can see, if a UC/CHESS/NIPA Participating Entity has a need, we can generally be there within the hour.



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Fastenal's branch-based service model enables us to:

- Stock product locally for immediate availability
- Tailor local branch inventory to match UC/CHESS/NIPA Participating Entities' needs
- Manage customers' inventory to lower their total cost of ownership
- Provide industry leading in-person, flexible, value added customer service

Our multiple distribution points not only provide service to UC/CHESS/NIPA Participating Entities, they also contribute to each of the local communities by paying local taxes, hiring local employees, experiencing the local business environment, and understanding the culture and MRO requirements unique to that area. Please see the attached "Fastenal Location Details" for a full list of Fastenal's distribution points as well details regarding the economic impact and personnel employed in each state.

We are where you are. With our exceptional distribution network consisting of a footprint of 2,000+ local Fastenal branches and 17 distribution centers, Fastenal has a proven track record of superior past performance in supporting UC/CHESS/NIPA participating entities.

Fastenal holds more than \$1 billion worth of inventory, immediately available to UC/CHESS/NIPA participating entities through our local branches. Each Fastenal branch serves as a local distribution point for a vast range of MRO and Facilities Maintenance supplies – backed by our global distribution and sourcing strength, yet free to tailor its inventory and service to meet the needs of local customers.



Branches are serviced by the nearest of 17 Fastenal distribution centers throughout the U.S. through our company-owned fleet:

- Fleet Vehicles: 7,580
- Semis: 325
- Straight Trucks: 150
- Sprinters: 139

Our U.S.-based distribution centers are located in Akron, OH; Atlanta, GA; Denton, TX; Edwardsville, KS; High Point, NC; Houston, TX; Indianapolis, IN; Jessup, PA; Lakewood, WA; Leominster, MA; Modesto, CA; Orlando, FL;

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Pearl City, HI; Salt Lake City, UT; Spokane Valley, WA; and Winona, MN.

- D. State any return and restocking policy and fees, if applicable, associated with returns.

For market basket and catalog products, Fastenal must approve cancellation of any order prior to shipment. Any returns for shipping errors, damage or loss upon delivery must be reported within 10 days of the delivery date. Except as otherwise agreed, Products will not be accepted for return after 30 days from the date of delivery to the Purchaser. Any cancellation or returns accepted after 30 days may be subject to a restocking fee and other charges, for which the Purchaser shall be responsible. All returns should be made to a Fastenal branch or as otherwise designated by Fastenal, and must be in resalable condition and accompanied with an Invoice.

Sourced Items ordered and delivered to the Customer may be non-returnable and non-refundable. Sourced Items that have been ordered by the Customer and are non-cancelable by the manufacturer, Customer must accept and pay for the delivered quantities, excluding non-conforming items. If Customer requests to cancel a Sourced Item order prior to shipment or delivery, Seller will exercise reasonable commercial efforts to discontinue the production of the items by the manufacturer. However, Customer will be responsible for any restocking fee or costs imposed by the manufacturer related to the cancellation of the Sourced Item. In the event the Customer requests Seller to stock and maintain an inventory of certain quantities of Sourced Item for Customer, Customer agrees to purchase all remaining Sourced Items maintained by Seller in its inventory at the time the contract is terminated or within thirty (30) days after Customer discontinues use of the Sourced Item.

- E. Describe the full line of products and services offered by your company.

Fastenal's available product lines include: abrasives; adhesives, sealants & tape; cutting tools & metalworking; electrical; electronics & batteries; fasteners; fleet & automotive; hardware; HVAC & refrigeration; hydraulics; janitorial & cleaning; lighting; lubricants, coolants & fluids; machinery; material handling & storage; motors; office & breakroom supplies; outdoor products & equipment; packaging and shipping products; paint & painting supplies; plumbing; pneumatics; power transmission; pumps; raw materials; safety; security; test & measurement; tools & equipment; welding.

At Fastenal, we don't just provide quality products; we offer a spectrum of services to support our product lines. This includes a range of inventory management options (bin stock, vending, onsite, e-commerce); industrial services (custom chain sling fabrication & inspection; custom logo program; cut-to-length metal, chain & cable; hose fabrication; tool & hoist repair & certification; weld-to-length bandsaws); product services (product sourcing, custom packaging/kitting); manufacturing services (precision machining, hot forging, cold forming, stud bolting); customer training; and more.

### 3.3 Marketing and Sales

- A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as your company's primary go to market strategy to the Education Market and one of the Supplier's go to market cooperative strategies for Public Agencies to your teams nationwide, to include, but not limited to:
- i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy to the Education Market within first 10 days



- ii. Training and education of your national sales force with participation from the executive leadership of your company, along with the National IPA team within first 90 days

Fastenal's implementation plan will roll out in three phases: (1) announcement of the UC/CHESS/NIPA award; (2) execution of the Participating Addendums with current and potential Higher Education institutions; and (3) implementation of the UC/CHESS/NIPA Agreement with California universities and potential members throughout the United States.

Fastenal's implementation team is committed to promoting Fastenal's products, services, solutions, and preeminent customer service to all UC/CHESS/NIPA agencies and institutions of higher education in California and across the nation. Our team will execute a strategic marketing plan that will be rolled out in conjunction with the UC/CHESS/NIPA implementation/ training program.

This plan will focus on promoting both organizations and will ensure that our sales force and current and potential government customers understand the power of Fastenal and UC/CHESS/NIPA Agreement working together. We will utilize our considerable internal resources to achieve success, including our in-house Marketing and Graphic Design teams, print shop, and vinyl shop.

Our go-to-market strategy is to educate our sales and support personnel, provide tools to grow our local sales representatives' business through the UC/CHESS/NIPA Agreement, and promote the UC/CHESS/NIPA Agreement to our customers at every available opportunity. This implementation plan includes three phases:

Days  
1-10

Announcement  
of the UC/CHESS/  
NIPA Award

#### PHASE 1 ACTIVITIES

- Make immediate company announcement on our intranet site and release Fast News video to all Fastenal employees.
- Circulate press release announcement through AP, trade publications, and post on social media and Fastenal.com.
- Release video message from our President/CEO Dan Florness to all Fastenal employees endorsing the new UC/CHESS/NIPA Agreement.
- Hold conference calls with Fastenal sales leadership to discuss the details of the UC/CHESS/NIPA award and implementation plan.
- Publish a UC/CHESS/NIPA article in our Fastenal Quarterly newsletter which is distributed to all 21,000+ Fastenal employees.
- Create the internal UC/CHESS/NIPA landing page on our internal intranet site where Fastenal sales representatives will be directed to access: Master Service Agreement information, UC/CHESS/NIPA support contacts, Links to UC/CHESS/NIPA support pages, Summary of contracts and services offered, Fastenal School of Business training, and a downloadable training document to help prepare for sales calls.
- Create the Fastenal.com landing page dedicated to UC/CHESS/NIPA contract information.

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Days  
11-30

Execution of the  
UC/CHESS/NIPA  
Participating  
Addendums

#### PHASE 2 ACTIVITIES

- Meet with higher education contract administration personnel to understand the unique needs of each university, key initiatives, scope of the contract and cooperative use rules.
- Customize the UC/CHESS/NIPA contract to meet the universities' needs through market baskets, vending, onsite, vendor managed inventory, delivery, administrative fees, incentives, and marketing requirements.
- Work with each university system to obtain a listing of all entities who can utilize UC/CHESS/NIPA Agreement and obtain cooperative use rules and regulations.
- Execute a Participating Addendum within each university.
- Hold the UC/CHESS/NIPA implementation meeting with key universities. Implementation meetings with the customer can be set up as an in-person meeting, E-Learn Center, webinar, conference calls, and/or audio/video. Implementation meetings will consist of two stages:
  - Stage 1 Initial Preparation & Strategy Session
    - Custom needs analysis
    - Evaluate resources needed
    - Establish implementation strategy to meet University's unique needs
    - Develop project timeline (implementation team)
    - Develop event details
    - Create and distribute co-branded customized flyer and/or email for event
    - Collaborate with implementation team on items needed for workshop success
  - Stage 2 - Action Steps
    - Confirm internal and external workshop attendees
    - Create goals for each UC/CHESS/NIPA Participating Entity
    - Begin workshops at specified customer sites
    - Perform UC/CHESS/NIPA customer site analysis
    - Educate UC/CHESS/NIPA Participating Entities on various methods available to acquire products within the contract.
    - Learn how to register for an account on [www.fastenal.com](http://www.fastenal.com) and other E-Commerce platforms
    - Learn about Fastenal's government-specific services and solutions, including but not limited to: Vending, Onsite, Sustainable Products & Solutions, Supplier Diversity, Emergency Preparedness, Cost Savings, and more
    - Set up monthly, quarterly or semi-annual business reviews to ensure key objectives and cost saving measures are being met with each participating entity
    - Monitor cost savings goals, continuous improvement initiatives, training, service implementation and outreach initiatives to ensure successful implementation of the customer needs and requirements

Days  
31-90

Implementation  
of the UC/CHESS/  
NIPA Agreements  
with Higher  
Education  
Institutions

#### PHASE 3 ACTIVITIES

- Launch email and telemarketing campaign to all Fastenal employees detailing the UC/CHESS/NIPA Agreement and action items for the coming weeks to support the agreement.
- Create co-branded marketing materials which will be available for Fastenal sales representatives on the UC/CHESS/NIPA intranet landing page. These marketing materials include:
  - UC/CHESS/NIPA Agreement executive summary
  - Product-specific flyers for: Facilities Maintenance, Lighting, and Industrial Supplies & Tools
  - Sustainable products & solutions
  - Supplier Diversity products & solutions
  - FAST Solutions resources (vending, onsite, bin stock and eBusiness solutions)
  - Emergency preparedness plan
- Complete UC/CHESS/NIPA training with each local branch to ensure each branch understands the scope of the UC/CHESS/NIPA contract.
- Distribute co-branded UC/CHESS/NIPA literature to Higher Education agencies via our local Fastenal sales employees.

The implementation team will include: Regional & State Government Sales representatives, District Managers, General Managers, local Outside Sales Representatives, and others as required. Each local Fastenal branch will work with its Regional & State Government Sales representative to initiate UC/CHESS/NIPA Implementation Workshops for current and potential government customers.

#### Key Implementation & Marketing Support Contacts

Kevin Fitzgerald – VP of Government Sales  
 Erik McKenna – Director of Government Sales – West  
 Bill Franssen – Director of Government Sales – East  
 Richard Warren – Director of Government Sales – Central  
 Zach Wise – Government Sales Manager  
 Jeff Hicks – VP of FAST Solutions  
 Brooke Mlsna – VP of Marketing  
 Donnalee Papenfuss – VP of Contract Development & Support

- B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:
  - i. Creation and distribution of a co-branded press release to trade publications



- ii. Announcement, contract details and contact information published on the Supplier company website within first 90 days
- iii. Design, publication and distribution of co-branded marketing materials within first 90 days
- iv. Commitment to attendance and participation with National IPA at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement
- v. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by National IPA for partner suppliers. Booth space will be purchased and staffed by your company. In addition, you commit to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by National IPA.
- vi. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement
- vii. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)
- viii. Dedicated National IPA internet web-based homepage on Supplier website with:
  - National IPA standard logo;
  - Copy of original Request for Proposal;
  - Copy of contract and amendments between Principal Procurement Agency and Supplier;
  - Summary of Products and pricing;
  - Marketing Materials
  - Electronic link to National IPA's website including the online registration page;
  - A dedicated toll free number and email address for National IPA

Fastenal's marketing team is committed to promoting Fastenal's products, services, solutions, and preeminent customer service to all UC/CHESS/NIPA Participating Entities and institutions of higher education in California and across the nation. Our team will execute a strategic marketing plan that will be rolled out in conjunction with the UC/CHESS/NIPA implementation/ training program.

This plan will focus on promoting both organizations and will ensure that our sales force and current and potential government customers understand the power of Fastenal and UC/CHESS/NIPA Agreement working together. We will utilize our considerable internal resources to achieve success, including our in-house Marketing and Graphic Design teams, print shop, and vinyl shop.

Our go-to-market strategy is to educate our sales and support personnel, provide tools to grow our local sales representatives' business through the UC/CHESS/NIPA Agreement, and promote the UC/CHESS/NIPA Agreement to our customers at every available opportunity. This marketing plan includes:

- Make immediate company announcement on our intranet site and release Fast News video to all Fastenal employees.
- Circulate a co-branded press release announcement through AP, trade publications, and post on social media and Fastenal.com.

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- Release video message from our President/CEO, Dan Florness, to all Fastenal employees endorsing the new UC/CHESS/NIPA Agreement.
- Hold conference calls with Fastenal sales leadership to discuss the details of the UC/CHESS/NIPA award and implementation plan.
- Publish a CHESS-National IPA article in our Fastenal Quarterly newsletter which is distributed to all 21,000+ Fastenal employees.
- Create the internal UC/CHESS/NIPA landing page on our internal intranet site where Fastenal sales representatives will be directed to access: Master Service Agreement information, UC/CHESS/NIPA support contacts, links to UC/CHESS/NIPA support pages, summary of contracts and services offered, Fastenal School of Business training, and a downloadable training document to help prepare for sales calls.
- Create the Fastenal.com landing page dedicated to UC/CHESS/NIPA contract information which will include
  - National IPA and CHESS logo
  - Links to the National IPA and CHESS websites
  - Summary of the contract and the services offered
  - Due diligence documents such as a copy of the solicitation, marketing materials, amendments and pricing
- Launch email and telemarketing campaign to all Fastenal employees, current and potential customers detailing the UC/CHESS/NIPA Agreement.
- Create co-branded marketing materials which will be available for Fastenal sales representatives on the UC/CHESS/NIPA intranet landing page. These marketing materials include:
  - UC/CHESS/NIPA Agreement executive summary
  - Product-specific flyers for: Facilities Maintenance, Lighting, and Industrial Supplies & Tools
  - Sustainable products & solutions
  - Supplier Diversity products & solutions
  - FAST Solutions resources (vending, onsite, bin stock and eBusiness solutions)
  - Emergency preparedness plan
- Complete UC/CHESS/NIPA training with each local branch to ensure each branch understands the scope of the UC/CHESS/NIPA Agreement.
- Distribute co-branded UC/CHESS/NIPA literature to Higher Education agencies in each via our local Fastenal sales employees and direct mail campaign.
- Publish advertisements in national or regional government trade publications.

#### **Print Marketing**

Our in-house Marketing, Graphic Design, and Print and Vinyl Shop teams will assist our Government Sales team and local branches in developing customized UC/CHESS/NIPA literature for our current and potential customers. Our teams work under quick turnaround times and are able to produce printed literature at a substantially lower cost than outside print vendors. We also publish barcodes on all of our printed literature, which allows us to track each piece's distribution and sales impact down to the individual customer level. Our print marketing materials include flyers, linecards, brochures, catalogs, direct mail, advertisements, and more.

#### **Online Marketing**

*Fastenal.com*

Fastenal has focused tremendous effort and resources toward improving our site functionality,

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performance, and product availability. The growing awareness of our website, both internally and externally, has created many opportunities for us to market our products, services, and solutions through targeted approaches via referral sources, searches on our website, etc. Upon award of the UC/CHESS/NIPA Agreement, our Web Marketing team will create and monitor the UC/CHESS/NIPA landing page and develop targeted campaigns to continue to drive traffic to this page. Web promotions can also be developed at the discretion of UC/CHESS/NIPA and the Government Sales team.

#### *Email Marketing*

Fastenal's email marketing program has a proven track record of reaching active email subscribers. We will support the UC/CHESS/NIPA Agreement by developing co-branded, customized email campaigns. One thing that makes our program unique is that customers receive personalized emails from their Fastenal sales representative, improving campaign effectiveness while helping to grow customer relationships. Our email marketing program also offers detailed reporting for our Government Sales and local sales teams, which will be crucial to measuring the success of the email marketing program promoting the UC/CHESS/NIPA Agreement to current and potential customers.

#### **Tradeshows/Events**

Fastenal is committed to attending government tradeshows when applicable. Tradeshows we have attended and will continue to participate in are:

- NAEP
- NIGP
- National IPA Strategic Partner Summit
- National IPA Regional Cooperative Summits
- NASPO Exchange
- CAPPO
- APPA
- Various Participating State shows, as opportunities arise
- Various Green/Sustainable and Supplier Diversity shows

We also host our own annual tradeshow events, which provide an excellent venue to showcase our government capabilities to thousands of employees, suppliers and customers. Upon award of the UC/CHESS/NIPA Agreement, Fastenal will commit to promoting and providing training for the UC/CHESS/NIPA Agreement at the Fastenal Customer Show in Nashville, TN.

- C. Describe how your company will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through National IPA. Include a list of current cooperative contracts (regional and national) your company holds and describe how the Master Agreement will be positioned among the other cooperative agreements.

Currently, Fastenal holds the Region 4 National IPA cooperative contract and a NASPO ValuePoint contract. Fastenal is very selective with the national cooperatives we choose to partner with, thus reducing the amount of conflicting targets and sales strategies among our national cooperatives.

Fastenal will present the UC/CHESS/NIPA Agreement to all eligible Participating Entities, regardless of their current contract status. The UC/CHESS/NIPA Agreement will be Fastenal's primary go to market strategy for the Education Market and one of our go to market cooperative strategies for other Public Agencies. Fastenal will partner with the National IPA sales team to gain new business and target existing

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customers who would benefit from the UC/CHESS/NIPA Agreement. New or existing Fastenal customers will need to declare their intent to participate in the UC/CHESS/NIPA Agreement by submitting a Participation Form or Participating Addendum. Participation Forms will be available on fastenal.com and require no minimum spend for eligible members. A signed Participating Addendum will require a \$150,000 yearly spend commitment from the Participating Entity and will be required to receive the incentives offered in this agreement. Please see the attached "Draft UC MRO Participating Addendum."

- D. Acknowledge that your company agrees to provide its company/corporate logo(s) to National IPA and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of National IPA logo will require permission for reproduction, as well.

Fastenal agrees with and acknowledges the logo requirements in Section D.

- E. Supplier is responsible for proactive direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by National IPA. All sales materials are to use the National IPA logo. At a minimum, the Supplier's sales initiatives should communicate:
- i. Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
  - ~~ii.~~ ~~Best government pricing~~
  - ~~iii.~~ ~~ii.~~ No cost to participate
  - ~~iv.~~ ~~iii.~~ Non-exclusive contract

Fastenal will aggressively promote the UC/CHESS/NIPA Agreement to all eligible Participating Entities as outlined in our marketing and implementation plans above. Fastenal will demonstrate to eligible Participating Entities that this agreement was competitively solicited and publically awarded, is free to participate and it is a non-exclusive contract.

Fastenal is offering a pricing structure that represents a "ceiling price." Participating Entities will not be charged more than the pricing negotiated but may be charged more favorable prices based upon market conditions, volume discounts, planned purchases that allow for Manufacturer specific Special Pricing Agreements (SPA) and other situational variations that regularly occur in a retail environment commonly known as deviations (liquidations, damaged goods, one time good will, seasonal items, local promotions, etc.).

Additionally, Fastenal's price methodology with other State contracts and National Governmental Cooperatives is to negotiate the not to exceed or "ceiling price," and these customers also share the same commercial sales practice. They are afforded the same opportunity for more favorable prices resulting from situational conditions and/or deviations, so it is not possible to make a best pricing representation.

- F. Supplier is responsible for the training of its national sales force on the Master Agreement. At a minimum, sales training should include:
- i. Key features of Master Agreement
  - ii. Working knowledge of the solicitation process
  - iii. Awareness of the range of Public Agencies that can utilize the Master Agreement through National IPA
  - iv. Knowledge of benefits of the use of cooperative contracts



Fastenal's Government Sales Manager will be responsible for arranging and administrating the training of the UC/CHESS/NIPA Agreement to the national sales force as explained in the implementation and marketing plans above, which will include:

- i. Key features of Master Agreement
- ii. Working knowledge of the solicitation process
- iii. Awareness of the range of Public Agencies that can utilize the Master Agreement through National IPA
- iv. Knowledge of benefits of the use of cooperative contracts

Fastenal will also partner with the National IPA training team to coordinate training opportunities and objectives for the life of this agreement.

G. Provide contact information for the person(s), who will be responsible for:

- i. Marketing  
Zach Wise  
Government Sales Manager  
P: (507) 313-7206  
[zwise@fastenal.com](mailto:zwise@fastenal.com)
- ii. Sales  
Zach Wise  
Government Sales Manager  
P: (507) 313-7206  
[zwise@fastenal.com](mailto:zwise@fastenal.com)
- iii. Sales Support  
Zach Wise  
Government Sales Manager  
P: (507) 313-7206  
[zwise@fastenal.com](mailto:zwise@fastenal.com)
- iv. Financial Reporting  
Monica Nelton  
Sales Development Manager  
P: (507) 313-7633  
F: (507) 453-7145  
[mnelson@fastenal.com](mailto:mnelson@fastenal.com)
- v. Contracts  
Zach Wise  
Government Sales Manager  
P: (507) 313-7206  
[zwise@fastenal.com](mailto:zwise@fastenal.com)

H. Describe in detail how your company's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.

Local Branches:

UC/CHESS/NIPA Participating Entities are serviced by a local Fastenal branch team that is dedicated to their satisfaction. With nearly 10,000 sales personnel nationwide, Fastenal's level of support and accountability is unparalleled among industrial supply distributors. Fastenal customers rely on their direct relationship with local personnel who can solve problems, provide on-site/on-call service, and

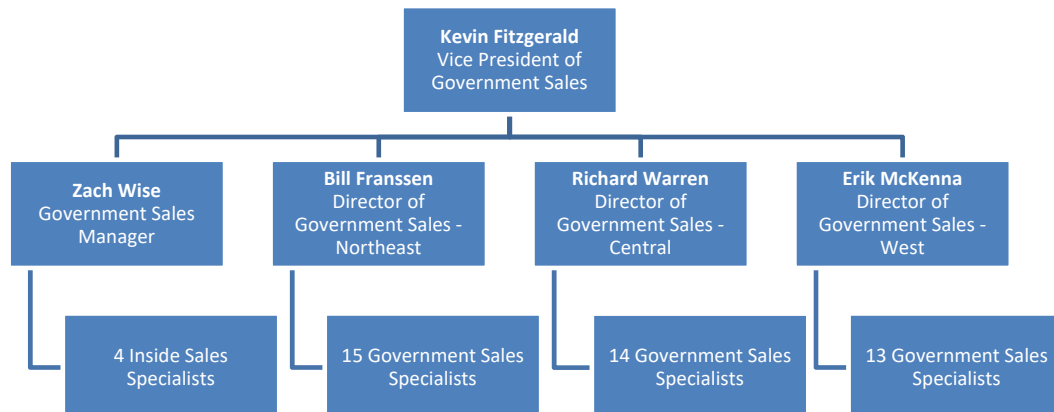


support their needs. This is what sets Fastenal apart in the eyes of our customers – knowing that their dedicated Outside Sales Representative will be stopping by to assist with:

- product requisition
- billing/lead time questions
- answering sourcing questions
- providing local insight into supply chain solutions
- demonstrations, promotions, training, product applications, new item introductions
- warrantee issues
- recycling programs

No matter where a member is located – from a remote rural area to a major metropolis – they benefit from a local relationship backed by corporate support and a national distribution network.

Government Sales Department:



Fastenal’s Government Sales department is composed of high-level professional sales people dedicated to the success of the UC/CHESS/NIPA Agreement. This includes Mr. Kevin Fitzgerald, VP of Government Sales; Mr. Erik McKenna, Director of Government Sales – West; Mr. Bill Franssen, Director of Government Sales – Northeast; Mr. Richard Warren, Director of Government Sales – Central; and Mr. Zach Wise, Government Sales Manager.

Reporting to the Government Sales Management team is a national team of professional, experienced Government Sales Specialists. Each Participating Entity will be supported by Fastenal Government Sales Specialists whose focus is strictly State agencies, higher education, and political subdivisions.

In addition to the team above, Fastenal is committed to implementing a dedicated Education team strategically positioned around the country to work with the National IPA team to drive the success of this contract.

All of our specialists work directly with agencies and Fastenal branches to:

- support contract best practice, compliance, and training (including customer and employee training)
- develop custom market baskets and additional discounts within agencies
- support FAST Solutions implementation
- respond to disasters
- resolve issues

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- perform quarterly business reviews (QBR) and ensure overall customer satisfaction.

Contact Information

Kevin Fitzgerald  
 VP of Government Sales  
 P: (507) 453-8565  
 F: (507) 494-0732  
[kfitzger@fastenal.com](mailto:kfitzger@fastenal.com)

- I. Explain in detail how the sales teams will work with the National IPA team to implement, grow and service the national program.

Fastenal has enjoyed a close working relationship with the National IPA Regional Managers and has a history of success in selecting and growing sales targets by introducing Fastenal and the National IPA contract. Fastenal and National IPA will also continue to work together to train Fastenal sales people on the features of this contract and how to drive success.

Fastenal's Government Sales team will coordinate with National IPA's sales team on selecting targets and implementing the contract to meet our customers' service needs. Fastenal sales leadership will host monthly sales meetings with National IPA leadership to measure progress, define action items, and ensure the continuous growth of the contract.

In addition, Fastenal is committed to implementing a dedicated Education team strategically positioned around the country to work with the National IPA team to drive the success of this contract.

The National IPA team will also have access to our sales teams that are dedicated to driving solutions for our customers. These teams include, but are not limited to:

- Safety Sales Specialists
- Supply Chain Consultants
- Solutions (Vending) Sales Specialists
- Inside Sales Team

- J. Explain in detail how your organization will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set-up, etc.

Fastenal will continue to have Zach Wise, Government Sales Manager, as the single point of contact throughout the term of the agreement. Zach will be responsible for maximizing sales effort, coordinating marketing plans, and working with National IPA and Fastenal Sales strategies. In addition, our Government sales coordination team has a proven track record over the years of adding Participating Entities to the agreement in a timely manner.

- K. State the amount of your company's Public Agency sales for the previous fiscal year. Provide a list of your top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

Fastenal Company does not provide customer-specific information as it is confidential and proprietary.



- L. Describe your company's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.

One of Fastenal's key differentiators in the industrial supply distribution marketplace is the number of options we offer for order placement.

Below is a look at the various ways UC/CHESS/NIPA Participating Entities can order from Fastenal:

WALK-IN / WALK-OUT AT THE LOCAL FASTENAL BRANCH	
<p>UC/CHESS/NIPA Participating Entities can order items by walking into the local branch, calling the branch, or faxing or emailing their order. Local branches are open during normal business hours of 7:30 a.m. to 5:00 p.m. local time, Monday through Friday. Branches can be opened after hours for emergency service. Local Fastenal branch information is available 24/7 via <a href="http://www.fastenal.com">www.fastenal.com</a> under the Branch Locator as well as in the local phone books in more than 2,000 markets.</p>	
CUSTOMER SITE VISITS	
<p>With nearly 10,000 local sales representatives, Fastenal makes more than three million customer site visits per year. The goal of these visits is to provide superior customer service and drive cost savings to each of Fastenal's customers by providing a local person to help in the ordering process.</p>	
FASTENAL.COM	
<p>UC/CHESS/NIPA Participating Entities who prefer to place their orders online have the option to place orders through Fastenal's state-of-the-art website. Entities will be able to log in with their branch account number to view the UC/CHESS/NIPA online catalog. Fastenal primarily fulfills online orders at the local branch, maintaining the continuity of the local relationship as well as the order history for local inventory stocking models and reporting.</p>	
FAST SOLUTIONS – INVENTORY MANAGEMENT	
<p>Local Fastenal branches can stock customized dedicated inventory for UC/CHESS/NIPA Participating Entities and keep just the right amount flowing to their stocking locations, minimizing waste, downtime, and total costs. Through these programs, local Fastenal personnel take on the “heavy</p>	

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lifting” of inventory monitoring, ordering, and replenishment. FAST Solutions are tailored to meet the needs of each individual site.

**BIN STOCK:** Fastenal currently has 40,000+ bin stock solutions implemented at customer facilities. Entities utilize this solution to organize and add efficiency to the ordering process managed by the member or Fastenal. We organize & label new or existing bins and collaborate to establish initial min/max levels and service schedule. Suggested replenishment orders are submitted, reviewed and approved via Fastenal.com.



**VENDING:** Fastenal currently has 73,000+ industrial vending machines installed at customer sites. Entities position these devices at the point of use allowing more efficient access to inventory all while maintaining security and ensuring allocation rules are followed. When stock runs low, the machine sends an automated notification to the servicing branch and the Fastenal representative initiates the restock process.

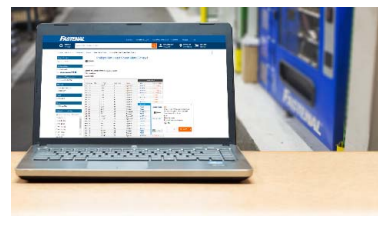


**ONSITE:** Fastenal currently has 600+ onsite locations. Participating Entities who implement an onsite program can streamline all of these procurement needs:

- Point-of-use access via onsite representative to source, procure, and expedite product needs
- Various eBusiness solutions
- Integrated procurement systems
- Product standardization & substitutions
- Capital improvement projects
- Custom manufacturing
- Industrial services – tool repair, regrind, lifting and rigging, hose assembly
- Preventative maintenance project kitting



**ECOMMERCE INTEGRATION PLATFORMS:** Whether we connect through a B2B connection, a portal, or our FastConnect punch-out platform your business results are the same: paperless transactions, lower administration costs, and clear usage and spending visibility.



M. Provide the Contract Sales (as defined in Section 10 of the National Intergovernmental Purchasing Alliance Company Administration Agreement) that your company as a single award will guarantee-use reasonable commercial efforts to

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ensure each year under the Master Agreement for the initial three years of the Master Agreement (“~~Guaranteed~~ Contract Sales Goals”).

\$200,000,000.00 in year one  
 \$350,000,000.00 in year two  
 \$500,000,000.00 in year three

~~To the extent Supplier guarantees minimum Contract Sales, t~~The administration fee shall be calculated based on ~~the greater of~~ the actual Contract Sales ~~and the Guaranteed Contract Sales.~~

These goals will only be achievable if both Fastenal and National IPA commit to promoting this agreement as a partnership with Fastenal as the sole MRO provider. Fastenal and National IPA share equal responsibility in identifying new business opportunities and ensuring the full implementation of this contract in order to achieve the sales goals.

Fastenal acknowledges that the UC/CHESS/NIPA Agreement will be the company’s primary contract vehicle for Education agencies with procurement authority. We also recognize the significance and credibility that the University of California System lends as the lead agency in garnering commitment from Education agencies to utilize the agreement. Therefore, rather than agree to a penalty for a contract guarantee shortfall, Fastenal is offering Participating Entities an incentive to participate in the agreement in the form of a cumulative volume discount. Please see the attached “Incentives” document for additional details.

- N. Even though it is anticipated that many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.
- i. Respond with Master Agreement pricing (Contract Sales reported to National IPA).  
 If the customer solicitation will accept pricing from the National IPA Master Agreement, Fastenal will respond with pricing through our Cover Letter process which we have established internally as a way to respond to bids and RFPs that fall in the commodities we hold. These contract sales will be reported to National IPA.
  - ii. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to National IPA under the Master Agreement.  
 Fastenal agrees to offer products that are lower than the standard Master Agreement not-to-exceed pricing. These items are considered to be part of the customized market basket available to participating entities that guarantee a minimum spend with Fastenal. All sales will be reported as contract sales to National IPA under the Master Agreement.

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- iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to National IPA).  
When a public agency is unable to use our Master Agreement, Fastenal reserves the right to respond with a competitive offer with pricing subject to market conditions and volume. These contract sales will not be reported to National IPA.
- iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.  
If multiple proposals are required by the agency through the solicitation process, Fastenal reserves the right to offer both the National IPA Master Agreement and a competitive offer with pricing subject to market conditions and volume. These contract sales will only be reported to National IPA if the customer accepts the Master Agreement.

Detail your strategies under these options when responding to a solicitation.



## Exceptions to the PROPOSAL Solicitation, RFP-MRO-UCSystemWide-Jan312018

### Exhibit 4 – CHES Requirements

#### ~~4. EMPLOYEE BACKGROUND CHECK~~

~~4.1 A background check is required for all employees providing any services to CHES. Any occurrence found during background check is to be provided to Participating Agency for approval, prior to placement.~~

*Explanation:*

Fastenal Company does have a Drug and Alcohol Testing program but we do not typically do background checks as it is not a common requirement within our industry.

### Exhibit A – Response for National Cooperative Contract

#### 1.2 Marketing, Sales and Administrative Support

Paragraph 5

~~In the event of a single award, Suppliers-suppliers~~ are required to pay an administrative fee of 3% of the ~~greater of the total~~ Contract Sales under the Master under the Master Agreement ~~and Guaranteed Contract Sales, under this Request for Proposal~~. Supplier will be required to execute the National IPA Administration Agreement (refer to Exhibit B).

#### 1.5 Objectives of Cooperative Program

B. Establish the Master Agreement as the Supplier's primary go to market strategy to the Education Market and one of the Supplier's go to market cooperative strategies to public Agencies nationwide;

#### 2.1 Corporate Commitment

Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is Supplier's primary "go to market" strategy for the Education Market and one of the Supplier's "go to market" cooperative strategies for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with National IPA and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFP response that will be responsible for the overall management of the Master Agreement.

#### 2.2 Pricing Commitment

~~Supplier commits the not to exceed pricing provided under the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, that the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.~~



*Explanation:*

Fastenal is offering a pricing structure that represents a “ceiling price.” Participating Entities will not be charged more than the pricing negotiated but may be charged more favorable prices based upon market conditions, volume discounts, planned purchases that allow for Manufacturer specific Special Pricing Agreements (SPA) and other situational variations that regularly occur in a retail environment commonly known as deviations (liquidations, damaged goods, one time good will, seasonal items, local promotions, etc.).

Additionally, Fastenal’s price methodology with other State contracts and National Governmental Cooperatives is to negotiate the not to exceed or “ceiling price,” and these customers also share the same commercial sales practice. They are afforded the same opportunity for more favorable prices resulting from situational conditions and/or deviations, so it is not possible to make a best pricing representation.

### 3.3 Marketing and Sales

- A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as your company’s primary go to market strategy to the Education Market and one of the Supplier’s go to market cooperative strategies for Public Agencies to your teams nationwide, to include, but not limited to:
- i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy to the Education Market within first 10 days
  - ii. Training and education of your national sales force with participation from the executive leadership of your company, along with the National IPA team within first 90 days
- E. Supplier is responsible for proactive direct sales of Supplier’s goods and services to Public Agencies nationwide and the timely follow up to leads established by National IPA. All sales materials are to use the National IPA logo. At a minimum, the Supplier’s sales initiatives should communicate:
- i. Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
  - ii. ~~Best government pricing~~
  - iii. ~~ii.~~ No cost to participate
  - iv. ~~iii.~~ Non-exclusive contract
- M. Provide the Contract Sales (as defined in Section 10 of the National Intergovernmental Purchasing Alliance Company Administration Agreement) that your company as a single award will use reasonable commercial efforts to ensure guarantee each year under the Master Agreement for the initial three years of the Master Agreement (“~~Guaranteed~~ Contract Sales Goals”).

\$ \_\_\_\_\_.00 in year one  
 \$ \_\_\_\_\_.00 in year two  
 \$ \_\_\_\_\_.00 in year three

~~To the extent Supplier guarantees minimum Contract Sales, t~~he administration fee shall be calculated based on the greater of the actual Contract Sales ~~and the Guaranteed Contract Sales.~~



*Explanation:*

These goals will only be achievable if both Fastenal and National IPA commit to promoting this agreement as a partnership, with Fastenal as the sole MRO provider. Fastenal and National IPA share equal responsibility in identifying new business opportunities and ensuring the full implementation of this contract in order to achieve the sales goals.

Fastenal acknowledges that the UC/CHESS/NIPA Agreement will be the company's primary contract vehicle for Education agencies with procurement authority. We also recognize the significance and credibility that the University of California System lends as the lead agency in garnering commitment from Education agencies to utilize the agreement. Therefore, rather than agree to a penalty for a contract guarantee shortfall, Fastenal is offering Participating Entities an incentive to participate in the agreement in the form of a cumulative volume discount. Please see the attached "Incentives" document for additional details.



## Clarifications & Assumptions to the PROPOSAL Solicitation, RFP-MRO-UCSystemWide-Jan312018

### **2.0 Scope of Work**

#### **2.7 CATALOG ADJUSTMENTS**

2.7.2 Other Catalog Updates. Seller may provide other updates to the catalog quarterly or as mutually agreed. These updates may include (without limitation) changes to content, the addition of new products, removal of discontinued items, updates to unit of measure, and special promotional offers.

Fastenal is continuously improving our product offering which includes changes to content, the addition of new products, removal of discontinued items, updates to unit of measure, and special promotional offers.

### **Appendix – Data Security and Privacy**

Fastenal Company believes that there are Articles included in this Appendix which do not apply to the scope of our services. We would welcome further discussion regarding Data Security and Privacy to ensure our company is in compliance with UC's requirements.

## ATTACHMENT A - PRICING

RFP-MRO-UCSystemWide-Jan312018

Company Name:

**Fastenal Company**

1.0 **Base Discount:** 25% (%) Minimum discount to be applied on all categories not defined below.

2.0 Please provide the percentage off list pricing for any of the categories you want to propose in the table below. The proposed discount percentages must not exceed 2 digits (i.e. 10.37% is acceptable while 10.37862% is not)

<b>CATEGORY</b>	<b>*DISCOUNT(%)</b>
1 Adhesives, Sealants and Tape	25%
2 Appliances	25%
3 Air Filters	35%
4 Batteries	30%
5 Electrical	30%
6 Fasteners	57%
7 Hand Tools	25%
8 HVAC and Refrigeration	30%
9 Lighting, Lamps, Ballast, Fixtures	30%
10 Material Handling Repairs	25%
11 Motors	30%
12 Outdoor Equipment	25%
13 Paint, Equipment and Supplies	25%
14 Plumbing	30%
15 Pneumatics Tools	25%
16 Power Tools and Accessories	25%
17 Safety	30%
18 Security	30%
19 Welding and Soldering	25%
20 Public Safety	30%
21 Office & Breakroom Supplies	25%
22 Abrasives	25%
23 Cutting Tools & Metalworking	25%
24 Fleet & Automotive	25%
25 Hardware	30%
26 Janitorial & Cleaning	30%
27 Lubricants, Coolants & Fluids	25%
28 Machinery	25%
29 Packaging & Shipping	25%
30 Power Transmission	30%
31 Pumps & Pump Accessories	30%
32 Raw Materials	25%
33 Test & Measurement	25%

**Note:**

\*This Pricing discount structure (%) must comply with pricing proposed in ATTACHMENT A-1 PRICING ANALYSIS WORKBOOK.



## Incentives

Fastenal is proposing a robust offering for UC/CHESS/NIPA Participating Entities so they have the ability to not only bring value to their supply chain, but encourage participation with activities which will provide even greater savings through program compliance. The greatest challenge to any contract is execution and participation. The incentive structure provided through Fastenal will act as a tool for procurement officials to assist with driving compliance to the operations within their organization that can reduce the operational expense involved with the supply chain.

The various rebates, customer core lists, and incentives offered by Fastenal are designed to encourage the adoption of supply chain processes which, when implemented in partnership with Fastenal, provide for maximum value to the members. Each member's needs are unique, so Fastenal will work with each member to assist them in identifying how the growth incentives will impact their business. Through the partnership established, Fastenal will develop strategies to assist with encouraging program compliance required for maximization of the value available. Incentives are structured around custom market baskets, creating efficiencies with technology, implementing industry leading supply chain programs such as vending and onsite, strengthening the relationship between manufacture-distributor-member, supporting environmentally safe products, and other programs focused on bringing value to the supply chain.

If selected as the MRO Primary Distributor for this agreement, Fastenal will offer the incentives detailed below to any UC/CHESS/NIPA Participating Entities utilizing the agreement who will meet a minimum spend expectation with Fastenal of \$150,000 per year in product purchases.

<b>MRO PRIMARY DISTRIBUTOR SINGLE AWARD INCENTIVE PROGRAM</b>	
<b>Administration Fee</b>	1% paid on annual contract spend
<b>Sales Growth Incentive</b>	5% paid on annual contract spend in excess of previous year's spend with Fastenal
<b>E-commerce Incentive</b>	2% paid on annual purchases through e-commerce in excess of previous year's purchases through e-commerce
<b>Green/Sustainability Incentive</b>	1% paid on annual purchases of Green/Sustainability product in excess of previous year's purchases of Green/Sustainability product
<b>Fastenal Brands Incentive</b>	3% paid on annual purchases of Fastenal Brands in excess of previous year's purchases of Fastenal Brand products
<b>Fastenal Solutions Incentive</b>	3% paid on all product purchased through Fastenal in the first 12 months after signing and implementing a Fastenal Onsite Solution
<b>Cumulative Volume Category Discount</b>	1% additional category discount when total contract spend exceeds \$200 million 2% additional category discount when total contract spend exceeds \$350 million 3% additional category discount when total contract spend exceeds \$500 million
<b>Customized Market Basket</b>	Participating Entity can customize a market basket of 500 items in addition to the UC/CHESS/NIPA market basket, which aligns with the Participating Entity's unique volume products

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### **Last Mile**

Fastenal will offer the incentives detailed below to any UC/CHESS/NIPA Participating Entities utilizing the agreement who will meet a minimum spend expectation with Fastenal of \$150,000 per year in product purchases. Fastenal being selected Primary MRO Distributor is not required in order for Participating Entities to utilize this option.

<b>Last Mile Delivery Model Incentive</b>	<b>3% paid on all on all product sales only for Participating Entities opting to utilize Last Mile Delivery Model</b>
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Fastenal will offer a 3% Last Mile Delivery Model incentive to UC/CHESS/NIPA Participating Entities in the form of an annual rebate check directly paid to the Participating Entity (payment will not be made to each location/department within each Participating Entity). This incentive cannot be coupled with any other incentives Fastenal has offered in this proposal (i.e. growth incentives, E-Commerce, Green, etc.). Please see additional information in the Value Add Section (Question 8) for more information regarding Last Mile.

### **Additional Information**

Eligible annual activity includes all product spend (gross product spend less product returns) and excludes freight (if charged) and sales taxes (if charged). The benchmark for year 1 will be determined by the eligible activity (irrespective of contract vehicle or if participating entity purchased from Fastenal without a contract) for the previous contract year. Purchasing entity will receive an activity report to support all calculations. Fastenal reserves the right to hold Growth Incentive Program payments until open invoices for the subject contract year are paid. Growth Incentive Program payments shall not automatically roll over in the event that Buyer continues to purchase product from Seller upon expiration of the Agreement. The Growth Incentive Program period terminates at the end of the Agreement term and may only be extended by a written agreement signed by both parties. In the event that the underlying purchase Agreement is prematurely terminated by the Buyer, for any reason, Growth Incentive Program credits accrued in the current contract year shall be forfeited by the Buyer. The Growth Incentives earned by the member will be paid annually within the first contract quarter following each consecutive contract year in the form of a single disbursement.

### **Administration Fee**

Fastenal is offering a 1% administration fee that will be paid annually on all eligible annual sales under this contract direct to the Participating Entity.

### **Sales Growth Incentive**

Fastenal is offering 5% incentive that will be paid annually on all eligible contract spend in excess of previous year's contract spend to be paid direct to the Participating Entity. A minimum of 5% annual growth is required for the Participating Entity to take advantage of this incentive. For example, a Participating Entity that has annual spend of \$1,000,000 in year one that had existing spend with Fastenal of \$200,000 in the previous year will get the 5% incentive on \$800,000. However, if the Participating Entity has annual spend of \$500,000 in year one that had existing spend with Fastenal of \$480,000 in the previous year, the Entity will not get the sales growth incentive because the growth was only 4.2% from the previous year.

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**E-commerce Incentive**

Fastenal is offering a 2% incentive on annual purchases through e-commerce in excess of previous year's purchases through e-commerce. E-commerce can be defined as any e-commerce platform such as Fastenal.com or a 3<sup>rd</sup> party punch-out integration. A minimum of 5% annual growth through the e-commerce channel is required for the Participating Entity to take advantage of this incentive. In addition, the 2% e-commerce growth incentive will only apply to standard Fastenal products that are catalog items on Fastenal.com or through our punch-out (expanded, non-catalog, or sourced items that flow through this e-commerce channel will not apply to the incentive program).

For example, a Participating Entity that has annual spend on standard Fastenal catalog items of \$250,000 through e-commerce in year one that had existing spend with Fastenal of \$50,000 through e-commerce in the previous year will get the 2% incentive on \$200,000. However, if the Participating Entity has annual spend on standard Fastenal catalog items of \$250,000 through e-commerce in year one and \$50,000 of non-catalog/sourced item spend through e-commerce (a total of \$300,000) and had existing spend with Fastenal of \$50,000 through e-commerce in the previous year, the Participating Entity will receive the incentive for 2% on the \$200,000.

**Green/Sustainability Incentive**

1% paid on annual purchases of Green/Sustainability product in excess of previous year's purchases of Green/Sustainability product. Only product that has the Green/Sustainability designation from Fastenal applies. Any sourced item will need to be approved by Fastenal before being included in the annual spend.

**Fastenal Brands Incentive**

3% paid on annual purchases of Fastenal Brands in excess of previous year's purchases of Fastenal Brand products.

**Fastenal Solutions Incentive**

3% paid on all product purchased through Fastenal in the first 12 months after signing and implementing a Fastenal Onsite Solution. A formal signature on our Fastenal agreement for a Fastenal onsite program is required to be eligible for this incentive. In addition to signing an agreement, Fastenal would also request inventory space or warehouse space for commonly used items from the Participating Entity to be eligible for this incentive.

**Cumulative Volume Category Discount**

Fastenal is offering a cumulative volume category discount if total cumulative product spend as reported under the agreement exceeds the volume target established in a given contract year. The additional discount will apply to product category discounts offered under the agreement. The volume discount excludes any market basket priced items. Additional discounts resulting from meeting the cumulative ordering volumes will be effective no later than the 1st day of the 14th month (allowing a one-month evaluation period) of the contract for the second year of the contract and run for 12 consecutive months, at which time spend for the next year will be evaluated for minimum spend requirements to achieve the additional volume discount continuation. The maximum additional discount for the life of the contract is 3%. The Cumulative Ordering Volume Discount will be adjusted each contract year to coincide with the 1%, 2% or 3% discount achieved.


**ILLUSTRATION for Cumulative Volume Discounts**

CONTRACT YEAR SPEND of all Participating Entities	Annual Spend \$200+million	Annual Spend \$350+million	Annual Spend \$500+million
Additional Discount per Spend Level	1%	2%	3%

CONTRACT YEAR	7/1/2018 – 6/30/2019	7/1/2019 – 06/30/2020	7/1/2020 – 6/30/2021	7/1/2021 – 6/30/2022	7/1/2022 – 6/30/2023
Spend	\$110 Million	\$225 Million	\$195 Million	\$370 Million	\$510 Million
Contract Year Qualified	No	Yes	No	Yes	Yes
Add'l Discount %	0%	1%	0%	2%	3%
Add'l Discount Start Date & End Date	N/A	8/1/2020 – 7/31/2021	N/A	8/1/2021 – 7/31/2022	8/1/2022 – 6/30/2023
Example Category Discount (Fasteners)	57%	58%	57%	59%	60%

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## FAST SOLUTIONS AGREEMENT / LOCKER LEASE GOVERNMENT

Customer hereby grants Fastenal the exclusive right to install FASTENAL Vending Solutions (identified herein as FVS units or FVS equipment). The FVS Equipment may only be stocked with Fastenal supplied and distributed products. FASTENAL agrees to be responsible for all standard maintenance and repair of the FVS equipment (blatant or willful damage or destruction by Customer excluded, but liability not to exceed \$10,000 per unit) including refilling of vended products for the term of this Contract. FASTENAL will provide insurance to cover its liability for personal injury or property damage it causes in connection with the installation and operation of the FVS equipment.

