



May 1, 2015

Stockton Fire Department
425 N. El Dorado Street
Stockton, CA 95202

Attention: Chief Jeff Piechura,

Thank you for the opportunity to propose the following piece of Rosenbauer custom fire apparatus:

Three (3) 2015 Rosenbauer, 3/16" FX 1500 GPM Pumper with a Commander Custom Chassis

Chassis Cost (per unit)	\$215,648.00
Body Cost (per unit)	\$249,537.00
Performance Bond (per unit)	\$2,345.00
Delivery (Non-taxable)	<u>\$3,773.00</u>
Total cost per unit, with Discount	<u>\$471,303.00</u>
Total cost, all three units, less tax	\$1,413,909.00

Included in above price:

- Delivery, 365 days after receipt of order
- Pre-con, for three (3) at Rosenbauer SD
- Mid-point, for three (3) at Rosenbauer SD
- Final, for three (3) at Rosenbauer SD
- Delivery, City of Stockton Corp. Yard
- Three (3) days on site training

If chassis paid for within 15 days after arrival at plant, please deduct \$4,228.00

Terms - Payment due upon acceptance.
Above prices are valid through May 29, 2015 at 5pm.

Pre-pay options:

100% (including chassis interest): \$14,028.00 (per unit), \$42,084.00 (total contract)
50% (including chassis interest): \$6,728.00 (per unit), \$20,184.00 (total contract)

Thank you again for this opportunity to work with the Stockton Fire Department, if you have any questions regarding the above proposal, please contact me at (209) 609-2542 or at khowenstine@rosenbaueramerica.com

Sincerely,

Ken Howenstine
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