



COMMENT AND REVIEW

To the
REQUEST FOR PROPOSAL (RFP) #011714
Entitled

FIRE TRUCKS AND FIRE APPARATUS WITH RELATED ACCESSORIES AND SUPPLIES

The following advertisement was placed in the Minneapolis, MN Star Tribune on November 22, 2013 and November 29, 2013 and Oregon's Daily Journal of Commerce on November 22, 2013, The Salt Lake Tribune on November 22, 2013 and on the NJPA website www.njpacoop.org, Onvia website www.onvia.com, Notice to Bidders website www.noticetobidders.com, PublicPurchase.com, Merx and Biddingo:

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential Member agencies to include all Government, Higher Education, K12 Education, Non-Profit, and all other Public Agencies located nationally in all fifty states and potentially internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of FIRE TRUCKS AND FIRE APPARATUS WITH RELATED ACCESSORIES AND SUPPLIES. Details of this RFP are available beginning November 22, 2013 and continuing until January 9, 2014. Details may be obtained by letter of request to Maureen Knight, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until January 16, 2014 at 4:30 p.m. Central Time at the above address and opened January 17, 2014 at 8:00 A.M. Central Time.

RFPs were requested from and distributed to:

City of Everett	County of Jackson
State of Delaware	State of New Jersey
State of New Mexico	State of Oklahoma
State of Washington	Oshkosh Corporation
Boise Mobile Equipment	Brattain International Trucks – Portland
Braun Industries, Inc.	CET Fire Pumps
Custom Fire Apparatus, Inc.	Darch Fire
E-One	eRepublic
Firetrucks Unlimited	Fort Garry Fire Trucks
Foulke Management Group	H & E Equipment Services
Kovatch	L.N. Curtis & Sons
Midwest Fire	North Central Emergency Vehicles
NP2H	Simon Fire
Smeal Fire Apparatus	Southern Fire Service & Sales, Inc.
Spartan ERV	Thompson Pump & Manufacturing Co.
Toyne, Inc.	U.S. Fire Equipment
W.S. Darley & Co.	Watts Welding and Manufacturing

Bids were opened on March 18, 2014 at the NJPA offices located at 202 12th Street Northeast in Staples, Minnesota 56479. Bids were received from the following:

- Braun Industries, Inc.
- Rock River Industries, LLC dba Midwest Fire Equipment & Repair Company
- Rosenbauer Minnesota, LLC
- Rosenbauer South Dakota, LLC
- Smeal Fire Apparatus Corporation
- Toyne, Inc.

Bids were reviewed by the Proposal Evaluation Committee consisting of:

- Ginger Line, CPPB, NJPA Contract Specialist
- Gregg Meierhofer, CPPO, NJPA Bids and Contracts Officer
- Tracy Plinske, NJPA Contract Specialist
- Keith Hanson, CPA, NJPA Accounting Manager
- Maureen Knight, BBA and JD, NJPA Contracts and Compliance Manager

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee used the established NJPA RFP evaluation criteria and determined that all responders met Level One Responsiveness and Level Two Responsiveness.

Braun Industries, Inc, offered competitive pricing and unique product line with their custom ambulance on chassis. They also offer the Patriot that provides agencies with the ability to transport patients as well as have firefighting or rescue capabilities.

Rosenbauer Minnesota, LLC and Rosenbauer South Dakota, LLC both offered a wide variety of pumpers, tankers, AARF, aerials and rescues. They offer large sales and service staff and experience in the industry.

Smeal Fire Apparatus Corporation offered a large product line with a mid mount, super heavy duty, tractor drawn aerials, along with wildland brush apparatuses all with competitive pricing.

For these reasons the NJPA Proposal Review Committee recommends award of NJPA #011714 to

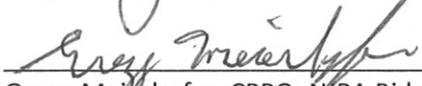
Braun Industries, Inc.	011714-BRN
Rosenbauer Minnesota, LLC	011714-RMN
Rosenbauer South Dakota, LLC	011714-RSD
Smeal Fire Apparatus	011714-SFA



 Ginger Line, CPPB, NJPA Contracts Specialist

4-8-14

 Date



 Gregg Meierhofer, CPPO, NJPA Bids and Contracts Officer

4-8-14

 Date



 Tracy Plinske, NJPA Contracts Specialist

4-8-14

 Date

Keith Hanson

Keith Hanson, CPA, NJPA Accounting Manager

Maureen Knight

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