- 1) **Ownership:** Fastenal shall maintain full and exclusive ownership of all FVS equipment. Fastenal retains the right to terminate and remove the FVS equipment from Customer site, at Fastenal's sole discretion and without liability with 30 days notice. Customer may terminate this Agreement if Fastenal does not timely service the FVS equipment, including the replenishment of products. Customer will provide Fastenal sixty days advance written notice and a reasonable opportunity to cure any service deficiencies, prior to termination.
- 2) **Connectivity:** The Customer shall timely provide all electrical and internet connections required for operation at no cost to FASTENAL. If a FASTENAL supplied Aircard is used to establish an internet connection for the FVS units, Customer will be subject to an annual fee of \$120 per control board, billable as FAST Solutions Program Fees, invoiced 90 days after FVS installation and on each subsequent twelve month installation anniversary date. Customer agrees that Fastenal will not be responsible or liable for any delays, interruptions, defaults or outages with the Aircard internet connection. The Aircard connection must be utilized only in connection with the FVS Equipment and FASTENAL will not be responsible or liable for any unauthorized use of the Aircard connection by Customer.
- 3) **Equipment:** For the FVS equipment specifically identified as Locker units, the parties understand that the Customer may utilize the check in and checkout features for goods not distributed by Fastenal. The parties will mutually agree to the type and quantity of such goods vended from the Locker units or Sensor Lockers. The Sensor Lockers are dispense only, check in/check out is not an option on these units. Due to the weight of the FAST 10000 and Sensor Locker units, the installation location of these units must be accessible with a forklift or pallet jack. FASTENAL's FVS equipment is not NFPA rated and Customer waives any claims against FASTENAL pertaining to CUSTOMER's decision to stock hazardous materials in the FVS equipment.
- 4) **Assignment:** Customer may not assign, remove or attempt to sell or transfer any FVS equipment to another party or property, without Fastenal's written permission.
- 5) **Title to Products, Risk of Loss and Taxes:** Customer will retain title and ownership of product once product is purchased from Fastenal and placed in machine for dispensing.
- 6) **Product Pricing, Payment and Software Fees:**  
**Product Pricing:** Prices are subject to Contract # \_\_\_\_\_ (please indicate what Govt. contract customer is utilizing) with \_\_\_\_\_ (please indicate what entity holds this contract). If unknown or not utilizing a contract, Customer can fill in "N/A". Prices for dispensed items may be negotiated to best identify high usage parts that are best opportunities or situated for dispensing. Prices may vary based on specific customer requirements such as kitting, special labeling, or packaging if applicable.  
**Payment:** FASTENAL will invoice Customer upon delivery for products when stocked in the FVS unit. Payment for products sold thru FVS equipment will be made by Customer within Net 30 days after invoice. If Customer issues FASTENAL a Blanket Purchase Agreement or Blanket Purchase Order that is equal to or greater than the amount on page two "Total Good Faith Expected Spend Increase", the Customer will qualify for the FVS units at no cost. The parties agree that Customer will work in good faith to increase its overall purchases of products from FASTENAL at the location of the FVS units in accordance to the expected spend associated with the FVS units.  
**Software Fees:** If after one year of installation the "Total Good Faith Expected Spend Increase" is not met, FASTENAL reserves the right to charge the Customer an Annual Software Fee of \$480 per control board. Applicable Software Fees will be invoiced annually on each Installation anniversary date. Customer will be subject to the terms and of the 'End-User License Agreement for Vendor Software' when using the FVS equipment.
- 7) **Limitation of Liability:** IN NO EVENT WILL EITHER PARTY BE LIABLE FOR ANY SPECIAL, INDIRECT, INCIDENTAL, CONSEQUENTIAL OR EXEMPLARY DAMAGES IN CONNECTION WITH OR ARISING OUT OF THIS AGREEMENT, INCLUDING, BUT NOT LIMITED TO, DAMAGES FOR INJURIES TO PERSONS OR TO PROPERTY OR LOSS OF PROFITS OR LOSS OF FUTURE BUSINESS OR REPUTATION, WHETHER BASED ON TORT OR BREACH OF CONTRACT OR OTHER BASIS, EVEN IF IT HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
- 8) **Lease Equipment:** For the FVS equipment specifically identified as Locker Lease units, the parties understand that the Customer may only utilize the check in and checkout features of the Locker unit for non-MRO goods not distributed by Fastenal.
- 9) **Locker Lease Fee:** The Lease fee will be invoiced upon installation and quarterly thereafter for all installed FVS equipment in accordance with the fee table below. If this Agreement is terminated during Year 1, FASTENAL will charge a fee equivalent to the remaining months of the Total Monthly Lease Fee at the time of termination of Year 1. If this Agreement is terminated during Years 2 or 3, FASTENAL will charge a fee equivalent to 3 months of the Total Monthly Lease Fee at the time of termination.

10) Order number of Standard Program units here. See Product Line card for available configurations.

<u>Machine Type</u>	<u># of Units</u>	<u>Good Faith Monthly Expected Increase per unit</u>	<u>Machine Type</u>	<u># of Units</u>	<u>Good Faith Monthly Expected Increase per unit</u>
FAST 5000		\$2,000	2 Door Vertical Locker		\$1,500
FAST 3000		\$1,000	2 Door Horizontal Locker		\$1,500
Stand Alone Controller		Does Not Apply	4 Door Locker		\$1,500
3 Door Locker		\$250	FAST 10000 Single Door Cabinet		\$2,500
12 Door Locker		\$250	FAST 10000 Door-Drawer Combo		\$2,500
18 Door Locker		\$1,500	FAST 10000 Drawer Unit		\$3,000
27 Door Locker		\$1,800	18 Door Sensor Locker		\$1,800
30 Door Locker		\$1,900	24 Door Sensor Locker		\$2,000
36 Door Locker		\$2,100	27 Door Sensor Locker		\$2,200

11) Order number of Lease Program units here.

<u>Machine Type</u>	<u># of Units</u>	<u>Monthly Software Fee per unit</u>	<u>Monthly Lease Fee per unit</u>
Stand Alone Controller		\$40	Does Not Apply
Lockers units	<u>3 Door</u>	Does Not Apply	\$50
	<u>12 Door</u>	Does Not Apply	\$45
	<u>18 Door</u>	Does Not Apply	\$150
	<u>27 Door</u>	Does Not Apply	\$200
	<u>30 Door</u>	Does Not Apply	\$210
	<u>36 Door</u>	Does Not Apply	\$240
Outdoor Locker (with Controller)		\$40	\$240
Outdoor Locker 12 door Add-on		Does Not Apply	\$160

Existing Customer Acct # \_\_\_\_\_ Required Vending Account: \_\_\_\_\_

Customer Name: \_\_\_\_\_

Physical Address of Machine: \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ FAX \_\_\_\_\_

Customer Contact Name \_\_\_\_\_

Customer Contact Email \_\_\_\_\_

Customer Contact Phone \_\_\_\_\_

Authorized Customer Signature \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_

Fastenal District Manager Signature \_\_\_\_\_ Date \_\_\_\_\_

5 Letter Store Code \_\_\_\_\_

## Terms and Conditions Governing an Onsite Supply Agreement Between **CUSTOMER NAME** and FASTENAL COMPANY

**CONTRACT TERM.** This Agreement, effective as of **DATE, 2015** is made by and between **CUSTOMER NAME** (“Buyer”), with its principal place of business at **CUSTOMER ADDRESS**; and FASTENAL COMPANY (“Fastenal” or “Seller”), with its offices at 2001 Theurer Boulevard, Winona, MN 55987. Unless sooner terminated or canceled, this Agreement shall remain in effect for the period beginning on the effective date hereof and shall automatically renew for an additional term of one (1) or more years, unless written notice is provided to the other party no later than ninety (90) days before the expiration of the then current term that this Agreement will be terminated. Either party may terminate this Agreement upon thirty (30) days written notice for any reason, with or without cause.

**SCOPE OF CONTRACT.** This Agreement primarily covers Seller provided services related to the procurement, distribution and management of Products through Seller operated Onsite store locations. Buyer and Seller will mutually agree on locations that wish to engage through Seller Onsite store operations. Onsite locations are identified in **EXHIBIT #1** – List of Onsite store operations.

Buyer is under no obligation to purchase Goods under this Agreement. The pricing and discounts contained in **Exhibit #3** of the Onsite Supply Agreement are conditioned upon Buyer maintaining a minimum of **\$50,000** in monthly spend at each Seller operated Onsite location identified in **EXHIBIT #1**. Buyer shall meet a monthly run rate of spend commensurate to achieving and maintaining the defined monthly spend per site within the first twelve months of this Agreement. Should Buyer not achieve the minimum monthly run rate within the first 6 months, Seller reserves the right to initiate any or all of the following remedies: Discontinue Seller’s Onsite operations; unless Buyer agrees to pay all direct labor costs; Immediate termination of this Agreement. Seller also reserves the right to periodically review spend data to verify sufficient spend by Buyer at any time during the term of this Agreement.

**DEFINITION OF TERMS FOR FASTENAL DISTRIBUTED PRODUCTS.** As used herein, the following terms shall have the following meanings, respectively:

“Product(s)” shall mean all goods sold to Buyer under this Agreement which are not Buyer’s Procured Products.

“Core Items” shall mean any Product on the **Core Item File**. The current list of Core Items may be identified through the message “Core Item” when shopping on [www.fastenal.com](http://www.fastenal.com) with the Buyer’s account number. Additionally, the message of “Core Item” will be displayed at the local store within Seller’s Point-of-Sale system and on any punch-out e-catalogs required by Buyer. *Core Items should only represent the items purchased with high frequency where planned purchasing is attainable.*

“Catalog Item” shall mean any Product in the current revision of Seller’s Big Blue catalog and any Product available on [www.fastenal.com](http://www.fastenal.com) (that is not a Core Item) and has a published wholesale price

“Non-Catalog Item” shall mean any Product that is not a Core Item and/or is not a Catalog Item.

“Non-Standard Product” shall mean a part that is not a Catalog Item. Additionally a Non-Standard Product may be a Catalog Item that requires a secondary process with plating/coatings, or a Catalog Item which, at the request of Buyer, is stocked in larger quantities than would normally be stocked by Seller.

“Capital Goods Items” shall mean any products that are (i) a machine or tool used in the production of another item or (ii) typically considered an asset purchase instead of a consumable expense. Capital Goods Items are typically high dollar value items purchased infrequently that would not be considered an OEM part or a consumable item. The current list of Capital Goods Items may be

identified through the message “Capital Goods Items” when shopping on [www.fastenal.com](http://www.fastenal.com) with the Buyer’s account number. Additionally, the message of “Capital Goods Items” will be displayed at the local store within Seller’s Point-of-Sale system and on any “punch-out” E-catalogs required by Buyer.

**ONSITE SERVICES.** For locations in **EXHIBIT #1**, Buyer shall provide Seller with sufficient mutually agreed upon space and reasonable access to an Onsite facility during regular scheduled work hours to serve as a Seller distribution center and to conduct material handling and administrative activities for Buyer at mutually agreeable times. Unless otherwise agreed in writing, Buyer will provide reasonable utility services (air condition, heat, electricity, telephones, data, and internet access) to the Onsite facility at Buyer’s expense. Buyer and Seller will develop a mutually agreed upon Statement of Work (S.O.W.) outlining the Onsite Services to be performed and the proposed Cost Savings associated with the proposed Onsite service.

For Onsite serviced location(s) Seller will determine the number of Onsite personnel required to perform the services offered in the Onsite location(s). This team will be dedicated to:

- Managing formal RFP/RFQ events
- Performing various tasks & functions identified in **EXHIBIT # 2** - Statement of Work (S.O.W.)
- Identify opportunities for cost savings
- Evaluation of site level operational Current State/Future State opportunities
- Ongoing Lean Six Sigma Process Mappings to identify the optimal mode of supply for every product category at every location where Seller manages materials through an Onsite store
- Lead corporate and local business case reviews for new initiatives and continuous improvement

**DATA AGGREGATION.** As part of the performance of this Agreement, Seller will be gathering information from other entities in the industrial supply industry. While Seller will not use the purchase order level data for any purpose other than the fulfillment of Seller’s obligations under this Agreement, it is acknowledged and understood by Buyer that Seller will use an aggregation of the acquired information to gain market intelligence for enterprise use.

**SELLER COMPENSATION.** In addition to payments received for Fastenal Distributed Products supplied by Seller, Buyer will also provide compensation as a fee-for-service for Seller provided Onsite Services at a rate of \$50.00/hour, per person. Such hours will be tracked weekly by Seller; and reported to Buyer monthly via Supplier spreadsheet.

**IMPLEMENTATION FEES.** Buyer is responsible for the following implementation fees as outlined in the Statement of Work agreement associated with the following sites: **LIST CUSTOMER SITE(S) HERE.**

Implementation Fee per location: Seller will (not) charge Buyer any implementation fees.

BUYERS ON-SITE LOCATION	IMPLEMENTATION FEE	ON-SITE BUILD / SETUP
LIST CUSTOMER SITE	LIST FEE \$\$\$	LIST OVERVIEW

**CONTRACT PRICING - FOR FASTENAL DISTRIBUTED PRODUCTS.**

Pricing of Core Items are net prices. Core Items pricing will be periodically reviewed throughout the term of the Agreement. Seller will provide adequate documentation to substantiate proposed price adjustments. Such documentation may include but is not limited to third-party market reports, documentation from Seller's Sellers and reputable commodity indexes. If the parties are unable to agree on pricing adjustments, then either party may terminate the Agreement with sixty (60) days prior written notice.

Buyer shall receive a discount off Seller's wholesale pricing for Catalog Items. Discounts shall be calculated using Seller's wholesale price effective on the date of purchase per **EXHIBIT #3**. Discounts shall not apply to Capital Goods Items. Capital Goods Items will be offered to Buyer at Seller's lowest sell price available on day of sale.

Pricing for Non-Catalog items shall be negotiated by the parties at the local level prior to the sale of said items.

Pricing under this Agreement establishes a maximum price. Pricing on individual purchases may be lower on a transactional basis. Transactional pricing below the negotiated pricing methodology of this Agreement does not constitute a contract-wide price reduction.

Pricing expressed in this Agreement is in USD and applies to domestic orders with deliveries within the continental United States of America. Any orders with deliveries outside the continental United States may be subject to alternative pricing or service fees such as additional product cost due to duties, tariffs, currency exchange, and logistical difficulties in connection with such deliveries based upon destination. The parties will reasonably attempt to identify such orders and establish acceptable pricing or service fees prior to delivery.

**PAYMENT TERMS.** Fastenal shall remit invoices to Buyer **weekly**; and payment is due within **30** days of the date of the invoice. Buyer shall remit payment of invoices to:

FASTENAL COMPANY  
Attn: Accounts Receivable  
P.O. BOX 1286  
Winona, MN 55987

Fastenal reserves the right to charge 18% per annum (1.5% monthly) on any unpaid invoices over **30** days until such invoices are paid in full. Buyer agrees to pay Fastenal, to the extent permitted by applicable law, all costs and expenses, including reasonable attorney's fees, incurred by Fastenal in connection with any collection activities or actions to collect unpaid invoices under this Agreement

**FREIGHT.** **All shipments will be FOB Buyer's Onsite facility.** Any product requiring special freight arrangements must have prior plant authorization before charges are applied. Non-standard/Special or emergency orders may require special freight arrangements, which if approved by Buyer, will be payable by the Buyer.

**TITLE.** All Supplies held in inventory at Buyer's location shall remain the property of Fastenal until such time that the Supplies are withdrawn or otherwise used by Buyer, at which time Buyer shall be deemed to have purchased the Supplies. However, Buyer will be responsible for any damage, destruction or theft of any Supplies that Fastenal provides to or maintains within the Onsite store, except in the event such losses are directly caused by the negligence or intentional actions of Fastenal, its employees or agents. Buyer will assist and approve or, upon request, execute any documents confirming Fastenal's title to the Supplies, prior to transfer of such title to Buyer noted herein.

**INVENTORY COMMITMENT.** If Buyer discontinues use of any stocked Non-Standard Products or this Agreement is terminated, Buyer agrees to purchase all remaining quantities of Non-Standard Products maintained or ordered by Seller for Buyer within ten (10) days from the date of demand.



Under this Agreement, Seller will maintain up to a **3** month inventory of Non-standard Products for the Buyer

**EQUIPMENT.** All cages, fencing, temporary office structures, material handling equipment, operations equipment, cables, computer hardware or software, bins, cabinets, shelving, racking and similar material handling apparatus that Fastenal utilizes and maintains in Buyers Onsite facility will remain the **property of Fastenal**, unless directly purchased, or provided, by the Buyer. Upon termination of this Agreement, Buyer will provide Fastenal with reasonable access to Buyer’s property and Fastenal shall remove all such property in a timely and efficient manner. However, Fastenal will not be responsible for restoration activities and cost of repairs or improvements to the premises, unless caused by the negligent or improper removal of equipment by Fastenal.

**TERMS AND CONDITIONS OF PURCHASE.** Purchases under this Agreement shall be governed by the Terms of Purchase found on the Legal Information page at [www.fastenal.com](http://www.fastenal.com). This Agreement and the Terms of Purchase shall control all Orders placed by Buyer and shall replace and supersede any previous terms and conditions entered into by the Parties.

**ENTIRE AGREEMENT.** This Agreement constitutes the entire agreement between the parties and there are no verbal or collateral understandings, agreements, representations other than as expressly set forth therein. This Agreement may only be modified by written agreement of the parties.

**FASTENAL COMPANY**

**CUSTOMER NAME**

Print Name:

Print Name:

Title:

Title:

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

**EXHIBIT #1 - LIST OF ONSITE STORE OPERATIONS**

LIST CUSTOMER SITE ADDRESS(ES) HERE FOR ONSITE

**EXHIBIT #2 - STATEMENT OF WORK (S.O.W.)**

Seller will provide the following:

- Provide Onsite staff at Buyer location the following hours: 7:00am – 5:30pm, Monday-Friday
- Dedicated inventory on consignment, Buyer will take possession of consigned inventory when product leaves the CAGE??
- Inventory management of non-Fastenal supplied inventory within the cage; as limited to management of inventory minimum/maximums and reorder points. A fee for service will be charged back to the Buyer for this service at a rate of \$50.00/hour, per person.
- Onsite vending machines
- LIST MORE HERE

Buyer will provide the following:

- Security code for gate access to Buyer facility
- Reasonable access and use of caged area DESCRIBE HERE; during normal hours of operation
- Appropriate utility services (air conditioning, heat, electricity, telephones, fax, data, and internet access)
- Install of secure cage, fence, cage door, and/or cage window to secure consigned inventory stocking area
- Appropriate racking, shelving, and bins within Onsite caged area to house Seller consigned inventory
- Use of Buyer material handling equipment (pallet jacks, carts, dollies, forklifts, etc. )
- Fastenal delivery truck access to Buyer's Receiving Dock area during normal hours of operation
- Make Fastenal the primary vendor for pre-determined OEM, MRO and Indirect Supplies
- Work diligently and quickly to identify and add more OEM & MRO-type Indirect Products to the Fastenal Onsite; including, but not limited to: Fasteners, Safety, PPE, Welding, Metal Working, Hand Tools, Power Tools, Fittings, Janitorial, Shipping Supplies, etc.
- LIST MORE HERE

**EXHIBIT #3 - PRICING AND DISCOUNTS**

<< Insert/Attach pricing file, discount file, and quote number here >>

# FAST Solutions<sup>®</sup>

## BIN STOCK

### BIN STOCK AGREEMENT

This agreement made by and between Fastenal Company (herein "FASTENAL") and the Customer Name reference below (herein "Customer"). This agreement shall remain in effect for a period of three (3) years from the date signed below and will automatically renew each year unless terminated. Either party may terminate this Agreement with 60 days prior written notice for any reason.

#### 1. Scope of Agreement:

- a. Customer must maintain a minimum monthly spend of \$500 USD in order for FASTENAL to monitor and stock the Bins.
- b. Customer will provide Fastenal with space and reasonable access to the facility to conduct material handling service for Customer at mutually agreeable times.
- c. Fastenal will provide product storage bins (herein "Bins"). The Bins will be maintained on the premises of the Customer specified below.
- d. Fastenal shall monitor and stock Bins with FASTENAL distributed products as needed per Customer's usage requirements, unless otherwise approved by FASTENAL.

#### 2. Title & Risk of Loss:

- a. Title to the Bins shall transfer to Customer after the term of this Agreement.
- b. Customer shall bear and be responsible for the risk of theft, loss, damage or destruction of the Bins unless caused by the negligence or misconduct of Fastenal.
- c. If this Agreement is terminated before the three (3) year initial term expires, all Bins shall be purchased by Customer within ten (10) days at a prorated price. **Prorated price = (Total Bin Value/36 months) x Number of months left in the agreement**

#### 3. Purchase Commitment:

As condition of utilizing the Bins, Customer agrees to increase overall purchases by the Monthly Spend Increase (MSI) referenced below in order to maintain use of the bins at no charge. If after one year the MSI is not met this Agreement shall terminate and Customer shall purchase the Bins per Section 2.

#### 4. Limitation of Liability:

Neither party shall have any liability whatsoever for special, indirect, consequential, incidental or exemplary damages under any circumstances, whether based on tort or breach of contract claims or on any other basis, even if it has been advised of the possibility of such damages.

<b>Acct # (with 5 letter code)</b>	<b>Customer Name</b>			
<b>GOVMT Contract # &amp; entity:</b>				
<b>FASTENAL POC:</b>				<b>Total MSI for this Order</b>
				\$ -
<b>Part # and # of units must be filled in before a Bin Stock project can be created</b>				
Part No.	# of units	Description (this will populate automatically)	MSI per unit	Total MSI

Refer to "Bin Stock Equipment Guide" tab or Bin Stock Catalog (9704604) for available parts

**Customer Signature:** \_\_\_\_\_

**Printed Name:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Fastenal DM Signature:** \_\_\_\_\_

**Printed Name:** \_\_\_\_\_

**Date:** \_\_\_\_\_

Send Completd Binstock Agreement Parts Template to [binstockagreement@fastenal.com](mailto:binstockagreement@fastenal.com) or 507-494-3842

**PARTICIPATING ADDENDUM****MAINTENANCE REPAIR AND OPERATIONS (MRO) SUPPLIES AND RELATED SERVICES**

Administered by the University of California (UC) on Behalf of the California Higher Education Strategic Sourcing (CHESS) and other government agencies and non-profits. (hereinafter "Lead Agency")

**MASTER PRICE AGREEMENT****Fastenal Company**

Contract Number:

(hereinafter "Contractor")

And

[insert name of participating entity]

(hereinafter "Buyer")

1. **Scope:** This addendum covers the National IPA MRO Contract lead by the University of California (UC) on behalf of the California Higher Education Strategic Sourcing (CHESS) and other government agencies and non-profits for use by Higher Education and other governmental agencies and non-profits.
2. **The award** to contractor in Contract ## is for the **MRO PRIMARY DISTRIBUTOR**
3. **Participation:** Fastenal is offering the incentives detailed below to any CHESS/National IPA members utilizing the agreement who will meet a minimum spend expectation with Fastenal of \$150,000 per year in product purchases.

<b>MRO PRIMARY DISTRIBUTOR SINGLE AWARD INCENTIVE PROGRAM</b>	
<b>Administration Fee</b>	1% paid on annual contract spend
<b>Sales Growth Incentive</b>	5% paid on annual contract spend in excess of previous year's spend with Fastenal
<b>E-commerce Incentive</b>	2% paid on annual purchases through e-commerce in excess of previous year's purchases through e-commerce
<b>Green/Sustainability Incentive</b>	1% paid on annual purchases of Green/Sustainability product in excess of previous year's purchases of Green/Sustainability product
<b>Fastenal Brands Incentive</b>	3% paid on annual purchases of Fastenal Brands in excess of previous year's purchases of Fastenal Brand products
<b>Fastenal Solutions Incentive</b>	3% paid on all product purchased through Fastenal in the first 12 months after signing and implementing a Fastenal Onsite Solution
<b>Cumulative Volume Category Discount</b>	1% additional category discount when total contract spend exceeds \$200 million 2% additional category discount when total contract spend exceeds \$350 million 3% additional category discount when total contract spend exceeds \$500 million
<b>Customized Market Basket</b>	Participating Entity can customize a market basket of 500 items in addition to the UC/CHESS/NIPA market basket, which aligns with the Participating Entity's unique volume products

**Last Mile**

Fastenal will offer the incentives detailed below to any UC/CHESS/NIPA Participating Entities utilizing the agreement who will meet a minimum spend expectation with Fastenal of \$150,000 per year in product purchases. Fastenal being selected Primary MRO Distributor is not required in order for Participating Entities to utilize this option.

**PARTICIPATING ADDENDUM****MAINTENANCE REPAIR AND OPERATIONS (MRO) SUPPLIES AND RELATED SERVICES**

Administered by the University of California (UC) on Behalf of the California Higher Education Strategic Sourcing (CHESS) and other government agencies and non-profits. (hereinafter "Lead Agency")

**MASTER PRICE AGREEMENT****Fastenal Company**

Contract Number:  
(hereinafter "Contractor")

And

[insert name of participating entity]  
(hereinafter "Buyer")

<b>Last Mile Delivery Model Incentive</b>	3% paid on all on all product sales only for Participating Entities opting to utilize Last Mile Delivery Model
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Fastenal will offer a 3% Last Mile Delivery Model incentive to UC/CHESS/NIPA Participating Entities in the form of an annual rebate check directly paid to the Participating Entity (payment will not be made to each location/department within each Participating Entity). This incentive cannot be coupled with any other incentives Fastenal has offered in this proposal (i.e. growth incentives, E-Commerce, Green, etc.).

Eligible annual activity includes all product spend (gross product spend less product returns) and excludes freight (if charged) and sales taxes (if charged). The benchmark for year 1 will be determined by the eligible activity (irrespective of contract vehicle) for the previous contract year. Purchasing entity will receive an activity report to support all calculations. Fastenal reserves the right to hold Growth Incentive Program payments until open invoices for the subject contract year are paid. Growth Incentive Program payments shall not automatically roll over in the event that Buyer continues to purchase product from Seller upon expiration of the Agreement. The Growth Incentive Program period terminates at the end of the Agreement term and may only be extended by a written agreement signed by both parties. In the event that the underlying purchase Agreement is prematurely terminated by the Buyer, for any reason, Growth Incentive Program credits accrued in the current contract year shall be forfeited by the Buyer. The Growth Incentives earned by the member will be paid annually within the first contract quarter following each consecutive contract year in the form of a single disbursement.

4. Primary Contacts: The primary government contact individuals for this participating addendum are as follows (or their named successors):

**Participating Entity**

**Name:**

**Address:**

**Telephone:**

**Fax:**

**E-mail:**

**Contractor**

**Name:**

**Address:**

**Telephone:**

**Fax:**

**E-mail:**

**PARTICIPATING ADDENDUM**  
**MAINTENANCE REPAIR AND OPERATIONS (MRO) SUPPLIES AND RELATED SERVICES**  
 Administered by the University of California (UC) on Behalf of the California Higher Education Strategic Sourcing  
 (CHESS) and other government agencies and non-profits. (hereinafter “Lead Agency”)

MASTER PRICE AGREEMENT  
**Fastenal Company**  
 Contract Number:  
 (hereinafter “Contractor”)  
 And  
 [insert name of participating entity]  
 (hereinafter “Buyer”)

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating Entity:	Contractor:
By:	By:
Name:	Name:
Title:	Title:
Date:	Date:

DRAFT





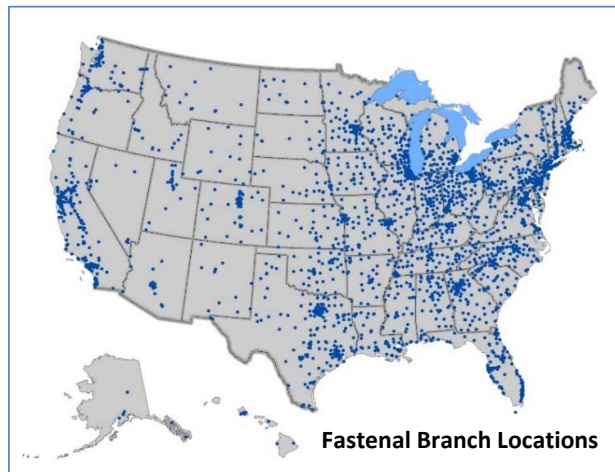
## Additional Services

### Same Day Service & Custom Inventory

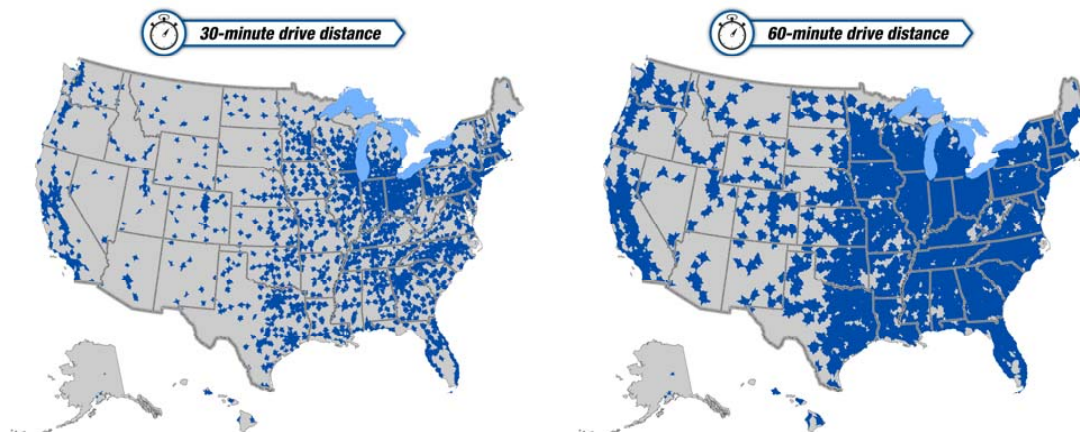
For most major national industrial suppliers, next-day delivery isn't just the current best practice – it's the best they can *possibly* do. Having built their distribution systems to direct-ship orders from remote distribution centers, the product is simply too far away from most areas of the country to be transported any faster. For these 'transactional' suppliers, progressing from two-day service to next-day service was a matter of incremental improvement; taking the next step would require a totally different approach.

At Fastenal, we understand that delivery speed is a function of distance – and that the shortest supply chain *wins*. So, while others have embraced a centralized direct-ship model (with a 'built-in' one-day lead time), we've never stopped working to *de*-centralize, providing faster, better service as we move ever closer to our customers.

The key has been our ability to cost-effectively operate local branches in not only major cities but also small towns and rural areas across North America, positioning dedicated service teams and customized inventory minutes away from the customers we serve. As a result, we're able to offer *same-day* service in more than 2,000 local U.S. markets.



In fact, 'same-day' may be too broad of a term. The maps below show the area our local branch teams can service within 30 minutes ... and 60 minutes. As you can see, if there's industrial activity in an area, we can generally be there within the hour.



**WE ARE WHERE YOU ARE.**



What does this mean for UC/CHESS/NIPA? When we think about lead time, we usually think of the unplanned purchasing environment – the ticking clock that begins when an outage or unforeseen need is discovered. To meet a broad range of spot-buy needs, each Fastenal branch offers a core inventory that includes thousands of the most commonly used SKUs. We also offer e-commerce tools that make it easy to view local branch inventory and procure same-day product solutions.

But the deeper value of our local stocking model is that it enables you to *avoid* these kinds of reactive, expensive transactions in the first place. As part of a national partnership, we would tailor your servicing branches' inventory to anticipate and support UC/CHESS/NIPA Participating Entities' local business needs, including high-use MRO supplies and critical spares – enabling you to significantly reduce inventory costs without risking outages.

The next step is to keep those planned needs flowing from the local branch to your facilities' points of use via best-in-class bin stock and vending solutions – taking the service timeframe from 'same day' to 'just in time.' Fastenal has been the dominant industry leader in VMI for decades, and the reason is clear: effective inventory management requires regular (potentially daily) site visits, hands-on labor to organize, monitor and put the inventory away, and close familiarity with decision-makers, end users, processes and changing needs. In short, it requires a *local presence*, which is why no other industrial supplier can match Fastenal's scope and level of service when it comes to inventory management.

## **FAST Solutions®**

Fastenal's menu of FAST Solutions can help UC/CHESS/NIPA Participating Entities capture time, eliminate waste, and free up resources. Please see below for details of the variety of programs Fastenal has to offer. Our attached FAST Solutions agreement(s) (vending, bin stock, onsite) will be executed and/or incorporated in the resulting Participating Addendum with the respective entity.

## **FAST Solutions®** **BIN STOCK**

Fastenal's bin stock solutions are a perfect fit for any MRO items you cannot dispense out of a vending machine but are still needed on your shelves. Each solution is unique, but all share three common elements:

1. A labeled location and min/max inventory range for each part.
2. A nearby Fastenal branch to carry the inventory and make sure you always have just the right amount on hand.
3. Detailed usage reporting by location, clarifying 'how much of which parts should be stocked where.'

**WE ARE WHERE YOU ARE.**



#### Manual Solutions:

##### **Fastenal Managed Inventory (FMI)**

Save time and money by utilizing our local experts to manage your bin stock inventory.

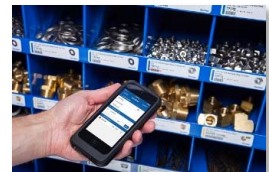
- We organize & label new or existing bins, collaborate to establish initial min/max levels and service schedule.
- We visit regularly to monitor & replenish inventory.
- Suggested replenishment orders are submitted, reviewed and approved via Fastenal.com.
- Flexible delivery (we deliver to dock or put product away).



##### **FAST Scan**

If you prefer to handle the scanning and ordering internally, Fastenal will provide an iOS-based scanning solution for your personnel to quickly generate replenishment orders.

- We organize and label bins and shelving.
- We set up profiles for local users on Fastenal.com and provide scanning devices.
- Your local personnel determine inventory levels and controls.
- We provide flexible delivery, reporting, and suggestions for improvement.



#### Electronic Solutions:

##### **FAST Scale**

Utilizes weight sensor technology to provide a real-time view of your *exact* quantity on hand (QOH) – a good fit for critical production parts. Users log onto Fastenal.com to view live inventory levels and adjust reorder triggers.

- We install the scale system, organize and label parts.
- An order is automatically generated when stock hits 'min' level.
- View and approve suggested orders via Fastenal.com.
- Flexible delivery (we deliver to dock or put product away).



##### **Auto Bins (coming soon)**

Offers a real-time view of your inventory 'health' ('above min,' 'below min' or 'out of stock' – not exact QOH) along with electronic signals prompting replenishment when stock runs low. There are two basic options:

- *Infrared Bins* – An order is triggered when stock falls below a specified 'water mark' in the bin.
- *2-Bin System* – An order is triggered by placing the empty bin next to an RFID chip built into the shelving.

## **FAST Solutions<sup>®</sup>**

**VENDING**

With tens of thousands of machines currently implemented at customer sites, Fastenal is the dominant leader in industrial vending. ... Why? It's a combination of our innovative technology, our low-cost, no-risk program, and most important of all, our "machine *behind* the machine" – the thousands of local Fastenal personnel making sure each solution is perpetually filled, functioning, and fully optimized for maximum savings.

- Wide variety of machines to support virtually any product needs.
- Dynamic web reporting – view real-time usage data when, where and how you want to see it.

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- Machines provided free of charge based on a one-year renewable service agreement.
- Your servicing Fastenal branch teams monitor and replenish the machines – no paperwork or labor required.
- Dedicated vending specialists work hand-in-hand with our local branches to analyze usage patterns, suggest areas for improvement, and make sure the solution is driving the results you want to see.
- Fastenal's industrial vending solutions have the added benefit of reducing product consumption, typically by 25-35%.



#### FAST 5000 & FAST 3000

With tens of thousands of units driving results at customer sites, this is the most widely-used industrial technology in the world – a simple, versatile solution to track and control items ranging from PPE to general MRO items. The FAST 3000 is simply a more compact version of the FAST 5000. Both can function as stand-alone solutions or used in conjunction with our standard lockers.

#### Standard Lockers

Our standard (semi-secure) lockers are used to: 1) track and control access to larger-sized consumable products (relying on the user to enter the quantity taken), and 2) automate check-out and return of tools and other assets. They can be used with a standalone controller or in conjunction with a FAST 5000 or FAST 3000 machine.



#### FAST 1000SL (Secure Locker) Series

This next-generation technology extends the benefits of vending to four very common (yet traditionally difficult to vend) product types: 1) boxes, 2) cylinders/cans, 3) 'floppy' items (Tyvek suits, belts, hoists, etc.), and 4) loose components (fasteners, fittings, cutting tools, etc.). The machines automatically sense and report the exact amount taken by each user, providing per-item traceability and a frictionless 'grab and go' experience.

#### Outdoor Lockers

With a tough steel exterior, ruggedized electronics and optional temperature control, these lockers are built to operate in harsh outdoor environments. Keep tools perpetually stocked, secure and accessible on the jobsite, and automatically track check-out/check-in of expensive tools.



#### FAST CT (Cutting Tool) Machines

Designed to dispense and track inserts and round tools, either individually or in pre-determined quantities. The compact design of the machines (combined with the low cost of our vending program) makes it practical to install multiple point-of-use machines throughout the shop (versus a single centralized unit) for increased productivity.

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## ***FAST Solutions*** ONSITE

The purest expression of our local service philosophy is our Onsite service model, positioning not only our solutions but also Fastenal personnel and Fastenal-owned inventory – essentially a dedicated branch – within the walls of your facilities. Just like vending and bin stocks, this is a natural extension of our distribution infrastructure and a model we've pioneered in our industry.



### **The Fastenal Onsite Advantage:**

- Full program customization based on process mapping exercise.
- Dedicated onsite Fastenal team to handle all inventory management functions – the first time your employees touch the product is at the point of use
- Consigned onsite inventory within the Fastenal crib – we own it until it's dispensed to your end-user
- Customized inventory modeling to eliminate stock-outs.
- Immediate access to planned needs (within our crib) and a variety of spot-buy needs (via our local branch).
- Detailed, flexible reporting based on your business priorities.
- Deep collaboration, including participation in Kaizen events and other company initiatives. (As we like to say, it's like having a team of supply chain experts on your staff, but not on your payroll.)

### **How Will Your Business Benefit?**

- ✓ **Save money**
  - Utilize Fastenal labor for purchasing, quality inspection, inventory management, etc.
  - Reduce transportation costs through better inventory planning and utilization of Fastenal's trucking system.
- ✓ **Reduce inventory/working capital**
  - Upon moving Onsite, we will sell down your current inventory and replace it with our own.
  - Moving forward, the inventory in the Fastenal crib is on our books until provided to the end user. This transformation creates a dollar-for-dollar reduction in your working capital.
- ✓ **Gain efficiency in your facility**
  - Simply put, *we are experts* – with the knowledge, solutions, and systems to run a truly world-class supply chain for your business.
  - Put our decades of experience to work for you in the areas of quality/source control, critical spares management, inventory planning, point-of-use supply flow, and other critical activities.

### **Integrated Solutions**

In conjunction with our Onsite service model, Fastenal personnel can perform any and all business functions, including purchasing and managing your non-Fastenal product needs (with no mark-ups added). Each integrated supply solution is unique and will require a detailed RFP to define the scope

**WE ARE WHERE YOU ARE.**



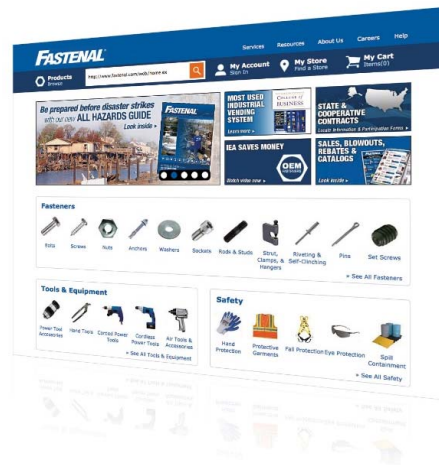
and responsibilities. To begin the process, our team of Lean Six Sigma specialists is prepared to perform a process mapping event.

## **FAST Solutions** E-BUSINESS

Our e-business solutions are designed to streamline business processes while leveraging our local presence to provide the fastest possible service. This includes something no other national supplier can offer on a national level: *same-day* service for thousands of locally stocked items.

### Fastenal.com

Fastenal.com is a 24/7 window to research, source, procure, and manage a spectrum of MRO, OEM and Construction supplies. Leveraging our brick-and-mortar presence at 2,000+ U.S. locations, the site is designed to present the nearest – and therefore fastest – solutions to your product needs. That includes thousands of items available for same-day fulfillment at your servicing Fastenal branches.



### Key Features & Functionality:

- **My Branch:** Need it today? Click on your My Branch tab to see if the item you're searching for is stocked on your local Fastenal branch shelves.
- **In-Stock Alternative Products:** View the item you originally searched for as well as 'in-stock alternatives' offering the same fit, form and function – potential solutions for a faster lead time or lower cost.
- **Advanced Permissions Settings:** Control non-compliant spending by setting employee purchase limits, establishing authorized users and approvers, and creating an automated approval workflow.
- **eQuotes:** Edit and approve branch quotes, including suggested bin stock (eVMI) replenishment orders, without having to enter or re-type data.
- **Reports:** Access usage, vending, and cost savings reports to bring visibility to your overall spend with Fastenal.
- **Strategic Supply Recommendations:** If desired, we can analyze your usage activity and present opportunities to standardize purchases, switch to more cost-effective alternatives, and supply repetitive orders via a more strategic delivery method, such as a vending or bin stock solution.

### B2B Integration

B2B integration is either a direct connection between your internal ERP system and Fastenal, or a connection via a third-party procurement partner that supports electronic document exchange throughout the purchase-to-payment process. Reduce operational costs associated with the procurement process, eliminate double and manual data entry, and ensure adherence to supplier contracts and budgets.

Why Integrate With Fastenal?

**WE ARE WHERE YOU ARE.**



- *Experience & Flexibility* – Our in-house eBusiness department has nearly 20 years of experience developing and implementing custom integrated solutions for a broad range of customers. With capabilities ranging from different types of electronic documents and formats to fully customizable catalogs, we can quickly tailor a solution to support your system and unique business needs.
- *Local fulfillment at 2,000+ U.S. locations* – Our integration solutions are backed by local inventory and a familiar face for each of your locations. Our easy-to-use punchout catalog keeps your personnel connected with their servicing branches, with the ability to direct users to locally-stocked product options for same-day service. Features like eQuotes and Order Templates further streamline the process for ordering locally-managed inventory items.

Our integration solutions are built on open industry standards (**OCI, cXML, xCBL** and **Punchout**), and we offer integration via most leading e-business systems and portals, including:



#### **FAST Crib**

Monitor inventory, equipment, and even work orders – all within one platform. This web-based, barcode-driven solution supports total inventory control, including min/max-triggered replenishment and a full suite of reports providing visibility and accountability on an enterprise-wide level.

Our implementation team will oversee the entire setup process, from data gathering to labeling, and even training, so your local teams can learn how to use the system while it's being customized for them.



FAST Crib supports four key processes: inventory management, asset management, maintenance management and procurement. These core components can be custom-configured for use at any time:

- *Inventory & Asset Management:* The FAST Crib program can be customized to include anything your local personnel wish to control, issue, return, monitor, or procure. Items are loaded by part number to create barcodes which can be scanned and tracked to provide real-time inventory visibility. This works for all parts, not just items supplied by Fastenal.
- *Procurement Platform:* Manage all of your suppliers via a single portal utilized by all employees – great for managing spot buys, controlling rogue purchasing, and channeling spend to preferred suppliers. Comes pre-loaded with a 325,000-SKU Fastenal reference database.
- *Maintenance Management:* Streamline preventative maintenance with pre-formatted work orders tied to inventory with Bill of Material generation. Be proactive in your maintenance and understand the true cost to maintain assets and your facility.

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## Industry Specialists

As a complement to our local branch sales force, Fastenal has trained and deployed hundreds of industry specialists to provide high-level support in key areas of our business, including:

### Safety

To support our safety product offering, we've positioned 50+ trained Safety Specialists across the U.S. and Canada. These personnel carry multiple certifications, including Masters in Occupational Health and Safety, QSSP Certification, and OSHA 30-Hour Training. Their job is to identify hazards, document risk factors, garner worker feedback regarding PPE, and ultimately develop a business plan to reduce workplace incidents while maximizing productivity and profits.

Working with our key safety suppliers, Fastenal's Safety Specialists provide trainings and PPE equipment assessments for the following concepts:

- *Eye Protection* – product selection/rationalization, fit testing
- *Hearing Conservation* – fit testing
- *Face and Head Protection*
- *Respiratory Protection* – qualitative fit testing
- *Skin Care Needs Analysis* – prevention/reduction of occupational dermatitis, reduction in sick days
- *Hand Protection* – job-specific assessments, product testing
- *Fall Protection* – application assessment, harness/lanyard inspection, competent person training
- *Hoist and Sling Inspection and Certification*
- *Heat Stress Evaluation* – program development
- *Spill Containment and Flammable Storage*
- *Lock Out/Tag Out Program*
- *AED, BBP, First Aid Training*
- *ARC Flash Assessments*



### Manufacturing/Metalworking

As part of our metalworking product expansion, we've stationed 40+ Metalworking Specialists across North America. These individuals have undergone three levels of training, culminating with intensive hands-on training at our key suppliers' facilities. They work directly with customers to help them select the best products for the job and run them the right way for maximum productivity and cost-effectiveness.

### Consulting/Lean Solutions

Our 70+ employees who have completed Black Belt training and 110+ internally-trained 'Blue Belts' are available to participate in Lean events and support your Lean initiatives. Services include **DMAIC Process Mappings** – working with your personnel to map the movement of product through your current system and identify areas where costs can be reduced or eliminated.



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Based on the information gathered, a gap analysis is presented along with a business plan to achieve a specific cost savings goal.

## Product Services

### **Custom Packaging/Kitting**

Our 10 packaging facilities assemble 50,000 to 70,000 kits each day to meet our customers' needs. Our operation in Shanghai, China is located inside a free trade zone, enabling us to source product from the most qualified manufacturers in Asia and package it to meet your specifications. Depending on your needs, we can work with standard part numbers, non-standard parts, customer-specific parts, or a mix of all. Kitted solutions can include barcoding, lot number, company logo, assembly services (e.g., applying grease to an o-ring and placing it on a bolt), and multiple sub-kits within a master kit.

### **Product Sourcing**

Fastenal's sourcing model is a value-added service that we offer to customers to source products. The local Fastenal branch manages the sourcing, procurement, delivery, and, if required, the inventory management of the sourced product as part of a Fastenal vendor managed inventory solution.

## Reseller Subcontracting Program

Sourcing of non-core items is service that Fastenal offers to customers to procure items that are not available within Fastenal's distribution system. The local Fastenal branch manages the sourcing, procurement, delivery, and, if required, the inventory management of the sourced items as part of a Fastenal vendor managed inventory solution.

Fastenal's sourced items may be a direct line extension with an existing vendor or the item may be procured same day from local vendors. Additionally, for Participating Entities with Small Business goals, non-core items may be sourced through one of Fastenal's authorized resellers.

Under the Small Business Reseller program, the Small Business is the vendor of record and manages the sourcing, procurement, and invoicing of the item to the Participating Entity under Fastenal's contract. Depending upon the item, Fastenal may provide distribution, logistics and vendor managed inventory services.

Pricing for sourced items is based on current market conditions and is negotiated locally (either by Fastenal or the Small Business Reseller) on a per-order basis.

## Cost Savings Opportunities

**Vendor Consolidation.** As an efficient single source for thousands of corporately approved supplier partners, Fastenal can help you leverage spending and streamline costs for a vast range of MRO supplies.

**VMI / Vending.** Your servicing branches will stock product locally and keep just the right amount flowing to your points of use, eliminating costs associated with stock-outs, rush orders and excess inventory. Our industrial vending solutions have the added benefit of reducing product consumption, typically by 25–35%.

**Contract Pricing.** We can offer leveraged, consistent pricing for each of your locations – globally, nationally or regionally.

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**Reduced Freight Costs.** Our company-owned transportation fleet (8,000+ vehicles in all) enables us to move product efficiently and economize freight expenditures for our strategic customers.

**Product Standardization/Substitutions.** Your Fastenal account representative can identify redundant requests and cost-saving conversion opportunities.

**Brand Conversion.** Made by best-in-class domestic and global manufacturers, our Fastenal brand product lines present opportunities to reduce cost without sacrificing quality.

**E-Business Solutions.** We offer a range of solutions to minimize paperwork, processing time, and administrative costs.

**Dedicated Local Service.** Each of your locations will be serviced by a dedicated local branch team that will tailor its inventory and service to support your business goals.

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ATTACHMENT D - CATEGORY DISCOUNT

RFP-MRO-UCSystemWide-Jan312018

Company Name: **FASTENAL**

1.0 **Base Discount:** 25% (%) Minimum discount to be applied on all categories not defined below.

2.0 Please provide the percentage off list pricing for any of the categories you want to propose in the table below. The proposed discount percentages must not exceed 2 digits (i.e. 10.37% is acceptable while 10.37862% is not)

<b>CATEGORY</b>	<b>*DISCOUNT(%)</b>
1 Adhesives, Sealants and Tape	25%
2 Appliances	25%
3 Air Filters	35%
4 Batteries	30%
5 Electrical	30%
6 Fasteners	57%
7 Hand Tools	25%
8 HVAC and Refrigeration	30%
9 Lighting, Lamps, Ballast, Fixtures	30%
10 Material Handling Repairs	25%
11 Motors	30%
12 Outdoor Equipment	25%
13 Paint, Equipment and Supplies	25%
14 Plumbing	30%
15 Pneumatics Tools	25%
16 Power Tools and Accessories	25%
17 Safety	30%
18 Security	30%
19 Welding and Soldering	25%
20 Public Safety	30%
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**Note:**

\*This Pricing discount structure (%) must comply with pricing proposed in ATTACHMENT A-1 PRICING ANALYSIS WORKBOOK.

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Air Filters	6B924	AIR HANDLER	High Cap.Pleated Filter,24x24x2,ME RV8	1	EA		4300638	ProFitter[REG]	24"W x 24"H x 2"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 3.38
FASTENAL	Air Filters	2W235	AIR HANDLER	Std Cap.Pleated Filter,24x24x2,ME RV7	1	EA		4300501	ProFitter[REG]	24"W x 24"H x 2"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Wire Backed Pleated Air Filter	1	EA	\$ 3.02
FASTENAL	Air Filters	2EKH9	AIR HANDLER	Green Pleat,16x20x2,ME RV13	1	EA		4300855	ProFitter[REG]	16"W x 20"H x 2"D MERV 13 Synthetic Fiber ProFitter[REG] High Capacity LEED Compliant Pleated Air Filter	1	EA	\$ 3.73
FASTENAL	Air Filters	1W096	AIR HANDLER	Air Filter,20x25x1",Fiberglass	1	EA		4300918	ProFitter[REG]	20"W x 25"H x 1"D MERV 5 Fiberglass Heavy Duty ProFitter[REG] Disposable Air Filter	1	EA	\$ 0.58
FASTENAL	Air Filters	2W230	AIR HANDLER	Std Cap.Pleated Filter,16x20x2,ME RV7	1	EA		4300488	ProFitter[REG]	16"W x 20"H x 2"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Wire Backed Pleated Air Filter	1	EA	\$ 2.11
FASTENAL	Air Filters	6B956	AIR HANDLER	High Cap.Pleated Filter,16x20x2,ME RV8	1	EA		4300625	ProFitter[REG]	16"W x 20"H x 2"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 2.22
FASTENAL	Air Filters	6B930	AIR HANDLER	High Cap.Pleated Filter,20x25x2,ME RV8	1	EA		4300635	ProFitter[REG]	20"W x 25"H x 2"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 2.96
FASTENAL	Air Filters	6B975	AIR HANDLER	High Cap.Pleated Filter,12x24x2,ME RV8	1	EA		4300619	ProFitter[REG]	12"W x 24"H x 2"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 2.29
FASTENAL	Air Filters	2W231	AIR HANDLER	Std Cap.Pleated Filter,16x25x2,ME RV7	1	EA		4300490	ProFitter[REG]	16"W x 25"H x 2"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Wire Backed Pleated Air Filter	1	EA	\$ 2.73

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Air Filters	6B950	AIR HANDLER	High Cap.Pleated Filter,16x25x2,ME RV8	1	EA		4300627	ProFitter[REG]	16"W x 25"H x 2"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 2.55
FASTENAL	Air Filters	4YUZ8	AIR HANDLER	High Cap.Pleated Filter,24x24x4,ME RV10	1	EA		4300647	ProFitter[REG]	24"W x 24"H x 4"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 5.50
FASTENAL	Air Filters	6B652	AIR HANDLER	Pocket Air Filter,Synthetic,24 x24x14In.	1	EA		4300626	ProFitter[REG]	16"W x 24"H x 2"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 3.03
FASTENAL	Air Filters	6B923	AIR HANDLER	High Cap.Pleated Filter,24x24x4,ME RV8	1	EA		4300647	ProFitter[REG]	24"W x 24"H x 4"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 5.50
FASTENAL	Air Filters	2W239	AIR HANDLER	Std Cap.Pleated Filter,24x24x4,ME RV7	1	EA		4300504	ProFitter[REG]	12"W x 24"H x 4"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Wire Backed Pleated Air Filter	1	EA	\$ 3.51
FASTENAL	Air Filters	2W234	AIR HANDLER	Std Cap.Pleated Filter,12x24x2,ME RV7	1	EA		4300482	ProFitter[REG]	12"W x 24"H x 2"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Wire Backed Pleated Air Filter	1	EA	\$ 2.20
FASTENAL	Air Filters	2DY1	AIR HANDLER	High Cap.Pleated Filter,24x24x4,ME RV11	1	EA		4300816	ProFitter[REG]	24"W x 24"H x 4"D MERV 11 Synthetic Fiber ProFitter[REG] High Capacity Pleated Air Filter	1	EA	\$ 7.26
FASTENAL	Air Filters	6B937	AIR HANDLER	High Cap.Pleated Filter,20x20x2,ME RV8	1	EA		4300633	ProFitter[REG]	20"W x 20"H x 2"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 2.78
FASTENAL	Air Filters	2DYE2	AIR HANDLER	High Cap.Pleated Filter,24x24x2,ME RV11	1	EA		4300807	ProFitter[REG]	24"W x 24"H x 2"D MERV 11 Synthetic Fiber ProFitter[REG] High Capacity Pleated Air Filter	1	EA	\$ 4.38

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Air Filters	2DYV2	AIR HANDLER	High Cap.Pleated Filter,16x20x2,ME RV11	1	EA		4300795	ProFitter[REG]	16"W x 20"H x 2"D MERV 11 Synthetic Fiber ProFitter[REG] High Capacity Pleated Air Filter	1	EA	\$ 2.38
FASTENAL	Air Filters	2W232	AIR HANDLER	Std Cap.Pleated Filter,20x20x2,ME RV7	1	EA		4300497	ProFitter[REG]	20"W x 20"H x 2"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Wire Backed Pleated Air Filter	1	EA	\$ 2.42
FASTENAL	Air Filters	4YKR3	AIR HANDLER	Cube Filter,5 Pockets,24x24x12 in.	1	EA		4303155	ProFitter[REG]	24"W x 24"H x 15"D 1"Thk Brown Synthetic Fiber ProFitter[REG] 5-Pocket Spray Booth Pocket Filter	1	EA	\$ 28.84
FASTENAL	Air Filters	2DYV8	AIR HANDLER	High Cap.Pleated Filter,20x20x2,ME RV11	1	EA		4300803	ProFitter[REG]	20"W x 20"H x 2"D MERV 11 Synthetic Fiber ProFitter[REG] High Capacity Pleated Air Filter	1	EA	\$ 3.22
FASTENAL	Air Filters	2GJG4	AIR HANDLER	Pocket Air Filter,Synthetic,24x24x10In.	1	EA		4301996	ProFitter[REG]	24"W x 24"H 10"D White Merv 11 Synthetic Fiber ProFitter[REG] 6-Pocket Air Filter	1	EA	\$ 14.09
FASTENAL	Air Filters	4YUY8	AIR HANDLER	High Cap.Pleated Filter,24x24x2,ME RV10	1	EA		4300638	ProFitter[REG]	24"W x 24"H x 2"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 3.38
FASTENAL	Air Filters	112806	AIR HANDLER	V-Bank Air Filter,24x24x12,ME RV 15	1	EA		4301300	ProFitter[REG]	24"W x 24"H x 12"D V-Bank 95% MERV 15 Mini Pleat, 4V ProFitter[REG] Air Filter w/out	1	EA	\$ 76.03
FASTENAL	Air Filters	33NR92	AIR HANDLER	Minipleat Air Filter,24x24x6, MERV 11	1	EA		4301342	ProFitter[REG]	24"W x 24"H x 4"D MERV 11 Synthetic Fiber ProFitter[REG] Box Mini Pleated Air Filter	1	EA	\$ 48.86
FASTENAL	Air Filters	6B976	AIR HANDLER	High Cap.Pleated Filter,12x24x1,ME RV8	1	EA		4300527	ProFitter[REG]	12"W x 24"H x 1"D MERV 8 Synthetic Fiber ProFitter[REG] High Capacity Self Supporting Pleated Air Filter	1	EA	\$ 2.16
FASTENAL	Air Filters	2DYD7	AIR HANDLER	High Cap.Pleated Filter,20x25x2,ME RV11	1	EA		4300805	ProFitter[REG]	20"W x 25"H x 2"D MERV 11 Synthetic Fiber ProFitter[REG] High Capacity Pleated Air Filter	1	EA	\$ 3.19

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Air Filters	6B934	AIR HANDLER	High Cap.Pleated Filter,20x24x1,ME RV8	1	EA		4300553	ProFitter[REG]	20"W x 24"H x 1"D MMERV 8 Synthetic Fiber ProFitter[REG] High Capacity Self Supporting Pleated Air Filter	1	EA	\$ 3.25
FASTENAL	Air Filters	4PY72	AIR HANDLER	V-Bank Air Filter,24x24x12,MERV 14	1	EA		4301290	ProFitter[REG]	24"W x 24"H x 12"D V-Bank 95% MERV 15 Mini Pleat, 2V ProFitter[REG] Air Filter w/out	1	EA	\$ 43.90
FASTENAL	Air Filters	6B791	AIR HANDLER	Three Ply Ring Panel Air Filter,24 In. H	1	EA		4301496	ProFitter[REG]	24"W x 24"H x 1"D Pink/White Polyester ProFitter[REG] 3-Ply Ring Panel Air Filter	1	EA	\$ 3.18
FASTENAL	Air Filters	6B653	AIR HANDLER	Pocket Air Filter,Synthetic,24x24x10In.	1	EA		4301996	ProFitter[REG]	24"W x 24"H 10"D White Merv 11 Synthetic Fiber ProFitter[REG] 6-Pocket Air Filter	1	EA	\$ 14.09
FASTENAL	Air Filters	6B974	AIR HANDLER	High Cap.Pleated Filter,12x24x4,ME RV8	1	EA		4300640	ProFitter[REG]	12"W x 24"H x 4"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 4.14
FASTENAL	Air Filters	2W233	AIR HANDLER	Std Cap.Pleated Filter,20x25x2,ME RV7	1	EA		4300499	ProFitter[REG]	20"W x 25"H x 2"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Wire Backed Pleated Air Filter	1	EA	\$ 3.02
FASTENAL	Air Filters	2EKG2	AIR HANDLER	Antimicrobial Pleat Filter,24x24x2,ME RV8	1	EA		4300715	ProFitter[REG]	24"W x 24"H x 2"D MERV 8 Synthetic Fiber ProFitter[REG] Anti Microbial Pleated Air Filter	1	EA	\$ 3.59
FASTENAL	Air Filters	6B931	AIR HANDLER	High Cap.Pleated Filter,20x25x1,ME RV8	1	EA		4300554	ProFitter[REG]	20"W x 25"H x 1"D MERV 8 Synthetic Fiber ProFitter[REG] High Capacity Self Supporting Pleated Air Filter	1	EA	\$ 2.66
FASTENAL	Air Filters	80055E0109518	FLANDERS	9-1/2X18X1 EXACT PP 40 M8 LPD	1	EA		BSS	FILTRATION GROUP	9.50" x 18" x 1" Standard Capacity Self Supported Merv 8 Pleated Air Filter	1	EA	\$ 4.45
FASTENAL	Air Filters	5W915	AIR HANDLER	Rigid Cell Air Filter,24X24X12 In.	1	EA		4301660	ProFitter[REG]	24"W x 24"H x 12"D 95% MERV 14 Fiberglass ProFitter[REG] Box Extended Surface Rigid Air Filter	1	EA	\$ 47.82

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Air Filters	2EKJ8	AIR HANDLER	Green Pleat,24x24x2,ME RV13	1	EA		4300863	ProFitter[REG]	24"W x 24"H x 2"D MERV 13 Synthetic Fiber ProFitter[REG] High Capacity LEED Compliant Pleated Air Filter	1	EA	\$ 6.04
FASTENAL	Air Filters	2DYU6	AIR HANDLER	High Cap.Pleated Filter,12x24x2,ME RV11	1	EA		4300790	ProFitter[REG]	12"W x 24"H x 2"D MERV 11 Synthetic Fiber ProFitter[REG] High Capacity Pleated Air Filter	1	EA	\$ 2.41
FASTENAL	Air Filters	2DYV4	AIR HANDLER	High Cap.Pleated Filter,16x25x2,ME RV11	1	EA		4300797	ProFitter[REG]	16"W x 25"H x 2"D MERV 11 Synthetic Fiber ProFitter[REG] High Capacity Pleated Air Filter	1	EA	\$ 2.74
FASTENAL	Air Filters	4YUW9	AIR HANDLER	High Cap.Pleated Filter,12x24x2,ME RV10	1	EA		4300619	ProFitter[REG]	12"W x 24"H x 2"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 2.29
FASTENAL	Air Filters	4YUZ1	AIR HANDLER	High Cap.Pleated Filter,12x24x4,ME RV10	1	EA		4300640	ProFitter[REG]	12"W x 24"H x 4"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 4.14
FASTENAL	Air Filters	6B938	AIR HANDLER	High Cap.Pleated Filter,20x20x1,ME RV8	1	EA		4300551	ProFitter[REG]	20"W x 20"H x 1"D MERV 8 Synthetic Fiber ProFitter[REG] High Capacity Self Supporting Pleated Air Filter	1	EA	\$ 2.36
FASTENAL	Air Filters	5W511	AIR HANDLER	Std Cap.Pleated Filter,20x20x1,ME RV7	1	EA		4300424	ProFitter[REG]	20"W x 20"H x 1"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Self Supporting Pleated Air Filter	1	EA	\$ 1.89
FASTENAL	Air Filters	5W509	AIR HANDLER	Std Cap.Pleated Filter,16x20x1,ME RV7	1	EA		4300413	ProFitter[REG]	16"W x 20"H x 1"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Self Supporting Pleated Air Filter	1	EA	\$ 1.75
FASTENAL	Air Filters	4YUV8	AIR HANDLER	High Cap.Pleated Filter,20x25x1,ME RV10	1	EA		4300609	ProFitter[REG]	20"W x 25"H x 1"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 2.32



ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Air Filters	11255.010862508875	FLANDERS	08.625X08.875X01 POLY 2-SIDED MTL	1	EA		BSS	FILTRATION GROUP	Air Filter, Precut Media Pads, Merv 7, Polyester, Dry Tackifier, Blue White, 8.63in X 8.88in X 1in	1	EA	\$ 1.05
FASTENAL	Air Filters	6B949	AIR HANDLER	High Cap.Pleated Filter,16x25x4,ME RV8	1	EA		4300642	ProFitter[REG]	16"W x 25"H x 4"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 4.70
FASTENAL	Air Filters	6B925	AIR HANDLER	High Cap.Pleated Filter,24x24x1,ME RV8	1	EA		4300558	ProFitter[REG]	24"W x 24"H x 1"D MERV 8 Synthetic Fiber ProFitter[REG] High Capacity Self Supporting Pleated Air Filter	1	EA	\$ 2.95
FASTENAL	Air Filters	5W973	AIR HANDLER	Std Cap.Pleated Filter,16x24x1,ME RV7	1	EA		4300415	ProFitter[REG]	16"W x 24"H x 1"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Self Supporting Pleated Air Filter	1	EA	\$ 2.07
FASTENAL	Air Filters	2EKE9	AIR HANDLER	Antimicrobial Pleat Filter,16x20x2,ME RV8	1	EA		4300703	ProFitter[REG]	16"W x 20"H x 2"D MERV 8 Synthetic Fiber ProFitter[REG] Anti Microbial Pleated Air Filter	1	EA	\$ 2.39
FASTENAL	Air Filters	6B952	AIR HANDLER	High Cap.Pleated Filter,16x24x2,ME RV8	1	EA		4300626	ProFitter[REG]	16"W x 24"H x 2"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 3.03
FASTENAL	Air Filters	5W515	AIR HANDLER	Std Cap.Pleated Filter,20x24x2,ME RV7	1	EA		4300498	ProFitter[REG]	20"W x 24"H x 2"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Wire Backed Pleated Air Filter	1	EA	\$ 2.87
FASTENAL	Air Filters	2W238	AIR HANDLER	Std Cap.Pleated Filter,12x24x4,ME RV7	1	EA		4300504	ProFitter[REG]	12"W x 24"H x 4"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Wire Backed Pleated Air Filter	1	EA	\$ 3.51
FASTENAL	Air Filters	2EKE4	AIR HANDLER	Antimicrobial Pleat Filter,12x24x2,ME RV8	1	EA		4300698	ProFitter[REG]	12"W x 24"H x 2"D MERV 8 Synthetic Fiber ProFitter[REG] Anti Microbial Pleated Air Filter	1	EA	\$ 2.46

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Air Filters	6B679	AIR HANDLER	Pocket Air Filter,Synthetic,24x12x14In.	1	EA		4301999	ProFitter[REG]	24"W x 12"H x 15"D White Merv 11 Synthetic Fiber ProFitter[REG] 3-Pocket Air Filter	1	EA	\$ 8.20
FASTENAL	Air Filters	6B680	AIR HANDLER	Pocket Air Filter,Synthetic,24x12x10In.	1	EA		4301995	ProFitter[REG]	24"W x 12"H x 10"D White Merv 11 Synthetic Fiber ProFitter[REG] 3-Pocket Air Filter	1	EA	\$ 7.97
FASTENAL	Air Filters	2JVJ3	AIR HANDLER	Pocket Air Filter,Synthetic,24x24x12In.	1	EA		4301918	ProFitter[REG]	24"W x 24"H 12"D Orange Merv 12 Synthetic Fiber ProFitter[REG] 6-Pocket Air Filter	1	EA	\$ 16.63
FASTENAL	Air Filters	6B875	AIR HANDLER	Carbon Impregnated Filter,24x24x2	1	EA		4301041	ProFitter[REG]	24"W x 24"H x 2"D MERV 6 Polyester/Carbon ProFitter[REG] Standard Odor Absorption Pleated Air Filter	1	EA	\$ 9.13
FASTENAL	Air Filters	6B929	AIR HANDLER	High Cap.Pleated Filter,20x25x4,ME RV8	1	EA		4300646	ProFitter[REG]	20"W x 25"H x 4"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 5.40
FASTENAL	Air Filters	4YUY4	AIR HANDLER	High Cap.Pleated Filter,20x20x2,ME RV10	1	EA		4300633	ProFitter[REG]	20"W x 20"H x 2"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 2.78
FASTENAL	Air Filters	5W512	AIR HANDLER	Std Cap.Pleated Filter,20x25x1,ME RV7	1	EA		4300427	ProFitter[REG]	20"W x 25"H x 1"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Self Supporting Pleated Air Filter	1	EA	\$ 2.08
FASTENAL	Air Filters	5C437	AIR HANDLER	Std Cap.Pleated Filter,20x24x4,ME RV7	1	EA		4300511	ProFitter[REG]	20"W x 24"H x 4"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Wire Backed Pleated Air Filter	1	EA	\$ 4.60
FASTENAL	Air Filters	6B928	AIR HANDLER	High Cap.Pleated Filter,20x30x1,ME RV8	1	EA		4300555	ProFitter[REG]	20"W x 30"H x 1"D MERV 8 Synthetic Fiber ProFitter[REG] High Capacity Self Supporting Pleated Air Filter	1	EA	\$ 4.23

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Air Filters	2EKF9	AIR HANDLER	Antimicrobial Pleat Filter,20x25x2,ME RV8	1	EA		4300713	ProFitter[REG]	20"W x 25"H x 2"D MERV 8 Synthetic Fiber ProFitter[REG] Anti Microbial Pleated Air Filter	1	EA	\$ 3.17
FASTENAL	Air Filters	6B959	AIR HANDLER	High Cap.Pleated Filter,16x16x1,ME RV8	1	EA		4300539	ProFitter[REG]	16"W x 16"H x 1"D MERV 8 Synthetic Fiber ProFitter[REG] High Capacity Self Supporting Pleated Air Filter	1	EA	\$ 2.46
FASTENAL	Air Filters	6B933	AIR HANDLER	High Cap.Pleated Filter,20x24x2,ME RV8	1	EA		4300634	ProFitter[REG]	20"W x 24"H x 2"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 3.14
FASTENAL	Air Filters	80255TE010887561125	FLANDERS	08.875X61.125X01 HC MERV 8 PLEAT EXACT T	1	EA		BSS	FILTRATION GROUP	8.88" x 61.13" x 1" High Capacity Self Supported Merv 8 Pleated Air Filter	1	EA	\$ 11.24
FASTENAL	Air Filters	4YUY6	AIR HANDLER	High Cap.Pleated Filter,20x25x2,ME RV10	1	EA		4300635	ProFitter[REG]	20"W x 25"H x 2"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 2.96
FASTENAL	Air Filters	5W978	AIR HANDLER	Std Cap.Pleated Filter,16x16x2,ME RV7	1	EA		4300440	ProFitter[REG]	16"W x 16"H x 2"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Self Supporting Pleated Air Filter	1	EA	\$ 2.14
FASTENAL	Air Filters	4E505	AIR HANDLER	Std Cap.Pleated Filter,12x12x1,ME RV7	1	EA		4300396	ProFitter[REG]	12"W x 12"H x 1"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Self Supporting Pleated Air Filter	1	EA	\$ 1.81
FASTENAL	Air Filters	2JTZ9	AIR HANDLER	Rigid Cell Filter,24X24X6 In.	1	EA		4301664	ProFitter[REG]	24"W x 24"H x 6"D MERV 14 Fiberglass ProFitter[REG] Box Extended Surface Rigid Air Filter	1	EA	\$ 34.77
FASTENAL	Air Filters	6B641	AIR HANDLER	Pocket Air Filter,Synthetic,24 x24x22In.	1	EA		4301782	ProFitter[REG]	24"W x 24"H 22"D Yellow Merv 15 Synthetic Fiber ProFitter[REG] 6-Pocket Air Filter	1	EA	\$ 17.13

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Air Filters	6B615	AIR HANDLER	HEPA Air Filter,23-3/8x11-1/2x23-3/8 In	1	EA		4303037	ProFitter[REG]	23-3/8"Wx23-3/8"Hx11-1/2"D 99.97% Micro glass Standard Capacity Galvanized Frame ProFitter[REG]	1	EA	\$ 101.40
FASTENAL	Air Filters	2DYD3	AIR HANDLER	High Cap.Pleated Filter,20x24x2,ME RV11	1	EA		4300804	ProFitter[REG]	20"W x 24"H x 2"D MERV 11 Synthetic Fiber ProFitter[REG] High Capacity Pleated Air Filter	1	EA	\$ 4.39
FASTENAL	Air Filters	6B932	AIR HANDLER	High Cap.Pleated Filter,20x24x4,ME RV8	1	EA		4300645	ProFitter[REG]	20"W x 24"H x 4"D MERV 10 Synthetic Fiber ProFitter[REG] High Capacity Wire Backed Pleated Air Filter	1	EA	\$ 5.28
FASTENAL	Air Filters	6B965	AIR HANDLER	High Cap.Pleated Filter,14x30x1,ME RV8	1	EA		4300534	ProFitter[REG]	14"W x 30"H x 1"D MERV 8 Synthetic Fiber ProFitter[REG] High Capacity Self Supporting Pleated Air Filter	1	EA	\$ 3.44
FASTENAL	Air Filters	2JVD2	AIR HANDLER	Pocket Air Filter,Synthetic,24 x24x12In.	1	EA		4301835	ProFitter[REG]	24"W x 24"H 12"D Pink MERV 13 Synthetic Fiber ProFitter[REG] 6-Pocket Air Filter	1	EA	\$ 14.42
FASTENAL	Air Filters	2DYR7	AIR HANDLER	High Cap.Pleated Filter,16x20x1,ME RV11	1	EA		4300765	ProFitter[REG]	16"W x 20"H x 1"D MERV 11 Synthetic Fiber ProFitter[REG] High Capacity Pleated Air Filter	1	EA	\$ 2.05
FASTENAL	Air Filters	2JUX7	AIR HANDLER	Pocket Air Filter,Synthetic,24 x24x15In.	1	EA		4301773	ProFitter[REG]	24"W x 24"H 15"D Yellow Merv 15 Synthetic Fiber ProFitter[REG] 6-Pocket Air Filter	1	EA	\$ 15.20
FASTENAL	Air Filters	2DYK6	AIR HANDLER	M3 Cube Filter,2 Pockets,12x24x10 in.	1	EA		4302778	ProFitter[REG]	12"W x 24"H x 10"D 2-Pocket M-3 Anti-Microbial Synthetic Fiber ProFitter[REG] Cube Air Filter	1	EA	\$ 12.94
FASTENAL	Air Filters	2DYV1	AIR HANDLER	High Cap.Pleated Filter,16x16x2,ME RV11	1	EA		4300794	ProFitter[REG]	16"W x 16"H x 2"D MERV 11 Synthetic Fiber ProFitter[REG] High Capacity Pleated Air Filter	1	EA	\$ 3.81
FASTENAL	Air Filters	2DYU9	AIR HANDLER	High Cap.Pleated Filter,15x20x2,ME RV11	1	EA		4300793	ProFitter[REG]	15"W x 20"H x 2"D MERV 11 Synthetic Fiber ProFitter[REG] High Capacity Pleated Air Filter	1	EA	\$ 3.93

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Air Filters	5W979	AIR HANDLER	Std Cap.Pleated Filter,16x24x2,ME RV7	1	EA		4300489	ProFitter[REG]	16"W x 24"H x 2"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Wire Backed Pleated Air Filter	1	EA	\$ 2.58
FASTENAL	Air Filters	1W097	AIR HANDLER	Air Filter,20x20x1",Fiberglass	1	EA		4300915	ProFitter[REG]	20"W x 20"H x 1"D MERV 5 Fiberglass Heavy Duty ProFitter[REG] Disposable Air Filter	1	EA	\$ 0.63
FASTENAL	Air Filters	6C519	AIR HANDLER	Std Cap.Pleated Filter,12x20x1,ME RV7	1	EA		4300399	ProFitter[REG]	12"W x 20"H x 1"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Self Supporting Pleated Air Filter	1	EA	\$ 1.87
FASTENAL	Air Filters	33NR93	AIR HANDLER	Minipleat Air Filter,12x24x6, MERV 11	1	EA		4301335	ProFitter[REG]	12"W x 24"H x 4"D MERV 11 Synthetic Fiber ProFitter[REG] Box Mini Pleated Air Filter	1	EA	\$ 33.84
FASTENAL	Air Filters	2JUW8	AIR HANDLER	Pocket Air Filter,Synthetic,24x24x15In.	1	EA		4301772	ProFitter[REG]	24"W x 24"H 15"D Yellow Merv 15 Synthetic Fiber ProFitter[REG] 8- Pocket Air Filter	1	EA	\$ 19.14
FASTENAL	Air Filters	5W916	AIR HANDLER	Rigid Cell Filter,12x24x12 In.	1	EA		4301657	ProFitter[REG]	24"W x 12"H x 12"D MERV 14 Fiberglass ProFitter[REG] Box Extended Surface Rigid Air Filter	1	EA	\$ 31.72
FASTENAL	Air Filters	2HYD5	AIR HANDLER	Std Cap.Pleated Filter,20x30x2,ME RV7	1	EA		4300500	ProFitter[REG]	20"W x 30"H x 2"D MERV 8 Synthetic Fiber ProFitter[REG] Standard Capacity Wire Backed Pleated Air Filter	1	EA	\$ 3.22
FASTENAL	Air Filters	5W921	AIR HANDLER	Cartridge Filter,24X24X12 In.	1	EA		4301176	ProFitter[REG]	24"W x 24"H x 12"D 95% MERV 14 Microfiber Paper ProFitter[REG] Single Header Box Pleated Air Filter	1	EA	\$ 48.28
FASTENAL	Air Filters	6B958	AIR HANDLER	High Cap.Pleated Filter,16x16x2,ME RV8	1	EA		4300565	ProFitter[REG]	16"W x 16"H x 2"D MERV 8 Synthetic Fiber ProFitter[REG] High Capacity Self Supporting Pleated Air Filter	1	EA	\$ 2.46

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Air Filters	11Z807	AIR HANDLER	V-Bank Air Filter,12x24x12,M ERV 16	1	EA		4301311	ProFitter[REG]	12"W x 24"H x 12"D V-Bank 98% MERV 16 Mini Pleat, 4V ProFitter[REG] Air Filter w/out	1	EA	\$ 59.11
FASTENAL	Air Filters	6B951	AIR HANDLER	High Cap.Pleated Filter,16x25x1,ME RV8	1	EA		4300543	ProFitter[REG]	16"W x 25"H x 1"D MERV 8 Synthetic Fiber ProFitter[REG] High Capacity Self Supporting Pleated Air Filter	1	EA	\$ 2.55
FASTENAL	Air Filters	11Z802	AIR HANDLER	V-Bank Air Filter,12x24x12,M ERV 15	1	EA		4301297	ProFitter[REG]	12"W x 24"H x 12"D V-Bank 95% MERV 15 Mini Pleat, 4V ProFitter[REG] Air Filter w/out	1	EA	\$ 52.14
FASTENAL	Air Filters	2GGN7	AIR HANDLER	Filter Media Roll,45 ft.Lx72Wx2"T	1	EA		4302877	ProFitter[REG]	72"W x 45'L 2"Thk Blue/White Polyester MERV 8 ProFitter[REG] Tackifier Filter Media Roll	1	EA	\$ 82.35
FASTENAL	Air Filters	2GHR3	AIR HANDLER	Microfiber HEPA Air Filter,24x11-1/2x24	1	EA		4303041	ProFitter[REG]	24"Wx24"Hx11-1/2"D 99.97% Micro glass High Capacity Galvanized Frame ProFitter[REG] HEPA Air Filter	1	EA	\$ 199.06
FASTENAL	Air Filters	5W913	AIR HANDLER	Filter Media Roll,25 ft.Lx24Wx1/4"T	1	EA		BSS	KOCH FILTER	24" x 25' x 1/4"Thick Foam Filter Media Roll	1	RO	\$ 10.89
FASTENAL	Air Filters	2GHL5	AIR HANDLER	Pocket Air Filter,Fiberglass,20 x24x22In.	1	EA		4302034	ProFitter[REG]	24"W x 20"H x 22"D Tan MERV 8 Fiberglass ProFitter[REG] 5-Pocket Air Filter	1	EA	\$ 14.09
FASTENAL	Air Filters	5W914	AIR HANDLER	Filter Media Roll,25 ft.Lx24Wx1/2"T	1	EA		4302928	ProFitter[REG]	24"W x 6'L 1/2"Thk Black Foam MERV <5 ProFitter[REG] Dry Filter Media Roll	1	EA	\$ 40.31
FASTENAL	Air Filters	2GGH2	AIR HANDLER	Filter Media Roll,90 ft.Lx60Wx1"T	1	EA		4302860	ProFitter[REG]	60"W x 90'L 1"Thk Blue/White Polyester MERV 7 ProFitter[REG] Dry Tackifier Filter Media Roll	1	RO	\$ 81.75
FASTENAL	Lighting	2360B	PELICAN	Industrial Handheld Light,LED,Black	1	EA	\$ 27.12						
FASTENAL	Lighting	F13BX/835/ECO	GE LIGHTING	Plug-In CFL,13W,Non-Dim,3500K,10,000 hr	1	EA	\$ 1.21						
FASTENAL	Lighting	F13BX/841/ECO	GE LIGHTING	Plug-In CFL,13W,Non-Dim,4100K,10,000 hr	1	EA	\$ 1.21						

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Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Lighting	F13BX/827/ECO	GE LIGHTING	Plug-In CFL,13W,Non-Dim,2700K,10,000 hr	1	EA	\$ 1.25						
FASTENAL	Lighting	F13DBX/830/ECO4P	GE LIGHTING	Plug-In CFL,13W,Dimmable,3000K	1	EA	\$ 1.40						
FASTENAL	Lighting	F13DBX/835/ECO4P	GE LIGHTING	Plug-In CFL,13W,Dimmable,3500K	1	EA	\$ 1.40						
FASTENAL	Lighting	F13DBX/841/ECO/4P	GE LIGHTING	Plug-In CFL,13W,Dimmable,4100K,12,000 hr	1	EA	\$ 1.40						
FASTENAL	Lighting	F18DBX/835/ECO	GE LIGHTING	Plug-In CFL,18W,Non-Dim,3500K,10,000 hr	1	EA	\$ 1.47						
FASTENAL	Lighting	F18DBX/835/ECO4P	GE LIGHTING	Plug-In CFL,18W,Dimmable,3500K	1	EA	\$ 1.53						
FASTENAL	Lighting	F26DBX/835/ECO	GE LIGHTING	Plug-In CFL,26W,Non-Dim,3500K,10,000 hr	1	EA	\$ 1.47						
FASTENAL	Lighting	F26DBX/841/ECO	GE LIGHTING	Plug-In CFL,26W,Non-Dim,4100K,10,000 hr	1	EA	\$ 1.47						
FASTENAL	Lighting	F26DBX/830/ECO4P	GE LIGHTING	Plug-In CFL,26W,Dimmable,3000K,17,000 hr	1	EA	\$ 1.53						
FASTENAL	Lighting	F26DBX/835/ECO4P	GE LIGHTING	Plug-In CFL,26W,Dimmable,3500K,17,000 hr	1	EA	\$ 1.53						
FASTENAL	Lighting	F26DBX/841/ECO4P	GE LIGHTING	Plug-In CFL,26W,Dimmable,4100K,17,000 hr	1	EA	\$ 1.53						
FASTENAL	Lighting	F26TBX/835/A/ECO	GE LIGHTING	Plug-In CFL,26W,Dimmable,3500K,17,000 hr	1	EA	\$ 2.99						
FASTENAL	Lighting	F26TBX/841/A/ECO	GE LIGHTING	Plug-In CFL,26W,Dimmable,4100K,17,000 hr	1	EA	\$ 2.99						
FASTENAL	Lighting	F32TBX/835/A/ECO	GE LIGHTING	Plug-In CFL,32W,Dimmable,3500K,17,000 hr	1	EA	\$ 2.99						
FASTENAL	Lighting	F42TBX/835/A/ECO	GE LIGHTING	Plug-In CFL,42W,Dimmable,3500K,17,000 hr	1	EA	\$ 3.48						
FASTENAL	Lighting	F42TBX/841/A/ECO	GE LIGHTING	Plug-In CFL,42W,Dimmable,4100K,17,000 hr	1	EA	\$ 2.62						
FASTENAL	Lighting	F15T8/CW	GE LIGHTING	Fluorescent Linear Lamp,T8,Cool,4100K	1	EA	\$ 1.53						
FASTENAL	Lighting	FC12T9/CW	GE LIGHTING	Circular Fluorescent Lamp,T9,4100K,12 In	1	EA	\$ 3.71						

ATTACHMENT B

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FASTENAL	Lighting	FC8T9/CW	GE LIGHTING	Circular Fluorescent Lamp,T9,4100K,8 In	1	EA	\$ 3.21						
FASTENAL	Lighting	ICN-4P32-N	PHILIPS ADVANCE	Electronic Ballast,T8 Lamps,120/277V	1	EA	\$ 10.70						
FASTENAL	Lighting	F34/CX41/WM/ECO	GE LIGHTING	Fluorescent Linear Lamp,T12,Cool,4100K	1	EA	\$ 1.79						
FASTENAL	Lighting	GE232-MV-PS-N	GE LIGHTING	Electronic Ballast,T8 Lamps,120 to 277V	1	EA	\$ 13.94						
FASTENAL	Lighting	F28T8/XL/SPX35/ECO	GE LIGHTING	Fluorescent Linear Lamp,T8,Neutral,3500K	1	EA	\$ 2.23						
FASTENAL	Lighting	ICN-2P32-N	PHILIPS ADVANCE	Electronic Ballast,T8 Lamps,120/277V	1	EA	\$ 8.40						
FASTENAL	Lighting	LED11DA19/827	GE LIGHTING	LED Lamp,Dimmable,A19,2700K,White	1	EA	\$ 6.11						
FASTENAL	Lighting	F32T8/SPX35/ECO2	GE LIGHTING	Fluorescent Linear Lamp,T8,Neutral,3500K	1	EA	\$ 1.53						
FASTENAL	Lighting	F32T8/SPX41/ECO2	GE LIGHTING	Fluorescent Linear Lamp,T8,Cool,4100K	1	EA	\$ 1.53						
FASTENAL	Lighting	38PAR20H/FL25	GE LIGHTING	Halogen Light Bulb,PAR20,E26,25 Degrees	1	EA	\$ 2.75						
FASTENAL	Lighting	F32T8/SPP50/ECO	GE LIGHTING	Fluorescent Lamp,T8,Very Cool,5000K	1	EA	\$ 1.71						
FASTENAL	Lighting	HDBIN32E	ENERGIZER	Industrial Headlamp,LED,Red	1	EA	\$ 11.51						
FASTENAL	Lighting	44ZX54	LUMAPRO	LED Lamp,A19,9.5W,800 lm	1	EA		07005422	PHILIPS LIGHTING CO	8.5 Watt A19 2700K Medium Base Philips LED Lamp	1	EA	\$ 1.71
FASTENAL	Lighting	F32T8/SP35/U6/ECO	GE LIGHTING	U-Shaped Fluorescent Lamp,3500K,Neutral	1	EA	\$ 7.59						
FASTENAL	Lighting	F32T8/SPP30/ECO	GE LIGHTING	Fluorescent Linear Lamp,T8,Warm,3000K	1	EA	\$ 1.71						
FASTENAL	Lighting	F32T8/SPP35/ECO	GE LIGHTING	Fluorescent Linear Lamp,T8,Neutral,3500K	1	EA	\$ 1.71						
FASTENAL	Lighting	F32T8/SPP41/ECO	GE LIGHTING	Fluorescent Linear Lamp,T8,Cool,4100K	1	EA	\$ 1.71						
FASTENAL	Lighting	ICF-2S26-H1-LD-K	PHILIPS ADVANCE	CFL Ballast,Electronic,54W,120/277V	1	EA	\$ 13.80						
FASTENAL	Lighting	F28WTS/835/ECO	GE LIGHTING	Fluorescent Linear Lamp,T5,Neutral,3500K	1	EA	\$ 3.23						
FASTENAL	Lighting	F54W/T5/835/HO/ECO	GE LIGHTING	Fluorescent Linear Lamp,T5,Neutral,3500K	1	EA	\$ 3.17						



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FASTENAL	Lighting	F54W/T5/841/HO/ECO	GE LIGHTING	Fluorescent Linear Lamp,T5,Cool,4100K	1	EA	\$ 3.72						
FASTENAL	Lighting	13353-0NX	LEVITON	Lamp Holder,660 W Lamp	1	EA	\$ 1.13						
FASTENAL	Lighting	IOPA-2P32-N	PHILIPS ADVANCE	Electronic Ballast,T8 Lamps,120/277V	1	EA	\$ 8.74						
FASTENAL	Lighting	40A15 CD	GE LIGHTING	Incandescent Light Bulb,A15,40W	1	EA	\$ 0.74						
FASTENAL	Lighting	FLE42HLX/2/XL827	GE LIGHTING	Screw-In CFL,Non-Dimmable,2700K,4 2W	1	EA	\$ 8.29						
FASTENAL	Lighting	F17T8/SP35/ECO	GE LIGHTING	Fluorescent Linear Lamp,T8,Neutral,3 500K	1	EA	\$ 2.21						
FASTENAL	Lighting	F17T8/SPX35/ECO	GE LIGHTING	Fluorescent Linear Lamp,T8,Neutral,3 500K	1	EA	\$ 3.04						
FASTENAL	Lighting	F17T8/SP41/ECO	GE LIGHTING	Fluorescent Linear Lamp,T8,Cool,4100 K	1	EA	\$ 2.21						
FASTENAL	Lighting	F25T8/SP35/ECO	GE LIGHTING	Fluorescent Linear Lamp,T8,Neutral,3 500K	1	EA	\$ 2.65						
FASTENAL	Lighting	RTKELYRL301	RTK Energy	40W 2700LM 3000K LED SURFMNT W	1	EA	\$ 131.67						
FASTENAL	Lighting	RTK22DB32WEM	RTK Energy	RTK22DB32W-EM	1	EA	\$ 273.74						
FASTENAL	Lighting	RTK22DB32W	RTK Energy	RTK22DB32W	1	EA	\$ 161.70						
FASTENAL	Lighting	FO28841XPSS3ECO	Sylvania	22179--FLUOR LAMP	1	EA	\$ 1.59						
FASTENAL	Lighting	OPTILUMEN	Miscellaneous	LNS4F	1	EA	\$ 2.31						
FASTENAL	Lighting	QTP2X32T8UNVIS NSC	Sylvania	49943--2-32W ELEC BAL	1	EA	\$ 6.66						
FASTENAL	Lighting	VAP4000LMFSTW DMVOLT	Lithonia	GZ10 40K 90CRI	1	EA	\$ 279.86						
FASTENAL	Lighting	LSR4404SD	Howard Industries	LED RETROFIT KIT	1	EA	\$ 119.76						
FASTENAL	Lighting	C2642UNVME000	Universal	2-42PS UNV BAL	1	EA	\$ 13.86						
FASTENAL	Lighting	WP3LED82	Rab Lighting	WP3LED82	1	EA	\$ 345.35						
FASTENAL	Lighting	DGCPAR381730DM	RTK Energy	E26 120V 17W 3000K 90CRI	1	EA	\$ 36.38						
FASTENAL	Lighting	HPREDANR2X2DCO	Finelite	HPR-LED-ANR-2X2-DCO-	1	EA	\$ 320.18						
FASTENAL	Lighting	QHE2X32T8UNVIS NSCB	Sylvania	49969 2 LAMP T8 BLST	1	EA	\$ 8.80						
FASTENAL	Lighting	LCAT2235VLHEGE D1U	Columbia	LCAT22-35VLHEG-ED1U	1	EA	\$ 94.38						
FASTENAL	Lighting	FO32830ECO	Sylvania	21777--OCTRON FLUOR LAMP 120V 5000K	1	EA	\$ 2.00						
FASTENAL	Lighting	LNC212L15K31PC1	Hubbell Lighting	BRONZE PHOTOCELL	1	EA	\$ 163.88						
FASTENAL	Lighting	WSC12M9N	Leviton Mfg Co.	OCCUPANCY SENSOR	1	EA	\$ 115.50						
FASTENAL	Lighting	4891341K	Technical Consumer Products Inc.	13 WATT 41K MINI SPRINGLAMP	1	EA	\$ 2.09						
FASTENAL	Lighting	DVOFLO727	RTK Energy	LED DIRECTIONAL LANDSCAPE LIGH	1	EA	\$ 196.93						
FASTENAL	Lighting	FO17830ECO	Sylvania	22135--FLUOR LAMP	1	EA	\$ 2.51						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Lighting	RJA34364ODM	RTK Energy	LED 2X4 4000K DIM DLC	1	EA	\$ 131.67						
FASTENAL	Lighting	LTK733WT	WAC Lighting	10WK LEAD TIME - NCNR	1	EA	\$ 51.87						
FASTENAL	Lighting	FO25830ECO	Sylvania	22138 -- FLUOR LAMP	1	EA	\$ 2.65						
FASTENAL	Lighting	VANLED20N	Rab Lighting	20W LED CANOPY LIGHT	1	EA	\$ 183.65						
FASTENAL	Lighting	FBX24LL50UNV	Phillips	LED HIGH BAY	1	EA	\$ 241.23						
FASTENAL	Lighting	WP2LED37N	Rab Lighting	37W WLPK	1	EA	\$ 183.65						
FASTENAL	Lighting	WGH110L4KUM	Hubbell Lighting	53W WALL PACK	1	EA	\$ 198.00						
FASTENAL	Lighting	H3DT832GU210	Lutron	T8 32W DMG BLST	1	EA	\$ 108.59						
FASTENAL	Lighting	CF18DDE835	Sylvania	20672 COMPACT FLUOR LAMP	1	EA	\$ 1.40						
FASTENAL	Lighting	57876GREENCREATIVE	Green Creative	57876-GREEN CREATIVE	1	EA	\$ 60.04						
FASTENAL	Lighting	VANLED10NW	Rab Lighting	LED LT FX	1	EA	\$ 229.85						
FASTENAL	Lighting	FP24830HOECO	Sylvania	FLUOR LAMP	1	EA	\$ 4.89						
FASTENAL	Lighting	DJA24364ODM	RTK Energy	2X4	1	EA	\$ 131.67						
FASTENAL	Lighting	4894241K	Technical Consumer Products Inc.	42 WATT SPRINGLAMP 41K	1	EA	\$ 5.87						
FASTENAL	Lighting	LNC7LU5K31	Hubbell Lighting	BRZ LED WLPK	1	EA	\$ 110.37						
FASTENAL	Lighting	MSA102IV	Lutron	277V SEN SWITCH	1	EA	\$ 69.75						
FASTENAL	Lighting	FO17841ECO	Sylvania	22137 -- FLUOR LAMP	1	EA	\$ 1.59						
FASTENAL	Lighting	FBO31830	Sylvania	21877--U BENT OCTRON FLRLAMP	1	EA	\$ 5.19						
FASTENAL	Lighting	CF26DDE830ECO	Sylvania	20722--CMPCT FLRLMP	1	EA	\$ 1.40						
FASTENAL	Lighting	FP28841ECO	Sylvania	20902 -- FLUOR LAMP	1	EA	\$ 2.38						
FASTENAL	Lighting	QHE4X32T8UNVIS NSCB	Sylvania	BALLAST	1	EA	\$ 11.18						
FASTENAL	Adhesives, Sealants and Tape	13J317	WESTWARD	Caulk Gun,High Thrust,Blue/Black, 10.3 oz	1	EA		0203489	Rock River[REG]	10oz Rock River[REG] Spout Cutter & Puncture Wire Caulk Gun	1	EA	\$ 1.50
FASTENAL	Adhesives, Sealants and Tape	4008	3M	Double Coated Tape,3/4In x 5 yd.,Natural	1	EA	\$ 13.79						
FASTENAL	Adhesives, Sealants and Tape	4016	3M	Double Coated Tape,1 In x 5 yd.,Natural	1	EA	\$ 6.43						
FASTENAL	Adhesives, Sealants and Tape	4950	3M	Double Sided VHB Tape,1In x 5 yd.,White	1	EA	\$ 21.32						
FASTENAL	Adhesives, Sealants and Tape	15C767	TAPECASE	Film Tape,Polyethylene ,Red,48mm x 55m	1	EA	\$ 3.99						
FASTENAL	Adhesives, Sealants and Tape	15C770	TAPECASE	Film Tape,Polyethylene ,White,48mm x 55m	1	EA	\$ 4.20						
FASTENAL	Adhesives, Sealants and Tape	200	3M	Masking Tape,Beige,24mm x 55m	1	EA	\$ 1.44						
FASTENAL	Adhesives, Sealants and Tape	200	3M	Masking Tape,Beige,36mm x 55m	1	EA	\$ 2.46						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Adhesives, Sealants and Tape	200	3M	Masking Tape,Beige,48mm x 55m	1	EA	\$ 3.03						
FASTENAL	Adhesives, Sealants and Tape	3903	3M	Duct Tape,2 x 50 yd,6.5 mil,Gray,Vinyl	1	EA	\$ 4.62						
FASTENAL	Adhesives, Sealants and Tape	8979	3M	Duct Tape,2 x 60 yd,12.6 mil,Slate Blue	1	EA	\$ 7.81						
FASTENAL	Adhesives, Sealants and Tape	373	SCOTCH	Carton Sealing Tape,Clear,48mm x 50m	1	EA	\$ 2.73						
FASTENAL	Adhesives, Sealants and Tape	617021	NASHUA	Foil Tape with Liner,2-1/2 In x 50 yd.	1	EA	\$ 9.41						
FASTENAL	Adhesives, Sealants and Tape	19N746	POWER FIRST	Electrical Tape,7 mil,3/4" x 60 ft.,Blk	1	EA		0747384	Power Phase[REG]	3/4" x 60' Black 7mil Flame Retardant Economy Grade Vinyl Electrical Tape	1	EA	\$ 0.62
FASTENAL	Adhesives, Sealants and Tape	19N747	POWER FIRST	Elctricl Tape,7 mil,3/4"x60 ft.,Blk,PK10	10	PK		0747384	Power Phase[REG]	3/4" x 60' Black 7mil Flame Retardant Economy Grade Vinyl Electrical Tape	10	PK	\$ 6.16
FASTENAL	Adhesives, Sealants and Tape	SY-QS	SUPER GLUE	Epoxy Adhesive,Lite Yellow,1 oz,3 Min	1	EA	\$ 1.34						
FASTENAL	Adhesives, Sealants and Tape	5064	TITEBOND	Wood Glue,16 oz,Yellow,Fast Set Up	1	EA	\$ 3.07						
FASTENAL	Adhesives, Sealants and Tape	27050	DAP	Construction Adhesive,Latex,10.3oz,White	1	EA	\$ 1.22						
FASTENAL	Adhesives, Sealants and Tape	5000210	GORILLA GLUE	All Purpose Glue,2 Oz,4 Sq Ft Coverage	1	EA	\$ 2.36						
FASTENAL	Adhesives, Sealants and Tape	6035062	GORILLA TAPE	Duct Tape,2 In x 35 yd,17 mil,Black	1	EA	\$ 7.79						
FASTENAL	Adhesives, Sealants and Tape	5640-00-103-2254	ABILITY ONE	Duct Tape,2 in. x 60 yd.,Silver	1	EA	\$ 5.15						
FASTENAL	Adhesives, Sealants and Tape	20PJ23	GRAINGER APPROVED	Paint Masking Tape,60 yd.x1-1/2 in,Blue	1	EA		0630016	SHURTAPE TECHNOLOGIES LLC	36mm 55 M 5.3 mil Blue Premium Painter's Grade Masking Tape Roll	1	RO	\$ 4.08
FASTENAL	Adhesives, Sealants and Tape	20PJ24	GRAINGER APPROVED	Painters Masking Tape,60 yd.x2 in,Blue	1	EA		0618703	Talon[REG]	48mm x 55m Blue Talon[REG] 5.2 mil Indoor/Outdoor Painting Masking Tape	1	RO	\$ 2.56
FASTENAL	Adhesives, Sealants and Tape	510	POLYKEN	Gaffers Tape,11.5 mil,1.5 In,Black	1	EA	\$ 10.15						
FASTENAL	Adhesives, Sealants and Tape	510	POLYKEN	Gaffers Tape,11.5 mil,48mm x 50m,Black	1	EA	\$ 10.53						
FASTENAL	Adhesives, Sealants and Tape	510	POLYKEN	Gaffers Tape,11.5 mil,72mm x 50m,Black	1	EA	\$ 16.58						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Adhesives, Sealants and Tape	26VC84	GRAINGER APPROVED	Duct Tape,48mm x 55m,Silver,6 mil	1	EA		0617162	Talon[REG]	48mm x 55m Silver Talon[REG] P900 Heavy Duty Duct Tape	1	RO	\$ 3.34
FASTENAL	Adhesives, Sealants and Tape	142	SCOTCH	Packing Tape,Transparent, 2 In. x 800 In.	1	EA	\$ 1.33						
FASTENAL	Adhesives, Sealants and Tape	18526	DAP	Premium Adhesive Sealant,5.5 oz,White	1	EA	\$ 1.72						
FASTENAL	Adhesives, Sealants and Tape	361-11	NASHUA	Foil Tape,48mm x 10m,Silver	1	EA	\$ 5.56						
FASTENAL	Adhesives, Sealants and Tape	33+ SUPER-3/4X66FT	SCOTCH	Electrical Tape,7 mil,3/4" x 66 ft.,Blk	1	EA	\$ 4.41						
FASTENAL	Adhesives, Sealants and Tape	88-SUPER-3/4X66FT	SCOTCH	Electrical Tape,8.5 mil,3/4" x 66 ft.,Blk	1	EA	\$ 5.19						
FASTENAL	Adhesives, Sealants and Tape	35 3/4X66 WHITE	SCOTCH	Electrical Tape,7 mil,3/4" x 66 ft.,Whit	1	EA	\$ 3.31						
FASTENAL	Adhesives, Sealants and Tape	35 3/4X66 RED	SCOTCH	Electrical Tape,7 mil,3/4" x 66 ft.,Red	1	EA	\$ 3.31						
FASTENAL	Adhesives, Sealants and Tape	35 3/4X66 BLUE	SCOTCH	Electrical Tape,7 mil,3/4" x 66 ft.,Blue	1	EA	\$ 3.31						
FASTENAL	Adhesives, Sealants and Tape	35 3/4X66 GREEN	SCOTCH	Electrical Tape,7 mil,3/4" x 66 ft.,Grn	1	EA	\$ 3.31						
FASTENAL	Adhesives, Sealants and Tape	35 3/4X66 YELLOW	SCOTCH	Electrical Tape,7 mil,3/4" x 66 ft.,Ylw	1	EA	\$ 3.31						
FASTENAL	Adhesives, Sealants and Tape	12378	DAP	High Performance Spackling Paste,1qtPail	1	EA	\$ 3.39						
FASTENAL	Adhesives, Sealants and Tape	27501	DAP	Construction Adhesive, 10.3 oz.	1	EA	\$ 1.22						
FASTENAL	Adhesives, Sealants and Tape	8265-S	JB WELD	Epoxy Adhesive,Cold Weld,2 oz,Tube	1	EA	\$ 3.04						
FASTENAL	Adhesives, Sealants and Tape	398	NASHUA	Duct Tape,48mm x 55m,11 mil,Silver	1	EA	\$ 6.81						
FASTENAL	Adhesives, Sealants and Tape	14056	CRC	RTV Silicone Sealant,6.5 oz.,White	1	EA	\$ 12.47						
FASTENAL	Adhesives, Sealants and Tape	7600101	GORILLA GLUE	Super Glue,Heavy-Duty,Clear,0.53 oz.	1	EA	\$ 2.07						
FASTENAL	Adhesives, Sealants and Tape	26160	ANTI-SEIZE	Thread Sealant Tape, 1 In. W, 520 In. L	1	EA	\$ 0.48						
FASTENAL	Adhesives, Sealants and Tape	50112	JB WELD	Syringe,ClearWeld, Clear,25mL	1	EA	\$ 2.16						
FASTENAL	Adhesives, Sealants and Tape	35 3/4X66 ORNGE	SCOTCH	Electrical Tape,3/4 x 66 ft,7 mil,Orange	1	EA	\$ 3.31						
FASTENAL	Adhesives, Sealants and Tape	35 3/4X66 BROWN	SCOTCH	Electrical Tape,7 mil,3/4" x 66 ft.,Brn	1	EA	\$ 3.31						
FASTENAL	Adhesives, Sealants and Tape	26135	ANTI-SEIZE	Sealant Tape,1/2 In. W,520 In. L	1	EA	\$ 0.39						

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Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Adhesives, Sealants and Tape	18401	DAP	Caulk,10.1 oz,Crystal Clear	1	EA	\$ 1.45						
FASTENAL	Adhesives, Sealants and Tape	15187	SUPER GLUE	Instant Adhesive,2g Tube,Clear,PK12	12	PK	\$ 2.74						
FASTENAL	Adhesives, Sealants and Tape	15109	SUPER GLUE	Instant Adhesive,2g Tube,Clear	1	EA	\$ 0.34						
FASTENAL	Adhesives, Sealants and Tape	15110	SUPER GLUE	Instant Adhesive,2g Tube,Clear	1	EA	\$ 0.34						
FASTENAL	Adhesives, Sealants and Tape	3KHH7	GRAINGER APPROVED	Duct Tape,2 x 60 yd,11 mil,Black,Cloth	1	EA		0617169	Talon[REG]	48mm x 55m Black Talon[REG] P1100 Duct Tape	1	RO	\$ 4.39
FASTENAL	Adhesives, Sealants and Tape	3KHJ7	GRAINGER APPROVED	Masking Tape,Natural,2 In. x 60 Yd.	1	EA		0618700	Talon[REG]	48mm x 55m Beige Talon[REG] 4.9 mil General Purpose Masking	1	RO	\$ 1.31
FASTENAL	Adhesives, Sealants and Tape	3KHL2	GRAINGER APPROVED	Duct Tape,2 In x 60 yd,7 mil,Gray,Cloth	1	EA		0617162	Talon[REG]	48mm x 55m Silver Talon[REG] P900 Heavy Duty Duct Tape	1	RO	\$ 3.34
FASTENAL	Adhesives, Sealants and Tape	5063	TITEBOND	Wood Glue,Original,8 Oz,Ylw	1	EA	\$ 1.88						
FASTENAL	Adhesives, Sealants and Tape	4001-BG10	HARDMAN	Epoxy,Fast Setting,Amber,3.5 g,Pk10	10	PK	\$ 10.70						
FASTENAL	Adhesives, Sealants and Tape	GE 284 3TG	GE	Silicone Sealant,2.8 oz,Clear	1	EA		0205164	RED DEVIL	2.8oz Tube Clear Silicone Red Devil Sealant	1	EA	\$ 1.52
FASTENAL	Adhesives, Sealants and Tape	90	3M	Adhesive,Spray,24 oz.,17.6 oz. Net	1	EA	\$ 12.86						
FASTENAL	Adhesives, Sealants and Tape	SUPER 77	3M	Adhesive,Spray,16, 75 Oz Can	1	EA	\$ 9.89						
FASTENAL	Adhesives, Sealants and Tape	46235	ANTI-SEIZE	Thread Sealant Tape,1/2 In. W,520 In. L	1	EA	\$ 1.96						
FASTENAL	Adhesives, Sealants and Tape	26130	ANTI-SEIZE	Thread Sealant Tape,1/2 In. W,260 In. L	1	EA	\$ 0.21						
FASTENAL	Adhesives, Sealants and Tape	2090-48A	SCOTCH-BLUE	Masking Tape,Blue,2 In. x 60 Yd.	1	EA	\$ 5.05						
FASTENAL	Adhesives, Sealants and Tape	2090-24A	SCOTCH-BLUE	Masking Tape,Blue,1 In. x 60 Yd.	1	EA	\$ 2.49						
FASTENAL	Adhesives, Sealants and Tape	7510-01-531-4863	ABILITY ONE	Painters Masking Tape,Blue,2 in. W	1	EA	\$ 4.91						
FASTENAL	Adhesives, Sealants and Tape	045596	PC PRODUCTS	Putty,Plumbing Epoxy,4 Oz Tube,Gray	1	EA		6600026	Fastenal Approved Vendor	14oz Jar Non-Bleeding Plumber's Putty	1	EA	\$ 1.47
FASTENAL	Adhesives, Sealants and Tape	K502	PARKER VIRGINIA	Insulation Tape,2In.x30 ft.,1/8 In.	1	EA	\$ 5.67						
FASTENAL	Adhesives, Sealants and Tape	7800102	GORILLA GLUE	Super Glue,Instant Bonding,2 - 3g Tubes	1	EA	\$ 2.10						
FASTENAL	Adhesives, Sealants and Tape	7805002	GORILLA GLUE	Super Glue,Instant Bonding,15g Bottle	1	EA	\$ 2.01						

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Adhesives, Sealants and Tape	GE012A	GE	Window and Door Sealant,10.1 oz.,Clear	1	EA		0233629	RED DEVIL	10.1oz Cartridge Clear Siliconized Acrylic Polymer Red Devil Window / Door Caulk Sealant	1	EA	\$ 1.63
FASTENAL	Adhesives, Sealants and Tape	IS808	MOMENTIVE	Industrial Sealant,2.8 oz.,Clear	1	EA	\$ 2.89						
FASTENAL	Adhesives, Sealants and Tape	25108	ANTI-SEIZE	Plumbers Pipe Dope Professional Grade	1	EA	\$ 2.24						
FASTENAL	Adhesives, Sealants and Tape	25201	ANTI-SEIZE	AST-PUT(TM) Plumbers Putty,14 oz.,Tan	1	EA	\$ 1.13						
FASTENAL	Adhesives, Sealants and Tape	46335A	ANTI-SEIZE	Gas Line Sealant Tape,1/2 x 520 In	1	EA	\$ 1.96						
FASTENAL	Adhesives, Sealants and Tape	46350A	ANTI-SEIZE	Gas Line Sealant Tape,3/4 x 520 In	1	EA	\$ 2.92						
FASTENAL	Adhesives, Sealants and Tape	16030A	ANTI-SEIZE	Sealant Tape,1/2 In. W,260 In. L	1	EA	\$ 0.86						
FASTENAL	Adhesives, Sealants and Tape	16035	ANTI-SEIZE	Sealant Tape,1/2 In.W,520 In.L	1	EA	\$ 1.19						
FASTENAL	Adhesives, Sealants and Tape	4200102	GORILLA GLUE	Epoxy,Multipurpos e,Clear,0.85 oz Syringe	1	EA	\$ 2.18						
FASTENAL	Adhesives, Sealants and Tape	25551	RECTORSEAL	Thread Sealant,8 oz.,Yellow	1	EA	\$ 5.89						
FASTENAL	Adhesives, Sealants and Tape	23631	RECTORSEAL	Thread Sealant with PTFE,4 oz.,White	1	EA	\$ 3.70						
FASTENAL	Adhesives, Sealants and Tape	24221	LOCTITE	Threadlocker 242,10mL Bottle,Blue	1	EA	\$ 10.72						
FASTENAL	Adhesives, Sealants and Tape	10240	DEVCON	Putty,Steel,1 Lb.,Dark Gray	1	EA	\$ 27.59						
FASTENAL	Adhesives, Sealants and Tape	14250	DEVCON	Epoxy,25ml Syringe,Amber	1	EA	\$ 4.35						
FASTENAL	Adhesives, Sealants and Tape	08641	DAP	Rubber Sealant,9.8 oz.,Clear	1	EA	\$ 2.48						
FASTENAL	Adhesives, Sealants and Tape	18152	DAP	Caulk,10.1 oz,White	1	EA	\$ 1.35						
FASTENAL	Adhesives, Sealants and Tape	18275	DAP	Sealant,10.1 oz,White	1	EA	\$ 1.99						
FASTENAL	Adhesives, Sealants and Tape	396	NASHUA	Duct Tape,48mm x 55m,10 mil,Silver	1	EA	\$ 6.02						
FASTENAL	Adhesives, Sealants and Tape	8272	JB WELD	Epoxy,Marine Cold Weld,Dk Gry,2 oz	1	EA	\$ 2.26						
FASTENAL	Adhesives, Sealants and Tape	8257	J-B WELD	Epoxy Putty,Int/Ext Wood,1 oz.	1	EA	\$ 2.92						
FASTENAL	Adhesives, Sealants and Tape	HT-12	SUPER GLUE	Putty,Reusable,1 oz,(4) Yellow Strips	1	EA	\$ 0.60						
FASTENAL	Adhesives, Sealants and Tape	00753	DAP	Rubber Sealant,2.8 oz,Clear	1	EA	\$ 2.05						
FASTENAL	Adhesives, Sealants and Tape	18001	DAP	Adhesive Caulk,5.5 oz,White	1	EA	\$ 1.06						
FASTENAL	Adhesives, Sealants and Tape	18230	DAP	Foam Sealant,12 oz,Tan	1	EA	\$ 3.30						
FASTENAL	Adhesives, Sealants and Tape	00107	DAP	Cement,Contact,3 Oz	1	EA	\$ 2.06						

ATTACHMENT B

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FASTENAL	Adhesives, Sealants and Tape	12142	DAP	Lightweight Spackling,1 qt.,White,Pail	1	EA	\$ 3.83						
FASTENAL	Adhesives, Sealants and Tape	14310	DEVCON	Epoxy Clear,25ml Tube	1	EA	\$ 3.14						
FASTENAL	Adhesives, Sealants and Tape	26221	LOCTITE	Threadlocker 262,10mL Bottle,Red	1	EA	\$ 9.82						
FASTENAL	Adhesives, Sealants and Tape	16050A	ANTI-SEIZE	Sealant Tape,3/4 In. W,520 In. L	1	EA	\$ 1.73						
FASTENAL	Adhesives, Sealants and Tape	324A	NASHUA	Printed Foil Tape,2 1/2In x 60 Yd,Silver	1	EA	\$ 14.45						
FASTENAL	Adhesives, Sealants and Tape	CP 27	SHURTAPE	Masking Tape,Blue,1 in. x 60 yd.	1	EA	\$ 1.98						
FASTENAL	Batteries	E92MP-8	ENERGIZER	Standard Battery,AAA,Alkaline,PK8	8	PK	\$ 5.67						
FASTENAL	Batteries	MN1500B8Z	DURACELL	Standard Battery,AA,Alkaline,PK8	8	PK	\$ 3.87						
FASTENAL	Batteries	MN15B16PTPZ99	DURACELL	Standard Battery,AA,Alkaline,PK16	16	PK	\$ 7.74						
FASTENAL	Batteries	MN2400B8Z	DURACELL	Standard Battery,AAA,Alkaline,PK8	8	PK	\$ 3.87						
FASTENAL	Batteries	MN24B16PTPZ99	DURACELL	Standard Battery,AAA,Alkaline,PK16	16	PK	\$ 7.74						
FASTENAL	Batteries	MN1500B10Z	DURACELL	Standard Battery,AA,Alkaline,PK10	10	PK	\$ 5.05						
FASTENAL	Batteries	MN15RT12Z	DURACELL	Standard Battery,AA,Alkaline,PK12	12	PK	\$ 9.47						
FASTENAL	Batteries	DL123ABPK	DURACELL	Battery,123,Lithium,3V	1	EA	\$ 3.33						
FASTENAL	Batteries	DL223ABPK	DURACELL	Battery,223,Lithium,6V	1	EA	\$ 6.05						
FASTENAL	Batteries	MN1300	DURACELL	Standard Battery,D,Alkaline,PK12	12	PK	\$ 10.03						
FASTENAL	Batteries	MN1400	DURACELL	Standard Battery,C,Alkaline,PK12	12	PK	\$ 10.03						
FASTENAL	Batteries	MN1604BKD	DURACELL	Standard Battery,9V,Alkaline,PK12	12	PK	\$ 17.16						
FASTENAL	Batteries	QU1500BKD	DURACELL	Standard Battery,AA,Alkaline,PK24	24	PK	\$ 17.16						
FASTENAL	Batteries	QU2400BBKD	DURACELL	Standard Battery,AAA,Alkaline,PK24	24	PK	\$ 17.16						
FASTENAL	Batteries	QU1500B8Z	DURACELL	Standard Battery,AA,Alkaline,PK8	8	PK	\$ 7.68						
FASTENAL	Batteries	QU2400B8Z	DURACELL	Standard Battery,AAA,Alkaline,PK8	8	PK	\$ 7.68						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Batteries	DX1500R4	DURACELL	Precharged Recharg. Battery,AA,NiMh,PK4	4	PK	\$ 8.80						
FASTENAL	Batteries	DX2400R4	DURACELL	Precharged Recharg. Battery,AAA,NiMh,PK4	4	PK	\$ 8.80						
FASTENAL	Batteries	MN1500BKD	DURACELL	Standard Battery,AA,Alkaline,PK24	24	PK	\$ 11.62						
FASTENAL	Batteries	MN2400BKD	DURACELL	Standard Battery,AAA,Alkaline,PK24	24	PK	\$ 11.62						
FASTENAL	Batteries	E915BP24H	ENERGIZER	Standard Battery,AA,Alkaline,PK24	24	PK	\$ 5.81						
FASTENAL	Batteries	E915BP36H	ENERGIZER	Standard Battery,AA,Alkaline,PK36	36	PK	\$ 8.71						
FASTENAL	Batteries	E91LP-16	ENERGIZER	Standard Battery,AA,Alkaline,PK16	16	PK	\$ 12.57						
FASTENAL	Batteries	L91	ENERGIZER	Standard Battery,AA,Lithium,PK24	24	PK	\$ 29.04						
FASTENAL	Batteries	2CUR8	GRAINGER APPROVED	Coin Cell,2025,Lithium,3V	1	EA		0223686	DURACELL	3V DL2025 Duracell[REG] Lithium Battery	1	EA	\$ 1.04
FASTENAL	Batteries	2HPC7	GRAINGER APPROVED	Battery,CR2,Lithium,3V,PK2	2	PK		2116551	Energizer Battery	CR2 Energizer[REG]	2	PK	\$ 7.68
FASTENAL	Batteries	DL2032B2PK	DURACELL	Coin Cell,2032,Lithium,3V,PK2	2	PK	\$ 1.31						
FASTENAL	Batteries	MN14RT8Z	DURACELL	Standard Battery,C,Alkaline,PK8	8	PK	\$ 12.75						
FASTENAL	Batteries	MN16RT4Z	DURACELL	Standard Battery,9V,Alkaline,PK4	4	PK	\$ 12.75						
FASTENAL	Batteries	DL2450BPK	DURACELL	Coin Cell,2450,Lithium,3V	1	EA	\$ 1.73						
FASTENAL	Batteries	85180	STREAMLIGHT	Battery,CR123A,Lithium,3V,PK6	6	PK	\$ 38.84						
FASTENAL	Batteries	2UKG9	GRAINGER APPROVED	Battery,Sealed Lead Acid,1.2Ah,Faston	1	EA		BSS	UNIVERSAL POWER GROUP INC	UB1213 - 12V 1.3Ah, F1 Terminal, AGM	1	EA	\$ 6.54
FASTENAL	Batteries	2UKJ4	GRAINGER APPROVED	Battery,Sealed Lead Acid,12V,7Ah,Faston	1	EA		0215084	UNIVERSAL POWER GROUP INC	7AH Cell Size 12V Lead Acid Battery	1	EA	\$ 11.85
FASTENAL	Batteries	85177	STREAMLIGHT	Battery,123,Lithium,3V,PK12	12	PK	\$ 12.24						
FASTENAL	Batteries	65030	STREAMLIGHT	Standard Battery,AAAA,Alkaline,PK6	6	PK	\$ 2.99						
FASTENAL	Batteries	QU1604	DURACELL	Standard Battery,9V,Alkaline,PK12	12	PK	\$ 12.80						



ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Batteries	QU1300	DURACELL	Standard Battery,D,Alkaline,PK12	12	PK	\$ 17.82						
FASTENAL	Batteries	QU1400	DURACELL	Standard Battery,C,Alkaline,PK12	12	PK	\$ 17.82						
FASTENAL	Batteries	EN91	ENERGIZER	Standard Battery,AA,Alkaline,PK24	24	PK	\$ 5.81						
FASTENAL	Batteries	EN92	ENERGIZER	Standard Battery,AAA,Alkaline,PK24	24	PK	\$ 5.81						
FASTENAL	Batteries	EN22	ENERGIZER	Standard Battery,9V,Alkaline,PK12	12	PK	\$ 12.41						
FASTENAL	Batteries	MN15P36	DURACELL	Standard Battery,AA,Alkaline,PK36	36	PK	\$ 16.63						
FASTENAL	Batteries	MX2500B2U	DURACELL	Standard Battery,AAAA,Alkaline,PK2	2	PK	\$ 2.10						
FASTENAL	Batteries	MN1300R4Z	DURACELL	Standard Battery,D,Alkaline,PK4	4	PK	\$ 5.05						
FASTENAL	Batteries	MN1400R4ZX	DURACELL	Standard Battery,C,Alkaline,PK4	4	PK	\$ 5.05						
FASTENAL	Batteries	MN1604B2Z	DURACELL	Standard Battery,9V,Alkaline,PK2	2	PK	\$ 5.05						
FASTENAL	Batteries	MN1500B4Z	DURACELL	Standard Battery,AA,Alkaline,PK4	4	PK	\$ 3.54						
FASTENAL	Batteries	MN2400B4Z	DURACELL	Standard Battery,AAA,Alkaline,PK4	4	PK	\$ 3.54						
FASTENAL	Batteries	40KJ57	DAYTON	Standard Battery,AAA,Alkaline,PK24	24	PK		0225011	Rock River[REG]	AAA Cell Size 1.5V Rock River[REG] Alkaline Battery	24	PK	\$ 3.08
FASTENAL	Batteries	40KJ58	DAYTON	Standard Battery,9V,Alkaline,PK12	12	PK		0225012	Rock River[REG]	9V Cell Size Rock River[REG] Alkaline Battery	12	PK	\$ 8.52
FASTENAL	Batteries	40KJ59	DAYTON	Standard Battery,D,Alkaline,PK12	12	PK		0225009	Rock River[REG]	D Cell Size 1.5V Rock River[REG] Alkaline Battery	12	PK	\$ 8.16
FASTENAL	Batteries	40KJ60	DAYTON	Standard Battery,AA,Alkaline,PK24	24	PK		0225010	Rock River[REG]	AA Cell Size 1.5V Rock River[REG] Alkaline Battery	24	PK	\$ 3.44
FASTENAL	Batteries	357-303TZ	ENERGIZER	Coin Cell,357/303,1.5V	1	EA	\$ 1.03						
FASTENAL	Batteries	357BPZ	ENERGIZER	Coin Cell,357,1.5V	1	EA	\$ 1.03						
FASTENAL	Batteries	393-309TZ	ENERGIZER	Coin Cell,393/309,1.5V	1	EA	\$ 0.74						
FASTENAL	Batteries	A23BPZ-2	ENERGIZER	Battery,Alkaline,A23,12V,PK2	2	PK	\$ 1.14						
FASTENAL	Batteries	A76BPZ	ENERGIZER	Button Cell Battery,A76,1.5V	1	EA	\$ 0.46						
FASTENAL	Batteries	ECR2430BP	ENERGIZER	Coin Cell,2430,3V	1	EA	\$ 1.35						
FASTENAL	Batteries	EL2CR5BP	ENERGIZER	Lithium Cell Battery,2CR5,6V	1	EA	\$ 5.14						

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Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Batteries	4LW11	GRAINGER APPROVED	Coin Cell,2032,Lithium, 3V	1	EA		2113405	Rock River[REG]	2032 Cell Size 3.0V Rock River[REG] Lithium Coin Cell Battery 2Ct	1	EA	\$ 0.21
FASTENAL	Batteries	5HXG6	GRAINGER APPROVED	Coin Cell,2450,Lithium, 3V	1	EA		2113406	Rock River[REG]	2450 Cell Size 3.0V Rock River[REG] Lithium Coin Cell Battery 2Ct	1	EA	\$ 0.23
FASTENAL	Batteries	5HXG8	GRAINGER APPROVED	Coin Cell,2430,Lithium, 3V	1	EA		0223692	DURACELL	3V DL2430BPK Duracell[REG] Lithium Battery	1	EA	\$ 0.98
FASTENAL	Batteries	5HXH5	GRAINGER APPROVED	Button Cell Battery,384/392,Silver Oxide	1	EA		0258348	DURACELL	1.5V D384/392PK09 Duracell[REG] Silver Oxide Watch Battery	1	EA	\$ 0.44
FASTENAL	Batteries	MN1500B20Z	DURACELL	Standard Battery,AA,Alkaline,PK20	20	PK	\$ 9.59						
FASTENAL	Batteries	PC1300	DURACELL	Standard Battery,D,Alkaline,PK12	12	PK	\$ 8.18						
FASTENAL	Batteries	PC1400	DURACELL	Standard Battery,C,Alkaline,PK12	12	PK	\$ 6.73						
FASTENAL	Batteries	PC1500BKD	DURACELL	Standard Battery,AA,Alkaline,PK24	24	PK	\$ 5.54						
FASTENAL	Batteries	PC1604BKD	DURACELL	Standard Battery,9V,Alkaline,PK12	12	PK	\$ 12.80						
FASTENAL	Batteries	PC2400BKD	DURACELL	Standard Battery,AAA,Alkaline,PK24	24	PK	\$ 5.54						
FASTENAL	Batteries	MN908	DURACELL	Lantern Battery,Alkaline,6V, Spring Term	1	EA	\$ 5.15						
FASTENAL	Batteries	SPT96	GRAINGER APPROVED	Battery,123,Lithium,3V,PK2	2	PK		2113407	Rock River[REG]	123 Cell Size 3.0V Rock River[REG] Lithium Battery 2Ct	2	PK	\$ 2.43
FASTENAL	Batteries	5U085	GRAINGER APPROVED	Button Cell Battery,76,Silver Oxide,1.5V	1	EA		0237293	DURACELL	303/357 Cell Size 1.5 Volt 303/357BPK Duracell[REG] Watch Battery	1	EA	\$ 0.89
FASTENAL	Batteries	SF12-BB	SUREFIRE	Battery,123A,Lithium,3V,PK12	12	PK	\$ 15.30						
FASTENAL	Batteries	JEN 2	DURACELL	Standard Battery,AA,Alkaline	1	EA	\$ 0.23						
FASTENAL	Electrical	FRN-R-30	EATON BUSSMANN	Fuse,RK5,Ser FRN-R,30 A,250VAC/125VDC	1	EA	\$ 2.15						
FASTENAL	Electrical	MPNY-1000-9-C	TY-RAP(R)	Cable Tie Mounting Pad,4-Way,Natrl,PK100	100	PK	\$ 6.48						
FASTENAL	Electrical	1FD55	POWER FIRST	Extension Cord,50 ft.,PVC,14/3 ga.	1	EA		0712319	Power Phase[REG]	50' 14/3 Power Phase[REG] Yellow Lighted End Extension Cord	1	EA	\$ 14.09

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Electrical	1FD67	POWER FIRST	Extension Cord,10 ft.,12/3 ga.	1	EA		0780389	Carol Brand	10' 12 AWG 125V Orange Flexible Extension Cord	1	EA	\$ 11.24
FASTENAL	Electrical	1XUP6	POWER FIRST	Extension Cord,25 ft.	1	EA		0712315	Power Phase[REG]	25' 12/3 Power Phase[REG] Yellow Lighted End Extension Cord	1	EA	\$ 12.03
FASTENAL	Electrical	TTS-20R0	PANDUIT	Hook/Loop Ties,Wrap,40 lb,0.75"W,Roll	1	EA	\$ 7.21						
FASTENAL	Electrical	2DCP2	GRAINGER APPROVED	EMT Connector,Insulate d,1/2 In	1	EA		BSS	TOPAZ LIGHTING CORP.	1/2"RAINTIGHT STEEL INS.COMP CONN	1	EA	\$ 0.66
FASTENAL	Electrical	T101	INTERMATIC	Electromechanical Timer,24 Hour,1 Pole	1	EA	\$ 43.57						
FASTENAL	Electrical	V800NEOCPW	GRAINGER APPROVED	Channel Safety End Cap,White,PK25	25	PK		11241065	Fastenal Approved Vendor	1-5/8" x 1-5/8" White Plastic End Cap	25	PK	\$ 3.84
FASTENAL	Electrical	5173-0	BELL	Weatherproof Cover,Metallic	1	EA	\$ 0.57						
FASTENAL	Electrical	UCN38	KINDORF	Channel Cone Nut,3/8 In,Gold,PK5	5	PK	\$ 5.46						
FASTENAL	Electrical	36J127	POWER FIRST	Cable Tie,Standard,3.9 in.,Natural,PK100	100	PK		63121	Power Phase[REG]	4" 18lb Tensile Natural Nylon 6.6 Power Phase[REG] Locking Cable Tie	100	PK	\$ 0.24
FASTENAL	Electrical	36J131	POWER FIRST	Cable Tie,Standard,6.3 in.,Natri,PK100	100	PK		0775435	Power Phase[REG]	6.1" 18lb Tensile Natural Nylon 6.6 Power Phase[REG] Cable Tie Bulk	100	PK	\$ 0.62
FASTENAL	Electrical	36J133	POWER FIRST	Cable Tie,Standard,7.9 in.,Natural,PK100	100	PK		0775450	Power Phase[REG]	7.6" 50lb Tensile Natural Nylon 6.6 Power Phase[REG] Cable Tie Pkg	100	PK	\$ 0.98
FASTENAL	Electrical	36J138	POWER FIRST	Intermediate Cable Tie,5.9 In L,PK100	100	PK		63124	Power Phase[REG]	6" 40lb Tensile UV Resistant Black Nylon 6.6 Power Phase[REG] Locking Cable Tie	100	PK	\$ 0.63
FASTENAL	Electrical	36J146	POWER FIRST	Cable Tie,Standard,11 in.,Black,PK100	100	PK		63128	Power Phase[REG]	11" 50lb Tensile UV Resistant Black Nylon 6.6 Power Phase[REG] Locking Cable Tie	100	PK	\$ 1.72
FASTENAL	Electrical	36J149	POWER FIRST	Cable Tie,Standard,7.9 in.,Natural,PK100	100	PK		63125	Power Phase[REG]	8" 50lb Tensile Natural Nylon 6.6 Power Phase[REG] Locking Cable Tie	100	PK	\$ 1.11
FASTENAL	Electrical	36J150	POWER FIRST	Cable Tie,Standard,7.9 in.,Black,PK100	100	PK		63126	Power Phase[REG]	8" 50lb Tensile UV Resistant Black Nylon 6.6 Power Phase[REG] Locking Cable Tie	100	PK	\$ 1.20
FASTENAL	Electrical	36J153	POWER FIRST	Cable Tie,Standard,11.8 in.,Natural,PK100	100	PK		63127	Power Phase[REG]	11" 50lb Tensile Natural Nylon 6.6 Power Phase[REG] Locking Cable Tie	100	PK	\$ 1.59

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Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Electrical	36J154	POWER FIRST	Cable Tie,Standard,11.8 in.,Black,PK100	100	PK		63128	Power Phase[REG]	11" 50lb Tensile UV Resistant Black Nylon 6.6 Power Phase[REG] Locking Cable Tie	100	PK	\$ 1.72
FASTENAL	Electrical	36J166	POWER FIRST	Cable Tie,Standard,14.5 in.,Blk,PK100	100	PK		63132	Power Phase[REG]	14.5" 120lb Tensile UV Resistant Black Nylon 6.6 Power Phase[REG] Heavy Duty Cable Tie	100	PK	\$ 4.31
FASTENAL	Electrical	GFRST20W	HUBBELL WIRING DEVICE-KELLEMS	GFCI Receptacle,20A,125VAC,5-20R,White	1	EA	\$ 12.65						
FASTENAL	Electrical	HBL8300HW	HUBBELL WIRING DEVICE-KELLEMS	Receptacle,Duplex ,20A,5-20R,125V,White	1	EA	\$ 8.68						
FASTENAL	Electrical	3EA98	POWER FIRST	Extension Cord,25 ft.,Orange,16/3 ga.	1	EA		07869300267	COLEMAN CABLE SYSTEMS, INC.	25' 16/3 Orange Extension Cord	1	EA	\$ 6.55
FASTENAL	Electrical	3EA99	POWER FIRST	Extension Cord,25 ft.,14/3 ga.	1	EA		0712318	Power Phase[REG]	25' 14/3 Power Phase[REG] Yellow Lighted End Extension Cord	1	EA	\$ 7.29
FASTENAL	Electrical	3EB10	POWER FIRST	Extension Cord,50 ft., 12/3 ga.	1	EA		0712316	Power Phase[REG]	50' 12/3 Power Phase[REG] Yellow Lighted End Extension Cord	1	EA	\$ 22.29
FASTENAL	Electrical	EI600WC	INTERMATIC	Electronic Timer,7-Day,SPDT,120-277 V	1	EA	\$ 28.98						
FASTENAL	Electrical	5320-0	BELL	Weatherproof Box,1Gang,3Inlet, Alum	1	EA	\$ 2.91						
FASTENAL	Electrical	TY524MX	TY-RAP(R)	Cable Tie,5.5 In,Black,PK100	100	PK	\$ 8.09						
FASTENAL	Electrical	3512RAC	RACO	Insulated Connector,1/2 In.,Straight	1	EA	\$ 1.51						
FASTENAL	Electrical	3LR78	GRAINGER APPROVED	Bushing,Reducing, Zinc Plated Steel,3/4In	1	EA		91049762	Fastenal Approved Vendor	3/4" x 1/2" Steel Reducing Bushing	1	EA	\$ 0.46
FASTENAL	Electrical	40J772	POWER FIRST	Cable Tie Kit,Standard,Black, PK650	1	EA		0747784	Fastenal Approved Vendor	4" 8" 11" 75lb Tensile Assorted Color Nylon 6.6 Power Phase[REG] Cable Tie 450Ct	450	PK	\$ 10.67
FASTENAL	Electrical	HBL5266C	HUBBELL WIRING DEVICE-KELLEMS	Plug,5-15P,15A,125V	1	EA	\$ 5.89						
FASTENAL	Electrical	HBL5352I	HUBBELL WIRING DEVICE-KELLEMS	Receptacle,Duplex ,20A,5-20R,125V,Ivory	1	EA	\$ 7.39						
FASTENAL	Electrical	HBL8300HI	HUBBELL WIRING DEVICE-KELLEMS	Receptacle,Duplex ,20A,5-20R,125V,Ivory	1	EA	\$ 8.68						
FASTENAL	Electrical	LPS-RK-20SP	EATON BUSSMANN	Fuse,RK1,LPS-RK-SP,20A,600VAC/300VDC	1	EA	\$ 8.71						
FASTENAL	Electrical	12777	LEVITON	Cap,Electrical Safety,PK12	12	PK	\$ 1.41						
FASTENAL	Electrical	232	RACO	Electrical Box,Square,4x4x2, 30.3 cu. in.	1	EA	\$ 0.82						

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FASTENAL	Electrical	752	RACO	Electrical Box Cover,Blank,4-1/8 in.	1	EA	\$ 0.28						
FASTENAL	Electrical	5A311	GRAINGER APPROVED	Outlet Strip,6 Outlet,White	1	EA		0776634	TRIPP LITE	6-Outlet Waber-by-Tripp Lite 4' Cord Power Strip	1	EA	\$ 5.97
FASTENAL	Electrical	SS13	HUBBELL WIRING DEVICE-KELLEMS	Blank Wall Plate,1 Gang,Silver	1	EA	\$ 0.79						
FASTENAL	Electrical	5HN14	GRAINGER APPROVED	Outlet Strip,6 Outlets,2-3/4 ft.	1	EA		0776634	TRIPP LITE	6-Outlet Waber-by-Tripp Lite 4' Cord Power Strip	1	EA	\$ 5.97
FASTENAL	Electrical	5HN49	GRAINGER APPROVED	Outlet Strip,6 Outlets,White,15 ft.	1	EA	\$ 11.31						
FASTENAL	Electrical	STRIKER (SUPER 6)	TRIPP LITE	Surge Protector Strip,7Outlet,Light Gray	1	EA	\$ 9.35						
FASTENAL	Electrical	5XFROID	GRAINGER APPROVED	Extension Cord,10 ft.,16/3,13A,SJT,Black	1	EA		0797910	TRIPP LITE	10' 13A 120V Solid Molded Extension Cord	1	EA	\$ 6.04
FASTENAL	Electrical	5XFR1ID	GRAINGER APPROVED	Extension Cord,15 ft.,16/3,13A,SJT,Black	1	EA		BSS	Milwaukee[REG]	15 ft. Indoor Extension Cord   Max Amps: 13.0, Number of Outlets: 1, Black	1	EA	\$ 6.60
FASTENAL	Electrical	FS-200SS PG 120.00	GRAINGER APPROVED	Strut Channel,1-5/8" W,10 ft. L,Silver	1	EA	\$ 11.52						
FASTENAL	Electrical	6LP23	GRAINGER APPROVED	Cord,Phone,6 Wire	1	EA		BSS	MONOPRICE INC	Phone cable, RJ12 (6P6C), Straight - 25ft for Data	1	EA	\$ 1.71
FASTENAL	Electrical	K4221C	INTERMATIC	Photocntrl,1/2In Male Pipe Thread,120VAC	1	EA	\$ 8.57						
FASTENAL	Electrical	WT2-1	BUCHANAN	Twist On Wire Connector,22-14 AWG,PK100	100	PK	\$ 2.98						
FASTENAL	Electrical	WT3-1	BUCHANAN	Twist On Wire Connector,22-14 AWG,PK100	100	PK	\$ 3.24						
FASTENAL	Electrical	WT4-1	BUCHANAN	Twist On Wire Connector,18-10 AWG,PK100	100	PK	\$ 3.72						
FASTENAL	Electrical	583195	GRAINGER APPROVED	EMT Conduit,1/2 In.,10 ft. L,Steel	1	EA	\$ 2.59						
FASTENAL	Electrical	583203	GRAINGER APPROVED	EMT Conduit,3/4 In.,10 ft. L,Steel	1	EA	\$ 4.61						
FASTENAL	Electrical	6XC41	GRAINGER APPROVED	One Hole Conduit Strap,Steel,PK100	100	PK		44560	MINERALLAC	1/2 Size 130 Marking On Clip EMT Conduit Straps	100	PK	\$ 7.14
FASTENAL	Electrical	189	RACO	Electrical Box,Square,4 X 1-1/2 in.	1	EA	\$ 0.63						
FASTENAL	Electrical	30-071	IDEAL	Twist On Wire Connector,22-16 AWG,PK100	100	PK	\$ 3.17						
FASTENAL	Electrical	30-072	IDEAL	Twist On Wire Connector,22-14 AWG,PK100	100	PK	\$ 4.91						

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FASTENAL	Electrical	30-073	IDEAL	Twist On Wire Connector,22-14 AWG,PK100	100	PK	\$ 5.67						
FASTENAL	Electrical	METSEPM5560	Square D Company	INTERMEDIATE POWER	1	EA	\$ 1,835.84						
FASTENAL	Electrical	PV40HBD5DANW	Relume	UL1-3-1-WH	1	EA	\$ 272.09						
FASTENAL	Electrical	AB14G	Miscellaneous	DYSON HAND DRYER	1	EA	\$ 839.16						
FASTENAL	Electrical	THHN500STRBLK	Encore Wire	THHN 500 MCM STR BLK	1	EA		0700410	Milwaukee[REG]	500' Spool 500 MCM THHN Black Wire AWG (Priced per Ft)	1	EA	\$ 7.68
FASTENAL	Electrical	10327	Miscellaneous	BELMONT CLOUD LENS	1	EA	\$ 64.76						
FASTENAL	Electrical	12360P	Miscellaneous	KING COBRA 3'HD S/M SPIKE SECT	1	EA	\$ 604.80						
FASTENAL	Electrical	254246EZBK1000	West Penn Wire	254246EZBK1000	1000	EA	\$ 0.31						
FASTENAL	Electrical	GALV34	Wheatland	3/4" GALV. STEEL CONDUIT	100	EA		0700021	ALLIED TUBE & CONDUIT (ATKORE)	3/4" x 10' Rigid Conduit	10	FOT	\$ 1.39
FASTENAL	Electrical	AB12	Dyson	AIRBLADE V SPRAYED NICKEL	1	EA		BSS	EXCEL DRYER, INC.	Excel Dryer(Thin Air 5B)	1	EA	\$ 337.84
FASTENAL	Electrical	PS200EH10PG	Powerstrut	GALV CHNL W/ ELONG HOLES 1-5/8	1	EA	\$ 6.51						
FASTENAL	Electrical	QOB330VH	Square D Company	MINIATURE CIRCUIT	1	EA	\$ 110.75						
FASTENAL	Electrical	EMT34	Wheatland	3/4" EMT CONDUIT	100	EA		0700001	ALLIED TUBE & CONDUIT (ATKORE)	3/4" x 10' EMT Conduit	1	Foot	\$ 0.48
FASTENAL	Electrical	THHN10STRBLK2500R	Encore Wire	THHN1/0STRBLK2500R	1	EA		0700402	SOUTHWIRE COMPANY	500' 1/0 THHN Black Wire AWG (Priced per Ft)	1	FOT	\$ 1.56
FASTENAL	Electrical	PLD2240W40	Jesco Lighting	PLD-22-40W-40	1	EA	\$ 109.20						
FASTENAL	Electrical	HBL8300HW	Hubbell Wiring	DPLX RCPT NEMAS 20R	1	EA	\$ 8.68						
FASTENAL	Electrical	THHN30STRBLK2500R	Encore Wire	THHN 3/0 STR BLK	1	EA		BSS	GENERAL CABLE CORP.	3/0 19/W CU THHN BLACK	1	FOT	\$ 2.67
FASTENAL	Electrical	THHN12STRWHT500R	Encore Wire	THHN 12 STR WHT 500'	1000	EA		BSS	GENERAL CABLE CORP.	12 19/W CU THHN WHITE	1	FOT	\$ 0.13
FASTENAL	Electrical	THHN20STRBLK2500R	Encore Wire	THHN 2/0 STR BLK	1	EA		BSS	GENERAL CABLE CORP.	2/0 19/WCU THHN BLACK	1	FOT	\$ 2.21
FASTENAL	Electrical	AL3000B1000	Wiremold	AL3000B-1000	1	EA	\$ 40.05						
FASTENAL	Electrical	BELDEN8723	Omni Cable	22/2PR TC PPRO/OVC ISHLD	1	EA	\$ 0.37						
FASTENAL	Electrical	33SUPER34X66FT	3M	PLSTC TAPE	1	EA	\$ 4.41						
FASTENAL	Electrical	AD20001	Hubbell Wiring	120/277V WALL SW	1	EA	\$ 57.50						
FASTENAL	Electrical	PS200EH2T310GR	Powerstrut	CHANNEL	1	EA		48124	Fastenal Approved Vendor	1-5/8" x 1-5/8" x 10' 12 Ga. Pre-Galvanized Steel Half Slot Strut Channel	1	EA	\$ 11.52
FASTENAL	Electrical	MC391FUNNU	Hatch Transformers	UNIV VOLTAGE DIMMER	1	EA		0775667	FULHAM BALLAST	1-Lamp 39-Watt MH Side Leads Universal Voltage HighHorse[REG] HID Ballast	1	EA	\$ 41.82
FASTENAL	Electrical	THHN12STRRED500R	Encore Wire	THHN 12 STR RED 500'	1000	EA		0700362	SOUTHWIRE COMPANY	500' #12 Red THHN Stranded Wire (Priced per Ft)	1	FOT	\$ 0.12

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Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Electrical	21007624	Kidde Safety	120V CO/SMK ALARM	1	EA	\$ 28.80						
FASTENAL	Electrical	THHN300STRBLK	Encore Wire	THHN-300-BLK-37STR-CU-500R	1000	EA		0700407	SOUTHWIRE COMPANY	500' 300 MCM THHN Black Wire AWG (Priced per Ft)	1	FOT	\$ 2.37
FASTENAL	Electrical	THHN10STRGRN50OR	Encore Wire	THHN 10 STR GRN 500'	1000	EA		0700379	SOUTHWIRE COMPANY	500' #10 Green THHN Stranded Wire (Priced per Ft)	1	FOT	\$ 0.18
FASTENAL	Electrical	GFRST20GY	Hubbell Wiring	20A COM SLF-TST RCPT	1	EA	\$ 12.65						
FASTENAL	Electrical	WSP209D0	Leviton Mfg Co.	LINE VOLTAGE RECEIVER	1	EA	\$ 66.20						
FASTENAL	Electrical	THHN2STRBK500	Encore Wire	THHN 2 STR BLK 500'	1	EA		BSS	GENERAL CABLE CORP.	2 19/W CU THHN BLACK	1	FOT	\$ 1.13
FASTENAL	Electrical	DX008DWLS9KR	Miscellaneous	8 FIBER 62.5/125UM RISER BLK J	1	EA	\$ 0.93						
FASTENAL	Electrical	GALV1	Wheatland	1" GALV. STEEL CONDUIT	100	EA		0700022	ALLIED TUBE & CONDUIT (ATKORE)	1" x 10' Rigid Conduit	10	FOT	\$ 2.21
FASTENAL	Electrical	3090TB6	Square D Company	SHORTING TERMINAL BLOCK	1	EA	\$ 79.80						
FASTENAL	Electrical	TY529MX	Thomas & Betts	30.0"L BLACK LOCKING CABLE	1	EA	\$ 0.67						
FASTENAL	Fasteners	U63265.019.0300	FABORY	Toggle Bolt, Size 3/16,3 In L,PK50	50	PK	\$ 3.07						
FASTENAL	Fasteners	U63265.019.0400	FABORY	Toggle Bolt, Size 3/16,4 In L,PK50	50	PK	\$ 3.37						
FASTENAL	Fasteners	U63265.025.0300	FABORY	Toggle Bolt, Size 1/4,3 In L,PK50	50	PK	\$ 4.36						
FASTENAL	Fasteners	U70650.025.0100	FABORY	Anchor,1/4 In D,1 In L,PK100	100	PK	\$ 7.03						
FASTENAL	Fasteners	U70650.025.0150	FABORY	Anchor,1/4 In Dia,1-1/2 In	100	PK	\$ 4.54						
FASTENAL	Fasteners	U30537.018.0250	FABORY	Hollow Wall Anchor,3/16" Dia,PK50	50	PK	\$ 2.59						
FASTENAL	Fasteners	U63158.008.0001	FABORY	Conical Screw Anchor,#8,PK100	100	PK	\$ 0.33						
FASTENAL	Fasteners	U63158.010.0001	FABORY	Conical Screw Anchor,#10,PK100	100	PK	\$ 0.43						
FASTENAL	Fasteners	U63158.014.0001	FABORY	Conical Screw Anchor,Polyethylene,PK50	50	PK	\$ 0.38						
FASTENAL	Fasteners	1JA67	GRAINGER APPROVED	Coupling Nut,3/8-16,Gr 2,PK10	10	PK	\$ 0.70						
FASTENAL	Fasteners	U38400.025.0004	FABORY	USS Washer,1/4" Bolt,Steel,3/4" OD,PK100	100	PK	\$ 0.49						
FASTENAL	Fasteners	U38130.031.0001	FABORY	Washer,5/16" Bolt,St,7/8" OD,PK100	100	PK	\$ 0.80						
FASTENAL	Fasteners	U38130.037.0001	FABORY	USS Washer,3/8" Bolt,Steel,1" OD,PK100	100	PK	\$ 1.24						
FASTENAL	Fasteners	U38400.019.0004	FABORY	SAE Washer,#10 Bolt,Steel,1/2" OD,PK100	100	PK	\$ 0.19						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Fasteners	U38205.025.0001	FABORY	SAE Washer,1/4" Bolt,Steel,5/8" OD,PK100	100	PK	\$ 0.37						
FASTENAL	Fasteners	U26660.016.0050	FABORY	Sheet Metal Screw,Pan,#8,1/2 in.,PK100	100	PK	\$ 0.28						
FASTENAL	Fasteners	U26660.016.0100	FABORY	Sheet Metal Screw,Pan,#8,1 in.,PK100	100	PK	\$ 0.56						
FASTENAL	Fasteners	U26660.019.0075	FABORY	Sheet Metal Screw,Pan,#10,3/4 in.,PK100	100	PK	\$ 0.65						
FASTENAL	Fasteners	U26660.019.0100	FABORY	Sheet Metal Screw,Pan,#10,1 in.,PK100	100	PK	\$ 0.75						
FASTENAL	Fasteners	U26660.019.0150	FABORY	Sheet Metl Screw,Pan,#10,1-1/2 in.,PK100	100	PK	\$ 1.03						
FASTENAL	Fasteners	U26661.019.0100	FABORY	Sheet Metal Screw,Pan,#10,1 in.,PK100	100	PK	\$ 0.58						
FASTENAL	Fasteners	U26680.016.0150	FABORY	Sheet Metl Screw,Flat,#8,1-1/2 in.,PK100	100	PK	\$ 0.49						
FASTENAL	Fasteners	U26680.019.0150	FABORY	Sheet Metal Screw,Flat,#10,1-1/2in,PK100	100	PK	\$ 0.63						
FASTENAL	Fasteners	1ME35	GRAINGER APPROVED	Drilling Screw,#10-16,3/4 L,PK157	157	PK	\$ 1.08						
FASTENAL	Fasteners	1ME36	GRAINGER APPROVED	Drilling Screw,#10-16,1 L,PK130	130	PK	\$ 0.97						
FASTENAL	Fasteners	U31810.021.0100	FABORY	Self Drill Screw,#12 14,1" L,PK100	100	PK	\$ 1.12						
FASTENAL	Fasteners	1ME67	GRAINGER APPROVED	Drywall Screw,#6,PK243	243	PK	\$ 0.82						
FASTENAL	Fasteners	U24522.016.0100	FABORY	Mach Screw,Pan,8-32 x 1 L,PK100	100	PK	\$ 0.32						
FASTENAL	Fasteners	U38210.018.0100	FABORY	Fender Washer,3/16" Bolt,St,1" OD,PK100	100	PK	\$ 0.74						
FASTENAL	Fasteners	U31860.019.0075	FABORY	Drilling Screw,#10-16,3/4 L,PK100	100	PK	\$ 1.87						
FASTENAL	Fasteners	U51738.025.0001	FABORY	Lock Nut,1/4-20,Gr 18-8,SS,Plain,PK50	50	PK	\$ 0.75						
FASTENAL	Fasteners	U01200.037.0125	FABORY	HHCS,3/8-16x1-1/4,Steel,Gr 5,ZP,PK50	50	PK	\$ 1.24						
FASTENAL	Fasteners	U01200.062.0300	FABORY	HHCS,5/8-11x3,Steel,Gr 5,ZP,PK5	5	PK	\$ 1.18						
FASTENAL	Fasteners	U38130.050.0001	FABORY	Flat Washer,1/2" Bolt,St,1-3/8" OD,PK50	50	PK	\$ 1.22						
FASTENAL	Fasteners	U37020.050.0001	FABORY	Split Lock Washer,Bolt 1/2,Steel,PK25	25	PK	\$ 0.41						
FASTENAL	Fasteners	U51080.025.0001	FABORY	Hex Nut,1/4-20,Gr 18-8,SS,Plain,PK50	50	PK	\$ 0.50						
FASTENAL	Fasteners	U55080.025.0001	FABORY	Hex Nut,1/4-20,Gr 316,SS,Plain,PK50	50	PK	\$ 0.53						



ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Fasteners	U01200.037.0075	FABORY	HHCS,3/8-16x3/4,Steel,Gr 5,ZP,PK50	50	PK	\$ 1.05						
FASTENAL	Fasteners	U01200.037.0100	FABORY	HHCS,3/8-16x1,Steel,Gr 5,ZP,PK50	50	PK	\$ 1.66						
FASTENAL	Fasteners	U01200.025.0075	FABORY	HHCS,1/4-20x3/4,Steel,Gr 5,ZP,PK100	100	PK	\$ 1.14						
FASTENAL	Fasteners	U01200.025.0100	FABORY	HHCS,1/4-20x1,Steel,Gr 5,ZP,PK100	100	PK	\$ 1.36						
FASTENAL	Fasteners	U31820.016.0050	FABORY	Drilling Screw,#8-18x1/2,PK100	100	PK	\$ 0.30						
FASTENAL	Fasteners	U31820.016.0075	FABORY	Drilling Screw,#8-18x3/4,PK100	100	PK	\$ 0.36						
FASTENAL	Fasteners	RL-38	RED HEAD	Drop-In Anchor,3/8-16x1-	50	PK	\$ 8.66						
FASTENAL	Fasteners	325120-PG	GRAINGER APPROVED	Hex Nut,#6-32,ZP,PK100	100	PK	\$ 0.23						
FASTENAL	Fasteners	325200-PG	GRAINGER APPROVED	Hex Nut,1/4-20,ZP,PK100	100	PK	\$ 0.47						
FASTENAL	Fasteners	325280-PG	GRAINGER APPROVED	Hex Nut,#10-32,ZP,PK100	100	PK	\$ 0.44						
FASTENAL	Fasteners	U31810.016.0050	FABORY	Drilling Screw,#8-18,1/2" L,PK200	200	PK	\$ 0.87						
FASTENAL	Fasteners	U31810.019.0075	FABORY	Drilling Screw,10-16,3/4" L,PK100	100	PK	\$ 0.68						
FASTENAL	Fasteners	U31810.021.0075	FABORY	Drilling Screw,12-14,3/4" L,PK100	100	PK	\$ 0.92						
FASTENAL	Fasteners	U31810.025.0100	FABORY	Drilling Screw,1/4"-14,1" L,PK100	100	PK	\$ 1.55						
FASTENAL	Fasteners	U31810.025.0150	FABORY	Drilling Screw,1/4"-14,1-1/2" L,PK50	50	PK	\$ 0.99						
FASTENAL	Fasteners	U31810.025.0300	FABORY	Drilling Screw,1/4"-14,3" L,PK50	50	PK	\$ 1.24						
FASTENAL	Fasteners	U31300.013.0162	FABORY	Drywall Screws,1-5/8",#6,Phillips,PK 500	500	PK	\$ 1.72						
FASTENAL	Fasteners	U31300.013.0200	FABORY	Drywall Screws,2",#6,Phillips,PK200	200	PK	\$ 0.79						
FASTENAL	Fasteners	U31300.016.0300	FABORY	Drywall Screws,3",#8,Phillips,PK200	200	PK	\$ 1.62						
FASTENAL	Fasteners	8375629	GRAINGER APPROVED	Anchor,Plastic,#6-12,PK100	100	PK	\$ 1.34						
FASTENAL	Fasteners	U30532.000.0001	GRAINGER APPROVED	Anchor,Self-Drilling,#6to#10,PK 100	100	PK	\$ 6.17						
FASTENAL	Fasteners	U30531.000.0001	GRAINGER APPROVED	Anchor,Self-Drilling,#6 to #10,PK25	25	PK	\$ 3.55						
FASTENAL	Fasteners	WS-1416	RED HEAD	Wedge Anchor,Stl,1/4x1 3/4 L,PK100	100	PK	\$ 13.34						
FASTENAL	Fasteners	WS-3822	RED HEAD	Wedge Anchor,Stl,3/8x2 1/4 L,PK50	50	PK	\$ 9.81						
FASTENAL	Fasteners	WS-3830	RED HEAD	Wedge Anchor,Stl,3/8x3 L,PK50	50	PK	\$ 12.95						

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Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Fasteners	WS-1226	RED HEAD	Wedge Anchor,Stl,1/2x2 3/4 L,PK25	25	PK	\$ 8.65						
FASTENAL	Fasteners	RM-38	RED HEAD	Drop-In Anchor,Finge,3/8-16x1-5/8in,PK50	50	PK	\$ 9.02						
FASTENAL	Fasteners	U01300.031.0001	FABORY	Hex Nut,5/16-18,Gr 5,ZP,PK100	100	PK	\$ 0.73						
FASTENAL	Fasteners	U01300.037.0001	FABORY	Hex Nut,3/8-16,Gr 5,ZP,PK100	100	PK	\$ 1.03						
FASTENAL	Fasteners	U01300.062.0001	FABORY	Hex Nut,5/8-11,Gr 5,ZP,PK25	25	PK	\$ 1.21						
FASTENAL	Fasteners	F08T056KDC-G100	GRAINGER APPROVED	Drilling Screw,#8-18x9/16 In,PK100	100	PK		11123170	Fastenal Approved Vendor	#8-18 x 1/2" Phillips Drive Modified Truss Head Epoxy Finish #2 Point 410 Stainless Steel Self-Drilling Screw	100	PK	\$ 2.17
FASTENAL	Fasteners	F08T075KDC-G100	GRAINGER APPROVED	Drilling Screw,#8-18x3/4 In,PK100	100	PK	\$ 2.78						
FASTENAL	Fasteners	U63157.010.0001	FABORY	Conical Anchor Kit,#10-12	1	EA		63225	FPAS[REG]	Plastic Conical Anchor Kit	1	EA	\$ 2.30
FASTENAL	Fasteners	Z0460	GRAINGER APPROVED	Fender Washer,1/4" Bolt,Steel,1" OD,PK50	50	PK	\$ 0.46						
FASTENAL	Fasteners	Z0461	GRAINGER APPROVED	Washer,1/4" Bolt,St,1-1/4" OD,PK50	50	PK	\$ 0.74						
FASTENAL	Fasteners	Z0468	GRAINGER APPROVED	Washer,3/8" Bolt,St,1-1/4" OD,PK50	50	PK	\$ 0.49						
FASTENAL	Fasteners	U01300.025.0001	FABORY	Hex Nut,1/4-20,Gr 5,ZP,PK100	100	PK	\$ 0.49						
FASTENAL	Fasteners	U01300.050.0001	FABORY	Hex Nut,1/2-13,Gr 5,ZP,PK50	50	PK	\$ 1.22						
FASTENAL	Fasteners	U29580.016.0050	FABORY	Self Drill Scr,8-18x1/2 L,PK200	200	PK	\$ 0.96						
FASTENAL	Fasteners	G-2	GRAINGER APPROVED	Eyebolt,3/8-16,3/4In,Turned Wire,PK10	10	PK	\$ 0.88						
FASTENAL	Fasteners	LWIS0250-100P	GRAINGER APPROVED	Split Lock Washer,1/4,Spring Stl,PK100	100	PK	\$ 0.30						
FASTENAL	Fasteners	LWIS0370-100P	GRAINGER APPROVED	Split Lock Washer,3/8,Spring Stl,PK100	100	PK	\$ 0.80						
FASTENAL	Fasteners	U38210.025.0100	FABORY	Fender Washer,1/4" Bolt,St,1" OD,PK100	100	PK	\$ 0.92						
FASTENAL	Hand Tools	J2000-9NECRTP	KLEIN TOOLS	Linemans Pliers,9-1/2 In,Erg Handle	1	EA	\$ 33.87						
FASTENAL	Hand Tools	48-22-3069	MILWAUKEE	Needle Nose Plier,7-1/2 in.,Smooth	1	EA	\$ 24.38						
FASTENAL	Hand Tools	32558	KLEIN TOOLS	Multi-Bit Screwdriver,Ratch eting,10-in-1	1	EA	\$ 13.57						

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Hand Tools	32559	KLEIN TOOLS	Multi-Bit Screwdriver,6-in-1,9-1/8 in.	1	EA	\$ 8.48						
FASTENAL	Hand Tools	06988	HYDE	Painters Tool,Stiff,3",SS	1	EA	\$ 3.38						
FASTENAL	Hand Tools	7WR	IRWIN VISE-GRIP	Locking Pliers,Plain Grip,7 In. L	1	EA	\$ 5.66						
FASTENAL	Hand Tools	32975	RIDGID	Tubing Cutter,Aluminum, Brass, Copper	1	EA	\$ 8.73						
FASTENAL	Hand Tools	40617	RIDGID	Tubing Cutter,Aluminum, 3-1/8 In. L	1	EA	\$ 14.31						
FASTENAL	Hand Tools	1CLP2	WESTWARD	Multi-Bit Screwdriver,6-in-1,7-1/2 in.	1	EA		0227344	Rock River[REG]	6 in 1 Rock River[REG] Interchangeable Combination Screwdriver	1	EA	\$ 2.88
FASTENAL	Hand Tools	1CLP5	WESTWARD	Precision Screwdriver (2-in-1)	1	EA		0224924	VEGA INDUSTRIES INC	4-In-1 Phillips #0 & #1 Slotted 2mm & 3mm Black Pocket Pen Driver	1	EA	\$ 1.64
FASTENAL	Hand Tools	J1005	KLEIN TOOLS	Crimper,22 to 10 AWG,9-3/4" L	1	EA	\$ 21.54						
FASTENAL	Hand Tools	1KEH4	WESTWARD	Socket Wrench Set,1/4", 3/8" Dr,64 pc	1	EA		0238768	Apex Tool Group	68pc 1/4" & 3/8" SAE/MM Standard/Deep Socket Set	1	EA	\$ 63.70
FASTENAL	Hand Tools	1NYD2	WESTWARD	Adj. Wrench Set,6", 8", 10",Chrome,3 Pc.	1	EA		2142562	Rock River[REG]	8"/10"/12" Rock River[REG] Adjustable Wrench Set	1	EA	\$ 17.38
FASTENAL	Hand Tools	68-012	STANLEY	Multi-Bit Screwdriver,6-in-1,7-3/4 in.	1	EA	\$ 3.37						
FASTENAL	Hand Tools	1UKP5	WESTWARD	Plier Set,Dipped,5 Pcs.	1	EA		2112095	Rock River[REG]	5Pc Rock River[REG] Groove Joint, Linemans, Long Nose, Slip Joint, & Diag Plier Set	1	EA	\$ 28.17
FASTENAL	Hand Tools	151-015	GRAINGER APPROVED	Water Key,Four Way,Steel,Vinyl Pouch	1	EA	\$ 2.09						
FASTENAL	Hand Tools	5140	KLEIN TOOLS	Tool Bag Set,4 Pockets,12-1/2"x1"x7",PK4	4	PK	\$ 23.38						
FASTENAL	Hand Tools	424	CHANNELLOCK	Tongue and Groove Pliers,4-1/2 In	1	EA	\$ 6.84						
FASTENAL	Hand Tools	8WCB	CHANNELLOCK	Adj. Wrench,8",1-1/2" Cap.,Chrome	1	EA	\$ 18.81						
FASTENAL	Hand Tools	55452RTB	KLEIN TOOLS	Rolling Tool Bag,24 Pockets,19"x12-1/2"	1	EA	\$ 96.05						
FASTENAL	Hand Tools	STUBBY MULTI-BIT SCRDRV , SQUARE RECESS	KLEIN TOOLS	Multi-Bit Screwdriver,6-in-1,3-1/4 in.	1	EA	\$ 9.48						
FASTENAL	Hand Tools	32527	KLEIN TOOLS	Multi-Bit Screwdriver,11-in-1,7-1/2 in.	1	EA	\$ 11.01						

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Hand Tools	5110-01-241-4373	ABILITY ONE	Multipurpose,Scissors,Ambidextrous	1	EA		0530095	Aspect[REG]	8" Stainless Steel Aspect[REG] Scissors	1	EA	\$ 0.76
FASTENAL	Hand Tools	2CYC7	WESTWARD	Ball End Hex Key Set,Pieces 22,S17,M7	1	EA		2115716	Rock River[REG]	22Pc SAE/Metric Rock River[REG] Long Arm Ball End Hex Key Set	1	EA	\$ 10.63
FASTENAL	Hand Tools	85078	KLEIN TOOLS	Screwdriver Set,Slotted/Phillips,8 Pc	1	EA	\$ 65.86						
FASTENAL	Hand Tools	647M	KLEIN TOOLS	Nut Driver Set,7 Pieces,SAE,Hollow	1	EA	\$ 63.48						
FASTENAL	Hand Tools	87 02 250 SBA	KNIPEX	Water Pump Pliers,10 In	1	EA	\$ 21.23						
FASTENAL	Hand Tools	10771	LENOX	Folding Locking Utility Knife,6 1/8 In	1	EA	\$ 9.06						
FASTENAL	Hand Tools	6WCB	CHANNELLOCK	Adj. Wrench,6",1-5/16"	1	EA	\$ 12.72						
FASTENAL	Hand Tools	66-344	STANLEY	Pocket Multi-Bit Screwdriver,4-in-1,3 Pc	1	EA	\$ 2.00						
FASTENAL	Hand Tools	43-511	STANLEY	Magnetic Torpedo Level,9 In,Groove	1	EA	\$ 5.91						
FASTENAL	Hand Tools	32500	KLEIN TOOLS	Multi-Bit Screwdriver,11-in-1,7-1/2 in.	1	EA	\$ 14.21						
FASTENAL	Hand Tools	2088600	IRWIN	Safety Knife,6 in.,High Visibility Red	1	EA	\$ 4.48						
FASTENAL	Hand Tools	2088100	IRWIN	Safety Blade,18mm	5	PK	\$ 0.91						
FASTENAL	Hand Tools	2WFX2	GRAINGER APPROVED	Scissors,8 In,Blk Soft Grip Handle	1	EA		0530095	Aspect[REG]	8" Stainless Steel Aspect[REG] Scissors	1	EA	\$ 0.76
FASTENAL	Hand Tools	46683	RIDGID	Combination Auger,Urinals/Shower Drains	1	EA	\$ 38.72						
FASTENAL	Hand Tools	32PJ33	WESTWARD	Tool Tote,18 Pockets,12-1/2x8-1/2",Black	1	EA		0258472	Rock River[REG]	8-1/4" x 8-5/8" x 15" 20Pocket Black & Gray Polyester Electricians Tote	1	EA	\$ 17.16
FASTENAL	Hand Tools	32PJ37	WESTWARD	Wide-Mouth Tool Bag,21 Pockets,16x8-1/4"	1	EA		0258473	Rock River[REG]	12" x 16" x 9-1/2" 13 Pocket Black & Gray Polyester With Rubber Bottom Tool Bag	1	EA	\$ 20.95
FASTENAL	Hand Tools	48-22-2426	MILWAUKEE	Nut Driver,1/2 in.,Hollow,,3-1/2 in.	1	EA	\$ 4.80						
FASTENAL	Hand Tools	41408	RIDGID	Drain Cleaner,1/4 In Dia,25 ft. Cable	1	EA	\$ 30.33						
FASTENAL	Hand Tools	55421BP-14	KLEIN TOOLS	Tool Backpack,39 Pockets,14-1/2"x7-1/4"	1	EA	\$ 80.45						
FASTENAL	Hand Tools	35Z115	WESTWARD	Ratcheting Wrench Set,Pieces 8	1	EA		2113325	Rock River[REG]	7Pc Rock River[REG] SAE Flex Head Ratcheting Combination Wrench Set	1	EA	\$ 30.59

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Hand Tools	7200-30CS	QEP	Wall Base Adhesive,PK12	12	PK		2112525	Liquid Nails	10oz Cartridge Off White CB-10 Liquid Nails(REG) Cove Base and Stair Tread Adhesive	12	PK	\$ 21.78
FASTENAL	Hand Tools	GS-3	CHANNELLOCK	Tongue and Groove Plier Set,Dipped,3Pcs.	1	EA	\$ 21.46						
FASTENAL	Hand Tools	J203-8N	KLEIN TOOLS	Long Nose Plier,8-9/16 in.,Serrated	1	EA	\$ 30.53						
FASTENAL	Hand Tools	11055	KLEIN TOOLS	Wire Stripper,18 to 10 AWG,7-1/8 In	1	EA	\$ 16.04						
FASTENAL	Hand Tools	10-789	STANLEY	Twin Blade Knife,Steel,Retractable	1	EA	\$ 7.67						
FASTENAL	Hand Tools	31175	RIDGID	Wrench,Basin	1	EA	\$ 23.47						
FASTENAL	Hand Tools	31305	RIDGID	Hex Pipe Wrench,9 1/2" L,Cast Iron	1	EA	\$ 22.12						
FASTENAL	Hand Tools	31632	RIDGID	Quick Acting Tubing Cutter,Aluminum	1	EA	\$ 30.96						
FASTENAL	Hand Tools	10-099	STANLEY	Utility Knife,6 In.,Gray	1	EA	\$ 3.54						
FASTENAL	Hand Tools	11-921A	STANLEY	2-Point Utility Blade,3/4 In. W,PK100	100	PK	\$ 12.71						
FASTENAL	Hand Tools	11-515	STANLEY	#9 Single Edge Utility Blade,2" W, PK100	100	PK	\$ 4.76						
FASTENAL	Hand Tools	631	KLEIN TOOLS	Nut Driver Set,7 Pieces,SAE,Hollow	1	EA	\$ 42.16						
FASTENAL	Hand Tools	11045	KLEIN TOOLS	Wire Stripper,18 to 10 AWG,6-1/4 In	1	EA	\$ 7.95						
FASTENAL	Hand Tools	830040	LEATHERMAN	Wave Multi-Tool,SS,17 Tools	1	EA	\$ 44.94						
FASTENAL	Hand Tools	420	CHANNELLOCK	Tongue and Groove Pliers,9-1/2 In	1	EA	\$ 9.80						
FASTENAL	Hand Tools	426	CHANNELLOCK	Tongue and Groove Pliers,6-1/2 In	1	EA	\$ 8.13						
FASTENAL	Hand Tools	430	CHANNELLOCK	Tongue and Groove Pliers,10 In	1	EA	\$ 10.20						
FASTENAL	Hand Tools	440	CHANNELLOCK	Tongue and Groove Pliers,12 In	1	EA	\$ 11.57						
FASTENAL	Hand Tools	460	CHANNELLOCK	Tongue and Groove Pliers,16-1/2 In	1	EA	\$ 13.98						
FASTENAL	Hand Tools	GS-1	CHANNELLOCK	Tongue and Groove Plier Set,Dipped,2Pcs.	1	EA	\$ 13.04						
FASTENAL	Hand Tools	13222	EKLIND	Ball End Hex Key Set,Pieces 22,S17, M7	1	EA	\$ 16.78						
FASTENAL	Hand Tools	59797	RIDGID	Closet Auger,6 Ft,1/2 In Cable w/Bulb	1	EA	\$ 33.08						
FASTENAL	Hand Tools	HC900	PACIFIC HANDY CUTTER, INC	Box Cutter,4 in.,Silver,PK12	12	PK	\$ 2.78						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Hand Tools	4PM18	WESTWARD	Socket Wrench Set,1/4",3/8",1/2" Dr,89 pc	1	EA		2116816	Rock River[REG]	107Pc Rock River[REG] 6 / 12Pt Mechanic's Socket Set	1	EA	\$ 68.44
FASTENAL	Hand Tools	M1R	WISS	Aviation Snips,Left/Straight,9-3/4 In	1	EA	\$ 11.07						
FASTENAL	Hand Tools	M3R	WISS	Aviation Snips,9-3/4 In	1	EA	\$ 11.07						
FASTENAL	Hand Tools	4YP28	WESTWARD	Painters Tool,Stiff,3",Carbon Steel	1	EA		0222953	Rock River[REG]	2-1/2" Carbon Steel Stiff 6-In-1 Painters Tool With Hammer Head	1	EA	\$ 1.40
FASTENAL	Hand Tools	4YP33	WESTWARD	Putty Knife,Flexible,2",Carbon Steel	1	EA		0222958	Rock River[REG]	2" Carbon Steel Stiff Putty Knife With Polypropylene Handle	1	EA	\$ 0.76
FASTENAL	Hand Tools	32920	RIDGID	Tubing Cutter,Copper, Brass, Aluminum	1	EA	\$ 21.04						
FASTENAL	Hand Tools	10-499	STANLEY	Utility Knife,6-3/8 In.,Gray	1	EA	\$ 4.76						
FASTENAL	Hand Tools	10-079	STANLEY	Utility Knife,6 In.,Gray	1	EA	\$ 4.26						
FASTENAL	Hand Tools	11-921	STANLEY	Utility Blade,2 Points,2-7/16" L,PK5	5	PK	\$ 1.03						
FASTENAL	Hand Tools	33-716	STANLEY	Tape Measure,1-1/4 Inx16 ft,Yellow/Black	1	EA	\$ 16.42						
FASTENAL	Hand Tools	33-725	STANLEY	Tape Measure,1-1/4 Inx25 ft,Yellow/Black	1	EA	\$ 21.23						
FASTENAL	Hand Tools	0153-42C	GREENLEE	Multi-Bit Screwdriver,6-in-1,7-1/8 in.	1	EA	\$ 8.37						
FASTENAL	Hand Tools	1005	KLEIN TOOLS	Crimper,22 to 10 AWG,9-3/4" L	1	EA	\$ 17.00						
FASTENAL	Hand Tools	1010	KLEIN TOOLS	Wire Stripper,22 to 10 AWG,8-1/4 In	1	EA	\$ 12.28						
FASTENAL	Hand Tools	32477	KLEIN TOOLS	Multi-Bit Screwdriver,10-in-1,7-1/2 in.	1	EA	\$ 12.89						
FASTENAL	Hand Tools	5139	KLEIN TOOLS	Tool Bag,1 Pocket,12-1/2"x1"x7",White	1	EA	\$ 5.49						
FASTENAL	Hand Tools	85076	KLEIN TOOLS	Screwdriver Set,Slotted/Phillips ,7 Pc	1	EA	\$ 54.67						
FASTENAL	Hand Tools	02250	HYDE	Putty Knife,Flexible,2",Carbon Steel	1	EA	\$ 2.81						
FASTENAL	Hand Tools	13050	HYDE	Glass Scraper,Flexible,1-1/2",Steel	1	EA	\$ 1.25						
FASTENAL	Hand Tools	10222	EKLIND	Hex Key Set,Pieces 22,S17, M7	1	EA	\$ 7.05						
FASTENAL	Hand Tools	30-454	STANLEY	Tape Measure,1 In x 25 ft,Yellow,In./Ft.	1	EA	\$ 7.02						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Hand Tools	71990	WIHA TOOLS	Security Bit Set,Pieces 39	1	EA	\$ 50.51						
FASTENAL	Hand Tools	151TP-B	MEGAPRO	Multi-Bit Screwdriver,15-in-1,8-1/2 in.	1	EA	\$ 12.11						
FASTENAL	Hand Tools	10-175	STANLEY	Utility Knife,6 In.,Dark Gray	1	EA	\$ 2.20						
FASTENAL	Hand Tools	33-212	STANLEY	Tape Measure,1/2 In x 12 ft,Chrome,In/Ft	1	EA	\$ 6.34						
FASTENAL	Hand Tools	33-116	STANLEY	Tape Measure,3/4 In x 16 ft,Chrome,In/Ft	1	EA	\$ 9.38						
FASTENAL	Hand Tools	33-425	STANLEY	Tape Measure,1 In x 25 ft,Chrome,In/Ft	1	EA	\$ 10.44						
FASTENAL	Hand Tools	31090	RIDGID	Pipe Wrench,10" L,Aluminum	1	EA	\$ 24.01						
FASTENAL	Hand Tools	31095	RIDGID	Pipe Wrench,14" L,Aluminum	1	EA	\$ 32.35						
FASTENAL	Hand Tools	31100	RIDGID	Pipe Wrench,18" L,Aluminum	1	EA	\$ 55.44						
FASTENAL	Hand Tools	31105	RIDGID	Pipe Wrench,24" L,Aluminum	1	EA	\$ 88.36						
FASTENAL	Hand Tools	FP-2	BUSSMANN	Puller,Fuse,Small	1	EA	\$ 7.90						
FASTENAL	Hand Tools	51-104	STANLEY	Rubber Mallet,Rubber,11-3/4 In. L	1	EA	\$ 3.34						
FASTENAL	Hand Tools	51-622	STANLEY	Rip-Claw Hammer,Fiberglass,Smooth,16 Oz	1	EA		0249129	Rock River[REG]	16oz Forged Steel Head Fiberglass Handle Smooth Face Claw	1	EA	\$ 5.63
FASTENAL	Hand Tools	28-510	STANLEY	Replacement Razor Blades,PK10	10	PK	\$ 1.30						
FASTENAL	Material Handling & Repairs	12R024	GRAINGER APPROVED	Grocery Bag,Standard,Paper,Open,PK500	500	PK		665149-131447	S AND G PACKAGING	4-1/8" x 7-3/16" x 2-5/8" 2lb Brown Paper Grocery Bag	500	PK	\$ 4.92
FASTENAL	Material Handling & Repairs	3420GRPRCL.08	GRAINGER APPROVED	Storage Tote,6-1/8 In. H,16-1/4 In. L	1	EA		91182439	STERILITE CORPORATION	32 Quart Latching Storage Box	1	EA	\$ 5.37
FASTENAL	Material Handling & Repairs	3430GRPRCL.08	GRAINGER APPROVED	Storage Tote,12-1/8" H,16-1/4" L	1	EA		BSS	STERILITE CORPORATION	SteriliteLatching 64 Qt. Storage Box	1	EA	\$ 6.91
FASTENAL	Material Handling & Repairs	08-0800-001S	MALIN COMPANY	Baling Wire,0.08 Dia,58.58 ft.	1	EA	\$ 2.43						
FASTENAL	Material Handling & Repairs	TW-70-8SR-3R	GRAINGER APPROVED	Cylinder Truck,1 Cylinder,800 lb.	1	EA	\$ 110.24						
FASTENAL	Material Handling & Repairs	19R720	GRAINGER APPROVED	Stretch Wrap Film,Clear,1500 ft.L,18In W	1	EA		99467074	WESTERN PLASTICS, INC.	18" x 1500' 80 Gauge Hi-Performance Pallet Stretch	1	RO	\$ 9.82
FASTENAL	Material Handling & Repairs	1DLD7	DAYTON	Wire Rope Sleeve,1/16 In,Aluminum,PK25	25	PK		43380	EquipRite[REG]	1/16" Aluminum Wire Rope Swage Sleeve	25	PK	\$ 0.62
FASTENAL	Material Handling & Repairs	FG450089BLA	RUBBERMAID	Utility Cart,500 lb. Load Cap.	1	EA	\$ 149.64						
FASTENAL	Material Handling & Repairs	FG452089BLA	RUBBERMAID	Utility Cart,500 lb. Load Cap.	1	EA	\$ 170.51						
FASTENAL	Material Handling & Repairs	665015	ZIPLOC	Reclosable Quart Bag,LDPE,PK48	48	PK	\$ 3.90						
FASTENAL	Material Handling & Repairs	664438	ZIPLOC	Reclosable Bag,Gallon,LDPE,PK19	19	PK	\$ 2.65						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Material Handling & Repairs	1PJZ4	GRAINGER APPROVED	Corrugated Moving/Storage Box	1	EA		0585968	Fastenal Approved Vendor	18" x 18" 16" Kraft Deluxe Packing Box	1	EA	\$ 2.21
FASTENAL	Material Handling & Repairs	4397-921	HAILO	Household Step Stool,3-1/2 ft.,330 lb.	1	EA	\$ 25.20						
FASTENAL	Material Handling & Repairs	20TL73	GRAINGER APPROVED	Utility Cord,1/4 in x 100 ft,12 Strand	1	EA		0534707	ERIN ROPE CORPORATION	1/4" Blue Polypropylene 170lb-WLL Medium Duty Hollow Braid Rope	100	FOT	\$ 1.87
FASTENAL	Material Handling & Repairs	6306	WERNER	Stepladder,Fiberglass,6 ft. H,375 lb Cap	1	EA	\$ 73.37						
FASTENAL	Material Handling & Repairs	30220BLUE	AKRO-MILS	Hang/Stack Bin,7-3/8 x 4-1/8 x 3,Blue	1	EA	\$ 0.74						
FASTENAL	Material Handling & Repairs	30230BLUE	AKRO-MILS	Hang/Stack Bin,10-7/8 x 5-1/2 x 5,Blue	1	EA	\$ 2.48						
FASTENAL	Material Handling & Repairs	30240BLUE	AKRO-MILS	Hang/Stack Bin,7x8 1/4 x14 3/4,Blue	1	EA	\$ 3.52						
FASTENAL	Material Handling & Repairs	30250BLUE	AKRO-MILS	Hang/Stack Bin,7x16 1/2x14 3/4, Blue	1	EA	\$ 5.12						
FASTENAL	Material Handling & Repairs	FG9T6600BLA	RUBBERMAID	Utility Cart,500 lb. Load Cap.	1	EA	\$ 82.49						
FASTENAL	Material Handling & Repairs	682257	ZIPLOC	Reclosable Bag,Gallon,LDPE,PK250	250	PK	\$ 19.00						
FASTENAL	Material Handling & Repairs	665016	ZIPLOC	Reclosable Bag,Gallon,LDPE,PK38	38	PK	\$ 3.90						
FASTENAL	Material Handling & Repairs	34A216	GRAINGER APPROVED	Plastic Pail,Round,White, Cap 5 Gal	1	EA		91170345	UNITED SOLUTIONS	5 Gallon White Plastic Industrial Pail w/Handle	1	EA	\$ 2.81
FASTENAL	Material Handling & Repairs	STST14027	STANLEY	Adjustable Compartment Box,Plastic,Black	1	EA	\$ 8.23						
FASTENAL	Material Handling & Repairs	19849806	STERILITE	Storage Tote,Clear/White, 4.5 gal.	1	EA	\$ 2.48						
FASTENAL	Material Handling & Repairs	6206	WERNER	Stepladder,Fiberglass,6 ft. H,300 lb Cap	1	EA	\$ 74.96						
FASTENAL	Material Handling & Repairs	6208	WERNER	Stepladder,Fiberglass,8 ft. H,300 lb Cap	1	EA	\$ 104.38						
FASTENAL	Material Handling & Repairs	338-WA	GRAINGER APPROVED	Rope,100ft,Whit,580lb.,Nylon	1	EA		0589948	EquipRite[REG]	3/8" White Nylon Professional Duty 278lb-WLL Twisted Rope (Priced Per Foot)	100	FOT	\$ 7.03
FASTENAL	Material Handling & Repairs	9210500	HIGHLAND	Ratchet Tie-down,300 Lb.,S-Hook,PK4	4	PK	\$ 7.53						
FASTENAL	Material Handling & Repairs	9210600	HIGHLAND	Tie-down,430 Lb.,S-Hook,PK4	4	PK	\$ 8.29						
FASTENAL	Material Handling & Repairs	BBS36GY	THE BETTER BUNGEE	Polystrap,Yellow,36 in. L	1	EA		0509079	EquipRite[REG]	34" L x 1" W Black Rubber 1400 PSI Adj Tarp Strap	1	EA	\$ 1.42



ATTACHMENT B

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FASTENAL	Material Handling & Repairs	30231CRY	AKRO-MILS	Bin Lid for Mfr. No. 30230	1	EA	\$ 1.49						
FASTENAL	Material Handling & Repairs	30236CRY	AKRO-MILS	Bin Lid for Mfr. No. 30235	1	EA	\$ 1.80						
FASTENAL	Material Handling & Repairs	48K981	GRAINGER APPROVED	Recycled Kraft Paper,24 In x 250 ft.	1	EA		660012-131465	Fastenal Approved Vendor	24" x 900ft 40lb Natural Kraft Paper Roll	1	RO	\$ 4.38
FASTENAL	Material Handling & Repairs	664545	ZIPLOC	Reclosable Bag,Sandwich,LDP E,Seal,PK90	90	PK	\$ 3.39						
FASTENAL	Material Handling & Repairs	ROP2150-WM	GRAINGER APPROVED	Pail,5.0 gal.,Open Head,White	1	EA		610106-131442	C & A SALES/ROPAK/BWAY	5gal White Metal Handle Pail without Lid	1	EA	\$ 1.84
FASTENAL	Material Handling & Repairs	3441GRPRCL.06	GRAINGER APPROVED	Storage Tote,Polypropylene,Clear,64 qt.	1	EA		BSS	STERILITE CORPORATION	Storage Tote,Polypropylene,Clear,64 qt.	1	EA	\$ 6.12
FASTENAL	Material Handling & Repairs	3410GRPRCL.10	GRAINGER APPROVED	Storage Tote,Polypropylene,Clear,7.5 qt.	1	EA		BSS	STERILITE CORPORATION	Storage Tote,Polypropylene,Clear,6 qt.	1	EA	\$ 1.37
FASTENAL	Material Handling & Repairs	FG450088BLA	RUBBERMAID	Utility Cart,500 lb. Load Cap.,PE	1	EA	\$ 111.49						
FASTENAL	Material Handling & Repairs	4HXF7	GRAINGER APPROVED	Bungee Cord Assortment,Hook, 36 In.,L,PK10	10	PK		05005355	HAMPTON PRODUCTS INTERNATIONAL	18Pc Multi-Pack Bungee Cord Set	18	PK	\$ 7.05
FASTENAL	Material Handling & Repairs	30230SCLAR	AKRO-MILS	Hang/Stack Bin,10-7/8 x 5-1/2 x 5,Clr	1	EA	\$ 1.80						
FASTENAL	Material Handling & Repairs	30234BLUE	AKRO-MILS	Hang/Stack Bin,14-3/4 x 5-1/2 x 5,Blue	1	EA	\$ 2.03						
FASTENAL	Material Handling & Repairs	FG452088BLA	RUBBERMAID	Utility Cart,500 lb. Load Cap.	1	EA	\$ 126.66						
FASTENAL	Material Handling & Repairs	6006	WERNER	Stepladder,Fiberglass,6 ft. H,250 lb Cap	1	EA	\$ 88.74						
FASTENAL	Material Handling & Repairs	6008	WERNER	Stepladder,Fiberglass,8 ft. H,250 lb Cap	1	EA	\$ 119.24						
FASTENAL	Material Handling & Repairs	7406	WERNER	Stepladder,Fiberglass,6 ft. H,375 lb Cap	1	EA	\$ 99.91						
FASTENAL	Material Handling & Repairs	7408	WERNER	Stepladder,Fiberglass,8 ft. H,375 lb Cap	1	EA	\$ 149.55						
FASTENAL	Material Handling & Repairs	39085BLUE	AKRO-MILS	Attached Lid Container,1.12 cu ft,Blue	1	EA	\$ 7.83						
FASTENAL	Material Handling & Repairs	FG334900GRAY	RUBBERMAID	Utility Tote,5 In. H,20 In. L,15 In. W	1	EA	\$ 4.88						
FASTENAL	Material Handling & Repairs	SPGK9	GRAINGER APPROVED	Butcher Paper,40 lb.,White,36 In. W	1	EA		0572483	BUCKEYE PAPER COMPANY INC	36" x 1100' 40lb White Butcher Paper Roll	1	RO	\$ 39.94
FASTENAL	Material Handling & Repairs	SUTH9	GRAINGER APPROVED	Utility Cart,500 lb. Load Cap.	1	EA		7001589	EquipRite[REG]	39"L x 17"W x 33-1/2"H 550lb-WLL Structural Foam 2 Shelf Cart	1	EA	\$ 65.06
FASTENAL	Material Handling & Repairs	30120BLUE	AKRO-MILS	Shlf Bin,11-5/8 In. L,4-1/8 In. W,4 In	1	EA	\$ 0.95						
FASTENAL	Material Handling & Repairs	30150BLUE	AKRO-MILS	Shlf Bin,11-5/8 In. L,8-3/8 In. W,4 In	1	EA	\$ 1.03						
FASTENAL	Material Handling & Repairs	30128BLUE	AKRO-MILS	Shlf Bin,17-7/8 In. L,4-1/8 In. W,4 In	1	EA	\$ 0.80						

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Material Handling & Repairs	30124BLUE	AKRO-MILS	Shif Bin,23-5/8 In. L,4-1/8 In. W,4 In	1	EA	\$ 1.64						
FASTENAL	Material Handling & Repairs	30235BLUE	AKRO-MILS	Hang/Stack Bin,10-7/8 x 11 x 5, Blue	1	EA	\$ 2.77						
FASTENAL	Material Handling & Repairs	30230YELLO	AKRO-MILS	Hang/Stack Bin,10-7/8 x 5-1/2 x 5,Yel	1	EA	\$ 1.80						
FASTENAL	Material Handling & Repairs	30265BLUE	AKRO-MILS	Hang/Stack Bin,H 9, W 8 1/4,D 18,Blue	1	EA	\$ 5.90						
FASTENAL	Material Handling & Repairs	30270BLUE	AKRO-MILS	Hang/Stack Bin,H 11, W 16 1/2,D 18,Bl	1	EA	\$ 8.90						
FASTENAL	Material Handling & Repairs	5ZW37	GRAINGER APPROVED	Reclosable Bag,Standard,LDPE Seal,PK100	100	PK		665163-131694	Fastenal Approved Vendor	9"W x 12"L 2mil Clear LDPE Reclosable Bag	100	PK	\$ 3.42
FASTENAL	Material Handling & Repairs	4392-801	HAILO	Household Step Stool,11-7/8 In. W,330 lb	1	EA	\$ 30.70						
FASTENAL	Material Handling & Repairs	TW-70-8SR-3R	GRAINGER APPROVED	Cylinder Truck,1 Cylinder,800 lb.	1	EA	\$ 110.24						
FASTENAL	Material Handling & Repairs	30184BLUE	AKRO-MILS	Shif Bin,23-5/8 In. L,8-3/8 In. W,4 In	1	EA	\$ 2.85						
FASTENAL	Material Handling & Repairs	30224SCLAR	AKRO-MILS	Hang/Stack Bin,10-7/8 x 4-1/8 x 4,Clr	1	EA	\$ 1.06						
FASTENAL	Material Handling & Repairs	7408	WERNER	Stepladder,Fibergl ass,8 ft. H,375 lb Cap	1	EA	\$ 149.55						
FASTENAL	Material Handling & Repairs	30265STONE	AKRO-MILS	Hang/Stack Bin,H 9, W 8 1/4,D 18,Stone	1	EA	\$ 5.90						
FASTENAL	Material Handling & Repairs	1PJZ4	GRAINGER APPROVED	Corrugated Moving/Storage Box	1	EA		0585968	Fastenal Approved Vendor	18" x 18" 16" Kraft Deluxe Packing Box	1	EA	\$ 2.21
FASTENAL	Material Handling & Repairs	6008	WERNER	Stepladder,Fibergl ass,8 ft. H,250 lb Cap	1	EA	\$ 119.24						
FASTENAL	Material Handling & Repairs	30234BLUE	AKRO-MILS	Hang/Stack Bin,14-3/4 x 5-1/2 x 5,Blue	1	EA	\$ 2.03						
FASTENAL	Material Handling & Repairs	2VJZ1	DAYTON	Wire Rope Sleeve,3/32 In,Aluminum,PK25	25	PK		43381	EquipRite[REG]	3/32" Aluminum Wire Rope Swage Sleeve	25	PK	\$ 0.69
FASTENAL	Material Handling & Repairs	6306	WERNER	Stepladder,Fibergl ass,6 ft. H,375 lb Cap	1	EA	\$ 73.37						
FASTENAL	Material Handling & Repairs	6006	WERNER	Stepladder,Fibergl ass,6 ft. H,250 lb Cap	1	EA	\$ 88.74						
FASTENAL	Material Handling & Repairs	2VKP3	GRAINGER APPROVED	Tie-Down Strap,Ratchet,15 ft x 1 In,PK2	2	PK		0501089	EquipRite[REG]	15' x 1"500lb-WLL Webbing W/Ratchet Assy Tie-Down 4Ct	2	PK	\$ 5.37
FASTENAL	Material Handling & Repairs	682257	ZIPLOC	Reclosable Bag,Gallon,LDPE,PK250	250	PK	\$ 19.00						
FASTENAL	Material Handling & Repairs	30220BLUE	AKRO-MILS	Hang/Stack Bin,7-3/8 x 4-1/8 x 3,Blue	1	EA	\$ 0.74						
FASTENAL	Material Handling & Repairs	30236CRY	AKRO-MILS	Bin Lid for Mfr. No. 30235	1	EA	\$ 1.80						
FASTENAL	Material Handling & Repairs	30150BLUE	AKRO-MILS	Shif Bin,11-5/8 In. L,8-3/8 In. W,4 In	1	EA	\$ 1.03						

ATTACHMENT B

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FASTENAL	Material Handling & Repairs	FG334900GRAY	RUBBERMAID	Utility Tote,5 In. H,20 In. L,15 In. W	1	EA	\$ 4.88						
FASTENAL	Material Handling & Repairs	30230YELLO	AKRO-MILS	Hang/Stack Bin,10-7/8 x 5-1/2 x 5,Yel	1	EA	\$ 1.80						
FASTENAL	Material Handling & Repairs	6630GRBKTS.06	GRAINGER APPROVED	Storage Tote,32 gal.,Black/Gray	1	EA		BSS	STERILITE CORPORATION	Storage Tote,32 gal.,Black/Gray	1	EA	\$ 10.85
FASTENAL	Material Handling & Repairs	2NXC7	GRAINGER APPROVED	Folding Hand Truck,175 lb.Load Cap.	1	EA		0519180	EquipRite[REG]	39"H Extension EquipRite[REG] Aluminum 150lb-WLL FoldingCompact Hand Truck Cart	1	EA	\$ 22.53
FASTENAL	Material Handling & Repairs	08-0800-001S	MALIN COMPANY	Baling Wire,0.08 Dia,58.58 ft.	1	EA	\$ 2.43						
FASTENAL	Material Handling & Repairs	FS1506	LOUISVILLE	Stepladder,Fiberglass,6 ft. H,300 lb Cap	1	EA	\$ 66.92						
FASTENAL	Material Handling & Repairs	95944	TORNADO	Vacuum Drum,Open Head,55 gal,Steel,Black	1	EA	\$ 266.15						
FASTENAL	Material Handling & Repairs	U1888-1A-HG	HALLOWELL	Wardrobe Locker,(1) Wide,(1) Opening	1	EA	\$ 103.50						
FASTENAL	Material Handling & Repairs	10310BA	LITTLE GIANT	Safety Step Stool,Alum,2-1/6ft H,300 lb	1	EA	\$ 84.03						
FASTENAL	Material Handling & Repairs	10144	AKRO-MILS	Drawer Bin Cabinet,6-3/8 In. D,20 In. W	1	EA	\$ 15.66						
FASTENAL	Material Handling & Repairs	44Y61	WESTWARD	Stepladder,Fiberglass,1A,10 ft.	1	EA		0233425	Rock River[REG]	10' Type 1A 300lb Capacity 9-Step Fiberglass Rock River[REG] Step Ladder	1	EA	\$ 120.57
FASTENAL	Material Handling & Repairs	CLK170EGS4	MAGLINER	Hand Truck,Stair Climber,Aluminum	1	EA	\$ 2,243.20						
FASTENAL	Material Handling & Repairs	30270SCLAR	AKRO-MILS	Hang/Stack Bin,H 11, W 16 1/2,D 18,Clr	1	EA	\$ 8.90						
FASTENAL	Material Handling & Repairs	5DMY3	TOUGH GUY	Drum Dolly,300 lb.,5 In. H,20 To 55 gal.	1	EA		0606773	Clean Choice[REG]	Black Heavy Duty Clean Choice[REG] 32-55gal Receptacle Dolly	1	EA	\$ 10.58
FASTENAL	Material Handling & Repairs	30174BLUE	AKRO-MILS	Shelf Bin,23-5/8 In. L,4 In. H,Blue	1	EA	\$ 3.53						
FASTENAL	Material Handling & Repairs	FG773488BLA	RUBBERMAID	Trade Cart/Service Bench,19-13/16 In. W	1	EA	\$ 289.29						
FASTENAL	Material Handling & Repairs	5UTJ2	GRAINGER APPROVED	Utility Cart,500 lb. Load Cap.	1	EA		7001590	EquipRite[REG]	45"L x 26"W x 33-1/2"H 550lb-WLL Structural Foam 2 Shelf Cart	1	EA	\$ 79.61
FASTENAL	Material Handling & Repairs	30164BLUE	AKRO-MILS	Shlf Bin,23-5/8 In. L,6-5/8 In. W,4 In	1	EA	\$ 2.36						
FASTENAL	Material Handling & Repairs	PS-LH3RD	QUANTUM STORAGE	Hanging Label Tag,Red,PK25	25	PK	\$ 12.28						

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FASTENAL	Material Handling & Repairs	4HXH7	GRAINGER APPROVED	Swvl Plat Cstr,Polyurthan,4 in,600 lb,Rd	1	EA		0541870	RWM CASTERS CO.	4" x 2" Swivel Celcon Bearing Urethane Wheel Steel Zinc 4" x 4-1/2" Top Plate Mount Caster	1	EA	\$ 12.03
FASTENAL	Material Handling & Repairs	OBEL06	WERNER	Stepladder,Fiberglass,6 ft. H,375 lb Cap	1	EA	\$ 103.79						
FASTENAL	Material Handling & Repairs	2NXC8	GRAINGER APPROVED	Folding Hand Truck,225 lb. Load Cap.	1	EA		0519182	EquipRite[REG]	39"H Extension EquipRite[REG] Aluminum/Steel 200lb-WLL Folding/Compact Hand Truck Cart	1	EA	\$ 28.55
FASTENAL	Material Handling & Repairs	12M627	GRAINGER APPROVED	Household Step Stool,3 ft. H,300 lb.	1	EA		2113369	LOUISVILLE LADDER CORP.	3 Step 50.12"H Fiberglass Black & Decker[REG] Type 3 Step Stool	1	EA	\$ 41.10
FASTENAL	Outdoor Equipment	DCBL790H1	DEWALT	Cordless Blower,400 cfm,40V,Li-Ion	1	EA	\$ 266.80						
FASTENAL	Outdoor Equipment	AR390SS	A.R. NORTH AMERICA	Pressure Washer, 2000 psi, 1.4 gpm, 120V	1	EA	\$ 134.65						
FASTENAL	Outdoor Equipment	LB4801	EGO	Handheld Blower,Battery,Chrg,56V,480cfm	1	EA		2182452	LXT[REG]	18V X2 36V 5A LXT[REG] Lithium?ion Brushless Cordless Blower w/4 Batteries Kit	1	EA	\$ 313.50
FASTENAL	Outdoor Equipment	0884-20	MILWAUKEE	Handheld Blower,100 cfm,160 mph	1	EA	\$ 52.00						
FASTENAL	Outdoor Equipment	DCBL720B/DCB205	DEWALT	Handheld Blower Kit,61 dBA,20V	1	EA	\$ 171.35						
FASTENAL	Outdoor Equipment	22KE02	SPEEDAIRE	Pressure Washer Hose,3/8,50 ft,3000 psi	1	EA		0606629	APACHE HOSE & BELTING	3/8" x 50 ft 3000# Blue Non-Marking Rubber Male x Male Swivel	1	EA	\$ 82.89
FASTENAL	Outdoor Equipment	20L428	WESTWARD	Water Hose,Rnfrcd Rubr,3/4 In ID,50 ft L	1	EA		4204031	ProFitter[REG]	3/4" x 50 ft Black Rubber ProFitter[REG] Water Hose	1	EA	\$ 24.04
FASTENAL	Outdoor Equipment	707404-12	GRAINGER APPROVED	Cap,Low Lead Brass,500 psi,3/4 in.GHT	1	EA	\$ 0.88						
FASTENAL	Outdoor Equipment	39D767	WESTWARD	Handheld Sprayer,2 Gal.,Etching/Acid	1	EA		0227797	Rock River[REG]	2gal Rock River[REG] Multi-Purpose Sprayer with Adjustable Nozzle	1	EA	\$ 12.30
FASTENAL	Outdoor Equipment	15X957	GILMOUR	Water Nozzle,Pistol Grip,Metal	1	EA	\$ 2.84						
FASTENAL	Outdoor Equipment	22RP57	GRAINGER APPROVED	Side Wall,White,Polyster,85 In H,PK2	2	PK		2121854	Rock River[REG]	10' x 7-1/5' Gray Heavy Duty Utility Tent Side Panel	2	PK	\$ 22.78

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Outdoor Equipment	N1T	SANI-LAV	Spray Nozzle,Brass/SS,Safety Orange	1	EA		0494435	Rezimar[TM]	Nelson Multi-Pattern Nozzle / Plastic with Soft Grip / Rear Trigger / 5-Spray Pattern	1	EA	\$ 2.70
FASTENAL	Outdoor Equipment	6094	ERGODYNE	Tent Weight Bags Set of 2Black	1	EA	\$ 17.32						
FASTENAL	Outdoor Equipment	43106GRA	SEYMOUR MIDWEST RAKE	Leaf Rake,Steel,48 in. Handle,Straight	1	EA		0250910	Rock River[REG]	48" Ash Wood Handle Steel Head Rock River[REG] Leaf Rake	1	EA	\$ 8.23
FASTENAL	Outdoor Equipment	20L435	WESTWARD	Water Hose,Rnfrcd PVC,3/4 In ID,50 ft L	1	EA		4204031	ProFitter[REG]	3/4" x 50 ft Black Rubber ProFitter[REG] Water Hose	1	EA	\$ 24.04
FASTENAL	Outdoor Equipment	855204-1001	NELSON	Hose End Repair Kit, Male,Brass/Zinc	1	EA	\$ 1.92						
FASTENAL	Outdoor Equipment	64169GR	UNION TOOLS	Leaf Rake,30 Tines,Wood,30 in.W Tines	1	EA	\$ 8.27						
FASTENAL	Outdoor Equipment	N2SW	SANI-LAV	Insulated Water Nozzle,White	1	EA		0494437	Rezimar[TM]	Nelson Nozzle / Front Trigger / Plastic / Metal Tip and Coupling / Adjustable Spray	1	EA	\$ 3.66
FASTENAL	Outdoor Equipment	48PG05	WESTWARD	Hose Hanger,Reel Dia. 11-1/2 in.	1	EA		4202728	FISKARS INDUSTRIAL	Gilmour Hose Hanger / Keyhole Design / Metal	1	EA	\$ 2.81
FASTENAL	Outdoor Equipment	456	SOLO	Handheld Sprayer,2 gal.,PP	1	EA		0227797	Rock River[REG]	2gal Rock River[REG] Multi-Purpose Sprayer with Adjustable Nozzle	1	EA	\$ 12.30
FASTENAL	Outdoor Equipment	26043GR	TRUE TEMPER	General Purpose Scoop,28 in. Handle L	1	EA	\$ 13.61						
FASTENAL	Outdoor Equipment	855214-1001	NELSON	Hose End Repair Kit, Female,Brass/Metal	1	EA	\$ 2.16						
FASTENAL	Outdoor Equipment	805932-1002	GILMOUR	Water Nozzle,Blk,2.5to5.0gpm,5-1/2 in. L	1	EA	\$ 2.83						
FASTENAL	Outdoor Equipment	418	SOLO	Handheld Sprayer,0.26 gal.,HDPE	1	EA		0201309	CHAPIN MANUFACTURING, INC.	48oz #1002 Poly Multi-Purpose Adjustable Cone Sprayer	1	EA	\$ 6.84
FASTENAL	Outdoor Equipment	49751	SEYMOUR MIDWEST STRUCTRON	Shovel,Square Point,14 ga,11 in. Blade W	1	EA		0204515	Rock River[REG]	Standard Grade Square Point Long Handle Shovel	1	EA	\$ 8.99
FASTENAL	Outdoor Equipment	HG-2040W	HOT SHOT	Ant Killer,0.07 oz.,Blocks,PK4	4	PK		BSS	ESSENDANT	Combat Ant Killing System, Child-Resistant, Kills Queen & Colony, 6/Box	6	PK	\$ 2.94
FASTENAL	Outdoor Equipment	P1300-PART-13-KEY	ZURN INDUSTRIES	Hydrant Key,Zinc,3/4 In L	1	EA	\$ 10.61						

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FASTENAL	Outdoor Equipment	CSNFXP58025	SWAN	Water Hose,PVC,5/8 in. dia.,25 ft.	1	EA		0491670	TEKNOR APEX	5/8" x 25 ft Green NTS[REG] Reflex Mesh[REG] Neverkink[REG] Heavy Duty Garden Hose	1	EA	\$ 9.90
FASTENAL	Outdoor Equipment	20L426	WESTWARD	Water Hose,Rnfrcd PVC,5/8 In ID,50 ft L	1	EA		4204009	ProFitter[REG]	5/8" x 50 ft Orange Rubber ProFitter[REG] Water Hose	1	EA	\$ 18.68
FASTENAL	Outdoor Equipment	HG-95762	HOT SHOT	Ant Killer,0.45 fl. Oz.,Liquid,PK4	4	PK		BSS	ESSENDANT	Combat Ant Killing System, Child-Resistant, Kills Queen & Colony, 6/Box	6	PK	\$ 2.94
FASTENAL	Outdoor Equipment	CSNCG58100	SWAN	Water Hose,Cold Water,Red,PVC,100 ft.	1	EA		4202486	ProFitter[REG]	5/8" x 100 ft Green Vinyl Heavy Duty Garden Hose	1	EA	\$ 22.69
FASTENAL	Outdoor Equipment	45GV20	WESTWARD	Scoop Shovel,30 in. L Handle,HDPE,Black	1	EA		0254527	Rock River[REG]	29" D-Handle Rock River[REG] Poly Scoop Shovel	1	EA	\$ 11.52
FASTENAL	Outdoor Equipment	HG-96098	SPECTRACIDE	Insect Killer,128 fl. oz.,Liquid Spray	1	EA		0617970	AMREP, INC. / ZEP	1gal Enforcer BugMax Home Pest Control	1	GLL	\$ 10.18
FASTENAL	Outdoor Equipment	AG 4930SS	CORONA	Pruner, 1-3/4 in. L, Stainless Steel	1	EA	\$ 4.37						
FASTENAL	Outdoor Equipment	20L429	WESTWARD	Water Hose,Rnfrcd Rubr,5/8 In ID,50 ft L	1	EA		4204009	ProFitter[REG]	5/8" x 50 ft Orange Rubber ProFitter[REG] Water Hose	1	EA	\$ 18.68
FASTENAL	Outdoor Equipment	HG-13415	HOT SHOT	Wasp and Hornet Killer,14 oz.,Aerosol	1	EA		0617966	AMREP, INC. / ZEP	20 oz (14oz Net Fill) Enforcer Wasp and Hornet Killer	1	EA	\$ 3.07
FASTENAL	Outdoor Equipment	615	CATCHMASTER	Mouse Trap,16 In. L,2-1/4 In. W	1	EA		0616362	MOTOMCO	Heavy Duty TOMCAT[REG] Mouse Trap, 2ct	1	EA	\$ 2.07
FASTENAL	Outdoor Equipment	HG-13415	HOT SHOT	Wasp and Hornet Killer,14 oz.,Aerosol	1	EA		0617966	AMREP, INC. / ZEP	20 oz (14oz Net Fill) Enforcer Wasp and Hornet Killer	1	EA	\$ 3.07
FASTENAL	Outdoor Equipment	32J093	GRAINGER APPROVED	Tamper Resistant Rodent Station	1	EA		0616360	MOTOMCO	Tamper-Resistant TOMCAT[REG] Rat Bait Station	1	EA	\$ 12.66
FASTENAL	Outdoor Equipment	32J095	GRAINGER APPROVED	Triangle Mouse Trap,Clear Lid	1	EA		BSS	Zoro	TRIANGLE MOUSE TRAP, CLEAR LID	1	EA	\$ 12.98
FASTENAL	Outdoor Equipment	33530	TOMCAT	Mouse Trap,2-1/2 In. L,5 In. W,PK2	2	PK	\$ 2.07						
FASTENAL	Outdoor Equipment	SGPNS100	SCOTTS	Water Nozzle,Twist,300 psi,8 in. L	1	EA		0459859	ProFitter[REG]	Metal Body Brass Nozzle	1	EA	\$ 3.65
FASTENAL	Outdoor Equipment	707420-1208	GRAINGER APPROVED	Female Swivel,Low Lead Brass,500 psi	1	EA	\$ 3.85						
FASTENAL	Outdoor Equipment	HG-2040W	HOT SHOT	Ant Killer,0.07 oz.,Blocks,PK4	4	PK		BSS	ESSENDANT	Combat Ant Killing System, Child-Resistant, Kills Queen & Colony, 6/Box	6	PK	\$ 2.94
FASTENAL	Outdoor Equipment	HG-95846	HOT SHOT	Insect Killer,24 fl. oz.,Liquid Spray	1	EA		0617969	AMREP, INC. / ZEP	1qt Enforcer BugMax Home Pest Control	1	EA	\$ 4.85
FASTENAL	Outdoor Equipment	638602	RAID	Insect Killer,Indoor and Outdoor,15	1	EA	\$ 3.61						

## ATTACHMENT B

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FASTENAL	Outdoor Equipment	MISTUB-1S	RAIN BIRD	Mister Spray,Barbed	1	EA	\$ 2.93						
FASTENAL	Outdoor Equipment	BVAL25-2S	RAIN BIRD	Shut Off Valve,Barbed,PK2	2	PK	\$ 2.40						
FASTENAL	Outdoor Equipment	DCBL720B	DEWALT	Handheld Blower,61	1	EA	\$ 111.55						
FASTENAL	Paint and Accessories	140636093	PURDY	Paint Roller Cover,9 In,Nap 1/2 In	1	EA	\$ 8.94						
FASTENAL	Paint and Accessories	R090	WOOSTER	Painting Extension Pole,Size 2 to 4 Ft	1	EA	\$ 9.59						
FASTENAL	Paint and Accessories	1TTW4	GRAINGER APPROVED	Paint Brush,Angle Sash,2-1/2"	1	EA		0602137	Rock River[REG]	2-1/2" Brown 100% Polyester Angular Sash Paint Brush	1	EA	\$ 1.43
FASTENAL	Paint and Accessories	1TTX1	GRAINGER APPROVED	Paint Brush,Chip,1",PK3 6	36	PK		0602095	Rock River[REG]	1" White China Flat Sash Chip & Oil Brush	36	PK	\$ 4.45
FASTENAL	Paint and Accessories	1TTX2	GRAINGER APPROVED	Paint Brush,Chip,2",PK2 4	24	PK		0602097	Rock River[REG]	2" White China Flat Sash Single Thick Chip & Oil Brush	24	PK	\$ 4.57
FASTENAL	Paint and Accessories	1TTX4	GRAINGER APPROVED	Paint Brush,Chip,3",PK2 4	24	PK		0602099	Rock River[REG]	3" White China Flat Sash Single Thick Chip & Oil Brush	24	PK	\$ 6.56
FASTENAL	Paint and Accessories	1XRH6	GRAINGER APPROVED	Paint Brush,Flat Sash,3"	1	EA		0602121	Rock River[REG]	3" Brown 100% Polyester Double Thick Varnish Brush	1	EA	\$ 0.56
FASTENAL	Paint and Accessories	1XRJ5	GRAINGER APPROVED	Paint Brush,Flat Sash,1-1/2"	1	EA		0602111	Rock River[REG]	1-1/2" Black 100% Polyester Flat Sash Single Thick Chip & Oil Brush	1	EA	\$ 0.19
FASTENAL	Paint and Accessories	1XRL4	GRAINGER APPROVED	Paint Brush,Angle Sash,2-1/2"	1	EA		0602137	Rock River[REG]	2-1/2" Brown 100% Polyester Angular Sash Paint Brush	1	EA	\$ 1.43
FASTENAL	Paint and Accessories	V2178838	RUST-OLEUM	Rust Preventative Spray Paint,Black,15oz	1	EA	\$ 3.89						
FASTENAL	Paint and Accessories	03304	SUPERTUFF	Drop Cloth,LDPE,Clear,9 ft.L,2 mil	1	EA		0692498	PREMIER PAINT ROLLER CO LLC	9' x 12' 2mil Clear Plastic Drop Cloth	1	EA	\$ 2.09
FASTENAL	Paint and Accessories	72520	PREMIER	Mini Paint Roller Cover,6-1/2 In,PK2	2	PK	\$ 1.14						
FASTENAL	Paint and Accessories	3102-1	WOOSTER	Foam Brush,Flat Sash,1"	1	EA	\$ 0.16						
FASTENAL	Paint and Accessories	1117-1	WOOSTER	Paint Brush,Chip,1"	1	EA	\$ 0.56						
FASTENAL	Paint and Accessories	1147-2	WOOSTER	Paint Brush,Chip,2"	1	EA	\$ 0.61						
FASTENAL	Paint and Accessories	4170-3	WOOSTER	Paint Brush,Angle Sash,3"	1	EA	\$ 3.67						
FASTENAL	Paint and Accessories	R003	WOOSTER	Paint Grid,Wire,9in.L.,7-1/2in.W.	1	EA	\$ 1.78						
FASTENAL	Paint and Accessories	4965C	SHUR-LINE	Mini Paint Roller Cover,Knit Fabric,PK6	6	PK		0603000	PREMIER PAINT ROLLER CO LLC	4" Perlon Yellow Spiral Mini Roller Cover Refill, 2Ct	6	PK	\$ 3.30

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FASTENAL	Paint and Accessories	4975C	SHUR-LINE	Mini Paint Roller Cover,Knit Fabric,PK4	4	PK		0603008	PREMIER PAINT ROLLER CO LLC	6-1/2" Foam Mini Roller Cover Refill, 2Ct	4	PK	\$ 1.69
FASTENAL	Paint and Accessories	4980C	SHUR-LINE	Mini Paint Roller Cover,6in.L,Foam, PK4	4	PK		0623930	WOOSTER BRUSH COMPANY	6-1/2" Pro Foam(TM) Jumbo-Koter(REG) Foam Mini Roller Covers 2Ct	4	PK	\$ 7.92
FASTENAL	Paint and Accessories	4592	HOMAX	Wall Texture,Tinted White,Matte,25	1	EA	\$ 8.98						
FASTENAL	Paint and Accessories	F0001	WOOSTER	Paint Grid Wire, 10 In.	1	EA	\$ 0.62						
FASTENAL	Paint and Accessories	R406-11	WOOSTER	Paint Tray Liner,1 qt.,PET Recyc Plastic	1	EA	\$ 0.53						
FASTENAL	Paint and Accessories	HE208RGR104	HENRY	Roof Leak Repair, 10.1 oz., Black	1	EA	\$ 2.44						
FASTENAL	Paint and Accessories	HE208RGR361	HENRY	Roof Leak Repair, 3.3 gal., Black	1	EA	\$ 35.28						
FASTENAL	Paint and Accessories	B4YD	DEROYAL	Cheesecloth 20/12,Bleached Grade 10,4yd.	1	EA	\$ 2.16						
FASTENAL	Paint and Accessories	84032	SUNNYSIDE	Cleanup Solvent,1 qt.,Solvent,Acetone	1	EA	\$ 3.21						
FASTENAL	Paint and Accessories	C106	POLAR PLASTICS	Film,Construction, 6Mil,Clear	1	EA	\$ 23.94						
FASTENAL	Paint and Accessories	V2124838	RUST-OLEUM	Spray Paint,Safety Blue,15 oz.	1	EA	\$ 3.44						
FASTENAL	Paint and Accessories	V2163838	RUST-OLEUM	Spray Paint,Safety Red,15 oz.	1	EA	\$ 3.89						
FASTENAL	Paint and Accessories	V2179838	RUST-OLEUM	Rust Preventative Spray Paint,Black,15oz	1	EA	\$ 3.89						
FASTENAL	Paint and Accessories	V2187838	RUST-OLEUM	Spray Paint,Dark Machine Gray,15 oz.	1	EA	\$ 3.44						
FASTENAL	Paint and Accessories	5H908	GRAINGER APPROVED	Canvas Drop Cloth	1	EA		0612411	Rock River[REG]	9' x 12' 8oz Thick Rock River[REG] Canvas Drop Cloth	1	EA	\$ 7.44
FASTENAL	Paint and Accessories	58908GR	GRAINGER APPROVED	Canvas Drop Cloth	1	EA		0612410	Rock River[REG]	4' x 15' 8oz Thick Rock River[REG] Canvas Drop Cloth	1	EA	\$ 4.28
FASTENAL	Paint and Accessories	5760	ARMSTRONG	Touch-upWhite,8 oz	1	EA	\$ 10.80						
FASTENAL	Paint and Accessories	V2182838	RUST-OLEUM	Rust Preventative Spray Primer,Gray,15oz	1	EA	\$ 3.89						
FASTENAL	Paint and Accessories	V2192838	RUST-OLEUM	Rust Preventative Spray Paint,White,15oz	1	EA	\$ 3.89						
FASTENAL	Paint and Accessories	3575402	RUST-OLEUM	Rust Reformer,Clear,1 gal.	1	EA	\$ 45.86						
FASTENAL	Paint and Accessories	2348838	RUST-OLEUM	Inverted Striping Paint,Yellow,18 oz.	1	EA	\$ 3.44						
FASTENAL	Paint and Accessories	2391838	RUST-OLEUM	Inverted Striping Paint,White,18 oz.	1	EA	\$ 3.44						



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FASTENAL	Paint and Accessories	6FGH5	DEM-KOTE	Spray Paint,Black,10 oz.	1	EA		0128555	RUSTOLEUM CORPORATION	16oz (10oz Net Fill) Aerosol Flat Black Overall[REG] Economical Enamel Paint	1	EA	\$ 1.51
FASTENAL	Paint and Accessories	4170	WOOSTER	Paint Brush,Angle Sash,2-1/2"	1	EA	\$ 6.29						
FASTENAL	Paint and Accessories	1644830	RUST-OLEUM	Spray Paint,OSHA Safety Yellow,12 oz.	1	EA	\$ 2.33						
FASTENAL	Paint and Accessories	1676830	RUST-OLEUM	Spray Paint,Black,12 oz.	1	EA	\$ 2.19						
FASTENAL	Paint and Accessories	1679830	RUST-OLEUM	Spray Paint,Black,12 oz.	1	EA	\$ 2.63						
FASTENAL	Paint and Accessories	1680830	RUST-OLEUM	Spray Primer,Gray,12 oz.	1	EA	\$ 2.33						
FASTENAL	Paint and Accessories	1691838	RUST-OLEUM	Striping Paint,White,18 oz.	1	EA	\$ 2.19						
FASTENAL	Paint and Accessories	1692830	RUST-OLEUM	Spray Paint,Gloss White,12 oz.	1	EA	\$ 2.33						
FASTENAL	Paint and Accessories	203039	RUST-OLEUM	Precsn Line Marking Paint,White,17 oz.	1	EA	\$ 2.41						
FASTENAL	Plumbing	5510005	NEOPERL	Aerator,Male,13/16-27In,0.5 GPM,Spray	1	EA	\$ 0.90						
FASTENAL	Plumbing	11K758	GRAINGER APPROVED	Braided Connector,3/8 Comp x 1/2 FIP	1	EA		BSS	JONES STEPHENS CORP	3/8ODX1/2FIP 16 SS FAUCET CONNECTOR	1	EA	\$ 1.63
FASTENAL	Plumbing	11K760	GRAINGER APPROVED	Braided Connector,3/8 Comp x 3/8 Comp	1	EA		BSS	JONES STEPHENS CORP	3/8OD X 12 SS DELTA STYLE FAUCET CONNECT	1	EA	\$ 1.58
FASTENAL	Plumbing	51300C	ELKAY	Filter Cartridge,Water Cooler,1.5 GPM	1	EA	\$ 47.46						
FASTENAL	Plumbing	509Y 3/4"	MILWAUKEE VALVE	Swing Y Check Valve,Bronze,3/4 In.	1	EA		0452589	LEGEND VALVE	3/4" F-NPT Bronze Y-Pattern Check Valve	1	EA	\$ 15.66
FASTENAL	Plumbing	DB10	DURA-BLOK	Pipe Support Block,500 Lb Load,5 In H	1	EA	\$ 14.22						
FASTENAL	Plumbing	400A	FLUIDMASTER	Fill Valve,Anti-Siphon,Adjustable	1	EA	\$ 5.80						
FASTENAL	Plumbing	102 E-Z	TRUEBRO	Pipe Cover,P Trap And Two Valve	1	EA	\$ 25.02						
FASTENAL	Plumbing	ROYAL 111-1.28	SLOAN	Manual Flush Valve,Toilet,Diaphragm	1	EA	\$ 81.18						
FASTENAL	Plumbing	AP110	AQUA-PURE	Melt Blown Cartridge,8 gpm,5 Mic,PK2	2	PK	\$ 12.80						
FASTENAL	Plumbing	1PPJ5	GRAINGER APPROVED	Cover,Faucet Hole,Pipe Dia 1 1/2 In	1	EA		BSS	JB-PRODUCTS	Faucet Replacement Large Faucet Hole CoverFor Use With Most Faucets, 1 EA	1	EA	\$ 1.46
FASTENAL	Plumbing	78047	VIEGA PROPRESS	Coupling,1/2" x 1/2"	1	EA		0458178	NIBCO INC	PC600-DS 1/2" P x P Wrot Copper Press Coupling	1	EA	\$ 1.18
FASTENAL	Plumbing	78172	VIEGA PROPRESS	Coupling No Stop,1/2" x 1/2"	1	EA		0458188	NIBCO INC	PC601 1/2" P x P Wrot Copper Press Repair Coupling	1	EA	\$ 2.83

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FASTENAL	Plumbing	78177	VIEGA PROGRESS	Coupling No Stop,3/4" x 3/4"	1	EA		0458189	NIBCO INC	PC601 3/4" P x P Wrot Copper Press Repair Coupling	1	EA	\$ 3.86
FASTENAL	Plumbing	78182	VIEGA PROGRESS	Coupling No Stop,1" x 1"	1	EA		0458190	NIBCO INC	PC601 1 P x P Wrot Copper Press Repair Coupling	1	EA	\$ 4.73
FASTENAL	Plumbing	77317	VIEGA PROGRESS	Elbow 90 deg.,1/2" x 1/2"	1	EA		0458228	NIBCO INC	PC607 1/2" Press x Press 90[DEG] Wrot Copper Pipe Elbow	1	EA	\$ 1.31
FASTENAL	Plumbing	463-001GR	GRAINGER APPROVED	Nipple,Red Brass,1/2 x Close,Threaded	1	EA	\$ 0.35						
FASTENAL	Plumbing	463-020GR	GRAINGER APPROVED	Nipple,Red Brass,1/2 x 2 In,Threaded	1	EA	\$ 0.95						
FASTENAL	Plumbing	604 1/2	NIBCO	Adapter,Wrot Copper,C x MNPT,1/2 In	1	EA	\$ 0.47						
FASTENAL	Plumbing	604 3/4	NIBCO	Adapter,Wrot Copper,C x MNPT,3/4 In	1	EA	\$ 0.80						
FASTENAL	Plumbing	604 1	NIBCO	Adapter,Wrot Copper,C x MNPT,1 In,1 In	1	EA	\$ 2.07						
FASTENAL	Plumbing	604 1 1/2	NIBCO	Adapter,Wrot Copper,C x MNPT,1-1/2 In	1	EA	\$ 3.47						
FASTENAL	Plumbing	NUT0037EG	CADDY	Channel Nut w/o Spring,3/8-16 In,Steel	1	EA	\$ 0.74						
FASTENAL	Plumbing	2257101.020	AMERICAN STANDARD	Toilet Bowl,Wall,Elongated,15 In H	1	EA	\$ 114.24						
FASTENAL	Plumbing	22UR70	GRAINGER APPROVED	Gasket,Wax Ring	1	EA		4205637	ProFitter[REG]	3" or 4" ProFitter[REG] Wax Toilet Bowl Ring without Plastic Horn for Floor Toilets	1	EA	\$ 0.50
FASTENAL	Plumbing	22UR77	GRAINGER APPROVED	Toilet Bowl Gasket w/Flange Kit	1	EA		6600155	Fastenal Approved Vendor	Wax Ring & 2-1/4"x1-1/4" Solid Brass Closet Bolt Kit LessSiv	1	EA	\$ 2.52
FASTENAL	Plumbing	98544C	ELKAY	Sensor Activation Kit,For Hydro-Boost	1	EA	\$ 71.44						
FASTENAL	Plumbing	L694	WATERSAVER FAUCET COMPANY	Gooseneck Faucet,Barbed Nozzle,Forged	1	EA	\$ 129.88						
FASTENAL	Plumbing	60C-6	PARKER	Sleeve,Brass,Comp,3/8In,PK10	10	PK		69674	DynaFlo[REG]	3/8"OD Brass Compression Sleeve	10	PK	\$ 0.54
FASTENAL	Plumbing	61C-6	PARKER	Nut,Brass,Comp,3/8In,PK10	10	PK		69684	DynaFlo[REG]	3/8" Tube Brass Compression Nut	10	PK	\$ 1.39
FASTENAL	Plumbing	1225	MOEN	Cartridge,Replacement	1	EA	\$ 12.42						
FASTENAL	Plumbing	1955CT-000	BEMIS	Toilet Seat,Open Front,18-3/8 In	1	EA	\$ 10.82						
FASTENAL	Plumbing	B32A	SLOAN	Handle Assembly,Flushometers	1	EA	\$ 6.59						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Plumbing	1114	WATERLESS NO-FLUSH URINAL	Drain Seal Liquid,1 Qt	1	EA	\$ 13.94						
FASTENAL	Plumbing	3001	WATERLESS NO-FLUSH URINAL	Trap Insert,Polyethylen	1	EA	\$ 5.21						
FASTENAL	Plumbing	A71	SLOAN	Inside	1	EA	\$ 3.52						
FASTENAL	Plumbing	BADGER 5 XP	IN-SINK-ERATOR	Garbage Disposal,Badger 5,3/4 HP	1	EA	\$ 107.28						
FASTENAL	Plumbing	DXNH156-22	GRAINGER APPROVED	No Hub Coupling,For Pipe Size 2"	1	EA		0483275	FERNCO INC.	2" No Hub Cast Iron Pipe Coupling	1	EA	\$ 2.65
FASTENAL	Plumbing	BADGER 5 WITH CORD	IN-SINK-ERATOR	Garbage Disposal,Badger 5,1/2 HP	1	EA	\$ 84.84						
FASTENAL	Plumbing	V500AA 1 1/2 X 9	SLOAN	Vacuum Breaker Assembly,1 1/2 Inx9 In	1	EA	\$ 10.96						
FASTENAL	Plumbing	1660710.002	AMERICAN STANDARD	Showerhead,Shower Arm Mtg,1.5 GPM	1	EA	\$ 10.08						
FASTENAL	Plumbing	653R	MUELLER INDUSTRIES	A/C Refrig Coil,1/4 ODX,030X50ft.	1	EA	\$ 17.70						
FASTENAL	Plumbing	Z1200-NEOSEAL-GSKT-4	ZURN INDUSTRIES	Toilet Gasket,Neoprene, Black	1	EA	\$ 23.78						
FASTENAL	Plumbing	VA-7152-1001	JOHNSON CONTROLS	Elec Act,90 in.-lb.,Proportional,24 VAC	1	EA	\$ 127.09						
FASTENAL	Plumbing	77022	VIEGA PROPRESS	Elbow 90 deg.,3/4" Pipe,Press x Press	1	EA		0458229	NIBCO INC	PC607 3/4" Press x Press 90[DEG] Wrot Copper Pipe Elbow	1	EA	\$ 2.21
FASTENAL	Plumbing	77027	VIEGA PROPRESS	Elbow 90 deg.,1" Pipe,Press x Press	1	EA		0458230	NIBCO INC	PC607 1" Press x Press 90[DEG] Wrot Copper Pipe Elbow	1	EA	\$ 4.43
FASTENAL	Plumbing	77032	VIEGA PROPRESS	Elbow 90 deg.,1-1/4 in.,Press x Press	1	EA		0458231	NIBCO INC	PC607 1-1/4" Press x Press 90[DEG] Wrot Copper Pipe Elbow	1	EA	\$ 8.93
FASTENAL	Plumbing	A1041A	SLOAN	Repair Kit,Diaphragm,1.6 GPF	1	EA	\$ 12.15						
FASTENAL	Plumbing	WES150	SLOAN	Cartridge Kit,Urinals	1	EA	\$ 26.97						
FASTENAL	Plumbing	4FEX5	GRAINGER APPROVED	Box Flange,Kitchen	1	EA		BSS	JONES STEPHENS CORP	1-1/2 IPS ESC BOX PAT 3 OD	1	EA	\$ 0.61
FASTENAL	Plumbing	P6000-ECA-WS1	ZURN INDUSTRIES	Toilet Repair Kit,1.6 Gal	1	EA	\$ 11.93						
FASTENAL	Plumbing	P6000-ECA-WS-RK	ZURN INDUSTRIES	Toilet Rebuild Kit,3.5 Gal	1	EA	\$ 15.46						
FASTENAL	Plumbing	A41A	SLOAN	Repair Kit,Toilet,1.6 GPF	1	EA	\$ 9.01						
FASTENAL	Plumbing	7425	MOEN	Kitchen Faucet,1.5 gpm,9-1/8In Spout	1	EA	\$ 53.54						
FASTENAL	Plumbing	047007-0070A	AMERICAN STANDARD	Inlet Spud,Toilet 1 1/2 In	1	EA	\$ 10.76						
FASTENAL	Plumbing	5505203	NEOPERL	Aerator,15/16 And 55/64-27In,0.5 GPM,PK6	6	PK	\$ 5.75						
FASTENAL	Plumbing	7BGR1200SLT 000	BEMIS	Toilet Seat,Closed Front,18-3/4 In	1	EA	\$ 25.07						

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Plumbing	20602	EZ WELD	Cement,8 Oz,Gray,PVC,Medium Body Gray	1	EA	\$ 2.13						
FASTENAL	Plumbing	20603	EZ WELD	Cement,16 Oz,Gray,PVC,Medium Body,LowVOC	1	EA	\$ 3.61						
FASTENAL	Plumbing	B73A	SLOAN	Handle,Retrofit Toilet,ADA	1	EA	\$ 8.51						
FASTENAL	Plumbing	V551A	SLOAN	Breaker Kit,Vacuum	1	EA	\$ 2.08						
FASTENAL	Plumbing	327-XCP	CHICAGO FAUCETS	Drain,With Overflow,Cast Brass	1	EA	\$ 9.54						
FASTENAL	Plumbing	26-1019LF	GRAINGER APPROVED	1/4-Turn Stop,Angle,5/8 Inx3/8 In	1	EA		BSS	JONES STEPHENS CORP	5/8 OD COMP X 3/8 OD COMP QUARTER TURN ANGLE STOP (LOW LEAD)	1	EA	\$ 4.49
FASTENAL	Plumbing	7014364	APOLLO	Bronze Ball Valve,Inline, FNPT, 1/2 in	1	EA	\$ 19.41						
FASTENAL	Plumbing	7014464	APOLLO	Bronze Ball Valve,Inline, FNPT, 3/4 in	1	EA	\$ 31.61						
FASTENAL	Plumbing	769A	ARMSTRONG	Ceiling Tile,24" W,48" L,5/8" Thick,PK12	12	PK	\$ 56.28						
FASTENAL	Plumbing	755	ARMSTRONG	Ceiling Tile,24" W,48" L,5/8" Thick,PK12	12	PK	\$ 41.33						
FASTENAL	Plumbing	2767D	ARMSTRONG	Ceiling Tile,24" W,48" L,3/4" Thick,PK10	10	PK	\$ 46.21						
FASTENAL	Plumbing	ROYAL 110	SLOAN	Manual Flush Valve,Toilet,3.5	1	EA	\$ 81.18						
FASTENAL	Plumbing	ROYAL 186	SLOAN	Manual Flush Valve,Urinal,1.5 gpf	1	EA	\$ 81.18						
FASTENAL	Plumbing	U603 1/2	NIBCO	Adapter,Wrot Copper,C x FNPT,1/2 In	1	EA	\$ 0.76						
FASTENAL	Plumbing	U603 3/4	NIBCO	Adapter,Wrot Copper,C x FNPT,3/4 In	1	EA	\$ 1.03						
FASTENAL	Plumbing	U607 1/2	NIBCO	Elbow,90,Close Rough,Wrot Copper,1/2 in.	1	EA	\$ 0.23						
FASTENAL	Plumbing	U607 3/4	NIBCO	Elbow,90,Close Rough,Wrot Copper,3/4 in.	1	EA	\$ 0.51						
FASTENAL	Plumbing	U607 1	NIBCO	Elbow,90,Close Rough,Wrot Copper,1 in.	1	EA	\$ 1.25						
FASTENAL	Plumbing	U607 1 1/2	NIBCO	Elbow,90,Close Rough,Wrot Copper,1-1/2in	1	EA	\$ 2.92						
FASTENAL	Plumbing	U607 2	NIBCO	Elbow,90,Close Rough,Wrot Copper,2 in.	1	EA	\$ 5.33						
FASTENAL	Plumbing	U6072 1/2	NIBCO	Elbow, 90 Deg, Close Rough,1/2 In,5/8 In	1	EA	\$ 0.34						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Plumbing	U611 1/2	NIBCO	Tee,Wrot Copper,C x C x	1	EA	\$ 0.39						
FASTENAL	Plumbing	C601 1/2	NIBCO	Coupling without Stop,Wrot Copper,1/2 in	1	EA	\$ 0.23						
FASTENAL	Plumbing	A38A	SLOAN	Repair Kit,Toilet,3.5 GPF	1	EA	\$ 9.64						
FASTENAL	Plumbing	W 10146	MUELLER INDUSTRIES	Coupling, Dimple Stop,Wrot Copper,C x C	1	EA	\$ 0.50						
FASTENAL	Plumbing	1-100XTJKABNF	CHICAGO FAUCETS	LH Quatum Cartridge	1	EA	\$ 10.62						
FASTENAL	Plumbing	7010301	APOLLO	Bronze Ball Valve,Inline, FNPT, 1/2 in	1	EA	\$ 13.12						
FASTENAL	Plumbing	7010401	APOLLO	Bronze Ball Valve,Inline, FNPT, 3/4 in	1	EA	\$ 21.63						
FASTENAL	Plumbing	7010501	APOLLO	Bronze Ball Valve,Inline, FNPT, 1 in	1	EA	\$ 27.23						
FASTENAL	Plumbing	7010801	APOLLO	Bronze Ball Valve,Inline, FNPT, 2 in	1	EA	\$ 73.12						
FASTENAL	Plumbing	LH04010	MUELLER INDUSTRIES	Type L,Hard length,1/2 In.X 10ft.	1	EA	\$ 9.58						
FASTENAL	Plumbing	801-007	GF PIPING SYSTEMS	Tee,3/4 In,Slip Socket,PVC	1	EA	\$ 0.99						
FASTENAL	Plumbing	806-007	GF PIPING SYSTEMS	Elbow,90 Deg,3/4 In,Slip Socket,PVC	1	EA	\$ 0.43						
FASTENAL	Plumbing	ROYAL 186-0.13	SLOAN	Manual Flush Valve,Urinal,0.13 gpf	1	EA	\$ 81.18						
FASTENAL	Plumbing	V651A	SLOAN	Vacuum Breaker Repair Kit	1	EA	\$ 1.59						
FASTENAL	Plumbing	U600RS 1/2	NIBCO	Coupling, Rolled Tube Stop,Wrot Copper	1	EA	\$ 0.29						
FASTENAL	Plumbing	U6072 3/4	NIBCO	Elbow, 90 Deg, Close Rough,3/4 In,7/8 In	1	EA	\$ 0.74						
FASTENAL	Plumbing	464-001GR	GRAINGER APPROVED	Nipple,Red Brass,3/4 x Close,Threaded	1	EA	\$ 0.57						
FASTENAL	Plumbing	SS10-0200	ENCORE	Showerhead w/Anti-Microbial Coating	1	EA	\$ 10.64						
FASTENAL	Plumbing	1PPE2	GRAINGER APPROVED	Floor Flange Trim Plate,Steel,1/2 In	1	EA		BSS	JONES STEPHENS CORP	1/2 IPS LT GA F&C PLATE	1	EA	\$ 0.36
FASTENAL	Plumbing	PRO 54	FLUIDMASTER	Flapper,Red,Resist s Chlorine	1	EA	\$ 1.51						
FASTENAL	Plumbing	H541ASD	SLOAN	Control Stop Repair Kit,1 In	1	EA	\$ 5.12						
FASTENAL	Plumbing	461-001GR	GRAINGER APPROVED	Nipple,Red Brass,1/4 x Close,Threaded	1	EA	\$ 0.11						
FASTENAL	Power Tools & Accessories	48-32-4802	MILWAUKEE	Insert Bit,1/4",Phillips,#2, 6"	1	EA	\$ 2.70						

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute UOM Qty	Substitute UOM	Substitute Price
FASTENAL	Power Tools & Accessories	DCB115	DEWALT	Battery Charger,12.0 to 20.0V, Li-Ion	1	EA	\$ 46.64						
FASTENAL	Power Tools & Accessories	3510192C	IRWIN	Insert Bit,SAE,1/4",Hex,# 3,1",PK2	2	PK	\$ 1.03						
FASTENAL	Power Tools & Accessories	3051011	IRWIN	Nutsetter,1/4" Hex,1-7/8" L,Steel,PK3	3	PK	\$ 3.92						
FASTENAL	Power Tools & Accessories	3051014	IRWIN	Nutsetter,5/16" Hex,2-9/16" L,Steel,PK3	3	PK	\$ 6.64						
FASTENAL	Power Tools & Accessories	3051015	IRWIN	Nutsetter,3/8" Hex,1-7/8" L,Steel,PK3	3	PK	\$ 5.55						
FASTENAL	Power Tools & Accessories	3051016	IRWIN	Nutsetter,3/8" Hex,2-9/16" L,Steel,PK3	3	PK	\$ 7.80						
FASTENAL	Power Tools & Accessories	3510115B	IRWIN	Insert Bit,SAE,1/4",Hex,# 2,1",PK5	5	PK	\$ 2.48						
FASTENAL	Power Tools & Accessories	3057018	IRWIN	Screwdriver Bit Set,40 Pieces,1/4" Shank	1	EA	\$ 13.04						
FASTENAL	Power Tools & Accessories	3555511C	IRWIN	Bit Holder w/Screw	1	EA	\$ 3.34						
FASTENAL	Power Tools & Accessories	48-00-5187	MILWAUKEE	Reciprocating Saw Blade,Bi-	5	PK	\$ 6.40						
FASTENAL	Power Tools & Accessories	48-00-5188	MILWAUKEE	Reciprocating Saw Blade,Bi-	5	PK	\$ 10.40						
FASTENAL	Power Tools & Accessories	DW1969	DEWALT	Drill Bit Set,29 PC	1	EA	\$ 51.14						
FASTENAL	Power Tools & Accessories	EZ456B	DREMEL	E Z Lock Cut Off Wheel,1 1/2 In Dia,Pk12	12	PK	\$ 10.33						
FASTENAL	Power Tools & Accessories	EZ402-01	DREMEL	EZ Lock Mandrel,Use W/Dremel EZ Lock Acc	1	EA	\$ 4.02						
FASTENAL	Power Tools & Accessories	DW1956	DEWALT	Drill Bit Set	1	EA	\$ 20.13						
FASTENAL	Power Tools & Accessories	32482	KLEIN TOOLS	Insert Bit,SAE,1/4",Hex,# 1/3/16",PK2	2	PK	\$ 4.85						
FASTENAL	Power Tools & Accessories	32483	KLEIN TOOLS	Insert Bit,SAE,1/4",Hex,# 2/1/4",PK2	2	PK	\$ 4.85						
FASTENAL	Power Tools & Accessories	48-89-1105	MILWAUKEE	Drill Bit Set,Titanium,20 pcs.	1	EA	\$ 17.60						
FASTENAL	Power Tools & Accessories	DCB203	DEWALT	Battery,20V,2.0Ah, Li-Ion	1	EA	\$ 77.79						
FASTENAL	Power Tools & Accessories	2361-20	MILWAUKEE	Rechargeable Floodlight,Red,LED ,1100 Lm	1	EA	\$ 86.90						
FASTENAL	Power Tools & Accessories	48-00-5091	MILWAUKEE	Recip. Saw Blade,6 In. L,8/12 TPI,PK5	5	PK	\$ 7.15						
FASTENAL	Power Tools & Accessories	48-00-5092	MILWAUKEE	Recip. Saw Blade,6 In. L,10 TPI,PK5	5	PK	\$ 7.15						
FASTENAL	Power Tools & Accessories	48-00-5184	MILWAUKEE	Reciprocating Saw Blade,6 In. L,PK5	5	PK	\$ 8.45						

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Power Tools & Accessories	48-00-5186	MILWAUKEE	Reciprocating Saw Blade,6 In. L,PK5	5	PK	\$ 7.15						
FASTENAL	Power Tools & Accessories	DC9182	DEWALT	Battery,18V,2.0Ah, Li-Ion	1	EA	\$ 115.19						
FASTENAL	Power Tools & Accessories	0780-20	MILWAUKEE	Vordless Wet/Dry Vacuum,2 gal.,28V	1	EA	\$ 64.80						
FASTENAL	Power Tools & Accessories	0880-20	MILWAUKEE	Wet/Dry Cordless Vacuum,2 gal.,18V	1	EA	\$ 89.10						
FASTENAL	Power Tools & Accessories	2691-22	MILWAUKEE	Cordless Combo Kit,18.0 V,2 Tools,2 Batt	1	EA	\$ 202.95						
FASTENAL	Power Tools & Accessories	DCB205	DEWALT	Battery,20V,5.0Ah, Li-Ion	1	EA	\$ 112.75						
FASTENAL	Power Tools & Accessories	BL1820B	MAKITA	Battery,18V,2.0Ah, Li-Ion	1	EA	\$ 89.60						
FASTENAL	Power Tools & Accessories	DCV581H	DEWALT	Cordless/Corded Wet/Dry Vacuum,2 gal.	1	EA	\$ 111.44						
FASTENAL	Power Tools & Accessories	DWA1790IR	DEWALT	Impact Step Drill Bit Set,1/8-7/8,3 pc.	1	EA	\$ 49.71						
FASTENAL	Power Tools & Accessories	1838482	IRWIN	Insert Bit,1/4",Phillips,#2, PK25	25	PK	\$ 0.27						
FASTENAL	Power Tools & Accessories	48-11-1850	MILWAUKEE	Battery,18V,5.0Ah, Li-Ion	1	EA	\$ 117.70						
FASTENAL	Power Tools & Accessories	48-11-2411	MILWAUKEE	Battery,12V,1.5Ah, Li-Ion,PK2	2	PK	\$ 46.14						
FASTENAL	Power Tools & Accessories	48-11-2420	MILWAUKEE	Battery,12V,2.0Ah, Li-Ion	1	EA	\$ 44.28						
FASTENAL	Power Tools & Accessories	48-11-2440	MILWAUKEE	Battery,12V,4.0Ah, Li-Ion	1	EA	\$ 69.85						
FASTENAL	Power Tools & Accessories	48-11-1840	MILWAUKEE	Battery,18V,4.0Ah, Li-Ion	1	EA	\$ 108.90						
FASTENAL	Power Tools & Accessories	70032	RIDGID	Drain Cleaning Gloves,PVC,PR	1	PR	\$ 9.11						
FASTENAL	Power Tools & Accessories	48-11-1852	MILWAUKEE	Battery,18V,5.0Ah, Li-Ion,PK2	2	PK	\$ 206.70						
FASTENAL	Power Tools & Accessories	4935276	IRWIN	Power Bit,SAE,1/4",Hex,# 2,6",PK10	10	PK	\$ 18.36						
FASTENAL	Power Tools & Accessories	290-05	DREMEL	Engraver,Electric	1	EA	\$ 15.39						
FASTENAL	Power Tools & Accessories	48-32-4006	MILWAUKEE	Screwdriver Bit Set,40 Pieces,1/4" Shank	1	EA	\$ 19.80						
FASTENAL	Power Tools & Accessories	XFD10R	MAKITA	Cordless Drill/Driver Kit,Keyless	1	EA	\$ 119.20						
FASTENAL	Power Tools & Accessories	UNIBIT 1	IRWIN UNIBIT	Step Drill Bit,HSS,13 Sizes,1/8-1/2 In.	1	EA	\$ 11.84						
FASTENAL	Power Tools & Accessories	502	IRWIN UNIBIT	Step Drill Bit Set,HSS,1/8-3/4 In.,3 pc.	1	EA	\$ 42.78						
FASTENAL	Power Tools & Accessories	2629-22	MILWAUKEE	Cordless Band Saw Kit,18.0,35-3/8 In.	1	EA	\$ 272.00						
FASTENAL	Power Tools & Accessories	DC9096	DEWALT	Battery,18V,2.2Ah, NiCd	1	EA	\$ 82.83						
FASTENAL	Power Tools & Accessories	341008	IRWIN SPEEDBOR	Spade Bit Set,3/8-1 1/2 Dia,8 PC	1	EA	\$ 14.97						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Power Tools & Accessories	DW5225	DEWALT	Percussion Bit,3 Flat,1/4In. Dia,6in. L	1	EA	\$ 1.72						
FASTENAL	Power Tools & Accessories	BL1830B	MAKITA	Battery,18V,3.0Ah, Li-Ion	1	EA	\$ 61.60						
FASTENAL	Power Tools & Accessories	48-39-0539	MILWAUKEE	Portable Band Saw Blade,Bimetal,PK3	3	PK	\$ 12.00						
FASTENAL	Power Tools & Accessories	DW5417	DEWALT	Masonry Drill Bit,SDS Plus,1/4InDia,6inL	1	EA	\$ 2.10						
FASTENAL	Power Tools & Accessories	DW5420	DEWALT	Masonry Drill Bit,SDS Plus,1/4 Dia,12inL	1	EA	\$ 5.15						
FASTENAL	Power Tools & Accessories	DW5427	DEWALT	Masonry Drill Bit,SDS Plus,3/8InDia,6inL	1	EA	\$ 2.83						
FASTENAL	Power Tools & Accessories	DW22351R	DEWALT	Nutsetter,Steel,Phosphate Finish	1	EA	\$ 10.77						
FASTENAL	Power Tools & Accessories	48-00-5784	MILWAUKEE	Reciprocating Saw Blade,Straight,PK5	5	PK	\$ 11.70						
FASTENAL	Power Tools & Accessories	48-00-5787	MILWAUKEE	Reciprocating Saw Blade,9 In. L,PK5	5	PK	\$ 15.54						
FASTENAL	Power Tools & Accessories	48-00-5788	MILWAUKEE	Reciprocating Saw Blade,9 In. L,PK5	5	PK	\$ 15.54						
FASTENAL	Power Tools & Accessories	48-00-5789	MILWAUKEE	Reciprocating Saw Blade,Bi-	5	PK	\$ 17.88						
FASTENAL	Power Tools & Accessories	T118AF	BOSCH	Jigsaw Blade,3 In. L,T-Shank,PK5	5	PK	\$ 5.52						
FASTENAL	Power Tools & Accessories	M35PSC	MORSE	Hole Saw Arbor,3/8 In.	1	EA	\$ 17.39						
FASTENAL	Power Tools & Accessories	10239	IRWIN UNIBIT	Step Drill Bit,HSS,2 Sizes,7/8-1-1/8 In.	1	EA	\$ 26.82						
FASTENAL	Power Tools & Accessories	20564614R	LENOX	Reciprocating Saw Blade,3/4 In. W,PK5	5	PK	\$ 9.82						
FASTENAL	Power Tools & Accessories	20566618R	LENOX	Reciprocating Saw Blade,3/4 In. W,PK5	5	PK	\$ 9.75						
FASTENAL	Power Tools & Accessories	48-11-2830	MILWAUKEE	Battery,28V,3.0Ah, Li-Ion	1	EA	\$ 95.20						
FASTENAL	Power Tools & Accessories	48-32-4503	MILWAUKEE	Bit Holder,1/4",1/4",3"	1	EA	\$ 4.68						
FASTENAL	Power Tools & Accessories	49-66-4562	MILWAUKEE	Nutsetter Set,Steel,BlackPhosphateFinish	1	EA	\$ 7.13						
FASTENAL	Power Tools & Accessories	710-08	DREMEL	All Purpose Dremel Accessory Set,160 Pc	1	EA	\$ 17.00						
FASTENAL	Power Tools & Accessories	48-00-1301	MILWAUKEE	Reciprocating Saw Blade,9 In. L,PK5	5	PK	\$ 9.92						
FASTENAL	Power Tools & Accessories	2460-21	MILWAUKEE	Cordless Rotary Tool Kit,12.0VCD	1	EA	\$ 69.60						
FASTENAL	Power Tools & Accessories	D180022	DEWALT	Hole Saw,Bi-Metal,Dia 1-3/8 In	1	EA	\$ 4.77						
FASTENAL	Power Tools & Accessories	DC9096-2	DEWALT	Battery,18V,2.2Ah, NiCd,PK2	2	PK	\$ 121.33						
FASTENAL	Power Tools & Accessories	M34C	MORSE	Hole Saw Arbor,3/8 In.	1	EA	\$ 9.45						
FASTENAL	Power Tools & Accessories	D180014	DEWALT	Hole Saw,Bi-Metal,Dia 7/8 In	1	EA	\$ 4.18						



ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Power Tools & Accessories	88808	IRWIN SPEEDBOR	Spade Bit,1/2 In	1	EA	\$ 1.38						
FASTENAL	Power Tools & Accessories	48-00-5189	MILWAUKEE	Reciprocating Saw Blade,12 In. L,PK5	5	PK	\$ 10.95						
FASTENAL	Power Tools & Accessories	426	DREMEL	Wheel,Cut Off,PK5	5	PK	\$ 16.84						
FASTENAL	Power Tools & Accessories	48-00-5182	MILWAUKEE	Reciprocating Saw Blade,6 In. L,PK5	5	PK	\$ 8.45						
FASTENAL	Power Tools & Accessories	1837456	IRWIN	Insert Bit,1/4",Phillips,#2	1	EA	\$ 0.94						
FASTENAL	Power Tools & Accessories	48-00-5026	MILWAUKEE	Reciprocating Saw Blade,9 In. L,PK5	5	PK	\$ 16.25						
FASTENAL	Power Tools & Accessories	DW2180	DEWALT	Screwdriver Bit Set,35 Pieces,1/4" Shank	1	EA	\$ 23.69						
FASTENAL	Power Tools & Accessories	48-59-1850	MILWAUKEE	Battery and Charger Kit,18V,5.0Ah,Li-Ion	1	EA	\$ 97.60						
FASTENAL	Power Tools & Accessories	DCB204	DEWALT	Battery,20V,4.0Ah,Li-Ion	1	EA	\$ 104.01						
FASTENAL	Power Tools & Accessories	BL1830B-2	MAKITA	Battery,18V,3.0Ah,Li-Ion,PK2	2	PK	\$ 107.10						
FASTENAL	Power Tools & Accessories	DW2535	DEWALT	Countersink Hex Drill Bit Set,3 Pc,#6-10	1	EA	\$ 20.93						
FASTENAL	Power Tools & Accessories	48-11-1820	MILWAUKEE	Battery,18V,2.0Ah,Li-Ion	1	EA	\$ 70.95						
FASTENAL	Power Tools & Accessories	BL1820-2	MAKITA	Battery,18V,2.0Ah,Li-Ion,PK2	2	PK	\$ 94.08						
FASTENAL	Power Tools & Accessories	48-11-1828	MILWAUKEE	Battery,18V,3.0Ah,Li-Ion	1	EA	\$ 91.30						
FASTENAL	Power Tools & Accessories	PC1500HG	PORTER CABLE	Heat Guns,120 to 1150F,19.0 cfm	1	EA	\$ 29.80						
FASTENAL	Power Tools & Accessories	48-32-4005	MILWAUKEE	Screwdriver Bit Set,36 Pieces,1/4" Shank	1	EA	\$ 16.50						
FASTENAL	Power Tools & Accessories	493-CX-5PK	APEX	Power Bit,SAE,1/4",Hex Power Drive,PK5	5	PK	\$ 15.79						
FASTENAL	Safety	L852	MICROFLEX	Disposable Gloves,Latex,M,Blue,PK50	50	PK	\$ 7.71						
FASTENAL	Safety	L853	MICROFLEX	Disposable Gloves,Latex,L,Blue,PK50	50	PK	\$ 7.71						
FASTENAL	Safety	L854	MICROFLEX	Disposable Gloves,Latex,XL,Blue,PK50	50	PK	\$ 7.71						
FASTENAL	Safety	282L-09	SHOWA BEST	Cut Resist Gloves,L,Blue,Polyurethane,PR	1	PR	\$ 9.58						
FASTENAL	Safety	282XL-10	SHOWA BEST	CutResist Gloves,XL,Blue,Polyurethane,PR	1	PR	\$ 9.58						
FASTENAL	Safety	25-201	ANSELL	Disposable Gloves,Neoprene,S,Green,PK100	100	PK	\$ 11.73						
FASTENAL	Safety	25-201	ANSELL	Disp. Gloves,Neoprene,XL,Green,PK100	100	PK	\$ 11.73						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Safety	1FYX6	CONDOR	Safety Glasses,Clear	1	EA		1050072	Body Guard[REG]	H3 Series Clear Frame/Clear Anti-Scratch Polycarbonate Lens Body Guard[REG] Safety	1	EA	\$ 0.66
FASTENAL	Safety	049072	WATERJEL	Hydrocortisone Cream,Box,0.9g,PK25	25	PK		1014497	MEDIQUE PRODUCTS	1g FoilCt1% Hydrocortisone Cream 25Ct	25	PK	\$ 2.52
FASTENAL	Safety	92-675	ANSELL	Disposable Gloves,Nitrile,XL,Blue,PK100	100	PK	\$ 6.21						
FASTENAL	Safety	92-575	ANSELL	Disposable Gloves,Nitrile,L,Blue,PK100	100	PK	\$ 5.80						
FASTENAL	Safety	1VT47	CONDOR	Leather Drivers Gloves,Goatskin,L,PR	1	PR	\$ 2.54						
FASTENAL	Safety	X5A	3M PELTOR	Ear Muffs,Over-the-Head,NRR	1	EA	\$ 16.73						
FASTENAL	Safety	9210+	3M	Disposable Respirator,Universal,PK20	20	PK	\$ 11.63						
FASTENAL	Safety	9211+	3M	Disposable Respirator,Universal,PK10	10	PK	\$ 19.65						
FASTENAL	Safety	049050	WATERJEL	Burn Jel,Box,1/8 oz.,PK25	25	PK	\$ 16.23						
FASTENAL	Safety	020667	HONEYWELL NORTH	Instant Cold Pak	1	EA	\$ 0.67						
FASTENAL	Safety	2AH54	CONDOR	Leather Gloves,Split/Double,L,PR	1	PR		495-1JL2391	Body Guard[REG]	L Series 413 Green Select Split Cowhide Palm Lined Rubberized Safety Cuff Double Palm Body Guard[REG] Leather Palm Glove Pair	1	PR	\$ 1.51
FASTENAL	Safety	8574GM	BAUSCH & LOMB	Pre-Moistened Cleaning Tissues,PK100	100	PK	\$ 9.81						
FASTENAL	Safety	2KFY4	CONDOR	Nuisance Removal Dust Mask,PK50	50	PK		1006989	Body Guard[REG]	Light-Duty Body Guard[REG] Dust Masks w/Single Elastic Fixed Strap 50Ct	50	PK	\$ 2.92
FASTENAL	Safety	2MDD6	CONDOR	Leather Gloves,Split/Double,XL,PR	1	PR		1006444	Body Guard[REG]	XL Series 413 Gray/Green Select Split Cowhide Palm Lined Safety Cuff Body Guard[REG] Leather Palm	1	PR	\$ 1.59
FASTENAL	Safety	MF-300-L	MICROFLEX	Disposable Gloves,Latex,L,Natural,PK100	100	PK	\$ 9.56						
FASTENAL	Safety	MF-300-XL	MICROFLEX	Disposable Gloves,Latex,XL,Natural,PK100	100	PK	\$ 9.56						
FASTENAL	Safety	25714	JACKSON SAFETY	Safety Glasses,Smoke	1	EA	\$ 3.78						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Safety	21303	SMITH & WESSON	Safety Glasses,Smoke	1	EA	\$ 3.82						
FASTENAL	Safety	2VKZ6	CONDOR	Bifocal Reading Glasses,+1.50,Clear	1	EA		1050084	Body Guard[REG]	G9 Series Black Frame/Clear Anti-Scratch +1.5 Diopter Mag Polycarbonate Lens Body Guard[REG] Safety	1	EA	\$ 2.52
FASTENAL	Safety	2VKZ7	CONDOR	Bifocal Reading Glasses,+2.00,Clear	1	EA		1050085	Body Guard[REG]	G9 Series Black Frame/Clear Anti-Scratch +2.0 Diopter Mag Polycarbonate Lens Body Guard[REG] Safety	1	EA	\$ 2.52
FASTENAL	Safety	2VLY5	CONDOR	Disposable Gloves,Nitrile,XL,Blue,PK100	100	PK		1047462	Body Guard[REG]	XL 9-1/2" Series 811 4mil Blue Nitrile Textured Fingertip Body Guard[REG] Exam Grade Powder-Free Disposable	100	PK	\$ 2.91
FASTENAL	Safety	N191	MICROFLEX	Disposable Gloves,Nitrile,S,Blue,PK100	100	PK	\$ 4.54						
FASTENAL	Safety	N192	MICROFLEX	Disposable Gloves,Nitrile,M,Blue,PK100	100	PK	\$ 4.54						
FASTENAL	Safety	N193	MICROFLEX	Disposable Gloves,Nitrile,L,Blue,PK100	100	PK	\$ 4.54						
FASTENAL	Safety	2XRU7	CONDOR	Anti-Vibration Gloves,L,Black,PR	1	PR		1008535	WEST CHESTER HOLDINGS, INC.	Washable Reinforced-Synthetic Palm-PRO Series Glove Pair	1	PR	\$ 7.98
FASTENAL	Safety	32XE95	CONDOR	Surgical Mask,Blue,Universal,PK50	50	PK		BSS	Major Gloves & Safety	Surgical Mask	50	PK	\$ 1.49
FASTENAL	Safety	15000	ADVIL	Advil,Ibuprofen,Tablet,Packet,200mg	1	EA	\$ 15.29						
FASTENAL	Safety	13367	MOTRIN	Motrin,Ibuprofen,Packet,200mg	1	EA	\$ 12.49						
FASTENAL	Safety	MCPAM-M9/W11	MEGACOMFORT	Insole,Men 9/Women 11,Yllw/Blk,PR	1	PR	\$ 7.96						
FASTENAL	Safety	MCPAM-M11/W13	MEGACOMFORT	Insole,Men 11/Women 13,Yllw/Blk,PR	1	PR	\$ 7.96						
FASTENAL	Safety	N292	MICROFLEX	Disposable Gloves,Nitrile,M,Blue,PK100	100	PK	\$ 2.81						
FASTENAL	Safety	3BA44	CONDOR	Disposable Gloves,Vinyl,L,Clear,PK100	100	PK		1028930	Body Guard[REG]	L 9-1/2" Series 840 5mil Clear Vinyl Smooth Body Guard[REG] Industrial Powder-Free Disposable Gloves 100Ct	100	PK	\$ 2.17
FASTENAL	Safety	151020	HONEYWELL NORTH	First Aid Cream,Foil	20	PK	\$ 1.58						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Safety	621LS	MEDIQUE	Adhesive Tape,White,1 In. W,5 yd. L	1	EA	\$ 0.99						
FASTENAL	Safety	MK-296-L	MICROFLEX	Disposable Gloves,Nitrile,L,Black,PK100	100	PK	\$ 6.73						
FASTENAL	Safety	MK-296-M	MICROFLEX	Disposable Gloves,Nitrile,M,Black,PK100	100	PK	\$ 6.73						
FASTENAL	Safety	80833	MEDI-FIRST	Ibuprofen,Tablet,200mg,PK100	100	PK	\$ 4.03						
FASTENAL	Safety	80848	MEDI-FIRST	Ibuprofen,Tablet,200mg,PK250	250	PK	\$ 8.32						
FASTENAL	Safety	32-000451-0000	HONEYWELL EYESALINE	Personal Eye Wash Bottle,1 oz.	1	EA	\$ 1.61						
FASTENAL	Safety	723 08	SHOWA BEST	Chemical Resistant Glove,Sz 8,PR	1	PR	\$ 1.59						
FASTENAL	Safety	723 10	SHOWA BEST	Chemical Resistant Glove,Sz 10,PR	1	PR	\$ 1.59						
FASTENAL	Safety	BKH10G	MCR SAFETY	Bifocal Safety Read Glasses,+1.00,Gray	1	EA	\$ 2.30						
FASTENAL	Safety	BKH15G	MCR SAFETY	Bifocal Safety Read Glasses,+1.50,Gray	1	EA	\$ 2.30						
FASTENAL	Safety	22612	MEDI-FIRST	AMMONIA INHALANT WIPE,PK10	10	PK	\$ 1.54						
FASTENAL	Safety	44359-24	GENTLE TOUCH	Instant Hot Pack,White,5in. x 9in.	1	EA		1015445	MEDIQUE PRODUCTS	9" x 5" Large MEDI-FIRST[REG] Unboxed Instant Cold Pack	1	EA	\$ 0.76
FASTENAL	Safety	21471	GRAINGER APPROVED	Antiseptic Wipes,Packet,5 x 8 In.,PK20	20	PK	\$ 0.86						
FASTENAL	Safety	22373	MEDIQUE	Triple Antibiotic Ointment,0.5g,PK25	25	PK	\$ 2.78						
FASTENAL	Safety	3ZL52	CONDOR	Leather Drivers Gloves,Cowhide,S,PR	1	PR		1006501	Body Guard[REG]	S Series 400 White Select Grain Cowhide Unlined Slip-On Straight Thumb Body Guard[REG] Leather Palm Glove Pair	1	PR	\$ 1.86
FASTENAL	Safety	11-531	ANSELL	Cut Resistant Gloves,9-7/8in. L,11,PR	1	PR	\$ 6.60						
FASTENAL	Safety	11-531	ANSELL	Cut Resistant Gloves,8,Nitrile,PR	1	PR	\$ 6.60						
FASTENAL	Safety	L562	MICROFLEX	Disposable Gloves,Latex,M,Natural,PK100	100	PK	\$ 2.92						
FASTENAL	Safety	42KZ77	CONDOR	Mechanics Gloves,XL,Black,Noprene,PR	1	PR		1022400	Body Guard[REG]	XL Series 301 Black Body Guard[REG] General Utility Glove Pair	1	PR	\$ 5.07
FASTENAL	Safety	282M-08	SHOWA BEST	Cut Resist Gloves,M,Blue,Pol yurethane,PR	1	PR	\$ 9.58						
FASTENAL	Safety	282XL-10	SHOWA BEST	CutResist Gloves,XL,Blue,Pol yurethane,PR	1	PR	\$ 9.58						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Safety	L91410	OIL-DRI	Spill Kit, Universal, Gray	1	EA	\$ 40.45						
FASTENAL	Safety	90332G	PHYSICIANS CARE	Adhesive Bandage, Sheer, Plastic, Assorted	1	EA	\$ 1.34						
FASTENAL	Safety	34-874	PIP	Coated Gloves, L, Black/Gray, PR	1	PR	\$ 1.90						
FASTENAL	Safety	4EY97	CONDOR	Safety Glasses, Clear, Uncoated	1	EA	\$ 0.74						
FASTENAL	Safety	11250800	HONEYWELL NORTH	OTG Goggles, Antfg, Clr	1	EA	\$ 2.40						
FASTENAL	Safety	92-600	ANSELL	Disposable Gloves, Nitrile, M, Teal, PK100	100	PK	\$ 6.73						
FASTENAL	Safety	92-600	ANSELL	Disposable Gloves, Nitrile, L, Teal, PK100	100	PK	\$ 6.73						
FASTENAL	Safety	4JND4	CONDOR	Safety Glasses, Clear, Uncoated	1	EA		1008342	Body Guard[REG]	G6 Series Clear Body Guard[REG] Over-the-Glass Visitor Safety Glasses	1	EA	\$ 0.77
FASTENAL	Safety	11-900	ANSELL	Coated Gloves, Palm and Fingers, L, PR	1	PR	\$ 1.43						
FASTENAL	Safety	80-100	ANSELL	Cut Resistant Gloves, S, Blue/Gray, PR	1	PR	\$ 1.61						
FASTENAL	Safety	80-100	ANSELL	Cut Resistant Gloves, XL, Blue/Gray, PR	1	PR	\$ 1.61						
FASTENAL	Safety	7700PFTL	SHOWA BEST	Disposable Gloves, Nitrile, L, Black, PK50	50	PK	\$ 3.40						
FASTENAL	Safety	475369	MSA	Hard Hat, C, E, White, 4 pt. Ratchet	1	EA	\$ 12.72						
FASTENAL	Safety	943BIO	EAGLE	Biohazard Step On Waste Container, 6 gal.	1	EA	\$ 25.74						
FASTENAL	Safety	14110094G	HONEYWELL	Nuisance Dust Mask, Universal, PK50	50	PK	\$ 4.39						
FASTENAL	Safety	14110388	HONEYWELL	Disposable Respirator, N95, M/L, PK20	20	PK	\$ 9.37						
FASTENAL	Safety	339	CLC	Knee Pads, Flat, Foam, Universal	1	EA	\$ 11.21						
FASTENAL	Safety	155201	HONEYWELL NORTH	Antiseptic Towelettes, Pouch, 5x8In, PK100	100	PK	\$ 2.68						
FASTENAL	Safety	233020	HONEYWELL NORTH	Hydrocortisone Cream, Packet, 0.9g, PK20	20	PK	\$ 1.67						
FASTENAL	Safety	SPCUN1719	BRADY SPC ABSORBENTS	Absorbent Pad, Universal, Green, PK100	100	PK	\$ 44.90						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Safety	CP 25WB+	3M	Fire Barrier Sealant,10.1 oz.,Red-Brown	1	EA	\$ 7.34						
FASTENAL	Safety	88-392	ANSELL	Chemical Resistant Glove,19 mil,Sz 9,PR	1	PR	\$ 0.72						
FASTENAL	Safety	7580P100	HONEYWELL NORTH	Filter,Magenta,PK 4	4	PK	\$ 11.53						
FASTENAL	Safety	BASW050114	BAXTER	Sterile Water,Bottle,1000 mL	1	EA		BSS	MEDLINE INDUSTRIES	WATER, STERILE, IRRG, BTL, USP, 1000ML	1	EA	\$ 4.30
FASTENAL	Safety	MCPAM-M10/W12	MEGACOMFORT	Insole,Men 10/Women 12,Yllw/Blk,PR	1	PR	\$ 7.96						
FASTENAL	Safety	L563	MICROFLEX	Disposable Gloves,Latex,L,Natural,PK100	100	PK	\$ 2.92						
FASTENAL	Safety	XC-310-5	MICROFLEX	Disposable Gloves,Nitrile,S,Blue,PK250	250	PK	\$ 10.48						
FASTENAL	Safety	MCPAM-M6/W8	MEGACOMFORT	Insole,Men 6/Women 8,Yllw/Blk,PR	1	PR	\$ 7.96						
FASTENAL	Safety	SG-375-M	MICROFLEX	Disposable Gloves,Latex,M,Blue,PK50	50	PK	\$ 7.95						
FASTENAL	Safety	MCPAM-M7/W9	MEGACOMFORT	Insole,Men 7/Women 9,Yllw/Blk,PR	1	PR	\$ 7.96						
FASTENAL	Safety	MCPAM-W7	MEGACOMFORT	Anti-Fatigue Insole,Women 7,Yllw/Blk,PR	1	PR	\$ 7.96						
FASTENAL	Safety	MCPAM-M8/W10	MEGACOMFORT	Insole,Men 8/Women 10,Yllw/Blk,PR	1	PR	\$ 7.96						
FASTENAL	Safety	6781R	BEST	Chemical Resistant Glove,12" L,Sz L,PR	1	PR	\$ 5.51						
FASTENAL	Safety	N75001L	HONEYWELL NORTH	Respirator Cartridge,Black,Pr	1	PR	\$ 5.62						
FASTENAL	Safety	MCPAM-M12	MEGACOMFORT	Anti-Fatigue Insole,Men 12,Yllw/Blk,PR	1	PR	\$ 7.96						
FASTENAL	Safety	723 07	SHOWA BEST	Chemical Resistant Glove,Sz 7,PR	1	PR	\$ 1.59						
FASTENAL	Safety	92-675	ANSELL	Disposable Gloves,Nitrile,S,Blue,PK100	100	PK	\$ 6.21						
FASTENAL	Safety	1AJ23	CONDOR	Leather Drivers Gloves,Cowhide,L,PR	1	PR		0202901	Body Guard(REG)	L Series 400 White Select Grain Cowhide Unlined Slip-On Straight Thumb Body Guard(REG) Leather Palm Glove Pair	1	PR	\$ 1.86
FASTENAL	Safety	61350-L/XL	VIKING	Safety Vest,Orange,L/XL,30in L,Class 2	1	EA	\$ 5.44						
FASTENAL	Security	1F098	GRAINGER APPROVED	Key Ring,1 In,PK25	25	PK		1038315	HY-KO PRODUCTS CO	1" Diameter Tempered Steel Split Key Ring	25	PK	\$ 1.93

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Security	1F099	GRAINGER APPROVED	Key Ring,1 1/4 In,Pk25	25	PK		BSS	LUCKY LINE PRODUCTS	1-1/4 SPLIT RING NPS, 25/pk	25	PK	\$ 2.39
FASTENAL	Security	0548-803	KEY-BAK	Key Reel,48 In,Kevlar(R) Cord,Belt Clip	1	EA	\$ 6.06						
FASTENAL	Security	0488-803	KEY-BAK	Key Reel,48 In,Kevlar(R) Cord,Carabineer	1	EA	\$ 7.54						
FASTENAL	Security	175	MASTER LOCK	Combination Padlock,Bottom, Brass	1	EA	\$ 11.56						
FASTENAL	Security	500KABRK-229	MASTER LOCK	Keyed Padlock,Alike,1-3/4"W	1	EA	\$ 3.66						
FASTENAL	Security	25DU59	GRAINGER APPROVED	Retractable Badge holder w/Clip,Blk,PK10	10	PK		1617530	Aspect[REG]	Aspect[REG] Carabiner Style Retractable ID Card Reel 6CT	10	PK	\$ 2.16
FASTENAL	Security	25DU61	GRAINGER APPROVED	Badge Reel,Retractable/Clip,Blue, PK10	10	PK		1617530	Aspect[REG]	Aspect[REG] Carabiner Style Retractable ID Card Reel 6CT	10	PK	\$ 2.16
FASTENAL	Security	25PA12	GRAINGER APPROVED	Bolt Snap Key Holder w/ Split Rings	1	EA		0951515	HY-KO PRODUCTS CO	Large Double Bolt Snap With Split Ring 1 Per Card	1	EA	\$ 1.25
FASTENAL	Security	25PA14	GRAINGER APPROVED	Wrist Coil with Split Key Ring,Blue,PK5	5	PK		0952233	HY-KO PRODUCTS CO	2-3/4" x 5-1/2" Multi-Color Vinyl Coiled Key Ring	5	PK	\$ 6.77
FASTENAL	Security	25PA16	GRAINGER APPROVED	Magnetic Key Hider,Plastic,Black	1	EA		0951531	HY-KO PRODUCTS CO	Medium Magnetic Key Holder 1 Per Card	1	EA	\$ 1.35
FASTENAL	Security	25PA20	GRAINGER APPROVED	Key Identifier,Medium, Assorted,PK20	20	PK		BSS	LUCKY LINE PRODUCTS	Med Key Identified Asst - 20/pk	20	PK	\$ 1.69
FASTENAL	Security	25PA23	GRAINGER APPROVED	Key Wrist Coil Key Ring,Red,PK10	10	PK		0952233	HY-KO PRODUCTS CO	2-3/4" x 5-1/2" Multi-Color Vinyl Coiled Key Ring	10	PK	\$ 13.53
FASTENAL	Security	25PA24	GRAINGER APPROVED	Wrist Coil Key Ring,Black,PK10	10	PK		0952233	HY-KO PRODUCTS CO	2-3/4" x 5-1/2" Multi-Color Vinyl Coiled Key Ring	10	PK	\$ 13.53
FASTENAL	Security	25PA30	GRAINGER APPROVED	Wrist Coil Key Ring,Blue,PK10	10	PK		0952233	HY-KO PRODUCTS CO	2-3/4" x 5-1/2" Multi-Color Vinyl Coiled Key Ring	10	PK	\$ 13.53
FASTENAL	Security	25PA31	GRAINGER APPROVED	Wrist Coil with Key Ring,Red	1	EA		0952233	HY-KO PRODUCTS CO	2-3/4" x 5-1/2" Multi-Color Vinyl Coiled Key Ring	1	EA	\$ 1.35
FASTENAL	Security	KB-25	SENTRY SAFE	Key Box,Wall Mount,Steel,Gloss,Black	1	EA		0530770	MMF INDUSTRIES	7-3/4"W x 3-1/4"D x 11-3/8"H 28-Key Black Hvy-Gauge Steel Hook-Style Key Cabinet	1	EA	\$ 30.67
FASTENAL	Security	5423D	MASTER LOCK	Lock Box,Wall Mount,7 Keys	1	EA	\$ 20.46						
FASTENAL	Security	038940	MYID	Badge Holder,Rubberized,PK2	2	PK		1039162	ERGODYNE	Black Squids[REG] Vinyl Arm Band ID/Badge Holder	2	PK	\$ 3.63
FASTENAL	Security	4688DBLU	MASTER LOCK	Luggage/Briefcase Padlock,Steel,Side	1	EA	\$ 4.96						
FASTENAL	Security	STI-3350G	SAFETY TECHNOLOGY INTERNATIONAL	Wireless Doorbell Chime w/Receiver	1	EA	\$ 23.48						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Security	SK1	STARRETT	Key Caddy,Retractable Chain,21 In,Clip	1	EA	\$ 4.60						
FASTENAL	Security	1640020	LUCKY LINE PRODUCTS	Key Identifiers,Small,Assorted,PK20	20	PK	\$ 1.23						
FASTENAL	Security	1660020	LUCKY LINE PRODUCTS	Key Identifiers,Large,Assorted,PK20	20	PK	\$ 1.39						
FASTENAL	Security	1525EZRC	MASTER LOCK	Combination Padlock,Front,Black/Silver	1	EA	\$ 5.23						
FASTENAL	Security	M4937	GENT-L-KARE	Specimen Container With Lid,3 Oz,PK400	400	PK	\$ 91.08						
FASTENAL	Security	K0436	SESAMEE	Combination Padlock,Bottom,Brass	1	EA	\$ 10.50						
FASTENAL	Security	1525K-V660	MASTER LOCK	Control Key	1	EA	\$ 4.37						
FASTENAL	Security	8127TRI	MASTER LOCK	Keyed Cable Locks Kit,PK3	3	PK	\$ 9.84						
FASTENAL	Security	5400D	MASTER LOCK	Lock Box,Padlock,5 Keys	1	EA	\$ 20.50						
FASTENAL	Security	5401D	MASTER LOCK	Lock Box,Surface Mount,5 Keys	1	EA	\$ 19.23						
FASTENAL	Security	7	MASTER LOCK	Keyed Padlock,Different,1-1/8"W	1	EA	\$ 4.22						
FASTENAL	Security	4130	MASTER LOCK	Keyed Padlock,Different,1-1/8"W	1	EA	\$ 2.05						
FASTENAL	Security	4140	MASTER LOCK	Keyed Padlock,Different,1-1/2"W	1	EA	\$ 2.75						
FASTENAL	Security	175LHSS	MASTER LOCK	Combination Padlock,Bottom,Brass	1	EA	\$ 15.24						
FASTENAL	Security	1015	KIDDE	Lock Box,Surface Mount,5 Keys	1	EA	\$ 20.42						
FASTENAL	Security	78DPF	MASTER LOCK	Cable,6 Ft	1	EA	\$ 5.49						
FASTENAL	Security	8119DPF	MASTER LOCK	Combination Cable Lock,5 ft. L,2 In. W	1	EA	\$ 8.65						
FASTENAL	Security	8154DPF	MASTER LOCK	Lock,Cable	1	EA	\$ 8.13						
FASTENAL	Security	1178D	MASTER LOCK	Combination Padlock,Bottom,Black/Silver	1	EA	\$ 7.89						
FASTENAL	Security	643D	MASTER LOCK	Combination Padlock,Side,Black/Silver	1	EA	\$ 5.03						
FASTENAL	Non Standard	40A49	ACUITY	IBH 3000LM SD080 MD 277 OZ10 40K 80CRI			\$ 286.35						
FASTENAL	Non Standard	69170	AERCO	ACTUATOR (ECS) - REPLACES 69009			\$ 1,046.81						
FASTENAL	Non Standard	WF611	AIRCON	FILTER CLIP GALVANIZED			\$ 0.71						
FASTENAL	Non Standard	81280-H6	BIERER	VOLTDETECTOR PHASINGTESTER W/6-24 EXT			\$ 1,820.28						
FASTENAL	Non Standard	58	B-LINE BY EATON	THREADED SIDE BEAM BRACKET VENDOR MIN OR			\$ 0.70						



ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Non Standard	PROXLES120PAW	BLUEAIR	BLUEAIR PROXL AIR PURIFIER			\$ 2,016.83						
FASTENAL	Non Standard	239X34	BOBRICK	STAINLESS STEEL UTILITY SHELF WITH MOP/B			\$ 190.39						
FASTENAL	Non Standard	542	BOBRICK	HOOK			\$ 13.48						
FASTENAL	Non Standard	B-270	BOBRICK	SURFACE-MOUNTED SANITARY NAPKIN DISPENSE			\$ 17.77						
FASTENAL	Non Standard	1-20A C	BRASSCRAFT	3/8 IN OD COPPER FAUCET RISER - 20"			\$ 3.23						
FASTENAL	Non Standard	3-20A C	BRASSCRAFT	FAUCET SUPPLY CONNECTOR 1/2 X 20 MUST BU			\$ 4.81						
FASTENAL	Non Standard	CL001665	CLOROX	TO GO CLOROX DISINFECTING WIPES (PRICED			\$ 2.24						
FASTENAL	Non Standard	611-53-31	DAHL	1/2 FIP X 3/8 OD COMP ANGLE			\$ 6.04						
FASTENAL	Non Standard	DW8062Z	DEWALT	10 PIECE MINIMUM, WHEELS 1 1/2X 0.45X7/8			\$ 0.96						
FASTENAL	Non Standard	DGEDP-3BK	DOUG MOCKETT & CO	3" OD GROMMET BLCK 2-1/2" HOLE			\$ 2.73						
FASTENAL	Non Standard	CARMEN SUPER INOX STE	DUPRAY	CARMEN SUPER INOX STEAM EXTRACTOR			\$ 3,357.48						
FASTENAL	Non Standard	161135	DURAPRO	TAILPIECE THREADED ENDS 17 G 1 1/4 X 12			\$ 5.64						
FASTENAL	Non Standard	1032-3000	EK TECH	MOTORIZED PLATFORM TRUCK			\$ 4,526.76						
FASTENAL	Non Standard	2501XL	ENVIROGUARD	VIROGUARD 2 COVERALL WITH BOOT XL			\$ 5.94						
FASTENAL	Non Standard	DAC250B	FAST TAP	9X2-1/2 SELF STARTING PHILLIPS FAST-TAP			\$ 0.07						
FASTENAL	Non Standard	28214D000	FE MYERS	EFFLUENT PUMP MEOSP50A1 W10' CORD			\$ 321.60						
FASTENAL	Non Standard	32273	GENERAL ELECTRIC	5000K BRIGHT STICKS LIGHTS 3			\$ 7.88						
FASTENAL	Non Standard	680-122	GEXPRO	CURRENT TRANSFORMERS			\$ 283.08						
FASTENAL	Non Standard	7533NNHD	GLACIER BAY	GLACIER BAY OVER-THE-SHOWERHEAD			\$ 15.10						
FASTENAL	Non Standard	A1030G	HUSKY	CROSSBAR, 30", GALV C-STYLE 16G			\$ 3.22						
FASTENAL	Non Standard	NX-320K2	KENWOOD	RADIO CHASSIS ONLY				2123725	WS COMMUNICATIONS (KENWOOD)	NX-340U16P 5.0 Watt Li-Ion Kenwood[REG] ProTalk 16 Channel Two-Way Walkie-	1	EA	\$ 334.95
FASTENAL	Non Standard	42777-1EB	LEVITON	25NR12 - SURFACE MOUNT BACK BOX			\$ 2.70						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Non Standard	80401-NE	LEVITON	25LM54 - SINGLE GANG DECORA WALL PLATE			\$ 0.26						
FASTENAL	Non Standard	0313.750HXP	LITTLE FUSE	LITTLE FUSE SERIES 313, 85 PCS MINIMUM			\$ 0.40						
FASTENAL	Non Standard	S6835KAMKLFW417REDLZ12	MASTER LOCK	S6835KAMKLFW417REDLZ12KS 12 SETS OF 4 KE			\$ 12.62						
FASTENAL	Non Standard	S6835KAMKW417LFBLULZ12	MASTER LOCK	S6835KAMKW417LFBLULZ12KEY KEYED ALIKE IN			\$ 12.62						
FASTENAL	Non Standard	S1017	MASTER LOCK /AMERICAN	PERSONAL LOCKOUT TOOLBOX UNFILLED			\$ 18.64						
FASTENAL	Non Standard	S33KARED	MASTERLOCK	LOCKOUT PADLOCK,KA,RED			\$ 8.31						
FASTENAL	Non Standard	8MGL80	MITCHELL	ALIGNMENT TOOL BELT,LASER			\$ 130.16						
FASTENAL	Non Standard	W 01049	MUELLER INDUSTRIES	WROT COPPER REDUCER 1-1/8 X 7/8; MULT OF			\$ 1.61						
FASTENAL	Non Standard	TBB110	MUTUAL SCREW	14 X 1 BLUE FLUTED PLASTIC ANCHORS; MUST			\$ 0.02						
FASTENAL	Non Standard	TWST-SKT-BK-E17	NOVELTY LIGHTS INC	E17 INTERMEDIATE BASE TWIST ON BAKELITE			\$ 1.26						
FASTENAL	Non Standard	90104	OATEY	1/4 JOHNI-BOLTS, PRICED EACH, MIN ORDER			\$ 1.43						
FASTENAL	Non Standard	UA-001-08	ONSET	DATA LOGGER PENDANT TEMPERATURE 8K			\$ 35.28						
FASTENAL	Non Standard	UA-002-08	ONSET	PENDENT TEMPERATURE LIGHT 8K			\$ 39.48						
FASTENAL	Non Standard	1321	PASCO	BALLCOCK COUPLING NUT...VENDOR MIN ORDER			\$ 0.83						
FASTENAL	Non Standard	WC-60-4X8-297	PAWLING CORP	WALL COVERING - CHINCHILLA			\$ 57.96						
FASTENAL	Non Standard	LINER	PETOSKEY	40 X 47 GREENCORE - 47X40X1.5MIL				0606229	Clean Choice[REG]	40" x 46" 1.7 mil 40 - 45 gal LLDPE Black Clean Choice[REG] Can Liner	1	EA	\$ 0.24
FASTENAL	Non Standard	07510-PWR	POWERS FASTENERS	1/4" FLUTED PLASTIC ANCHOR PRICED PER EA			\$ 0.01						
FASTENAL	Non Standard	4516	QUAKE HOLD	70" FLAT SCREEN SAFETY STRAP BLACK			\$ 14.26						
FASTENAL	Non Standard	14010	RECTORSEAL	NOKORODE REGULAR PASTE FLUX 4 OZ, MUST O			\$ 2.20						

ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Non Standard	FG297900EGRN	RUBBERMAID	30 GAL ROUGHNECK NON-WHEELED TRASHCAN			\$ 19.67						
FASTENAL	Non Standard	1829400	RUBBERMAID	RUBBERMAID GREEN SWING TOP LIDS			\$ 25.16						
FASTENAL	Non Standard	SK40PLT2XL-LFH40-FL	SALISBURY	2XL SK40PLT2XL-LFH40-FL			\$ 994.84						
FASTENAL	Non Standard	SK40PLTXL-LFH40-FL	SALISBURY	XL SK40PLTXL-LFH40-FL			\$ 939.42						
FASTENAL	Non Standard	SL-350X	SERVER LIFT	SERVER LIFT CAP 350 LBS			\$ 4,748.10						
FASTENAL	Non Standard	3120020	SLOAN	CROWN 110-2.4 ADJ FLUSH VOLUME HYM			\$ 95.88						
FASTENAL	Non Standard	3332015	SLOAN	CR1013A PISTON KIT 2.4 GPF			\$ 27.59						
FASTENAL	Non Standard	NP1	SONOLASTIC	SEALANT 20OZ - LIMESTONE				0207812	Fastenal Approved Vendor	20oz Cartridge Limestone Polyurethane Interior/Exterior Construction Grade Sealant	1	EA	\$ 5.92
FASTENAL	Non Standard	81-9665	STANLEY	8" HVY DUTY PEGBOARD SHELF BRACKET, 4/PK			\$ 5.33						
FASTENAL	Non Standard	FB024/835	SYLVANIA	FB024/835 OCTRON CURVALUME LAM; 24W 1-5/			\$ 10.01						
FASTENAL	Non Standard	3161-00010	TAPCO	CROWD BARRICADE GREEN. 96 L.			\$ 123.27						
FASTENAL	Non Standard	48905	TCP	TCP 5W MINI LAMP			\$ 2.65						
FASTENAL	Non Standard	4891335K	TCP	CASE OF BULBS 11550, 48 EA PER CASE, SOL			\$ 1.52						
FASTENAL	Non Standard	3081-ST-1000	TOTER	3081ST TOTER LIFTER, MANUFACTURER TOTER			\$ 5,628.70						
FASTENAL	Non Standard	3078-60-6000	TOTER	3078-60-6000			\$ 12,166.00						
FASTENAL	Non Standard	2956-00003	TPACO	MOVIT CROWD CONTROL BARRICADE GREEN			\$ 134.40						
FASTENAL	Non Standard	8868020202	TRI DIM	MINI PLEAT MERV 13 W/PLASTIC FR 20X20X2,				4301432	ProFitter[REG]	20"W x 20"H x 2"D MERV 13 Synthetic Fiber ProFitter[REG] Box, Mini Pleated Air Filter	1	EA	\$ 38.46
FASTENAL	Non Standard	056122401	TRI DIM	RING 4PLY 12X24				4301500	ProFitter[REG]	12"W x 24"H x 1"D White Polyester ProFitter[REG] 4-Ply Ring Panel Air Filter	1	EA	\$ 2.89

## ATTACHMENT B

Supplier Name	Category	Manufacture Part Number	Manufacture Name	Description	UOM Qty	Unit of Measure	Proposed Price	Substitute Catalog #	Substitute Manufacture	Substitute Product Description	Substitute OUM Qty	Substitute OUM	Substitute Price
FASTENAL	Non Standard	056242401	TRIDIM	24X24 4 PLY RING FILTER				4301518	ProFitter[REG]	24"W x 24"H x 1"D White Polyester ProFitter[REG] 4-Ply Ring Panel Air Filter	1	EA	\$ 4.85
FASTENAL	Non Standard	HGOUTLETCVR	TRIPP-LITE	HG OUTLET COVERS, PRICE PER PACK OF 4 CO			\$ 8.90						
FASTENAL	Non Standard	915BFHSS	WEBSTAUANT STORE	STAINLESS STEEL PROPANE OR BUTANE OUTDOO			\$ 666.54						
FASTENAL	Non Standard	SFL-67-345-SX	WESCO	WESCO BREAKER LIFT			\$ 275.33						
FASTENAL	Non Standard	EDDE1040	WILDON HOME	FREE STANDING OVER THE TOILET SHELF				BSS		OVER THE TOILET SPACE SAVER CABINET METAL 3 TIER WIRE SHELVES CHROME	1	EA	\$ 63.37
FASTENAL	Non Standard	86026880	WINDSOR	MOTOR			\$ 365.56						
FASTENAL	Non Standard	66252823602	NORTON	CutOff Whl,Gemini 4-1/2"x.045"x7/8"			\$ 1.05						
FASTENAL	Non Standard	TF20025	TRI-FLOW	Superior Lubricant,Aerosol Can,6 oz.			\$ 3.39						
FASTENAL	Non Standard	490057	WD-40	Lubricant,Aerosol Can,12 oz.			\$ 5.38						
FASTENAL	Non Standard	4PB61	GRAINGER APPROVED	Brace,Corner,1 1/2 In				0129758	Regiment[REG]	1-1/2" x 5/8" Zinc Boxed Corner Brace Without Screws	1	EA	\$ 0.16
FASTENAL	Non Standard	4PB63	GRAINGER APPROVED	Brace,Corner,3 In			\$ 0.14						
FASTENAL	Non Standard	4PB62	GRAINGER APPROVED	Brace,Corner,2 In			\$ 0.23						
FASTENAL	Non Standard	650C	REYNOLDS	Foil Roll,Aluminum,Standard,25 ft.,12"			\$ 2.26						
FASTENAL	Non Standard	DW8062	DEWALT	CutOff Wheel,A60T,4-1/2"x.045"x7/8"			\$ 0.96						
FASTENAL	Non Standard	GD005	MASTER	Door Stop Wedge XL,Ylw,6-3/4" L,PK2			\$ 5.28						
FASTENAL	Non Standard	TF20027	TRI-FLOW	Superior Lubricant,Aerosol Can,12 oz.			\$ 7.78						
FASTENAL	Non Standard	4KG81	WESTWARD	Hose To Pipe Adapter,Double Male				68641	Fastenal Approved Vendor	3/4 MHT x 3/4 M-NPT x 1/2 FPT Adapter, Brass	1	EA	\$ 1.51
FASTENAL	Non Standard	70614	LPS	ThermaPlex(R)Multi-Purpose,Grease			\$ 3.90						
FASTENAL	Non Standard	122112	MOBIL	Mobilith SHC 100,Synthetic Grease,13.4oz			\$ 4.94						
FASTENAL	Non Standard	FLUKE-1AC-A1-II	FLUKE	Voltage Detector,5 In. L,90 to 1000VAC			\$ 21.44						

# FAST Solutions<sup>®</sup>

## BIN STOCK

### BIN STOCK AGREEMENT

This agreement made by and between Fastenal Company (herein "FASTENAL") and the Customer Name reference below (herein "Customer"). This agreement shall remain in effect for a period of three (3) years from the date signed below and will automatically renew each year unless terminated. Either party may terminate this Agreement with 60 days prior written notice for any reason.

#### 1. Scope of Agreement:

- a. Customer must maintain a minimum monthly spend of \$500 USD in order for FASTENAL to monitor and stock the Bins.
- b. Customer will provide Fastenal with space and reasonable access to the facility to conduct material handling service for Customer at mutually agreeable times.
- c. Fastenal will provide product storage bins (herein "Bins"). The Bins will be maintained on the premises of the Customer specified below.
- d. Fastenal shall monitor and stock Bins with FASTENAL distributed products as needed per Customer's usage requirements, unless otherwise approved by FASTENAL.

#### 2. Title & Risk of Loss:

- a. Title to the Bins shall transfer to Customer after the term of this Agreement.
- b. Customer shall bear and be responsible for the risk of theft, loss, damage or destruction of the Bins unless caused by the negligence or misconduct of Fastenal.
- c. If this Agreement is terminated before the three (3) year initial term expires, all Bins shall be purchased by Customer within ten (10) days at a prorated price. **Prorated price = (Total Bin Value/36 months) x Number of months left in the agreement**

#### 3. Purchase Commitment:

As condition of utilizing the Bins, Customer agrees to increase overall purchases by the Monthly Spend Increase (MSI) referenced below in order to maintain use of the bins at no charge. If after one year the MSI is not met this Agreement shall terminate and Customer shall purchase the Bins per Section 2.

#### 4. Limitation of Liability:

Neither party shall have any liability whatsoever for special, indirect, consequential, incidental or exemplary damages under any circumstances, whether based on tort or breach of contract claims or on any other basis, even if it has been advised of the possibility of such damages.

<b>Acct # (with 5 letter code)</b>	<b>Customer Name</b>			
<b>GOVMT Contract # &amp; entity:</b>				
<b>FASTENAL POC:</b>				<b>Total MSI for this Order</b>
				\$ -
<b>Part # and # of units must be filled in before a Bin Stock project can be created</b>				
Part No.	# of units	Description (this will populate automatically)	MSI per unit	Total MSI

Refer to "Bin Stock Equipment Guide" tab or Bin Stock Catalog (9704604) for available parts

**Customer Signature:** \_\_\_\_\_

**Printed Name:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Fastenal DM Signature:** \_\_\_\_\_

**Printed Name:** \_\_\_\_\_

**Date:** \_\_\_\_\_

Send Complet'd Binstock Agreement Parts Template to [binstockagreement@fastenal.com](mailto:binstockagreement@fastenal.com) or 507-494-3842

## Terms and Conditions Governing an Onsite Supply Agreement Between **CUSTOMER NAME** and FASTENAL COMPANY

**CONTRACT TERM.** This Agreement, effective as of **DATE, 2015** is made by and between **CUSTOMER NAME** (“Buyer”), with its principal place of business at **CUSTOMER ADDRESS**; and FASTENAL COMPANY (“Fastenal” or “Seller”), with its offices at 2001 Theurer Boulevard, Winona, MN 55987. Unless sooner terminated or canceled, this Agreement shall remain in effect for the period beginning on the effective date hereof and shall automatically renew for an additional term of one (1) or more years, unless written notice is provided to the other party no later than ninety (90) days before the expiration of the then current term that this Agreement will be terminated. Either party may terminate this Agreement upon thirty (30) days written notice for any reason, with or without cause.

**SCOPE OF CONTRACT.** This Agreement primarily covers Seller provided services related to the procurement, distribution and management of Products through Seller operated Onsite store locations. Buyer and Seller will mutually agree on locations that wish to engage through Seller Onsite store operations. Onsite locations are identified in **EXHIBIT #1** – List of Onsite store operations.

Buyer is under no obligation to purchase Goods under this Agreement. The pricing and discounts contained in **Exhibit #3** of the Onsite Supply Agreement are conditioned upon Buyer maintaining a minimum of **\$50,000** in monthly spend at each Seller operated Onsite location identified in **EXHIBIT #1**. Buyer shall meet a monthly run rate of spend commensurate to achieving and maintaining the defined monthly spend per site within the first twelve months of this Agreement. Should Buyer not achieve the minimum monthly run rate within the first 6 months, Seller reserves the right to initiate any or all of the following remedies: Discontinue Seller’s Onsite operations; unless Buyer agrees to pay all direct labor costs; Immediate termination of this Agreement. Seller also reserves the right to periodically review spend data to verify sufficient spend by Buyer at any time during the term of this Agreement.

**DEFINITION OF TERMS FOR FASTENAL DISTRIBUTED PRODUCTS.** As used herein, the following terms shall have the following meanings, respectively:

“Product(s)” shall mean all goods sold to Buyer under this Agreement which are not Buyer’s Procured Products.

“Core Items” shall mean any Product on the **Core Item File**. The current list of Core Items may be identified through the message “Core Item” when shopping on [www.fastenal.com](http://www.fastenal.com) with the Buyer’s account number. Additionally, the message of “Core Item” will be displayed at the local store within Seller’s Point-of-Sale system and on any punch-out e-catalogs required by Buyer. *Core Items should only represent the items purchased with high frequency where planned purchasing is attainable.*

“Catalog Item” shall mean any Product in the current revision of Seller’s Big Blue catalog and any Product available on [www.fastenal.com](http://www.fastenal.com) (that is not a Core Item) and has a published wholesale price

“Non-Catalog Item” shall mean any Product that is not a Core Item and/or is not a Catalog Item.

“Non-Standard Product” shall mean a part that is not a Catalog Item. Additionally a Non-Standard Product may be a Catalog Item that requires a secondary process with plating/coatings, or a Catalog Item which, at the request of Buyer, is stocked in larger quantities than would normally be stocked by Seller.

“Capital Goods Items” shall mean any products that are (i) a machine or tool used in the production of another item or (ii) typically considered an asset purchase instead of a consumable expense. Capital Goods Items are typically high dollar value items purchased infrequently that would not be considered an OEM part or a consumable item. The current list of Capital Goods Items may be

identified through the message “Capital Goods Items” when shopping on [www.fastenal.com](http://www.fastenal.com) with the Buyer’s account number. Additionally, the message of “Capital Goods Items” will be displayed at the local store within Seller’s Point-of-Sale system and on any “punch-out” E-catalogs required by Buyer.

**ONSITE SERVICES.** For locations in **EXHIBIT #1**, Buyer shall provide Seller with sufficient mutually agreed upon space and reasonable access to an Onsite facility during regular scheduled work hours to serve as a Seller distribution center and to conduct material handling and administrative activities for Buyer at mutually agreeable times. Unless otherwise agreed in writing, Buyer will provide reasonable utility services (air condition, heat, electricity, telephones, data, and internet access) to the Onsite facility at Buyer’s expense. Buyer and Seller will develop a mutually agreed upon Statement of Work (S.O.W.) outlining the Onsite Services to be performed and the proposed Cost Savings associated with the proposed Onsite service.

For Onsite serviced location(s) Seller will determine the number of Onsite personnel required to perform the services offered in the Onsite location(s). This team will be dedicated to:

- Managing formal RFP/RFQ events
- Performing various tasks & functions identified in **EXHIBIT # 2** - Statement of Work (S.O.W.)
- Identify opportunities for cost savings
- Evaluation of site level operational Current State/Future State opportunities
- Ongoing Lean Six Sigma Process Mappings to identify the optimal mode of supply for every product category at every location where Seller manages materials through an Onsite store
- Lead corporate and local business case reviews for new initiatives and continuous improvement

**DATA AGGREGATION.** As part of the performance of this Agreement, Seller will be gathering information from other entities in the industrial supply industry. While Seller will not use the purchase order level data for any purpose other than the fulfillment of Seller’s obligations under this Agreement, it is acknowledged and understood by Buyer that Seller will use an aggregation of the acquired information to gain market intelligence for enterprise use.

**SELLER COMPENSATION.** In addition to payments received for Fastenal Distributed Products supplied by Seller, Buyer will also provide compensation as a fee-for-service for Seller provided Onsite Services at a rate of \$50.00/hour, per person. Such hours will be tracked weekly by Seller; and reported to Buyer monthly via Supplier spreadsheet.

**IMPLEMENTATION FEES.** Buyer is responsible for the following implementation fees as outlined in the Statement of Work agreement associated with the following sites: **LIST CUSTOMER SITE(S) HERE.**

Implementation Fee per location: Seller will (not) charge Buyer any implementation fees.

BUYERS ON-SITE LOCATION	IMPLEMENTATION FEE	ON-SITE BUILD / SETUP
LIST CUSTOMER SITE	LIST FEE \$\$\$	LIST OVERVIEW

**CONTRACT PRICING - FOR FASTENAL DISTRIBUTED PRODUCTS.**

Pricing of Core Items are net prices. Core Items pricing will be periodically reviewed throughout the term of the Agreement. Seller will provide adequate documentation to substantiate proposed price adjustments. Such documentation may include but is not limited to third-party market reports, documentation from Seller's Sellers and reputable commodity indexes. If the parties are unable to agree on pricing adjustments, then either party may terminate the Agreement with sixty (60) days prior written notice.

Buyer shall receive a discount off Seller's wholesale pricing for Catalog Items. Discounts shall be calculated using Seller's wholesale price effective on the date of purchase per **EXHIBIT #3**. Discounts shall not apply to Capital Goods Items. Capital Goods Items will be offered to Buyer at Seller's lowest sell price available on day of sale.

Pricing for Non-Catalog items shall be negotiated by the parties at the local level prior to the sale of said items.

Pricing under this Agreement establishes a maximum price. Pricing on individual purchases may be lower on a transactional basis. Transactional pricing below the negotiated pricing methodology of this Agreement does not constitute a contract-wide price reduction.

Pricing expressed in this Agreement is in USD and applies to domestic orders with deliveries within the continental United States of America. Any orders with deliveries outside the continental United States may be subject to alternative pricing or service fees such as additional product cost due to duties, tariffs, currency exchange, and logistical difficulties in connection with such deliveries based upon destination. The parties will reasonably attempt to identify such orders and establish acceptable pricing or service fees prior to delivery.

**PAYMENT TERMS.** Fastenal shall remit invoices to Buyer **weekly**; and payment is due within **30** days of the date of the invoice. Buyer shall remit payment of invoices to:

FASTENAL COMPANY  
Attn: Accounts Receivable  
P.O. BOX 1286  
Winona, MN 55987

Fastenal reserves the right to charge 18% per annum (1.5% monthly) on any unpaid invoices over **30** days until such invoices are paid in full. Buyer agrees to pay Fastenal, to the extent permitted by applicable law, all costs and expenses, including reasonable attorney's fees, incurred by Fastenal in connection with any collection activities or actions to collect unpaid invoices under this Agreement

**FREIGHT.** **All shipments will be FOB Buyer's Onsite facility.** Any product requiring special freight arrangements must have prior plant authorization before charges are applied. Non-standard/Special or emergency orders may require special freight arrangements, which if approved by Buyer, will be payable by the Buyer.

**TITLE.** All Supplies held in inventory at Buyer's location shall remain the property of Fastenal until such time that the Supplies are withdrawn or otherwise used by Buyer, at which time Buyer shall be deemed to have purchased the Supplies. However, Buyer will be responsible for any damage, destruction or theft of any Supplies that Fastenal provides to or maintains within the Onsite store, except in the event such losses are directly caused by the negligence or intentional actions of Fastenal, its employees or agents. Buyer will assist and approve or, upon request, execute any documents confirming Fastenal's title to the Supplies, prior to transfer of such title to Buyer noted herein.

**INVENTORY COMMITMENT.** If Buyer discontinues use of any stocked Non-Standard Products or this Agreement is terminated, Buyer agrees to purchase all remaining quantities of Non-Standard Products maintained or ordered by Seller for Buyer within ten (10) days from the date of demand.



Under this Agreement, Seller will maintain up to a **3** month inventory of Non-standard Products for the Buyer

**EQUIPMENT.** All cages, fencing, temporary office structures, material handling equipment, operations equipment, cables, computer hardware or software, bins, cabinets, shelving, racking and similar material handling apparatus that Fastenal utilizes and maintains in Buyers Onsite facility will remain the **property of Fastenal**, unless directly purchased, or provided, by the Buyer. Upon termination of this Agreement, Buyer will provide Fastenal with reasonable access to Buyer’s property and Fastenal shall remove all such property in a timely and efficient manner. However, Fastenal will not be responsible for restoration activities and cost of repairs or improvements to the premises, unless caused by the negligent or improper removal of equipment by Fastenal.

**TERMS AND CONDITIONS OF PURCHASE.** Purchases under this Agreement shall be governed by the Terms of Purchase found on the Legal Information page at [www.fastenal.com](http://www.fastenal.com). This Agreement and the Terms of Purchase shall control all Orders placed by Buyer and shall replace and supersede any previous terms and conditions entered into by the Parties.

**ENTIRE AGREEMENT.** This Agreement constitutes the entire agreement between the parties and there are no verbal or collateral understandings, agreements, representations other than as expressly set forth therein. This Agreement may only be modified by written agreement of the parties.

**FASTENAL COMPANY**

**CUSTOMER NAME**

Print Name:

Print Name:

Title:

Title:

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

**EXHIBIT #1 - LIST OF ONSITE STORE OPERATIONS**

LIST CUSTOMER SITE ADDRESS(ES) HERE FOR ONSITE

**EXHIBIT #2 - STATEMENT OF WORK (S.O.W.)**

Seller will provide the following:

- Provide Onsite staff at Buyer location the following hours: 7:00am – 5:30pm, Monday-Friday
- Dedicated inventory on consignment, Buyer will take possession of consigned inventory when product leaves the CAGE??
- Inventory management of non-Fastenal supplied inventory within the cage; as limited to management of inventory minimum/maximums and reorder points. A fee for service will be charged back to the Buyer for this service at a rate of \$50.00/hour, per person.
- Onsite vending machines
- LIST MORE HERE

Buyer will provide the following:

- Security code for gate access to Buyer facility
- Reasonable access and use of caged area DESCRIBE HERE; during normal hours of operation
- Appropriate utility services (air conditioning, heat, electricity, telephones, fax, data, and internet access)
- Install of secure cage, fence, cage door, and/or cage window to secure consigned inventory stocking area
- Appropriate racking, shelving, and bins within Onsite caged area to house Seller consigned inventory
- Use of Buyer material handling equipment (pallet jacks, carts, dollies, forklifts, etc. )
- Fastenal delivery truck access to Buyer's Receiving Dock area during normal hours of operation
- Make Fastenal the primary vendor for pre-determined OEM, MRO and Indirect Supplies
- Work diligently and quickly to identify and add more OEM & MRO-type Indirect Products to the Fastenal Onsite; including, but not limited to: Fasteners, Safety, PPE, Welding, Metal Working, Hand Tools, Power Tools, Fittings, Janitorial, Shipping Supplies, etc.
- LIST MORE HERE

**EXHIBIT #3 - PRICING AND DISCOUNTS**

<< Insert/Attach pricing file, discount file, and quote number here >>



## FAST SOLUTIONS AGREEMENT / LOCKER LEASE GOVERNMENT

Customer hereby grants Fastenal the exclusive right to install FASTENAL Vending Solutions (identified herein as FVS units or FVS equipment). The FVS Equipment may only be stocked with Fastenal supplied and distributed products. FASTENAL agrees to be responsible for all standard maintenance and repair of the FVS equipment (blatant or willful damage or destruction by Customer excluded, but liability not to exceed \$10,000 per unit) including refilling of vended products for the term of this Contract. FASTENAL will provide insurance to cover its liability for personal injury or property damage it causes in connection with the installation and operation of the FVS equipment.

- 1) **Ownership:** Fastenal shall maintain full and exclusive ownership of all FVS equipment. Fastenal retains the right to terminate and remove the FVS equipment from Customer site, at Fastenal's sole discretion and without liability with 30 days notice. Customer may terminate this Agreement if Fastenal does not timely service the FVS equipment, including the replenishment of products. Customer will provide Fastenal sixty days advance written notice and a reasonable opportunity to cure any service deficiencies, prior to termination.
- 2) **Connectivity:** The Customer shall timely provide all electrical and internet connections required for operation at no cost to FASTENAL. If a FASTENAL supplied Aircard is used to establish an internet connection for the FVS units, Customer will be subject to an annual fee of \$120 per control board, billable as FAST Solutions Program Fees, invoiced 90 days after FVS installation and on each subsequent twelve month installation anniversary date. Customer agrees that Fastenal will not be responsible or liable for any delays, interruptions, defaults or outages with the Aircard internet connection. The Aircard connection must be utilized only in connection with the FVS Equipment and FASTENAL will not be responsible or liable for any unauthorized use of the Aircard connection by Customer.
- 3) **Equipment:** For the FVS equipment specifically identified as Locker units, the parties understand that the Customer may utilize the check in and checkout features for goods not distributed by Fastenal. The parties will mutually agree to the type and quantity of such goods vended from the Locker units or Sensor Lockers. The Sensor Lockers are dispense only, check in/check out is not an option on these units. Due to the weight of the FAST 10000 and Sensor Locker units, the installation location of these units must be accessible with a forklift or pallet jack. FASTENAL's FVS equipment is not NFPA rated and Customer waives any claims against FASTENAL pertaining to CUSTOMER's decision to stock hazardous materials in the FVS equipment.
- 4) **Assignment:** Customer may not assign, remove or attempt to sell or transfer any FVS equipment to another party or property, without Fastenal's written permission.
- 5) **Title to Products, Risk of Loss and Taxes:** Customer will retain title and ownership of product once product is purchased from Fastenal and placed in machine for dispensing.
- 6) **Product Pricing, Payment and Software Fees:**

**Product Pricing:** Prices are subject to Contract # \_\_\_\_\_ (please indicate what Govt. contract customer is utilizing) with \_\_\_\_\_ (please indicate what entity holds this contract). If unknown or not utilizing a contract, Customer can fill in "N/A". Prices for dispensed items may be negotiated to best identify high usage parts that are best opportunities or situated for dispensing. Prices may vary based on specific customer requirements such as kitting, special labeling, or packaging if applicable.

**Payment:** FASTENAL will invoice Customer upon delivery for products when stocked in the FVS unit. Payment for products sold thru FVS equipment will be made by Customer within Net 30 days after invoice. If Customer issues FASTENAL a Blanket Purchase Agreement or Blanket Purchase Order that is equal to or greater than the amount on page two "Total Good Faith Expected Spend Increase", the Customer will qualify for the FVS units at no cost. The parties agree that Customer will work in good faith to increase its overall purchases of products from FASTENAL at the location of the FVS units in accordance to the expected spend associated with the FVS units.

**Software Fees:** If after one year of installation the "Total Good Faith Expected Spend Increase" is not met, FASTENAL reserves the right to charge the Customer an Annual Software Fee of \$480 per control board. Applicable Software Fees will be invoiced annually on each Installation anniversary date. Customer will be subject to the terms and of the 'End-User License Agreement for Vendor Software' when using the FVS equipment.
- 7) **Limitation of Liability:** IN NO EVENT WILL EITHER PARTY BE LIABLE FOR ANY SPECIAL, INDIRECT, INCIDENTAL, CONSEQUENTIAL OR EXEMPLARY DAMAGES IN CONNECTION WITH OR ARISING OUT OF THIS AGREEMENT, INCLUDING, BUT NOT LIMITED TO, DAMAGES FOR INJURIES TO PERSONS OR TO PROPERTY OR LOSS OF PROFITS OR LOSS OF FUTURE BUSINESS OR REPUTATION, WHETHER BASED ON TORT OR BREACH OF CONTRACT OR OTHER BASIS, EVEN IF IT HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
- 8) **Lease Equipment:** For the FVS equipment specifically identified as Locker Lease units, the parties understand that the Customer may only utilize the check in and checkout features of the Locker unit for non-MRO goods not distributed by Fastenal.
- 9) **Locker Lease Fee:** The Lease fee will be invoiced upon installation and quarterly thereafter for all installed FVS equipment in accordance with the fee table below. If this Agreement is terminated during Year 1, FASTENAL will charge a fee equivalent to the remaining months of the Total Monthly Lease Fee at the time of termination of Year 1. If this Agreement is terminated during Years 2 or 3, FASTENAL will charge a fee equivalent to 3 months of the Total Monthly Lease Fee at the time of termination.

10) Order number of Standard Program units here. See Product Line card for available configurations.

<u>Machine Type</u>	<u># of Units</u>	<u>Good Faith Monthly Expected Increase per unit</u>	<u>Machine Type</u>	<u># of Units</u>	<u>Good Faith Monthly Expected Increase per unit</u>
FAST 5000		\$2,000	2 Door Vertical Locker		\$1,500
FAST 3000		\$1,000	2 Door Horizontal Locker		\$1,500
Stand Alone Controller		Does Not Apply	4 Door Locker		\$1,500
3 Door Locker		\$250	FAST 10000 Single Door Cabinet		\$2,500
12 Door Locker		\$250	FAST 10000 Door-Drawer Combo		\$2,500
18 Door Locker		\$1,500	FAST 10000 Drawer Unit		\$3,000
27 Door Locker		\$1,800	18 Door Sensor Locker		\$1,800
30 Door Locker		\$1,900	24 Door Sensor Locker		\$2,000
36 Door Locker		\$2,100	27 Door Sensor Locker		\$2,200

11) Order number of Lease Program units here.

<u>Machine Type</u>	<u># of Units</u>	<u>Monthly Software Fee per unit</u>	<u>Monthly Lease Fee per unit</u>
Stand Alone Controller		\$40	Does Not Apply
Lockers units	<u>3 Door</u>	Does Not Apply	\$50
	<u>12 Door</u>	Does Not Apply	\$45
	<u>18 Door</u>	Does Not Apply	\$150
	<u>27 Door</u>	Does Not Apply	\$200
	<u>30 Door</u>	Does Not Apply	\$210
	<u>36 Door</u>	Does Not Apply	\$240
Outdoor Locker (with Controller)		\$40	\$240
Outdoor Locker 12 door Add-on		Does Not Apply	\$160

Existing Customer Acct # \_\_\_\_\_ Required Vending Account: \_\_\_\_\_

Customer Name: \_\_\_\_\_

Physical Address of Machine: \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ FAX \_\_\_\_\_

Customer Contact Name \_\_\_\_\_

Customer Contact Email \_\_\_\_\_

Customer Contact Phone \_\_\_\_\_

Authorized Customer Signature \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_

Fastenal District Manager Signature \_\_\_\_\_ Date \_\_\_\_\_

5 Letter Store Code \_\_\_\_\_

**SUPPLY AGREEMENT  
MAINTENANCE REPAIR AND OPERATIONS (MRO) SUPPLIES AND RELATED SERVICES**

Administered by the University of California (UC) on Behalf of the California Higher Education Strategic Sourcing (CHESS) and other government agencies and non-profits.

PURCHASING AGREEMENT  
Contract Number: 2018.000208

**Fastenal Company**  
And  
**[Insert name of participating entity]**

1. Scope: This Supply Agreement covers the National IPA MRO Contract lead by the University of California (UC) on behalf of the California Higher Education Strategic Sourcing (CHESS) and other government agencies and non-profits for use by Higher Education and other governmental agencies and non-profits.
2. The award to contractor in Contract ## is for the **MRO PRIMARY DISTRIBUTOR**
3. Participation: Fastenal is offering the incentives detailed below to any CHESS/National IPA members utilizing the agreement who will meet a minimum spend expectation with Fastenal of \$150,000 per year in product purchases.

<b>MRO PRIMARY DISTRIBUTOR AWARD INCENTIVE PROGRAM</b>	
<b>Rebate (or Discount)</b>	1% paid on annual contract spend.
<b>Sales Growth Incentive</b>	5% paid on annual contract spend in excess of previous year's spend with Fastenal
<b>E-commerce Incentive Rebate</b>	1% paid on all approved purchases through E-Commerce platform if E-Commerce spend is at least 50% of total spend through program. 2% paid on all approved purchases through E-Commerce platform if E-Commerce spend is at least 80% of total spend through program.
<b>Product Incentive Discount</b>	Fastenal is offering up to a 10% additional discount on any product that is purchased by the Participating Entity that is labeled as Green or Exclusive Brand for Fastenal.
<b>Fastenal Solutions Incentive</b>	3% paid on all product purchased through Fastenal in the first 12 months after signing and implementing a Fastenal Onsite Solution
<b>Customized Market Basket</b>	Participating Entity can customize a market basket of up to 1,500 items in addition to the UC/CHESS/NIPA market basket, which aligns with the Participating Entity's unique volume products. Market Baskets can be Dynamic and may be reviewed on annual basis to customize based on Participating Entity needs.

**Last Mile**

Fastenal will offer the incentives detailed below to any UC/CHESS/NIPA Participating Entities utilizing the agreement who will meet a minimum spend expectation with Fastenal of \$150,000 per year in product purchases.

<b>Last Mile Delivery Model Incentive</b>	<b>0.5% paid on all on all product sales only for Participating Entities opting to utilize Last Mile Delivery Model</b>
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Fastenal will offer a 0.5% Last Mile Delivery Model incentive to UC/CHESS/NIPA Participating Entities in the form of an annual rebate check directly paid to the Participating Entity (payment will not be made to each location/department within each Participating Entity). Last Mile Delivery Model Incentive can be negotiated based on Program Structure with the Participating Entity.

Eligible annual activity includes all product spend (gross product spend less product returns) and excludes freight (if charged) and sales taxes (if charged). The benchmark for year 1 will be determined by the eligible activity (irrespective of contract vehicle) for the previous contract year. Purchasing entity will receive an activity report to support all calculations. Fastenal reserves the right to hold Growth Incentive Program payments until open invoices for the subject contract year are paid. Growth Incentive Program payments shall not automatically roll over in the event that Buyer continues to purchase product from Seller upon expiration of the Agreement. The Growth Incentive Program period terminates at the end of the Agreement term and may only be extended by a written agreement signed by both parties. In the event that the underlying purchase Agreement is prematurely terminated by the Buyer, for any reason, Growth Incentive Program credits accrued in the current contract year shall be forfeited by the Buyer. The Growth Incentives earned by the member will be paid annually within the first contract quarter following each consecutive contract year in the form of a single disbursement.

4. Primary Contacts: The primary government contact individuals for this Supply Agreement are as follows (or their named successors):

<b>Participating Entity:</b>
<b>By:</b>
<b>Name:</b>
<b>Title:</b>
<b>Phone:</b>
<b>E-Mail:</b>
<b>Date:</b>



ATTACHMENT J – National IPA Requirements

See RFP and Supplier's response to RFP for National IPA requirements.

**ATTACHMENT K - UC PARTICIPATING ENTITIES**

List of UC Locations authorized to purchase under this Agreement

1. UC Berkeley Campus
2. UC Davis Campus
3. UC Davis Healthcare System
4. UC Irvine Campus
5. UC Irvine Healthcare System
6. UC Los Angeles Campus
7. UC Los Angeles Healthcare System
8. UC Merced Campus
9. UC Riverside Campus
10. UC San Diego Campus
11. UC San Diego Healthcare System
12. UC San Francisco Campus
13. UC San Francisco Healthcare System
14. UC Santa Barbara Campus
15. UC Santa Cruz Campus
16. UC Hastings Campus
17. UC Office of the President

**ATTACHMENT L - CSU PARTICIPATING ENTITIES**

List of CSU Locations authorized to purchase under this Agreement

1. Bakersfield
2. Channel Islands
3. Chico
4. Dominguez Hills
5. East Bay
6. Fresno
7. Fullerton
8. Humboldt
9. Long Beach
10. Los Angeles
11. Maritime
12. Monterey Bay
13. Northridge
14. Pomona
15. Sacramento
16. San Bernardino
17. San Diego
18. San Francisco
19. San Jose
20. San Luis Obispo
21. San Marcos
22. Sonoma
23. Stanislaus
24. Chancellor's Office

## ATTACHMENT M – CALIFORNIA COMMUNITY COLLEGES PARTICIPATING ENTITIES

<b>1</b>	Allan Hancock College
<b>2</b>	American River College
<b>3</b>	Antelope Valley College
<b>4</b>	Bakersfield College
<b>5</b>	Barstow College
<b>6</b>	Berkeley City College
<b>7</b>	Butte College
<b>8</b>	Cabrillo Community College
<b>9</b>	Canada College
<b>10</b>	Cerritos College
<b>11</b>	Cerro Coso Community College
<b>12</b>	Chabot College
<b>13</b>	Chaffey College
<b>14</b>	Citrus College
<b>15</b>	City College Of San Francisco
<b>16</b>	Clovis College
<b>17</b>	Coastline College
<b>18</b>	College Of Alameda
<b>19</b>	College Of Marin
<b>20</b>	College Of San Mateo
<b>21</b>	College Of The Canyons
<b>22</b>	College Of The Desert
<b>23</b>	College Of The Redwoods
<b>24</b>	College Of The Sequoias
<b>25</b>	College Of The Siskiyous
<b>26</b>	Columbia College
<b>27</b>	Compton Community Ed Center
<b>28</b>	Contra Costa College
<b>29</b>	Copper Mountain College
<b>30</b>	Cosumnes River College
<b>31</b>	Crafton Hills College
<b>32</b>	Cuesta College
<b>33</b>	Cuyamaca College
<b>34</b>	Cypress College
<b>35</b>	De Anza College

<b>36</b>	Diablo Valley College
<b>37</b>	East Los Angeles College
<b>38</b>	El Camino College
<b>39</b>	Evergreen Valley College
<b>40</b>	Feather River College
<b>41</b>	Folsom Lake College
<b>42</b>	Foothill College
<b>43</b>	Fresno City College
<b>44</b>	Fullerton College
<b>45</b>	Gavilan College
<b>46</b>	Glendale College
<b>47</b>	Golden West College
<b>48</b>	Grossmont College
<b>49</b>	Hartnell Community College
<b>50</b>	Imperial Valley College
<b>51</b>	Irvine Valley College
<b>52</b>	Lake Tahoe Community College
<b>53</b>	Laney College
<b>54</b>	Las Positas College
<b>55</b>	Lassen Community College
<b>56</b>	Long Beach City College
<b>57</b>	Los Angeles City College
<b>58</b>	Los Angeles Harbor College
<b>59</b>	Los Angeles Mission College
<b>60</b>	Los Angeles Pierce College
<b>61</b>	Los Angeles Southwest College
<b>62</b>	Los Angeles Trade Tech
<b>63</b>	Los Angeles Valley College
<b>64</b>	Los Medanos
<b>65</b>	Mendocino College
<b>66</b>	Merced College
<b>67</b>	Merritt College
<b>68</b>	Miracosta College
<b>69</b>	Mission College
<b>70</b>	Modesto Junior College

<b>71</b>	Monterey Peninsula College
<b>72</b>	Moorpark College
<b>73</b>	Moreno College
<b>74</b>	Mt. San Antonio College
<b>75</b>	Mt. San Jacinto College
<b>76</b>	Napa Valley College
<b>77</b>	Norco College
<b>78</b>	Ohlone College
<b>79</b>	Orange Coast College
<b>80</b>	Oxnard College
<b>81</b>	Palo Verde College
<b>82</b>	Palomar College
<b>83</b>	Pasadena City College
<b>84</b>	Porterville College
<b>85</b>	Reedley College
<b>86</b>	Rio Hondo College
<b>87</b>	Riverside City College
<b>88</b>	Sacramento City College
<b>89</b>	Saddleback College
<b>90</b>	San Bernardino Valley College
<b>91</b>	San Diego City College
<b>92</b>	San Diego Mesa College
<b>93</b>	San Diego Miramar College
<b>94</b>	San Joaquin Delta College
<b>95</b>	San Jose City College
<b>96</b>	Santa Ana College
<b>97</b>	Santa Barbara City College
<b>98</b>	Santa Monica College
<b>99</b>	Santa Rosa Junior College
<b>100</b>	Santiago Canyon College
<b>101</b>	Shasta College
<b>102</b>	Sierra College
<b>103</b>	Skyline College
<b>104</b>	Solano Community College
<b>105</b>	Southwestern College

<b>106</b>	Taft College
<b>107</b>	Ventura College
<b>108</b>	Victor Valley College
<b>109</b>	West Hills College
<b>110</b>	West Los Angeles College
<b>111</b>	West Valley College
<b>112</b>	Woodland College
<b>113</b>	Yuba College

## ATTACHMENT N - AICCU PARTICIPATING ENTITIES

<b>Institution</b>	<b>Address</b>	<b>City</b>	<b>Zip</b>
American Jewish University	15600 Mulholland Drive	Bel Air	90077
Antioch University	400 Corporate Pointe	Culver City	90230
Art Center College of Design	1700 Lida Street	Pasadena	91103
Azusa Pacific University	901 E. Alostia Avenue	Azusa	91702
Biola University	13800 Biola Avenue	La Mirada	90639
Brandman University	16355 Laguna Canyon Road	Irvine	92618
California Baptist University	8432 Magnolia Avenue	Riverside	92504
California College of the Arts	1111 Eighth Street	San Francisco	94107
California Institute of Integral Studies	1453 Mission Street	San Francisco	94103
California Institute of Technology	1200 E. California Blvd.	Pasadena	91125
California Institute of the Arts	24700 McBean Parkway	Valencia	91355
California Lutheran University	60 W. Olsen Road	Thousand Oaks	91360
Chapman University	One University Drive	Orange	92866
Charles R. Drew University	1731 East 120th Street	Los Angeles	90059
Chicago School of Professional Psychology	617 W. 7th Street	Los Angeles	90017
Claremont Graduate University	150 E. 10th Street	Claremont	91711
Claremont McKenna College	500 E. 9th Street	Claremont	91711
Columbia College Hollywood	18618 Oxnard Street	Tarzana	91356
Concordia University Irvine	1530 Concordia West	Irvine	92612
Dominican University of California	50 Acacia Avenue	San Rafael	94901
Fielding Graduate University	2020 De la Vina Street	Santa Barbara	93105
Fresno Pacific University	1717 S. Chestnut Avenue East Hall	Fresno	93702
Golden Gate University	536 Mission Street	San Francisco	94105
Harvey Mudd College	301 Platt Boulevard	Claremont	91711
Holy Names University	3500 Mountain Blvd.	Oakland	94619
Hope International University	2500 E. Nutwood Ave.	Fullerton	92831
Humphreys College	6650 Inglewood Avenue	Stockton	95207
International Technological University	2711 North First Street	San Jose	95134
John Paul the Great Catholic University	220 W. Grand	Escondido	92025
Keck Graduate Institute	535 Watson Drive	Claremont	91711
La Sierra University	4500 Riverwalk Parkway	Riverside	92505
Laguna College of Art + Design	2222 Laguna Canyon Road	Laguna Beach	92651
Loma Linda University		Loma Linda	92350
Loyola Marymount University	1 LMU Drive	Los Angeles	90045
Marymount California University	3800 Palos Verdes Dr. East	Rancho Palos	90275

## ATTACHMENT B

Institution	Address	City	Zip
		Verdes	
The Master's University	21726 Placerita Canyon Road	Santa Clarita	91321
Menlo College	1000 El Camino Real	Atherton	94027
Mills College	5000 MacArthur Blvd.	Oakland	94613
Mount Saint Mary's University	12001 Chalon Road	Los Angeles	90049
Mount Saint Mary's University	10 Chester Place	Los Angeles	90007
National University	11255 North Torrey Pines Road	San Diego	92037
National University, Sacramento	9320 Tech Center Drive	Sacramento	95826
Notre Dame de Namur University	500 Ralston Avenue,	Belmont	94002
Occidental College	1600 Campus Road	Los Angeles	90041
Otis College of Art and Design	9045 Lincoln Boulevard	Los Angeles	90045
Pacific Union College	One Angwin Avenue	Angwin	94508
Palo Alto University	1791 Arastradero Road	Palo Alto	94304
Pepperdine University	24255 Pacific Coast Hwy.	Malibu	90263
Pitzer College	1050 N. Mills Avenue	Claremont	91711
Point Loma Nazarene University	3900 Lomaland Drive	San Diego	92106
Pomona College	550 N. College Avenue	Claremont	91711
Providence Christian College	1539 E. Howard Street	Pasadena	91104
Saint Katherine College	1637 Capalina Road	San Marcos	92069
Saint Mary's College of California	1928 Saint Mary's Road	Moraga	94556
Samuel Merritt University	450 30th Street	Oakland	94609
San Diego Christian College	200 Riverview Parkway	Santee	92071
San Francisco Art Institute	800 Chestnut Street	San Francisco	94133
San Francisco Conservatory of Music	50 Oak Street	San Francisco	94102
Santa Clara University	500 El Camino Real	Santa Clara	95050
Saybrook University	475 14th Street, 9th Floor	Oakland	94612
Scripps College	1030 N. Columbia	Claremont	91711
Simpson University	2211 College View Drive	Redding	96003
Soka University of America	1 University Drive	Aliso Viejo	92656
Southern California Institute of Architecture	960 E. 3rd Street	Los Angeles	90013
Southern California University of Health Sciences	16200 Amber Valley Dr.	Whittier	90604
Stanford University	450 Serra Mall	Stanford	94305
TCS Education System	475 14th Street, 9th Floor	Oakland	94612
Thomas Aquinas College	10,000 Ojai Road	Santa Paula	93060
Touro University California	1310 Club Drive	Vallejo	94592
Touro College and University System	43 West 23rd Street	New York	10010

## ATTACHMENT B

<b>Institution</b>	<b>Address</b>	<b>City</b>	<b>Zip</b>
University of La Verne	1950 3rd Street	La Verne	91750
University of La Verne College of Law	320 East D Street	Ontario	91764
University of Redlands	P. O. Box 3080	Redlands	92374
University of San Diego	5998 Alcalá Park	San Diego	92110
University of San Francisco	2130 Fulton Street	San Francisco	94117
University of Southern California	University Park	Los Angeles	90089
University of Southern California	1800 I Street	Sacramento	95811
University of Southern California - Health Science Campus	1975 Zonal Avenue	Los Angeles	90089
University of the Pacific	3601 Pacific Avenue	Stockton	95211
University of the Pacific School of Dentistry	2155 Webster Street	San Francisco	94115
Pacific McGeorge School of Law	3200 Fifth Ave.	Sacramento	95817
University of the West	1409 Walnut Grove Avenue	Rosemead	91700
Vanguard University of Southern CA	55 Fair Drive	Costa Mesa	92626
Western University of Health Sciences	309 East Second Street, College Plaza	Pomona	91766
Westmont College	955 La Paz Road	Santa Barbara	93108
Whittier College	P. O. Box 634	Whittier	90608
Whittier Law School	3333 Harbor Boulevard	Costa Mesa	92626
William Jessup University	2121 University Avenue	Rocklin	95765
Woodbury University	7500 Glenoaks Blvd	Burbank	91504



## ATTACHMENT O – SUSTAINABILITY SPECIFICATIONS

California higher education schools have a long history of being leaders in sustainability, including in environmentally and socially responsible purchasing. For example, in 2007, the University of California expanded its [UC Sustainable Practices Policy](#) to include environmentally preferable purchasing. Among other directives, these policies advise the UC to:

- Determine the appropriate sustainability requirements to be included in RFPs,
- Recognize and value total cost of ownership, closed loop systems, and contribution to LEED credits when evaluating suppliers,
- Recognize recycled content and third party certifications, and negotiate better pricing on products with these recognized criteria where opportunities exist,
- Require suppliers to report quarterly on the UC’s spend on environmentally preferable products,
- Require suppliers to document their packaging practices, verify compliance with the UC’s packaging criteria, and work with its suppliers to establish end-of-life reuse, recycling, or “take-back” programs at no extra cost to the University

In addition, the *UC Sustainable Practices Policy* identifies green building design and operation standards, a zero-waste by 2020 target, a climate neutrality goal by 2025, and stringent water consumption reduction goals.

To further reductions in energy, water, and toxics use, and increase the purchase of recycled-content products, the following specifications are included as directed by the above policy. Vendors participating in the CHES Maintenance Repair and Operations Solicitation shall strive to comply with all technical and environmental specifications provided herein.

### 1. Labeling

Environmental benefit claims concerning products or services must be consistent with the Federal Trade Commission’s [Guidelines for the Use of Environmental Marketing Claims](#). In addition, products claiming environmental benefits shall include the industry standard it meets or third party certification it has received (see below list of preferred technical and environmental specifications) in the catalog product description. A copy of the certification claimed by the vendor must be supplied upon request if it is not publically available for verification. Products offered on this contract that contain recycled content shall list in the hosted and punchout catalogs the amount of recycled content, reflecting both total recycled content (TRC) and post-consumer recycled content (PCRC).

### 2. Usage Reports

Vendors must submit quarterly usage reports for all purchases made on this contract in the format outlined in EXHIBIT – QUARTERLY REPORT. Many campuses report on progress towards meeting the goals set forth in their respective Environmentally Preferable Purchasing (EPP) policies, and any available data that can be reported on actual EPP purchases and their associated environmental, health, and fiscal impacts is beneficial for this purpose.

### 3. Environmentally Preferable Products

Campuses may establish a preference for Environmentally Preferable Products (EPPs), adopt additional specifications for certain categories of products, and/or negotiate during the Contract term to permit the substitution or addition of EPPs to the Contract when such products are readily available at a competitive cost and satisfy the department’s performance needs.

4. **Mercury Containing Products**

The California Environmental Protection Agency regulates the disposal of mercury waste because mercury is toxic to people and to the environment. California law restricts the level of mercury in some products (such as general purpose lights and packaging), and bans the sale of other mercury-containing products outright (such as mercury-containing thermometers, barometers, flow meters, etc.). Vendors must ensure that their processes for the selling, handling and disposing of products containing mercury meets all California mercury control laws:

[http://www.dtsc.ca.gov/HazardousWaste/Mercury\\_Reduction.cfm](http://www.dtsc.ca.gov/HazardousWaste/Mercury_Reduction.cfm).

5. **Volatile Organic Compounds (VOCs):** Campuses seek to procure products that contain no or low amounts of Volatile Organic Compounds (VOCs), wherever feasible, including but not limited to furniture, flooring, paint, sealants, architectural coatings, and building materials. Vendor shall provide low- or no-VOC product options in the above categories. To the greatest extent possible, vendors shall offer and label products that are low emitting and that contain zero or low VOCs.
6. **Energy- and Water-Efficient Products:** For product categories where ENERGY STAR® -rated or WaterSense® certified products are available, the California Higher Education System Schools seek to focus their procurement efforts only on products with an ENERGY STAR® rating or WaterSense® certification, delivered with energy efficiency and conservation features enabled. Products in applicable categories shall be offered and labeled with ENERGY STAR and WaterSense programs.
7. **Recycled Content:** Products shall be provided and labeled that meet or exceed the minimum recycled-content specifications as outlined in the EPA's Comprehensive Procurement Guidelines: <https://www.epa.gov/smm/comprehensive-procurement-guideline-cpg-program#products>. Product categories include construction products, landscaping products, office products, paper products, park and recreation products, transportation products, vehicular products, and other miscellaneous products.
8. **Packaging:** All packaging (including carrying cases, wrappers and wrapping films, bags, and tubs) and packaging components (such as inks, labels, dyes, pigments, adhesives, stabilizers, or any other additives) must be free of Expanded Polystyrene (EPS) and polyvinyl chloride (PVC), and compliant with the Toxics in Packaging Prevention Act (AB 455) as to be free of any intentionally introduced lead, cadmium, mercury or hexavalent chromium, and containing no incidental concentrations of these regulated metals greater than 100 parts per million (ppm) by weight. In addition, all packaging must have the option to meet at least one, and preferably more than one, of the criteria listed below.
- a. Uses bulk packaging.
  - b. Uses reusable/returnable packaging.
  - c. Uses innovative packaging that reduces the weight of packaging, reduces packaging waste, or utilizes packaging that is a component of the product.
  - d. Maximizes recycled content
  - e. Uses easily recyclable or compostable packaging.
9. **CHES SUGGESTED Prohibited Products and Materials: (May vary by location)**
- a. *Aerosols* and products in aerosol containers
  - b. *Antimicrobials additives* used in hand soaps, furniture coatings, and any other products.

- c. *Bottled Water*
- d. *Compact Fluorescent Lamps (CFLs)*
- e. *Compost* that includes any chromated copper arsenate (CCA) pressure treated wood products. Provide certification that wood products are free from CCA products or byproduct.
- f. *Disinfectants and Sanitizers* that contain known, suspected, reasonably anticipated, or probable human carcinogens per IARC, NTP or the State of California; reproductive toxins per the State of California; Asthmagens per AOEC (listed with a G, Rs, Rrs or Rr designation); Nonylphenol ethoxylates or other alkyl phenol ethoxylates (APEs); Chlorine Bleach (Sodium hypochlorite), Hydrogen chloride (HCL), Phenols, Pine oil, Quaternary ammonium chloride compounds, Silver, or Thyme oil.
- g. *Expanded Polystyrene (EPS)* other than that utilized for laboratory supply or medical packaging. Prohibited products include but are not limited to EPS in foodservice products, and packaging.
- h. *Flashlights* that do not use an LED light source
- i. *Hand sanitizing wipes* unless they contain ethyl alcohol or isopropanol active ingredients only
- j. *Incandescent light bulbs* that are standard size (size A19)
- k. *Pesticides* that are harmful to pollinators including the following Neonicotinoids: Imidacloprid, Clothianidin, Thiamethoxam, Acetamiprid, Dinotefuran.
- l. *Polyvinyl chloride (PVC)* - Products shall be free of PVC whenever an alternative exists. PVC-containing products must be identified in catalogs.
- m. *Prop 65 Chemicals* (known to cause cancer or birth defects or other reproductive harm) unless clearly identified and labeled on all products containing them.

**10. Vendor Must Make the Following Environmentally Preferable Products Available on the Contract:**

- a. *Adhesives* that comply and are labeled with at least one of the following third-party certifications: Cradle to Cradle, Green Seal, SCS FloorScore, UL GREENGUARD Gold, UL EcoLogo, Carpet and Rug Institute (CRI) Green Label Plus
- b. *Batteries* with rechargeable nickel metal hydride (NiMH) that are low-self discharge and are delivered pre-charged in the following battery sizes: AA, AAA and D. All batteries shall have a minimum power rating in milliamp hours (mAh) as follows:
  - i. AAA batteries: 700 mAh
  - ii. AA batteries: 2000 mAh
  - iii. C batteries: 2200 mAh
  - iv. D batteries: 2200 mAh
  - v. 9-volt batteries: 175 mAh
  - vi. All chargers must be Energy Star

- c. *Disinfectants and Sanitizers* that contain only Hydrogen Peroxide (including Accelerated Hydrogen Peroxide), Citric Acid, Lactic Acid, or Caprylic Acid as active ingredients.
- d. *Electric Hand Dryers* that meet the following specifications:
  - i. Ability to dry hands in 15 seconds or less with maximum 135 degree Fahrenheit air
  - ii. Operate at a sound level of less than 80 dBA
  - iii. Energy consumption should match NEC or CEC requirements.
  - iv. Adherence to ADA protrusion requirements
  - v. Internal air filtration
- e. *Hydraulic Fuel and Lubricating Oil* that meets the following specifications:
  - i. Hydraulic fluid contains a minimum of 55% re-refined base stock and/or certified by EcoLogo CCD-068 and listed in the USDA BioPreferred Catalog
  - ii. Lubricating oil containing a minimum of 75% re-refined base stock or certified by EcoLogo CCD-054 or Green Seal-3
- f. *Luminaires and light bulbs* that are LED, high-efficiency and CEC code compliant.
- g. *Motors* that are certified with the [National Electronic Manufacturers Association's \(NEMA\) Premium Energy Efficient Motors Program](#).
- h. *Paint products* that are certified by Green Seal and the Master Painter Institute (MPI) under its Green Performance Standards; and reprocessed and/or re-blended paint products with a minimum of 10% post-consumer recycled content paint, CARB compliant, and a total recycled content of 50%, that meet the specifications of conventional paints used for the same applications.
- i. *Plastic Lumber* that conforms to standard wood dimensional lumber sizing, contains UV inhibitors and is consistent in color and nominal dimension(s) through the entire profile, contains a minimum of 90% total recovered materials, at least 25% of which must be post-consumer plastic. All plastic lumber must be guaranteed against undue warping, sagging, cracking, splitting, rotting, and insect infestation for a minimum of ten (10) years.
- j. *Pesticides* that contain only active ingredients listed on the EPA's list of Active Ingredients Allowed in Minimum Risk Pesticide Products: <http://www.epa.gov/minimum-risk-pesticides/active-ingredients-allowed-minimum-risk-pesticide-products> or are listed on the 2015 San Francisco Reduced-Risk Pesticide List:  
[http://www.sfenvironment.org/sites/default/files/fliers/files/sfe\\_reduced\\_risk\\_pesticide\\_list\\_2015\\_finaldraft.pdf](http://www.sfenvironment.org/sites/default/files/fliers/files/sfe_reduced_risk_pesticide_list_2015_finaldraft.pdf)
- k. *Powered cleaning equipment* that meets the following specifications:
  - i. Is equipped with controls or other devices for capturing and collecting particulates;
  - ii. Operates at a sound level less than 70 dBA;
  - iii. Floor Maintenance equipment: has low-emission engines certified by the California Air Resources Board under the Small Off-Road Engines or Equipment (SORE) program and is equipped with catalytic and exhaust monitoring systems;
  - iv. Scrubbers: are equipped with a control method for variable rate dispensing to optimize the use of cleaning fluids;
  - v. Steam Cleaners: use a dry steam application and steam heat to a minimum 200 degrees F.

- l. *Roofing Materials* that are ENERGY STAR certified, approved by the Cool Roof Rating Council (CRRC), and made with recycled materials
- m. *Solvents and Degreasers* certified by Green Seal.
- n. *Sorbents* that contain 100% total recycled content (compliant with EPA's Comprehensive Procurement Guidelines for Sorbents: [http://www.epa.gov/osw/conservation/tools/Comprehensive Procurement Guidelines/products/sorbents.htm](http://www.epa.gov/osw/conservation/tools/Comprehensive%20Procurement%20Guidelines/products/sorbents.htm)), or USDA-certified biobased.
- a. *Wood Lumber* that is FSC Certified.

**11. Additional Market Basket Pricing**

During the life of the contract, the University reserves the right to negotiate the addition of new environmentally preferable products into the market basket for the most preferential pricing.

**AMENDMENT 1 TO UNIVERSITY OF CALIFORNIA PURCHASING AGREEMENT #2018.000208**

**MAINTENANCE REPAIR AND OPERATIONS (MRO) SUPPLIES AND RELATED SERVICES**  
Administered by the University of California (UC) on Behalf of the California Higher Education Strategic Sourcing (CHESS) and other government agencies and non-profits.

PURCHASING AGREEMENT  
Contract Number: 2018.000208

**FASTENAL COMPANY**  
And  
**THE REGENTS OF THE UNIVERSITY OF CALIFORNIA**

This Amendment No. 1 is an amendment to the UNIVERSITY OF CALIFORNIA PURCHASING AGREEMENT #2018.000208 effective July 1, 2018, by and between the Regents of the University of California, a California public corporation ("UC") on behalf of the University of California and Fastenal Company ("Contractor"), as subsequently amended.


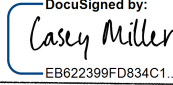
This Amendment No. 1 allows for the Fastenal Company to add local or state resellers as authorized resellers under Contract 2018.000208.

**AMENDMENT TO AGREEMENT:**

Local and state resellers can be added to the contract as authorized resellers through local participating amendments between Fastenal Company and the participating agency using the reseller. Contractor shall comply with sales reporting, as specified in the contract, for the authorized resellers.

All other terms, conditions and provisions of the Agreement shall remain in full force and effect.

This Amendment is signed by the parties' duly authorized representatives, and shall be effective as of **10/08/2018**.

<b>Participating Entity: THE REGENTS OF THE UNIVERSITY OF CALIFORNIA</b>	<b>FASTENAL COMPANY</b>
<b>By:</b> 	<b>By:</b>  EB622399FD834C1...
<b>Name: Adrian Ferreira</b>	<b>Name: Casey Miller</b>
<b>Title: Sr. Commodity Manager</b>	<b>Title: EVP SALES</b>
<b>E-Mail: <a href="mailto:aferreira@ucsd.edu">aferreira@ucsd.edu</a></b>	<b>E-Mail: <a href="mailto:zwise@Fastenal.com">zwise@Fastenal.com</a></b>
<b>Date: 10/04/18</b>	<b>Date: 10/16/2018 8:45:38 AM CDT</b>



**UNIVERSITY  
OF  
CALIFORNIA**

**Amendment to Agreement**

This Amendment #1 to Agreement UCOP# 2018.000208 ("Agreement") is entered into between The Regents of the University of California (UC) and Supplier.

**AMENDMENT TO AGREEMENT**

The Agreement is hereby amended as follows:

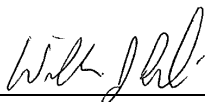
- 1. The following documents are incorporated by reference:
  - a. Attachment – FEMA Special Conditions
  - b. Attachment P – UC Vending Agreement
  - c. Attachment Q – UC Vending Order Form

All other terms, conditions and provisions of the Agreement shall remain in full force and effect.

This Amendment is signed by the parties' duly authorized representatives, and shall be effective as of July 17, 2020.

**FASTENAL COMPANY**

**THE REGENTS OF THE  
UNIVERSITY OF CALIFORNIA**

By: 

Delegated By:  
Justin Sullivan  
C51AF9F2384C40B...

Name: William Drazkowski

Justin Sullivan

Title: Executive Vice President

Director, Strategic Sourcing

Date: July 17, 2020

7/17/2020



**UNIVERSITY  
OF  
CALIFORNIA**

**Amendment to Agreement  
Replacing Terms and Conditions**

This Amendment #2 to Agreement UCOP# 2018.000208 ("Agreement") is entered into between The Regents of the University of California (UC) and Supplier.

**AMENDMENT TO AGREEMENT**

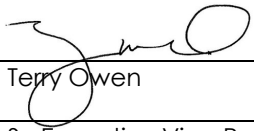
UC-Wide Fastenal MRO agreement extension from June 30, 2023 to June 30, 2025.

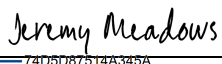
All other terms, conditions and provisions of the Agreement shall remain in full force and effect.

This Amendment is signed by the parties' duly authorized representatives, and shall be effective as of February 17, 2023

**FASTENAL COMPANY**

**THE REGENTS OF THE  
UNIVERSITY OF CALIFORNIA**

By:   
Name: Terry Owen  
Title: Sr. Executive Vice President  
Date: 2/10/2023

DocuSigned by  
  
74D5D87514A345A...  
Name: Jeremy Meadows  
Title: Executive Director, Strategic Sourcing  
Date: 2/13/2023





**UNIVERSITY  
OF  
CALIFORNIA**

**Amendment to Agreement**

This Amendment 3 to Agreement 2018.000208 ("Agreement") is entered into between The Regents of the University of California (UC) and Supplier.

**AMENDMENT TO AGREEMENT**

The Agreement is hereby amended as follows:

1. Section 2. Term of Agreement
  - a. The term of the Agreement will extended from July 1, 2018 through June 30, 2026. UC may renew the Agreement according to policy for two more years with a maximum contract term of 10 years. Suppliers will be notified in writing before extending the contract past June 30, 2026.

All other terms, conditions and provisions of the Agreement shall remain in full force and effect.

This Amendment is signed by the parties' duly authorized representatives, and shall be effective as of January 16<sup>th</sup>, 2024.

**THE REGENTS OF THE UNIVERSITY  
OF CALIFORNIA**

Silvia Rivera Vasquez

(Signature)

Silvia Rivera Vasquez

(Printed Name)

Interim Director Facilities, Maintenance & Capital Programs

(Title)

Jan 19, 2024

(Date)

**Fastenal Company**

William Drazkowski

(Signature)

William Drazkowski

(Printed Name)

Executive Vice President

(Title)

Jan 11, 2024

(Date)

**Exhibit B:**  
**Insurance Requirements**  
(Services)

Contractor shall procure and maintain for the duration of the contract insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder and the results of that work by the Contractor, his agents, representatives, employees or subcontractors.

**MINIMUM SCOPE AND LIMIT OF INSURANCE**

Coverage shall be at least as broad as:

- 1. Commercial General Liability (CGL):** Insurance Services Office Form CG 00 01 covering CGL on an "occurrence" basis, including products and completed operations, property damage, bodily injury and personal & advertising injury with limits no less than **\$2,000,000** per occurrence. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this project/location (ISO CG 25 03 or 25 04) or the general aggregate limit shall be twice the required occurrence limit.
- 2. Automobile Liability:** ISO Form Number CA 00 01 covering any auto (Code 1), or if Contractor has no owned autos, hired, (Code 8) and non-owned autos (Code 9), with limit no less than **\$1,000,000** per accident for bodily injury and property damage.
- 3. Workers' Compensation:** as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with limit of no less than **\$1,000,000** per accident for bodily injury or disease.

If the Contractor maintains broader coverage and/or higher limits than the minimums shown above, the City of Stockton requires and shall be entitled to the broader coverage and/or the higher limits maintained by the contractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the City of Stockton.

**Other Insurance Provisions**

The insurance policies are to contain, or be endorsed to contain, the following provisions:

***Additional Insured Status***

The City of Stockton, its officers, officials, employees, and volunteers are to be covered as additional insureds on the CGL policy with respect to liability arising out of work or

operations performed by or on behalf of the Contractor including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the Contractor's insurance (at least as broad as ISO Form CG 20 10 11 85 or if not available, through the addition of **both** CG 20 10, CG 20 26, CG 20 33, or CG 20 38; **and** CG 20 37 if a later edition is used). Additional insured Name of Organization shall read "City of Stockton, its officers, officials, employees, and volunteers." Policy shall cover City of Stockton, its officers, officials, employees, and volunteers for all locations work is done under this contract.

### ***Primary Coverage***

For any claims related to this contract, the **Contractor's insurance coverage shall be primary and non-contributory** and at least as broad as ISO CG 20 01 04 13 as respects the City of Stockton, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the City of Stockton, its officers, officials, employees, or volunteers shall be excess of the Contractor's insurance and shall not contribute with it. This requirement shall also apply to any Excess or Umbrella liability policies. The City of Stockton does not accept endorsements limiting the Contractor's insurance coverage to the sole negligence of the Named Insured.

### ***Umbrella or Excess Policy***

The Contractor may use Umbrella or Excess Policies to provide the liability limits as required in this agreement. This form of insurance will be acceptable provided that all of the Primary and Umbrella or Excess Policies shall provide all of the insurance coverages herein required, including, but not limited to, primary and non-contributory, additional insured, Self-Insured Retentions (SIRs), indemnity, and defense requirements. The Umbrella or Excess policies shall be provided on a true "following form" or broader coverage basis, with coverage at least as broad as provided on the underlying Commercial General Liability insurance. No insurance policies maintained by the Additional Insureds, whether primary or excess, and which also apply to a loss covered hereunder, shall be called upon to contribute to a loss until the Contractor's primary and excess liability policies are exhausted.

### ***Notice of Cancellation***

Each insurance policy required above shall provide that coverage shall not be canceled, except with notice to the City of Stockton.

### ***Waiver of Subrogation***

Contractor hereby grants to City of Stockton a waiver of any right to subrogation which any insurer of said Contractor may acquire against the City of Stockton by virtue of the payment of any loss under such insurance. Contractor agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation, but this provision applies regardless of whether or not the City of Stockton has received a waiver of subrogation endorsement from the insurer.

### ***Self-Insured Retentions***

Self-insured retentions must be declared to and approved by the City of Stockton. The City of Stockton may require the Contractor to purchase coverage with a lower retention or provide proof of ability to pay losses and related investigations, claim administration, and defense expenses within the retention. The policy language shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or City of Stockton. The CGL and any policies, including Excess liability policies, may not be subject to a self-insured retention (SIR) or deductible that exceeds \$25,000 unless approved in writing by City of Stockton. Any and all deductibles and SIRs shall be the sole responsibility of Contractor or subcontractor who procured such insurance and shall not apply to the Indemnified Additional Insured Parties. City of Stockton may deduct from any amounts otherwise due Contractor to fund the SIR/deductible. Policies shall NOT contain any self-insured retention (SIR) provision that limits the satisfaction of the SIR to the Named. The policy must also provide that Defense costs, including the Allocated Loss Adjustment Expenses, will satisfy the SIR or deductible. City of Stockton reserves the right to obtain a copy of any policies and endorsements for verification.

### ***Acceptability of Insurers***

Insurance is to be placed with insurers authorized to conduct business in the state with a current A.M. Best's rating of no less than A:VII, unless otherwise acceptable to the City of Stockton.

### ***Claims Made Policies (Professional & Pollution only)***

If any of the required policies provide claims-made coverage:

1. The Retroactive Date must be shown, and must be before the date of the contract or the beginning of contract work.
2. Insurance must be maintained, and evidence of insurance must be provided ***for at least five (5) years after completion of the contract of work.***
3. If coverage is canceled or non-renewed, and not replaced ***with another claims-made policy form with a Retroactive Date prior to*** the contract effective date, the Contractor must purchase "extended reporting" coverage for a minimum of ***five (5)*** years after completion of work.

### ***Verification of Coverage***

Contractor shall furnish the City of Stockton with original certificates and amendatory endorsements or copies of the applicable policy language effecting coverage required by this clause **and a copy of the Declarations and Endorsements Pages of the CGL and any Excess policies listing all policy endorsements.** All certificates and

endorsements and copies of the Declarations & Endorsements pages are to be received and approved by the City of Stockton before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the Contractor's obligation to provide them. The City of Stockton reserves the right to require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time. City of Stockton reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

***Special Risks or Circumstances***

City of Stockton reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

**Certificate Holder Address**

The address for mailing certificates, endorsements and notices shall be:

City of Stockton  
Its Officers, Officials, Employees, and Volunteers  
400 E Main St, 3<sup>rd</sup> Floor – HR  
Stockton, CA 95202